

-SOCIAL MEDIA CONSUMERS VOL 33

Audience: 1,000 Consumers Balanced to US Census

CHECK BREAKDOWN:

PARENTS PREFER ROBLOX TO SOCIAL MEDIA FOR THEIR KIDS

There are interesting divides among parents related to when they think it is appropriate for their children to a) start using social media, b) get a smartphone, and c) play video games like Roblox and Fortnite. In this regard, Roblox has a significant first-mover advantage, whereas parents are more protective of their children starting to use social media.

PRIVACY

Social media consumers remain decidedly in the camp that if given a choice they would choose to not allow social media platforms to track them online. Younger respondents are less likely to opt-out of tracking. They are still highly likely to opt-out, but less so relative to older cohorts. Additionally, users of platforms like TikTok and Snapchat are less likely to opt-out compared to users on other platforms.

SOCIAL COMMERCE

Consumers have been increasingly interested in finding products to buy on social platforms. On Instagram in particular, users have been increasingly likely to tap to view products (the increase has been more within stories/explore and less in feed).

PLATFORM SPECIFIC TRENDS

- Twitter: Interest in Twitter paid subscription features ticked up q/q. Additionally, while the majority of users do not want to pay for Super Follows, 4.1% said they were very interested.
- Facebook: Consumer feedback around how often they use Facebook hasn't changed much amidst perpetually worsening sentiment. Additionally, we are picking up on increasingly positive feedback among Instagram users toward Reels.
- TikTok: Interest in TikTok has been increasing sequentially in our surveys for some time now, but the data took an especially large step forward this quarter relative to July. TikTok is also increasingly taking time away from usage of other apps.
- Snapchat: Data we have collected related to usage mix has been shifting in the direction of stories for some time now. In recent volumes we've noticed an interesting inflection within stories usage in that users self-report increasing their viewing of stories but reducing their posting on stories.

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Social Media Account Holders And Engagement – A Consumer View

NEW QUESTION THIS QUARTER – WHEN PARENTS THINK KIDS SHOULD USE EACH OF THE FOLLOWING

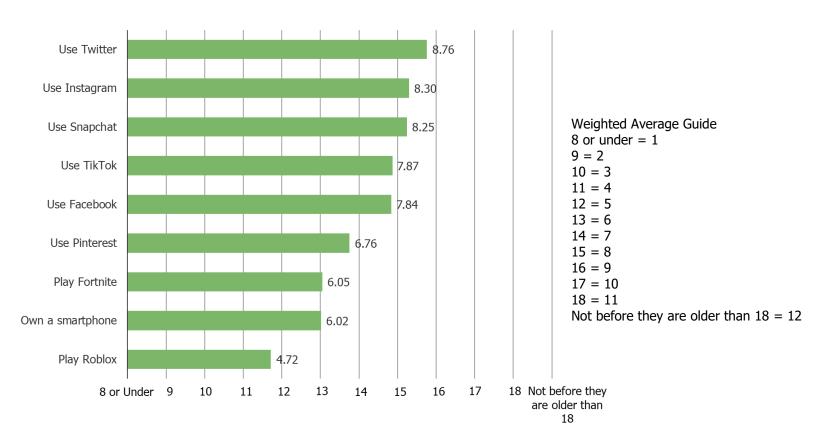
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Audience: 1,000 US Consumers Date: October 2021

AT WHAT AGE DO YOU THINK IT IS APPROPRIATE FOR CHILDREN TO START DOING THE FOLLOWING...

Posed to all respondents who have children under the age of 18 (N = 259).



	Own a smartphone	Play Roblox	Play Fortnite	Use Facebook	Use Instagram	Use Snapchat	Use TikTok	Use Twitter	Use Pinterest
N =	256	186	220	257	241	240	245	238	233
8 or Under	6.6%	25.8%	9.1%	3.5%	2.9%	2.5%	4.9%	2.1%	9.4%
9 Years-Old	2.7%	7.5%	5.5%	1.6%	0.8%	1.7%	2.9%	0.8%	1.3%
10 Years-Old	12,5%	16.7%	16.4%	5.1%	3.7%	3.3%	4.9%	1.7%	12.5%
11 Years-Old	5.9%	4.3%	2.7%	1.2%	0.8%	0.8%	1.2%	0.4%	1.7%
12 Years-Old	16.8%	8.1%	13.2%	9.3%	9.5%	10.8%	6.5%	8.4%	13. <mark></mark> 3%
13 Years-Old	16.8%	11.8%	13.6%	13.6%	10.0%	12.9%	13.1%	7.6%	12.0%
14 Years-Old	10.9%	4.3%	7.3%	11.3%	10.8%	8.8%	11.0%	9.7%	6.0%
15 Years-Old	7.8%	3.2%	7.3%	9.7%	10.8%	8.8%	9.4%	10.5%	9.9%
16 Years-Old	9.8%	5.9%	7.7%	17.1%	18.3%	15.0%	16.3%	20.6%	12.5%
17 Years-Old	0.0%	0.5%	1.4%	2.0%	0.8%	2.9%	1.2%	2.9%	2.6%
18 Years-Old	4.7%	4.3%	5.9%	9.3%	10.0%	11.7%	9.0%	11.8%	4.7%
Not before they are older than 18	5.5%	7.5%	10.0%	16.3%	21.6%	20.8%	19.6%	23.5%	14.2%

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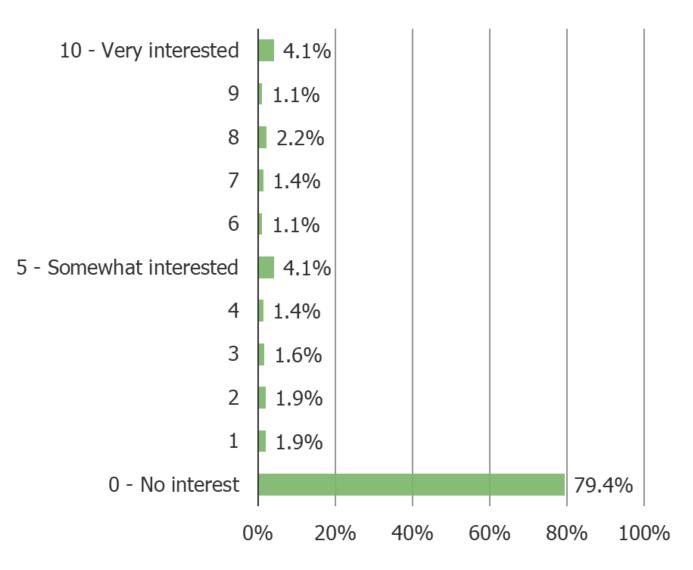
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NEW QUESTION THIS QUARTER – TWITTER SUPER FOLLOWS INTEREST

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HOW MUCH INTEREST WOULD YOU HAVE IN PAYING FOR SUPER FOLLOWS ON TWITTER? WHEN YOU SUPER FOLLOW SOMEONE, YOU PAY TO SEE SUBSCRIBER ONLY CONTENT IN YOUR TIMELINE FROM THAT ACCOUNT. SUPER FOLLOWS MAY COST \$2.99 PER MONTH, \$4.99 PER MONTH, OR \$9.99 PER MONTH.

This question was posed to Twitter users (N = 369)



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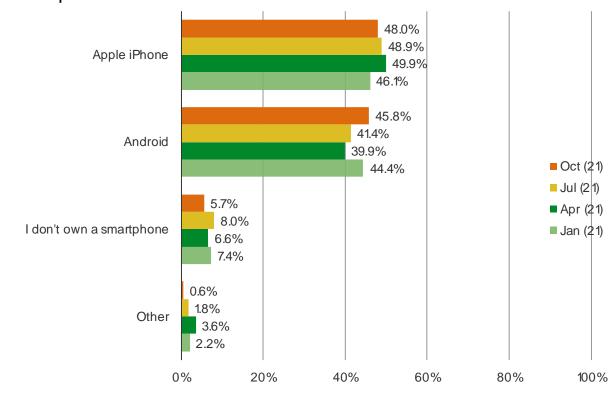
PRIVACY

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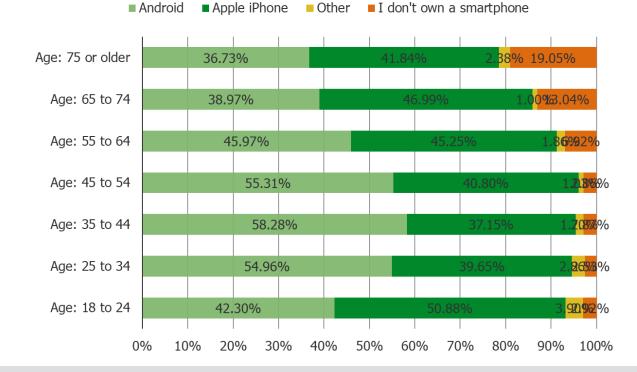
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Audience: 1,000 US Consumers Date: October 2021

WHAT KIND OF SMARTPHONE DO YOU HAVE?



Posed to all respondents.



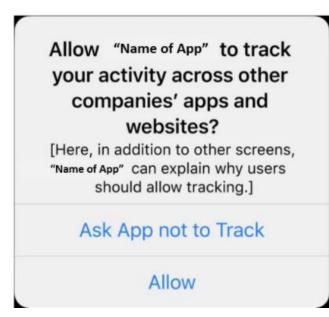
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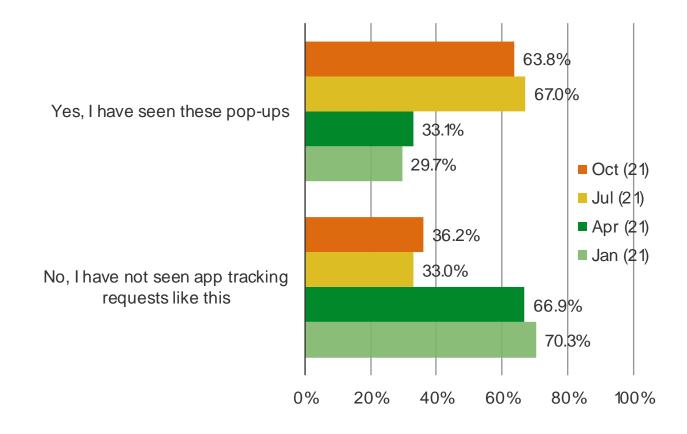
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Audience: 1,000 US Consumers Date: October 2021

HAVE YOU SEEN NOTIFICATIONS LIKE THIS ON YOUR IPHONE?

Posed to iPhone owners.





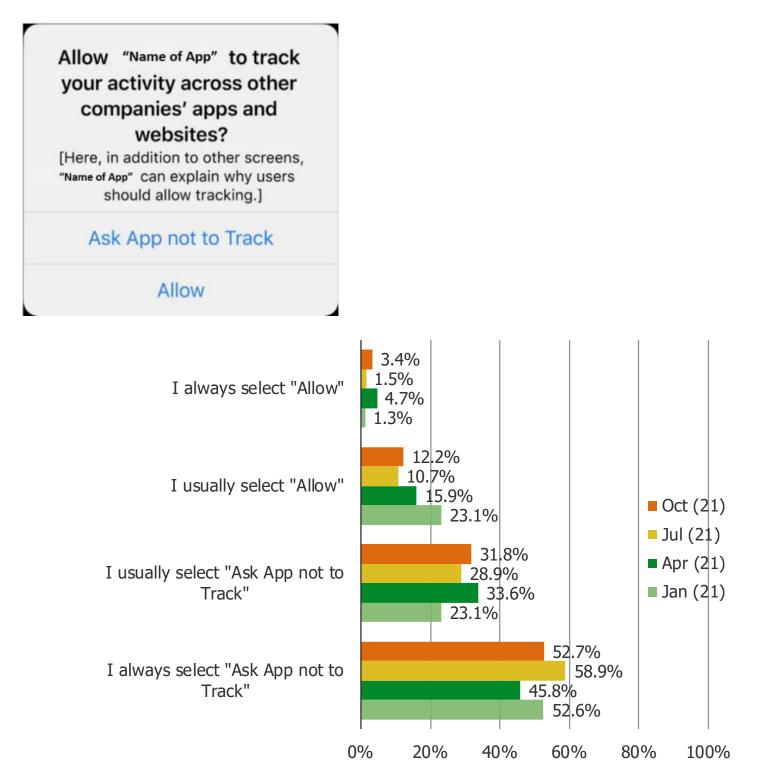
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WHEN YOU HAVE GOTTEN THESE NOTIFICATIONS, WHAT DO YOU SELECT?

Posed to iPhone owners who have seen notifications like the below.



