**Prop 22** 

# **California Consumer Survey**

October 30, 2020

**BESPOKE MARKET INTELLIGENCE** 

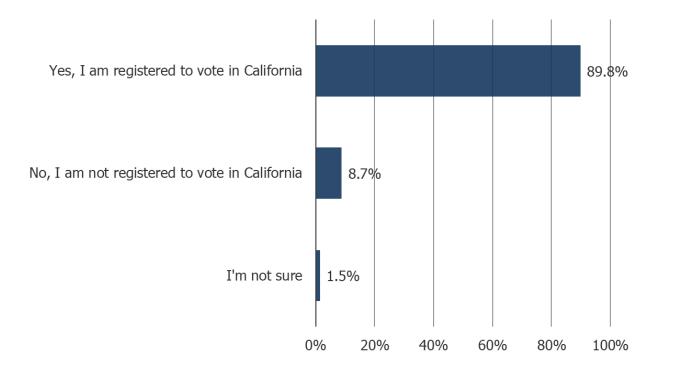
# Background

- □ Audience: 1,000 Consumers in California Balanced to Census
- **Demographics Notes: Balancing Notes For This Survey** 
  - □ In California, the % of the population that is Hispanic or Latino in origin is higher than the general population in the USA.
  - **□** The % of the population who is Asian is higher than the general population in the USA.
- **Definitions:** 
  - □ "Likely Voter" = Responded that they are somewhat likely, likely, or very likely to vote in the upcoming election AND said they are more than 50% likely to vote in the election.
- □ Dates Fielded: 10/28 10/30
- Survey Length: 5 Minutes

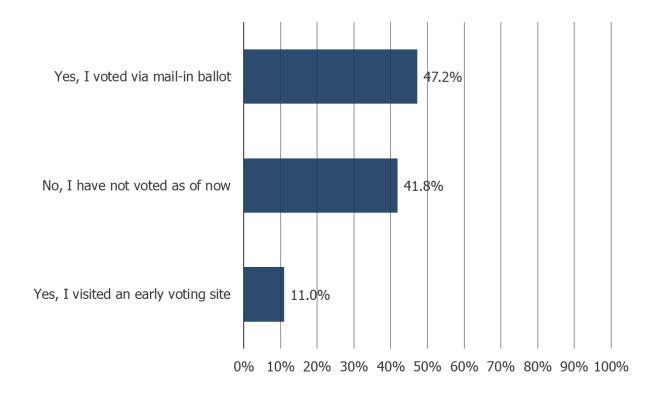
# **U** Voted Already

- □ Has Not Voted Yet Likely Voters
- **Opinions Toward App-Based Drivers and How They Should Be Classified**
- **Gamma Ride Sharing and Food Delivery App Usage**
- **U** Voting in Prior Years
- **Demographics**

# Are you registered to vote in the state of California?

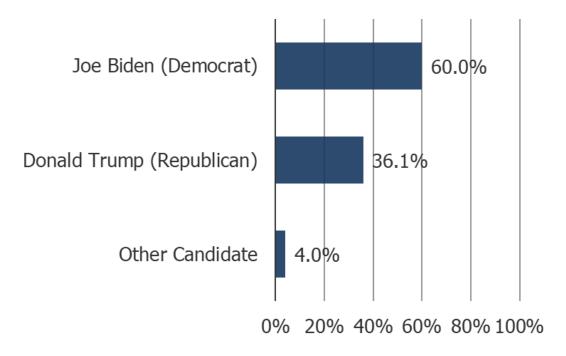


Have you already voted in the 2020 general election? (Election day is November 3<sup>rd</sup>, but it is possible to have already participated via early voting locations or mail in ballots).



# Prop 22 Consumers | Voted Already

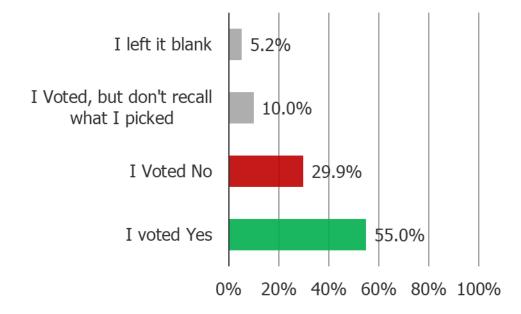
### For the presidential election, who did you vote for?



