

NOVEMBER 2021

-VIDEO GAMES VOLUME 25

Audience: 1,000+ GAMERS (OWNS A PS5, Series X, PS4, XBOX ONE, OR SWITCH/Switch Lite)

CHECK BREAKDOWN:

VIDEO GAME ENGAGEMENT

Video game engagement trends are generally constructive/net positive, but a touch worse than feedback last quarter (overall). Feedback specifically related to game playing frequency on PS5 and the Series X improved sequentially.

BATTLE ROYALE GAMES

Playing frequency of a handful of battle royale games softened a bit q/q, but was still strong on a stand-alone basis. Consumer opinion and likelihood of playing the title remain strong for most of these titles. However, within the of this peer group feedback is relatively more positive for Free Fire and relatively less positive for Fortnite.

PS5 AND SERIES X

Most data we collect about the PS5 and Series X are relatively unchanged sequentially.

NEW RELEASES, DOWNLOADABLE CONTENT, AND FREE GAMES

Feedback toward new releases purchased up front has been generally consistent over time (game playing time and game spending budget). Over the history of our survey, free games with in-app purchases have grown in popularity and preferences have been slowly shifting toward these types of games. Gamers continue to tell us that they are increasing their spending on downloadable content.

DIGITAL VS PHYSICAL

Digital games continue to gain mindshare and market share among gamers. Amazon remains a popular choice if buying a new game today and Target has seen an uptick in mindshare for game purchasing. Gamestop trends have worsened over a long period of time. Some metrics we track for Gamestop softened q/q and some remained consistent/flat q/q.

It's In The Game

MORE RECENTLY ADDED TOPICS

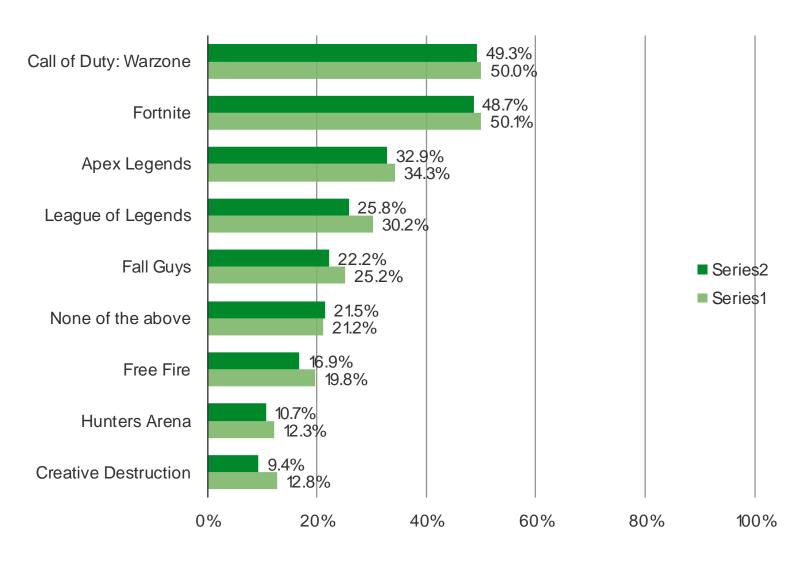
Free Fire, Battle Royale, and Metaverse (Games and Social Platforms)

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HAVE YOU EVER PLAYED THE FOLLOWING VIDEO GAMES? SELECT ALL THAT APPLY

This question was posed to all respondents.

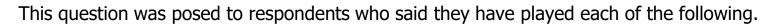


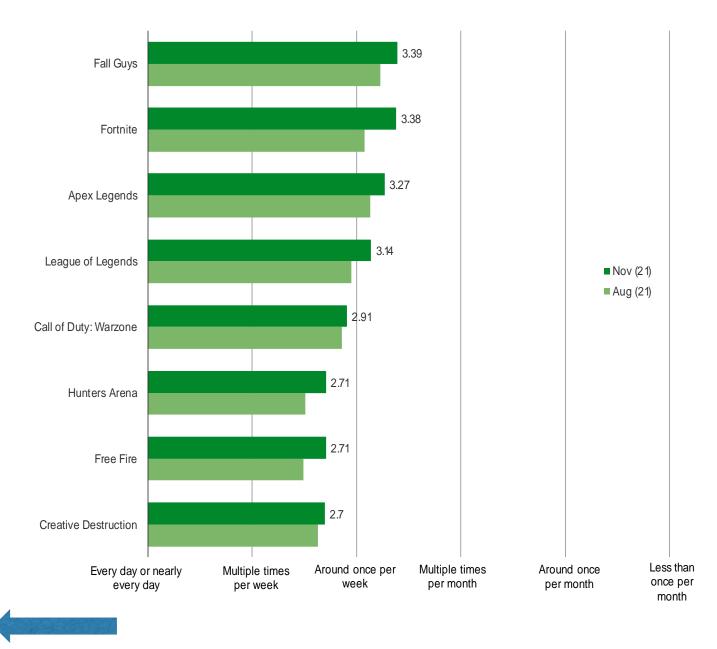
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW OFTEN DO YOU PLAY THIS GAME CURRENTLY?





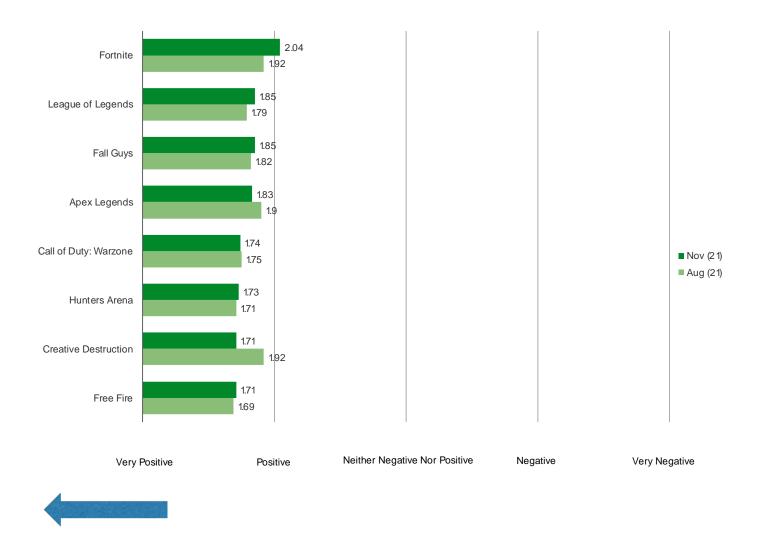
More frequent.

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHAT IS YOUR OPINION OF THIS GAME?

This question was posed to respondents who said they have played each of the following.



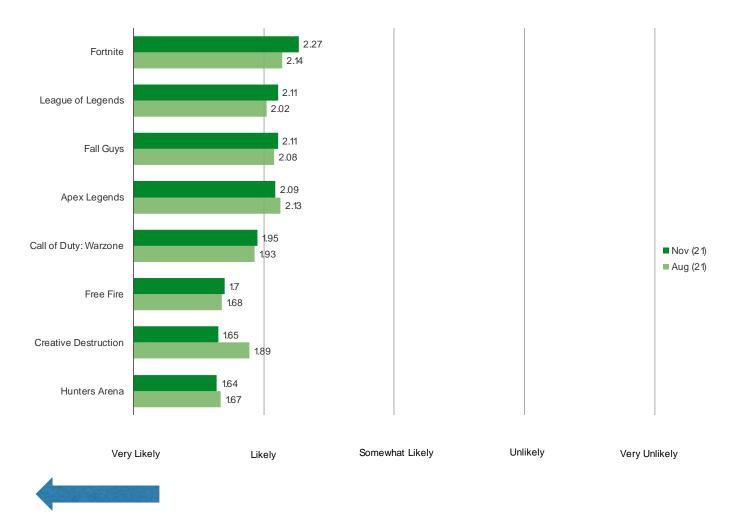
More positive.

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW LIKELY DO YOU THINK IT IS THAT YOU WILL BE PLAYING THIS GAME ONE YEAR FROM NOW?

This question was posed to respondents who said they have played each of the following.



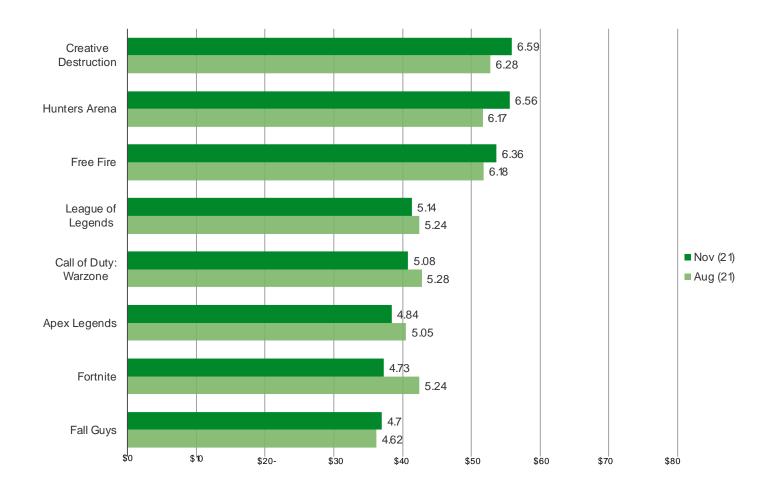
More likely.

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

APPROXIMATELY HOW MUCH WOULD YOU GUESS YOU HAVE SPENT, IN TOTAL, WHILE PLAYING THIS GAME?

This question was posed to respondents who said they have played each of the following.

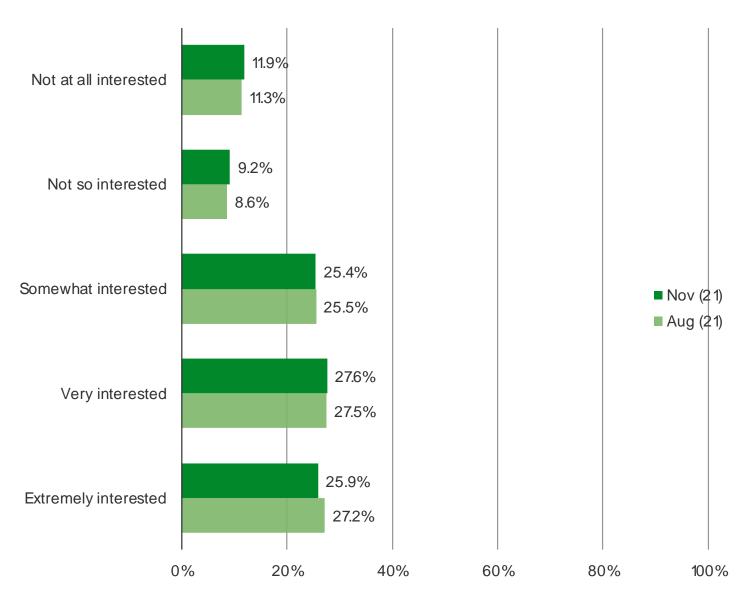


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW MUCH INTEREST WOULD YOU HAVE IN GAMES WITH EXPANSIVE VIRTUAL WORLDS THAT CAN BE COMBINED WITH SOCIAL MEDIA TYPE PLATFORMS WHERE YOU CAN COME TO PLAY THE GAME AND ALSO ENJOY OTHER MODES, HANG OUT, LISTEN TO MUSIC, SOCIALIZE, ETC?

This question was posed to all respondents.

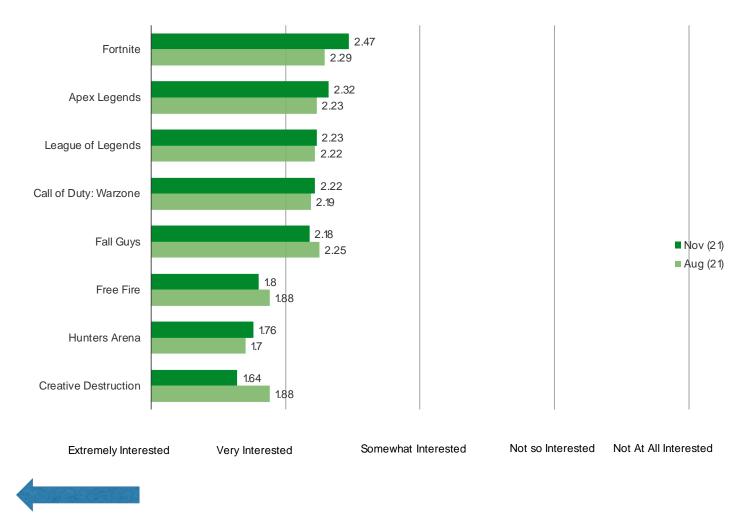


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WOULD YOU BE INTERESTED IN SEEING THE FOLLOWING ADDING A SOCIAL PLATFORM COMPONENT THAT ALLOWED YOU TO PLAY CORE GAMEPLAY AND ALSO ENJOY OTHER MODES, HANG OUT, LISTEN TO MUSIC, SOCIALIZE, ETC?

This question was posed to respondents who said they have played each of the following.



More interested.

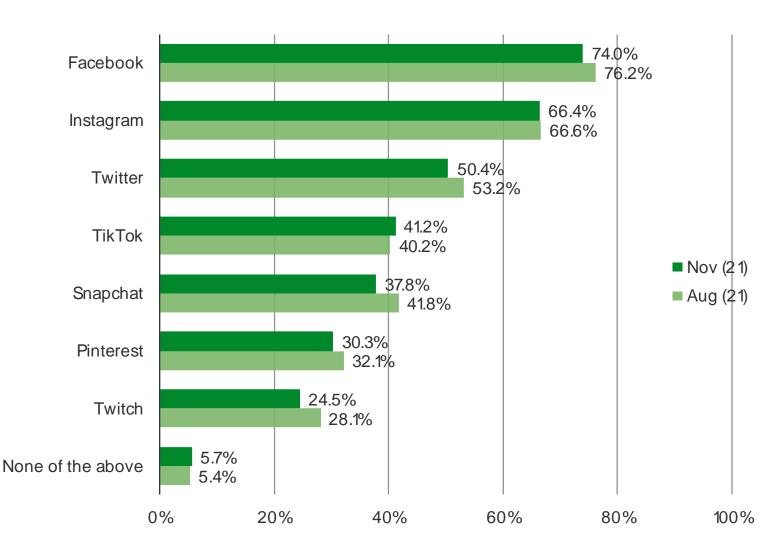
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

DO YOU REGULARLY OR OCCASIONALLY VISIT THE FOLLOWING? SELECT ALL THAT APPLY

This question was posed to all respondents.

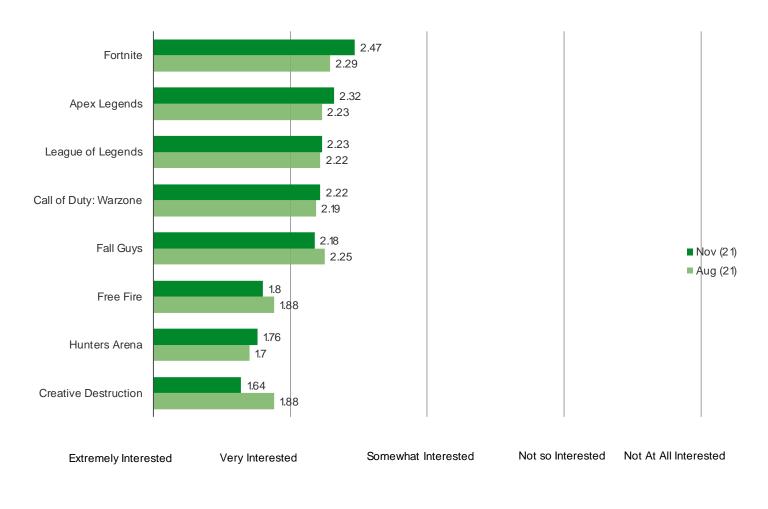


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW MUCH INTEREST WOULD YOU HAVE IN THE FOLLOWING ADDING A GAMING COMPONENT THAT COULD GO ALONG WITH SOCIAL MEDIA ACTIVITIES ON THE PLATFORM?

This question was posed to respondents who said they use each of the following.





More interested.

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

DO YOU HAVE ANY THOUGHTS ON THE POSSIBILITY OF GAMES OR SOCIAL MEDIA APPS COMBINING GAMES WITH SOCIAL MEDIA ACTIVITIES AND INCORPORATING ELEMENTS OF THE REAL WORLD?

This question was posed to all respondents.

I'm curious on how it would work.

I think this important to think about what is happening in everything that is special but I have to think about it

games need mobility and need to be able to draw in customers with GOOD content

I think that this is a creative idea and would be well-received.

It would make your gaming experience more interesting.

Don't really have any opinions on it other than possibly privacy concerns It sounds cool

I feel like it wouldn't turn out too great

It would be interesting

It's an intriguing concept

I think adding a social media aspect is unnecessary.

I don't like it, with the combination of games being greedy and social media invading privacy, it's a horrible combination

I think that would be great to combine the two because it can bring more popularity to the games

I would not be interested in combining a game with social media.

Could have security issues

I like that idea - more emotional connection to the game.

I would be most concerned about my online safety and privacy when playing such games on social media networks and apps.

I would love to see tiktok having games it would be fun and enhance the app. No, I dislike social media as a whole and if I want to game all I want to do is have fun playing a game for a short period of time then moving on with my life. It's In The Game

NEW CONSOLES

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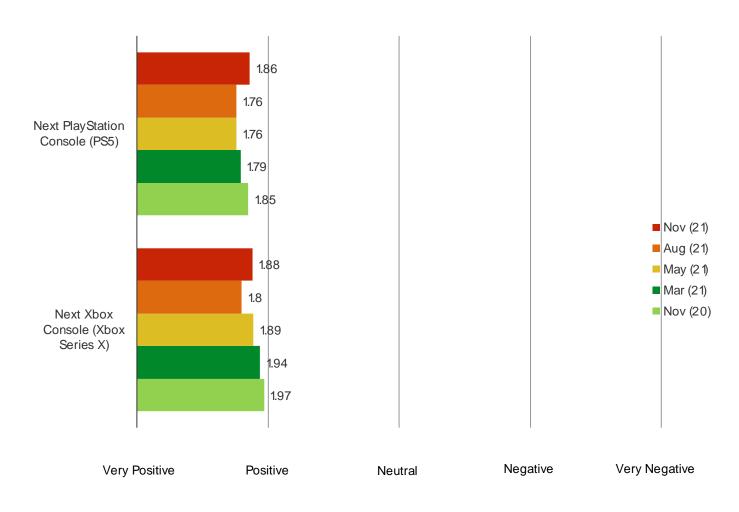
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHAT IS YOUR OPINION OF THE SPECS AND FEATURES OF THIS CONSOLE?

Posed to members of the target audience who said they have heard about each of the following upcoming consoles.

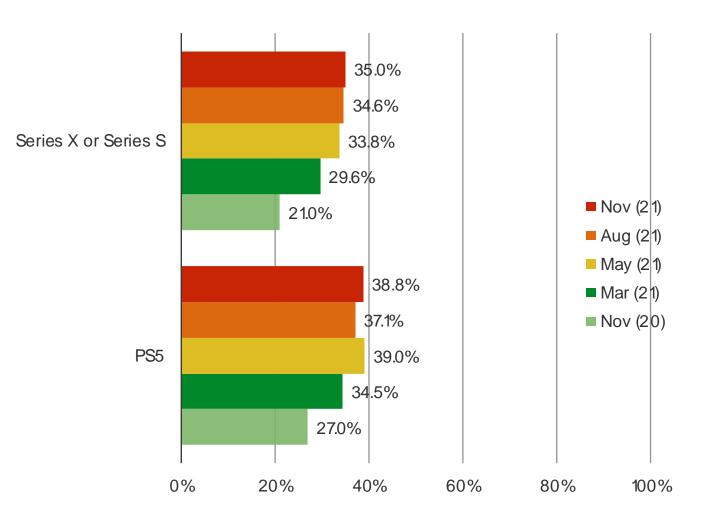


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HAVE YOU PURCHASED OR PRE-ORDERED ANY OF THE FOLLOWING CONSOLES?

Posed to the target audience.