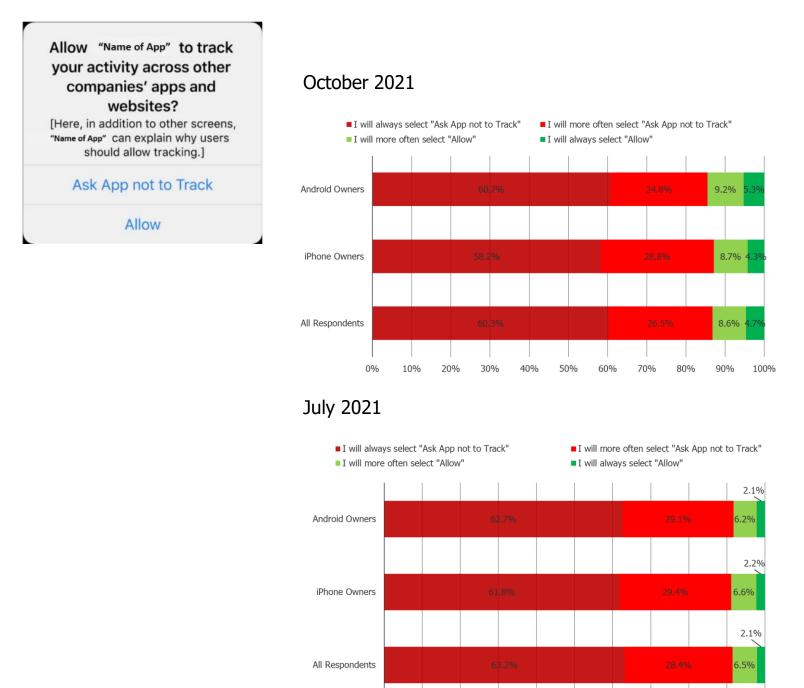
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GOING FORWARD, IF YOU SEE THIS NOTIFICATION FOR APPS YOU USE, WHAT WILL YOU CHOOSE?

Posed to all respondents, cross-tabbed by operating system.



0%

10%

20%

30%

40%

50%

60%

70%

80%

90%

100%

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80%

90%

100%

HAVE YOU GOTTEN NOTIFICATIONS FOR THE FOLLOWING, AND IF YES WHAT DID YOU CHOOSE?

38.8%

20%

30%

Posed to iPhone owners who use each of the following.

October 2021

Allow "Name of App" to track your activity across other companies' apps and websites? [Here, in addition to other screens, "Name of App" can explain why users should allow tracking.] Ask App not to Track

Allow

I don't recall/haven't gotten it for this app I chose ALLOW I chose ASK APP NOT TO TRACK Facebook 32.5% 15.1% 52.4% Pinterest 33.3% 14.1% 52.6% TikTok 32.8% 19.3% 47.9% Instagram 33.3% 18.6% 48.0% Snapchat 33.3% 23.3% 43.4%

40%

50%

60%

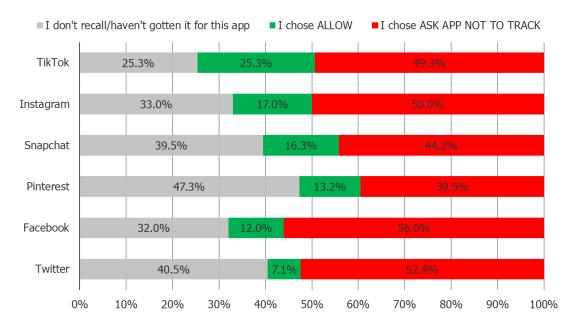
70%

July 2021

Twitter

0%

10%



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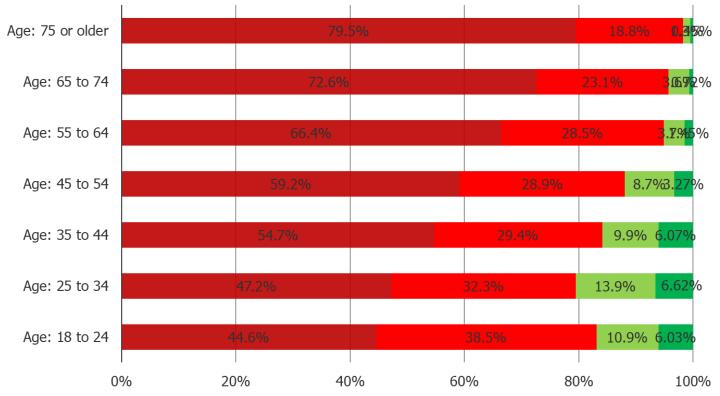
Audience: 1,000 US Consumers Date: October 2021

GOING FORWARD, IF YOU SEE THIS NOTIFICATION FOR APPS YOU USE, WHAT WILL YOU CHOOSE?

Posed to all respondents, cross-tabbed by age.

Allow "Name of App" to track your activity across other companies' apps and websites? [Here, in addition to other screens, "Name of App" can explain why users should allow tracking.] Ask App not to Track Allow

- I will always select "Ask App not to Track"
- I will more often select "Ask App not to Track"
- I will more often select "Allow"
- I will always select "Allow"



websites?

should allow tracking.]

Ask App not to Track Allow

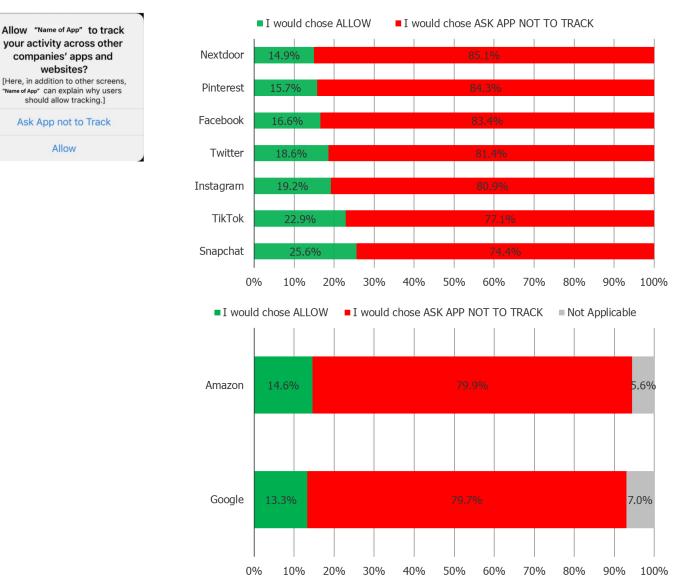
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Audience: 1,000 US Consumers Date: October 2021

IF YOU GOT THE ABOVE PICTURED NOTIFICATION FOR THE FOLLOWING TODAY, WHAT WOULD YOU CHOOSE?

Posed to iOS users who use of each of the following.



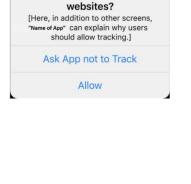
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IF YOU GOT THE ABOVE PICTURED NOTIFICATION FOR THE FOLLOWING TODAY, WHAT WOULD YOU CHOOSE?

Posed to Android users who use of each of the following.

I would chose ALLOW I would chose ASK APP NOT TO TRACK Nextdoor Facebook 17.0% Twitter Pinterest Instagram TikTok Snapchat 0% 10% 30% 40% 50% 60% 70% 80% 90% 20% 100% I would chose ALLOW I would chose ASK APP NOT TO TRACK Not Applicable Amazon 6.6% Google 6.4% 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%



Allow "Name of App" to track your activity across other companies' apps and

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IF YOU GOT THE ABOVE PICTURED NOTIFICATION FOR THE FOLLOWING TODAY, WHAT WOULD YOU CHOOSE?

Posed to users who use of each of the following, cross-tabbed by age.

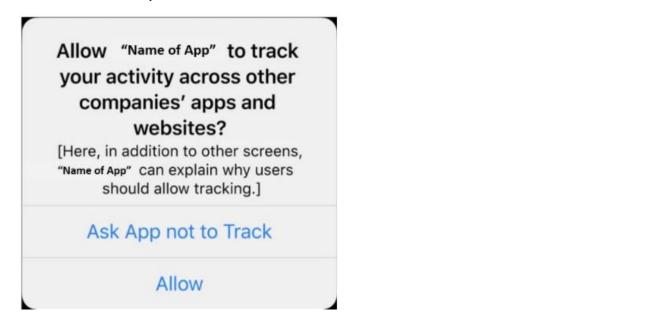


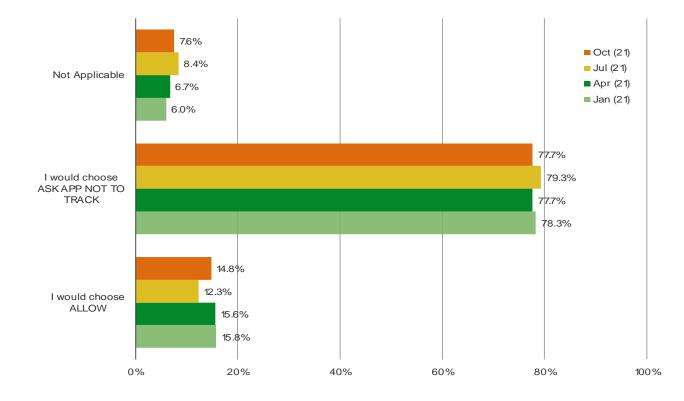
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IF YOU GOT THE ABOVE NOTIFICATION FOR ANY GOOGLE RELATED APPS, INCLUDING GMAIL, WHAT WOULD YOU CHOOSE?

Posed to all respondents.



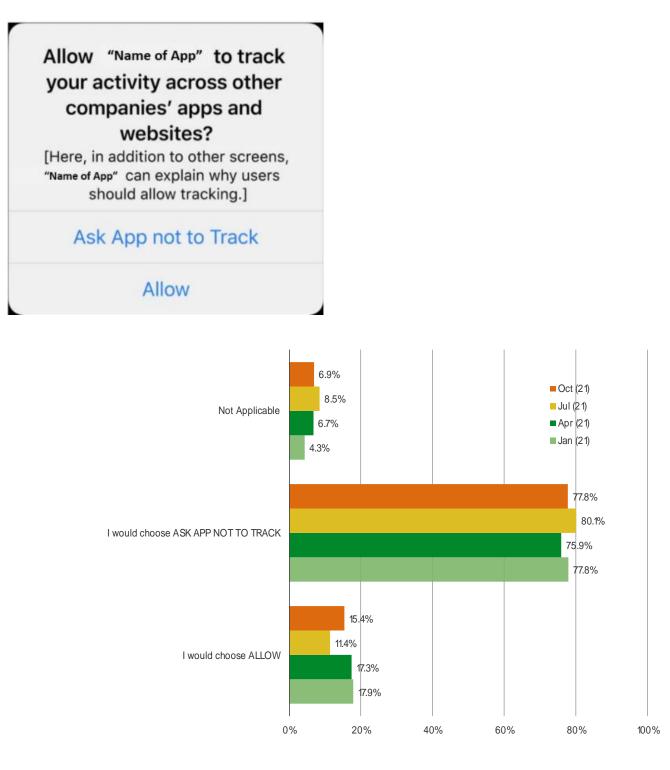


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IF YOU GOT THE ABOVE NOTIFICATION FOR ANY AMAZON RELATED APPS, WHAT WOULD YOU CHOOSE?

Posed to all respondents.



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SOCIAL COMMERCE

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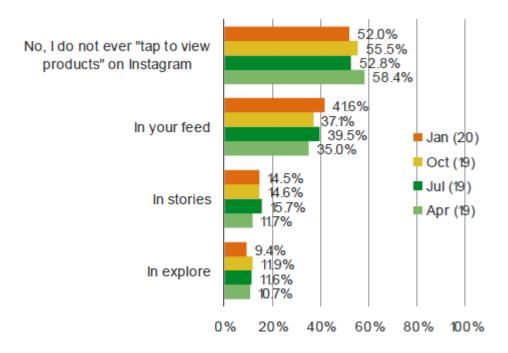
Audience: 1,000 US Consumers Date: October 2021

WHEN YOU BROWSE INSTAGRAM, DO YOU TAP TO VIEW PRODUCTS? SELECT ALL THAT APPLY)

49.8% 57.8% No, I do not ever "tap to view products" on Instagram 49.9% 52.8% \$5.6% 32.0% In your feed 33.3% Oct (21) 37.1% Jul (21) 19.4% Apr (21) 13.1% In stories Jan (21) 16.6% 17.0% 17.0% 14.1% In explore 14.6% 12.9% 0% 20% 40% 60% 80% 100%

Posed to Instagram users.

Historical data comparison.

