Bespoke Market Intelligence

Online Dating Survey

September 2021

BESPOKE MARKET INTELLIGENCE

From Female Only Survey: Online Dating Usage and Competitive Dynamics

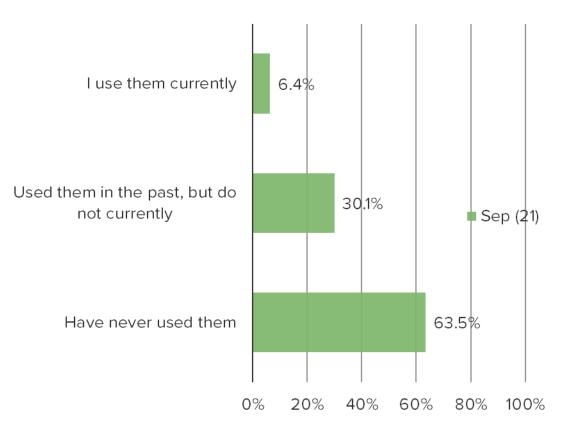
<u>Takeaways:</u>

□ Bumble: Feedback is among the most favorable relative to competitors when it comes to recent engagement, loyalty, and the extent that users believe the platform is a better experience than competitors.



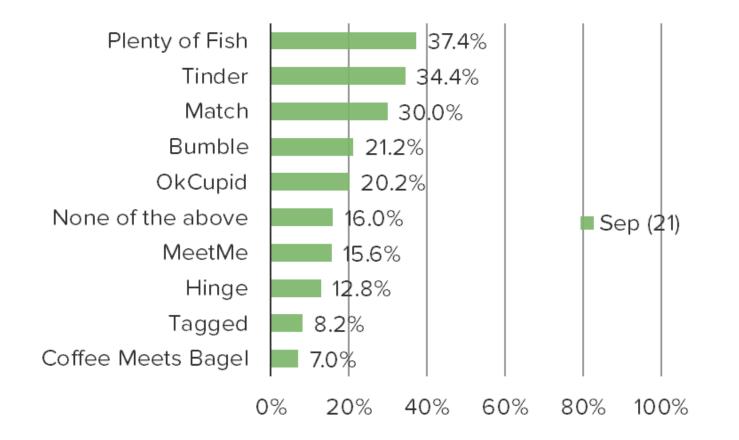
Which of the following best describes your experience with online dating apps/sites?

Posed to all respondents. (N=1404)



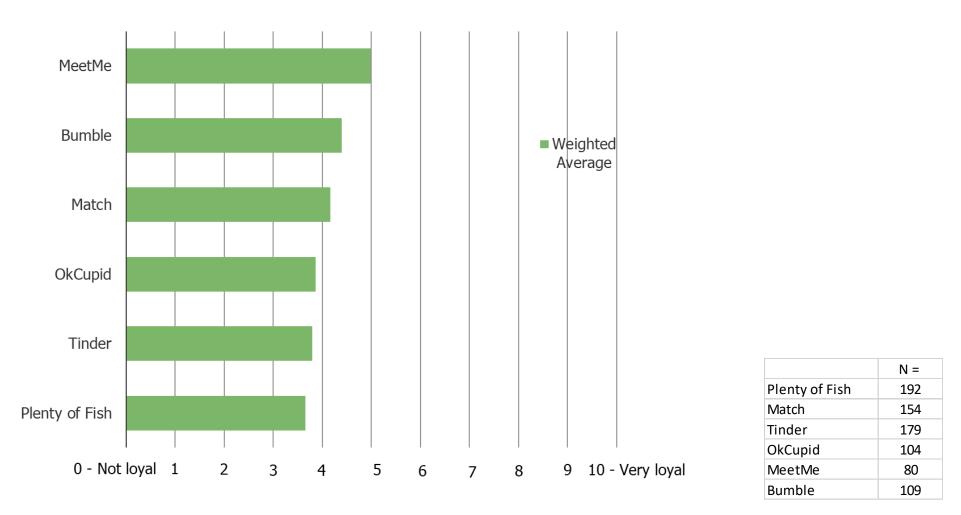
Have you ever used any of the following online dating apps? Select ALL that apply

Posed to all respondents who have ever used dating apps. (N=517)



How loyal are you to each of the following online dating apps/sites?

Posed to all respondents who have used each of the below.