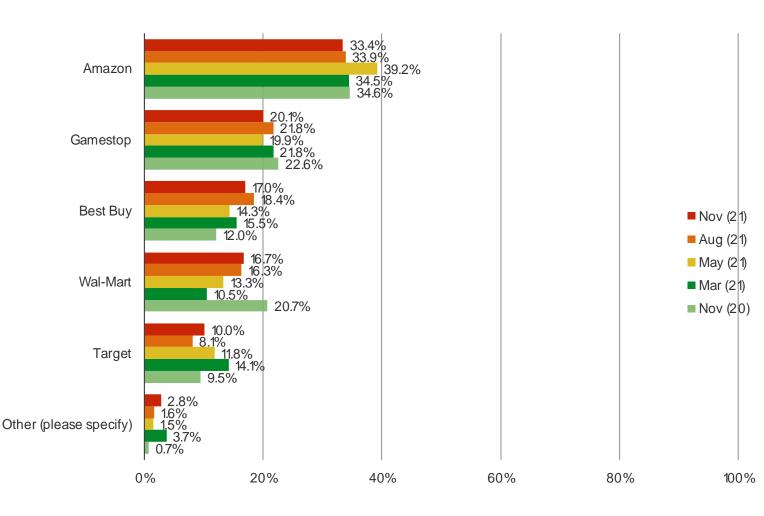
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHERE DID YOU ORDER OR PURCHASE THE PS5 FROM?

Posed to respondents who said they have successfully purchased or ordered the PS5,



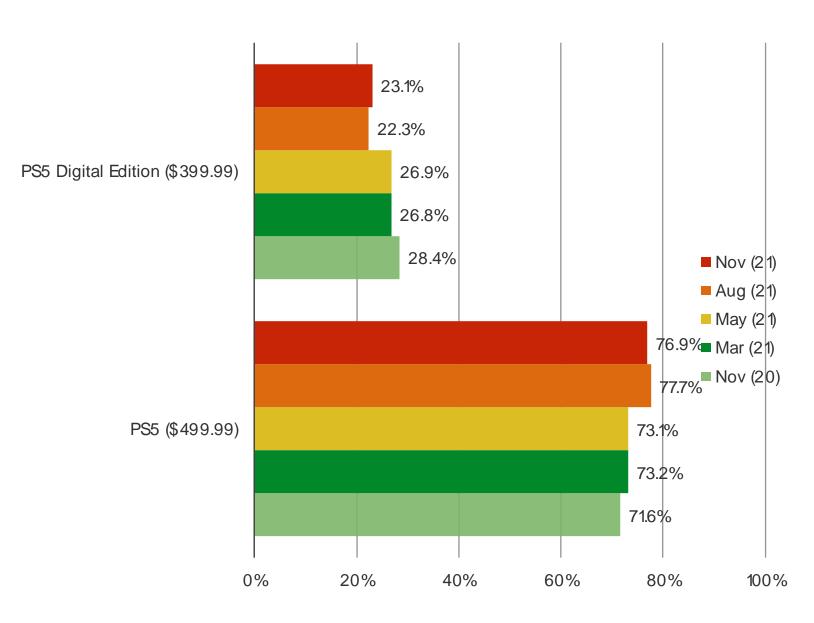
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHICH CONSOLE DID YOU BUY?

Posed to respondents who said they have successfully purchased or ordered the PS5,

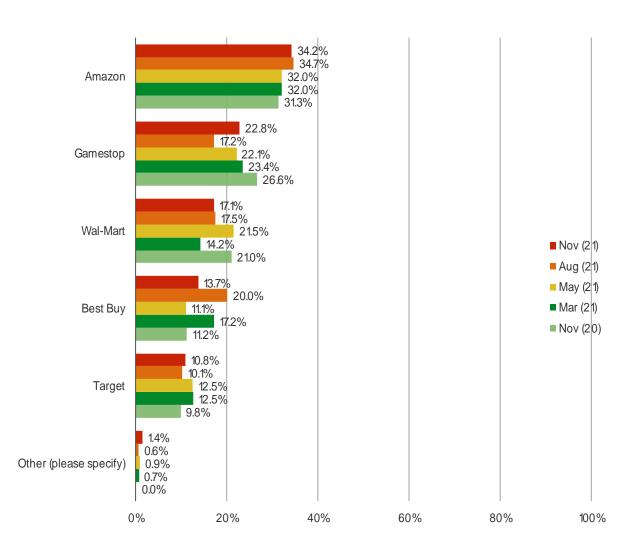


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHERE DID YOU PRE-ORDER OR PURCHASE THE SERIES X / SERIES S FROM?

Posed to respondents who said they have successfully purchased or ordered the Series X.



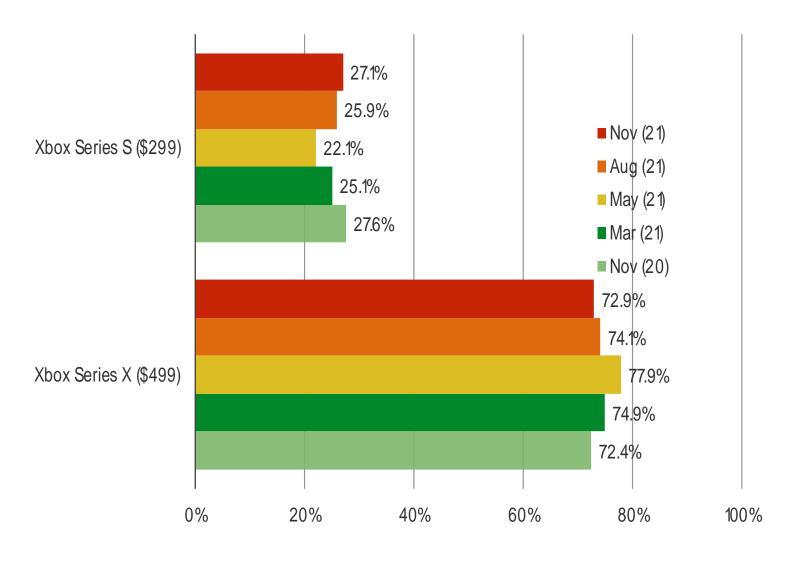
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHICH CONSOLE DID YOU PURCHASE?

Posed to respondents who said they have successfully purchased or ordered the Series X.



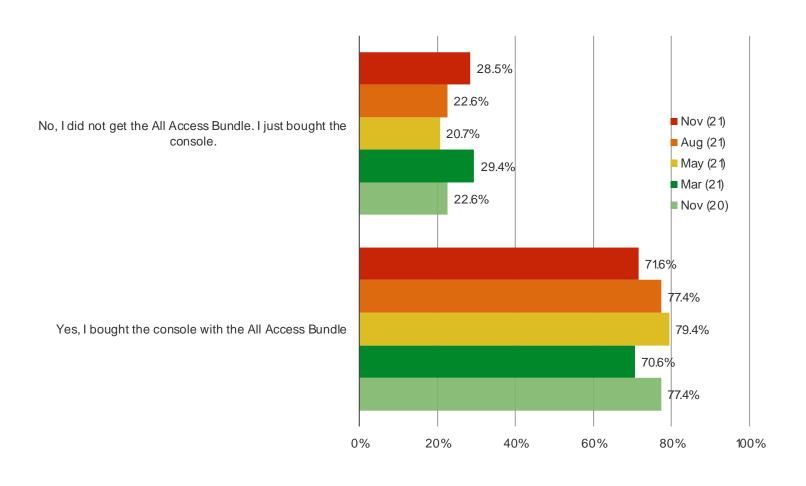
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

DID YOU ORDER YOUR SERIES X / SERIES S WITH THE ALL ACCESS BUNDLE?

Posed to respondents who said they have successfully purchased or ordered the Series X.



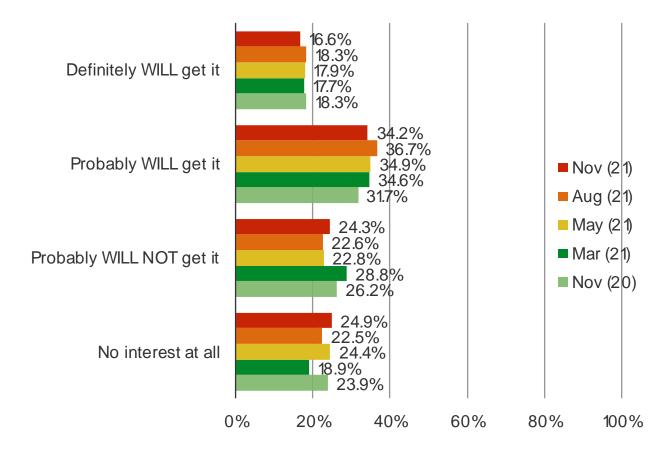
*Feedback from November was of pre-orders and feedback from March 21 onward is of purchases and pre-orders.

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

PLEASE CHARACTERIZE YOUR INTEREST IN THE PLAYSTATION 5?

Posed to respondents who have not yet ordered or purchased the PS5.

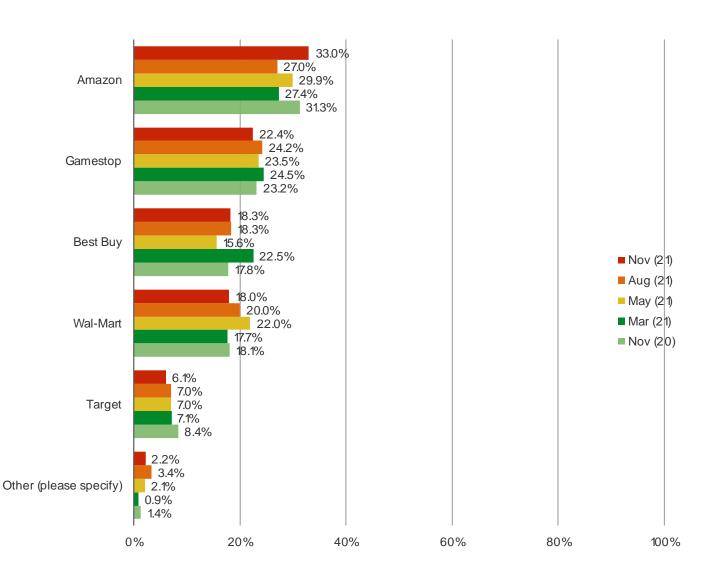


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

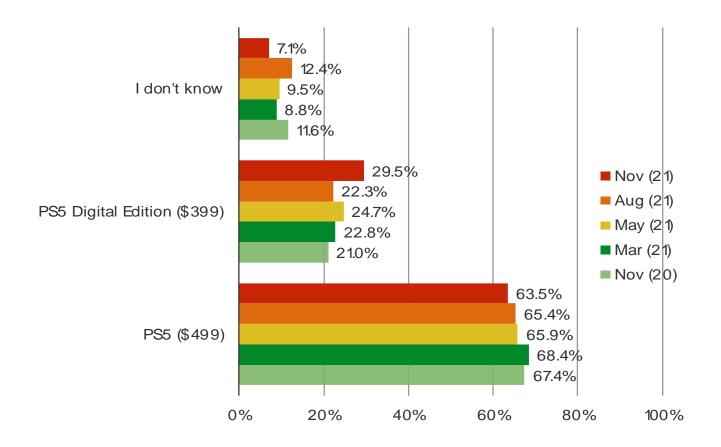
FROM WHERE WOULD YOU BE MOST LIKELY TO BUY THE PS5 FROM?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHICH ARE YOU INTERESTED IN BUYING?

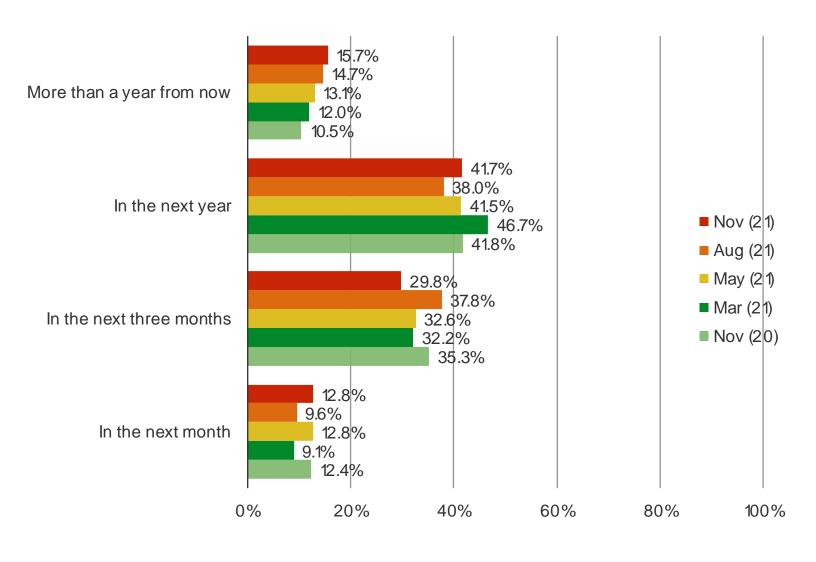


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

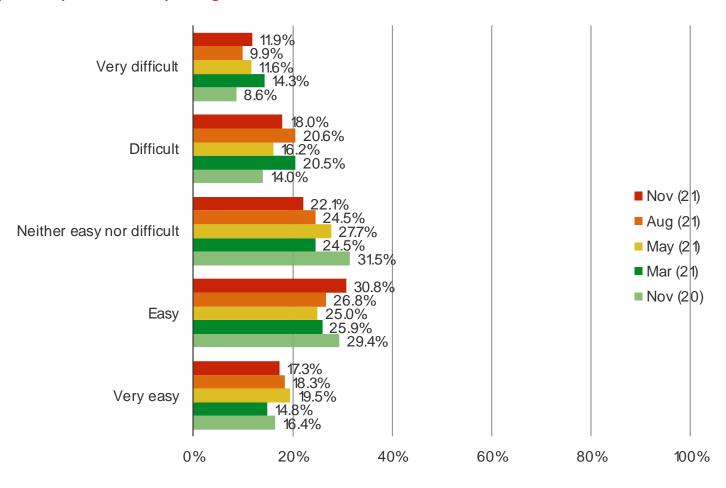
WHEN DO YOU EXPECT TO GET IT?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW EASY OR DIFFICULT DO YOU EXPECT IT WILL BE TO FIND THIS ITEM IN STOCK WHEN YOU TRY TO ORDER IT / BUY IT?

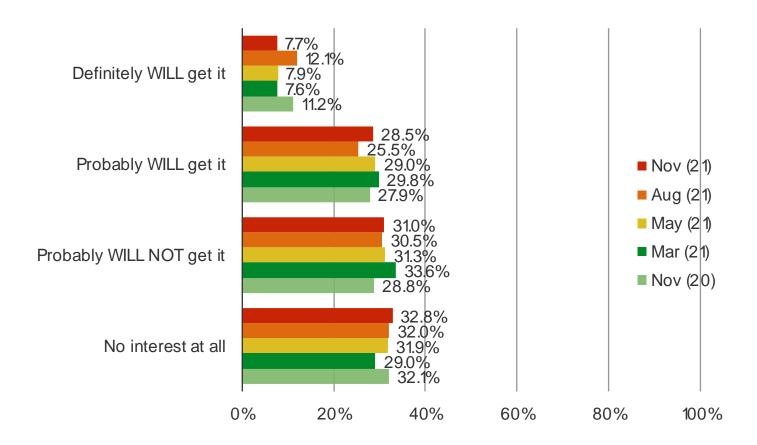


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

PLEASE CHARACTERIZE YOUR INTEREST IN THE SERIES X?

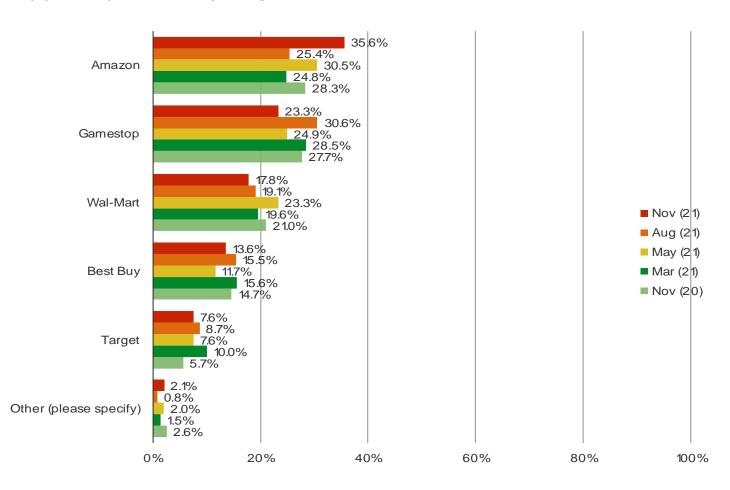
Posed to respondents who have not yet ordered or purchased the Series X / S.



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

FROM WHERE WOULD YOU BE MOST LIKELY TO BUY THE SERIES X / S FROM?



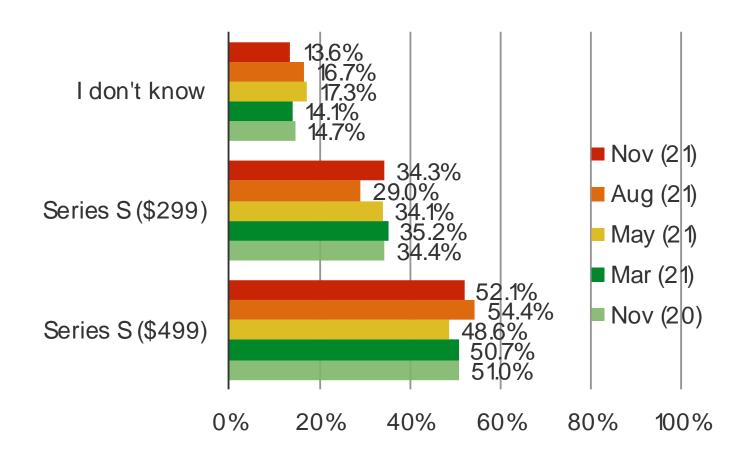
BESPOKE MARKET INTELLIGENCE

www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

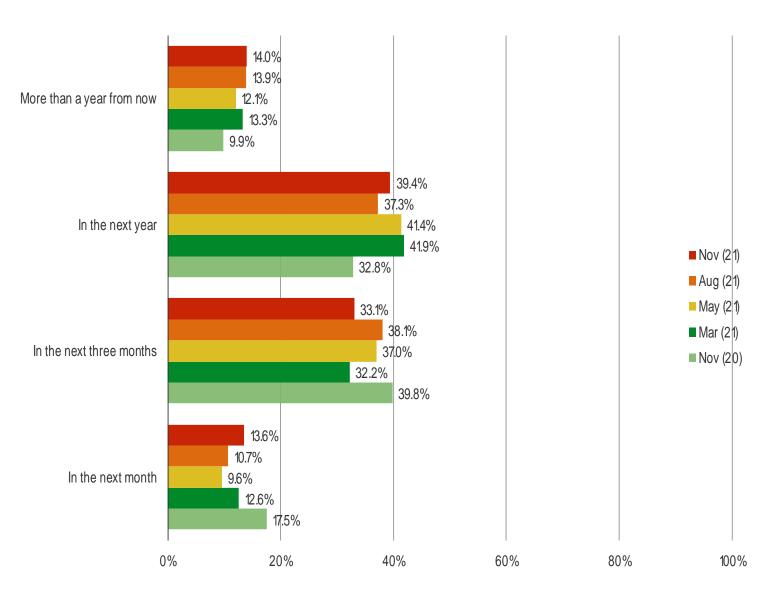
WHICH ARE YOU INTERESTED IN BUYING?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHEN DO YOU EXPECT TO GET IT?