# PROPOSITION 15: INCREASES FUNDING SOURCES FOR PUBLIC SCHOOLS, COMMUNITY COLLEGES, AND LOCAL GOVERNMENT SERVICES BY CHANGING TAX ASSESSMENT OF COMMERCIAL AND INDUSTRIAL PROPERTY. INITIATIVE CONSTITUTIONAL AMENDMENT.

Taxes such properties based on current market value, instead of purchase price. Fiscal impact: increased property taxes on commercial properties worth more than \$3 million providing \$6.5 billion to \$11.5 billion in new funding to local governments and schools.

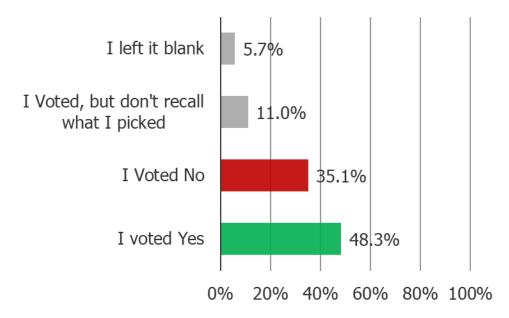
# How did you vote on Proposition 15?



# PROPOSITION 16: ALLOWS DIVERSITY AS A FACTOR IN PUBLIC EMPLOYMENT, EDUCATION AND CONTRACTING DECISIONS. LEGISLATIVE CONSTITUTIONAL AMENDMENT.

Permits government decision-making policies to consider race, sex, color, ethnicity, or national origin in order to address diversity by repealing constitutional provision prohibiting such policies. Fiscal Impact: No direct fiscal effect on state and local entities. The effects of the measure depend on the future choices of state and local government entities and are highly uncertain.

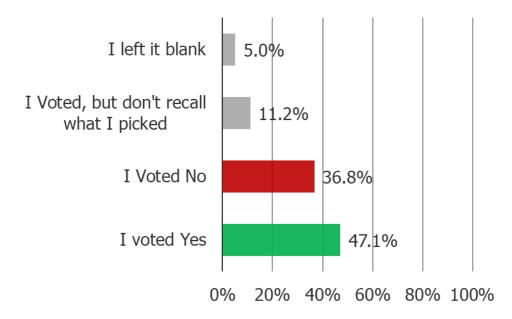
# How did you vote on Proposition 16?



# **PROPOSITION 21: EXPANDS LOCAL GOVERNMENTS' AUTHORITY TO ENACT RENT CONTROL ON RESIDENTIAL PROPERTY. INITIATIVE STATUTE.**

Allows local governments to establish rent control on residential properties over 15 years old. Local limits on rate increases may differ from statewide limit. Fiscal Impact: Overall, a potential reduction in state and local revenues in the high tens of millions of dollars per year over time. Depending on actions by local communities, revenue losses could be less or more.

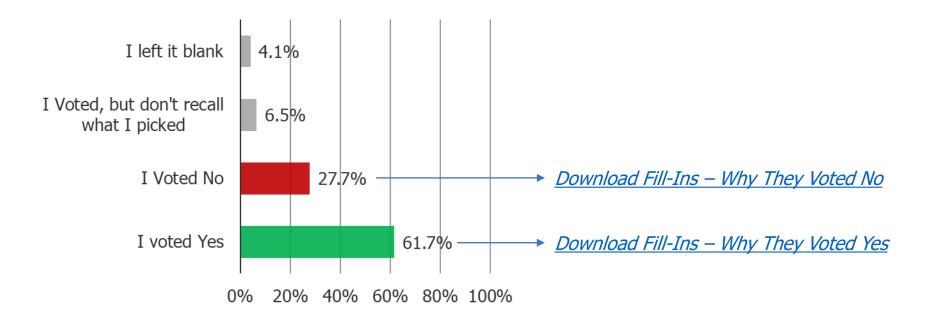
# How did you vote on Proposition 21?



# PROPOSITION 22: EXEMPTS APP-BASED TRANSPORTATION AND DELIVERY COMPANIES FROM PROVIDING EMPLOYEE BENEFITS TO CERTAIN DRIVERS. INITIATIVE STATUTE.

Classifies app-based drivers as "independent contractors," instead of "employees," and provides independent-contractor drivers other compensation, unless certain criteria are met. Fiscal Impact: Minor increase in state income taxes paid by rideshare and delivery company drivers and investors.

