#### **BESPOKE SURVEYS**

Video Games Vol 26

1,000+ US Video Gamers | Own one or more consoles in our survey

 Tebruary 2022



## FEBRUARY 2022

#### -VIDEO GAMES VOLUME 26

Audience: 1,000+ GAMERS (OWNS A PS5, Series X, PS4, XBOX ONE, OR SWITCH/Switch Lite)

#### **CHECK BREAKDOWN:**

## **VIDEO GAME ENGAGEMENT**

Video game engagement is net positive this wave, but relative to prior waves the data softened this quarter. Self-reported incomes of respondents are down a bit relative to prior waves (we hold age and gender constant each wave).

### **BATTLE ROYALE GAMES**

Playing frequency for Free Fire, Apex Legends, and League of Legends softened sequentially. Consumer opinions are still positive toward theses games, but the KPIs we track are less positive this wave compared to prior waves.

# **PS5 AND SERIES X**

Consumer opinions remain roughly in-line with historical for both the PS5 and Xbox Series X. Feedback was mostly consistent wave over wave for the Nintendo Switch.

# FREE GAMES AND DOWNLOADABLE CONTENT

Preferences of gamers continue to shift more towards free games with in-app purchases vs. new releases purchased upfront. Nintendo, PlayStation, and Xbox owners continue to indicate that spend on downloadable content within games is trending flat to higher.

# **DIGITAL VS PHYSICAL**

Since the beginning of 2020, the share of video games that respondents self-report buying as digital downloads has increased. The data was flat q/q, but currently sits at series highs.

It's In The Game

# UPCOMING VIDEO GAME RESPONDENTS ARE MOST EXCITED ABOUT

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHAT UPCOMING GAME(S) ARE YOU MOST EXCITED ABOUT?

This question was posed to all respondents.



It's In The Game

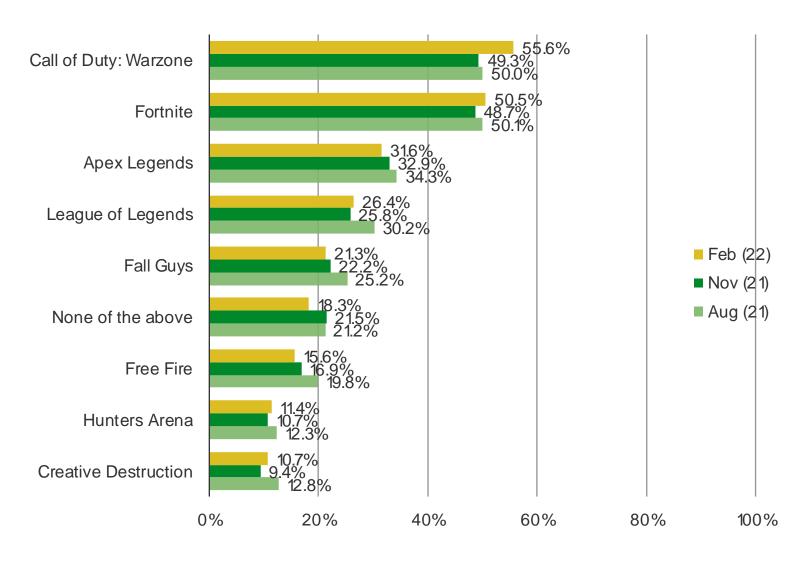
# FREE FIRE AND BATTLE BATTLE ROYALE GAMES

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HAVE YOU EVER PLAYED THE FOLLOWING VIDEO GAMES? SELECT ALL THAT APPLY

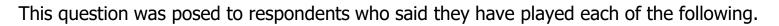
This question was posed to all respondents.

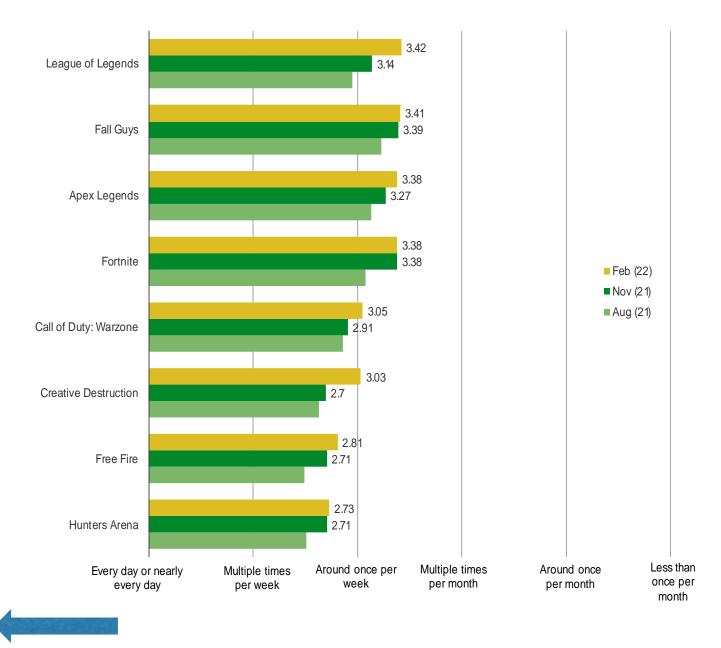


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW OFTEN DO YOU PLAY THIS GAME CURRENTLY?





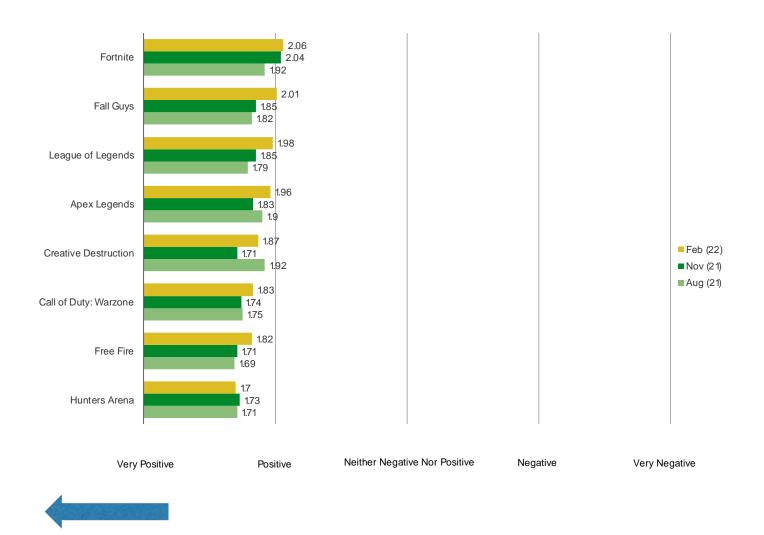
More frequent.

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHAT IS YOUR OPINION OF THIS GAME?

This question was posed to respondents who said they have played each of the following.



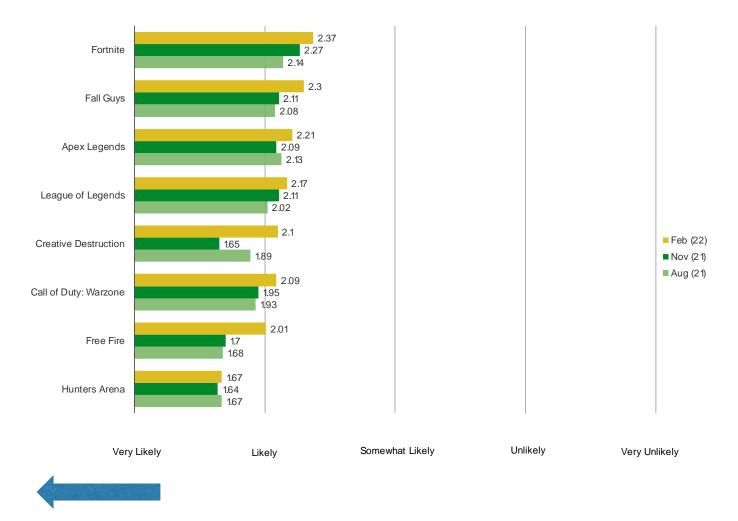
More positive.

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW LIKELY DO YOU THINK IT IS THAT YOU WILL BE PLAYING THIS GAME ONE YEAR FROM NOW?

This question was posed to respondents who said they have played each of the following.



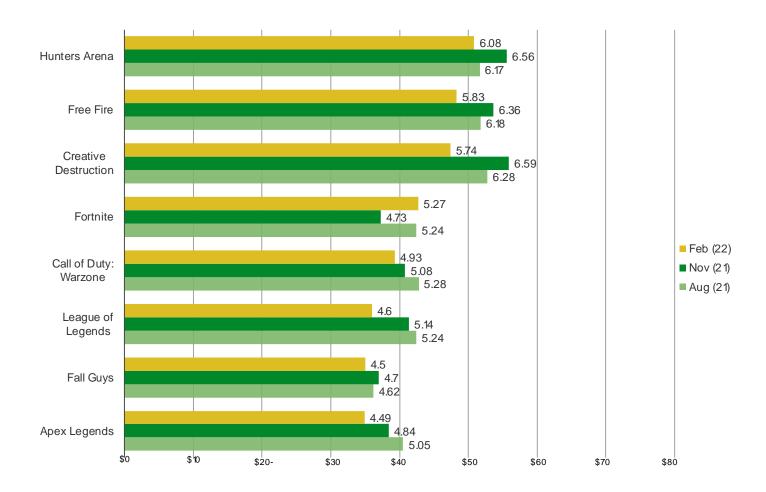
More likely.

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

APPROXIMATELY HOW MUCH WOULD YOU GUESS YOU HAVE SPENT, IN TOTAL, WHILE PLAYING THIS GAME?

This question was posed to respondents who said they have played each of the following.



It's In The Game

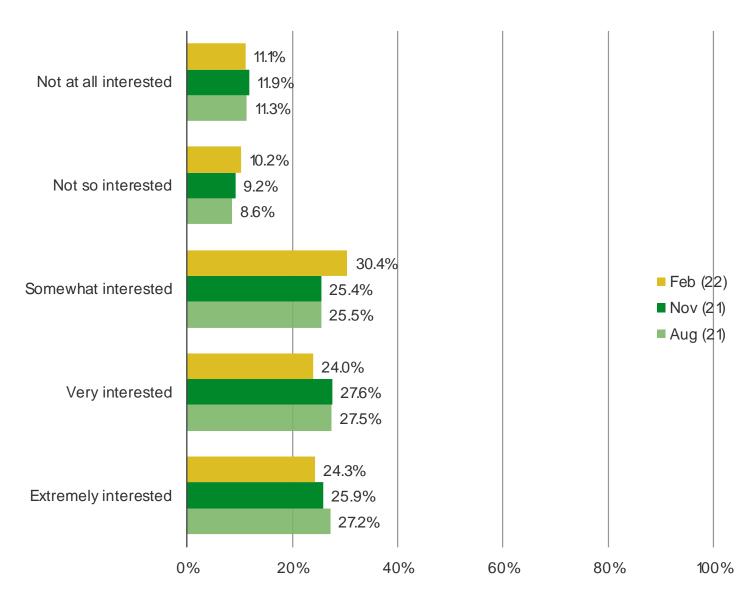
# METAVERSE INTEREST AND SOCIAL MEDIA

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

HOW MUCH INTEREST WOULD YOU HAVE IN GAMES WITH EXPANSIVE VIRTUAL WORLDS THAT CAN BE COMBINED WITH SOCIAL MEDIA TYPE PLATFORMS WHERE YOU CAN COME TO PLAY THE GAME AND ALSO ENJOY OTHER MODES, HANG OUT, LISTEN TO MUSIC, SOCIALIZE, ETC?

This question was posed to all respondents.

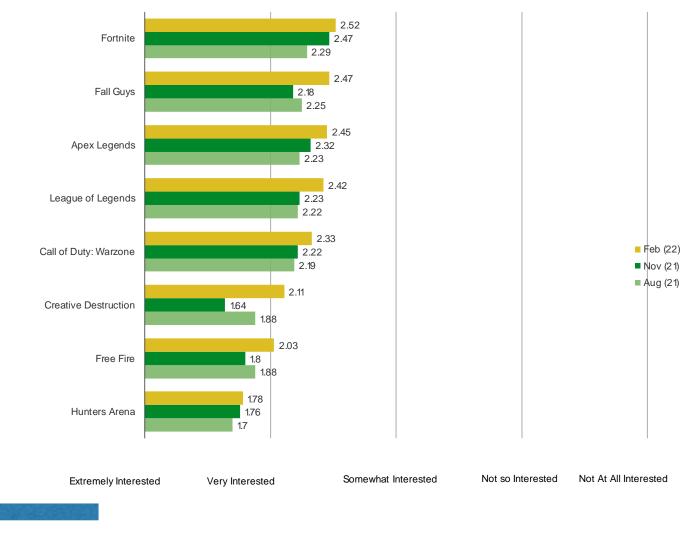


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

WOULD YOU BE INTERESTED IN SEEING THE FOLLOWING ADDING A SOCIAL PLATFORM COMPONENT THAT ALLOWED YOU TO PLAY CORE GAMEPLAY AND ALSO ENJOY OTHER MODES, HANG OUT, LISTEN TO MUSIC, SOCIALIZE, ETC?

This question was posed to respondents who said they have played each of the following.



More interested.

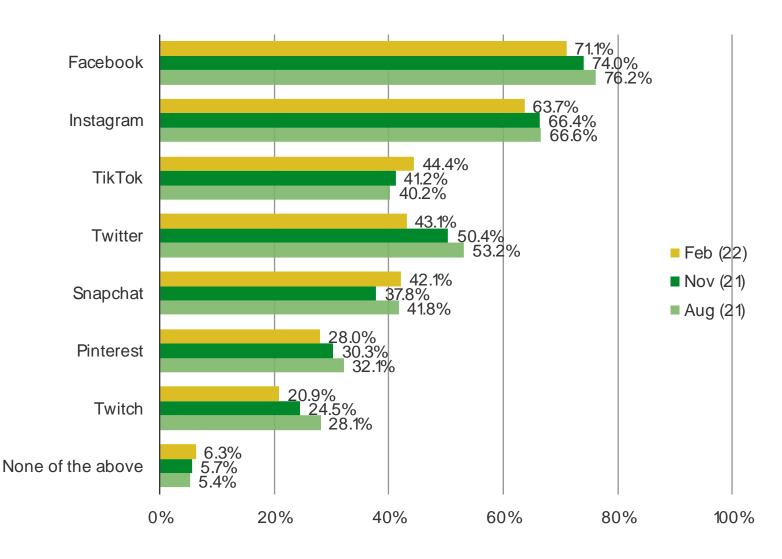
BESPOKE MARKET INTELLIGENCE

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### DO YOU REGULARLY OR OCCASIONALLY VISIT THE FOLLOWING? SELECT ALL THAT APPLY

#### This question was posed to all respondents.

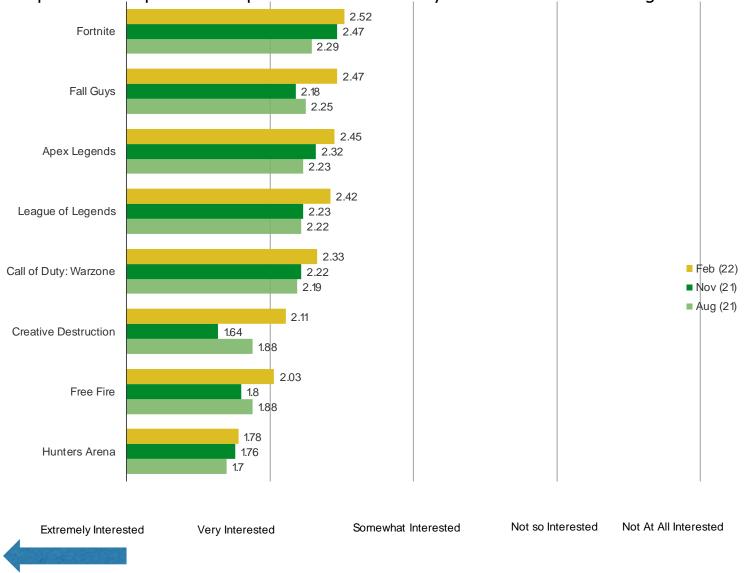


It's In The Game

#### Audience: 1,000 US Video Gamers Date: February 2022

# HOW MUCH INTEREST WOULD YOU HAVE IN THE FOLLOWING ADDING A GAMING COMPONENT THAT COULD GO ALONG WITH SOCIAL MEDIA ACTIVITIES ON THE PLATFORM?

## This question was posed to respondents who said they use each of the following.



More interested.

It's In The Game

# **NEW CONSOLES**

FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

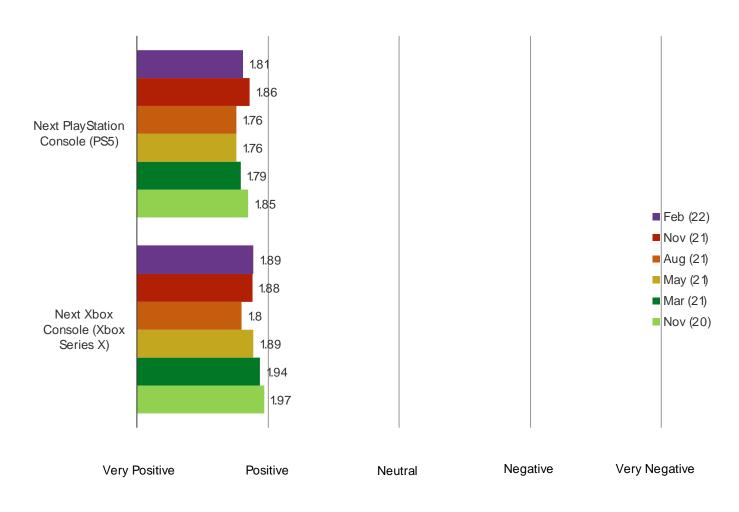
**BESPOKE MARKET INTELLIGENCE** 

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHAT IS YOUR OPINION OF THE SPECS AND FEATURES OF THIS CONSOLE?

Posed to members of the target audience who said they have heard about each of the following upcoming consoles.

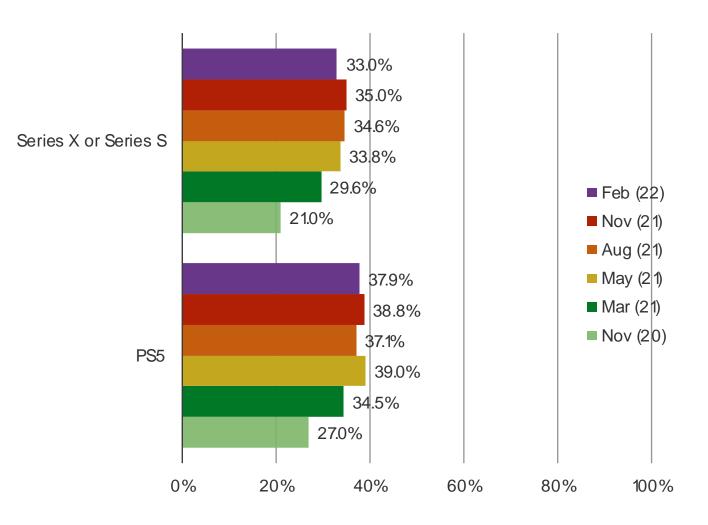


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HAVE YOU PURCHASED OR PRE-ORDERED ANY OF THE FOLLOWING CONSOLES?

#### Posed to the target audience.



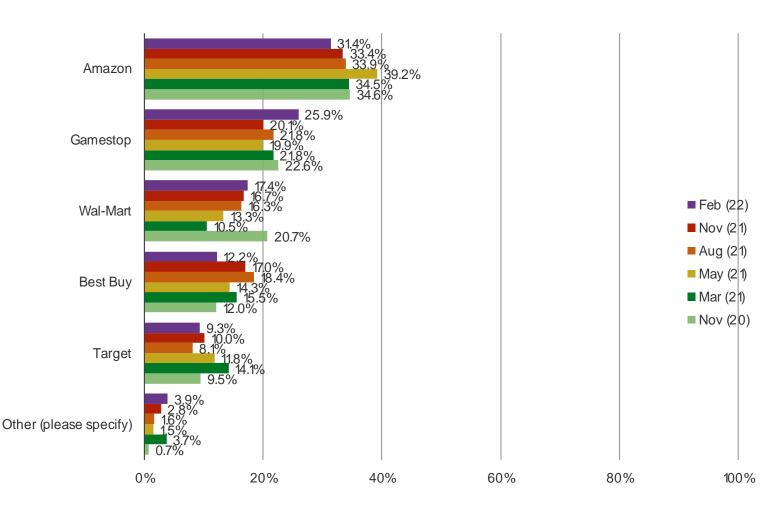
**BESPOKE MARKET INTELLIGENCE** 

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHERE DID YOU ORDER OR PURCHASE THE PS5 FROM?

