

BESPOKE SURVEYS

Video Games Vol 28

1,000+ US Video Gamers | Own one or more consoles in our survey

August 2022



AUGUST 2022

-VIDEO GAMES VOLUME 28

Audience: 1,000+ GAMERS (OWNS A PS5, Series X, PS4, XBOX ONE, OR SWITCH/Switch Lite)

CHECK BREAKDOWN:

VIDEO GAME ENGAGEMENT

Self-reported video game engagement has continued to grind higher since the start of this year. Consumers are not flagging any material decreases in their play of video games due to macro factors. Self-reported video game spending is net positive but slightly worse than last quarter. Free games with in-app purchases have gained share over time over new releases purchased upfront, but the gains have moderated more recently.

MACRO AND INFLATION

Respondents report that the current economic environment (inflation, possible recession, etc) is resulting in a net increase in their video game playing frequency and a net decrease in their spending. That said, the net decrease in spending in video games is slightly less pronounced than their net decrease in spending on non-essentials in general. We would also note that the top third of spenders on in-game purchases are far more resilient / less likely to be cutting back on video game spending.

CALL OF DUTY COLOR

There is slightly higher interest in Call of Duty: Modern Warfare 2 than there is for Call of Duty Warzone 2. Nearly 12% of video gamers in our survey are certain they will buy it (100/100 in likelihood scale) with another 30% indicating a strong likelihood of getting it (76-99 in likelihood scale). Among video gamers, the expectation is that COD MW2 will have a DMZ game mode. The inclusion of a DMZ game mode would convince a small cohort of gamers who aren't buying the game to buy it. Turning to Warzone 2, the inability to transfer progression from Warzone will move a small cohort not to play it.

OTHER VIDEO GAMERS RELATED NOTES

- Playing frequency of Free Fire improved sequentially in our data series. Consumer opinions of this category remain positive but mostly consistent q/q.
- > Digital continues to gain share among video gamers.
- Amazon remains a top choice for video game purchases, but this quarter's cut of data softened for Amazon and improved for GameStop, Best Buy, and others.

INFLATION AND COVID CONCERNS RECEDING - IMPACTS TO GAMING

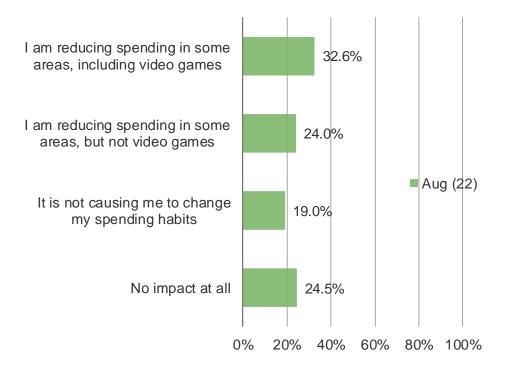
BESPOKE MARKET INTELLIGENCE

It's In The Game

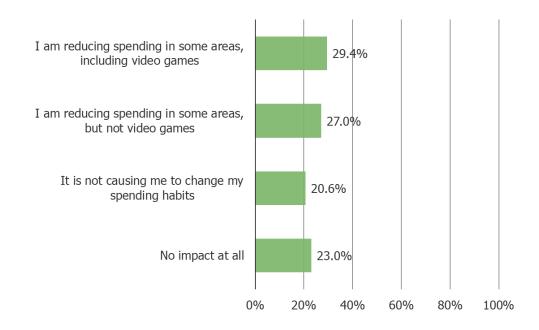
Audience: 1,000 US Video Gamers Date: August 2022

WHICH OF THE FOLLOWING BEST DESCRIBES HOW YOU ARE IMPACTED BY INFLATION AND THE CURRENT ECONOMIC LANDSCAPE (IE, POSSIBLE RECESSION)

This question was posed to the target audience.



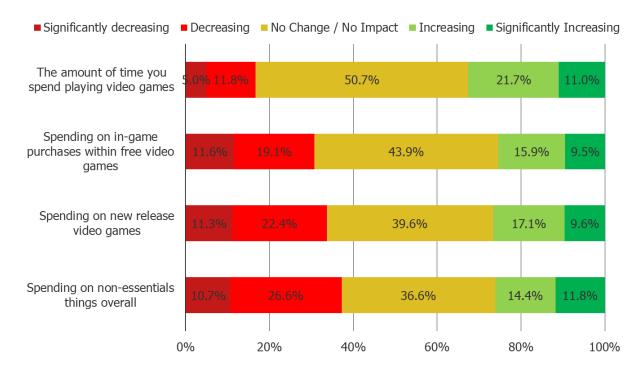
Cross-tab: Respondents who typically spend \$50 or more per month on in-game purchases (top 1/3 of spenders in our survey).



