Full Breakdown

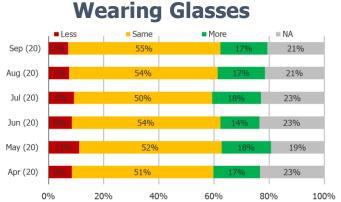
US MONTHLY UPDATE GLASSES AND CONTACTS

October 2020

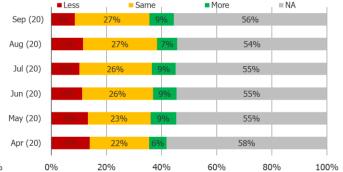
BESPOKE MARKET INTELLIGENCE

Have you been doing any of the following more or less often compared to normal during the past month?

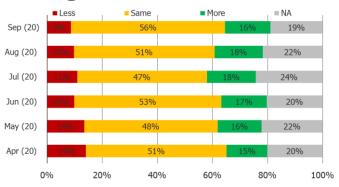
POSED TO ALL RESPONDENTS



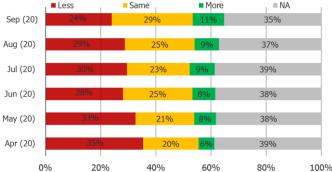
Wearing Contact Lenses



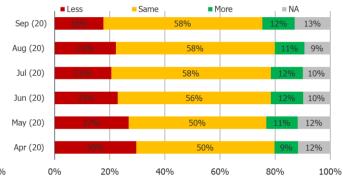
Using Skincare Products



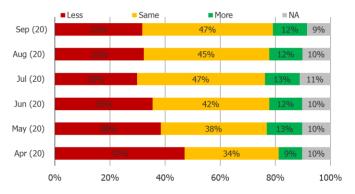
Wearing Makeup



Shaving

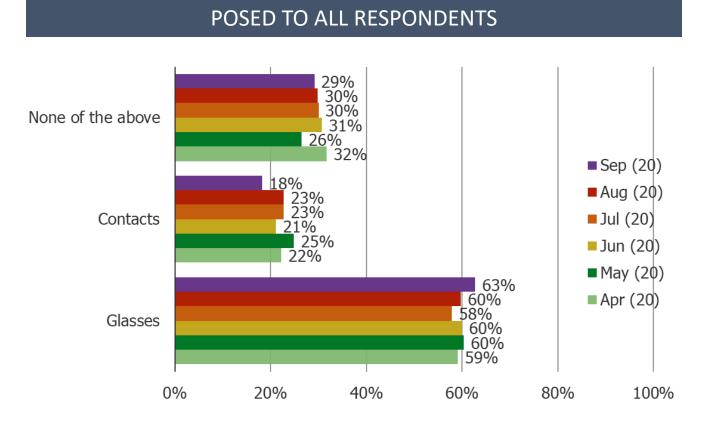


Buying Clothing

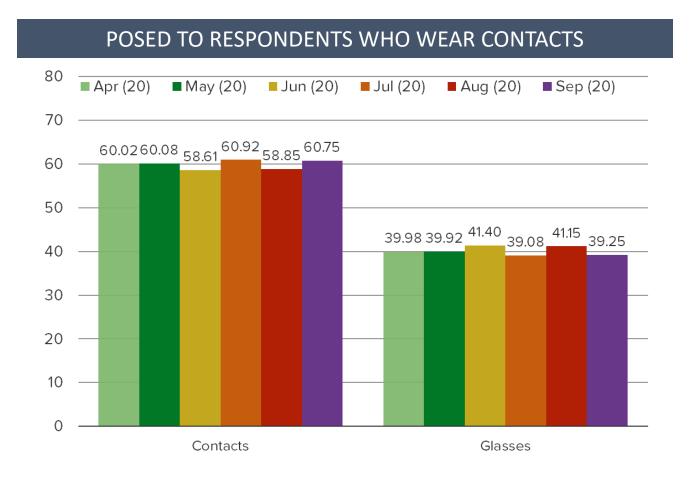


2

Do you use either contact lenses or glasses regularly or occasionally?