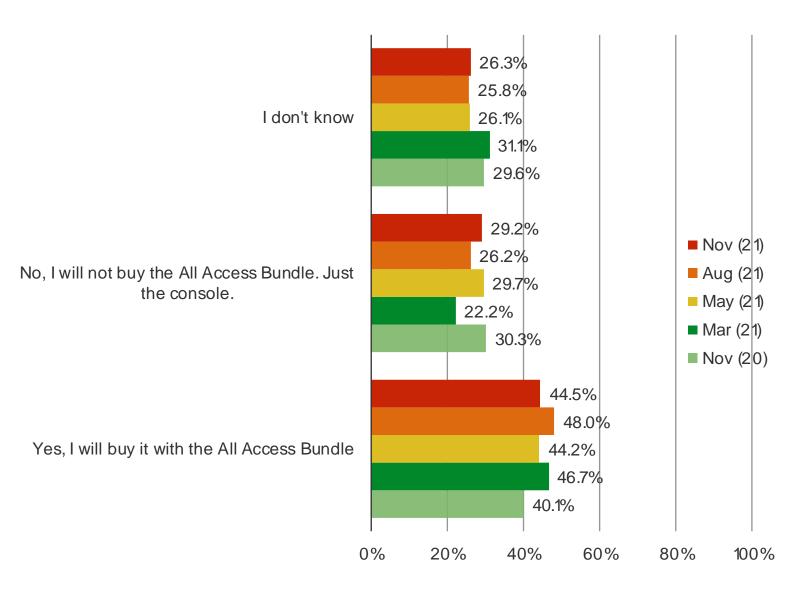


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

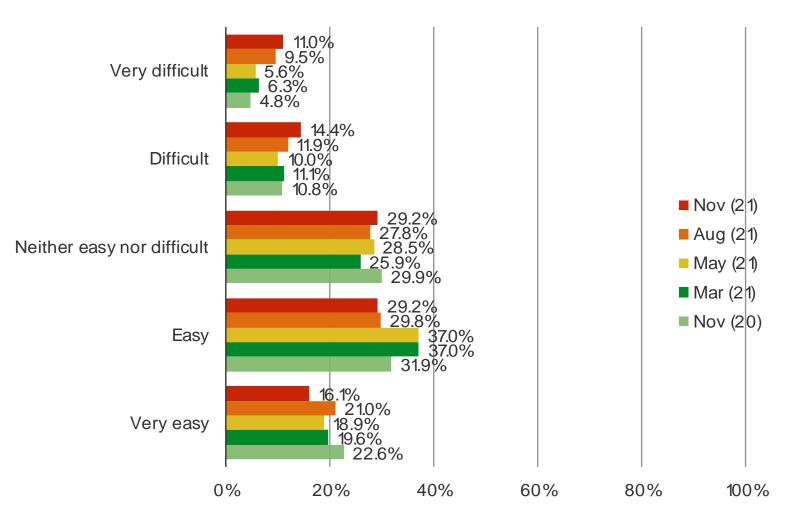
WILL YOU BUY IT WITH THE ALL-ACCESS BUNDLE?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW EASY OR DIFFICULT DO YOU EXPECT IT WILL BE TO FIND THIS ITEM IN STOCK WHEN YOU TRY TO ORDER IT / BUY IT?



BESPOKE MARKET INTELLIGENCE

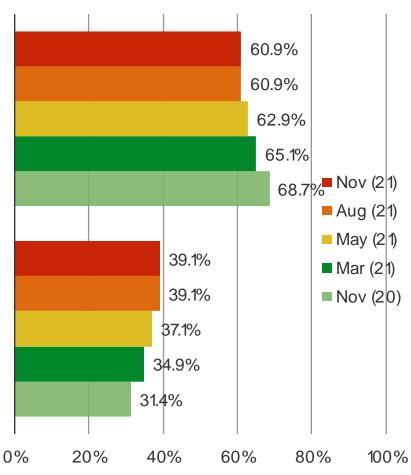
It's In The Game

www.bespokeintel.com

Audience: 1,000 US Video Gamers Date: November 2021

IF YOU ATTEMPTED TO ORDER THE SERIES X OR SERIES S AND IT WAS ONLY AVAILABLE WITH THE ALL ACCESS BUNDLE, WHAT WOULD YOU DO?

Posed to respondents who have not yet ordered or purchased the Series X / S and said they probably or definitely will get it.



I would wait until the console only without the bundle became available again

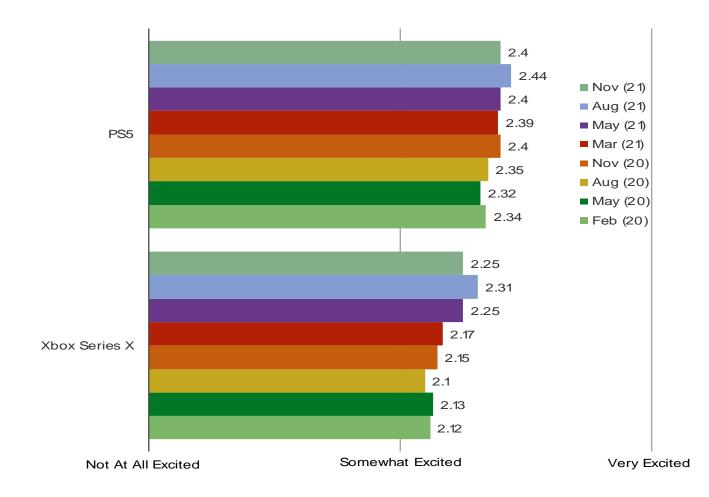
I would buy it with the All Access Bundle

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

PLEASE RATE YOUR LEVEL OF EXCITEMENT FOR THE EXCLUSIVE GAME LINEUP THAT WILL BE AVAILABLE FOR THIS PLATFORM.

This question was posed to the target audience.

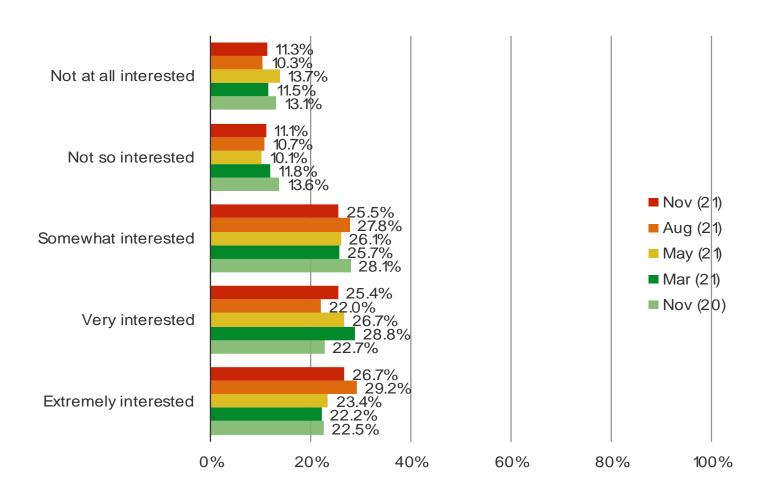


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW MUCH INTEREST WOULD YOU HAVE IN CLOUD GAMING SERVICES IN WHICH YOU COULD PLAY CONSOLE VIDEO GAMES ON REGULAR DEVICES WITH INTERNET CONNECTIONS (SMARTPHONES, TABLETS, LAPTOPS, ETC)

Posed to the target audience.



It's In The Game

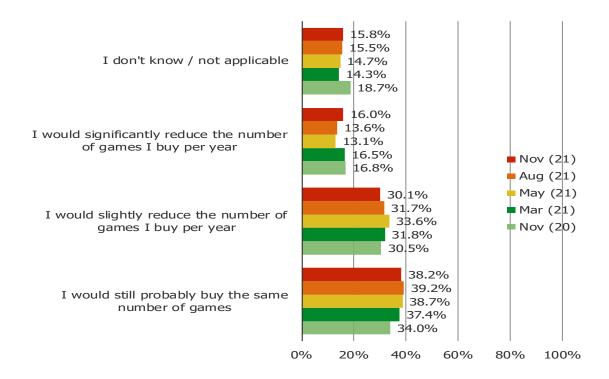
NEW GAME PRICES AND CASH USAGE FOR GAMES

It's In The Game

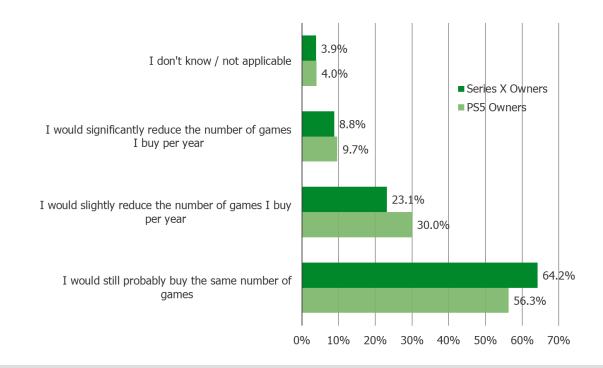
Audience: 1,000 US Video Gamers Date: November 2021

MOST NEW GAMES FOR THE PS5 AND SERIES X WILL COST \$69.99 (AN INCREASE OF \$10 FROM TYPICAL PRICES FOR NEW GAMES). WOULD THIS INCREASE IMPACT HOW MANY GAMES YOU BUY PER YEAR?

Posed to the target audience.



Cross-Tabs: Console Owners



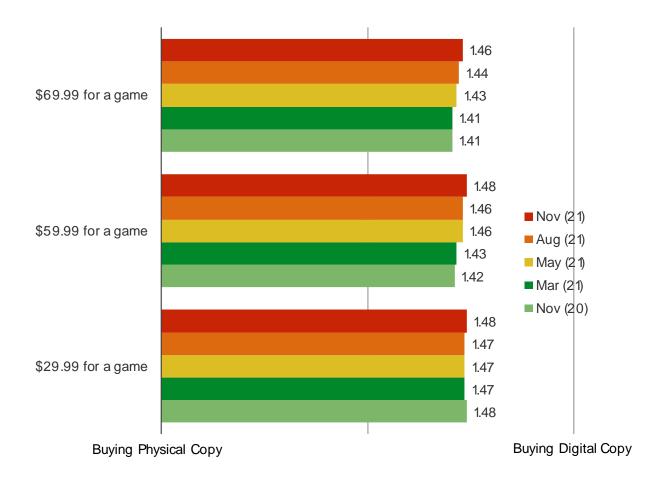
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHICH IS MORE ATTRACTIVE AT THE FOLLOWING PRICE POINTS:

Posed to the target audience.

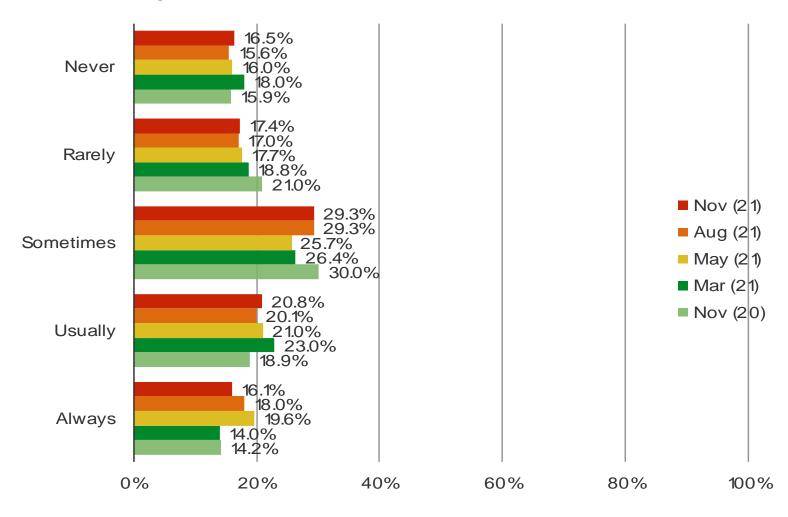


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHEN YOU BUY VIDEO GAMES, HOW OFTEN DO YOU PAY WITH CASH?

Posed to the target audience.



NEW RELEASES VS. FREE GAMES AND MICROTRANSACTIONS

It's In The Game

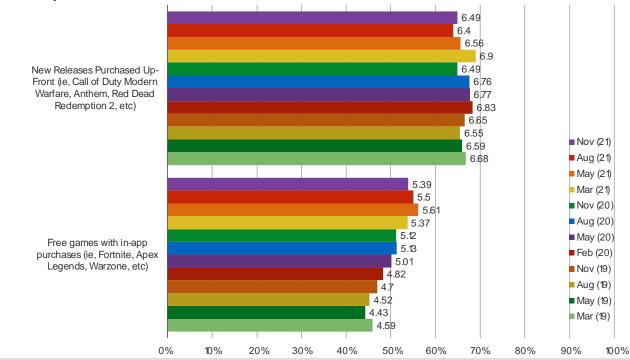
Audience: 1,000 US Video Gamers Date: November 2021

HOW MUCH OF YOUR GAME PLAYING TIME GETS ALLOCATED TO THE FOLLOWING?

Posed to respondents who own a PS4/PS5 or Xbox One/Series X. 6.31 6.35 6.27 6.53 New Releases Purchased Up-6.21 Front (ie, Call of Duty Modern 6.38 Warfare, Anthem, Red Dead 6.5 Redemption 2, etc) 6.54 6.4 6.23 Nov (21) 6.2 6.46 🗖 Aug (21) May (21) 5.67 Mar (21) 5.79 Nov (20) 5.88 5.64 🗖 Aug (20) 5.51 May (20) Free games with in-app 5.48 Feb (20) purchases (ie, Fortnite, Apex 5.33 Legends, Warzone, etc) Nov (19) 5.23 5.11 🗖 Aug (19) 4.98 May (19) 4.93 Mar (19) 4.91 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

HOW MUCH OF YOUR GAME SPENDING BUDGET GETS ALLOCATED TO THE FOLLOWING?

Posed to respondents who own a PS4/PS5 or Xbox One/Series X.



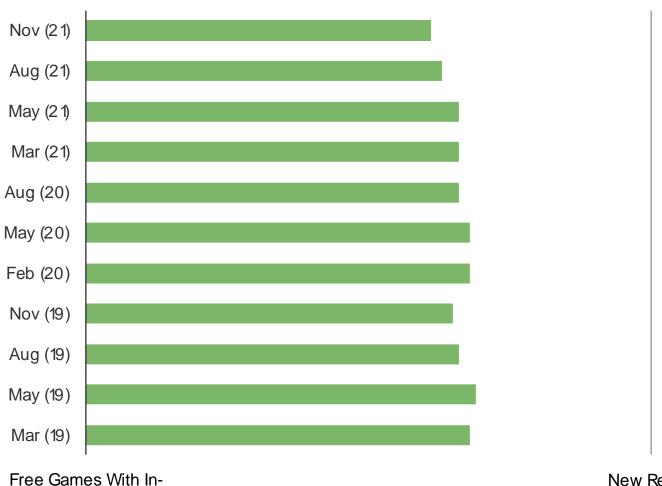
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHICH DO YOU PREFER?

Posed to respondents who own a PS4/PS5 or Xbox One/Series X.



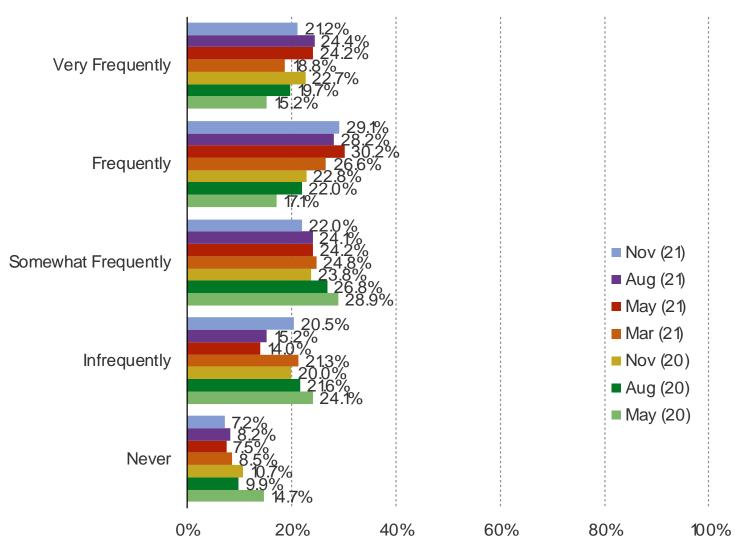
App Purchases

New Releases Purchased Up-front

Audience: 1,000 US Video Gamers Date: November 2021

HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON XBOX ONE OR THE SERIES X?

Posed to Xbox One owners.

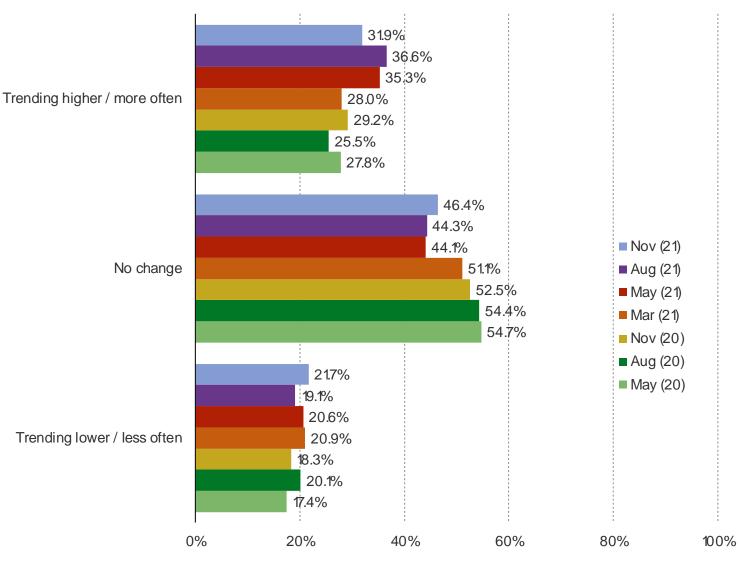


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON XBOX ONE OR THE SERIES X BEEN TRENDING HIGHER OR LOWER OVER TIME?

Posed to Xbox Series X or Xbox One owners.

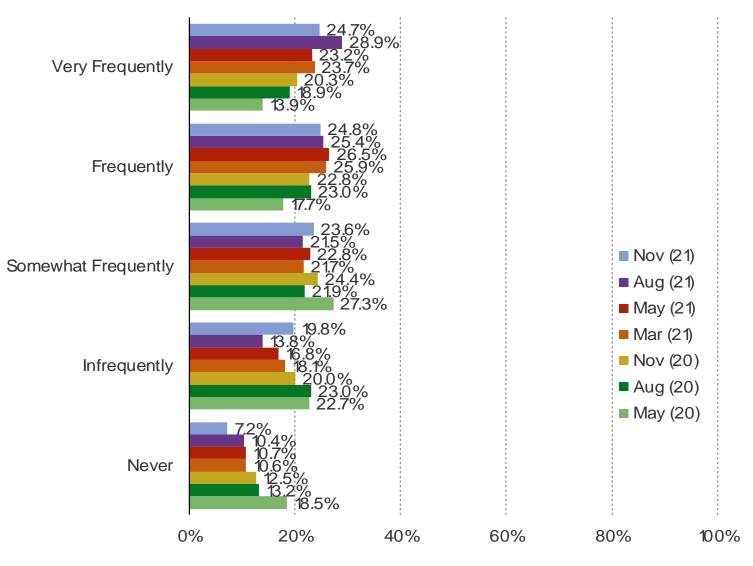


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON PS4/PS5?

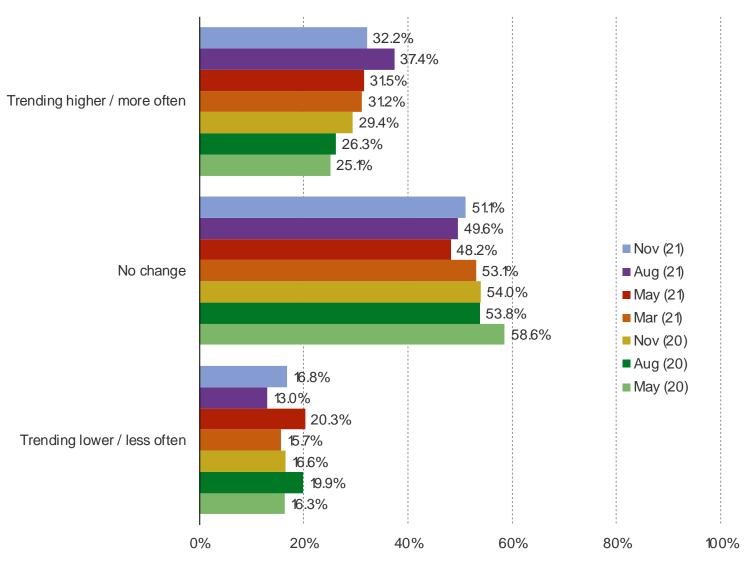
Posed to PS4 or PS5 owners.