# How did you vote on Proposition 22?

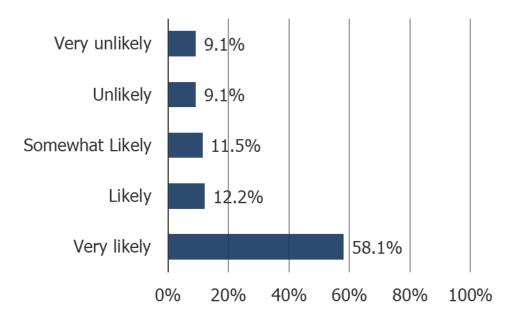


- Voted Already
- □ Has Not Voted Yet Likely Voters
- **Opinions Toward App-Based Drivers and How They Should Be Classified**
- **Gamma Ride Sharing and Food Delivery App Usage**
- **U** Voting in Prior Years
- **Demographics**

# **Prop 22 Consumers | Likely Voters**

On November 3rd, California voters will choose a President and also will vote on several statewide ballot measures. How likely are you to vote in the election?

Posed to respondents who have not voted.



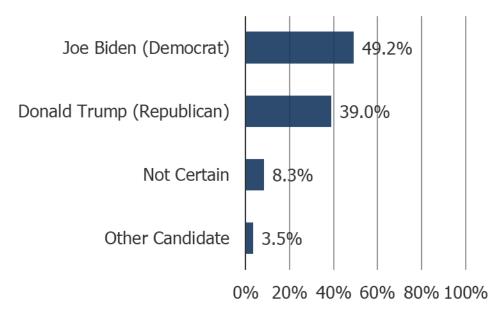
If we asked you to express how likely you are to vote in a percentage in which 0% means you are certain you will not vote and 100% means you are certain you will vote, which would best describe you?

Posed to respondents who have not voted: Average Response: 75%

#### Source: 🛞 Bespoke Market Intelligence Analysis

# **Prop 22 Consumers | Likely Voters**

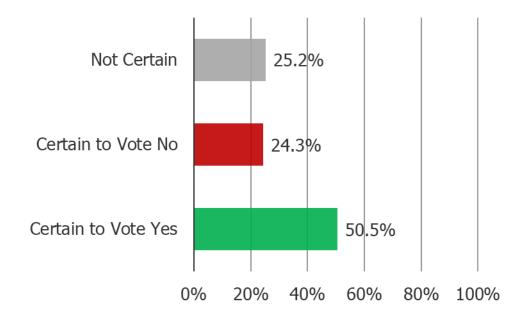
# For the presidential election, who will you vote for?



# PROPOSITION 15: INCREASES FUNDING SOURCES FOR PUBLIC SCHOOLS, COMMUNITY COLLEGES, AND LOCAL GOVERNMENT SERVICES BY CHANGING TAX ASSESSMENT OF COMMERCIAL AND INDUSTRIAL PROPERTY. INITIATIVE CONSTITUTIONAL AMENDMENT.

Taxes such properties based on current market value, instead of purchase price. Fiscal impact: increased property taxes on commercial properties worth more than \$3 million providing \$6.5 billion to \$11.5 billion in new funding to local governments and schools.

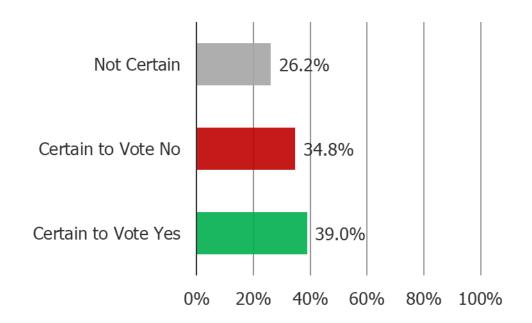
# How will you vote on Proposition 15?



# PROPOSITION 16: ALLOWS DIVERSITY AS A FACTOR IN PUBLIC EMPLOYMENT, EDUCATION AND CONTRACTING DECISIONS. LEGISLATIVE CONSTITUTIONAL AMENDMENT.

Permits government decision-making policies to consider race, sex, color, ethnicity, or national origin in order to address diversity by repealing constitutional provision prohibiting such policies. Fiscal Impact: No direct fiscal effect on state and local entities. The effects of the measure depend on the future choices of state and local government entities and are highly uncertain.

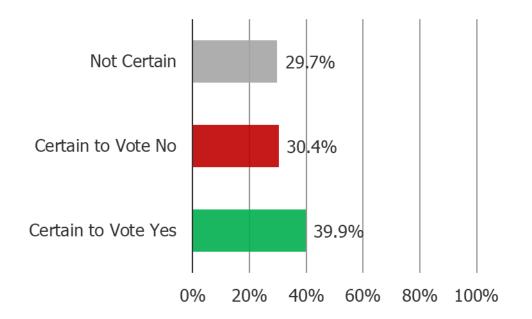
# How will you vote on Proposition 16?