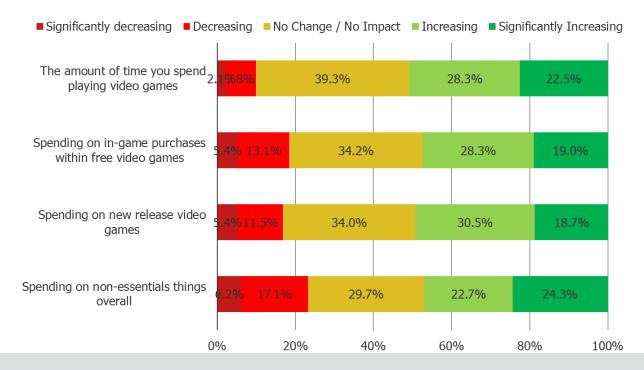
Audience: 1,000 US Video Gamers Date: August 2022

IS THE CURRENT ECONOMIC ENVIRONMENT (INFLATION, POSSIBLE RECESSION, ETC) CAUSING YOU TO INCREASE OR DECREASE THE FOLLOWING?

This question was posed to the target audience.



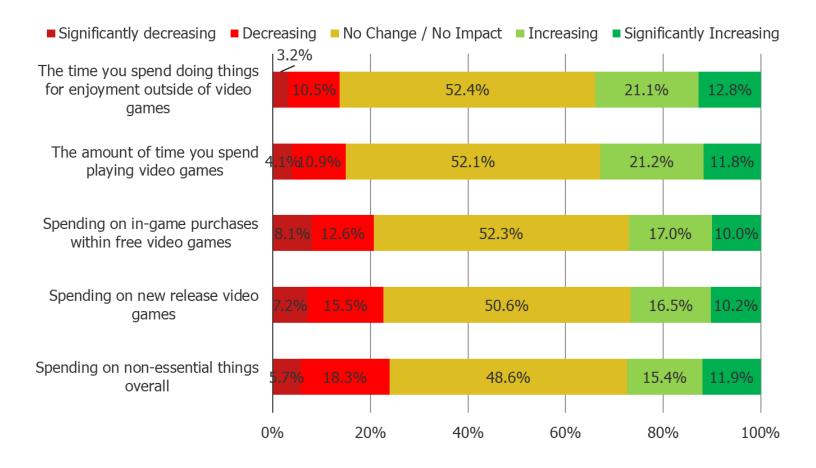
Cross-tab: Respondents who typically spend \$50 or more per month on in-game purchases (top 1/3 of spenders in our survey).



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAS THE EASING OF COVID FEARS/SOCIAL DISTANCING MEASURES CAUSED YOU TO CHANGE THE FOLLOWING?



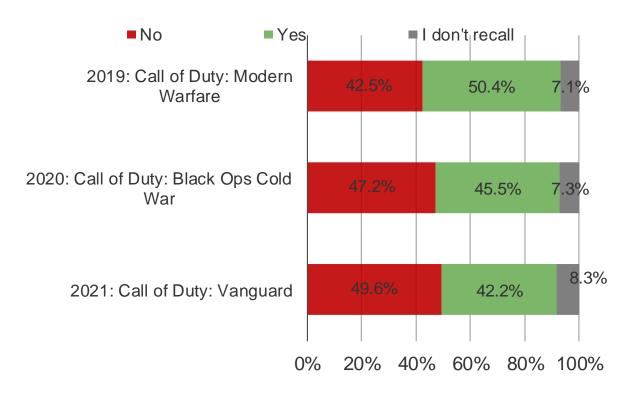
CALL OF DUTY DEEP DIVE

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

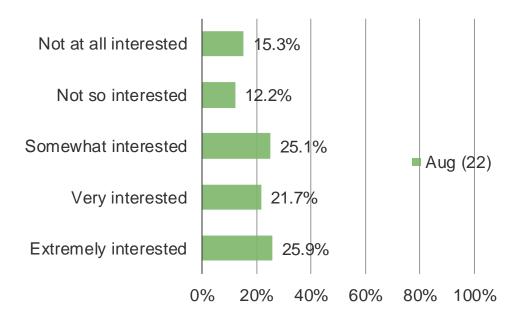
DID YOU PURCHASE OR DOWNLOAD ANY OF THE FOLLOWING CALL OF DUTY GAMES AT ANY TIME?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

IN GENERAL, HOW INTERESTED ARE YOU TYPICALLY IN CALL OF DUTY RELEASES?