Posed to respondents who said they have successfully purchased or ordered the PS5,



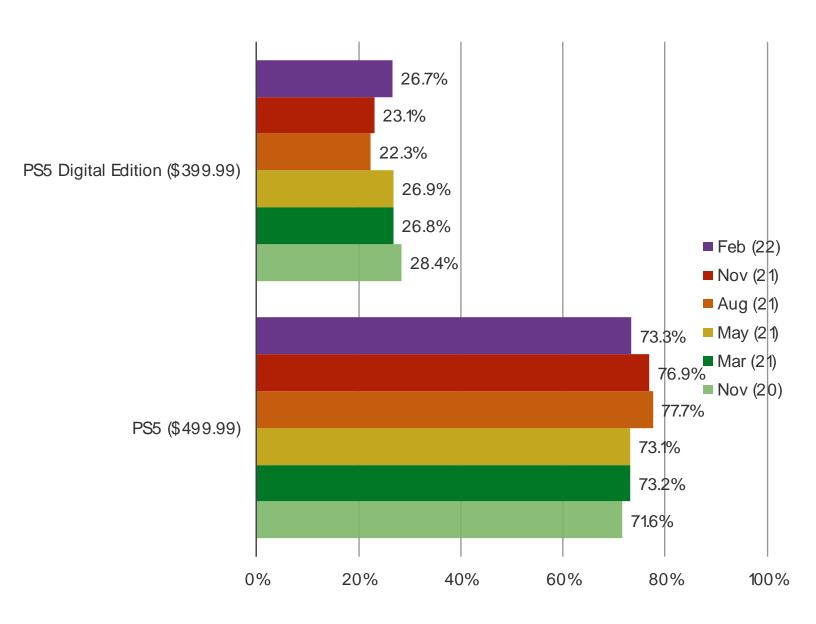
**BESPOKE MARKET INTELLIGENCE** 

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHICH CONSOLE DID YOU BUY?

Posed to respondents who said they have successfully purchased or ordered the PS5,

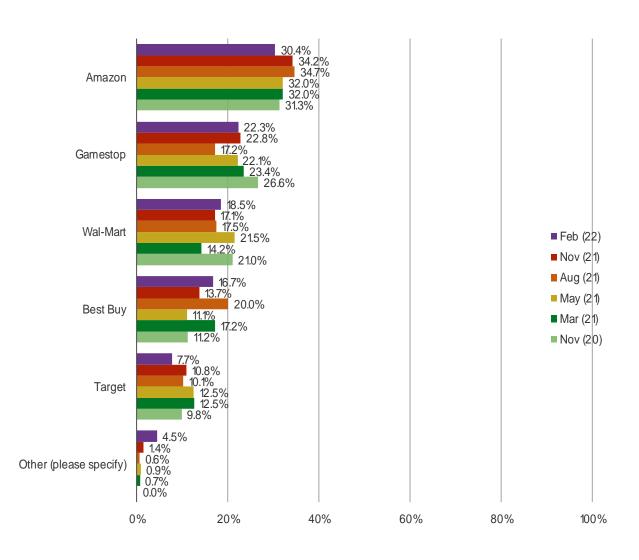


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

WHERE DID YOU PRE-ORDER OR PURCHASE THE SERIES X / SERIES S FROM?

Posed to respondents who said they have successfully purchased or ordered the Series X.



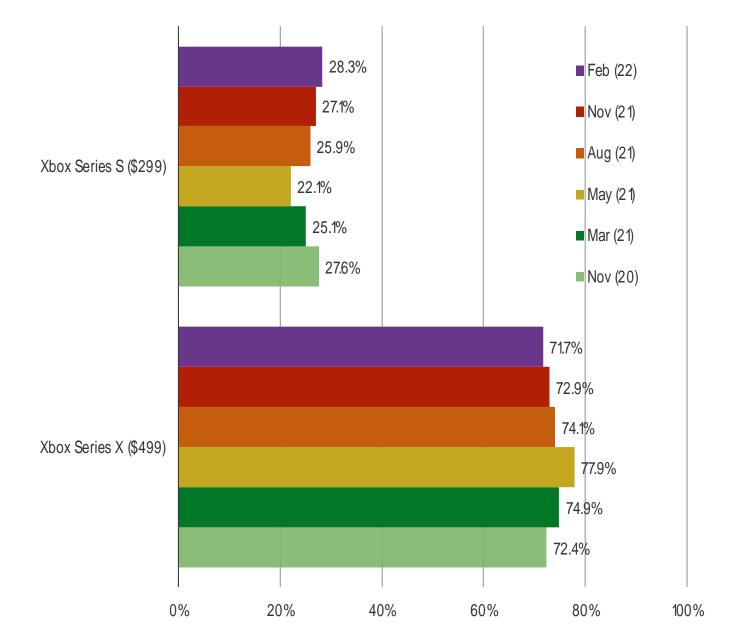
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHICH CONSOLE DID YOU PURCHASE?

Posed to respondents who said they have successfully purchased or ordered the Series X.

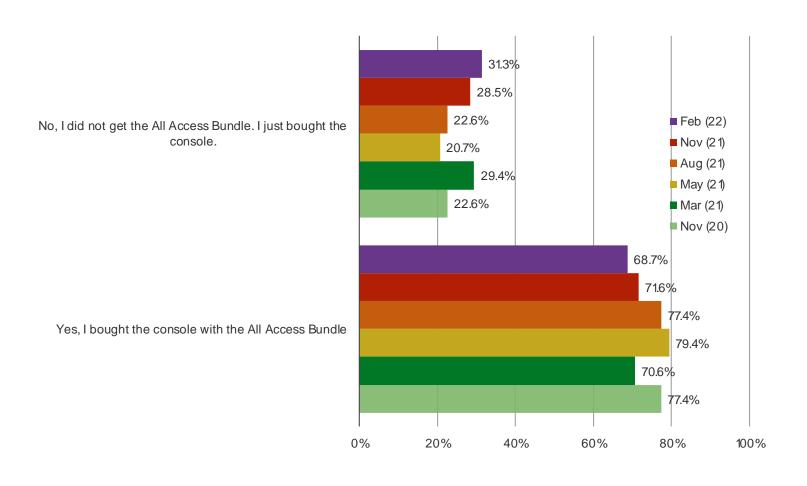


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### DID YOU ORDER YOUR SERIES X / SERIES S WITH THE ALL ACCESS BUNDLE?

Posed to respondents who said they have successfully purchased or ordered the Series X.



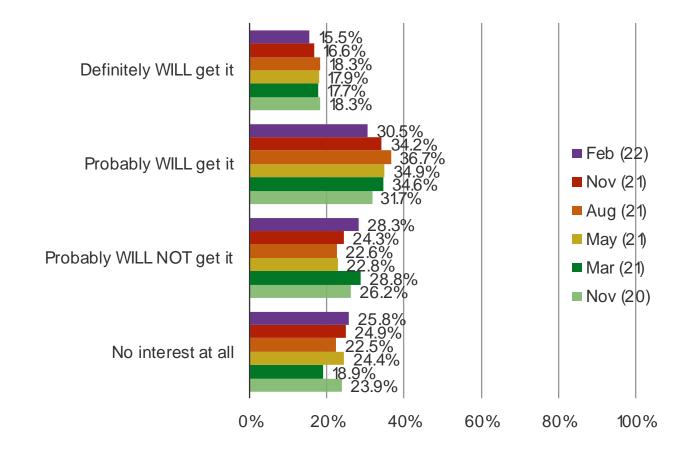
\*Feedback from November was of pre-orders and feedback from March 21 onward is of purchases and pre-orders.

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### PLEASE CHARACTERIZE YOUR INTEREST IN THE PLAYSTATION 5?

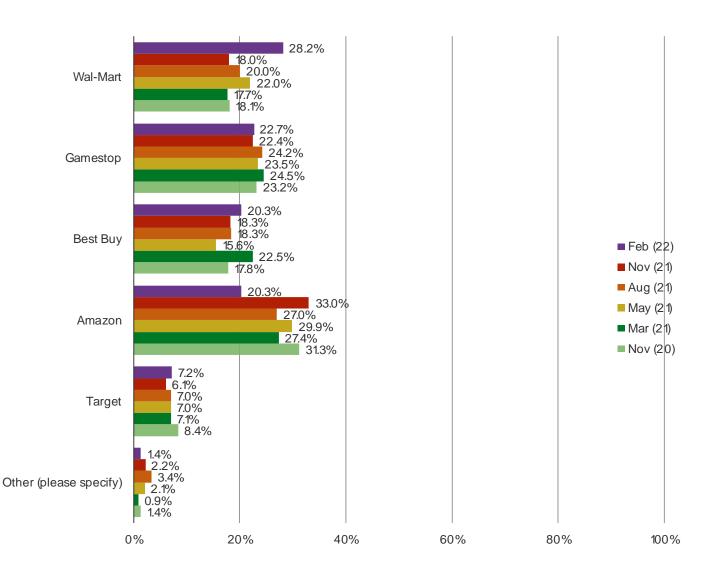
Posed to respondents who have not yet ordered or purchased the PS5.



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

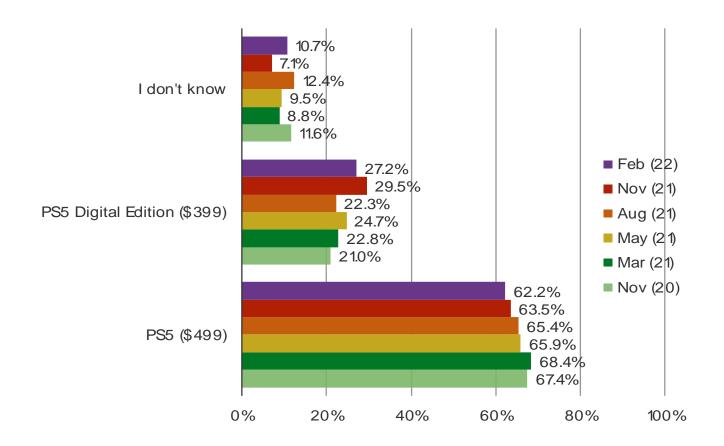
#### FROM WHERE WOULD YOU BE MOST LIKELY TO BUY THE PS5 FROM?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

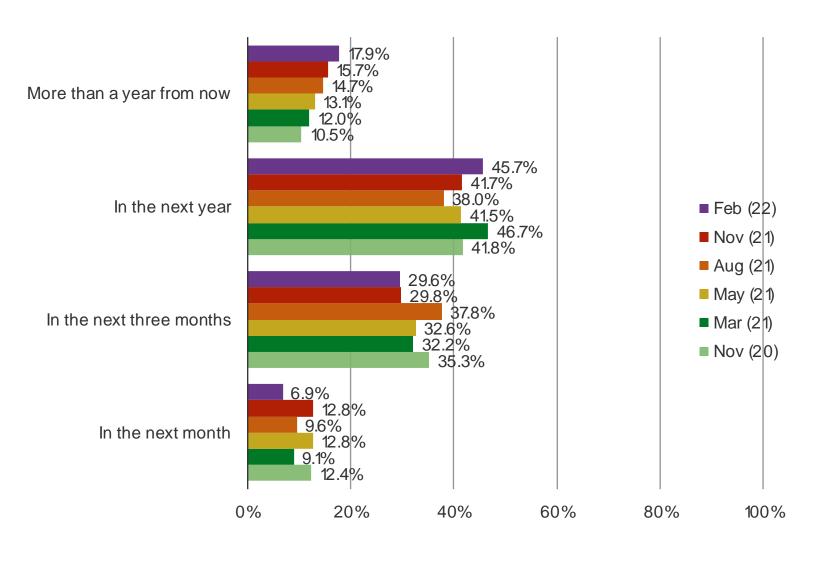
#### WHICH ARE YOU INTERESTED IN BUYING?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

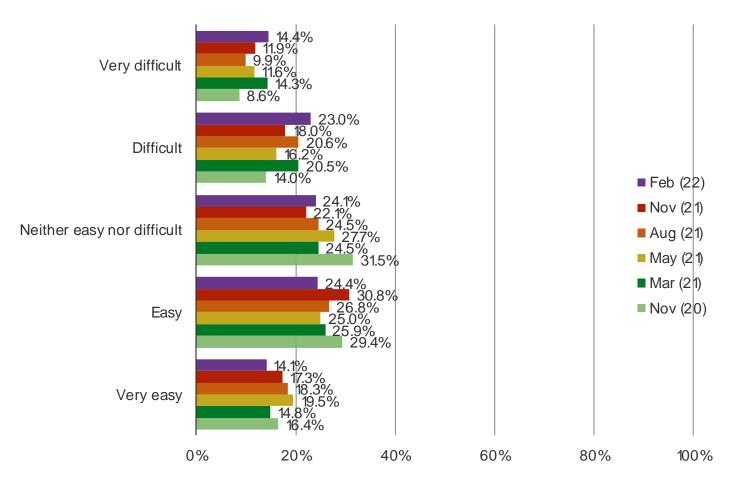
#### WHEN DO YOU EXPECT TO GET IT?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

HOW EASY OR DIFFICULT DO YOU EXPECT IT WILL BE TO FIND THIS ITEM IN STOCK WHEN YOU TRY TO ORDER IT / BUY IT?

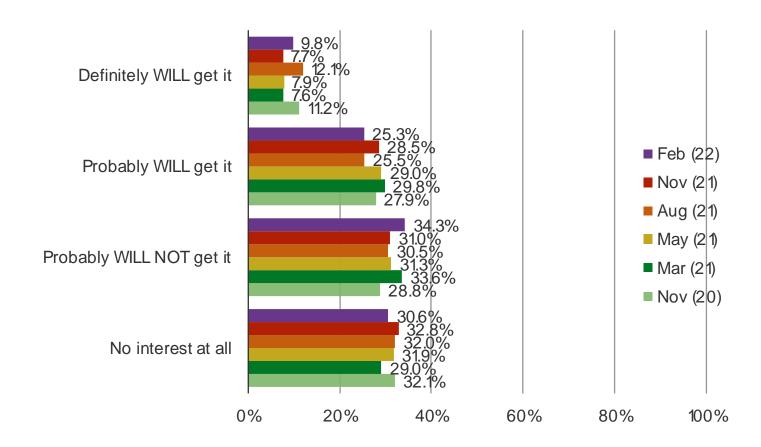


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### PLEASE CHARACTERIZE YOUR INTEREST IN THE SERIES X?

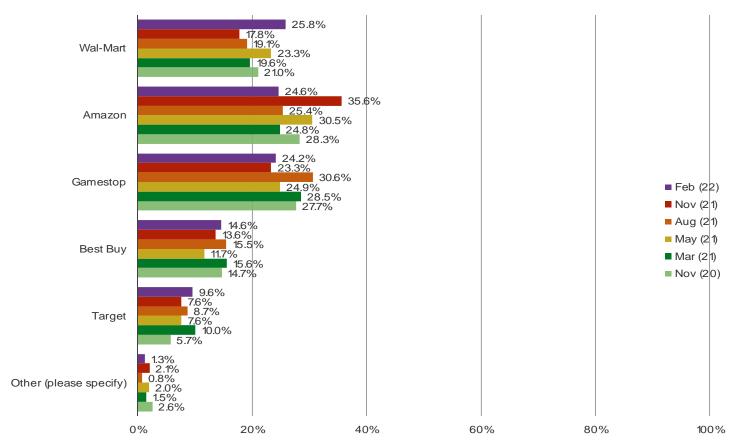
Posed to respondents who have not yet ordered or purchased the Series X / S.



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### FROM WHERE WOULD YOU BE MOST LIKELY TO BUY THE SERIES X / S FROM?



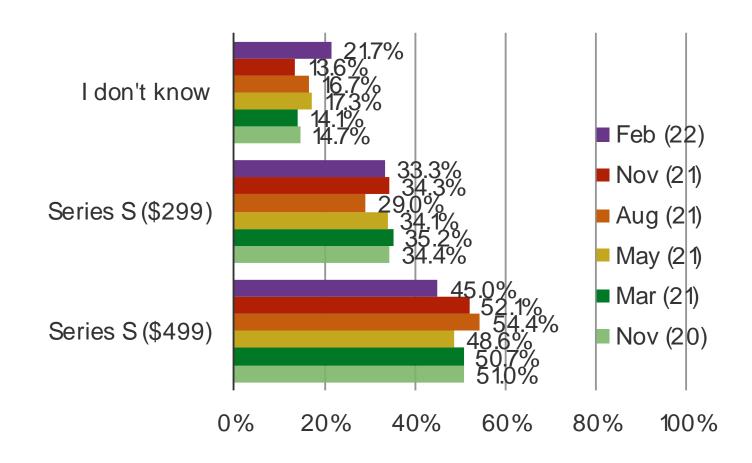
#### **BESPOKE MARKET INTELLIGENCE**

# www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

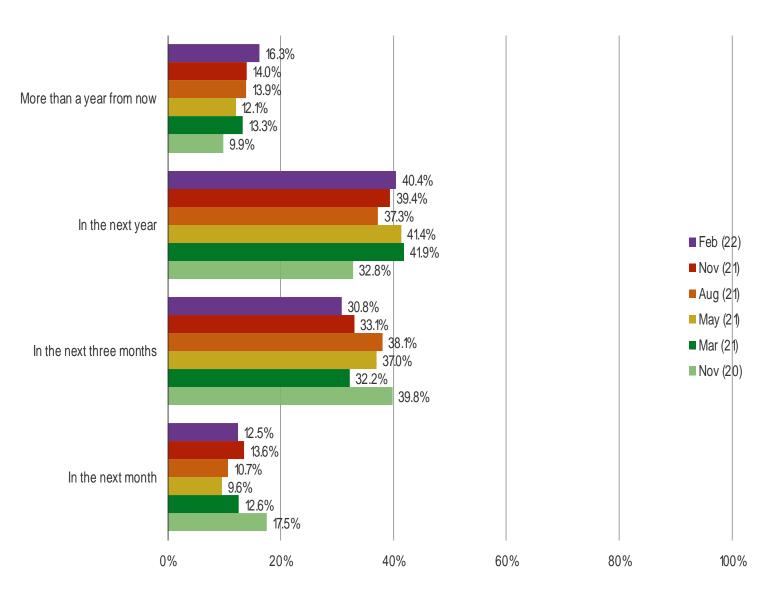
#### WHICH ARE YOU INTERESTED IN BUYING?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHEN DO YOU EXPECT TO GET IT?

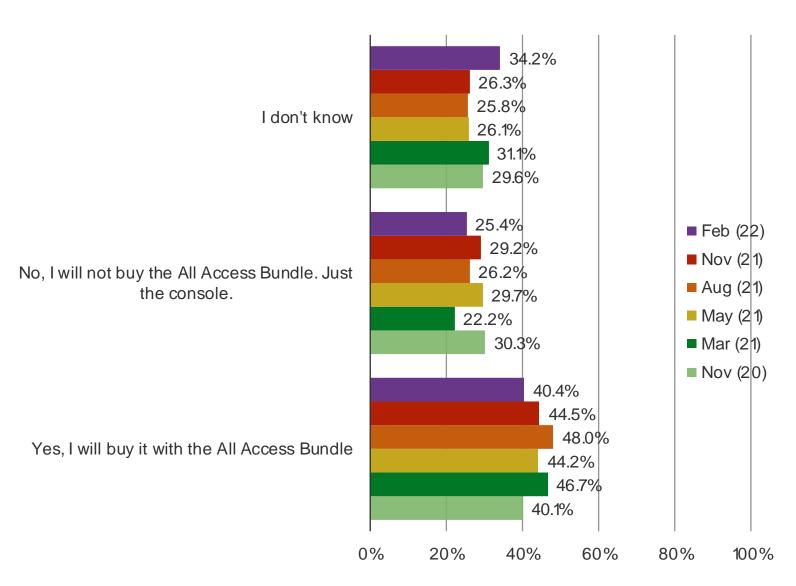


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

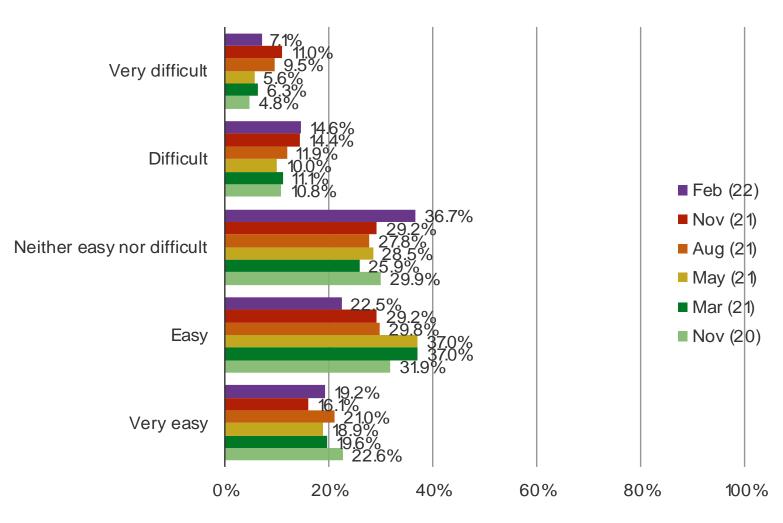
#### WILL YOU BUY IT WITH THE ALL-ACCESS BUNDLE?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

HOW EASY OR DIFFICULT DO YOU EXPECT IT WILL BE TO FIND THIS ITEM IN STOCK WHEN YOU TRY TO ORDER IT / BUY IT?