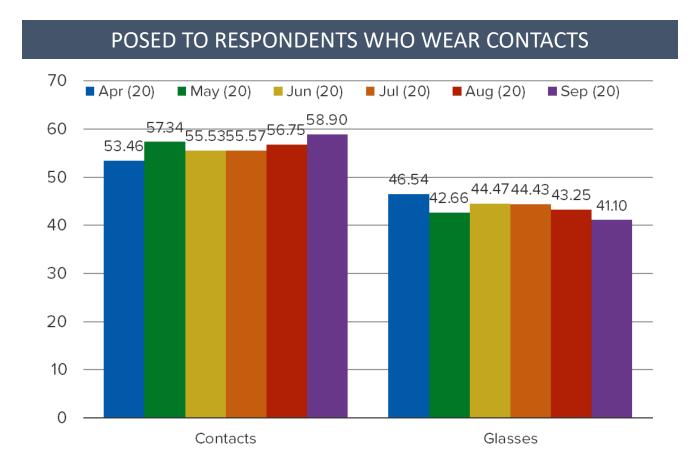
What percentage of the time do you wear glasses vs. contacts?



N=319

Standard Deviation is ~30

Has that breakdown been different over the past month because of Coronavirus:

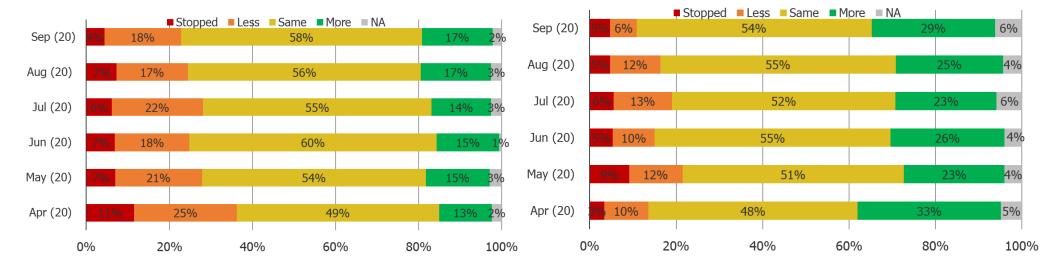


N=319

Standard Deviation is ~30

Have you been wearing either more or less often because of coronavirus and stay-athome orders?

POSED TO RESPONDENTS WHO WEAR CONTACTS



Contacts

N=319

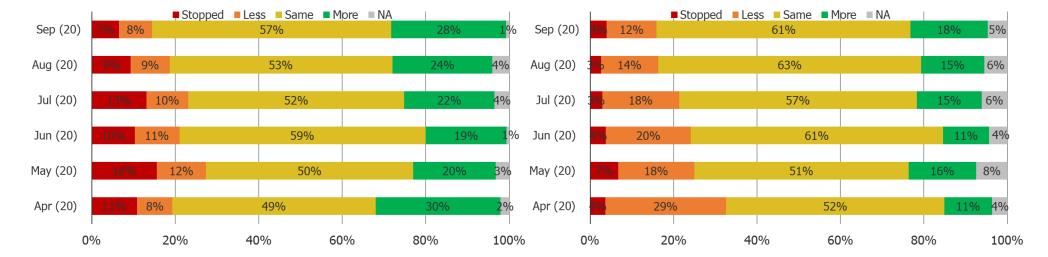
Source: 🛞 Bespoke Market Intelligence Survey

Glasses

6

After stay-at-home orders are relaxed and life starts to get back to normal, do you expect to change your usage of the following going forward?

POSED TO RESPONDENTS WHO WEAR CONTACTS

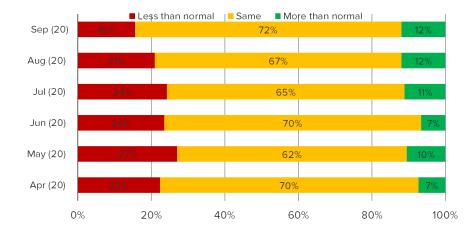


Wearing Contacts

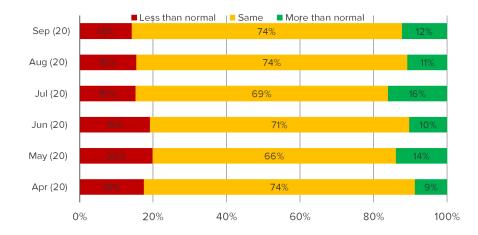
Wearing Glasses

Have you changed your purchasing habits around the following because of the coronavirus?