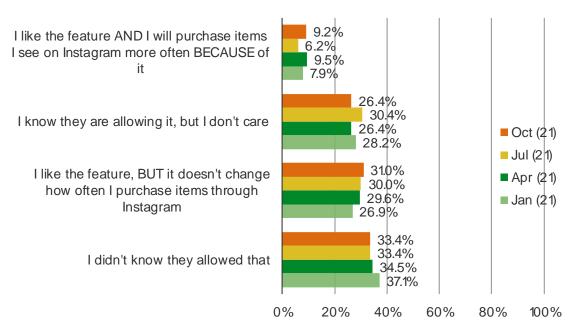


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WHAT IS YOUR OPINION OF INSTAGRAM ALLOWING YOU TO BUY PRODUCTS YOU SEE IN POSTS WITHOUT ACTUALLY HAVING TO LEAVE THE APP?

Posed to Instagram users.



Historical data comparison.

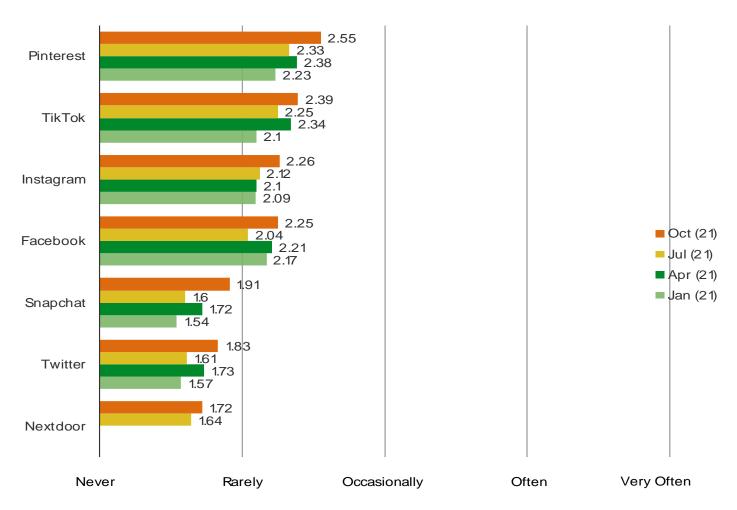
I didn't know they allowed that			49.4% 510% 49.3% 48.1%		
I like the feature, BUT it doesn't change how often I purchase items through Instagram		25.7% 22.3% 23.6% 22.1%		Jan	
I know they are allowing it, but I don't care		21.7% 23.4% 24.4% 26.2%		■ Oct ■ Jul (■ Apr	(19)
I like the feature AND I will purchase items I see on Instagram more often BECAUSE of it	3.2% 3.3% 2.7% 3.6%				
0)% 20	% 40%	60%	80%	100%

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HOW OFTEN DO YOU DISCOVER PRODUCTS TO BUY ON THE FOLLOWING:

Posed to users of each of the following social media apps.

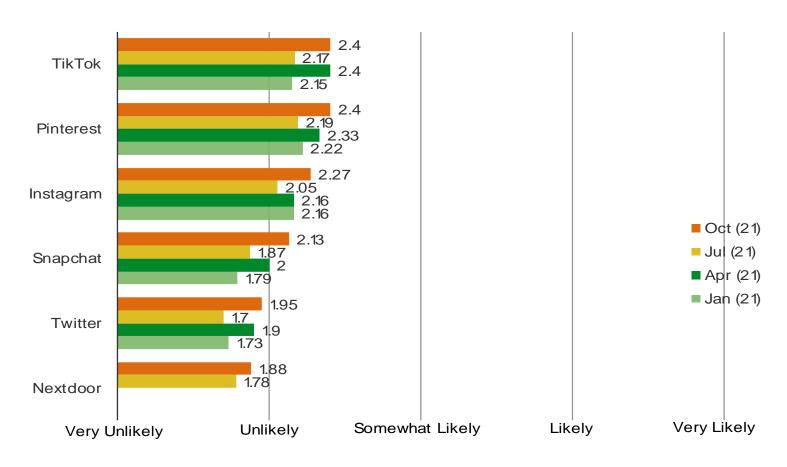


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HOW LIKELY WOULD YOU BE TO BUY PRODUCTS FROM COMPANIES OR BRANDS ON SOCIAL MEDIA PLATFORMS (IE, CHECKING OUT WHILE STILL ON THE SOCIAL MEDIA PLATFORM, THROUGH THE SOCIAL MEDIA PLATFORM)

Posed to users of each of the following social media apps.

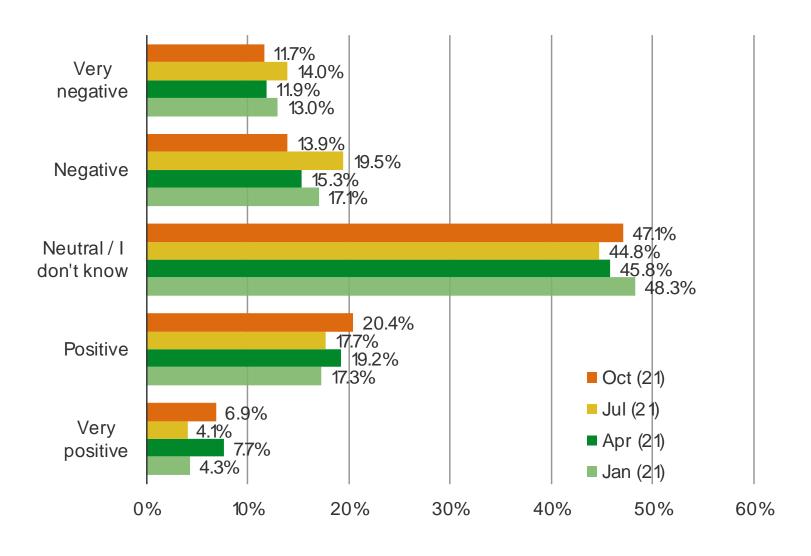


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WHAT IS YOUR OPINION OF BEING ABLE TO BUY PRODUCTS THROUGH SOCIAL MEDIA PLATFORMS (IE, NOT HAVING TO LEAVE THE PLATFORM TO PURCHASE AN ITEM THAT YOU COME ACROSS WHILE ON THE PLATFORM)?

Posed to users of social media apps.



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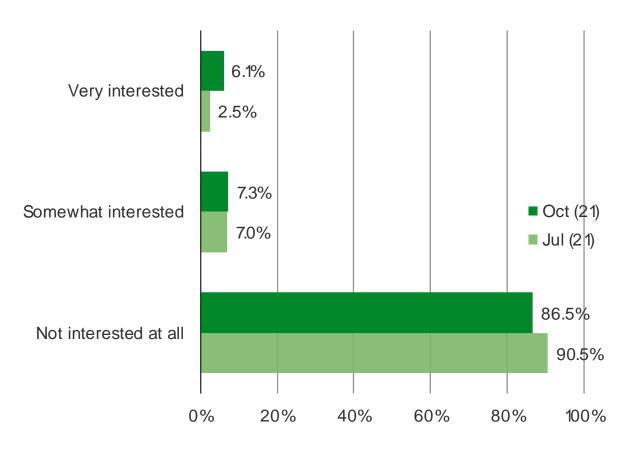
TWITTER BLUE INTEREST

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WOULD YOU BE INTERESTED IN PAYING A MONTHLY SUBSCRIPTION FOR ENHANCED FEATURES ON TWITTER?

Posed to Twitter users.

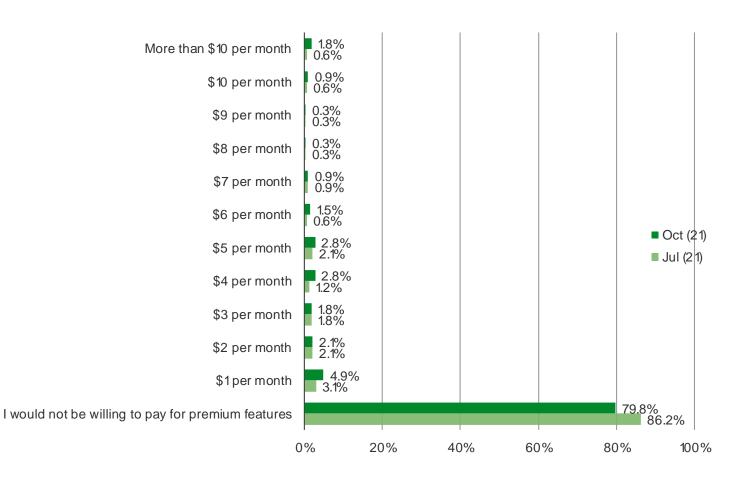


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WHAT IS THE MOST YOU WOULD BE WILLING TO PAY MONTHLY FOR A SUBSCRIPTION TO TWITTER WITH PREMIUM FEATURES?

Posed to Twitter users.



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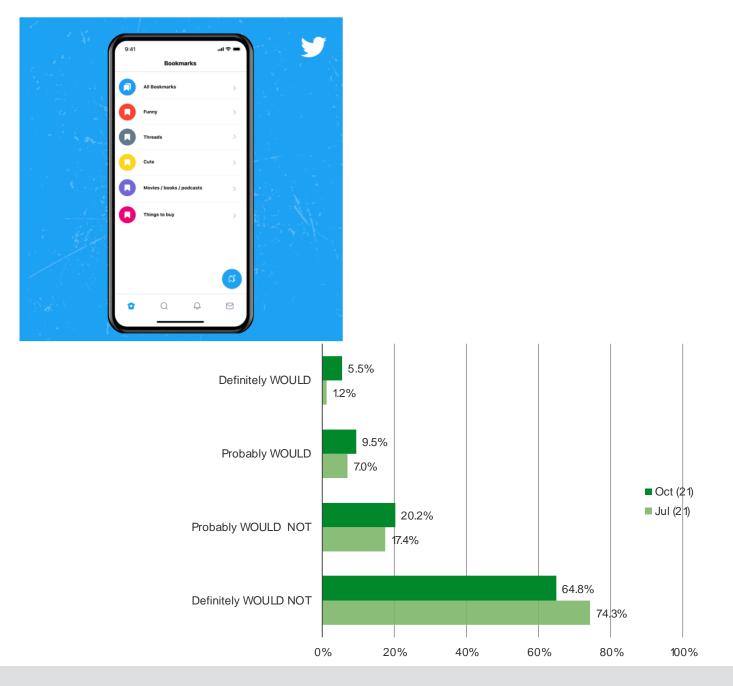
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IN YOUR OPINION, WOULD THIS FEATURE BE WORTH PAYING FOR ON TWITTER?

Posed to Twitter users.

Bookmark Folders

Bookmark Folders: Want an easy way to better organize your saved content? Bookmark Folders let you organize the Tweets you've saved by letting you manage content so when you need it, you can find it easily and efficiently.



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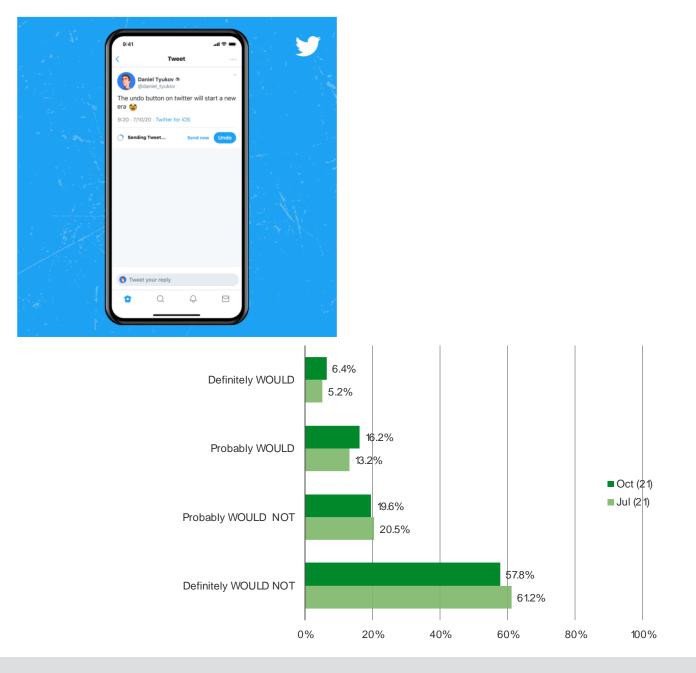
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IN YOUR OPINION, WOULD THIS FEATURE BE WORTH PAYING FOR ON TWITTER?

Posed to Twitter users.

Undo Tweets

Undo Tweet: Typo? Forgot to tag someone? Preview and revise your Tweet before it goes live. With Undo Tweet, you can set a customizable timer of up to 30 seconds to click 'Undo' before the Tweet, reply, or thread you've sent posts to your timeline. Correct mistakes easily by previewing what your Tweet will look like before the world can see it.