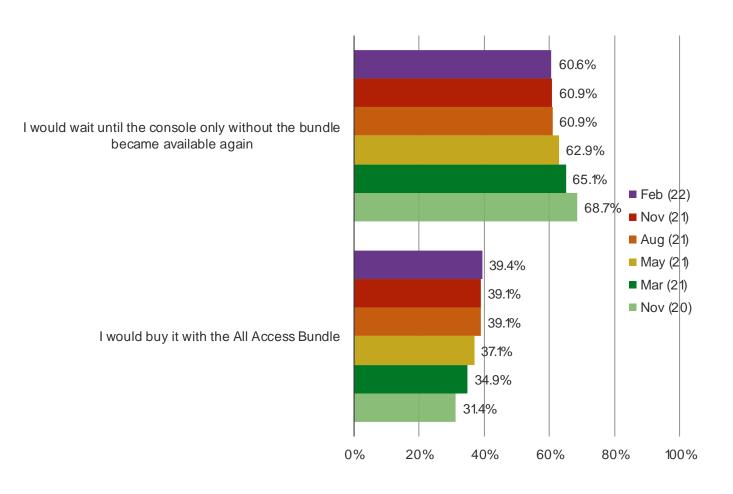
#### **BESPOKE MARKET INTELLIGENCE**

# www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

IF YOU ATTEMPTED TO ORDER THE SERIES X OR SERIES S AND IT WAS ONLY AVAILABLE WITH THE ALL ACCESS BUNDLE, WHAT WOULD YOU DO?

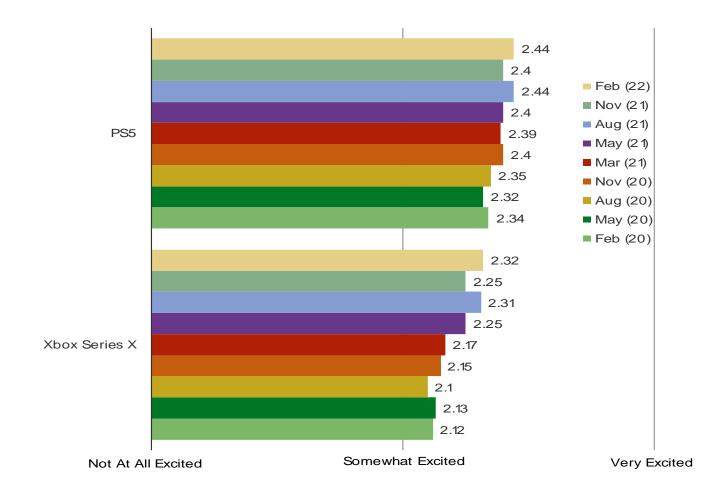


#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# PLEASE RATE YOUR LEVEL OF EXCITEMENT FOR THE EXCLUSIVE GAME LINEUP THAT WILL BE AVAILABLE FOR THIS PLATFORM.

#### This question was posed to the target audience.

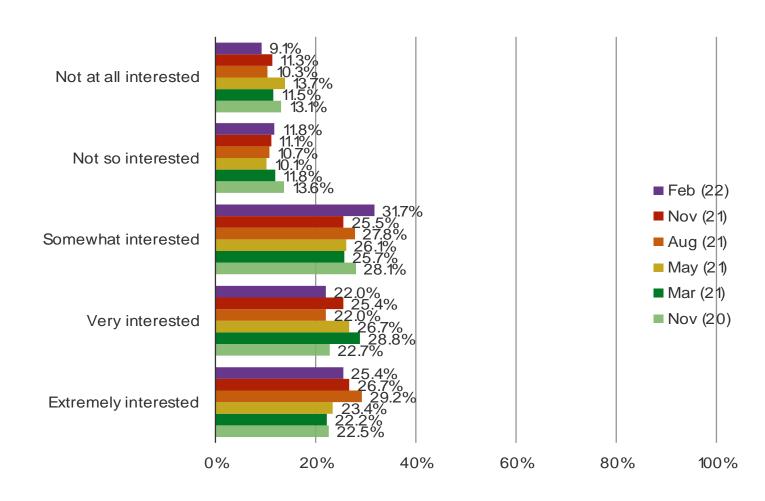


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

HOW MUCH INTEREST WOULD YOU HAVE IN CLOUD GAMING SERVICES IN WHICH YOU COULD PLAY CONSOLE VIDEO GAMES ON REGULAR DEVICES WITH INTERNET CONNECTIONS (SMARTPHONES, TABLETS, LAPTOPS, ETC)

### Posed to the target audience.



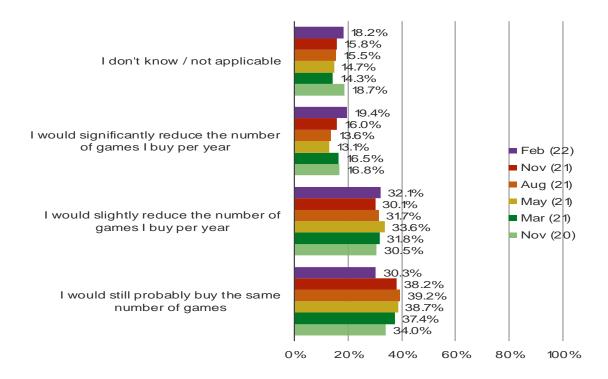
# NEW GAME PRICES AND CASH USAGE FOR GAMES

It's In The Game

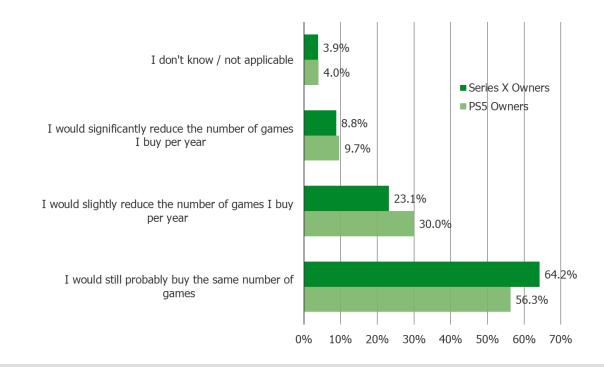
Audience: 1,000 US Video Gamers Date: February 2022

MOST NEW GAMES FOR THE PS5 AND SERIES X WILL COST \$69.99 (AN INCREASE OF \$10 FROM TYPICAL PRICES FOR NEW GAMES). WOULD THIS INCREASE IMPACT HOW MANY GAMES YOU BUY PER YEAR?

### Posed to the target audience.



### Cross-Tabs: Console Owners



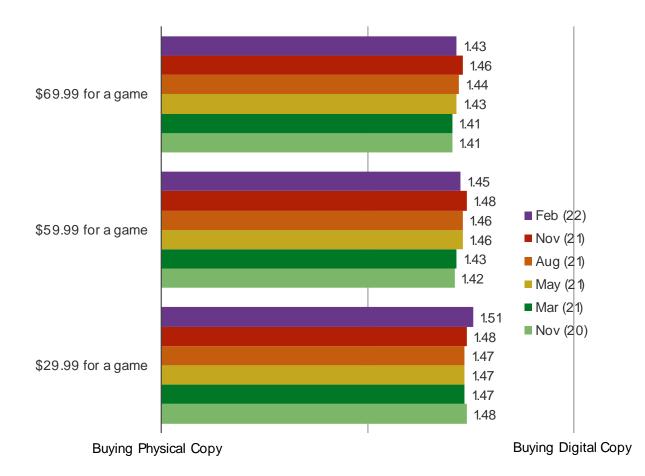
**BESPOKE MARKET INTELLIGENCE** 

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### WHICH IS MORE ATTRACTIVE AT THE FOLLOWING PRICE POINTS:

Posed to the target audience.

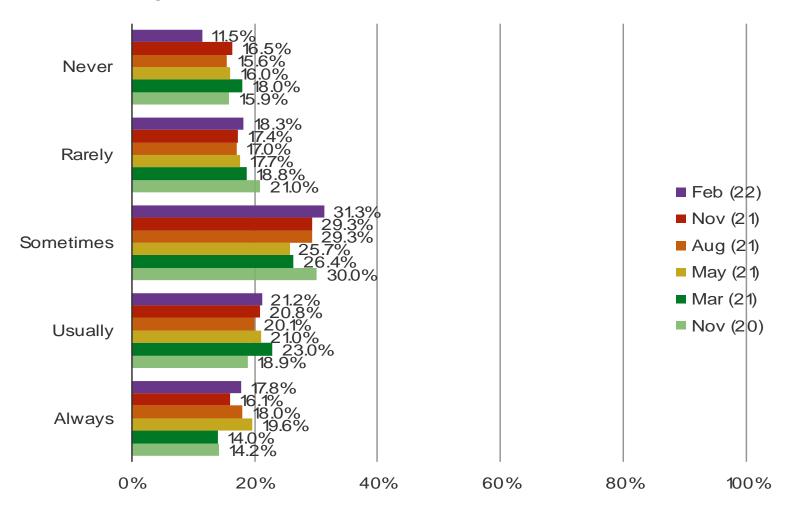


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### WHEN YOU BUY VIDEO GAMES, HOW OFTEN DO YOU PAY WITH CASH?

### Posed to the target audience.

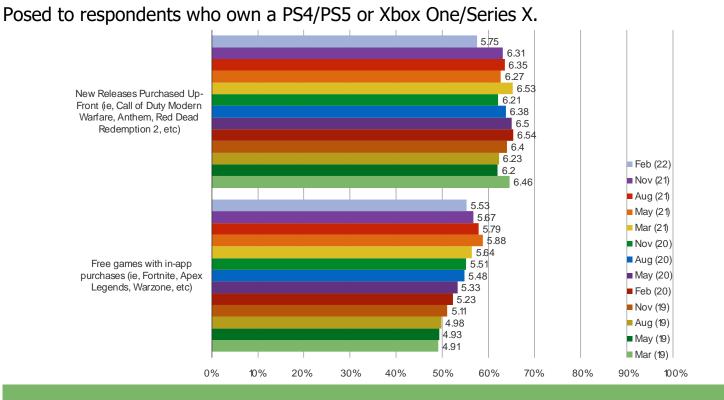


# NEW RELEASES VS. FREE GAMES AND MICROTRANSACTIONS

### It's In The Game

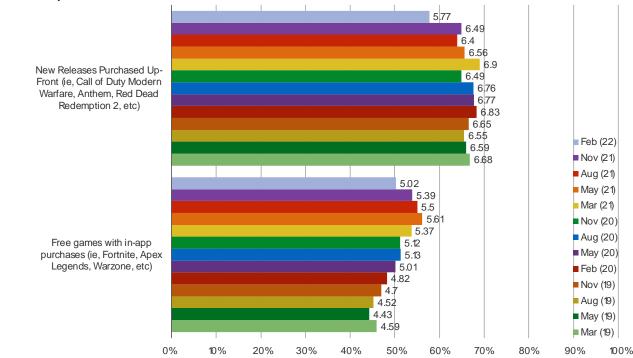
### Audience: 1,000 US Video Gamers Date: February 2022

### HOW MUCH OF YOUR GAME PLAYING TIME GETS ALLOCATED TO THE FOLLOWING?



### HOW MUCH OF YOUR GAME SPENDING BUDGET GETS ALLOCATED TO THE FOLLOWING?

### Posed to respondents who own a PS4/PS5 or Xbox One/Series X.



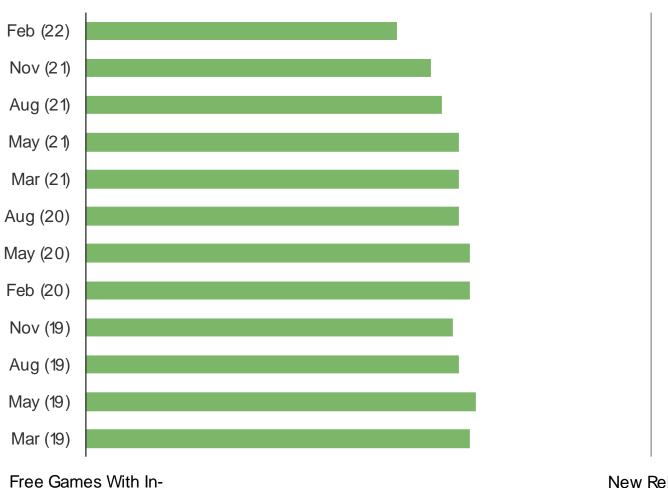
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### WHICH DO YOU PREFER?

Posed to respondents who own a PS4/PS5 or Xbox One/Series X.



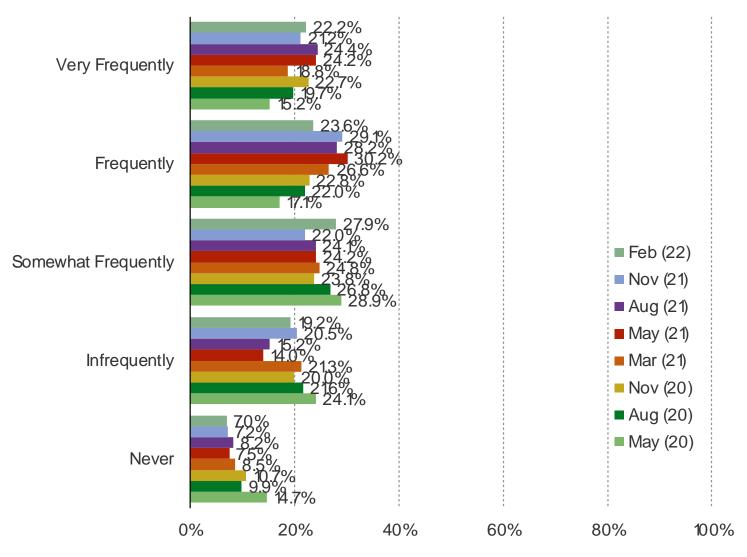
App Purchases

New Releases Purchased Up-front

Audience: 1,000 US Video Gamers Date: February 2022

# HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON XBOX ONE OR THE SERIES X?

### Posed to Xbox One owners.

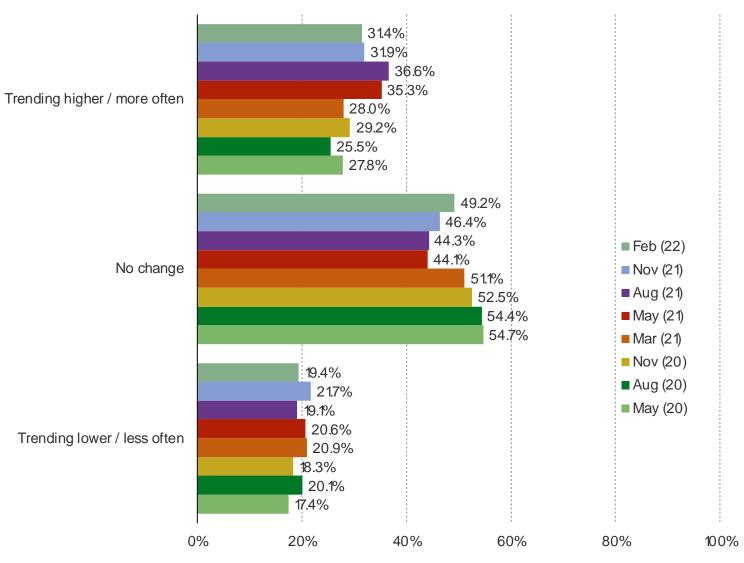


### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON XBOX ONE OR THE SERIES X BEEN TRENDING HIGHER OR LOWER OVER TIME?

### Posed to Xbox Series X or Xbox One owners.

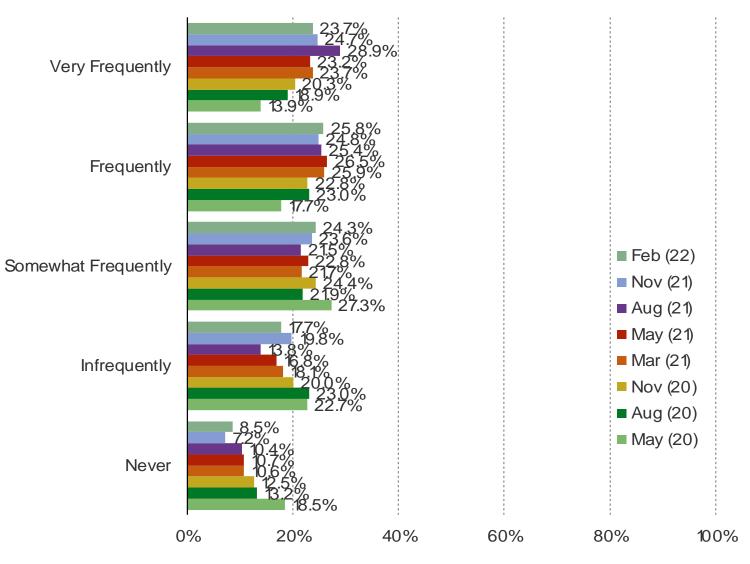


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON PS4/PS5?

### Posed to PS4 or PS5 owners.

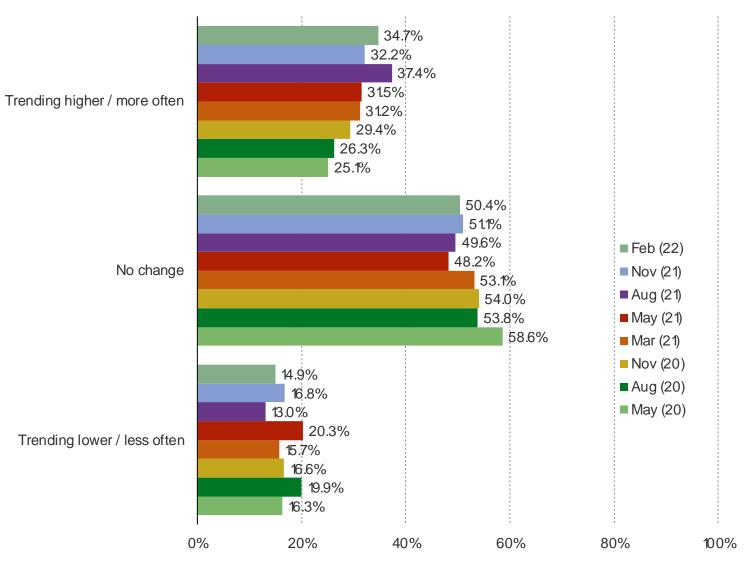


### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON PS4/PS5 BEEN TRENDING HIGHER OR LOWER OVER TIME?

### Posed to PS5 or PS4 owners.

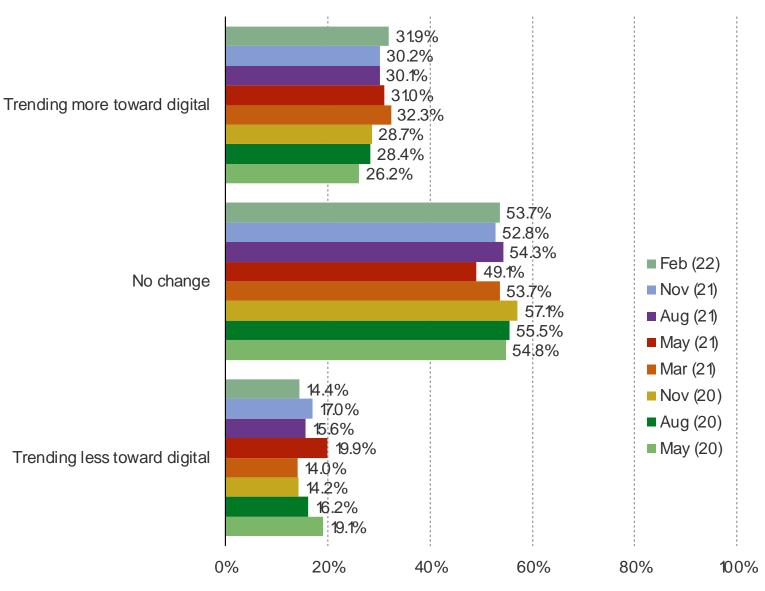


It's In The Game

### Audience: 1,000 US Video Gamers Date: February 2022

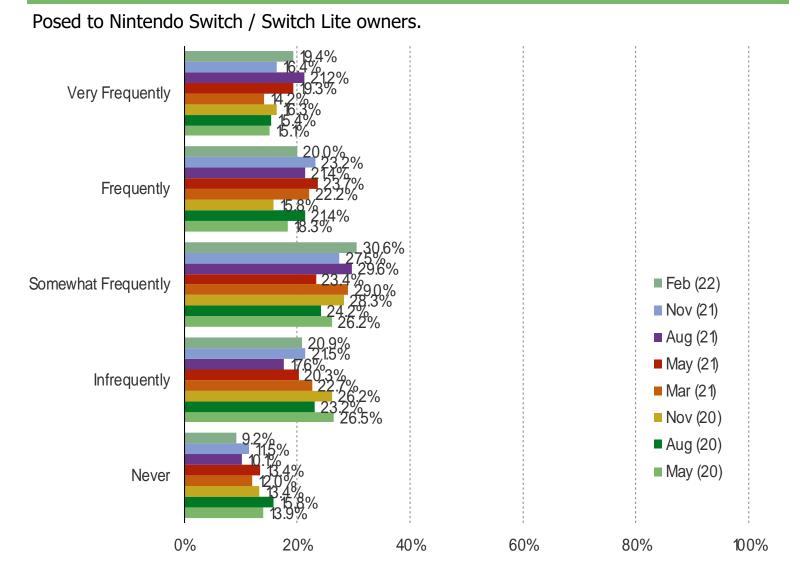
# HAS YOUR SPENDING ON DIGITAL GAMES FOR NINTENDO SWITCH/SWITCH LITE BEEN TRENDING HIGHER OR LOWER OVER TIME?