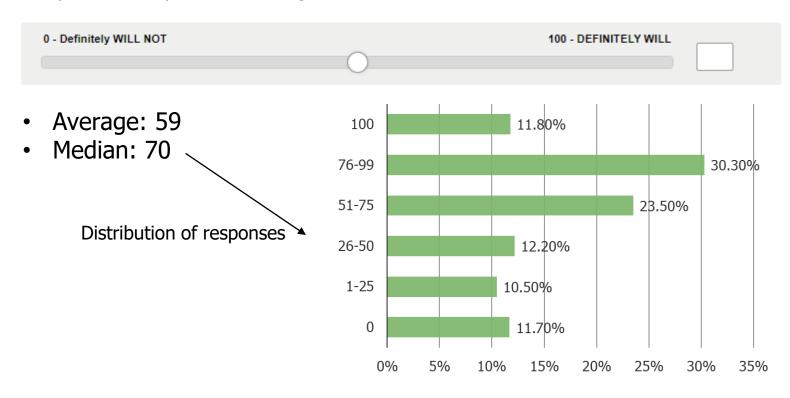


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW LIKELY ARE YOU TO BUY CALL OF DUTY: MODERN WARFARE 2 AFTER IT RELEASES ON OCTOBER 28TH, 2022?

This question was posed to the target audience.



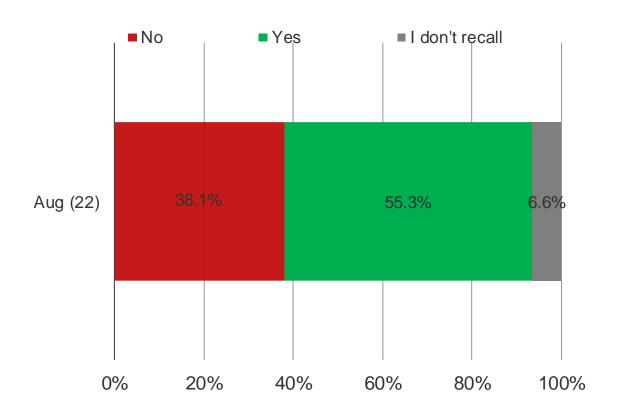
Likelihood of buying Modern Warfare (0-100), cross-tabulated:

Crosstab (Filter):	Likelihood of buying Modern Warfare 2
All Respondents	59
Bought Call of Duty in 2021	82
Bought Call of Duty in 2020	80
Bought Call of Duty in 2019	78
Downloaded Warzone	78
Typical interest in COD releases: Extremely interested	91
Typical interest in COD releases: Very Interested	78
Typical interest in COD releases: Somewhat Interested	58
Typical interest in COD releases: Not so interested	28
Typical interest in COD releases: Not at all interested	8

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

DID YOU DOWNLOAD/PLAY CALL OF DUTY WARZONE?

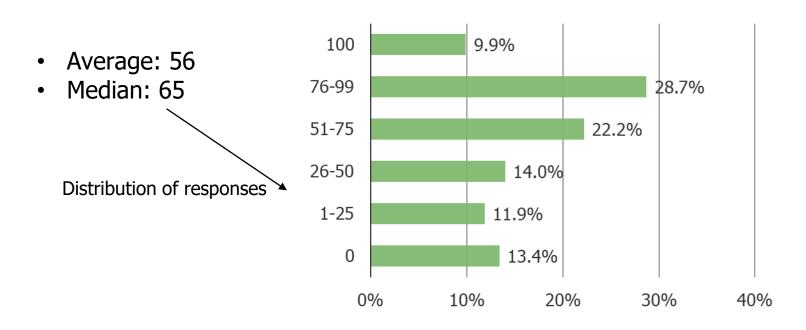


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Audience: 1,000 US Video Gamers Date: August 2022

HOW LIKELY ARE YOU TO DOWNLOAD CALL OF DUTY WARZONE 2 WHEN IT RELEASES (LIKELY IN NOVEMBER 2022)?

This question was posed to the target audience.