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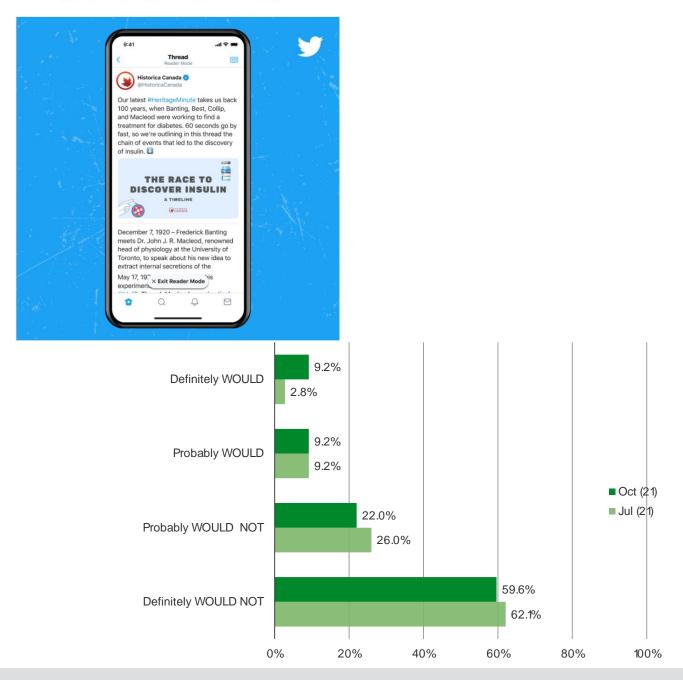
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IN YOUR OPINION, WOULD THIS FEATURE BE WORTH PAYING FOR ON TWITTER?

Posed to Twitter users.

Reader Mode

Reader Mode: Reader Mode provides a more beautiful reading experience by getting rid of the noise. We are making it easier for you to keep up with long threads on Twitter by turning them into easy-to-read text so you can read all the latest content seamlessly.



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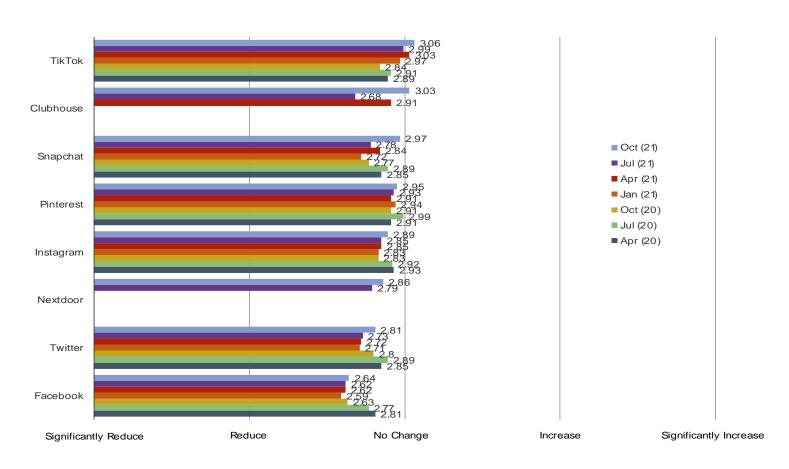
SOCIAL MEDIA SENTIMENT AND USAGE EXPECTATIONS

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DO YOU EXPECT YOUR USAGE OF THE FOLLOWING TO CHANGE GOING FORWARD FROM NOW?

Posed to respondents who use the following platforms.

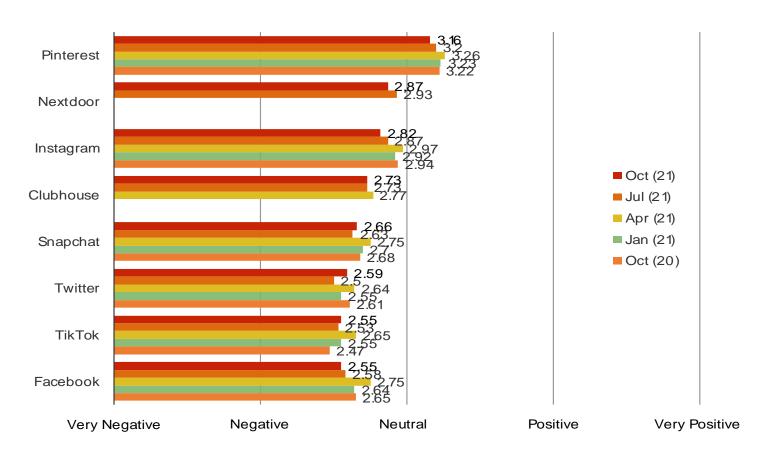


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WHAT IS YOUR OPINION OF THE FOLLOWING PLATFORMS?

Posed to all respondents:



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SOCIAL MEDIA USAGE OVERALL

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SOCIAL MEDIA USAGE FREQUENCY

Posed to all consumers.

Oct (21)			3.39		
Jul (21)			3.25		
Apr (21)			3.35		
Jan (21)			3.29		
Oct (20)			3.39		
Jul (20)			3.42		
Apr (20)			3.43		
Jan (20)			3.43		
Oct (19)			3.45		
Jul (19)			3.38		
Apr (19)			3.43		
Jan (19)			3.36		
Oct (18)			3.37		
Jul (18)			3.29		
Apr (18)			3.28		
Jan (18)			3.49		
Oct (17)					
			3.43		
Jul (17)			3.36		
Apr (17)			3.43		
Jan (17)			3.32		
Oct (16)			3.45		
Jul (16)		1	3.28		
Apr (16)			3.30		
Jan (16)			3.27		
Oct (15)			3.23		
Jul (15)			3.24		
Mar (15)			3.27		
Jan (15)			3.10		
Oct (14)			3.15		
Jul (14)			3.15		
Mar (14)		r.	3.17		
Very Infi	requently	Infrequently	Somewhat Frequently	Frequently	Very Frequently

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HOW MANY MINUTES PER DAY WOULD YOU ESTIMATE YOU SPEND ON EACH OF THE FOLLOWING?

Posed to daily visitors of each platform.

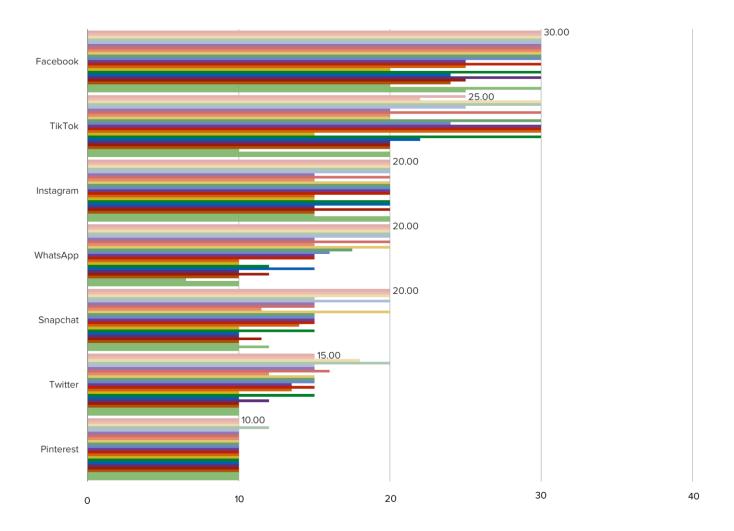


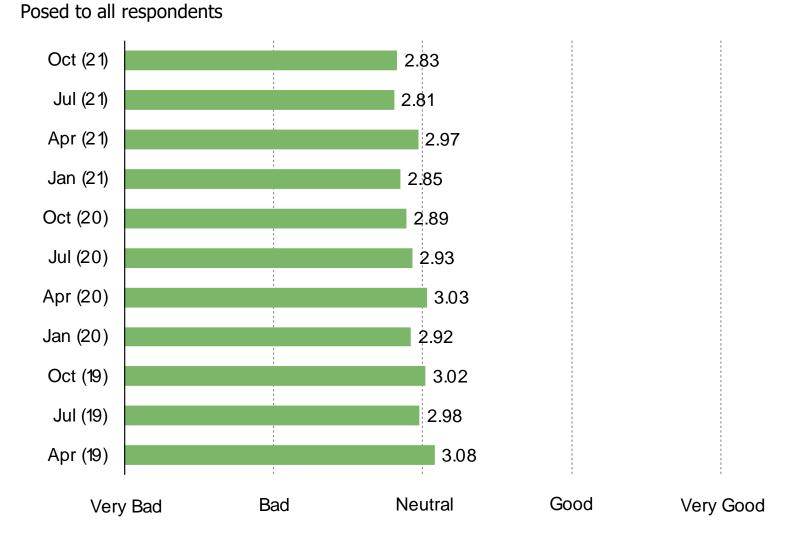
Chart Shows Median

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IN YOUR OPINION, IS SOCIAL MEDIA IN GENERAL A GOOD THING OR A BAD THING?

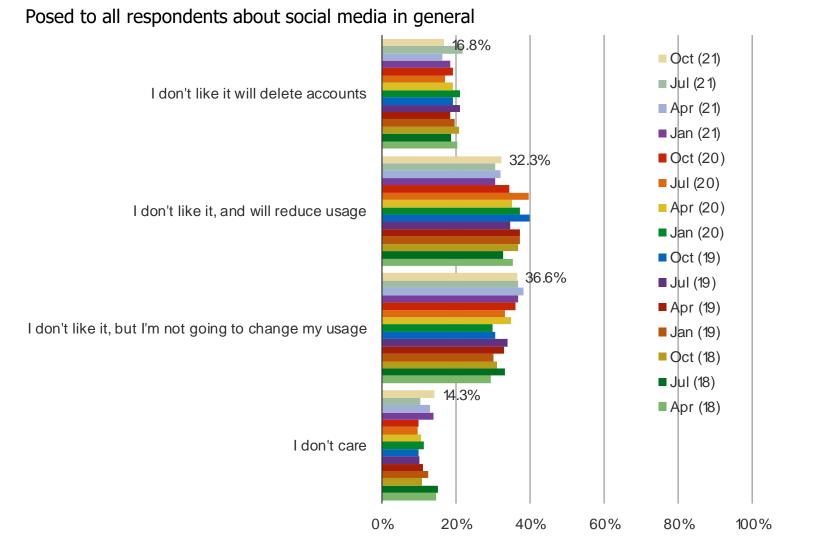


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WHAT IS YOUR OPINION OF SOCIAL MEDIA SITES COLLECTING PERSONAL DATA WHEN YOU USE THEM?



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WHICH IS YOUR FAVORITE?

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INSTAGRAM DEEP DIVE

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ARE YOU FAMILIAR WITH INSTAGRAM REELS (EXAMPLES PICTURED)

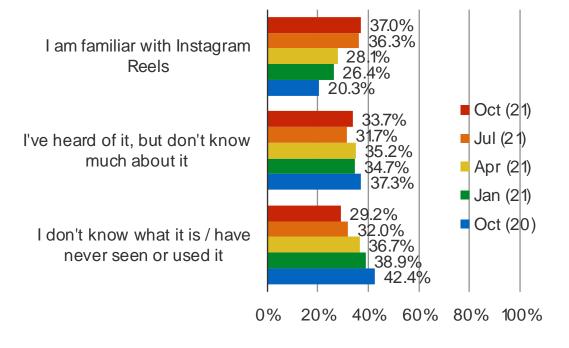
Posted to Instagram Users:











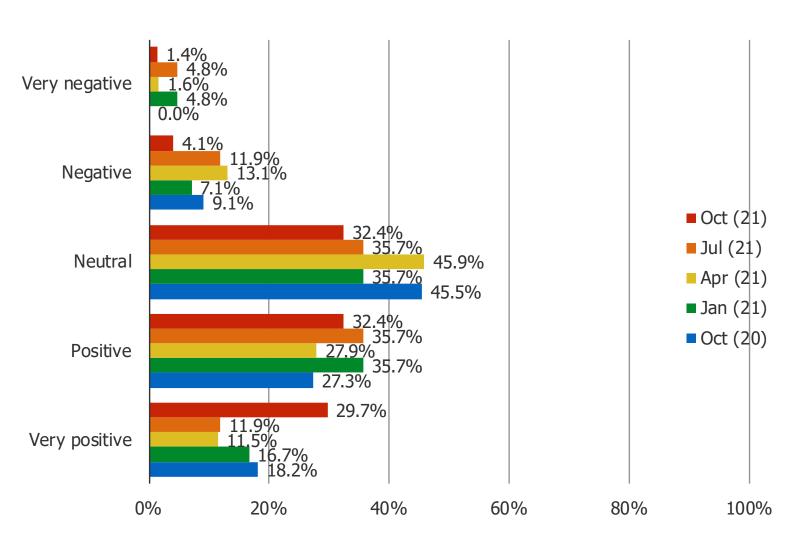
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WHAT IS YOUR OPINION OF THE EXPERIENCE MAKING INSTAGRAM REELS VIDEOS?