### Posed to Nintendo Switch / Switch Lite owners.



Audience: 1,000 US Video Gamers Date: February 2022

# HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON NINTENDO SWITCH/SWITCH LITE?

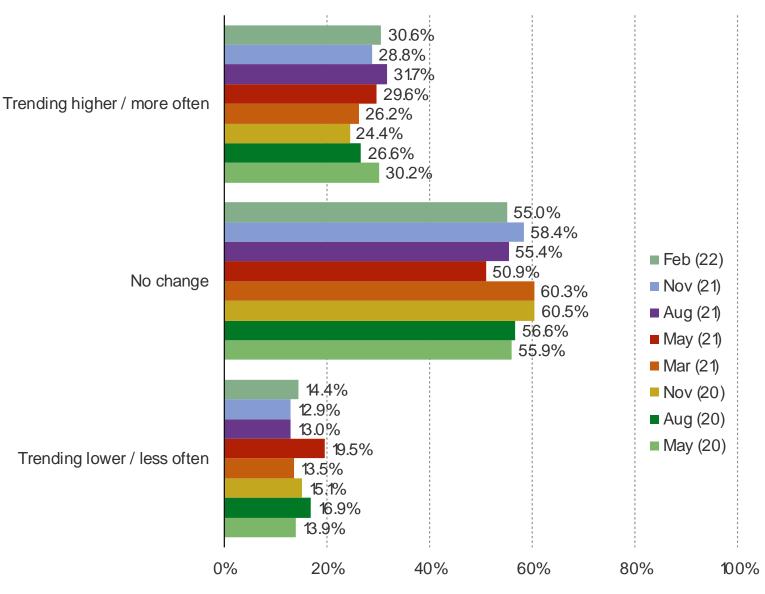


### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON NINTENDO SWITCH/SWITCH LITE BEEN TRENDING HIGHER OR LOWER OVER TIME?



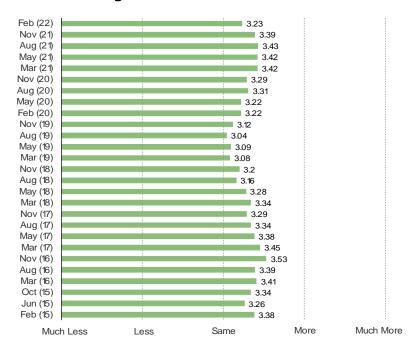


# DIGITAL MARKET SHARE

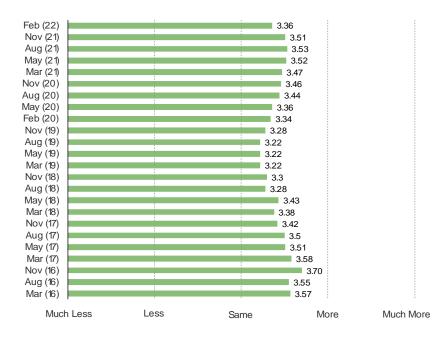
Audience: 1,000 US Video Gamers Date: February 2022

# HOW OFTEN ARE YOU DOWNLOADING NEW RELEASE DIGITAL GAMES NOW COMPARED TO 12 MONTHS AGO?

This question was posed to the target audience.



# DO YOU EXPECT TO INCREASE OR DECREASE THE NUMBER OF GAMES THAT YOU PURCHASE VIA DIGITAL DOWNLOAD IN THE NEXT 12 MONTHS?

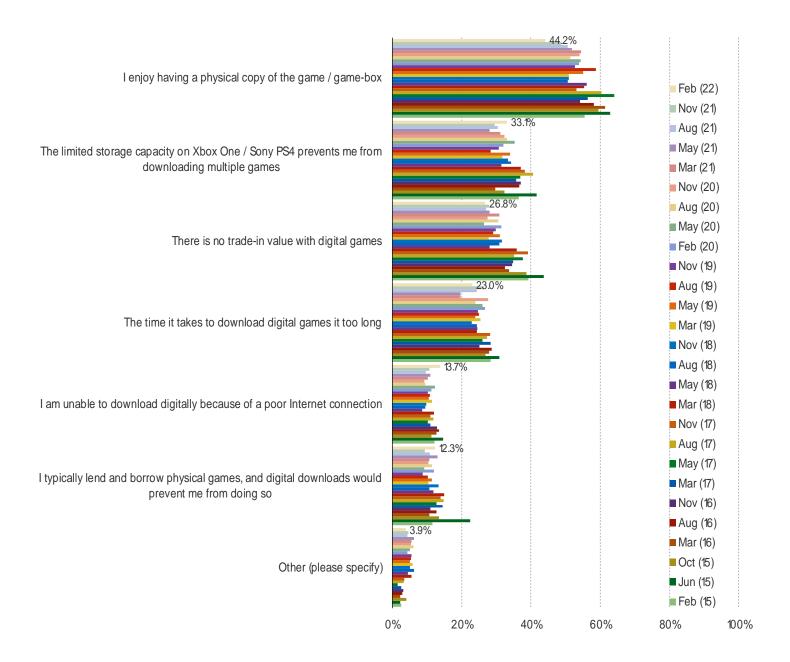


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# FOR THOSE WHO EXPECT TO BUY THE SAME OR LESS DIGITAL GAMES IN THE NEXT 12 MONTHS, WHY DO YOU PREFER PHYSICAL GAMES?

# This question was posed to the target audience who does not plan to increase digital game purchasing in the next 12 months.

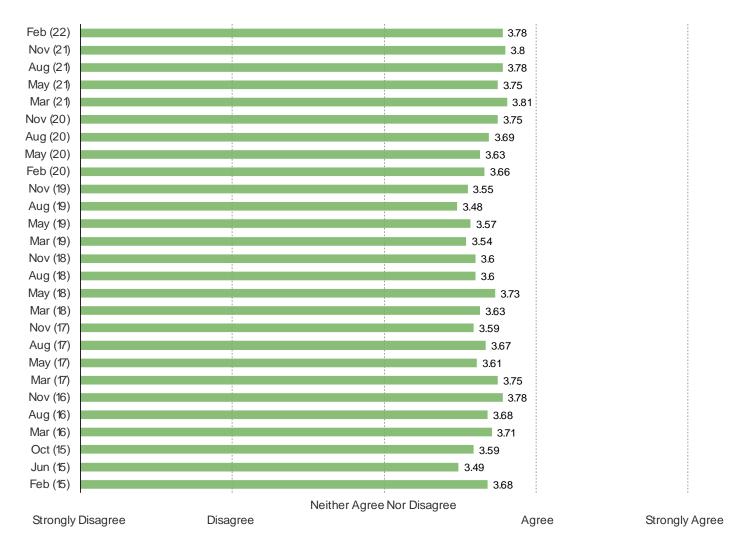


BESPOKE MARKET INTELLIGENCE

### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

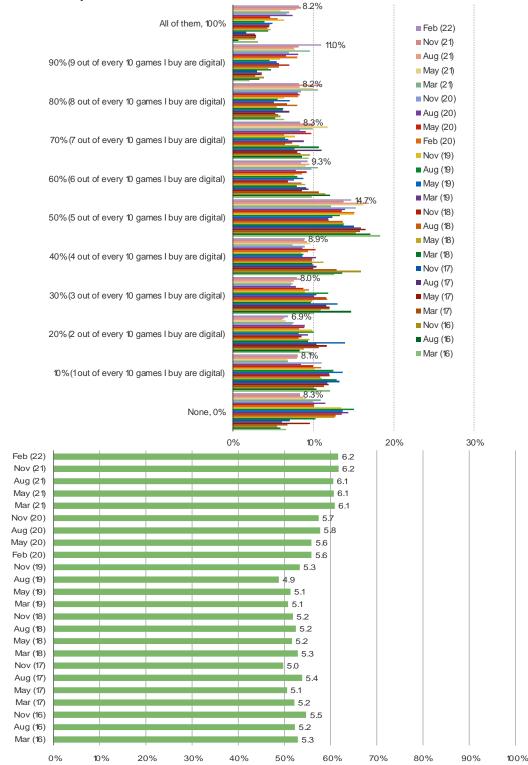
### "EVENTUALLY, ALL GAMES WILL BE PURCHASED OR DOWNLOADED DIGITALLY"



Audience: 1,000 US Video Gamers Date: February 2022

### WHAT PERCENTAGE OF VIDEO GAMES THAT YOU BUY ARE DIGITAL DOWNLOADS?

This question was posed to the target audience. Each percentage value below was a multiple choice that they could select.



# VIDEO GAME ENGAGEMENT TRENDS



# HOW OFTEN DO YOU PLAY VIDEO GAMES?

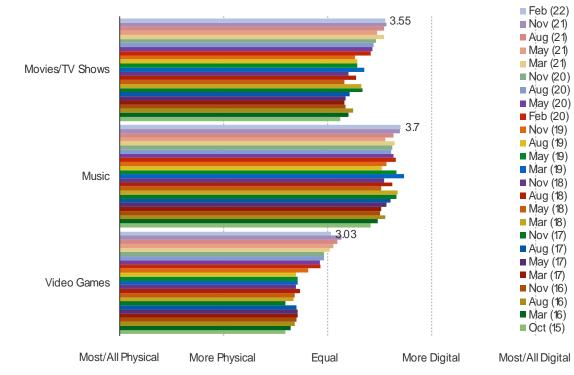
### This question was posed to the target audience.

#### Aug (21) 3.86 May (21) 3.68 Mar (21) 3.72 Nov (20) 3.67 Aug (20) 3.75 May (20) 3.71 Feb (20) 3.62 Nov (19) 3.67 Aug (19) 3.57 May (19) 3.62 Mar (19) 3.55 Nov (18) 3 56 Aug (18) 3.61 May (18) 3.73 Mar (18) 3.7 Nov (17) 3.91 Aug (17) 4.08 May (17) 4.03 Mar (17) 4.12 Nov (16) 3.92 Aug (16) 4.00 Mar (16) 4.07 Oct (15) 3.81 Jun (15) 4.03 Feb (15) 3.95 1hour per week 2-3 hours per week 1-2 hours per day 2+ hours per day <1hour per week

3.67

3.79

### FOR EACH OF THE FOLLOWING, WHICH BEST DESCRIBES YOUR USAGE?



## This question was posed to the target audience.



Audience: 1,000 US Video Gamers Date: February 2022

Feb (22)

Nov (21)

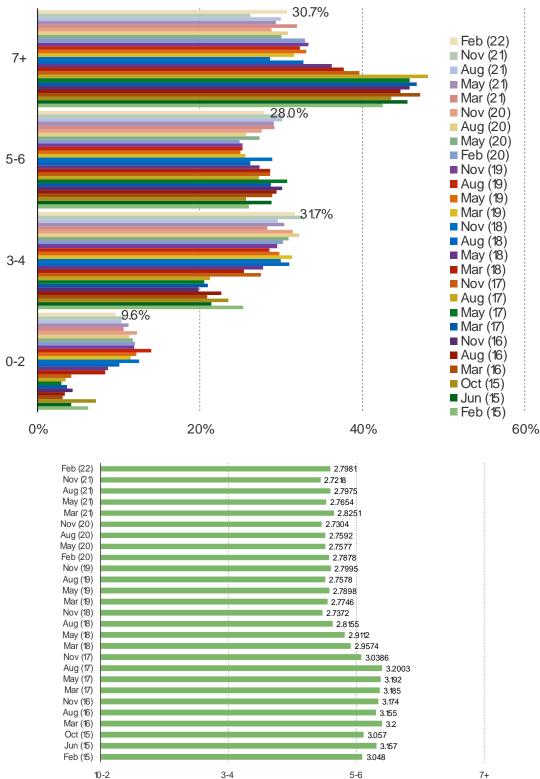
It's In The Game

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### HOW MANY TITLES DO YOU PLAY PER YEAR?



### **BESPOKE MARKET INTELLIGENCE**

# www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### COMPARED TO A YEAR AGO, ARE PURCHASING VIDEO GAMES MORE OR LESS OFTEN?

		Less Often	Same	More Often		
Feb (22)	18.4%		49.9%		31.8%	
Nov (21)	14.7%	52	.0%		33.3%	
Aug (21)	14.7%	48.4	%		36.9%	
May (21)	13.1%	51.3	%		35.6%	
Mar (21)	15.0%	49.	8%		35.2%	
Nov (20)	17.2%		51.1%		31.7%	
Aug (20)	16.1%	50	0.8%		33.1%	
May (20)	14.4%	5	4.8%		30.8%	
Feb (20)	13.6%	54	.3%		32.2%	
Nov (19)	17.2%		55.6%		27.2%	
Aug (19)	18.7%		56.7%		24.6%	
May (19)	17.7%		61.1%		21.2%	
Mar (19)	20.4%		55.3%		24.3%	
Nov (18)	16.6%		56.8%		26.6%	
Aug (18)	17.6%		57.3%		25.1%	
May (18)	14.0%	52	.6%		33.4%	
Mar (18)	13.1%	55	.0%		31.9%	
0	%	20% 40	)%	60% 8	80%	100%

### **BESPOKE MARKET INTELLIGENCE**

# www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### COMPARED TO A YEAR AGO, ARE YOU PLAYING VIDEO GAMES MORE OR LESS OFTEN?

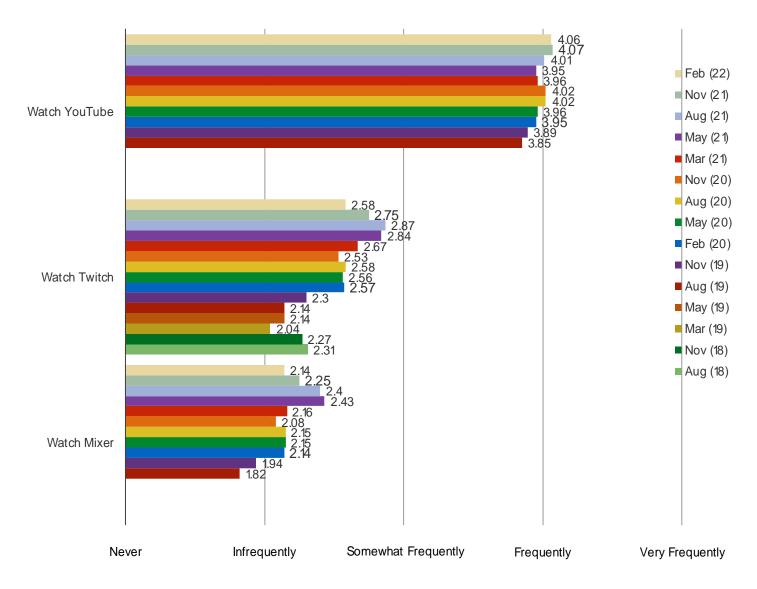
		Less Ofter	n Same	More Oft	en	
Feb (22)	11.0 %	44.7	7%		44.4%	
Nov (21)	8.4%	46.69	/。		45.1%	
Aug (21)	6.3%	44.3%			49.4%	
May (21)	7.3%	44.4%			48.4%	
Mar (21)	7.0%	42.0%			51.0%	
Nov (20)	8.1%	44.2%			47.8%	
Aug (20)	7.3%	45.5%			47.2%	
May (20)	5.9%	46.7%			47.4%	
Feb (20)	8.0%	50.3	3%		41.7%	
Nov (19)	10.8%		53.6%		35.7%	
Aug (19)	12.8%		56.5%		30.7%	
May (19)	10.2%		59,1%		30.8%	
Mar (19)	14.6%		51,7%		33.8%	
Nov (18)	12.8%		52.9%		34.3%	
Aug (18)	10.6%		56.8%		32.6%	
May (18)	8.9%	49.2	2%		41.9%	
Mar (18)	8.9%	48.9	9%		42.3%	
C	)%	20%	40%	60%	80%	100%

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### HOW OFTEN DO YOU...

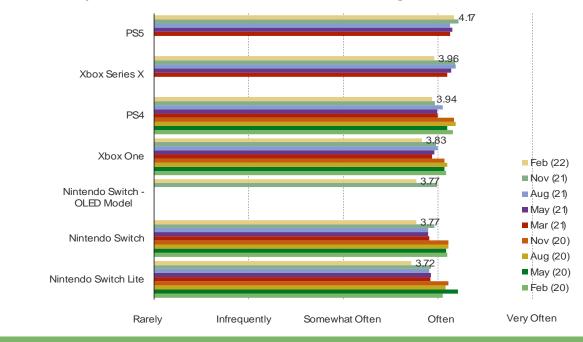
### These questions were posed to all respondents.



Audience: 1,000 US Video Gamers Date: February 2022

It's In The Game

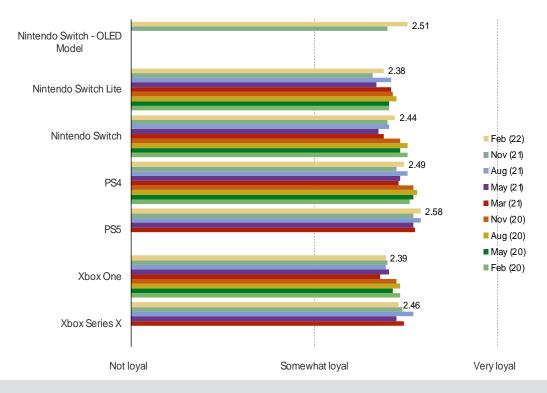
### HOW OFTEN DO YOU USE THIS CONSOLE?



## This question was posed to users of each of the following.

### HOW LOYAL ARE YOU TO ...

### This question was posed to users of each of the following.

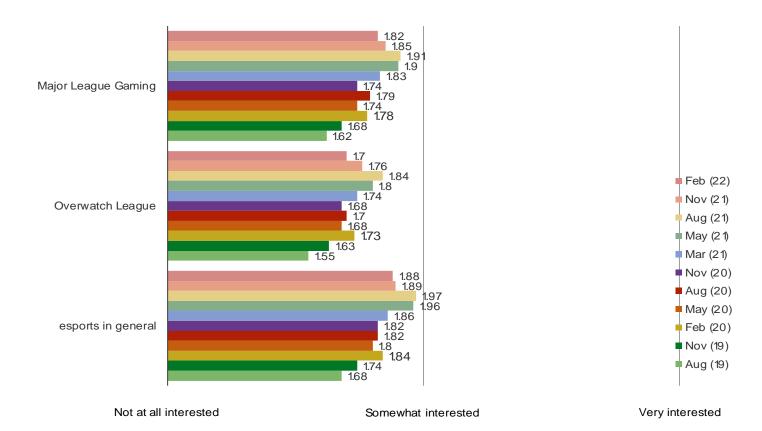


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### HOW INTERESTED WOULD YOU SAY YOU ARE IN ESPORTS?