POSED TO RESPONDENTS WHO WEAR CONTACTS

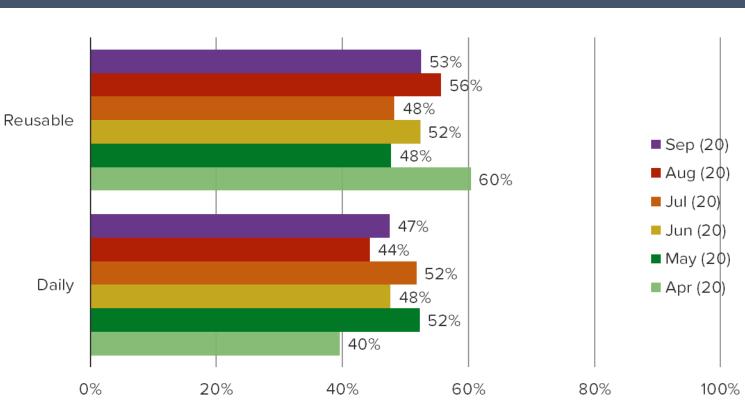


Contact Lens Purchases



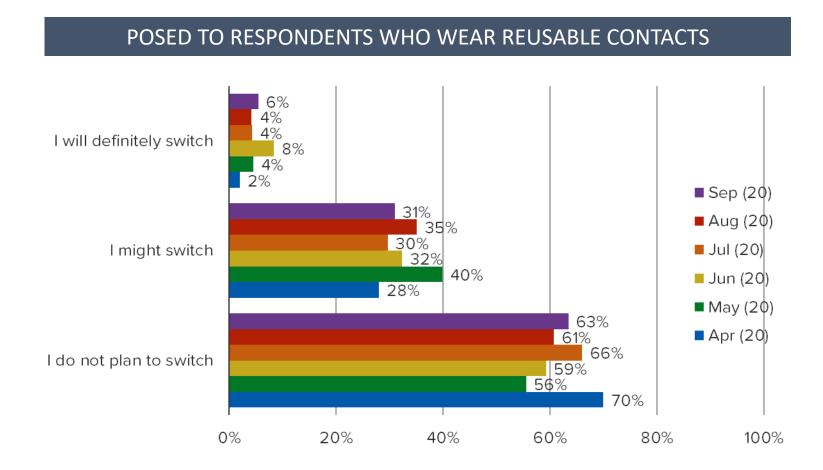
Contact Solution Purchases

Do you currently use daily or reusable lenses?



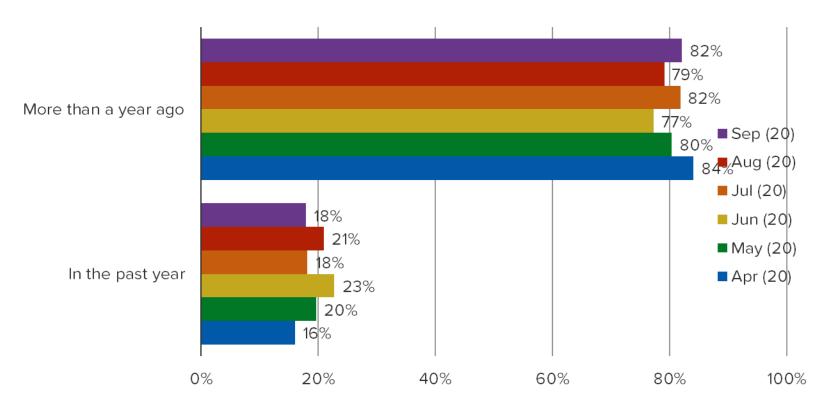
POSED TO RESPONDENTS WHO WEAR CONTACTS

Do you plan to switch to daily in the next year?



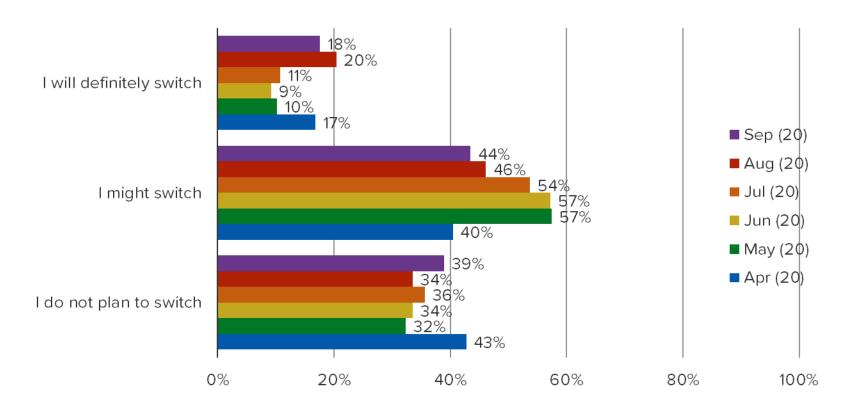
When did you start using re-usable lenses?