Posted to Instagram Users who have watched one or more Reels video.

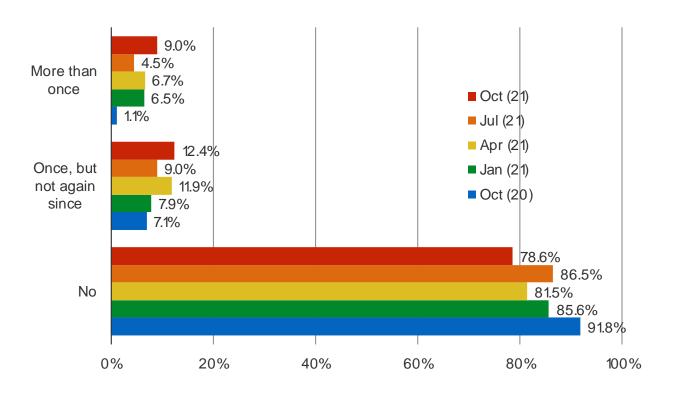


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HAVE YOU CREATED ANY INSTAGRAM REELS YET?

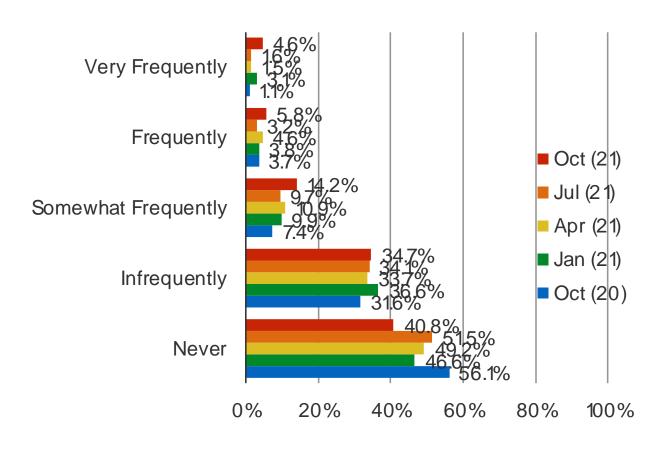


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HOW OFTEN DO YOU EXPECT TO CREATE REELS GOING FORWARD?

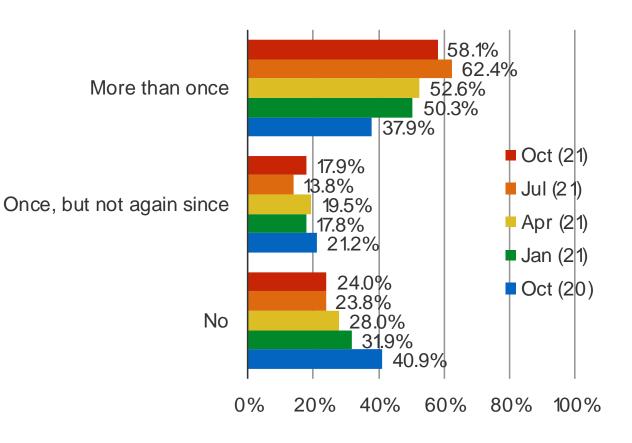


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HAVE YOU WATCHED/SEEN ANY INSTAGRAM REELS VIDEOS YET?



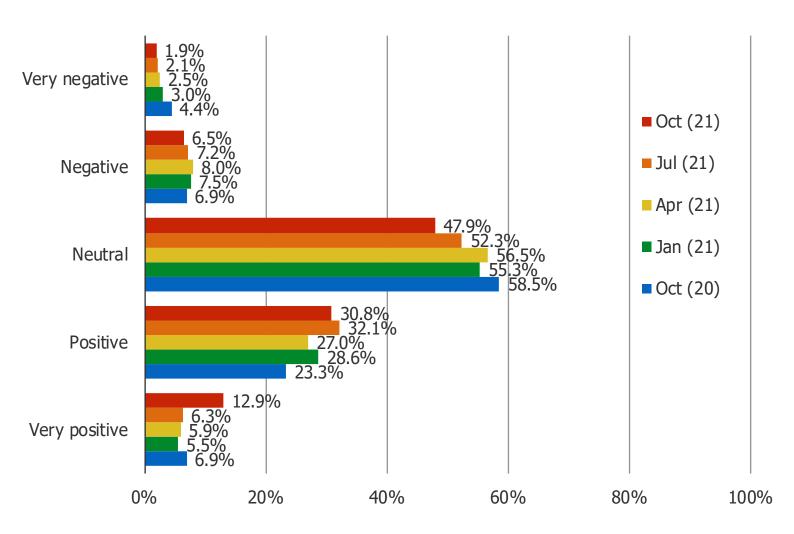
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WHAT IS YOUR OPINION OF THE EXPERIENCE WATCHING INSTAGRAM REELS VIDEOS?

Posted to Instagram Users who have watched one or more Reels video.

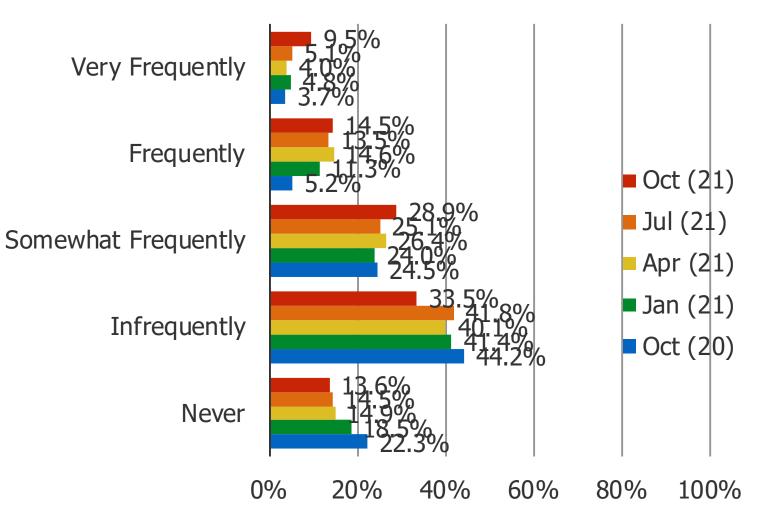


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Social Media Account Holders And Engagement – A Consumer View Audience: 1,000 US Consumers Date: October 2021

HOW OFTEN DO YOU EXPECT TO WATCH REELS GOING FORWARD?



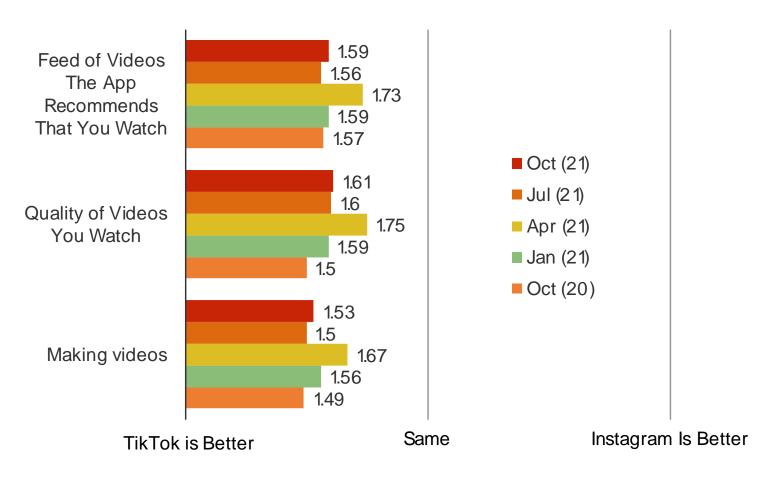
Social Media Account Holders And Engagement – A Consumer View

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Audience: 1,000 US Consumers Date: October 2021

HOW DOES INSTAGRAM REELS COMPARE TO TIKTOK WHEN IT COMES TO THE FOLLOWING:

Posted to Instagram Users who have heard of Reels AND use TikTok:



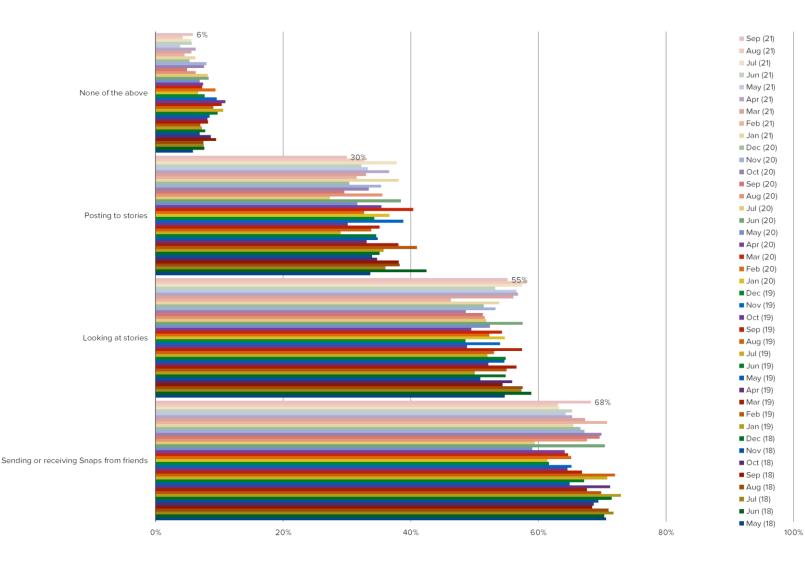
Social Media Account Holders And Engagement – A Consumer View

SNAPCHAT DEEP DIVE

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Social Media Account Holders And Engagement – A Consumer View Audience: 1,000 US Consumers Date: October 2021

I USE SNAPCHAT FOR...



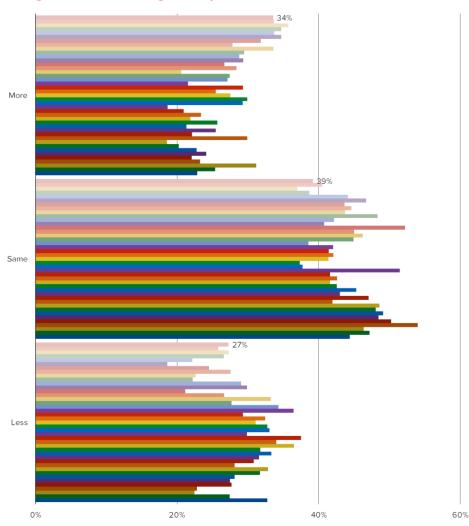
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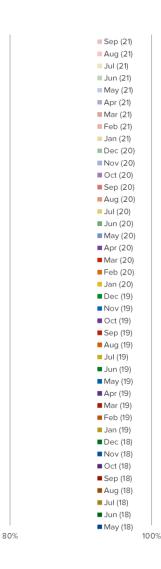
Social Media Account Holders And Engagement – A Consumer View Audience: 1,000 US Consumers Date: October 2021

COMPARED TO WHEN YOU FIRST STARTED USING SNAPCHAT, ARE YOU USING THE FOLLOWING MORE OR LESS?

Posed to Snapchat users.

Sending or Receiving Snaps From Friends





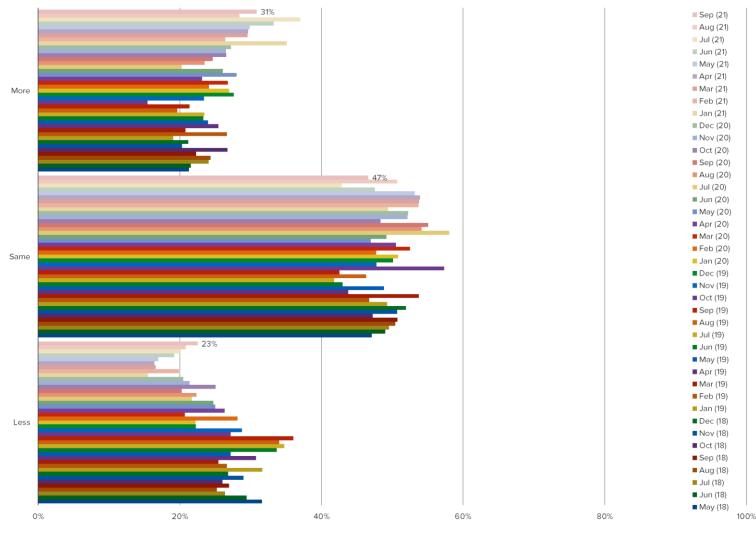
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Social Media Account Holders And Engagement – A Consumer View Audience: 1,000 US Consumers Date: October 2021

COMPARED TO WHEN YOU FIRST STARTED USING SNAPCHAT, ARE YOU USING THE FOLLOWING MORE OR LESS?