### Posed to the target audience



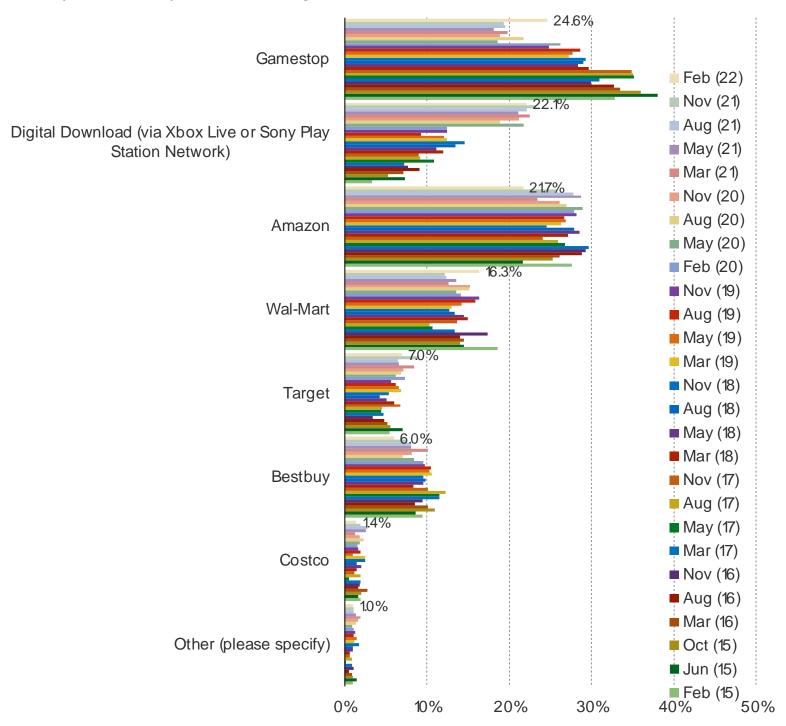
# RETAILERS, WITH GAMESTOP DEEP-DIVE

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

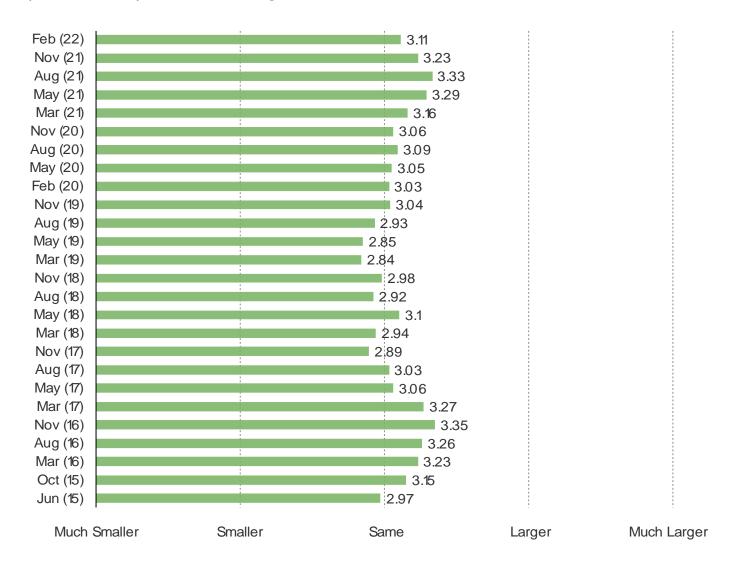
### IF YOU WERE BUYING A BRAND NEW GAME TODAY, WHERE WOULD YOU PURCHASE IT?



### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

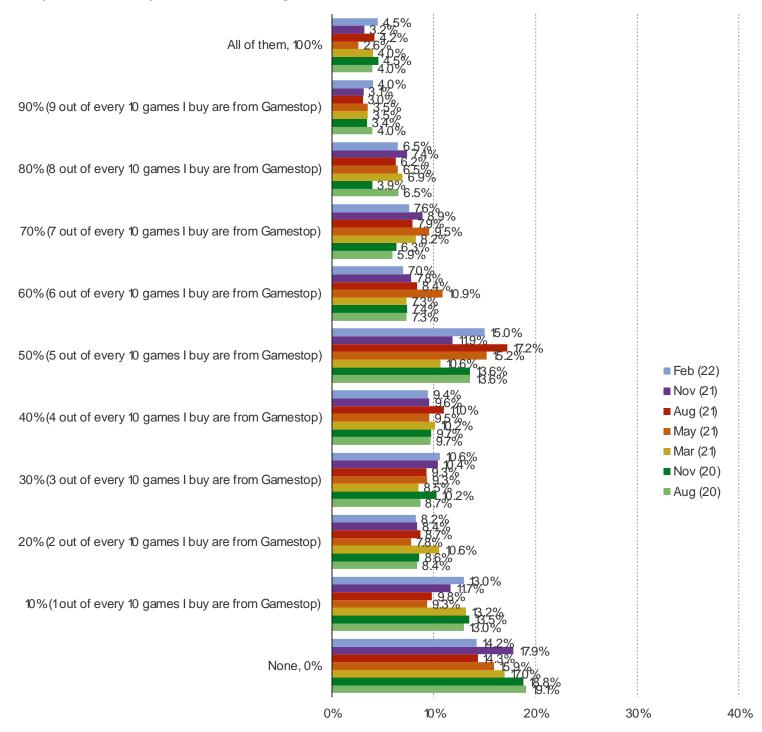
# HOW LARGE OF A ROLE DO YOU THINK GAMESTOP WILL PLAY AS DIGITALLY DOWNLOADED GAMES BECOME MORE POPULAR?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# AROUND WHAT PERCENTAGE OF ALL THE GAMES THAT YOU BUY DO YOU PURCHASE THROUGH GAMESTOP?

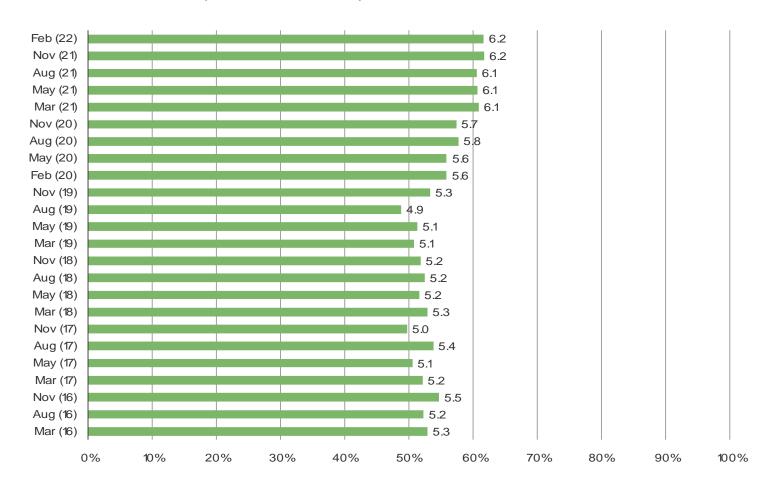


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### WHAT PERCENTAGE OF YOUR DIGITAL DOWNLOAD PURCHASES DO YOU MAKE THROUGH GAMESTOP?

This question was posed to the target audience who replied more than 0% to the question regarding what percentage of their video game purchases are digital. Each percentage value below was a multiple choice that they could select.



## BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

### HAVE YOU EVER SHOPPED AT A GAMESTOP STORE OR AT GAMESTOP ONLINE?

This question was posed to the target audience.

Feb (22) Nov (21) Aug (21) May (21) Mar (21) Nov (20) Aug (20) Feb (20) Nov (19) Aug (19) May (19) May (19) Mar (19) Nov (18) Aug (18) May (18) May (18) May (18) May (17) May (17) May (17) May (17) Nov (16) Aug (16)					89.7 86.7% 81.5% 78.0%	.8% %
Mar (16) Oct (15) Jun (15) Feb (15)					78.7% 79.5% 86.0% 85.5%	
0	%	20%	40%	60%	80%	100%

# www.bespokeintel.com

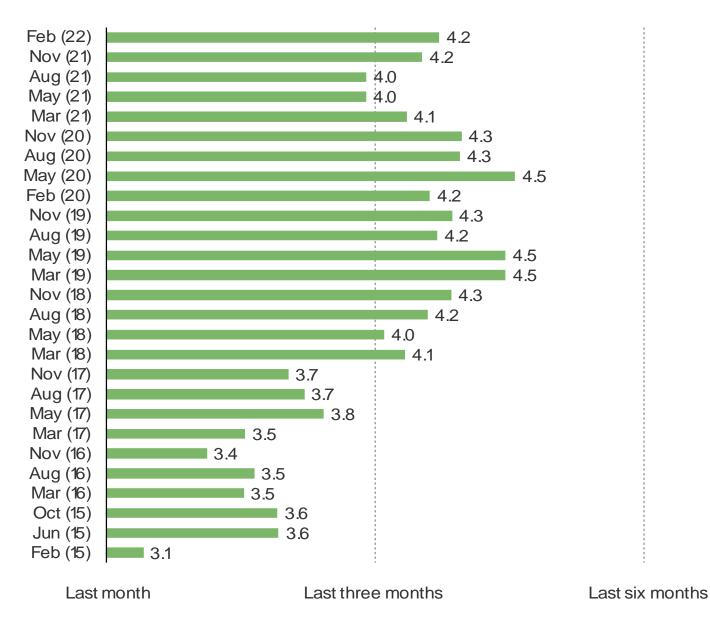
BESPOKE MARKET INTELLIGENCE

### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

## WHEN IS THE LAST TIME THAT YOU PURCHASED SOMETHING AT A GAMESTOP STORE?

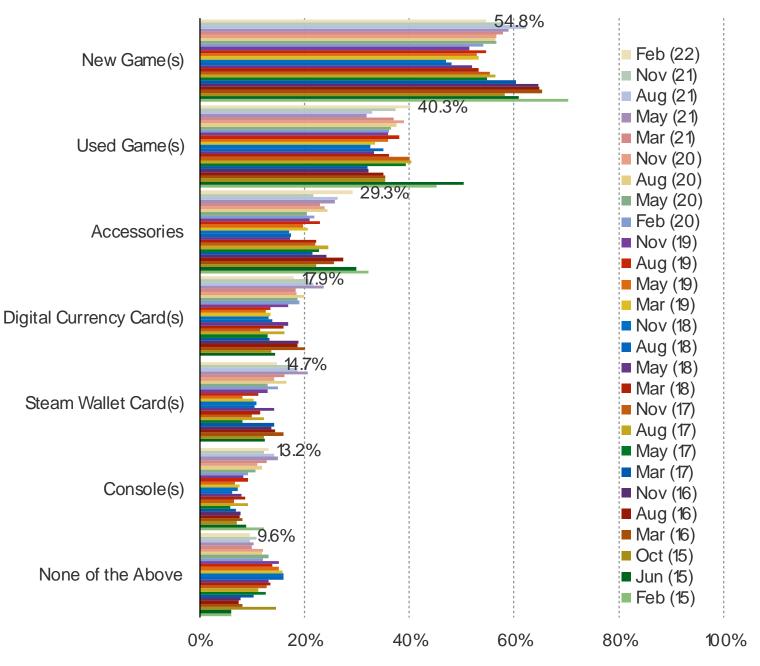
# Posed to those who have ever shopped at GameStop Stores or GameStop Online.



Audience: 1,000 US Video Gamers Date: February 2022

### WHAT DID YOU BUY WHEN YOU MOST RECENTLY VISITED GAMESTOP STORES?

## Posed to those who have ever shopped at GameStop Stores or GameStop Online.



Audience: 1,000 US Video Gamers Date: February 2022

#### WHEN IS THE LAST TIME THAT YOU PURCHASED SOMETHING ONLINE AT GAMESTOP?

**BESPOKE MARKET INTELLIGENCE** 

It's In The Game

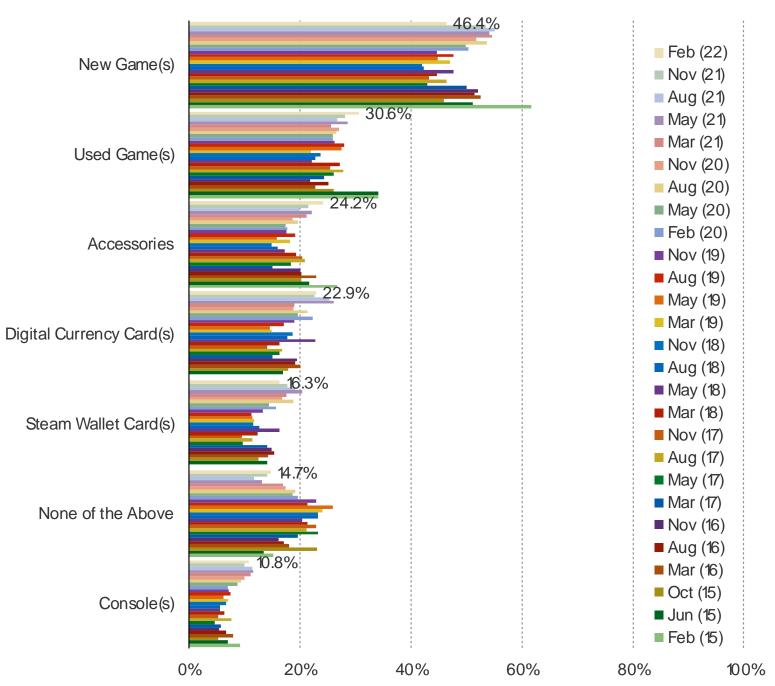
Posed to those who have ever shopped at GameStop Stores or GameStop Online.

Feb (22) 4.69 Nov (21) 4.54 Aug (21) 4.26 May (21) 4.33 Mar (21) 4.45 Nov (20) 4.67 Aug (20) 4.7 May (20) 4.8 Feb (20) 4.8 Nov (19) 5.0 Aug (19) 5.1 May (19) 5.3 Mar (19) 5.3 Nov (18) 5.2 Aug (18) 5.1 May (18) 4.8 Mar (18) 5.0 Nov (17) 4.8 Aug (17) 4.6 May (17) 4.7 Mar (17) 4.4 Nov (16) 4.2 4.2 Aug (16) Mar (16) 4.3 Oct (15) 4.7 Jun (15) 4.8 Feb (15) 3.9 Last three months Last six months Last month Last year

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHAT DID YOU BUY WHEN YOU LAST PURCHASED SOMETHING AT GAMESTOP ONLINE?

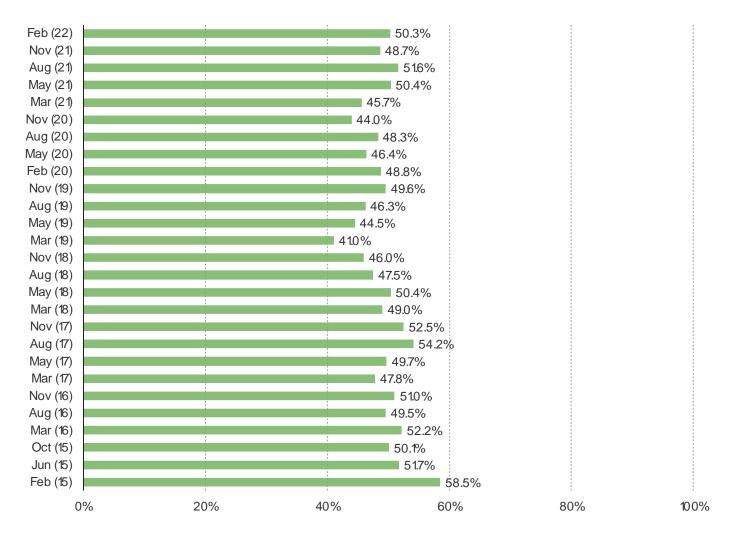


**BESPOKE MARKET INTELLIGENCE** 

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### ARE YOU A GAMESTOP POWERUP REWARDS MEMBER?



BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### DO YOU PREFER TO SHOP AT GAMESTOP STORES OR AT GAMESTOP ONLINE?

Posed to those who have ever shopped at GameStop Stores or GameStop Online.

38.5% Feb (22) Nov (21) Aug (21) May (21) Mar (21) Nov (20) Aug (20) May (20) Feb (20) Nov (19) Aug (19) May (19) Mar (19) Nov (18) 61.5% Aug (18) ■ May (18) Mar (18) Nov (17) Aug (17) May (17) Mar (17) ■ Nov (16) Aug (16) Mar (16) Oct (15) Jun (15) Feb (15) 0% 20% 40% 60% 80% 100%

I prefer to shop online at Gamestop.com

I prefer to shop at Gamestop stores

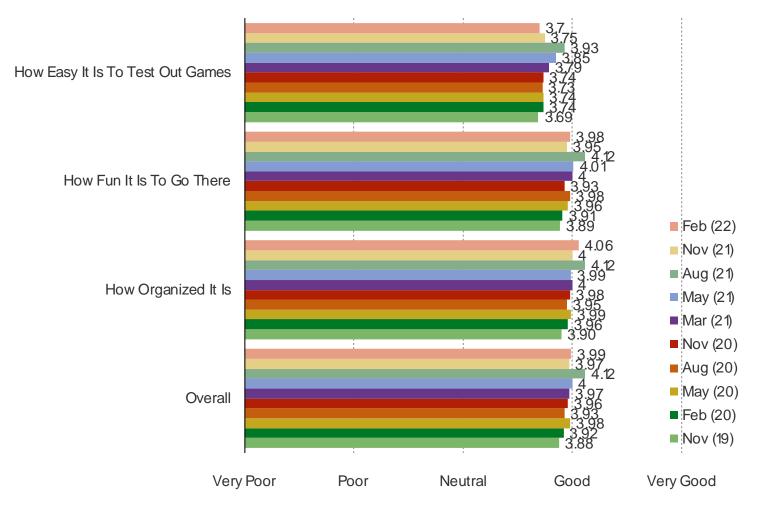
It's In The Game

## www.bespokeintel.com

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW WOULD YOU RATE THE IN-STORE SHOPPING EXPERIENCE AT GAMESTOP?

#### Posed to those who have ever shopped at GameStop Stores

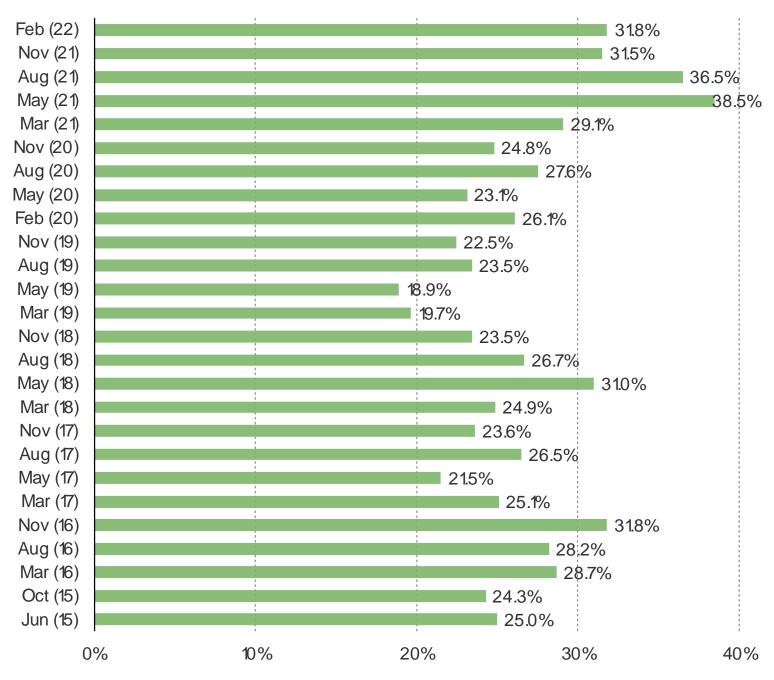


It's In The Game

**BESPOKE MARKET INTELLIGENCE** 

Audience: 1,000 US Video Gamers Date: February 2022

### DO YOU HAVE A GAMESTOP POWER-UP REWARDS CREDIT CARD?

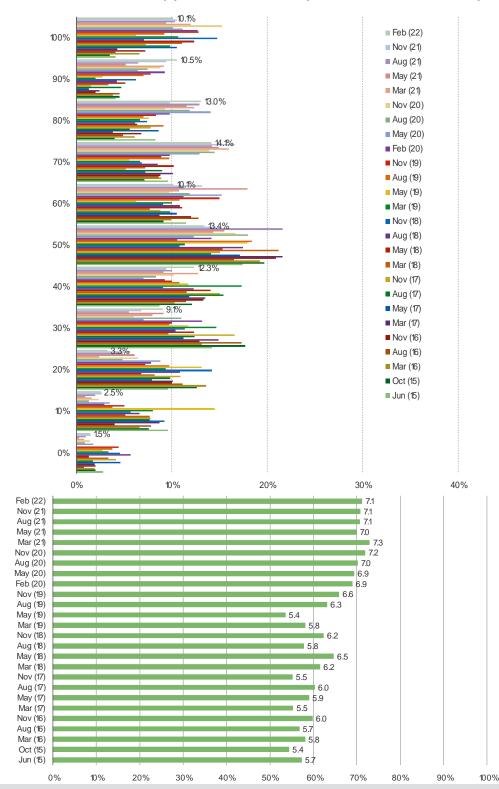


It's In The Game

## www.bespokeintel.com

Audience: 1,000 US Video Gamers Date: February 2022

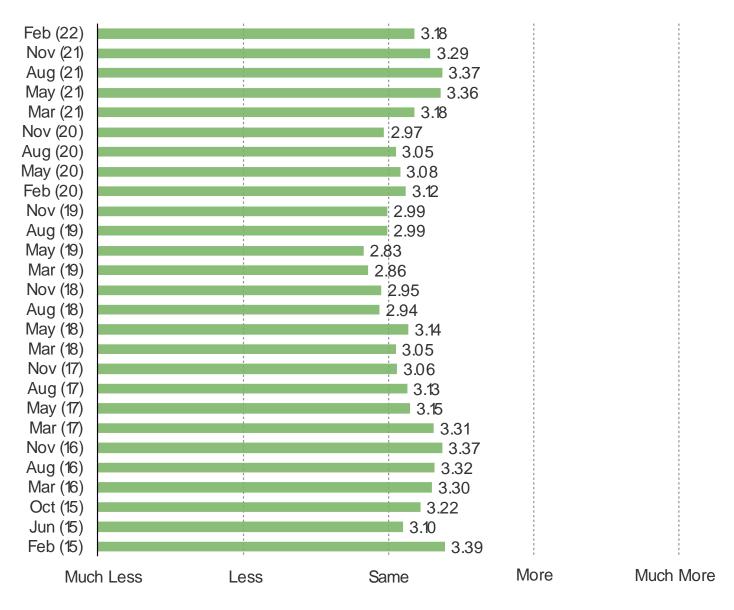
## WHAT PERCENTAGE OF YOUR PURCHASES THROUGH GAMESTOP DO YOU MAKE WITH YOUR POWER-UP REWARDS CREDIT CARD?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