When is the last time you visited the following app/site?

Posed to all respondents who have used each of the below.

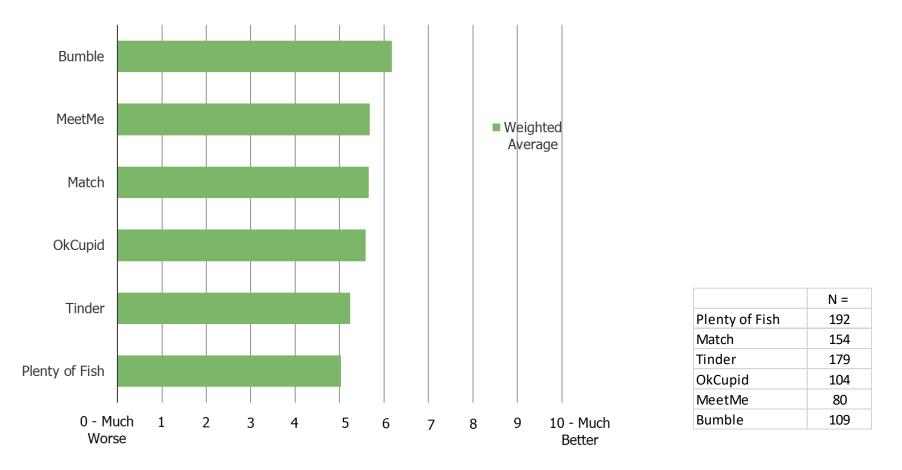




| | N = |
|----------------|-----|
| Plenty of Fish | 192 |
| Match | 154 |
| Tinder | 179 |
| OkCupid | 104 |
| MeetMe | 80 |
| Bumble | 109 |

How do you feel the experience on this site/app compares to other online dating apps/sites?

Posed to all respondents who have used each of the below.



From Female Only Survey: Favorite Platform, and Why...

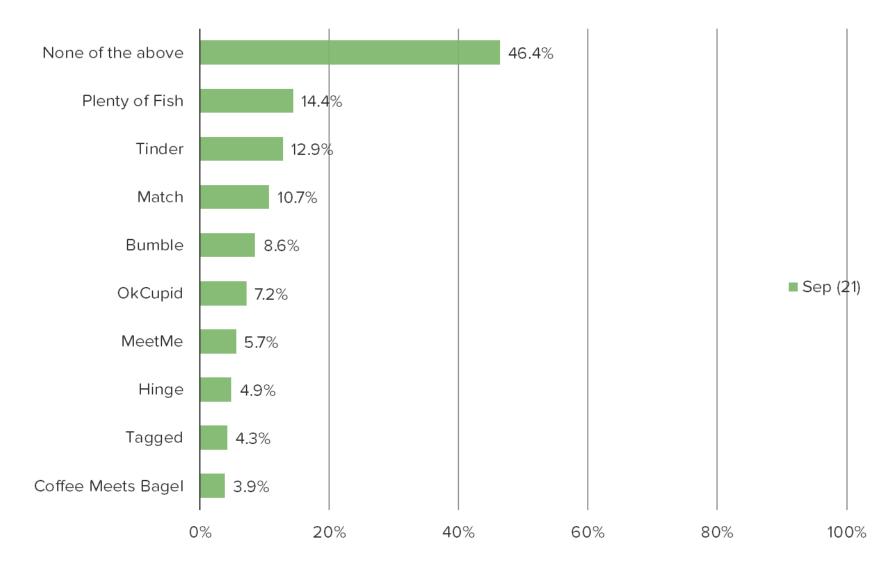
<u>Takeaways:</u>

- Bumble: The ability for females to make the first move / control the start of an interaction on Bumble does seem to resonate with respondents as a key reason for why it is their favorite platform.
- □ Tinder: Respondents who call Tinder their favorite mostly flag how easy it is to use.
- □ Other Platforms: Reasons that users call other apps their favorite include because they are free, because they found their significant other on the app, or because the app has been around for a while, and they feel they can trust it.



Which of the following is your favorite online dating app/site?

Posed to all respondents who have used online dating apps/sites. (N=517)



Why is Bumble your favorite online dating app/site?