Posed to Snapchat users.

Looking at stories.



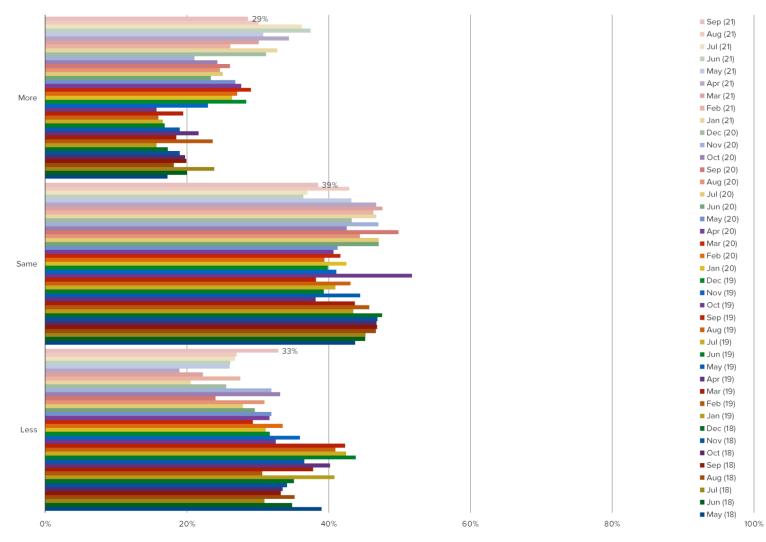
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COMPARED TO WHEN YOU FIRST STARTED USING SNAPCHAT, ARE YOU USING THE FOLLOWING MORE OR LESS?

Posed to Snapchat users.

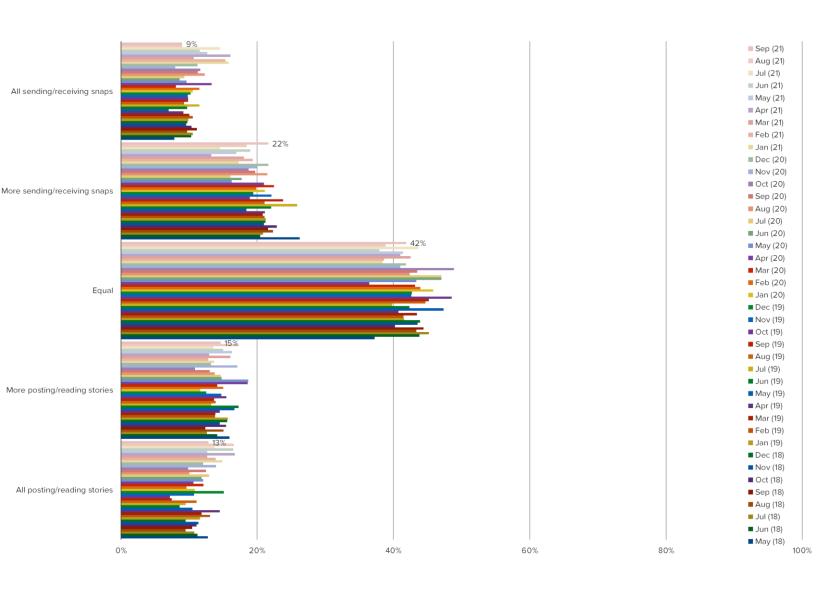
Posting to stories.



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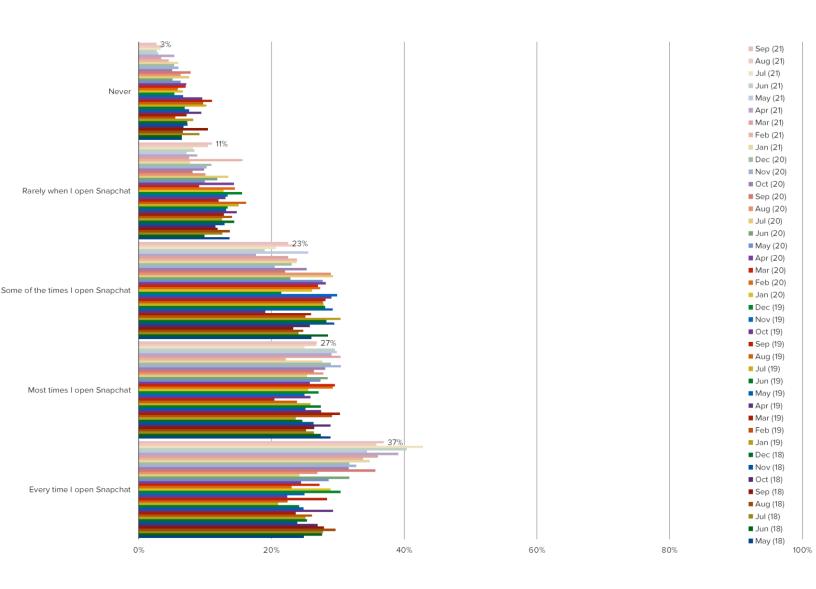
PLEASE ESTIMATE HOW YOU SPEND YOUR TIME ON SNAPCHAT.



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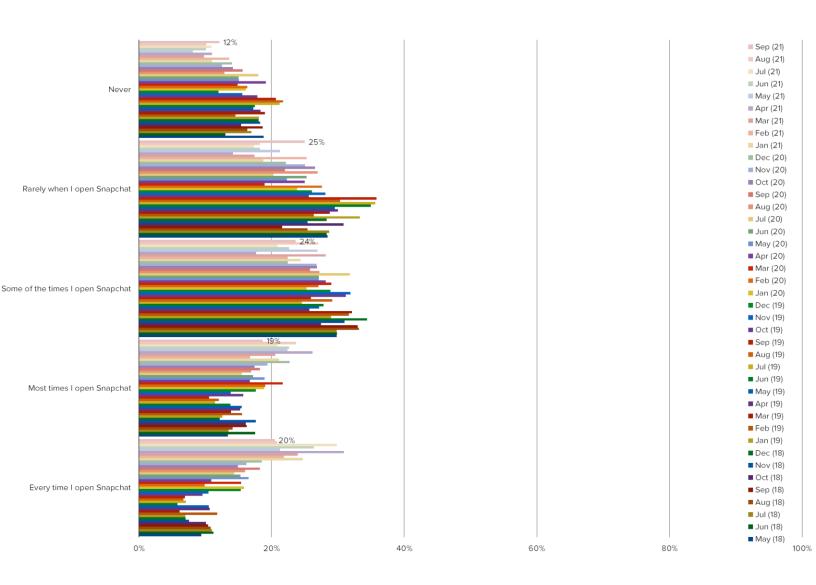
I VIEW SNAPCHAT STORIES:



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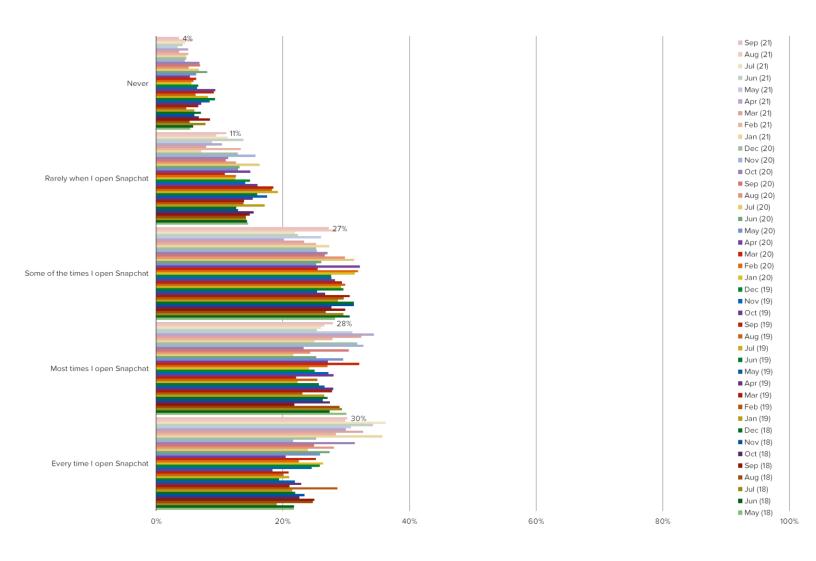
I POST TO SNAPCHAT STORIES:



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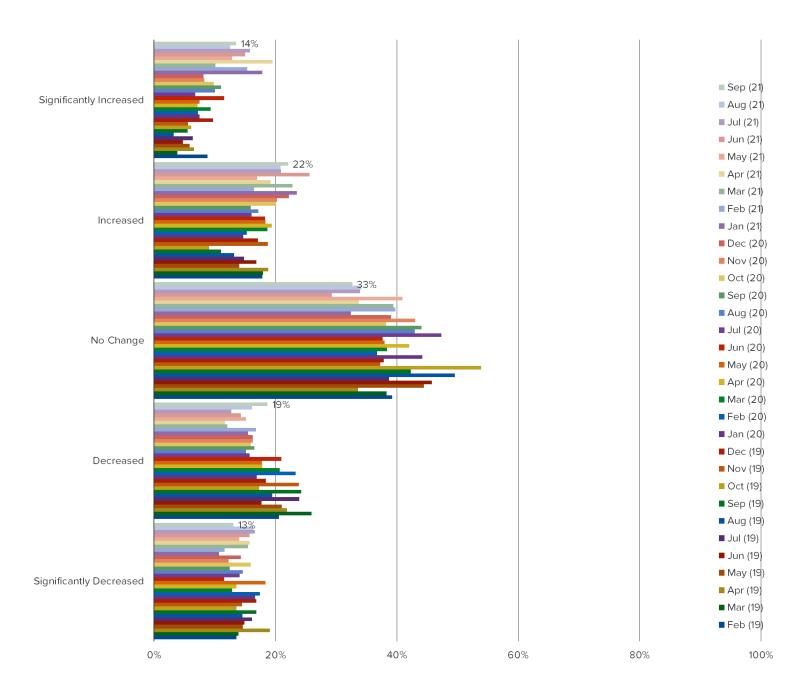
I SEND/RECEIVE SNAPS:



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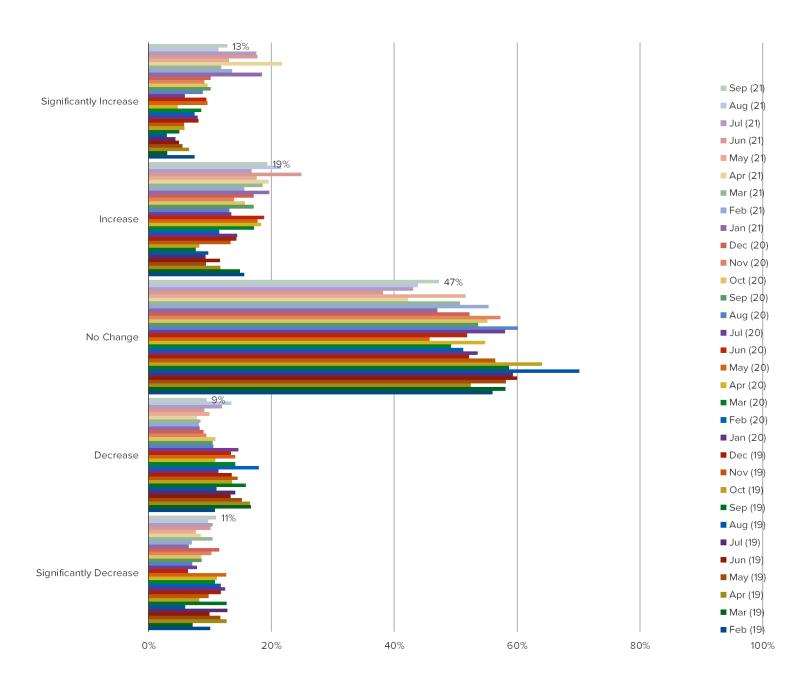
HAS THE AVERAGE TIME YOU CURRENTLY SPEND ON SNAPCHAT PER DAY INCREASED OR DECREASED COMPARED TO 6-12 MONTHS AGO?