POSED TO RESPONDENTS WHO WEAR REUSABLE CONTACTS

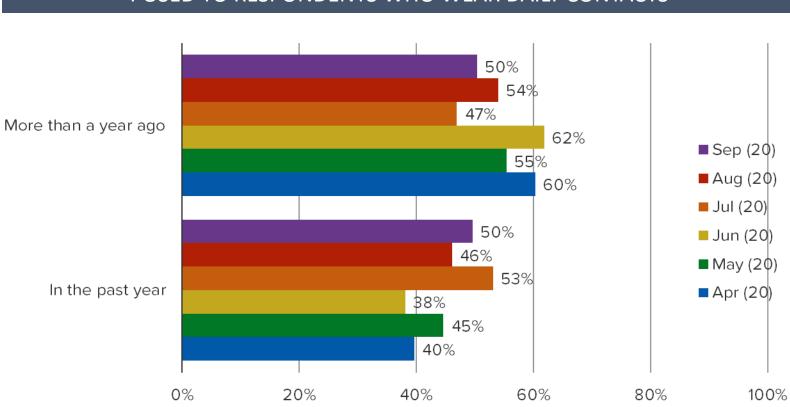


Do you plan to switch to re-usable in the next year?

POSED TO RESPONDENTS WHO WEAR DAILY CONTACTS

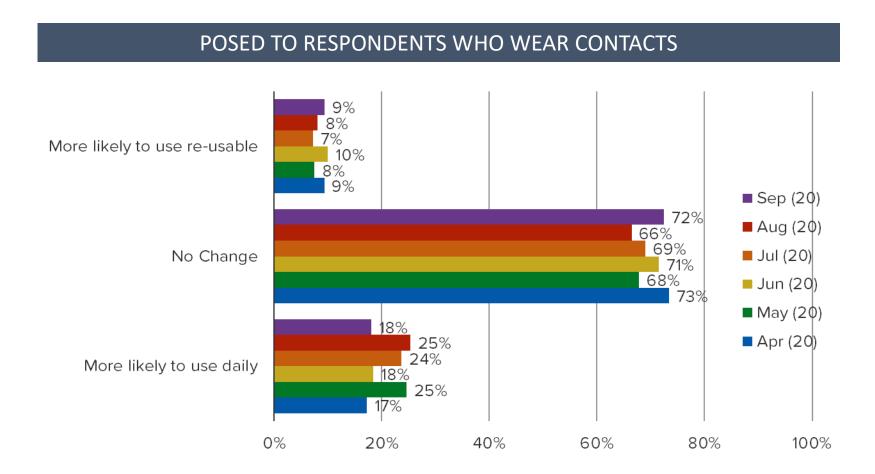


When did you start using daily lenses?



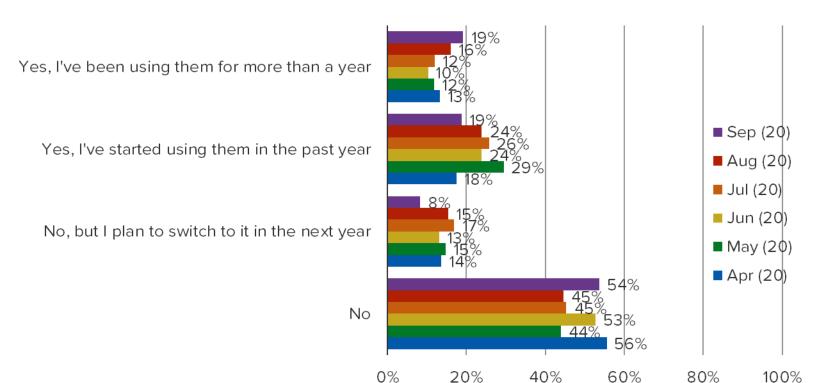
POSED TO RESPONDENTS WHO WEAR DAILY CONTACTS

Has the Coronavirus made you more likely to use daily or re-usable lenses in the future?



Do you use Silicone Hydrogel lenses?

POSED TO RESPONDENTS WHO WEAR CONTACTS



N=319

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Which of the following best describes your experience with the following?

POSED TO RESPONDENTS WHO WEAR CONTACTS

Hubble

Scout by Warby Parker