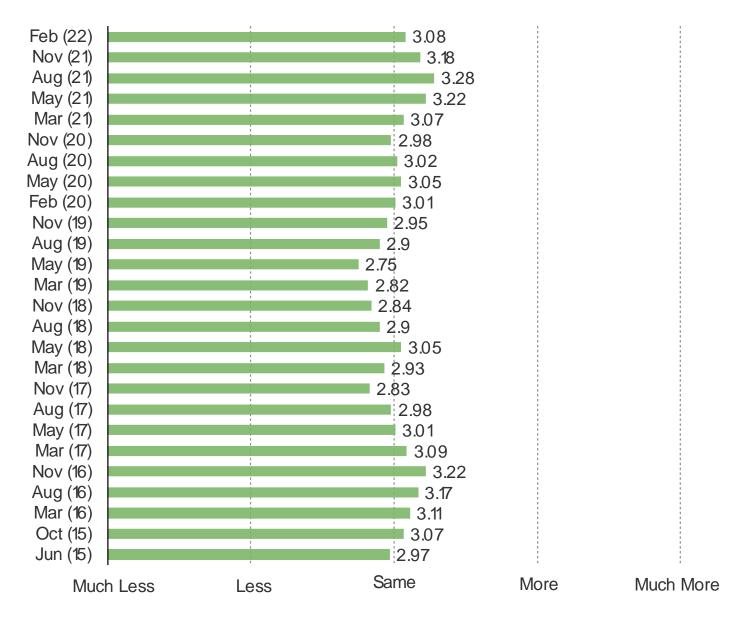
## HOW DO YOU COMPARE THE AMOUNT OF SHOPPING YOU CURRENTLY DO AT GAMESTOP WITH THE AMOUNT ONE YEAR AGO?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# HOW WOULD YOU COMPARE THE AMOUNT OF TRADE-INS YOU ARE CURRENTLY DOING AT GAMESTOP VS ONE YEAR AGO?

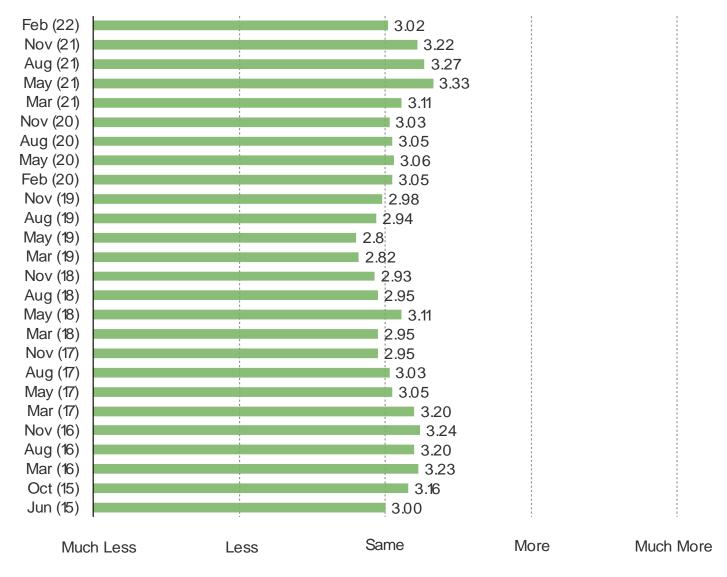


BESPOKE MARKET INTELLIGENCE

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# HAS THE ABILITY TO DOWNLOAD GAMES DIGITALLY IMPACTED THE AMOUNT OF MONEY YOU SPEND AT GAMESTOP?

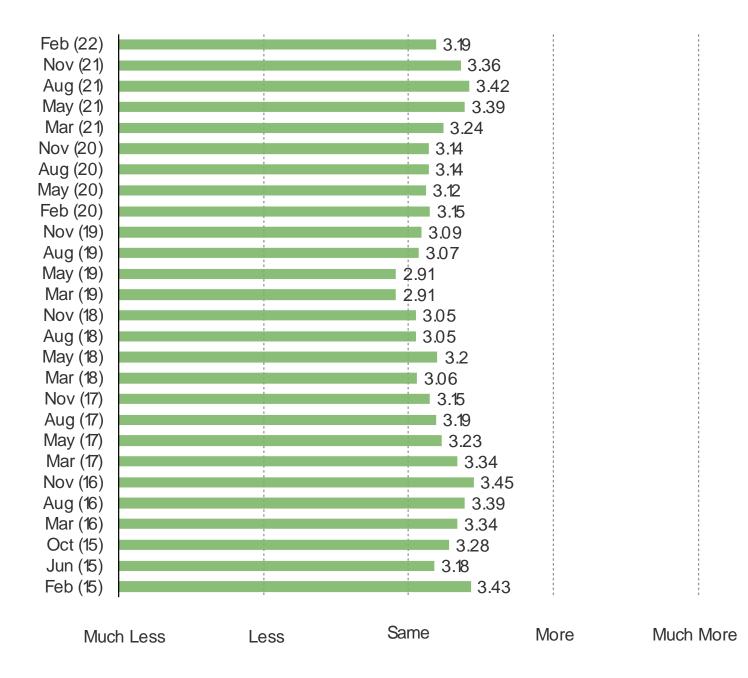


BESPOKE MARKET INTELLIGENCE

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

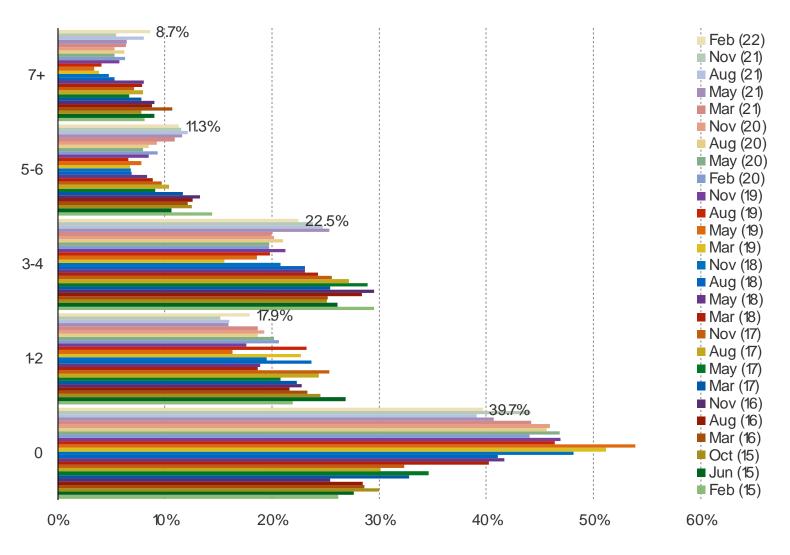
#### HOW MUCH DO YOU EXPECT TO SHOP AT GAMESTOP IN THE NEXT TWELVE MONTHS?



It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW MANY USED GAMES HAVE YOU SOLD TO GAMESTOP IN THE PAST 12 MONTHS?

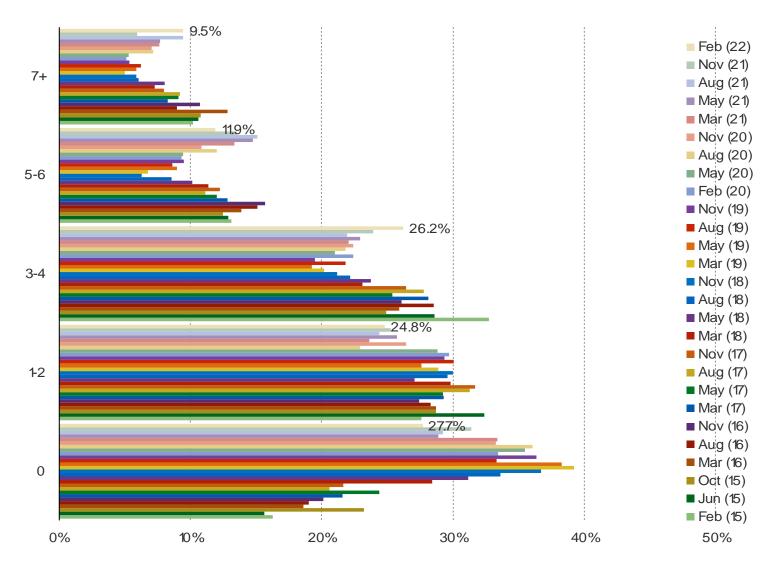


BESPOKE MARKET INTELLIGENCE

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW MANY USED GAMES HAVE YOU BOUGHT FROM GAMESTOP IN THE PAST 12 MONTHS?

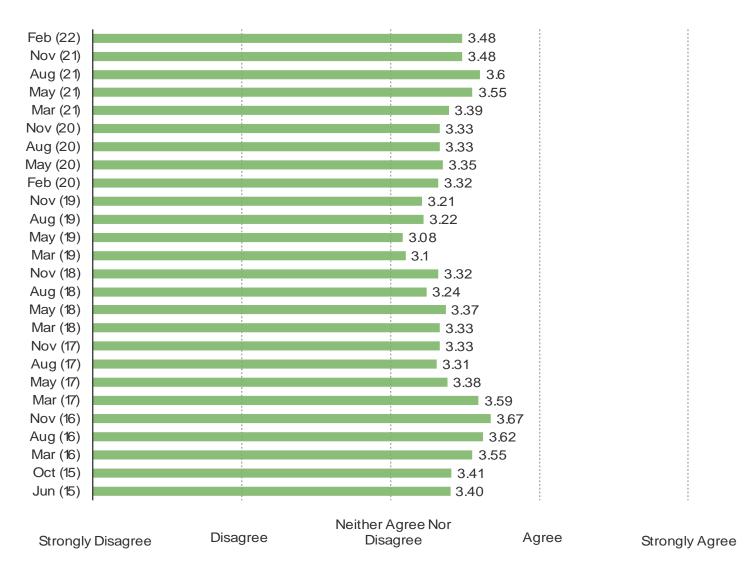


#### **BESPOKE MARKET INTELLIGENCE**

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# "I RELY ON THE KNOWLEDGE OF GAMESTOP STORE ASSOCIATES AS PART OF MY VIDEO GAME BUYING, SELLING, DOWNLOADING, AND PLAYING EXPERIENCE."

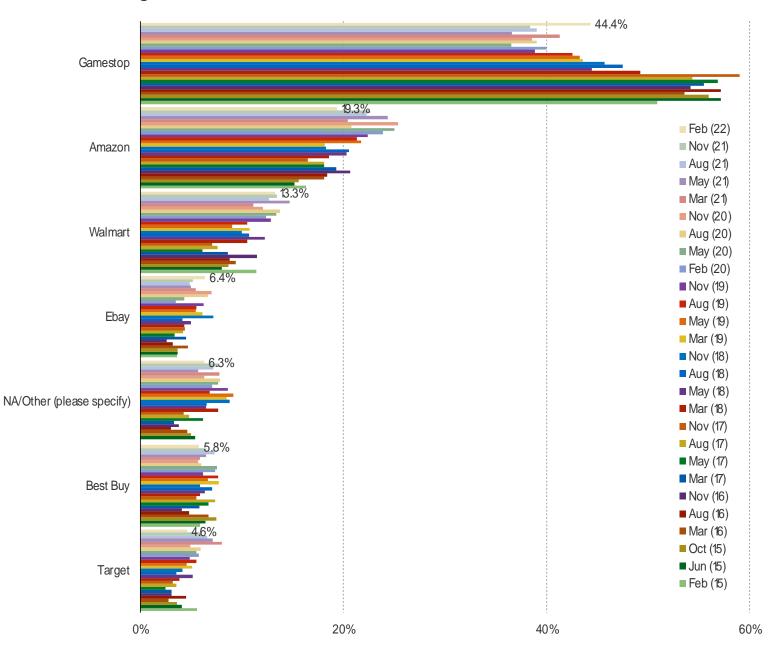


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHERE DO YOU PREFER TO BUY USED VIDEO GAMES?

#### Posed to the target audience.



It's In The Game

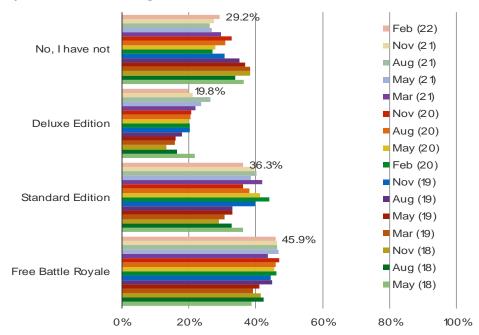
## FORTNITE

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

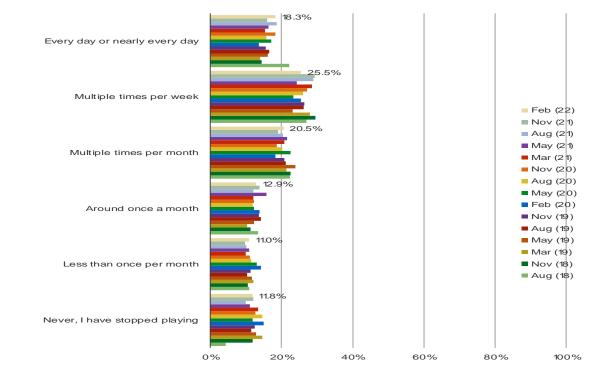
#### HAVE YOU PLAYED FORTNITE? (SELECT ALL THAT APPLY)

This question was posed to the target audience.



#### HOW OFTEN DO YOU CURRENTLY PLAY FORTNITE?

#### This question was posed to respondents who have played Fortnite.

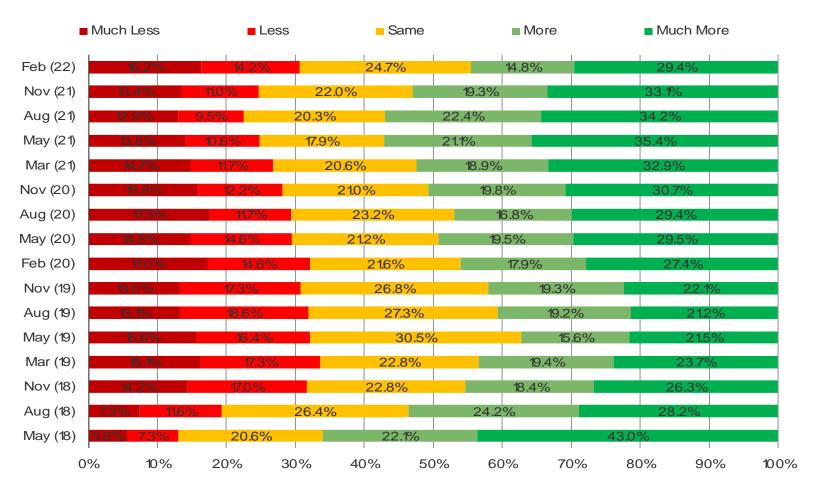


#### It's In The Game

#### Audience: 1,000 US Video Gamers Date: February 2022

#### ARE YOU PLAYING FORTNITE NOW MORE OR LESS COMPARED TO THE FIRST MONTH AFTER YOU GOT IT?

#### This question was posed to respondents who have played Fortnite.



It's In The Game

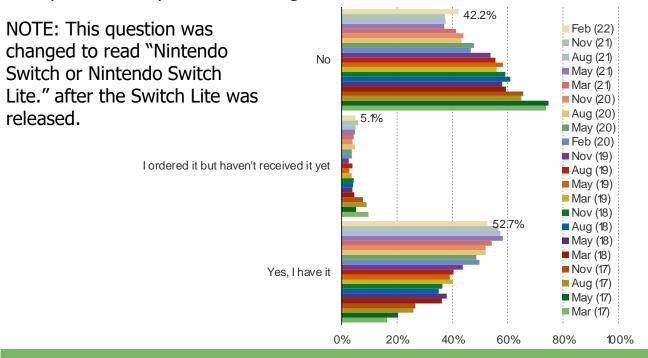
## CONSOLES: NINTENDO SWITCH

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

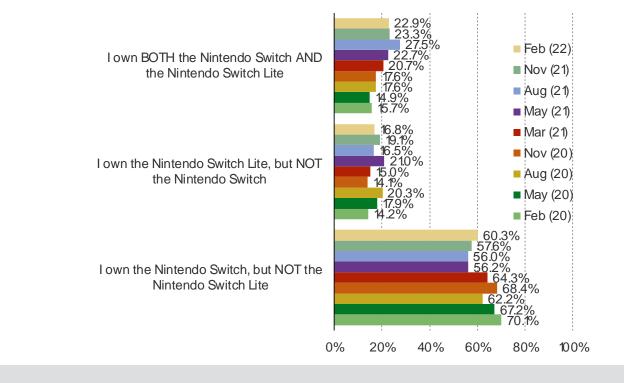
#### DO YOU OWN A NINTENDO SWITCH OR SWITCH LITE?

This question was posed to the target audience.



#### WHICH OF THE FOLLOWING BEST DESCRIBES YOU?

This question was posed to respondents who own or ordered the Nintendo Switch.

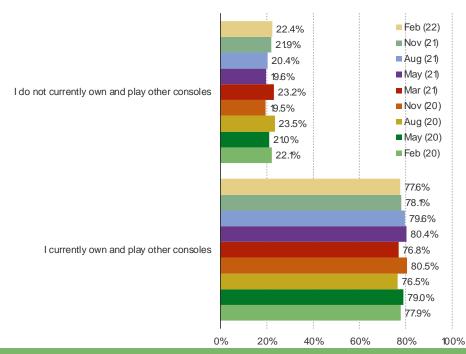


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

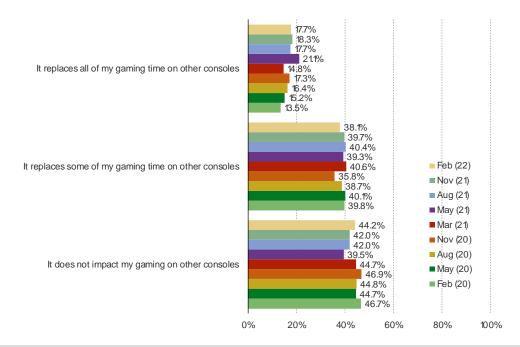
#### DO YOU CURRENTLY OWN / PLAY ANY OTHER CONSOLES OTHER THAN THE SWITCH / SWITCH LITE?

This question was posed to respondents who own the Nintendo Switch or Switch Lite.



#### DOES THE SWITCH / SWITCH LITE REPLACE / TAKEAWAY GAMING ON OTHER CONSOLES?

This question was posed to Switch/Switch Lite owners who currently own or play other consoles.