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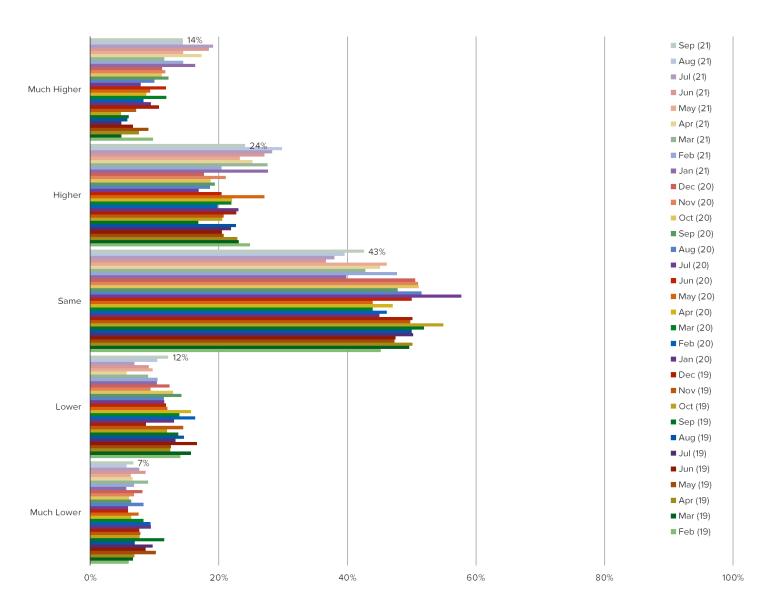
DO YOU EXPECT THE AVERAGE TIME YOU SPEND PER DAY ON SNAPCHAT PER DAY TO INCREASE OR DECREASE GOING FORWARD?



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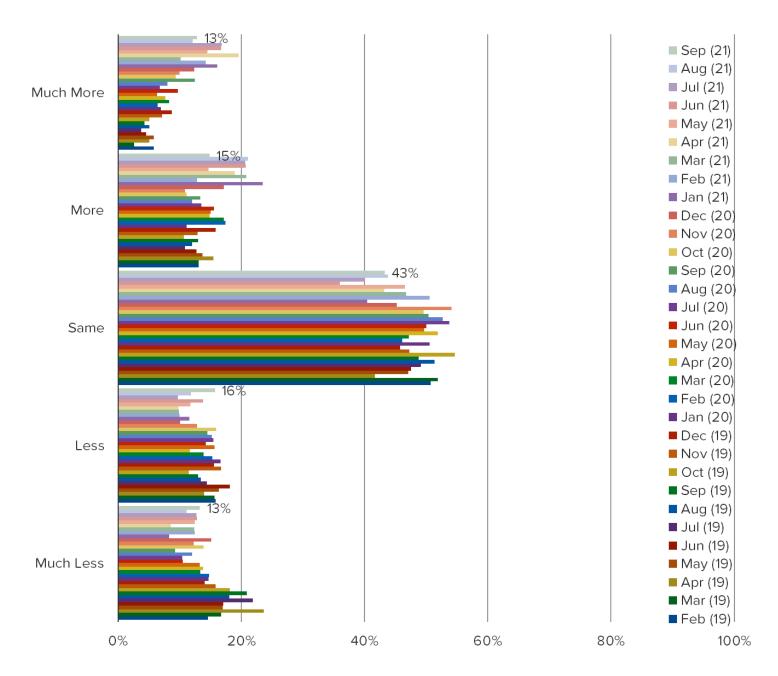
IS THE NUMBER OF YOUR FRIENDS USING SNAPCHAT HIGHER OR LOWER THAN IT WAS 6-12 MONTHS AGO?



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ARE YOU WATCHING MORE OR LESS DISCOVER CONTENT ON SNAPCHAT THAN YOU WERE 6-12 MONTHS AGO?



Social Media Account Holders And Engagement – A Consumer View

FB DEEP DIVE

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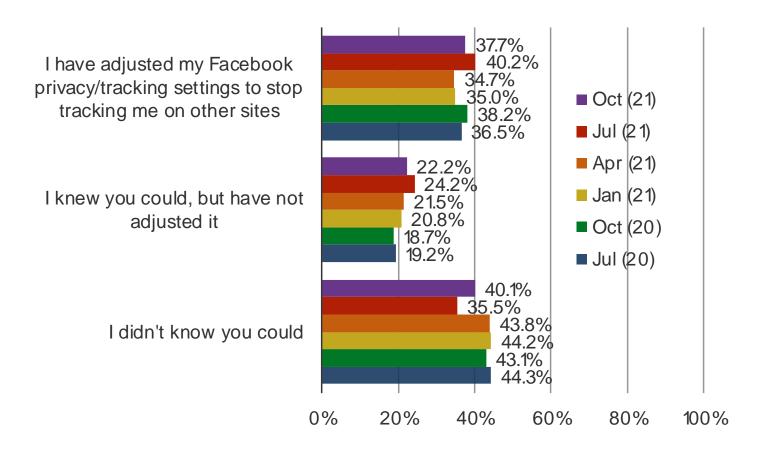
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Social Media Account Holders And Engagement – A Consumer View

Audience: 1,000 US Consumers Date: October 2021

HAVE YOU ADJUSTED YOUR PRIVACY SETTINGS ON FACEBOOK TO PREVENT THEM FROM TRACKING YOUR ACTIVITY ON OTHER SITES (IE, "OFF FACEBOOK ACTIVITY")?

Posed to Facebook users.



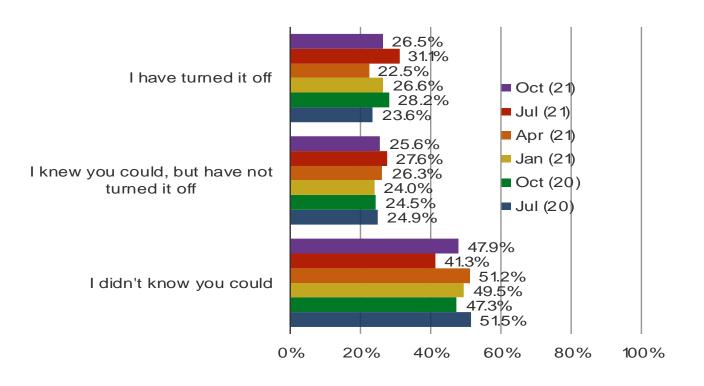
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Social Media Account Holders And Engagement – A Consumer View

Audience: 1,000 US Consumers Date: October 2021

HAVE YOU GONE INTO AD CONTROLS TO TURN OFF "ADS BASED ON DATA FROM PARTNERS"?

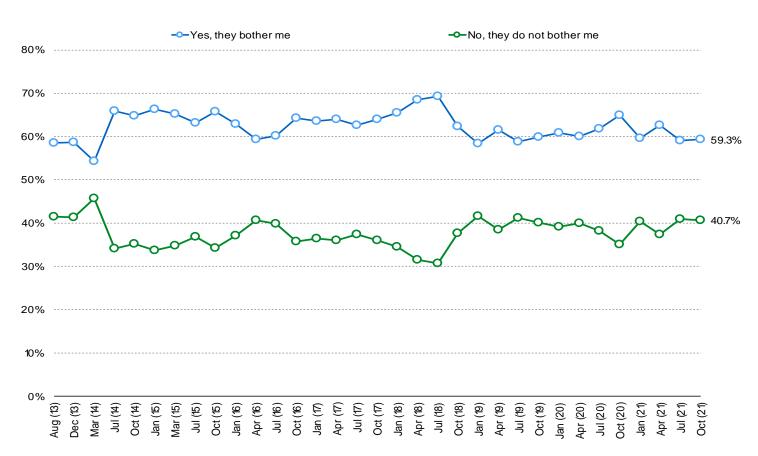
Posed to Facebook users.



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Social Media Account Holders And Engagement – A Consumer View Audience: 1,000 US Consumers Date: October 2021

FACEBOOK ACCOUNT HOLDERS – DO ADS IN YOUR NEWSFEED BOTHER YOU? ARE THEY BECOMING MORE RELEVANT THAN THEY WERE IN THE PAST?



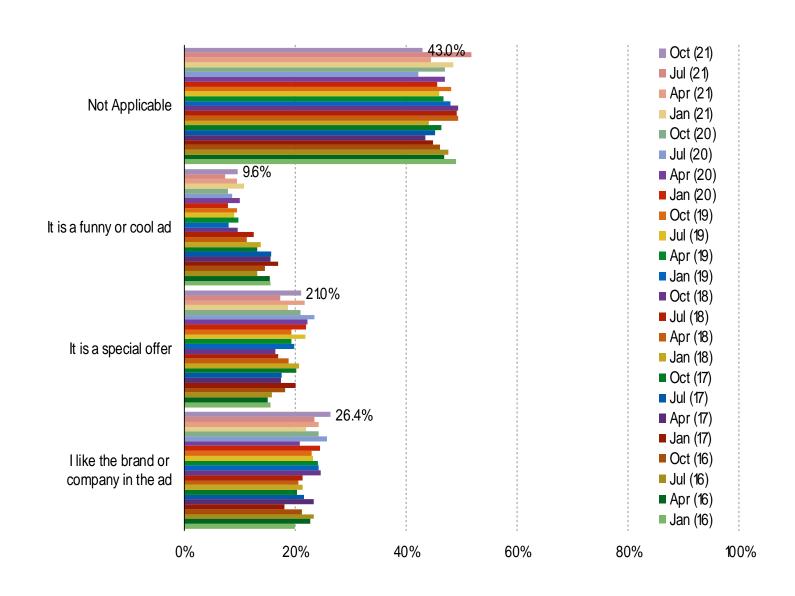
Posed to Facebook account holders.

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WHEN YOU CLICK ON AN ADVERTISEMENT WHILE ON FACEBOOK, WHAT IS USUALLY THE REASON FOR WHY YOU CLICKED ON THE ADVERTISEMENT?

Posed to Facebook account holders.

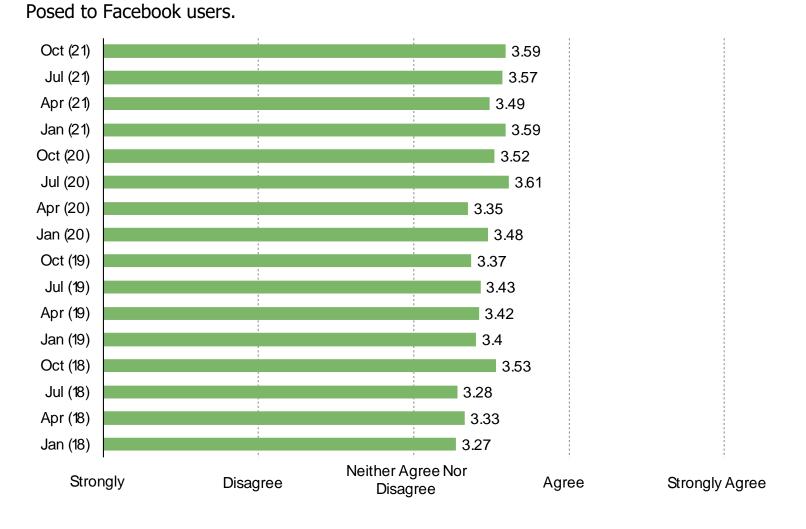


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Social Media Account Holders And Engagement – A Consumer View

Audience: 1,000 US Consumers Date: October 2021

HOW MUCH DO YOU AGREE WITH THE FOLLOWING: "FACEBOOK HAS BECOME LESS SOCIAL OVER TIME."

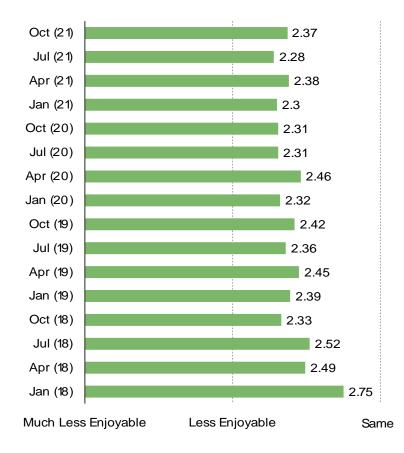


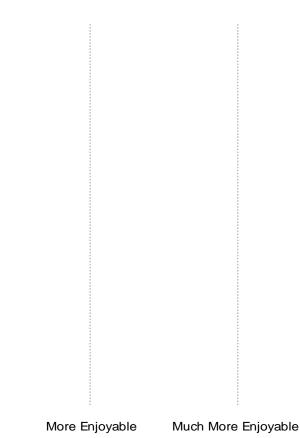
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FACEBOOK USERS – IN GENERAL, WOULD YOU SAY FACEBOOK HAS GOTTEN MORE OR LESS ENJOYABLE OVER-TIME?