# **PROPOSITION 21: EXPANDS LOCAL GOVERNMENTS' AUTHORITY TO ENACT RENT CONTROL ON RESIDENTIAL PROPERTY. INITIATIVE STATUTE.**

Allows local governments to establish rent control on residential properties over 15 years old. Local limits on rate increases may differ from statewide limit. Fiscal Impact: Overall, a potential reduction in state and local revenues in the high tens of millions of dollars per year over time. Depending on actions by local communities, revenue losses could be less or more.

# How will you vote on Proposition 21?

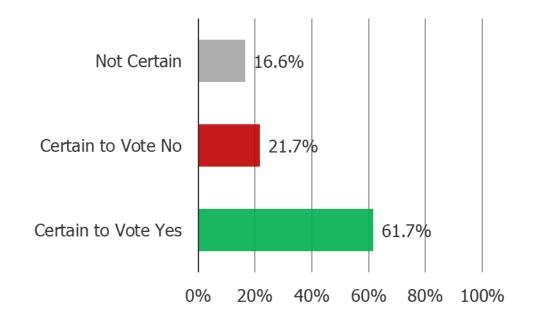


# **Prop 22 Consumers | Likely Voters**

# PROPOSITION 22: EXEMPTS APP-BASED TRANSPORTATION AND DELIVERY COMPANIES FROM PROVIDING EMPLOYEE BENEFITS TO CERTAIN DRIVERS. INITIATIVE STATUTE.

Classifies app-based drivers as "independent contractors," instead of "employees," and provides independent-contractor drivers other compensation, unless certain criteria are met. Fiscal Impact: Minor increase in state income taxes paid by rideshare and delivery company drivers and investors.

### How will you vote on Proposition 22?



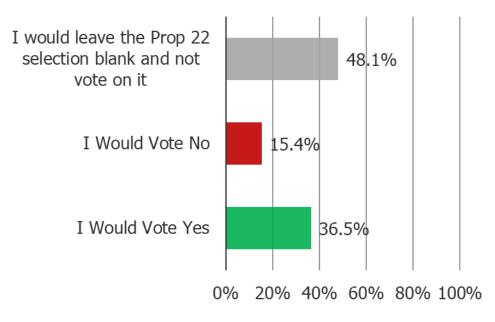
### **Prop 22 Consumers | Likely Voters**

You mentioned that as of now you are not certain how you would vote on Prop 22. If you were filling out your ballot right now, would you be more likely to:

### For Reference: PROPOSITION 22: EXEMPTS APP-BASED TRANSPORTATION AND DELIVERY COMPANIES FROM PROVIDING EMPLOYEE BENEFITS TO CERTAIN DRIVERS. INITIATIVE STATUTE. Classifies app-based drivers as "independent contractors," instead of "employees," and provides

independent-contractor drivers other compensation, unless certain criteria are met. Fiscal Impact: Minor increase in state income taxes paid by rideshare and delivery company drivers and investors.

Posed to likely voters who said they are uncertain on how they would vote regarding Prop 22.