Posed to all respondents. (Selection of Fill-Ins)

Allowed for friends Allows women to choose because i get to choose better quality matches Better quality of people Bumble ease of use Easy to use Girls make move first Girls pick Has a lot of options I am in control I can make contact first I feel it is safer. i got more matches It has a range and nicer guys It has better quality of people It was easier to navigate through. As a woman, it feels safer. It was the only one that I used It's easy to use it's more appropriate It's a good mix of people and they take care of their members safety. men seem to have more manners on this app than the others Met my bf on it More professional matches. Less men looking for hook ups No random inappropriate messages from people you don't want messages from only one Safest Secure Sexy the guys are better The only one I've used They made it to where the females have to message first, so it prevents creeps from trying to message you first. Well bumble never made me feel forced to use the app for dating and it's also a great way to get friends You can make friends too you talk to them first

Why is Hinge your favorite online dating app/site?

Posed to all respondents. (Selection of Fill-Ins)

because it isnt creepy Design Easy to use FOR PEOPLE ACTUALLY LOOKING TO DATE Good quality had better matches on this app i love the way you get to know someone other than just photos It helps it is better It's easier to navigate and isn't as overwhelming as the others Just feels like you get better options but I guess not since I'm still single More quality people More respect Most of what I was looking for Seems more genuine Unique Very comprehensive to use and the people on there are the most decent out of other ones I have experienced

Why is Tinder your favorite online dating app/site?

Posed to all respondents. (Selection of Fill-Ins)

| because it's just for fun |
|---|
| Connect fast |
| Easy |
| easy |
| easy |
| Easy to us |
| easy to use and a lot of people use it |
| Easy to use. |
| Great |
| I just thought that tinder was slot of fun. I like how the app was set up |
| i like it |
| I love and then I can block someone |
| I met my husband on there |
| It is easy to use and convenient |
| it matches you with people in your location |
| It was a great experience |
| It was easy to use |
| It was easy to use |
| It was fun and easy to find hook ups |
| It was the only one i ever used |
| it's easy to use |
| It's great |
| It's more better and accurate |
| It's the best |
| It's the only one I've ever used |
| It's where I met my husband |
| It's a fun atmosphere |
| It's easy to use |
| lt's fun |
| Its good to everyone |
| Its popular |

It's the only one I have used Just an easy app to use just is Many good people met my husband Only one I ever used Simple The only one I've ever used the only one I've ever used the only one ive used There's just a better selection of people. they have a lof of good looking guy Unique Variety volume of leading matches worked for me

Why is Match your favorite online dating app/site?

Posed to all respondents. (Selection of Fill-Ins)

Because it is a open please n it's where I found my true love Because it's very fun Because it's free Best Better choices Better matches in my age group Different First one available so have faith in it. Saw it advertis found my match Good quality Great value Great value Great value Great value Have all the ideal date I need Have more details you can add about yourself. I BELONG TO OTHERS, TOO, AND THEY HAVE THE MOST MATCHES FOR ME I have met some decent people on there. I like it best I use to get some very good matches. I had a lot of options when I joined this website. Also match is a very reputable website and trustworthy. it has a variety of people It is what I am familiar with. It was the easiest to use It's been around the longest and I trust them whole heartedly It's the only website I use Met some people Met someone now for 6 years More serious people Most people Only one I trust People more interested I serious relationships Security selection The service is excellent! They offer a large selection of men in my area They protect people's information They seem to watch things closer

Why is OkCupid your favorite online dating app/site?

Posed to all respondents. (Selection of Fill-Ins)

Affordable Because it's nice Call Can receive messages, but don't have to answer easy to use Easy to use Free Fun I enjoyed using it I found my husband I had a great experience with it. I just liked the mobile app alot I met my fiancee on this app It is good It was free. It worked out for me It's got nicer people looking for actual relationships Its free more possibilities in my area most sites you have to pay Privacy, lots of get to know you type questions. Smooth website with no scammers this is the app where i meet my husband now Unique Unique

Why is Plenty of Fish your favorite online dating app/site?