Audience: 1,000 US Video Gamers Date: November 2021

HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON PS4/PS5 BEEN TRENDING HIGHER OR LOWER OVER TIME?

Posed to PS5 or PS4 owners.



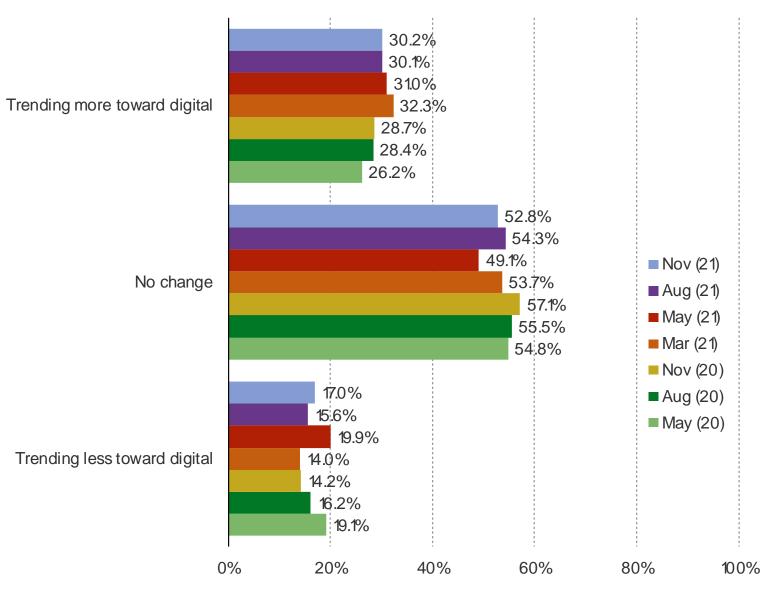
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HAS YOUR SPENDING ON DIGITAL GAMES FOR NINTENDO SWITCH/SWITCH LITE BEEN TRENDING HIGHER OR LOWER OVER TIME?

Posed to Nintendo Switch / Switch Lite owners.



Audience: 1,000 US Video Gamers Date: November 2021

HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON NINTENDO SWITCH/SWITCH LITE?

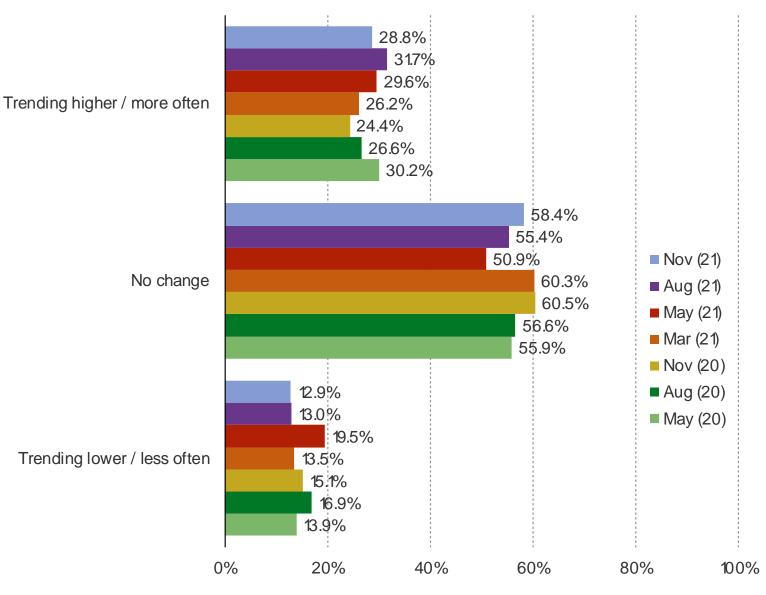
Posed to Nintendo Switch / Switch Lite owners. Very Frequently Frequently 15.8 Nov (21) Somewhat Frequently Aug (21) May (21) Mar (21) Infrequently Nov (20) Aug (20) May (20) Never 0% 20% 40% 60% 80% 100%

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON NINTENDO SWITCH/SWITCH LITE BEEN TRENDING HIGHER OR LOWER OVER TIME?





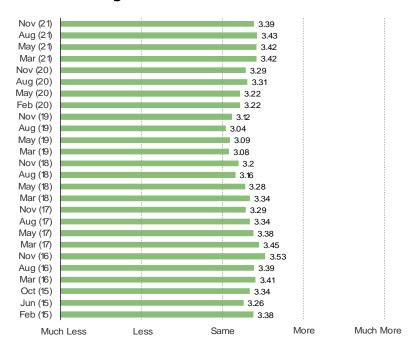
DIGITAL MARKET SHARE

FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

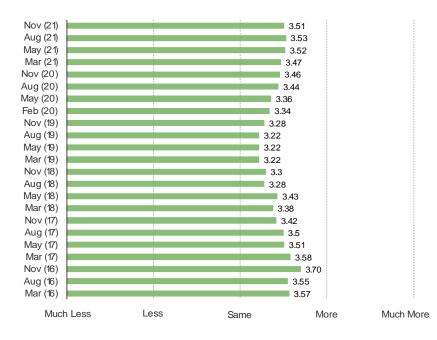
Audience: 1,000 US Video Gamers Date: November 2021

HOW OFTEN ARE YOU DOWNLOADING NEW RELEASE DIGITAL GAMES NOW COMPARED TO 12 MONTHS AGO?

This question was posed to the target audience.



DO YOU EXPECT TO INCREASE OR DECREASE THE NUMBER OF GAMES THAT YOU PURCHASE VIA DIGITAL DOWNLOAD IN THE NEXT 12 MONTHS?

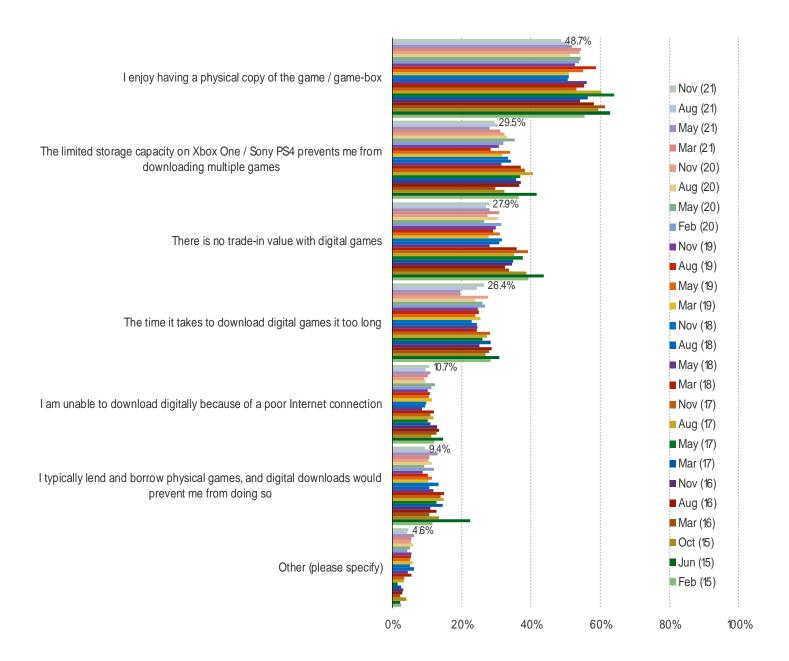


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

FOR THOSE WHO EXPECT TO BUY THE SAME OR LESS DIGITAL GAMES IN THE NEXT 12 MONTHS, WHY DO YOU PREFER PHYSICAL GAMES?

This question was posed to the target audience who does not plan to increase digital game purchasing in the next 12 months.

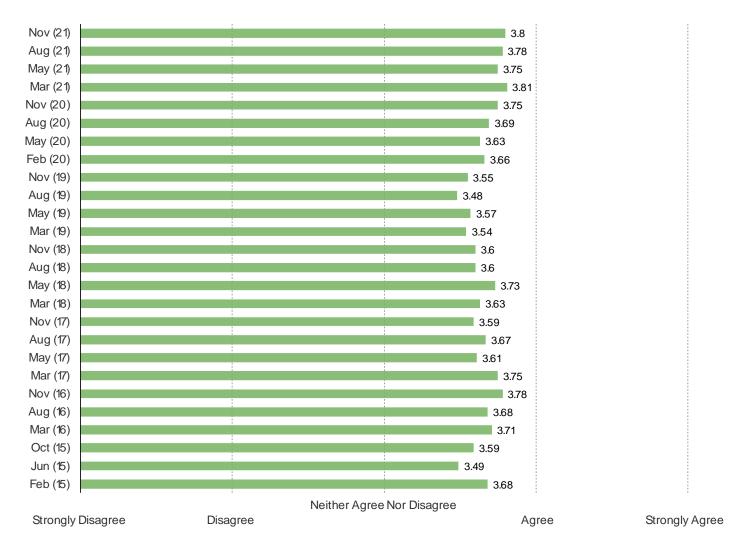


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

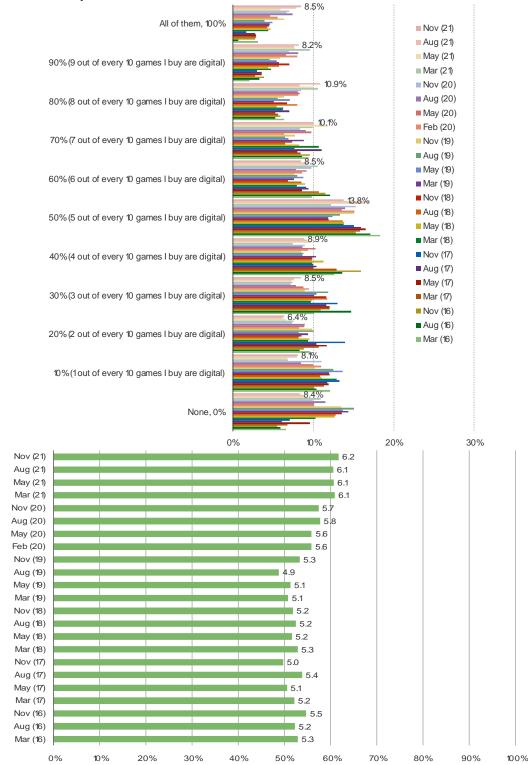
"EVENTUALLY, ALL GAMES WILL BE PURCHASED OR DOWNLOADED DIGITALLY"



Audience: 1,000 US Video Gamers Date: November 2021

WHAT PERCENTAGE OF VIDEO GAMES THAT YOU BUY ARE DIGITAL DOWNLOADS?

This question was posed to the target audience. Each percentage value below was a multiple choice that they could select.



VIDEO GAME ENGAGEMENT TRENDS

FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

BESPOKE MARKET INTELLIGENCE

Nov (21)

Aug (21)

May (21)

Mar (21)

Nov (20)

Aug (20)

May (20)

Feb (20)

Nov (19)

Aug (19)

May (19)

Mar (19)

Nov (18)

Aug (18)

May (18)

Mar (18)

Nov (17)

Aug (17)

May (17)

Mar (17)

Nov (16)

Aug (16)

Mar (16)

Oct (15)

Jun (15)

Feb (15)

<1hour per week

It's In The Game

2+ hours per day

3.79

3.68

3.67

3.72

3.75

3.71

3.62

3.57

3.55

3.56

3.61

3.73

3.91

3.92

3.95

1-2 hours per day

3.81

4.08

4.12

4.03

4.00

4.07

4.03

3.7

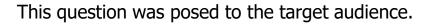
362

3.67

386

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HOW OFTEN DO YOU PLAY VIDEO GAMES?

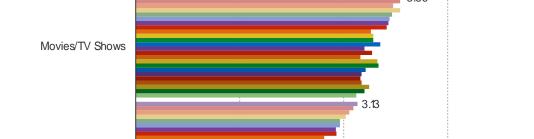




1hour per week

Nov (21) 3.69 Aug (21) May (21) Mar (21) Nov (20) Music Aug (20) May (20) Feb (20) Nov (19) 3.56 Aug (19) May (19) Mar (19) Movies/TV Shows Nov (18) Aug (18) May (18) Mar (18) Nov (17) 3.13 Aug (17) May (17) Mar (17) Video Games Nov (16) Aug (16) Mar (16) Oct (15) Most/All Physical More Physical More Digital Most/All Digital Equal

2-3 hours per week



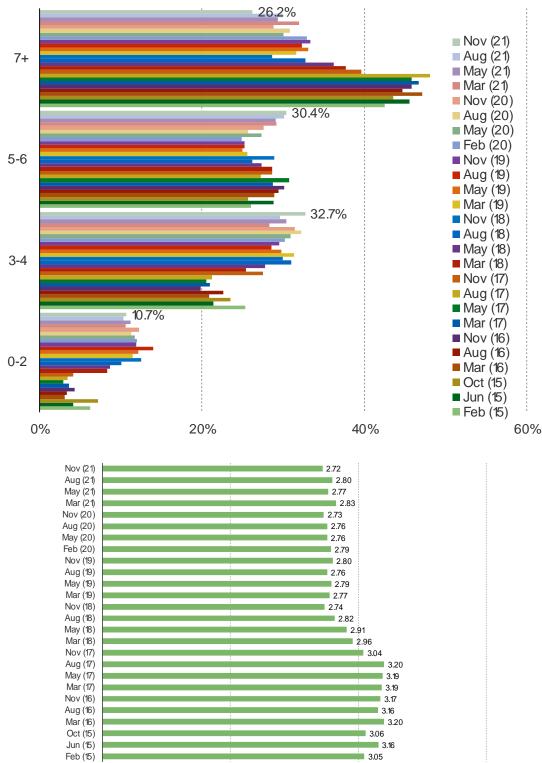
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW MANY TITLES DO YOU PLAY PER YEAR?

This question was posed to the target audience.



10-2

3-4

5-6

7+

BESPOKE MARKET INTELLIGENCE

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It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

COMPARED TO A YEAR AGO, ARE PURCHASING VIDEO GAMES MORE OR LESS OFTEN?

		Less Often	San	ne	More Often		
Nov (21)	14.7%		52.0%			33.3%	
Aug (21)	14.7%		48.4%		3	6.9%	
May (21)	13.1%		51.3%		3	35.6%	
Mar (21)	15.0%		49.8%			35.2%	
Nov (20)	17.2%		51.1%			31.7%	
Aug (20)	16.1%		50.8%			33.1%	
May (20)	14.4%		54.8%			30.8%	
Feb (20)	13.6%		54.3%			32.2%	
Nov (19)	17.2%		55.6%	0		27.2%	
Aug (19)	18.7%		56.7	%		24.6%	
May (19)	17.7%		61	1%		21.2%	
Mar (19)	20.4%		55.	3%		24.3%	
Nov (18)	16.6%		56.8%	6		26.6%	
Aug (18)	17.6%		57.39	%		25.1%	
May (18)	14.0%		52.6%			33.4%	
Mar (18)	13.1%		55.0%	1		31.9%	
0	%	20%	40%	60	% 80	0%	100%

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

COMPARED TO A YEAR AGO, ARE YOU PLAYING VIDEO GAMES MORE OR LESS OFTEN?

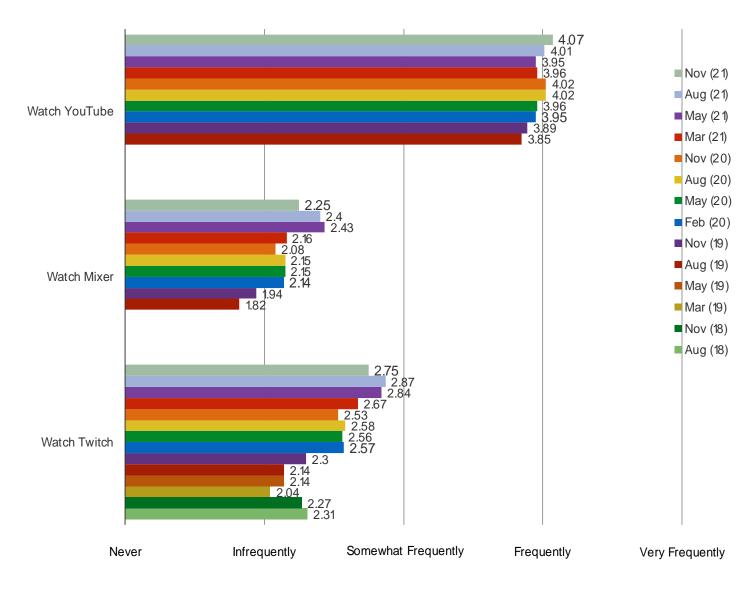
		Less Often	Same	More Often		
Nov (21)	8.4%	46.6%		45.	1%	
Aug (21)	6.3%	44.3%		49.4%	0	
May (21)	7.3%	44.4%		48.49	%	
Mar (21)	7.0%	42.0%		51.0%		
Nov (20)	8.1%	44.2%		47.89	%	
Aug (20)	7.3%	45.5%		47.29	%	
May (20)	5.9%	46.7%		47.49	%	
Feb (20)	8.0%	50.3%		41	.7%	
Nov (19)	10.8%	53.6	%		35.7%	
Aug (19)	12.8%	50	6.5%		30.7%	
May (19)	10.2%	59	9.1%		30.8%	
Mar (19)	14.6%	5	1.7%		33.8%	
Nov (18)	12.8%	52.	9%		34.3%	
Aug (18)	10.6%	56.	8%		32.6%	
May (18)	8.9%	49.2%		41	.9%	
Mar (18)	8.9%	48.9%		42	.3%	
0	%	20% 40	0%	60% 8	30% 100)%

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

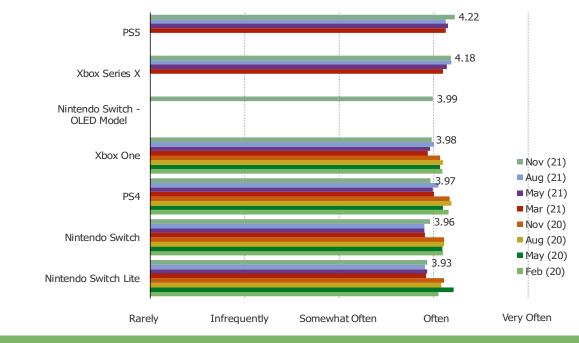
HOW OFTEN DO YOU...

These questions were posed to all respondents.



Audience: 1,000 US Video Gamers Date: November 2021

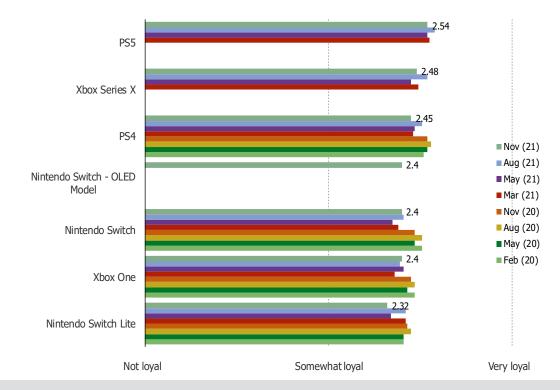
HOW OFTEN DO YOU USE THIS CONSOLE?



This question was posed to users of each of the following.

HOW LOYAL ARE YOU TO...

This question was posed to users of each of the following.

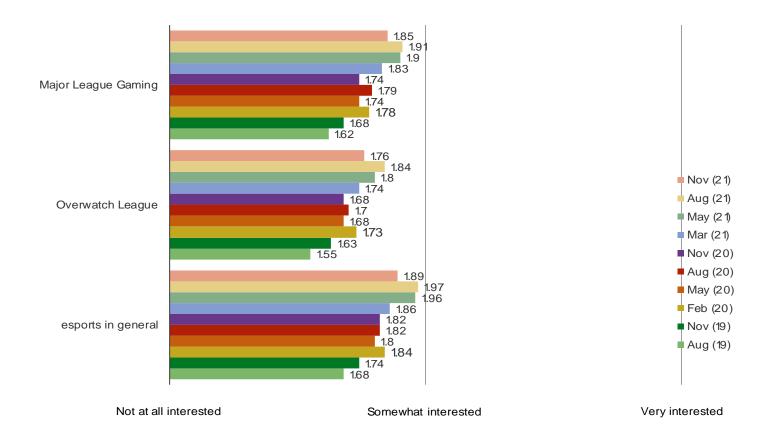


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW INTERESTED WOULD YOU SAY YOU ARE IN ESPORTS?