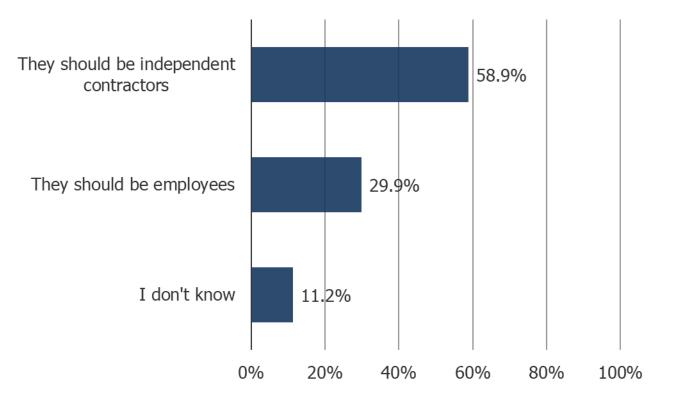


*N* = *52* 

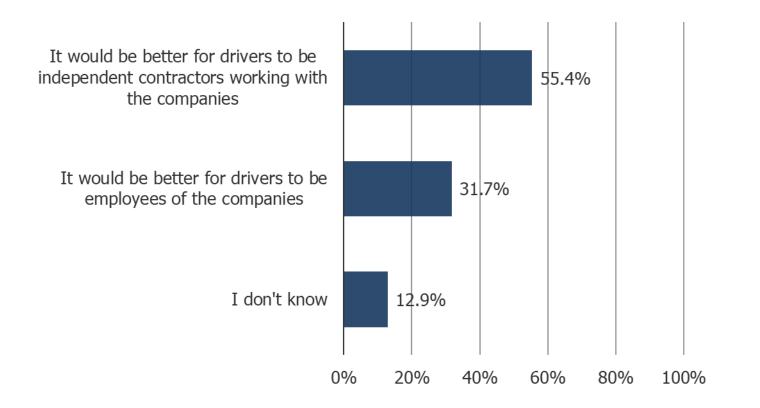
# III

- **U** Voted Already
- □ Has Not Voted Yet Likely Voters
- **Opinions Toward App-Based Drivers and How They Should Be Classified**
- **General Ride Sharing and Food Delivery App Usage**
- **U** Voting in Prior Years
- **Demographics**

# In your opinion, should app-based drivers for companies like Uber, DoorDash, Lyft, Postmates, Instacart and others be independent contractors or employees of the companies?

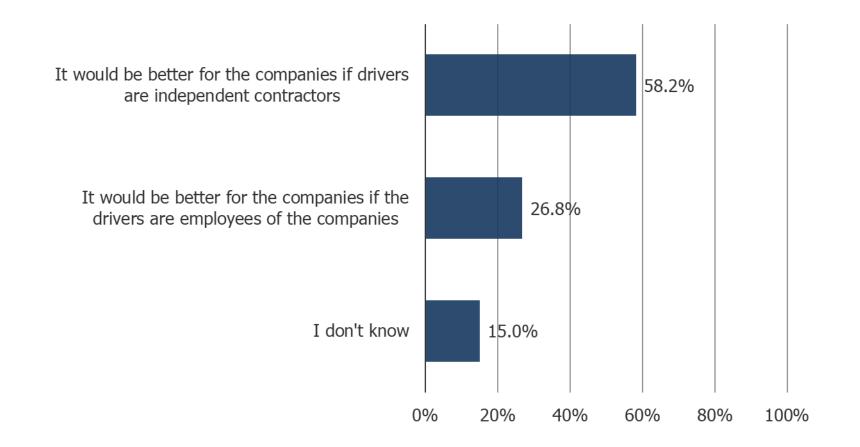


# Would it be better for the drivers if they were considered independent contractors or employees?



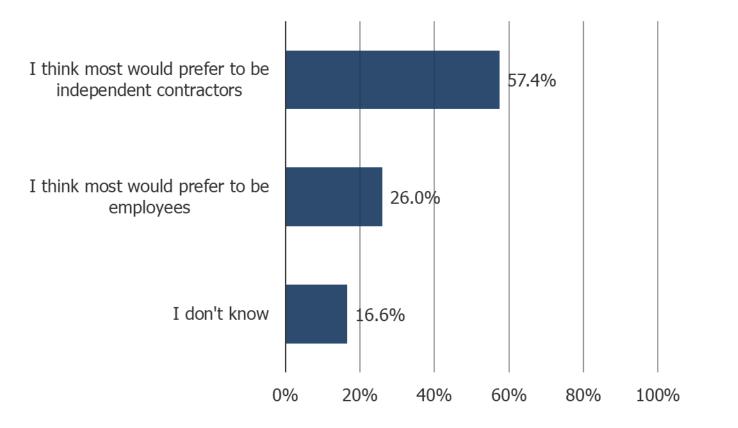
# **Prop 22 Consumers | Consumer Opinions Toward Driver Classification**

# Would it be better for companies like Uber, Lyft, DoorDash, Instacart, Postmates, and others if drivers are considered independent contractors or employees?