Posed to Facebook users.





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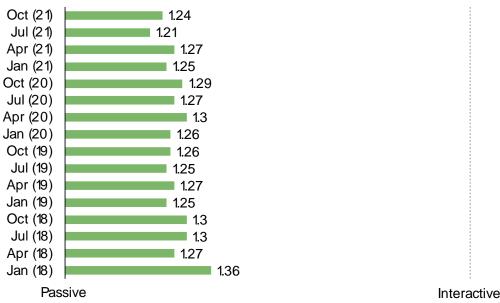
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Audience: 1,000 US Consumers Date: October 2021

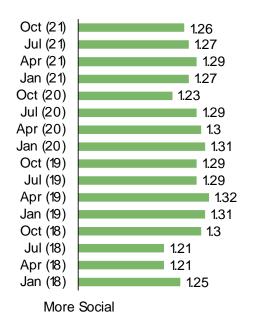
WOULD YOU DESCRIBE YOUR USAGE OF FACEBOOK AS BEING MORE INTERACTIVE OR PASSIVE?





WOULD YOU DESCRIBE YOUR USAGE OF FACEBOOK AS BEING MORE SOCIAL OR NEWS FOR YOU?

Posed to Facebook users.



More News

Social Media Account Holders And Engagement – A Consumer View

TIKTOK

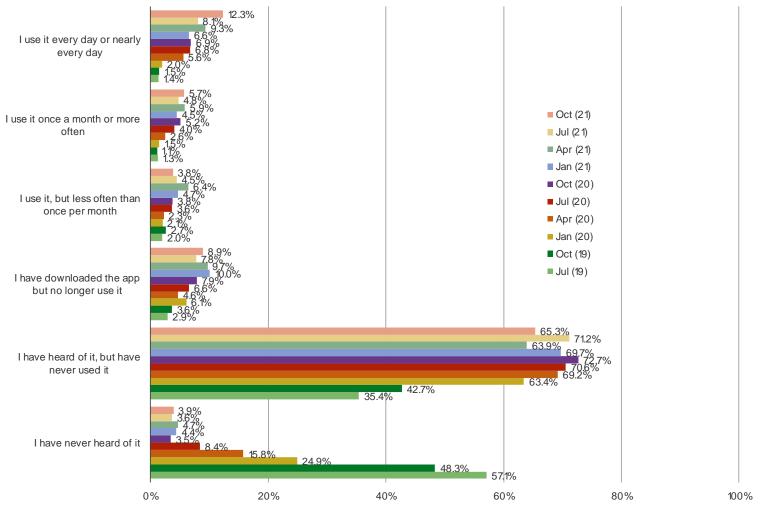
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WHAT IS YOUR EXPERIENCE WITH THE APP "TIK TOK"?

Posed to all respondents



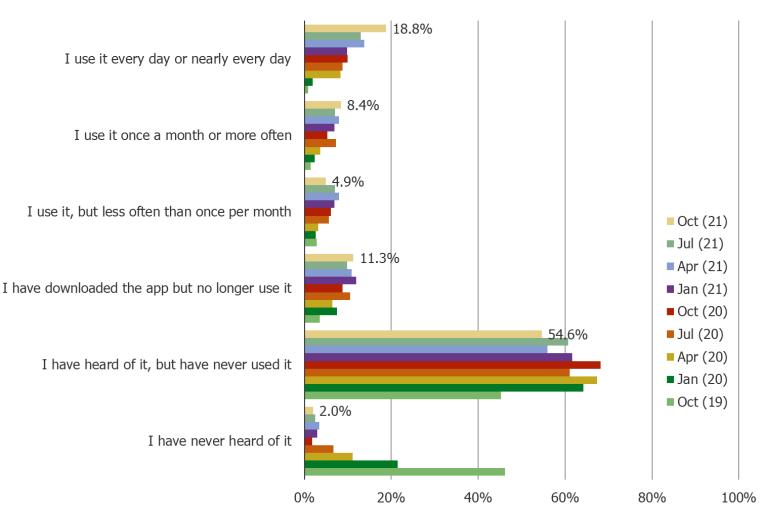
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Social Media Account Holders And Engagement – A Consumer View

Audience: 1,000 US Consumers Date: October 2021

WHAT IS YOUR EXPERIENCE WITH THE APP "TIK TOK"? (CROSS TABS)

Posed to users of Pinterest.



Pinterest Users

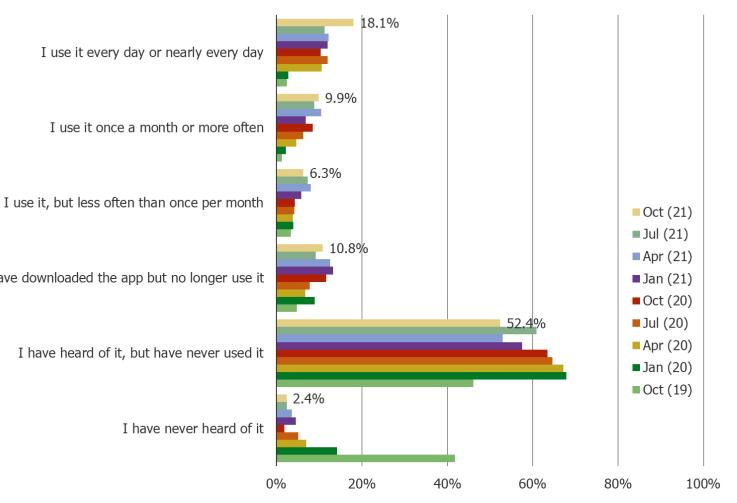
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Audience: 1,000 US Consumers Date: October 2021

WHAT IS YOUR EXPERIENCE WITH THE APP "TIK TOK"? (CROSS TABS)

Posed to users of Twitter.



Twitter Users

I have downloaded the app but no longer use it

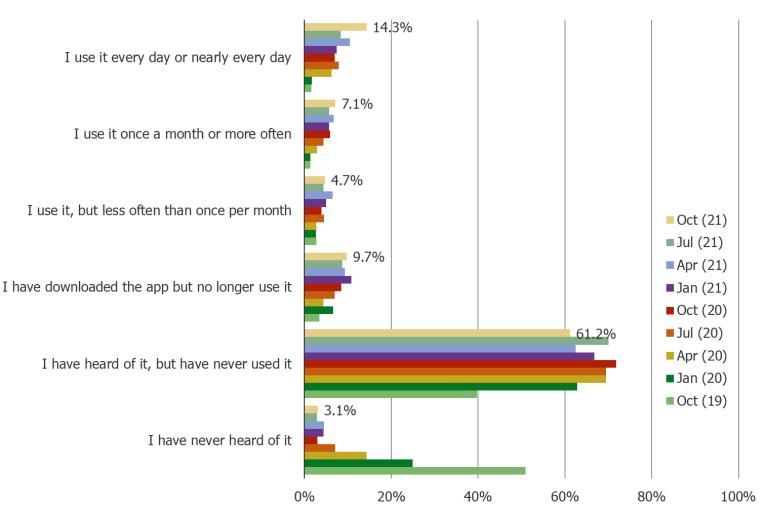
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Social Media Account Holders And Engagement – A Consumer View

Audience: 1,000 US Consumers Date: October 2021

WHAT IS YOUR EXPERIENCE WITH THE APP "TIK TOK"? (CROSS TABS)

Posed to users of Facebook.



Facebook Users

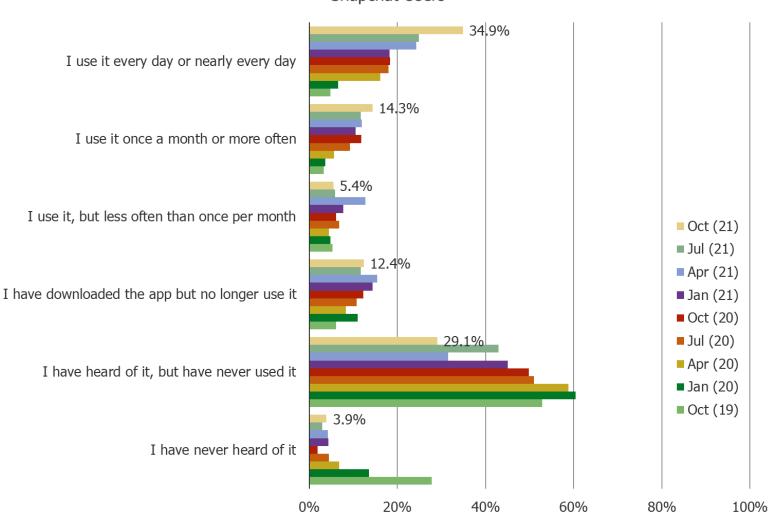
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Social Media Account Holders And Engagement – A Consumer View

Audience: 1,000 US Consumers Date: October 2021

WHAT IS YOUR EXPERIENCE WITH THE APP "TIK TOK"? (CROSS TABS)

Posed to users of Snapchat.



Snapchat Users

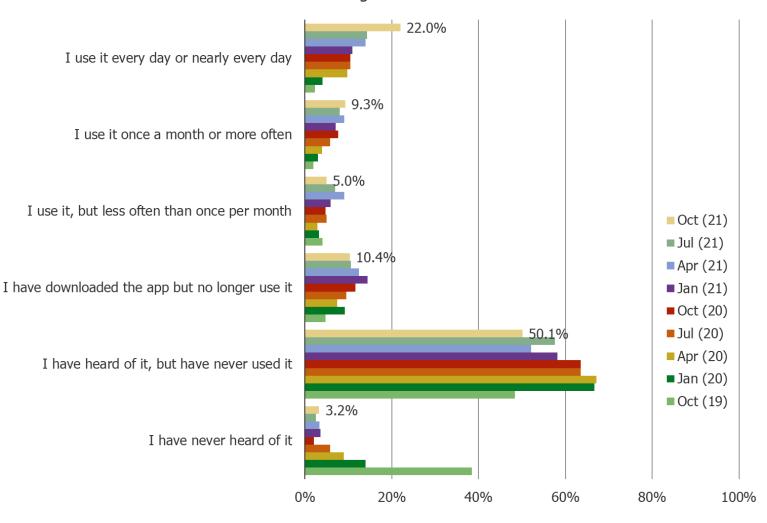
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Social Media Account Holders And Engagement – A Consumer View

Audience: 1,000 US Consumers Date: October 2021

WHAT IS YOUR EXPERIENCE WITH THE APP "TIK TOK"? (CROSS TABS)

Posed to users of Instagram.



Instagram Users

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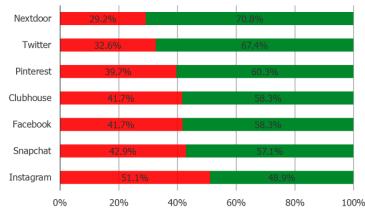
DO YOU VIEW TIKTOK AS REPLACING ANY OF YOUR USAGE OF THE FOLLOWING, OR DO YOU VIEW IT AS ADDITIONAL TIME YOU SPEND ON THIS PLATFORM?

July 2021

Posed to TikTok users who also use each of the following.

October 2021

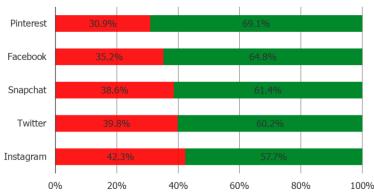
- TikTok replaces some/all of my usage of this site/app
- TikTok does not replace/take any of the time I spend on this site/app

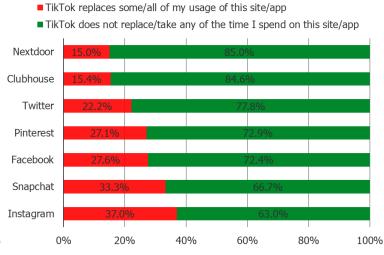


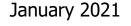


TikTok replaces some/all of my usage of this site/app

■ TikTok does not replace/take any of the time I spend on this site/app

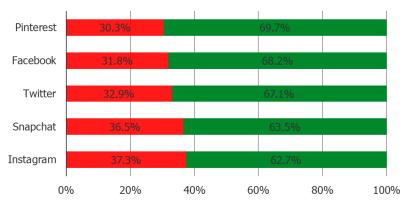






TikTok replaces some/all of my usage of this site/app

TikTok does not replace/take any of the time I spend on this site/app



Social Media Account Holders And Engagement – A Consumer View

FILTERS AND CAMERA EFFECTS

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ON WHICH DO YOU USE FILTERS AND LENSES MORE OFTEN? (IE CAMERA EFFECTS)

Posed to Snapchat account holders who ALSO use Instagram