Posed to the target audience



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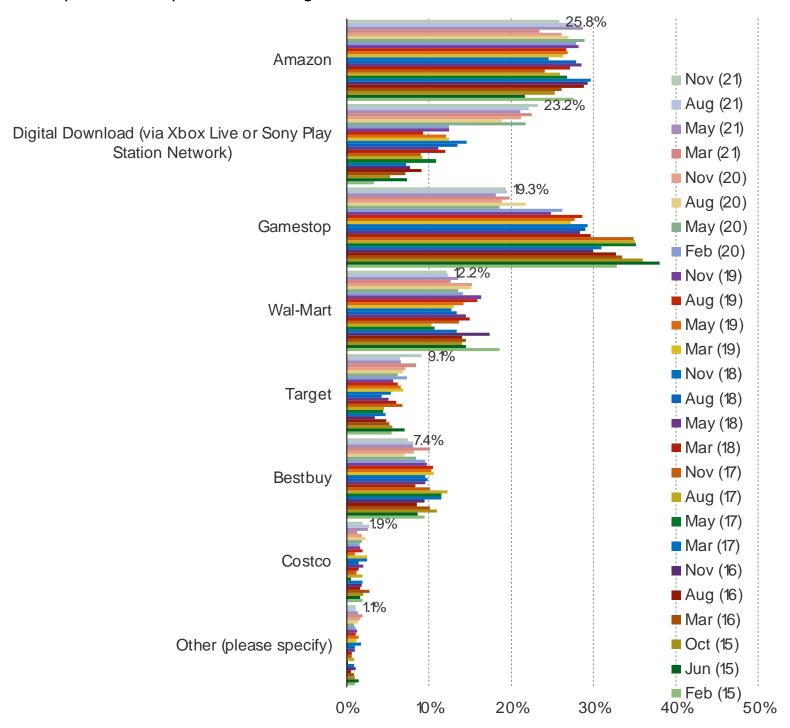
RETAILERS, WITH GAMESTOP DEEP-DIVE

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

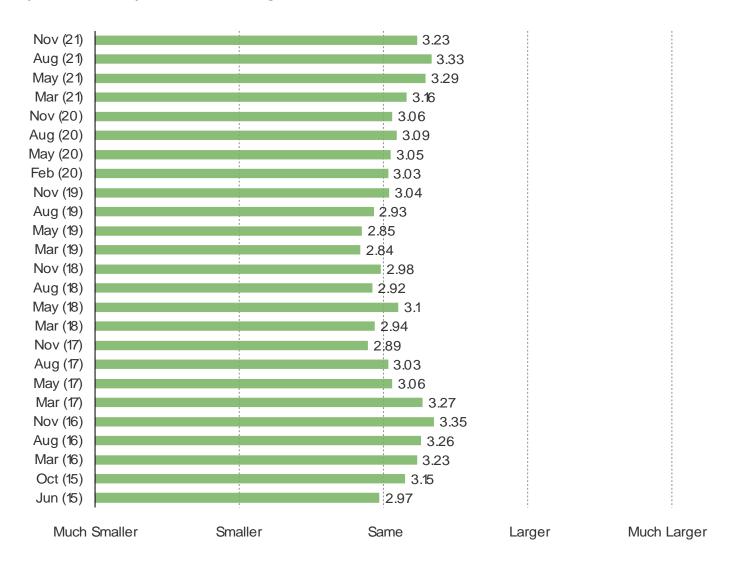
IF YOU WERE BUYING A BRAND NEW GAME TODAY, WHERE WOULD YOU PURCHASE IT?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

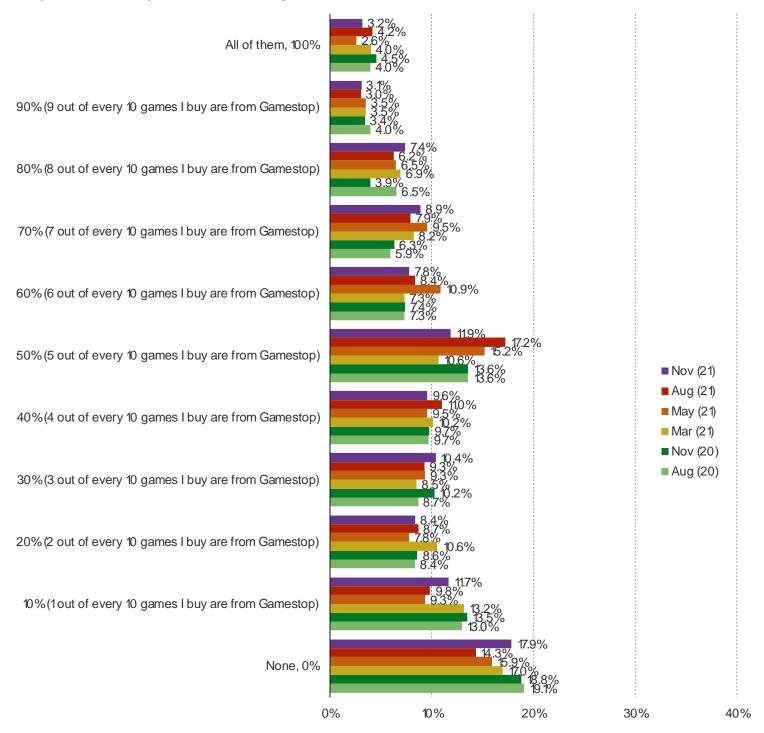
HOW LARGE OF A ROLE DO YOU THINK GAMESTOP WILL PLAY AS DIGITALLY DOWNLOADED GAMES BECOME MORE POPULAR?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

AROUND WHAT PERCENTAGE OF ALL THE GAMES THAT YOU BUY DO YOU PURCHASE THROUGH GAMESTOP?

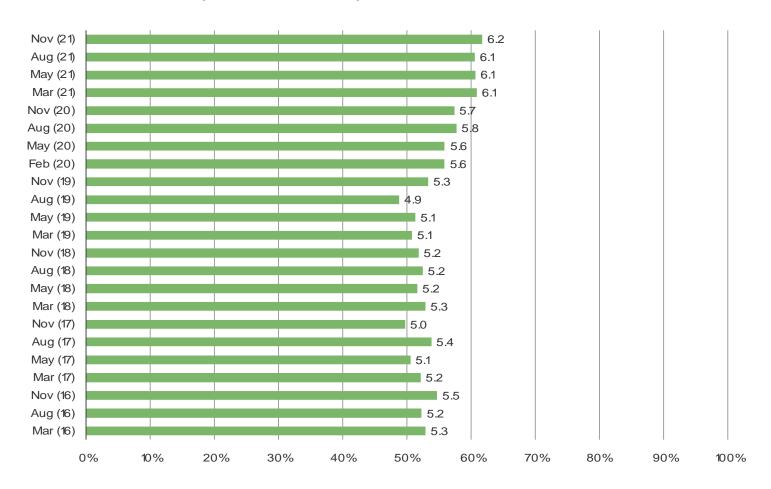


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHAT PERCENTAGE OF YOUR DIGITAL DOWNLOAD PURCHASES DO YOU MAKE THROUGH GAMESTOP?

This question was posed to the target audience who replied more than 0% to the question regarding what percentage of their video game purchases are digital. Each percentage value below was a multiple choice that they could select.



BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HAVE YOU EVER SHOPPED AT A GAMESTOP STORE OR AT GAMESTOP ONLINE?

This question was posed to the target audience.

Nov (21)					84.2%	
Aug (21)					82.7%	
May (21)					83.9%	
Mar (21)					84.3%	
Nov (20)					85.2%	
Aug (20)					84.0%	
May (20)					81.8%	
Feb (20)					84.9%	
Nov (19)					85.0%	
Aug (19)					84.1%	
May (19)					83.9%	
,						
Mar (19)					82.6%	
Nov (18)					81.3%	
Aug (18)					84.6%	
May (18)					81.2%	
Mar (18)					86.0%	
Nov (17)					91.89	%
Aug (17)					89.7%	
May (17)			1 	1	86.7%	
Mar (17)					81.5%	
Nov (16)					78.0%	
Aug (16)					85.2%	
Mar (16)					78.7%	
Oct (15)					79.5%	
Jun (15)					86.0%	
Feb (15)					85.5%	
	1%	20%	40%	60%		00%
Ŭ				20,0		

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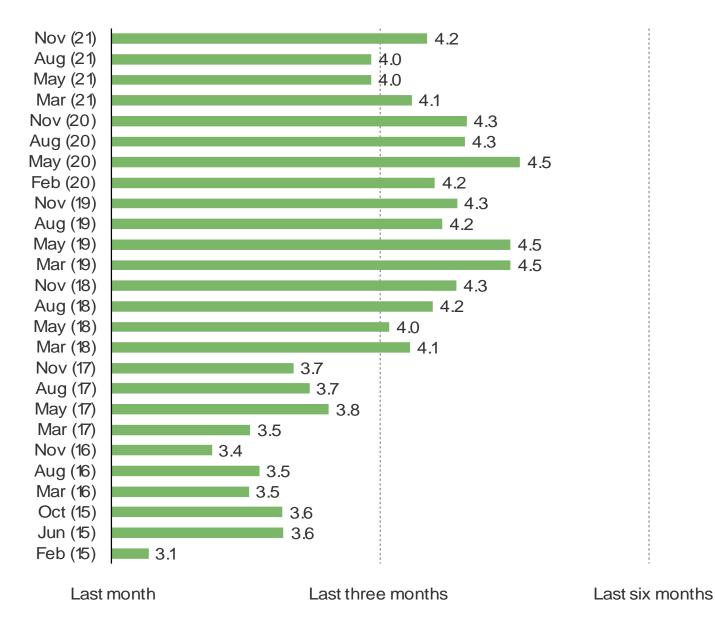
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHEN IS THE LAST TIME THAT YOU PURCHASED SOMETHING AT A GAMESTOP STORE?

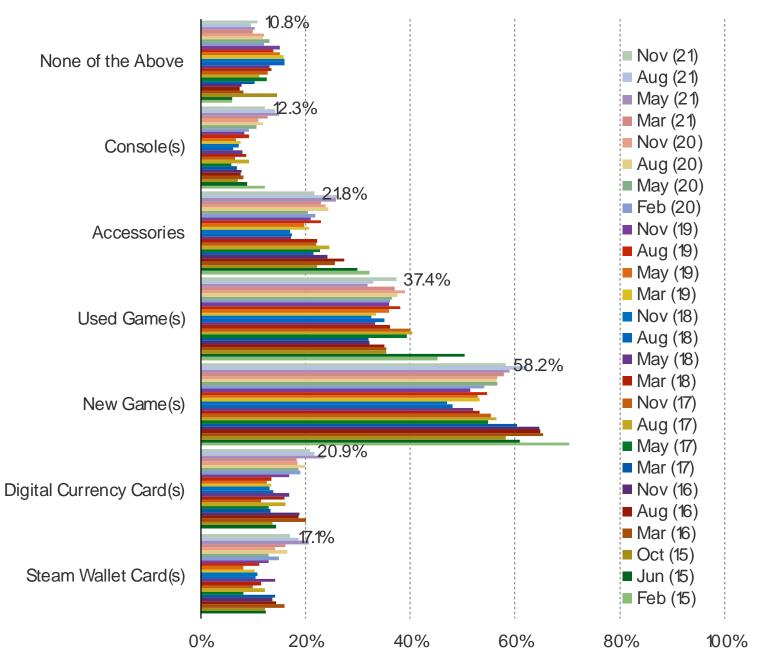
Posed to those who have ever shopped at GameStop Stores or GameStop Online.



Audience: 1,000 US Video Gamers Date: November 2021

WHAT DID YOU BUY WHEN YOU MOST RECENTLY VISITED GAMESTOP STORES?

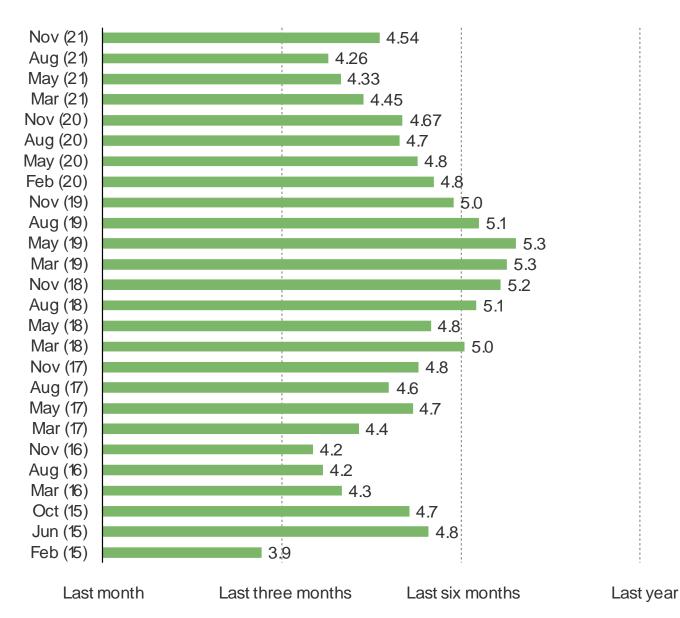
Posed to those who have ever shopped at GameStop Stores or GameStop Online.



Audience: 1,000 US Video Gamers Date: November 2021

WHEN IS THE LAST TIME THAT YOU PURCHASED SOMETHING ONLINE AT GAMESTOP?

Posed to those who have ever shopped at GameStop Stores or GameStop Online.



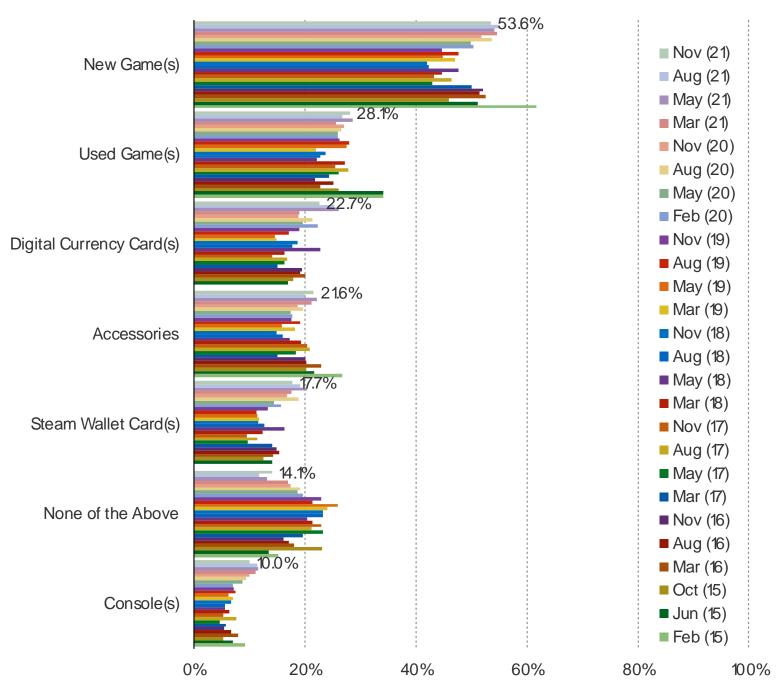
It's In The Game

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHAT DID YOU BUY WHEN YOU LAST PURCHASED SOMETHING AT GAMESTOP ONLINE?



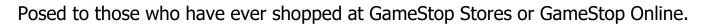
Posed to those who have ever shopped at GameStop Stores or GameStop Online.

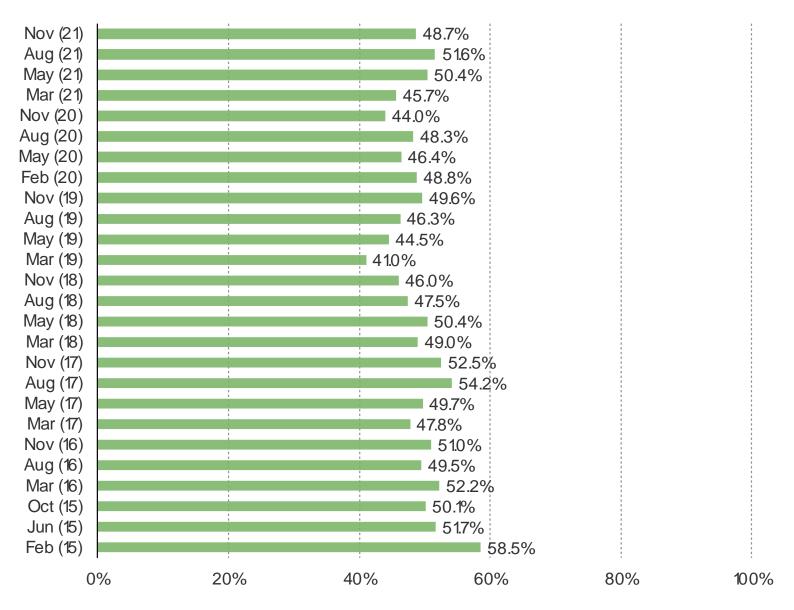
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

ARE YOU A GAMESTOP POWERUP REWARDS MEMBER?





BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

DO YOU PREFER TO SHOP AT GAMESTOP STORES OR AT GAMESTOP ONLINE?

Posed to those who have ever shopped at GameStop Stores or GameStop Online.

Nov (21) 42.4% Aug (21) May (21) Mar (21) Nov (20) Aug (20) May (20) Feb (20) Nov (19) Aug (19) May (19) Mar (19) Nov (18) Aug (18) 57.6% May (18) Mar (18) Nov (17) Aug (17) May (17) Mar (17) Nov (16) Aug (16) Mar (16) Oct (15) ■ Jun (15) Feb (15) 0% 20% 40% 60% 100% 80%

I prefer to shop online at Gamestop.com

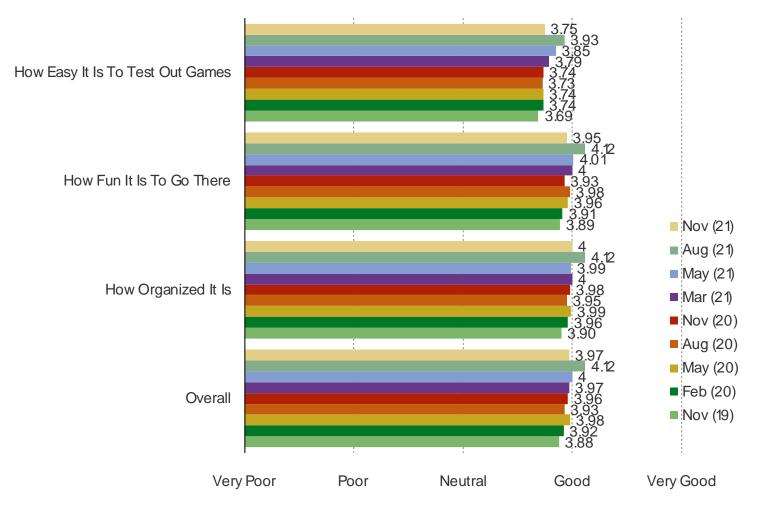
I prefer to shop at Gamestop stores

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Audience: 1,000 US Video Gamers Date: November 2021

HOW WOULD YOU RATE THE IN-STORE SHOPPING EXPERIENCE AT GAMESTOP?