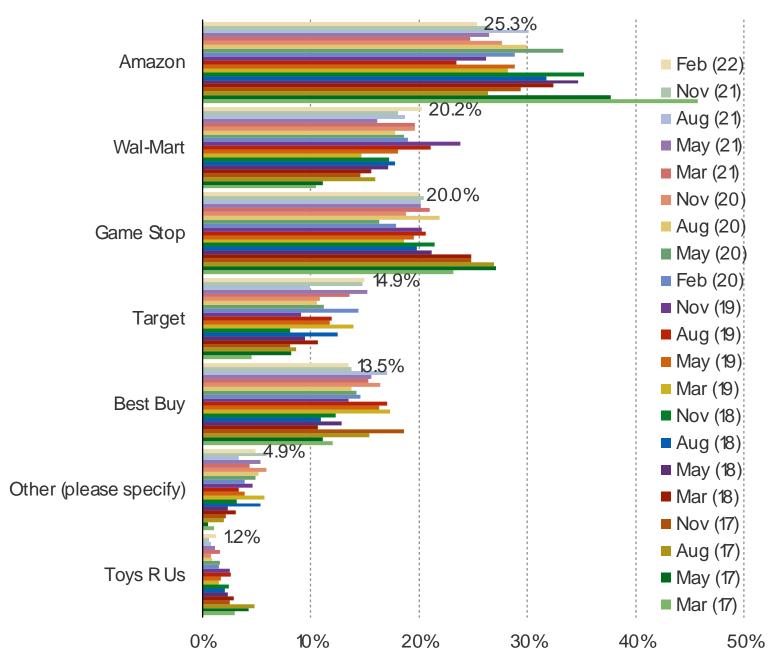


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHERE DID YOU BUY / ORDER THE SWITCH?



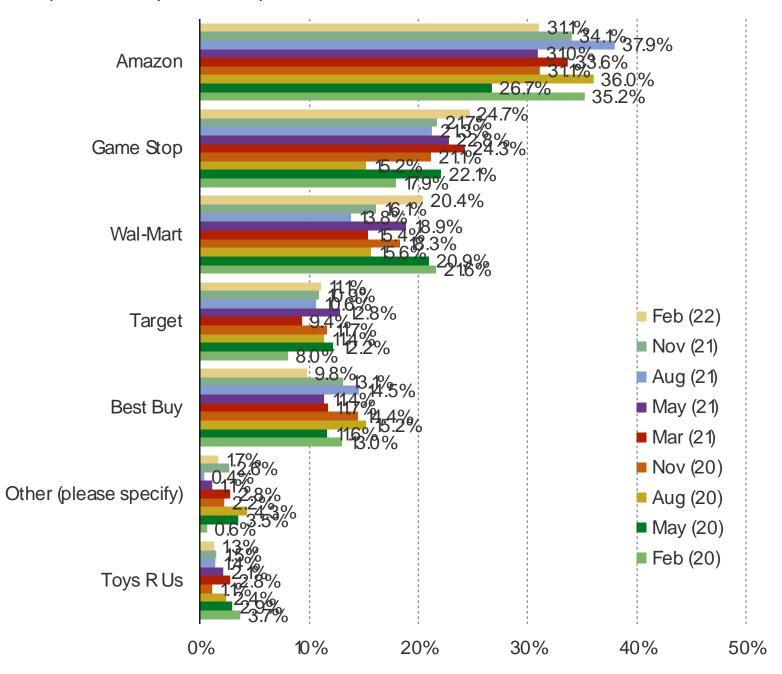
This question was posed to respondents who own or ordered the Nintendo Switch.

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WHERE DID YOU BUY / ORDER THE SWITCH LITE?



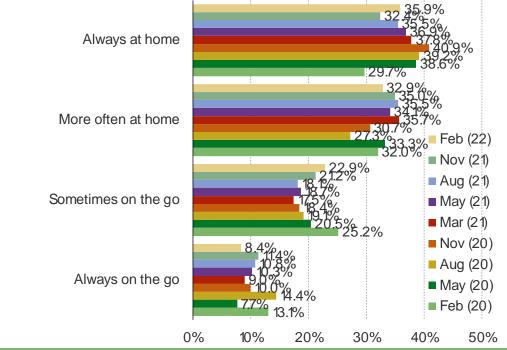
This question was posed to respondents who own or ordered the Nintendo Switch Lite.

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

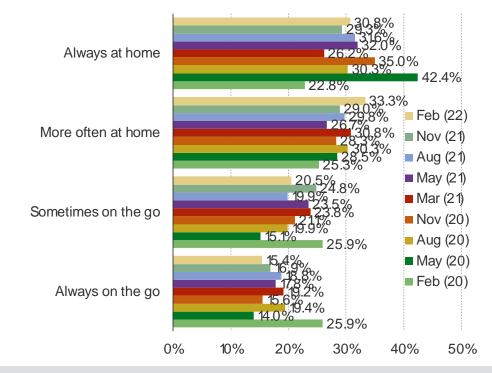
#### WHICH BEST DESCRIBES YOUR USAGE OF THE NINTENDO SWITCH? (NOT THE NINTENDO SWITCH LITE)

This question was posed to respondents who own or ordered the Nintendo Switch.



WHICH BEST DESCRIBES YOUR USAGE OF THE NINTENDO SWITCH LITE? (NOT THE NINTENDO SWITCH)

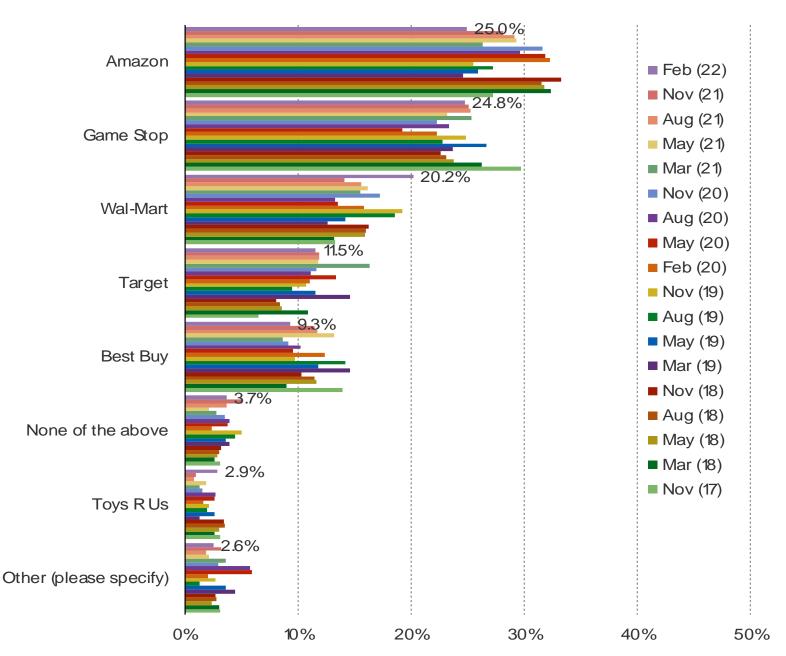
This question was posed to respondents who own or ordered the Nintendo Switch Lite.



Audience: 1,000 US Video Gamers Date: February 2022

#### THINKING ABOUT THE LAST GAME YOU BOUGHT FOR THE SWITCH, WHERE DID YOU BUY IT?

This question was posed to respondents who own or ordered the Nintendo Switch.



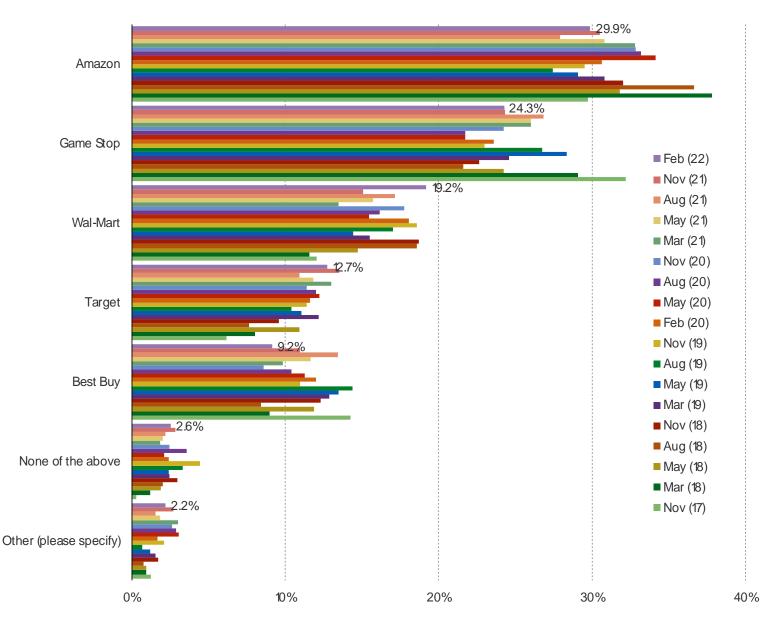
**BESPOKE MARKET INTELLIGENCE** 

#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

IF YOU NEEDED TO BUY A NEW SWITCH GAME TODAY, WHERE WOULD YOU BE MOST LIKELY TO GET IT?

This question was posed to respondents who own or ordered the Nintendo Switch.

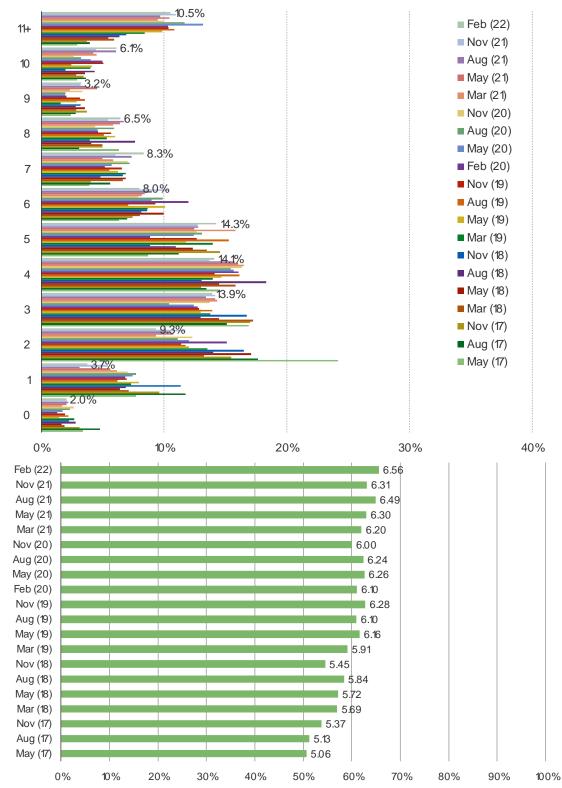


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW MANY GAMES HAVE YOU PURCHASED SO FAR FOR THE SWITCH?

#### This question was posed to the target audience that owns a Nintendo Switch

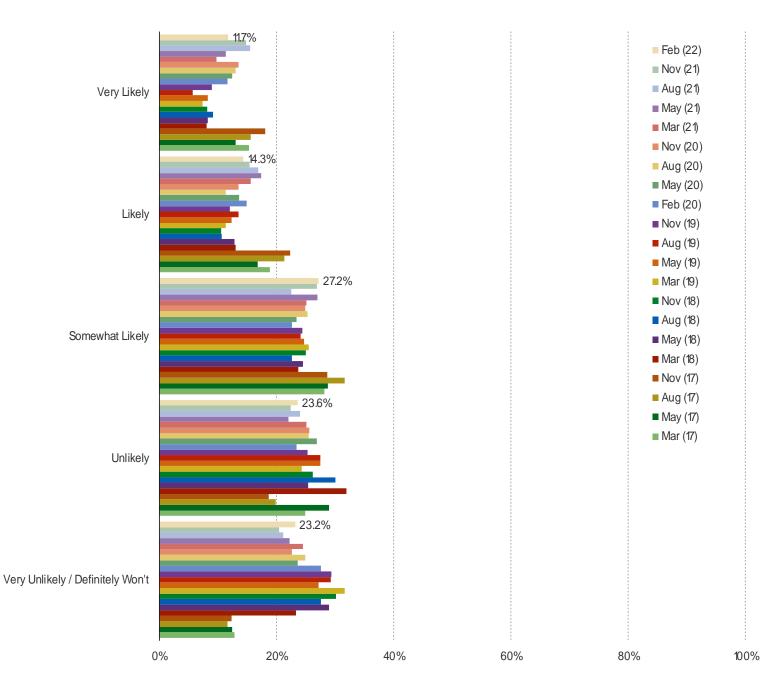


#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW LIKELY ARE YOU TO BUY THE NINTENDO SWITCH IN THE NEXT YEAR?

This question was posed to the target audience that doesn't currently own the Nintendo Switch.

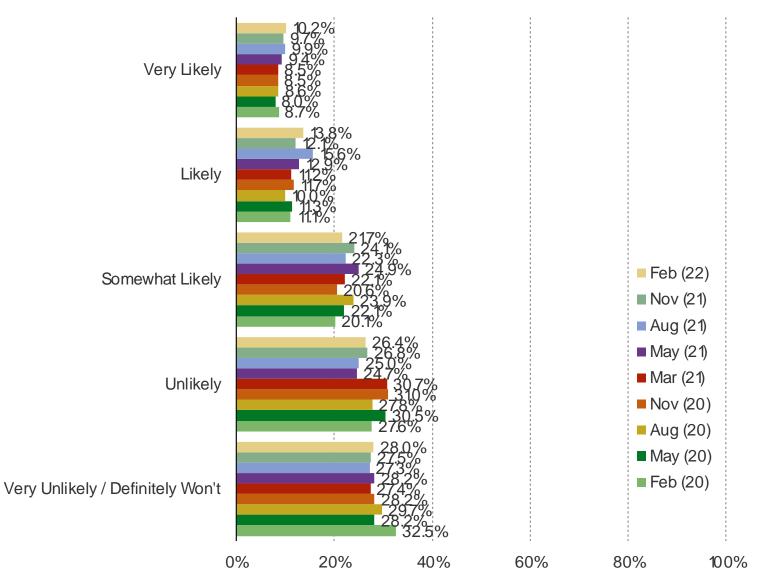


It's In The Game

#### Audience: 1,000 US Video Gamers Date: February 2022

#### HOW LIKELY ARE YOU TO BUY THE NINTENDO SWITCH LITE IN THE NEXT YEAR?

This question was posed to the target audience that doesn't currently own the Nintendo Switch Lite.

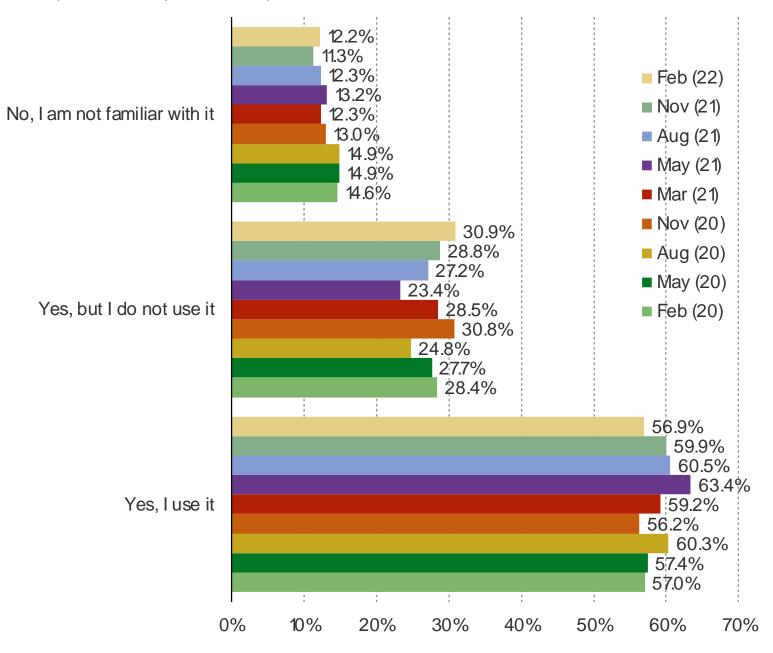


#### It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### ARE YOU FAMILIAR WITH NINTENDO SWITCH ONLINE?

This question was posed to respondents who own or ordered the Nintendo Switch.



It's In The Game

## CONSOLES: PLAYSTATION AND XBOX

#### **BESPOKE MARKET INTELLIGENCE**

## www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### DO YOU OWN AN XBOX ONE AND/OR XBOX SERIES X?

## This question was posed to the target audience.

Feb (22)				58.7%		
Nov (21)				59.3%		
Aug (21)				59.1%		
May (21)				57.6%		
• • •			1			
Mar (21)				58.3%		
Nov (20)				58.7%		
Aug (20)				54.7%		
May (20)				59.7%		
Feb (20)				59.9%		
Nov (19)				60.6%		
Aug (19)				59.1%		
May (19)				563%		
Mar (19)				61.0%		
Nov (18)				60.2%		
Aug (18)				61.7%		
May (18)				65.2%		
Mar (18)				65.5%		
Nov (17)				64.8%		
Aug (17)				63.7%		
May (17)				64.6%		
Mar (17)				64.3%		
Nov (16)				68.2%	)	
Aug (16)				56.0%		
Mar (16)				67.2%		
Oct (15)				65.7%		
Jun (15)			L L L L L L L L L L L L L L L L L L L	53.5%		
Feb (15)				61.9%		
. ,		!	1		1	1
C	)%	20%	40%	60%	80%	100%

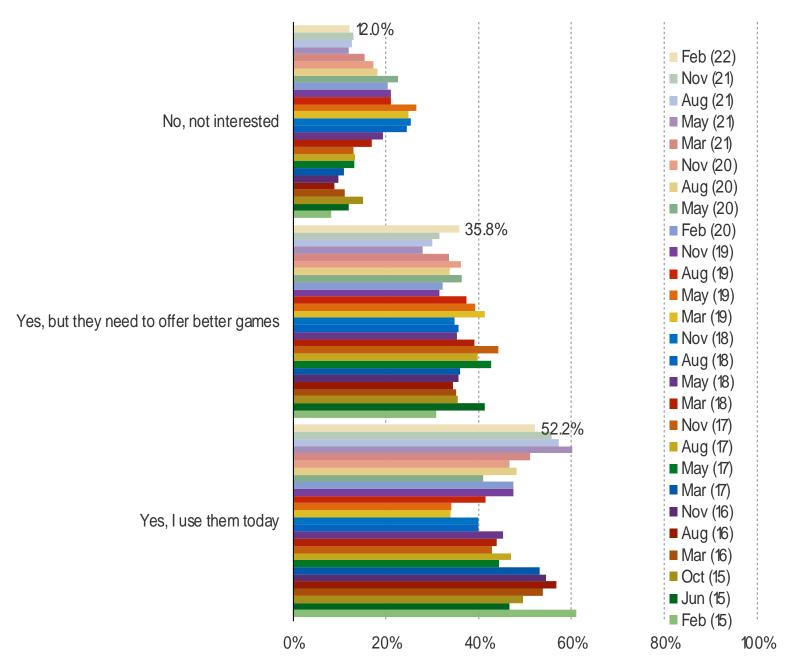
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### WOULD YOU CONSIDER USING VIDEO GAME STREAMING SERVICES WITHIN XBOX ONE STORES?

This question was posed to Xbox Series X or Xbox One Owners.



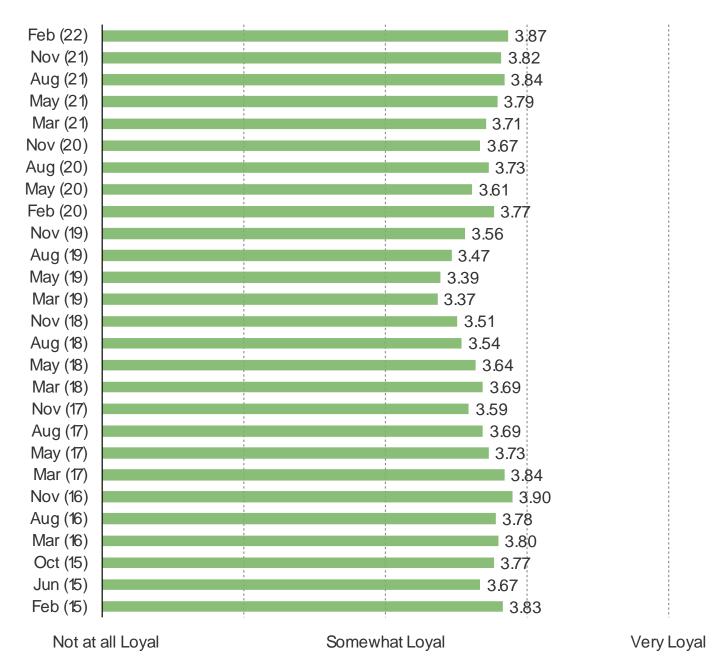
BESPOKE MARKET INTELLIGENCE

#### It's In The Game

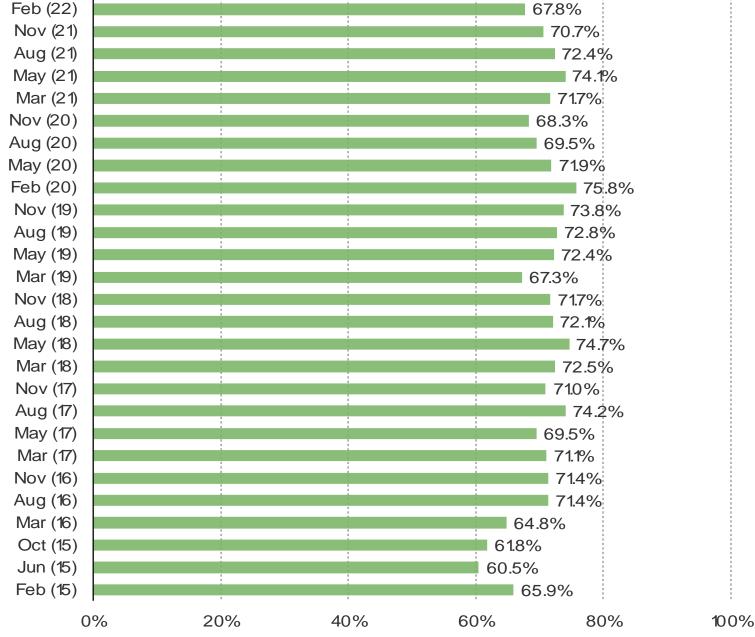
Audience: 1,000 US Video Gamers Date: February 2022

#### HOW LOYAL ARE YOU TO THE MICROSOFT XBOX BRAND?

This question was posed to Xbox Series X or Xbox One Owners.