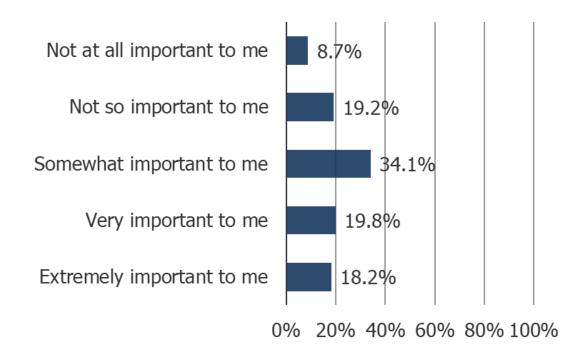


# **Prop 22 Consumers | Consumer Opinions Toward Driver Classification**

# What do you think drivers for companies like Uber, Lyft, DoorDash, Postmates, Instacart, and others prefer?

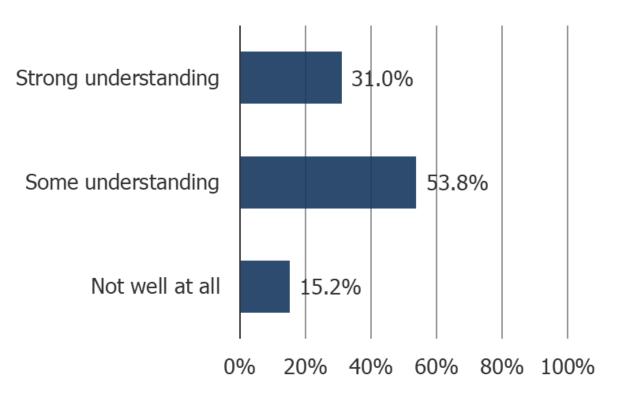


# How important to you is the issue of whether app-based drivers are treated as independent contractors or employees?

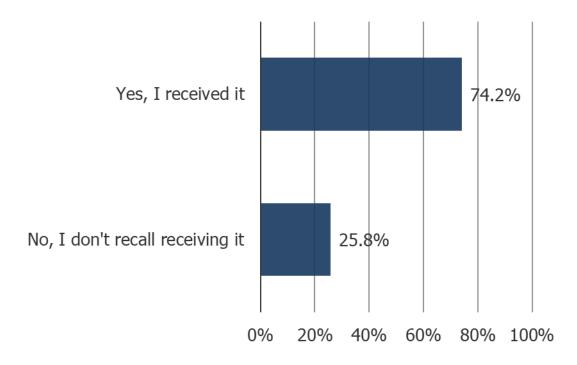


# **Prop 22 Consumers | Consumer Opinions Toward Driver Classification**

How well do you feel you understand the positives and negatives of app based drivers for companies like Uber, Lyft, DoorDash, Postmates, Instacart, etc being considered independent contractors or employees?



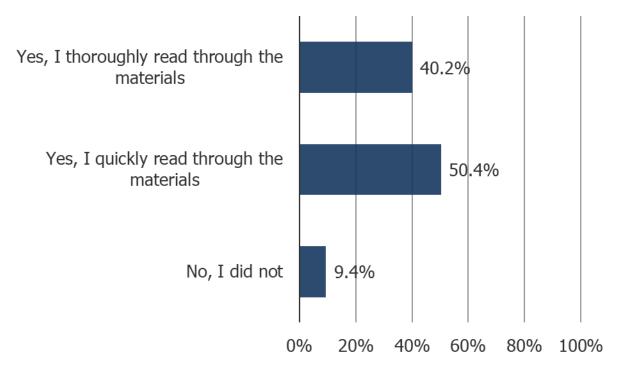
Did you receive materials in the mail from the state of California explaining the propositions in the general election ballot in advance of the election?



# **Prop 22 Consumers | Consumer Opinions Toward Driver Classification**

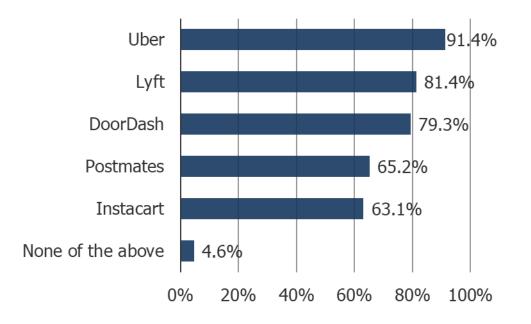
### Did you read through the materials at all?

Posed to respondents who received materials in the mail on Propositions on the ballot.