Posed to those who have ever shopped at GameStop Stores

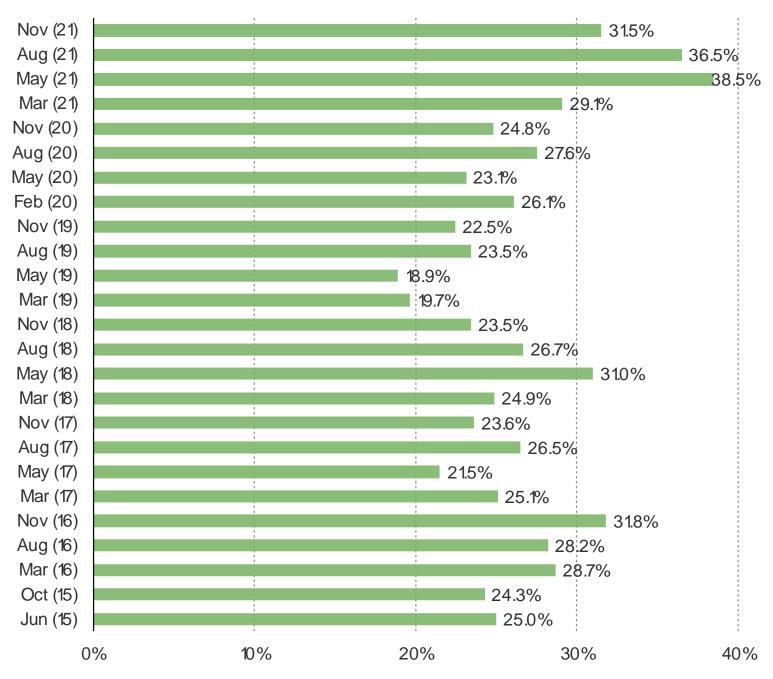


It's In The Game

BESPOKE MARKET INTELLIGENCE

Audience: 1,000 US Video Gamers Date: November 2021

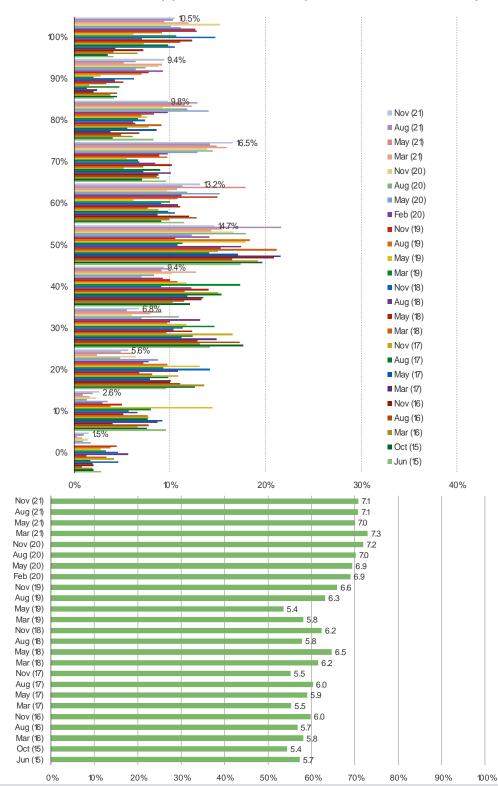
DO YOU HAVE A GAMESTOP POWER-UP REWARDS CREDIT CARD?



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Audience: 1,000 US Video Gamers Date: November 2021

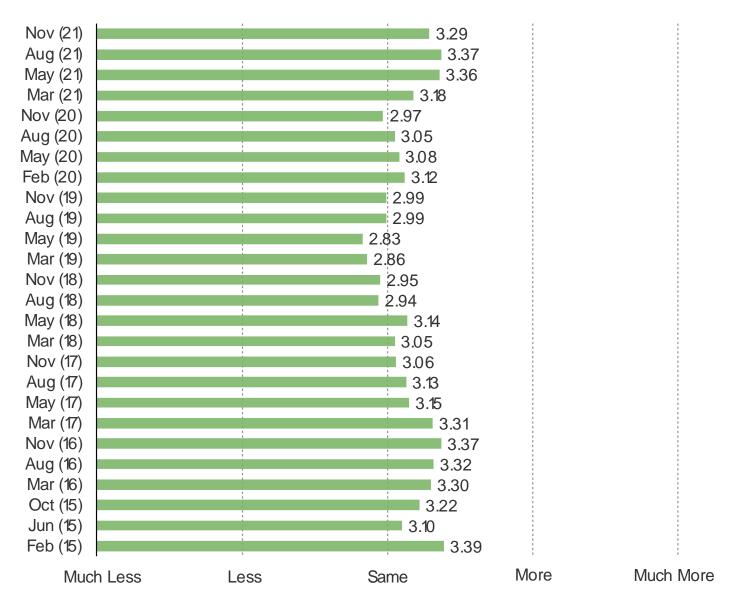
WHAT PERCENTAGE OF YOUR PURCHASES THROUGH GAMESTOP DO YOU MAKE WITH YOUR POWER-UP REWARDS CREDIT CARD?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

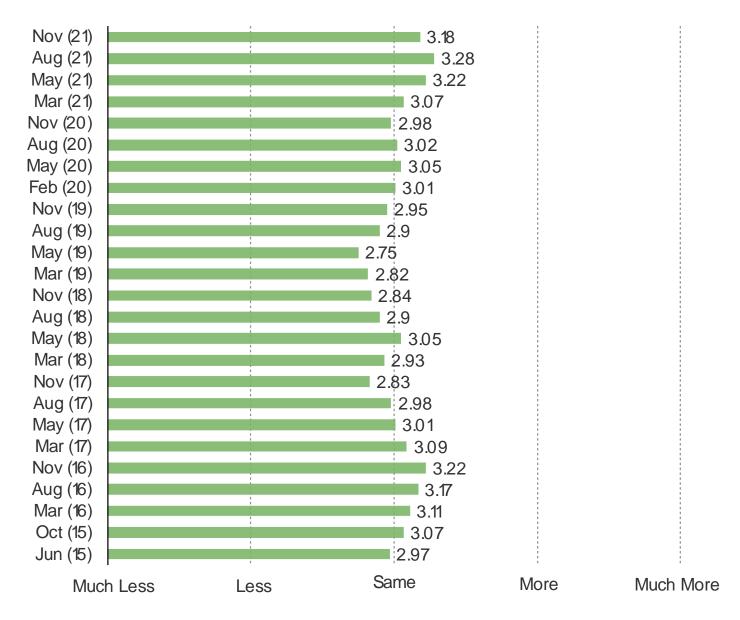
HOW DO YOU COMPARE THE AMOUNT OF SHOPPING YOU CURRENTLY DO AT GAMESTOP WITH THE AMOUNT ONE YEAR AGO?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW WOULD YOU COMPARE THE AMOUNT OF TRADE-INS YOU ARE CURRENTLY DOING AT GAMESTOP VS ONE YEAR AGO?

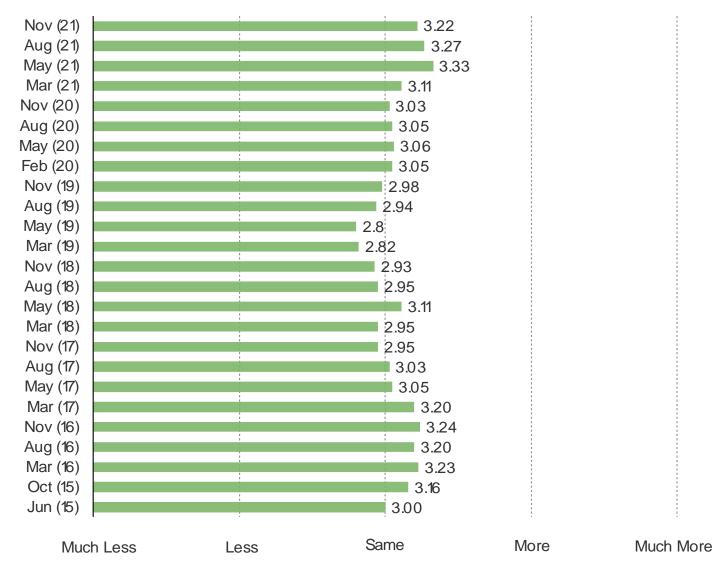


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HAS THE ABILITY TO DOWNLOAD GAMES DIGITALLY IMPACTED THE AMOUNT OF MONEY YOU SPEND AT GAMESTOP?

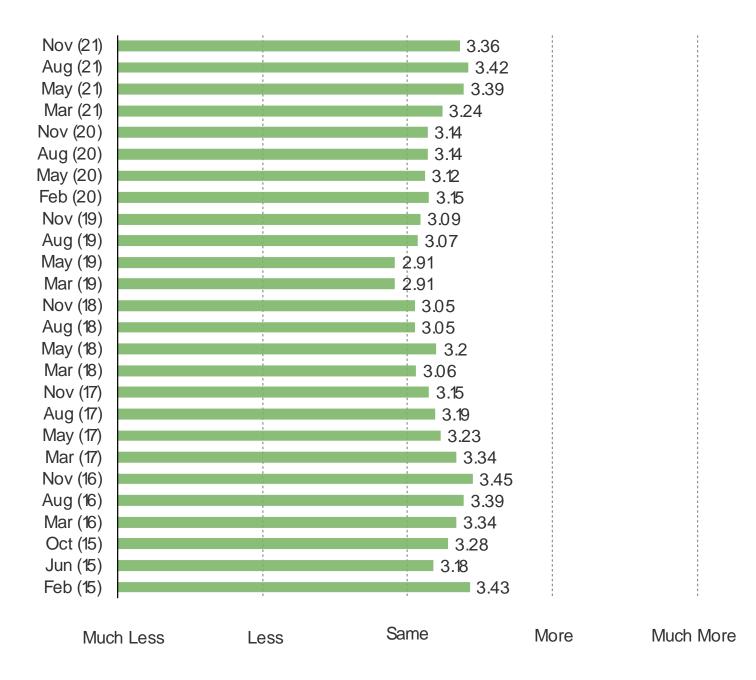


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

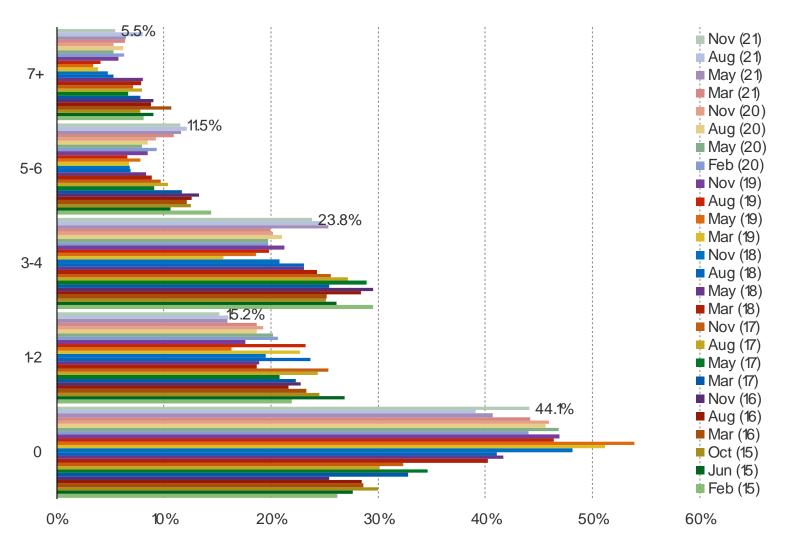
HOW MUCH DO YOU EXPECT TO SHOP AT GAMESTOP IN THE NEXT TWELVE MONTHS?



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW MANY USED GAMES HAVE YOU SOLD TO GAMESTOP IN THE PAST 12 MONTHS?

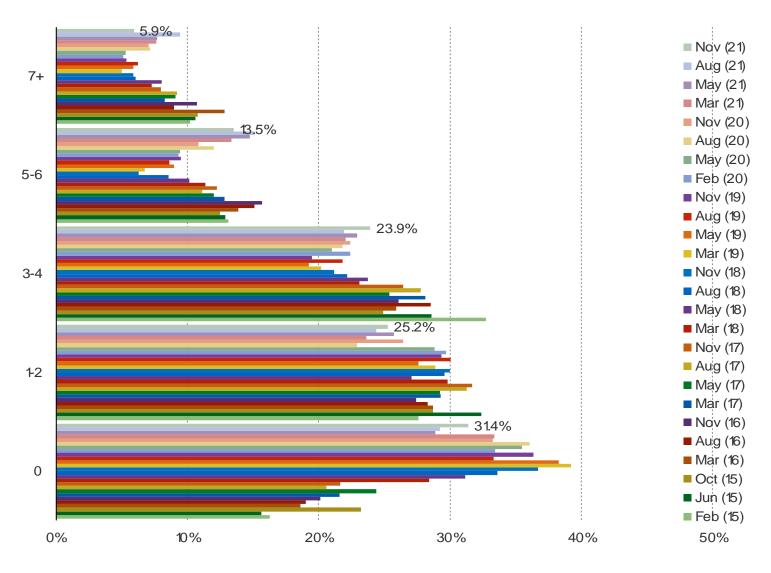


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW MANY USED GAMES HAVE YOU BOUGHT FROM GAMESTOP IN THE PAST 12 MONTHS?

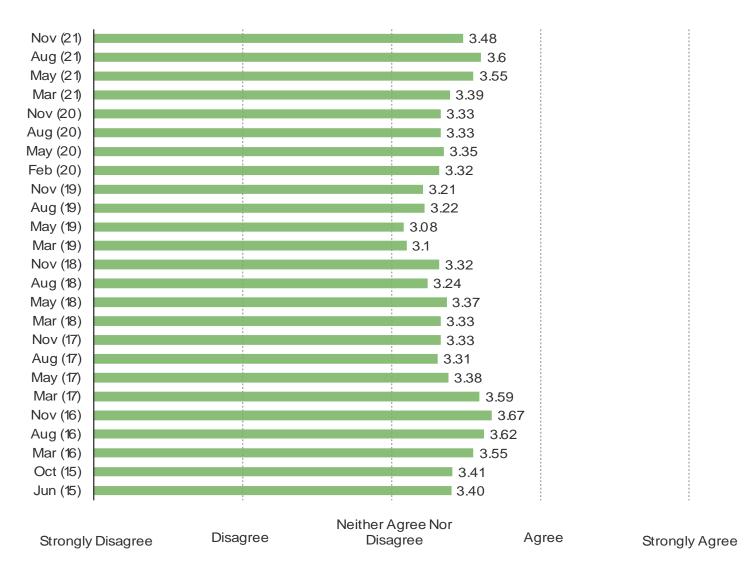


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

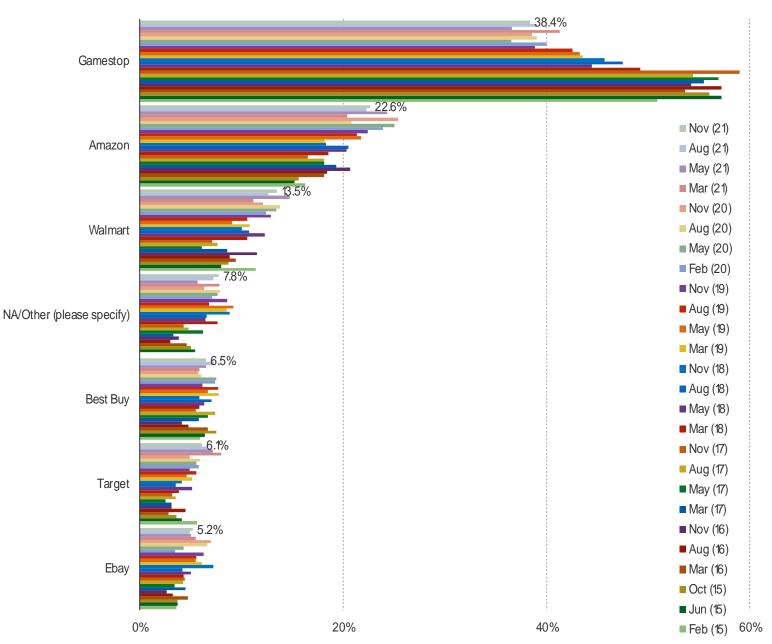
"I RELY ON THE KNOWLEDGE OF GAMESTOP STORE ASSOCIATES AS PART OF MY VIDEO GAME BUYING, SELLING, DOWNLOADING, AND PLAYING EXPERIENCE."



It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHERE DO YOU PREFER TO BUY USED VIDEO GAMES?



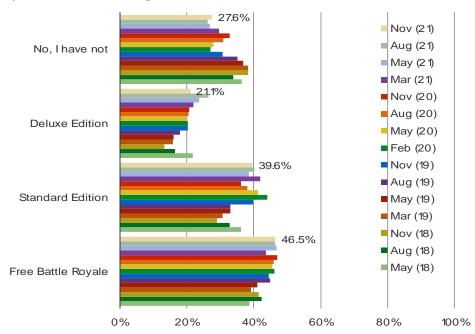
FORTNITE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

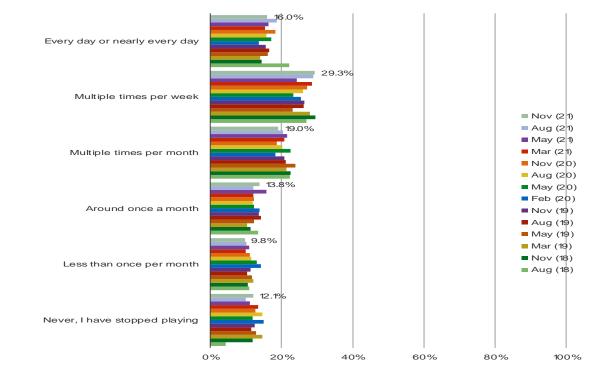
HAVE YOU PLAYED FORTNITE? (SELECT ALL THAT APPLY)

This question was posed to the target audience.



HOW OFTEN DO YOU CURRENTLY PLAY FORTNITE?

This question was posed to respondents who have played Fortnite.

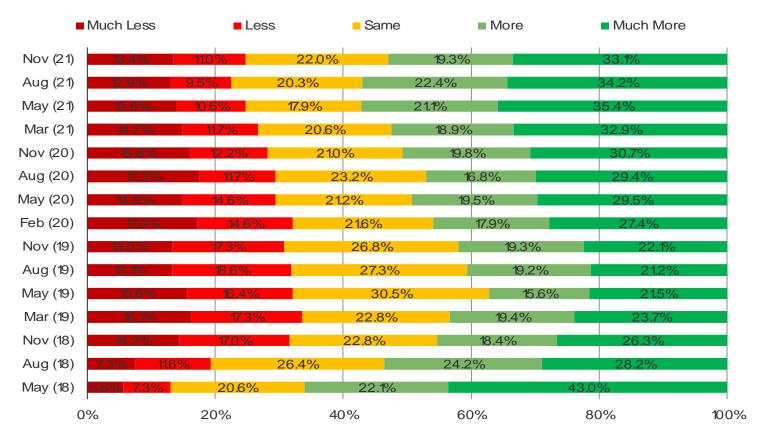


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

ARE YOU PLAYING FORTNITE NOW MORE OR LESS COMPARED TO THE FIRST MONTH AFTER YOU GOT IT?

This question was posed to respondents who have played Fortnite.



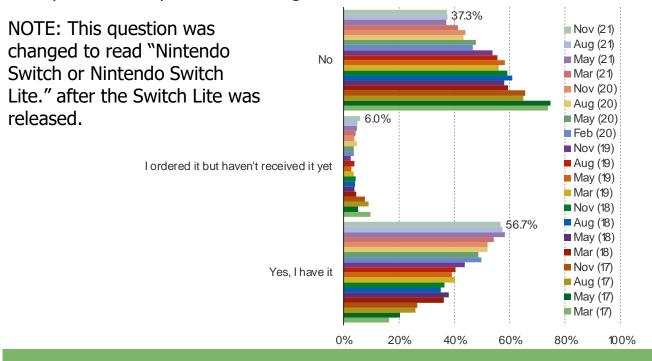
CONSOLES: NINTENDO SWITCH

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

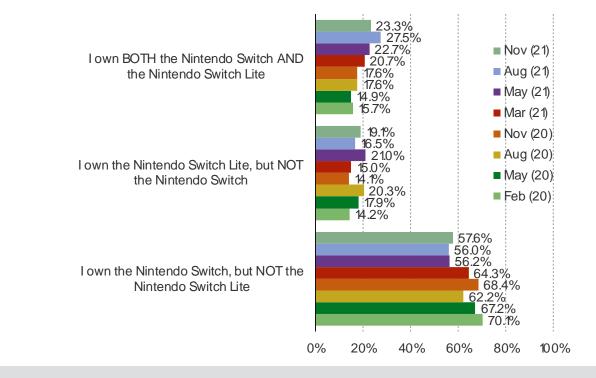
DO YOU OWN A NINTENDO SWITCH OR SWITCH LITE?