Posed to all respondents. (Selection of Fill-Ins)

Alito of my friends use it **BECASUE IT WAS FREE** easily accessed Easy to use Easy to use Easy to use And freee Found my boyfriend on pof Found my husband Free Free and easiest to use Free and easy to use Friends Got more options great selection Great value Great value Has people I'm looking for have more luck I had 3 very long relationships thanks to this site I liked it I met my fiance on it i met my husband on it I met my husband there I MET SOMEONE I LOVE I only tried this one and met my fiance if not scam and meet soon ok Interesting people It had the most options and categories to personalize. It has the most people in my area It is free and I have met some interesting and honest people It is very unique and the matches live nesrby It was easier to use and free to use it was fun, and I met my now husband there. It's easy to go thru It's cool its cute

It's easy Its easy to use and free Its free It's free and easy to navigate It's free and easy to use Just something to do when there's nothing to do Lots of options easy to use Love Met current boyfriend More legit and great experience More men More open and variety more user friendly Not as many crazy people on it Real people Reply That's where I met my boo There are peole my age this is a free app Very easy to use

Monthly Data: Females & Males Balanced to US Census

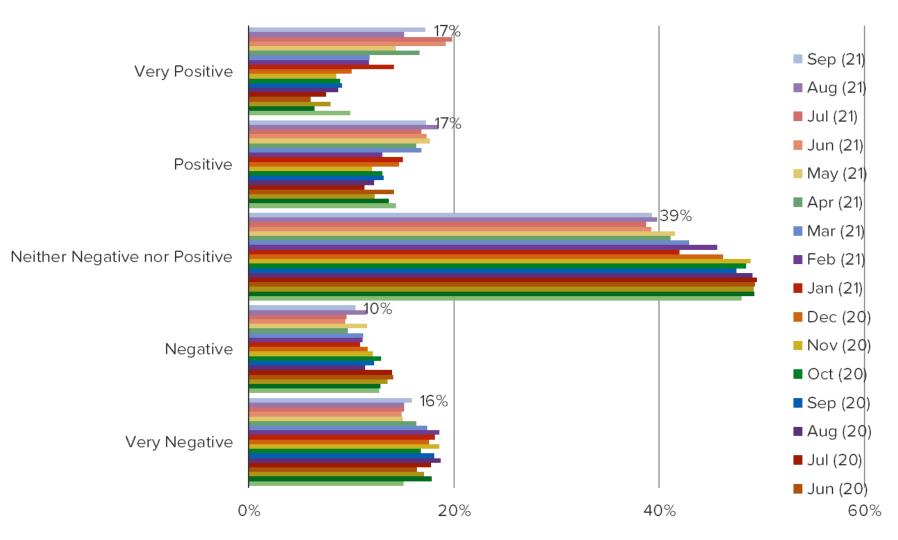
<u>Takeaways:</u>

□ Sentiment toward online dating platforms has improved over the past 1+ years. The velocity of the improvement flattened/took a slight step back in the past month or two, possibly because of the Delta Variant and increased Covid concern.



What is your opinion of online dating apps/sites?

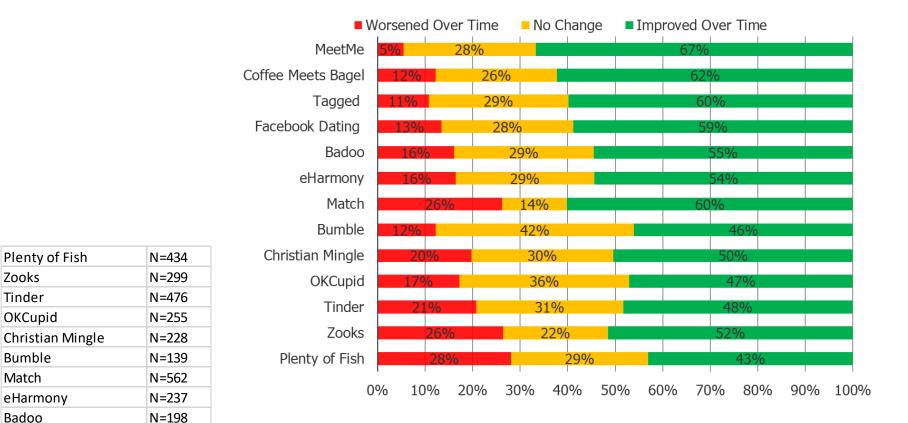
Posed to all respondents.





Has your satisfaction with this app/site changed over time?

Posed to active online dating users who currently have each of the following downloaded on their phone.



Combining data from March 2021 through September 2021 to reach larger N sizes.



N=430

N=102

N=196

N=129

Zooks

Tinder

Bumble

Match

Badoo

Tagged

MeetMe

Facebook Dating

Coffee Meets Bagel