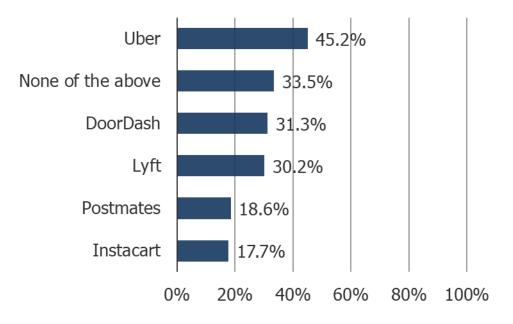


- **U** Voted Already
- □ Has Not Voted Yet Likely Voters
- **Opinions Toward App-Based Drivers and How They Should Be Classified**
- **Gamma Ride Sharing and Food Delivery App Usage**
- **U** Voting in Prior Years
- **Demographics**

# Are you aware of any of the following companies? Select ALL that apply



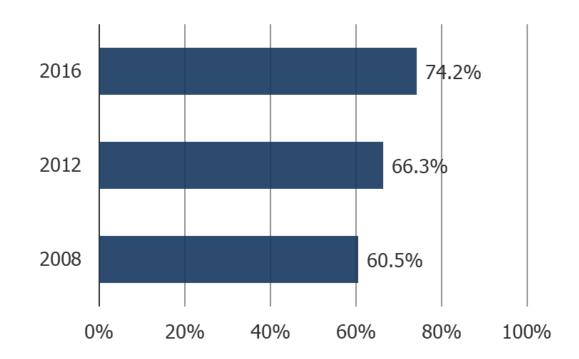
**Do you regularly or occasionally use the following companies? Select ALL that apply** *Posed to all respondents.* 



- **U** Voted Already
- □ Has Not Voted Yet Likely Voters
- **Opinions Toward App-Based Drivers and How They Should Be Classified**
- **Gamma Ride Sharing and Food Delivery App Usage**
- **U** Voting in Prior Years
- **Demographics**

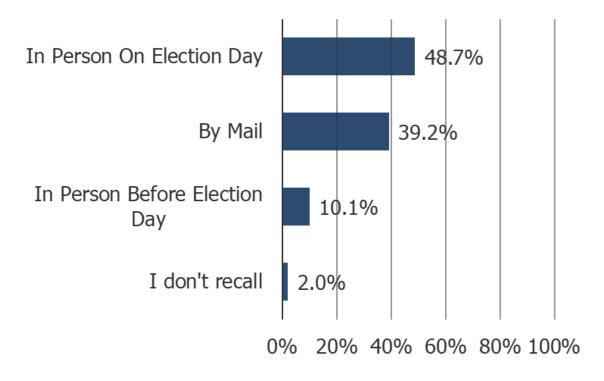
# Did you vote in the general elections in which a president was being elected in the following election years?

Posed to all respondents (% who said yes).



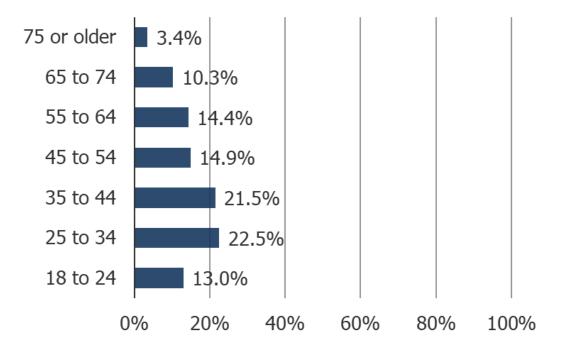
# How did you vote in 2016?

Posed to respondents who voted in 2016.

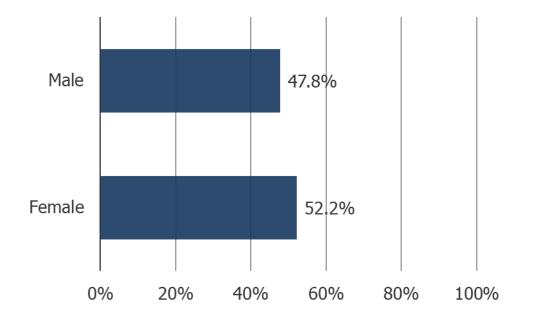


- **U** Voted Already
- □ Has Not Voted Yet Likely Voters
- **Opinions Toward App-Based Drivers and How They Should Be Classified**
- **General Ride Sharing and Food Delivery App Usage**
- **Voting in Prior Years**
- **Demographics**

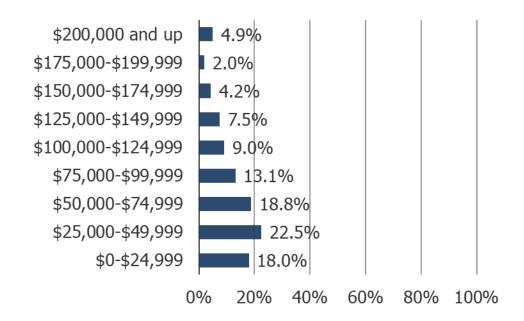
# What is your age?