This question was posed to the target audience.



WHICH OF THE FOLLOWING BEST DESCRIBES YOU?

This question was posed to respondents who own or ordered the Nintendo Switch.

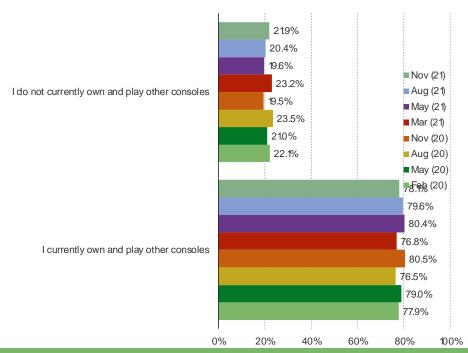


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

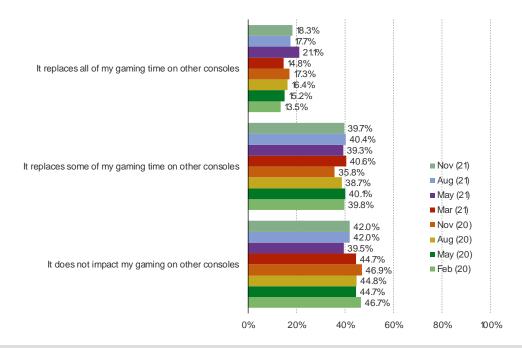
DO YOU CURRENTLY OWN / PLAY ANY OTHER CONSOLES OTHER THAN THE SWITCH / SWITCH LITE?

This question was posed to respondents who own the Nintendo Switch or Switch Lite.



DOES THE SWITCH / SWITCH LITE REPLACE / TAKEAWAY GAMING ON OTHER CONSOLES?

This question was posed to Switch/Switch Lite owners who currently own or play other consoles.

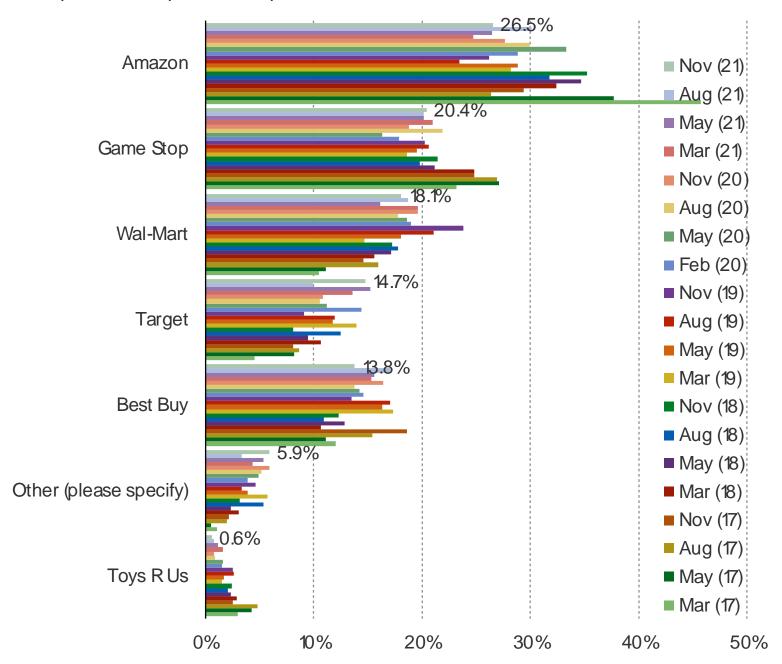


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHERE DID YOU BUY / ORDER THE SWITCH?



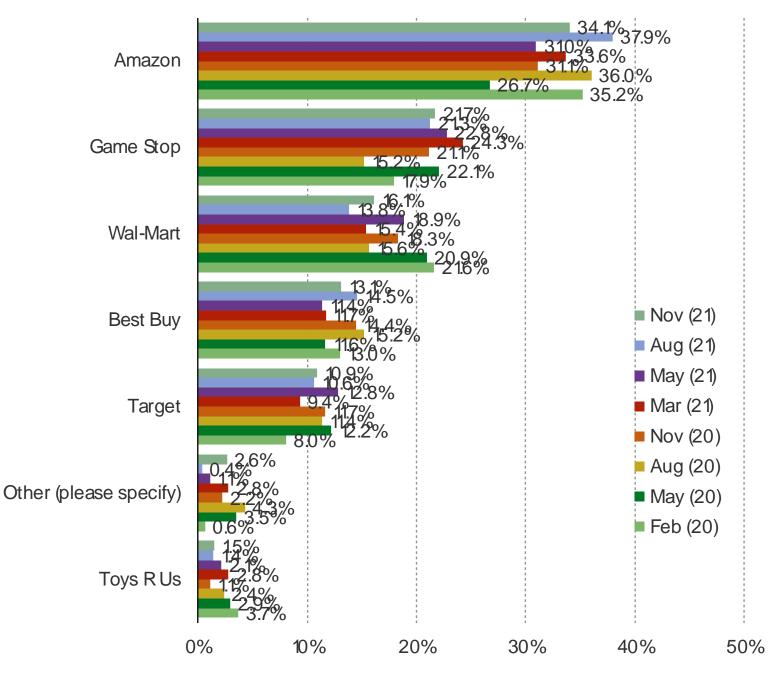
This question was posed to respondents who own or ordered the Nintendo Switch.

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WHERE DID YOU BUY / ORDER THE SWITCH LITE?

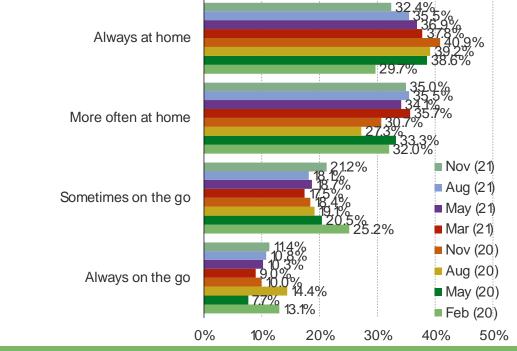


This question was posed to respondents who own or ordered the Nintendo Switch Lite.

Audience: 1,000 US Video Gamers Date: November 2021

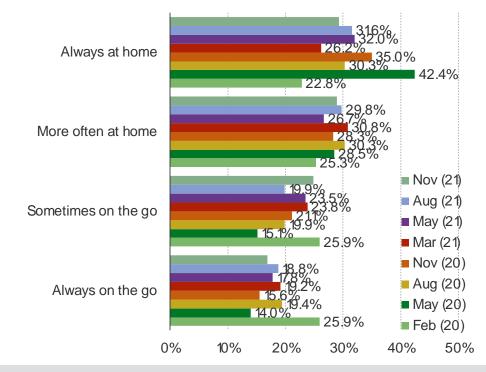
WHICH BEST DESCRIBES YOUR USAGE OF THE NINTENDO SWITCH? (NOT THE NINTENDO SWITCH LITE)

This question was posed to respondents who own or ordered the Nintendo Switch.



WHICH BEST DESCRIBES YOUR USAGE OF THE NINTENDO SWITCH LITE? (NOT THE NINTENDO SWITCH)

This question was posed to respondents who own or ordered the Nintendo Switch Lite.



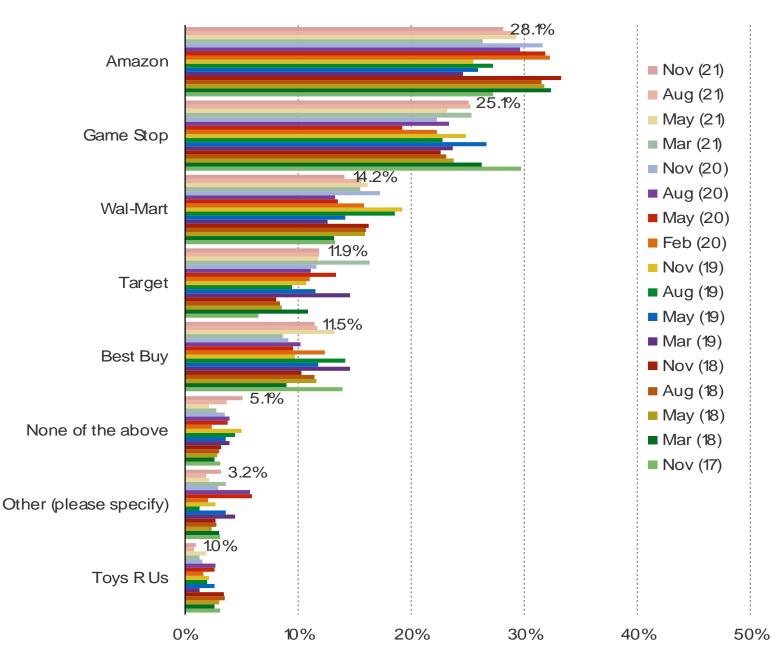
It's In The Game

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Audience: 1,000 US Video Gamers Date: November 2021

THINKING ABOUT THE LAST GAME YOU BOUGHT FOR THE SWITCH, WHERE DID YOU BUY IT?

This question was posed to respondents who own or ordered the Nintendo Switch.



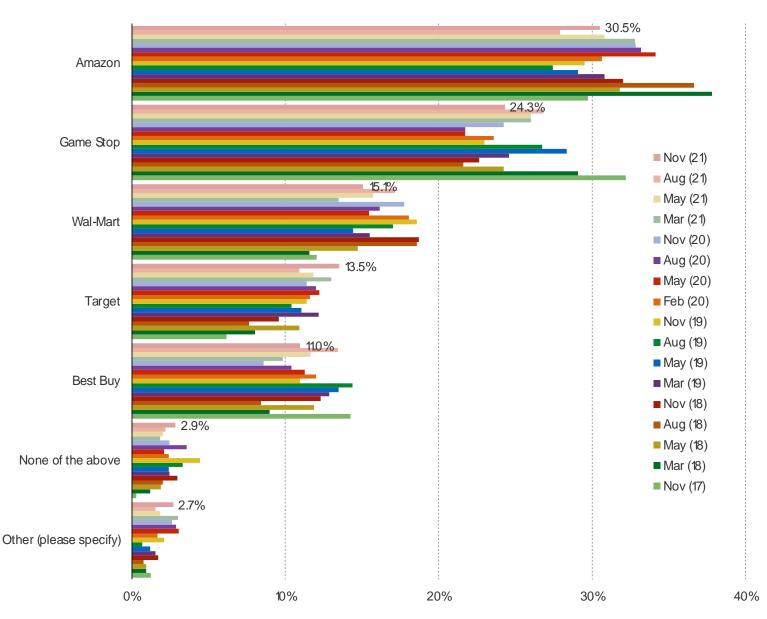
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

IF YOU NEEDED TO BUY A NEW SWITCH GAME TODAY, WHERE WOULD YOU BE MOST LIKELY TO GET IT?

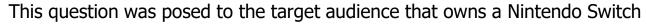
This question was posed to respondents who own or ordered the Nintendo Switch.

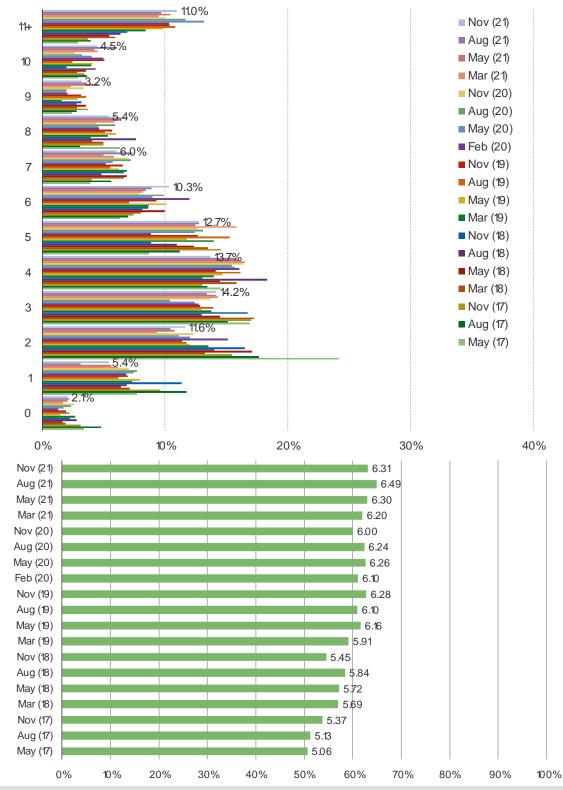


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW MANY GAMES HAVE YOU PURCHASED SO FAR FOR THE SWITCH?

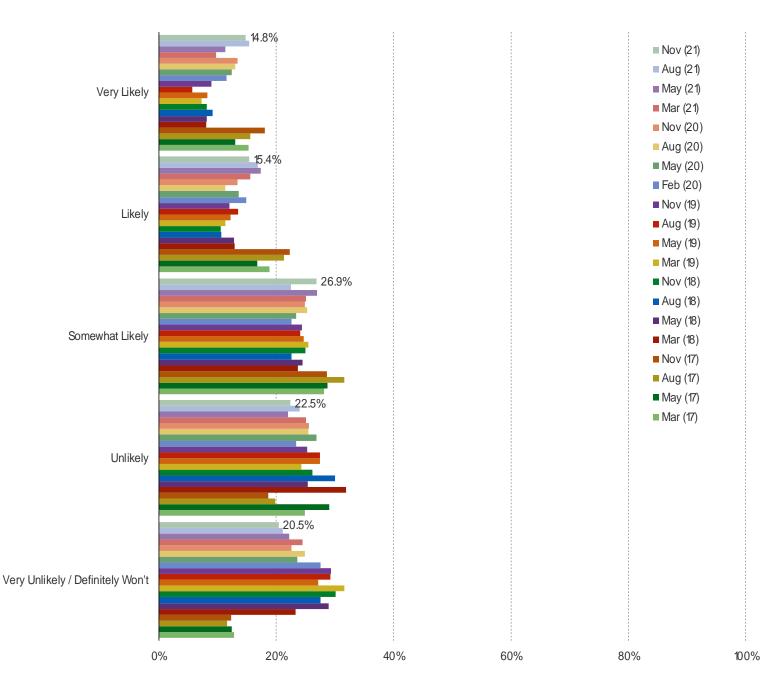




Audience: 1,000 US Video Gamers Date: November 2021

HOW LIKELY ARE YOU TO BUY THE NINTENDO SWITCH IN THE NEXT YEAR?

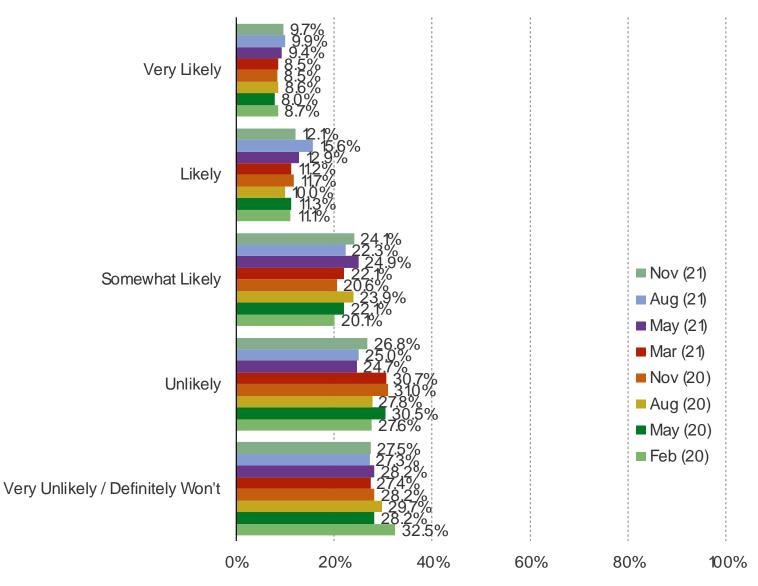
This question was posed to the target audience that doesn't currently own the Nintendo Switch.



Audience: 1,000 US Video Gamers Date: November 2021

HOW LIKELY ARE YOU TO BUY THE NINTENDO SWITCH LITE IN THE NEXT YEAR?

This question was posed to the target audience that doesn't currently own the Nintendo Switch Lite.

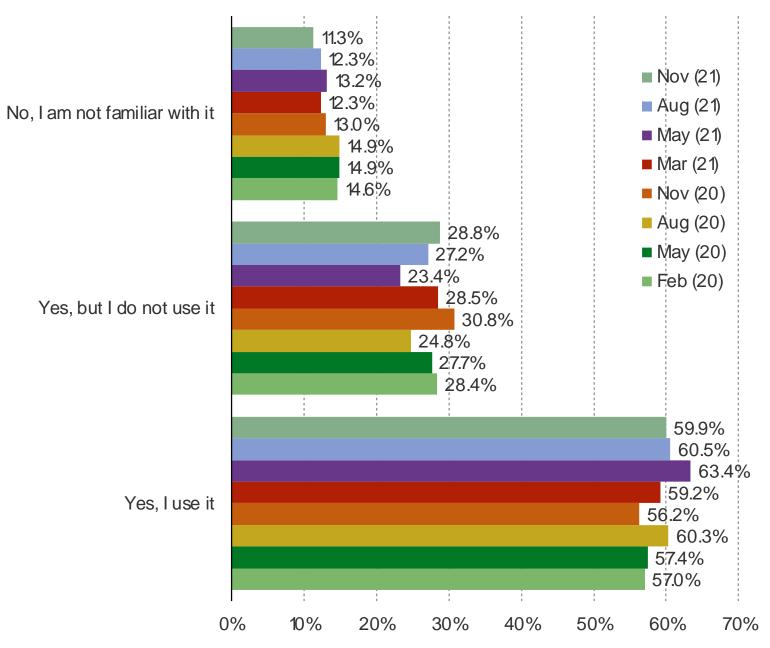


It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

ARE YOU FAMILIAR WITH NINTENDO SWITCH ONLINE?

This question was posed to respondents who own or ordered the Nintendo Switch.



CONSOLES: PLAYSTATION AND XBOX

BESPOKE MARKET INTELLIGENCE

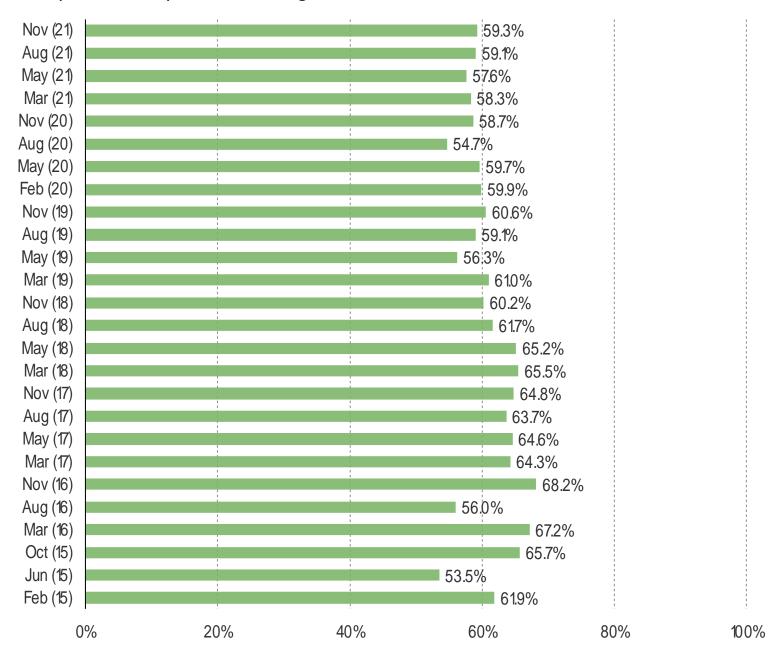
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It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

DO YOU OWN A XBOX ONE AND/OR XBOX SERIES X?

This question was posed to the target audience.