Likelihood of buying COD Warzone 2 (0-100), cross-tabulated:

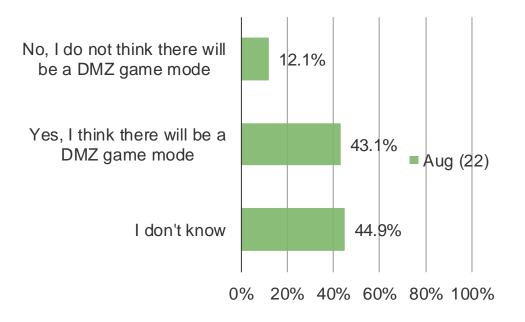
Crosstab (Filter):	Likelihood of downloading COD Warzone 2
All Respondents	56
Downloaded Warzone	75
Did Not Download Warzone	30
Typical interest in COD releases: Extremely interested	87
Typical interest in COD releases: Very Interested	74
Typical interest in COD releases: Somewhat Interested	55
Typical interest in COD releases: Not so interested	24
Typical interest in COD releases: Not at all interested	7

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

DO YOU EXPECT FOR THERE TO BE DMZ GAME MODE IN CALL OF DUTY WARFARE 2?

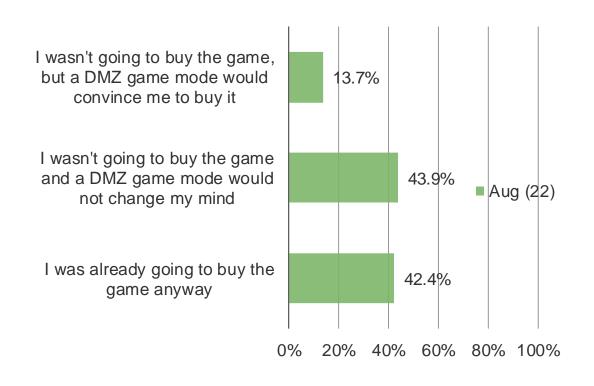


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

IF THERE IS A DMZ GAME MODE IN CALL OF DUTY WARFARE 2, WOULD THAT IMPACT HOW INTERESTED YOU ARE IN THE GAME?

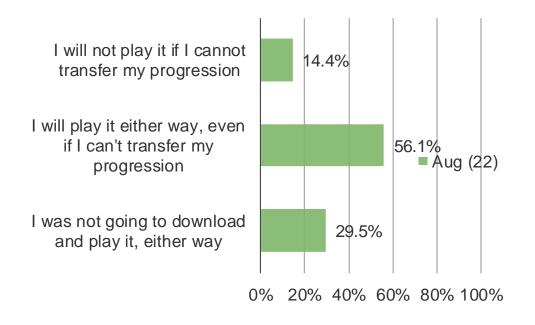


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

THINKING ABOUT CALL OF DUTY WARZONE 2, WILL THE FACT THAT PROGRESSION TRANSFERS WILL NOT BE ALLOWED BETWEEN WARZONE AND WARZONE 2 IMPACT YOU?



VIDEO GAME ENGAGEMENT TRENDS

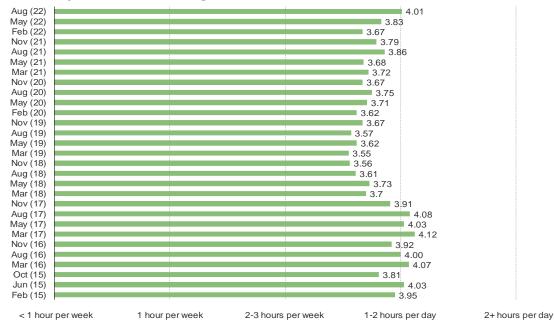
BESPOKE MARKET INTELLIGENCE

It's In The Game

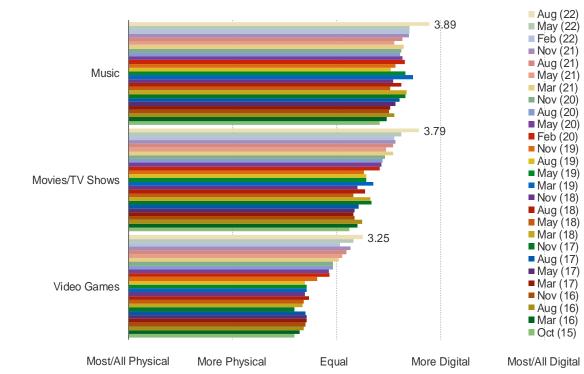
Audience: 1,000 US Video Gamers Date: August 2022

HOW OFTEN DO YOU PLAY VIDEO GAMES?