#### 67.8%



DO YOU OWN A SONY PS4 AND/OR PS5?

This question was posed to Xbox Series X or Xbox One Owners.

It's In The Game

#### www.bespokeintel.com

Audience: 1,000 US Video Gamers Date: February 2022

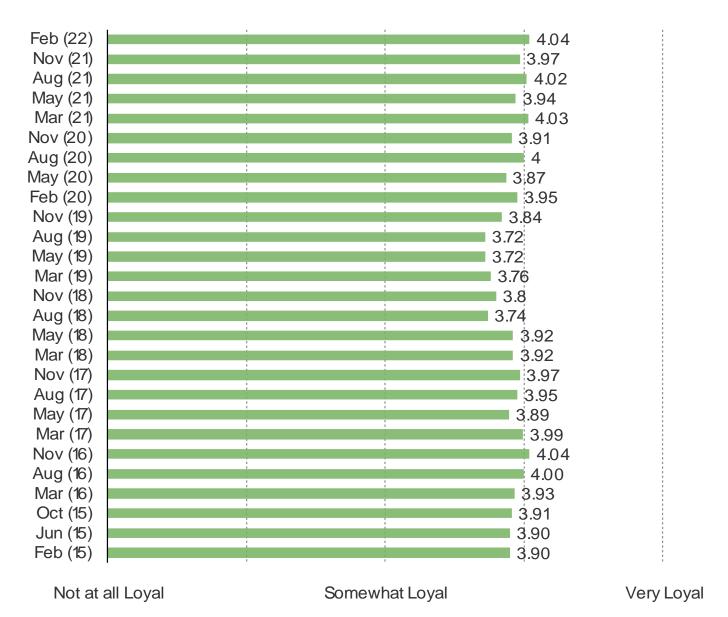
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

#### HOW LOYAL ARE YOU TO THE SONY PLAYSTATION BRAND?

This question was posed to Sony PlayStation 5 or 4 Owners.



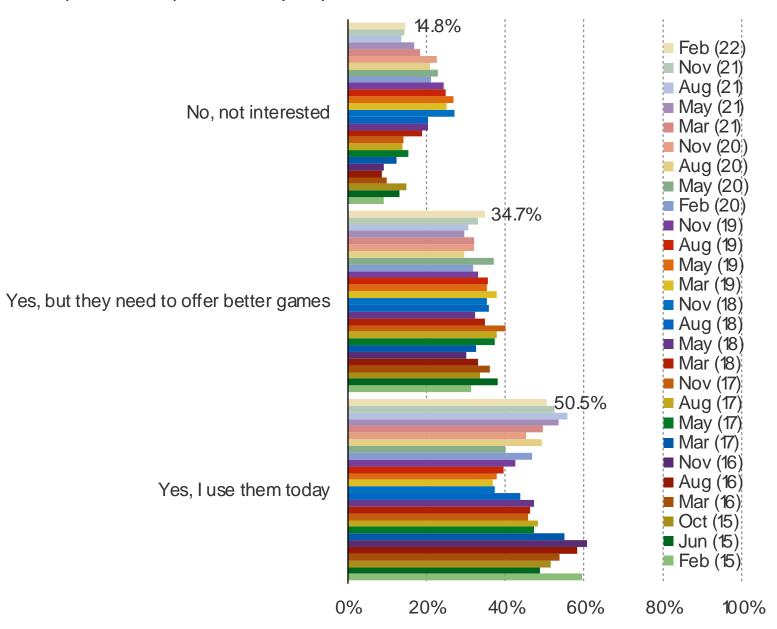
Audience: 1,000 US Video Gamers Date: February 2022

## WOULD YOU CONSIDER USING VIDEO GAME STREAMING SERVICES PROVIDED WITHIN PLAYSTATION

STORES?

It's In The Game

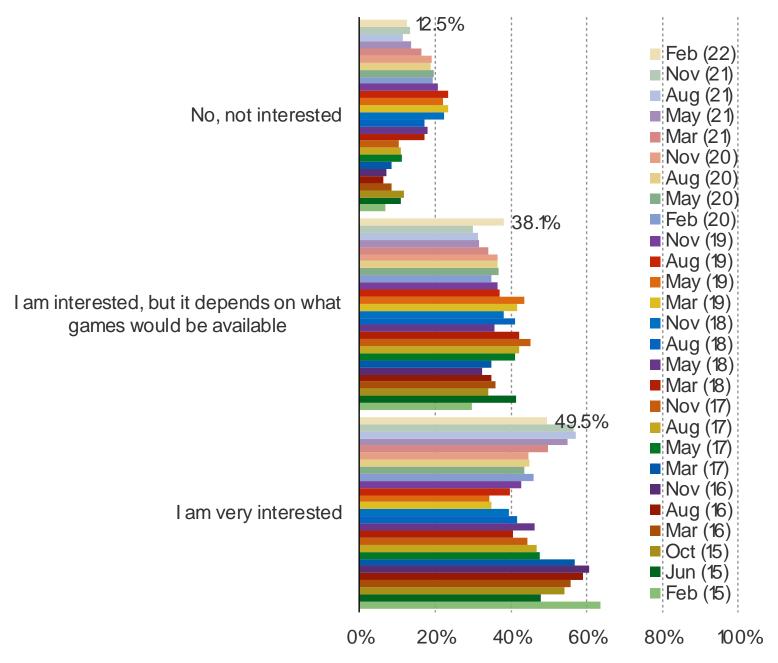
This question was posed to Sony PlayStation 5 or 4 Owners.



Audience: 1,000 US Video Gamers Date: February 2022

HOW INTERESTED WOULD YOU BE IN GAINING ACCESS TO PLAYSTATION GAMES FOR A MONTHLY SUBSCRIPTION PRICE?

This question was posed to Sony PlayStation 5 or 4 Owners.



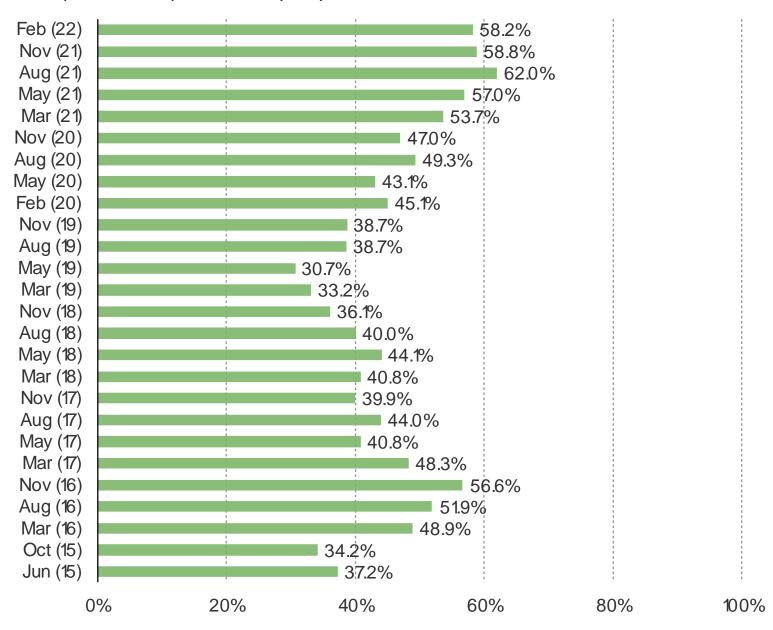
# www.bespokeintel.com

## It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

# ARE YOU CURRENTLY A SUBSCRIBER TO SONY'S PLAYSTATION NOW STREAMING SUBSCRIPTION OFFERING?

## This question was posed to Sony PlayStation 5 or 4 Owners.



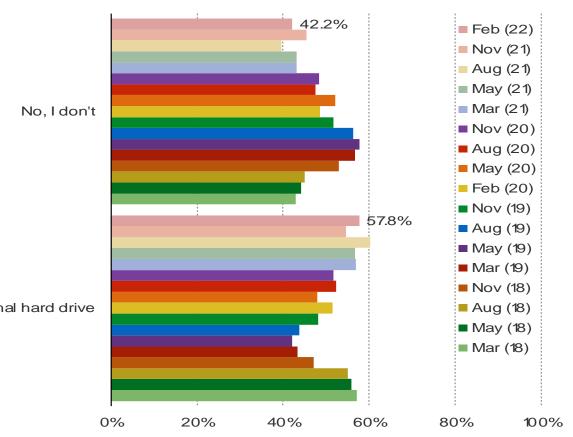
BESPOKE MARKET INTELLIGENCE

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Audience: 1,000 US Video Gamers Date: February 2022

DO YOU USE AN EXTERNAL HARD DRIVE TO STORE DIGITALLY DOWNLOADED GAMES AND CONNECT TO PLAY THEM ON CONSOLES LIKE PS4 OR XBOX ONE?

This question was posed to the target audience.



Yes, I use an external hard drive

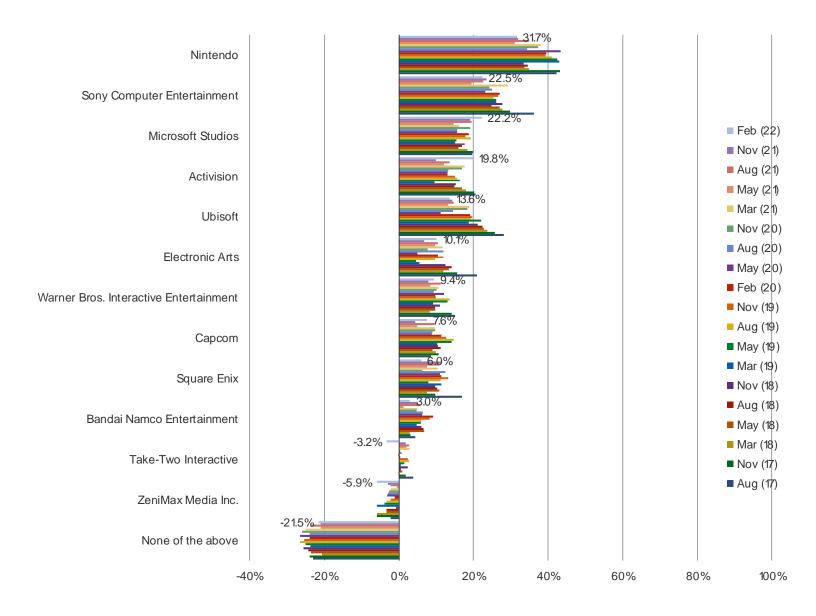
# **PUBLISHERS**

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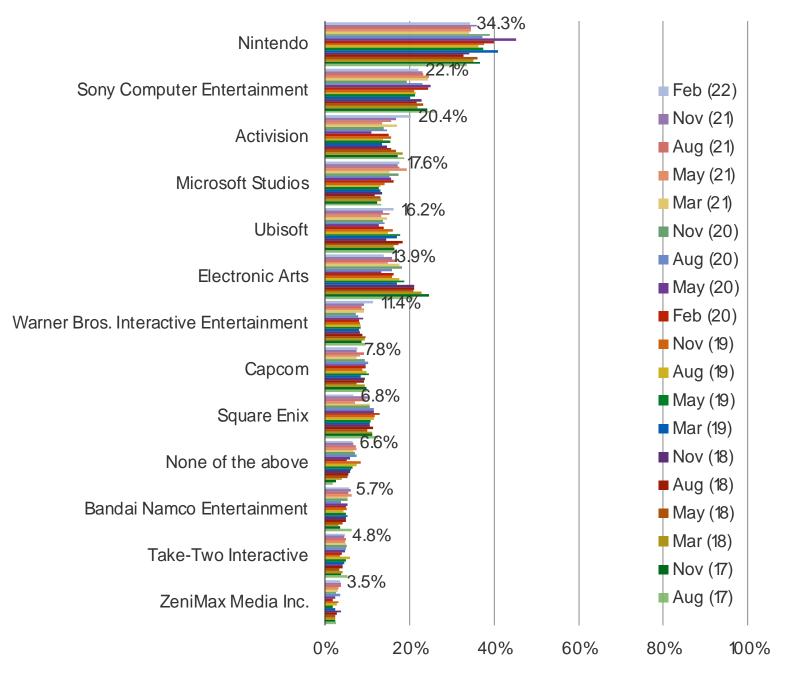
#### PUBLISHER POPULARITY (GAINING POPULARITY MINUS LOSING POPULARITY)



It's In The Game

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### WHICH OF THE FOLLOWING PUBLISHERS DO YOU THINK PUTS OUT THE BEST GAMES?



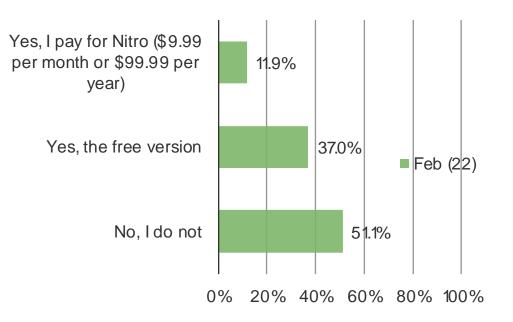
DISCORD

It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

## DO YOU USE DISCORD?

This question was posed to all respondents.

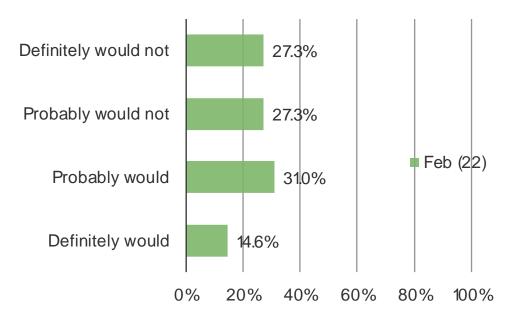


It's In The Game

Audience: 1,000 US Video Gamers Date: February 2022

## WOULD YOU BE WILLING TO PAY FOR DISCORD'S NITRO SUBSCRIPTION?

This question was posed to all respondents who use Discord Free Version.



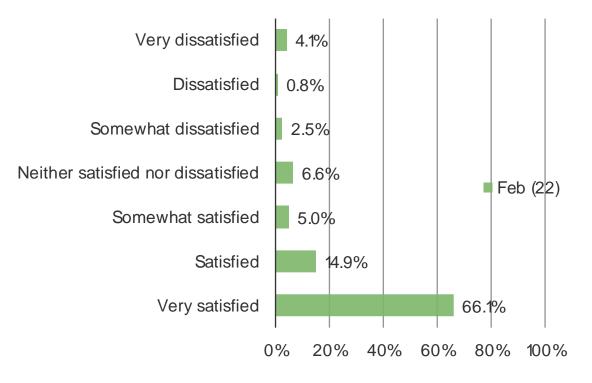
Audience: 1,000 US Video Gamers Date: February 2022

#### **BESPOKE MARKET INTELLIGENCE**

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## HOW SATISFIED ARE YOU WITH DISCORD'S NITRO SUBSCRIPTION OFFERING?

This question was posed to all respondents who pay for Discord Nitro.

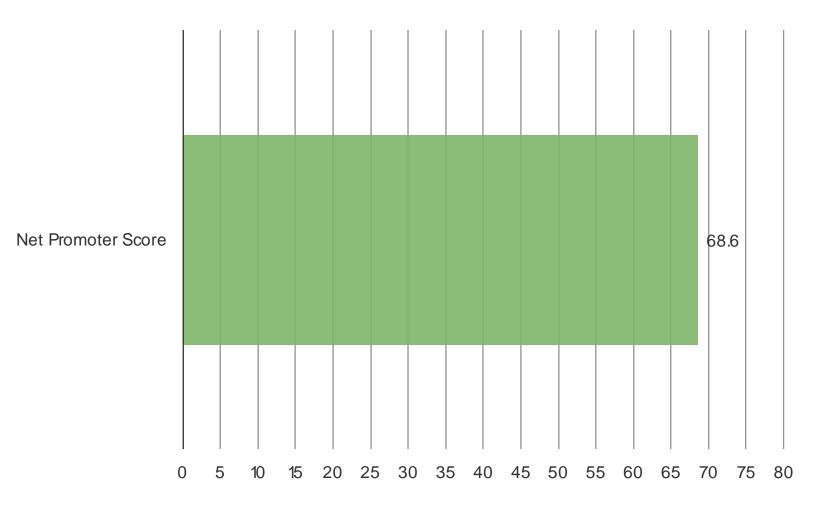


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Audience: 1,000 US Video Gamers Date: February 2022

# HOW LIKELY IS IT THAT YOU WOULD RECOMMEND DISCORD'S NITRO SUBSCRIPTION TO A FRIEND OR COLLEAGUE?

This question was posed to all respondents who pay for Discord Nitro.



# DEMOGRAPHICS

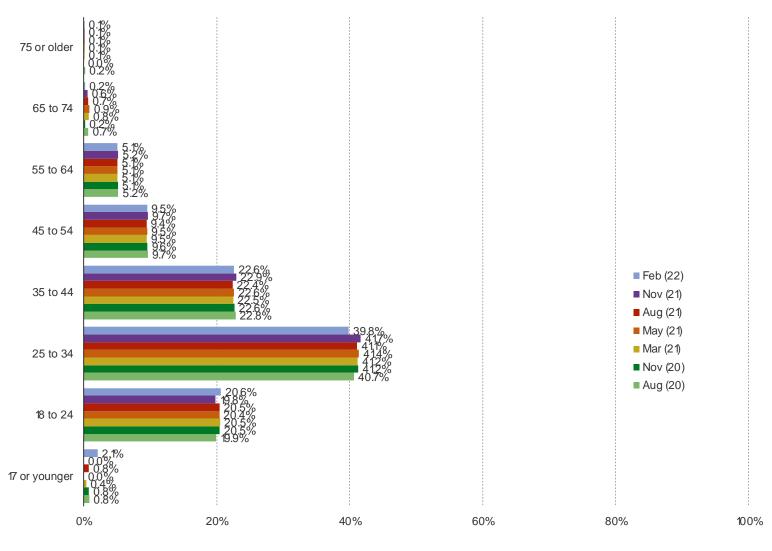
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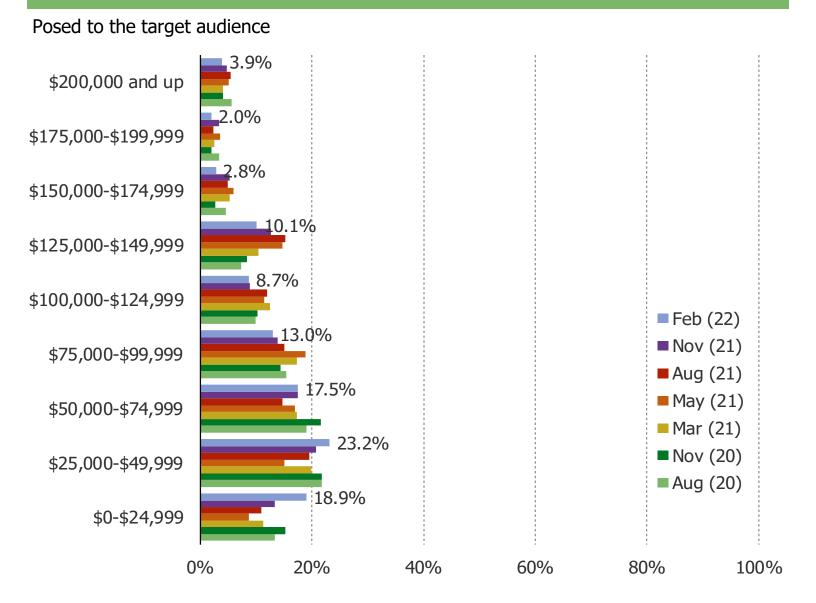
### AGE



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## INCOME



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#### GENDER