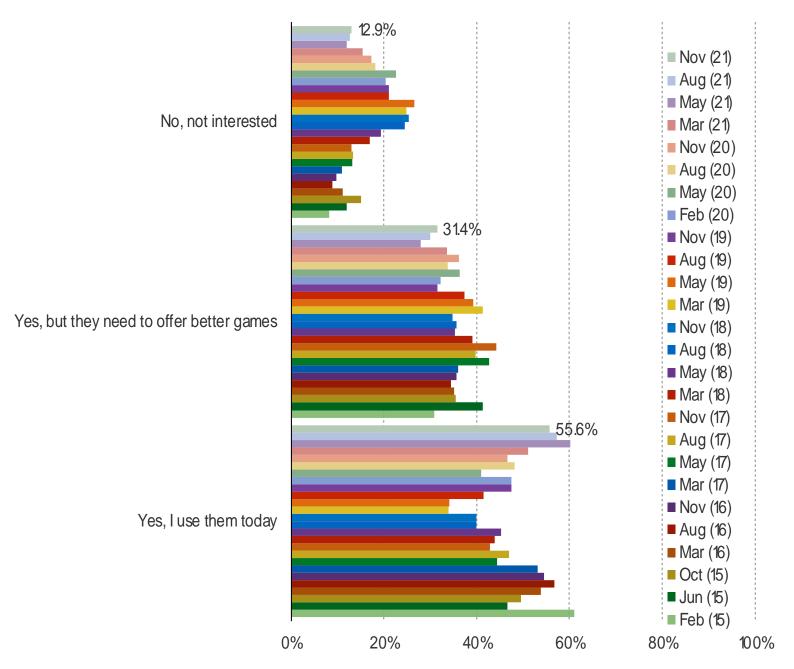
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

WOULD YOU CONSIDER USING VIDEO GAME STREAMING SERVICES WITHIN XBOX ONE STORES?

This question was posed to Xbox Series X or Xbox One Owners.



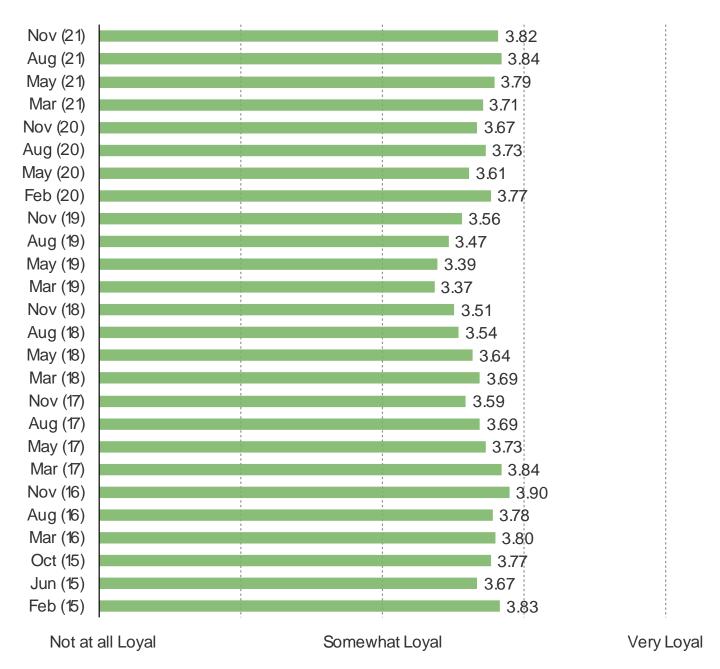
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

HOW LOYAL ARE YOU TO THE MICROSOFT XBOX BRAND?

This question was posed to Xbox Series X or Xbox One Owners.



BESPOKE MARKET INTELLIGENCE

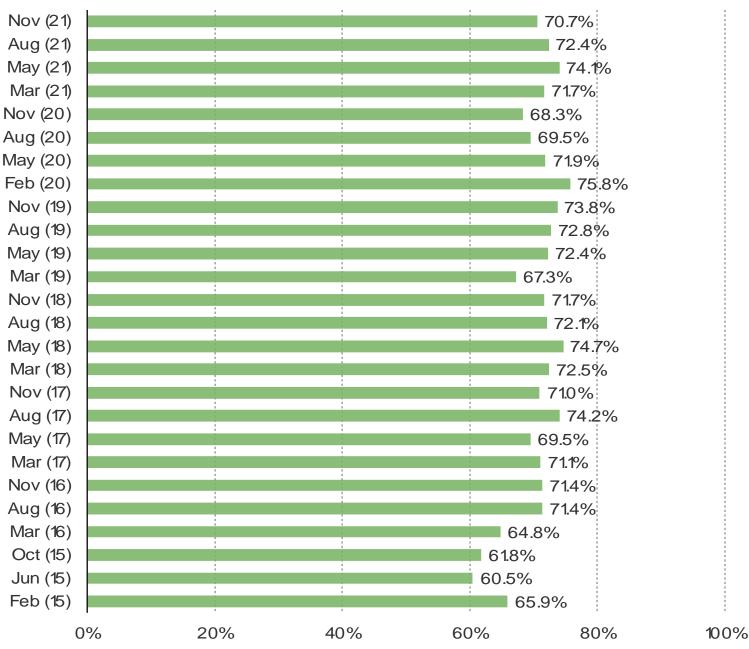
www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: November 2021

DO YOU OWN A SONY PS4 AND/OR PS5?

This question was posed to Xbox Series X or Xbox One Owners.

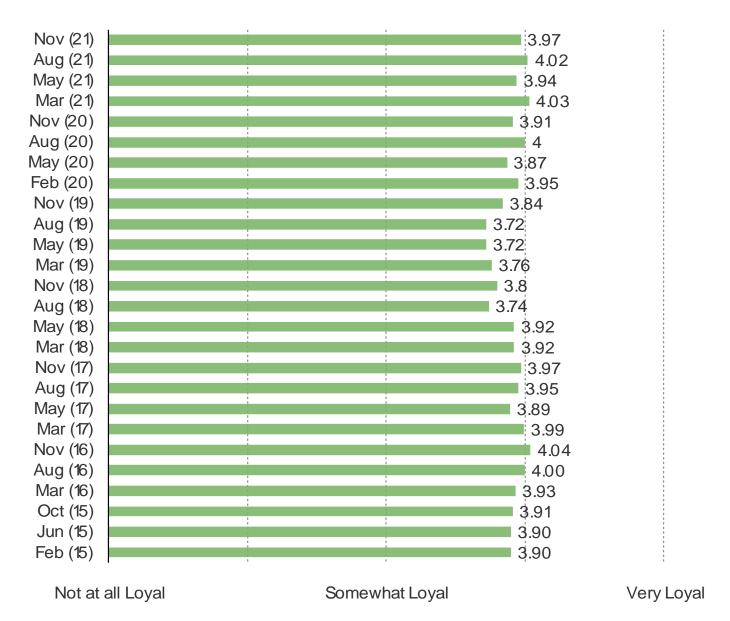


BESPOKE MARKET INTELLIGENCE

It's In The Game

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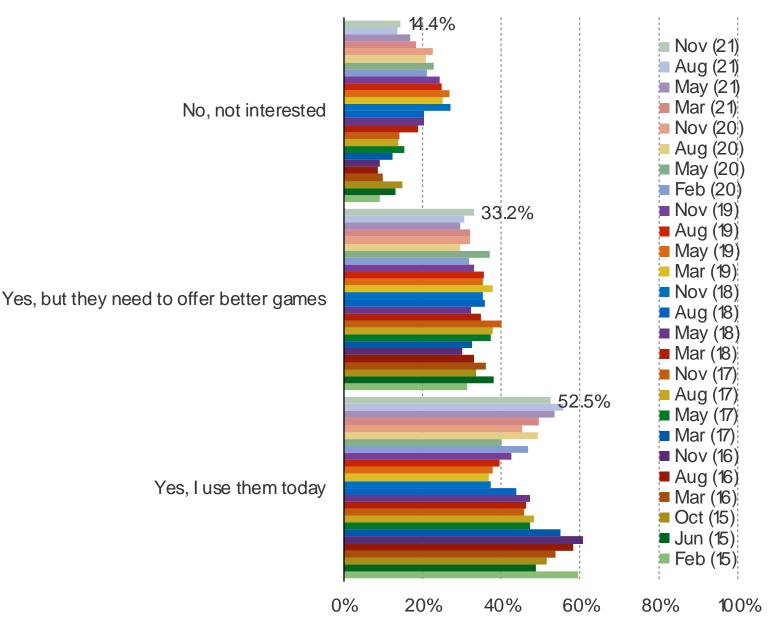
HOW LOYAL ARE YOU TO THE SONY PLAYSTATION BRAND?



It's In The Game

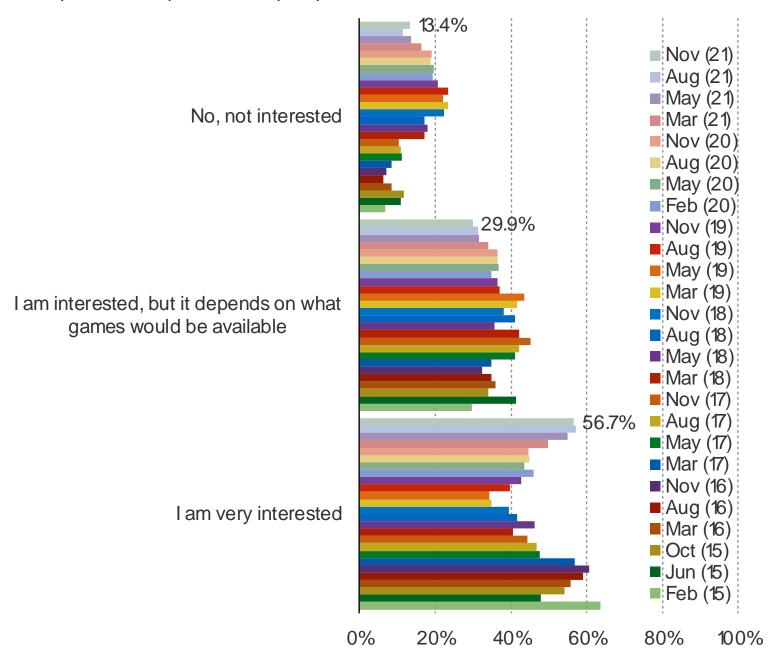
Audience: 1,000 US Video Gamers Date: November 2021

WOULD YOU CONSIDER USING VIDEO GAME STREAMING SERVICES PROVIDED WITHIN PLAYSTATION STORES?



Audience: 1,000 US Video Gamers Date: November 2021

HOW INTERESTED WOULD YOU BE IN GAINING ACCESS TO PLAYSTATION GAMES FOR A MONTHLY SUBSCRIPTION PRICE?



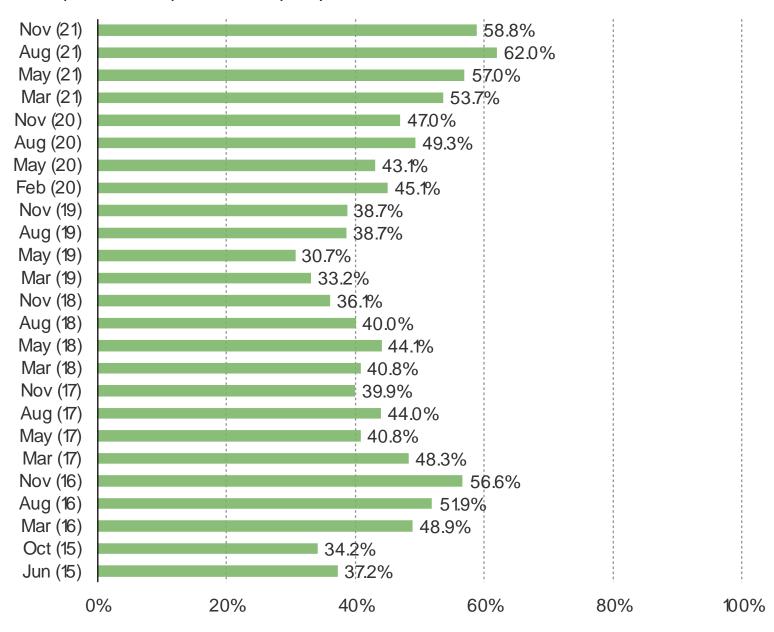
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ARE YOU CURRENTLY A SUBSCRIBER TO SONY'S PLAYSTATION NOW STREAMING SUBSCRIPTION OFFERING?



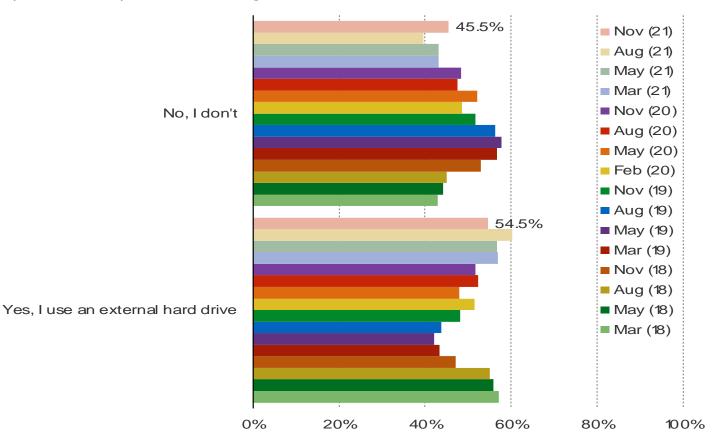
BESPOKE MARKET INTELLIGENCE

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DO YOU USE AN EXTERNAL HARD DRIVE TO STORE DIGITALLY DOWNLOADED GAMES AND CONNECT TO PLAY THEM ON CONSOLES LIKE PS4 OR XBOX ONE?

This question was posed to the target audience.



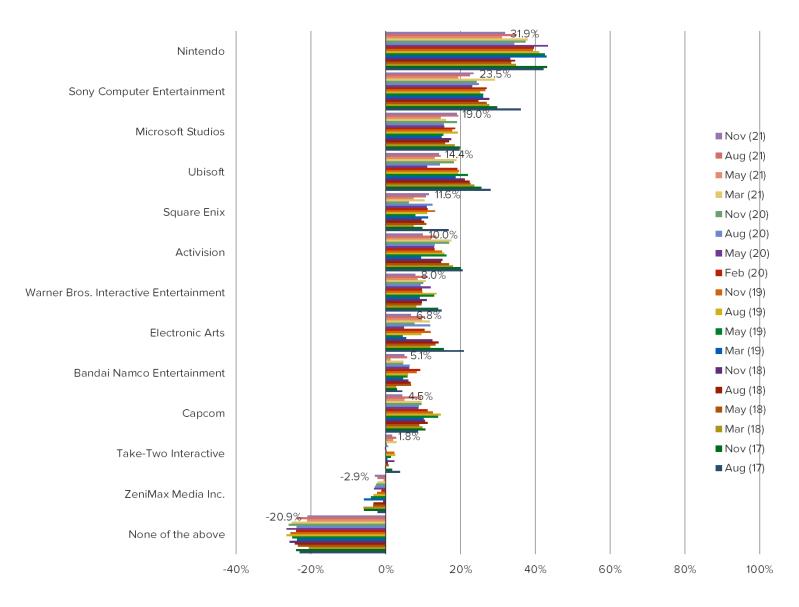
PUBLISHERS

FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

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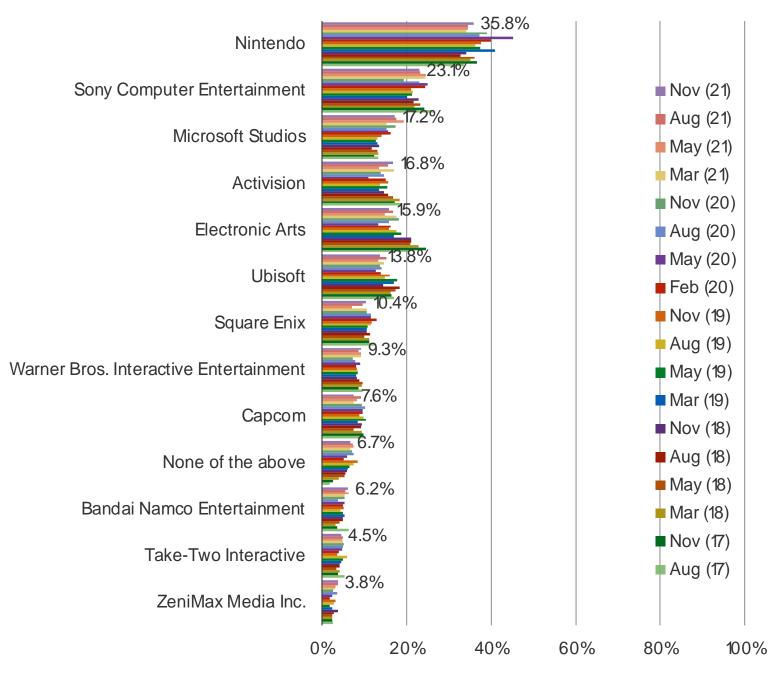
PUBLISHER POPULARITY (GAINING POPULARITY MINUS LOSING POPULARITY)



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WHICH OF THE FOLLOWING PUBLISHERS DO YOU THINK PUTS OUT THE BEST GAMES?



DEMOGRAPHICS

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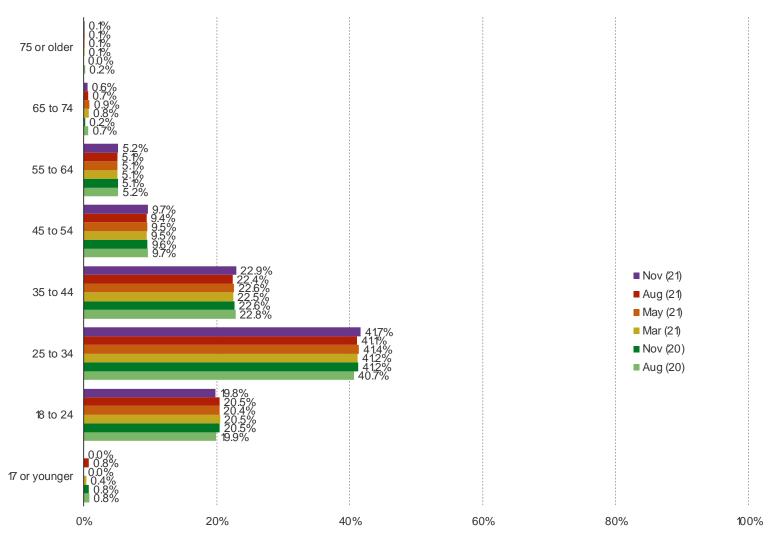
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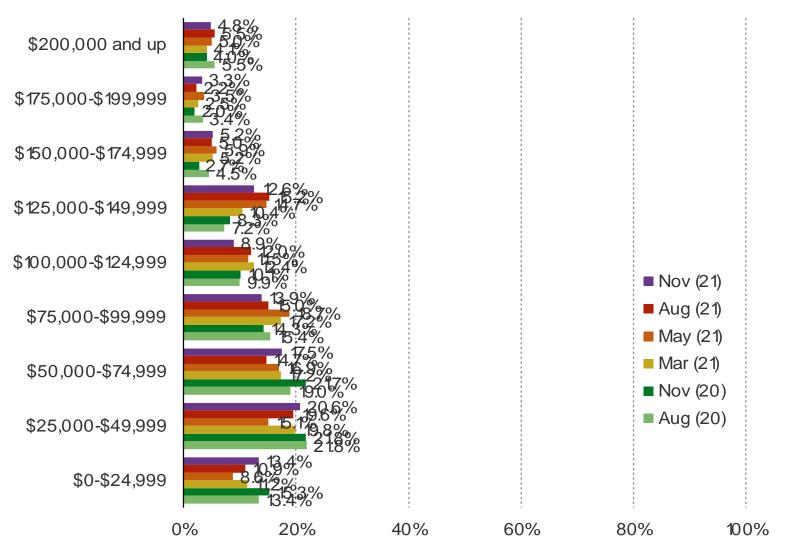
AGE



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INCOME



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GENDER