# What is your gender?

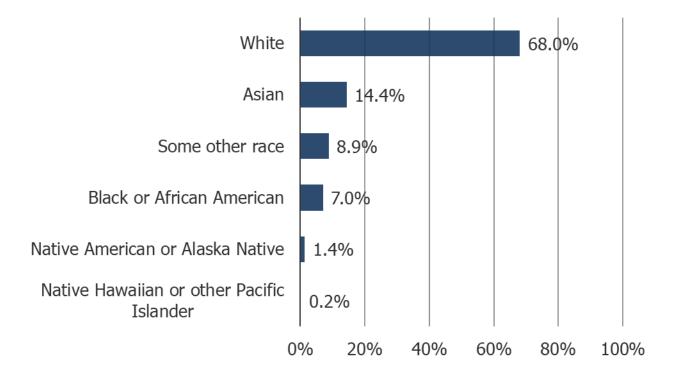


### What is your approximate average household income??

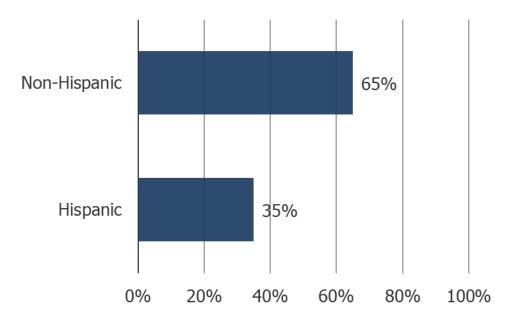


# **Prop 22 Consumers | Demographics**

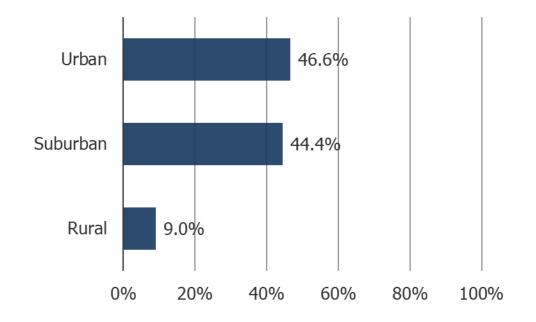
# What is your race or ethnicity?



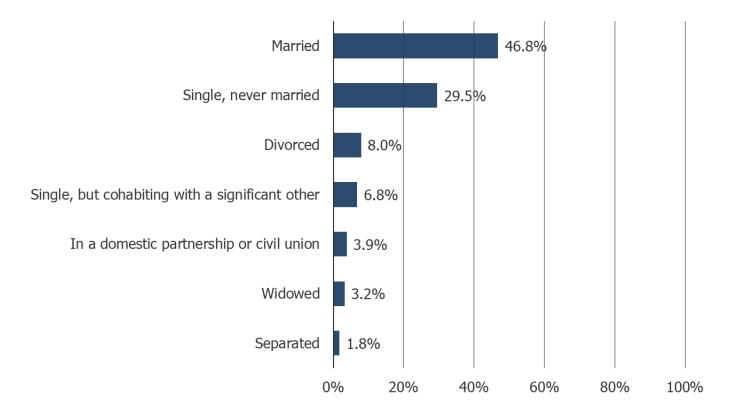
# Are you of Hispanic, Latino, or Spanish origin?



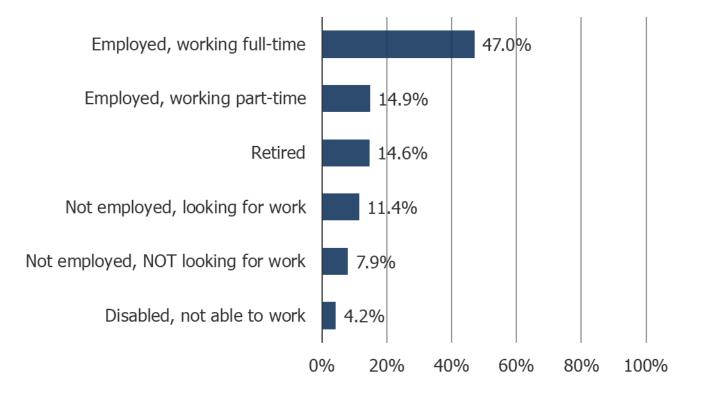
# Do you live in an urban, suburban, or rural area?



# Which of the following best describes your current relationship status?



# Which of the following categories best describes your employment status?



In politics today, do you consider yourself a Republican, Democrat, or Independent? *Posed to all respondents.* 