This question was posed to the target audience.



FOR EACH OF THE FOLLOWING, WHICH BEST DESCRIBES YOUR USAGE?



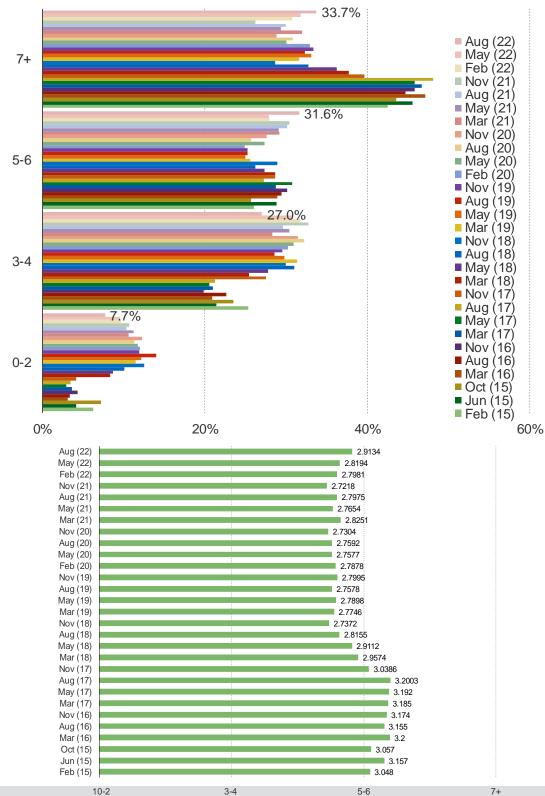
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Audience: 1,000 US Video Gamers Date: August 2022

HOW MANY TITLES DO YOU PLAY PER YEAR?

This question was posed to the target audience.



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It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

COMPARED TO A YEAR AGO, ARE PURCHASING VIDEO GAMES MORE OR LESS OFTEN?

		Less Often	Same	More Often		
Aug (22)	18.4%		49.7%		32.0%	
May (22)	14.8%		53.5%		31.7%	
Feb (22)	18.4%		49.9%		31.8%	
Nov (21)	14.7%		52.0%		33.3%	
Aug (21)	14.7%	4	8.4%		36.9%	
May (21)	13.1%	5	1.3%		35.6%	
Mar (21)	15.0%		49.8%		35.2%	
Nov (20)	17.2%		51.1%		31.7%	
Aug (20)	16.1%		50.8%		33.1%	
May (20)	14.4%		54.8%		30.8%	
Feb (20)	13.6%		54.3%		32.2%	
Nov (19)	17.2%		55.6%		27.2%	
Aug (19)	18.7%		56.7%		24.6%	
May (19)	17.7%		61.1%		21.2%	
Mar (19)	20.4%		55.3%		24.3%	
Nov (18)	16.6%		56.8%		26.6%	
Aug (18)	17.6%		57.3%		25.1%	
May (18)	14.0%		52.6%		33.4%	
Mar (18)	13.1%		55,0%		31.9%	
0%	6	20%	40%	60%	80%	100%

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It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

COMPARED TO A YEAR AGO, ARE YOU PLAYING VIDEO GAMES MORE OR LESS OFTEN?

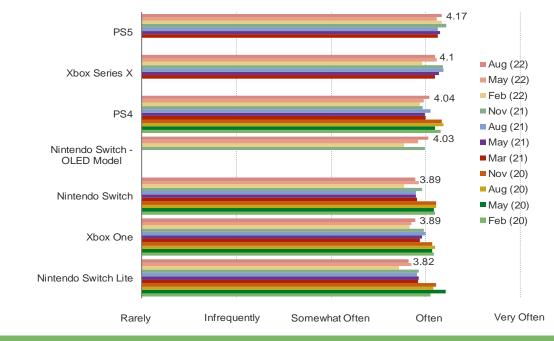
		Less Oft	en <mark>s</mark> am	e More O	ften	
Aug (22)	7.6%	46.3	3%		46.2%	
May (22)	7.1%	51	.6%		41.2%	
Feb (22)	11.0%	44	1.7%		44.4%	
Nov (21)	8.4%	46.	6%		45.1%	
Aug (21)	618%	44.3%	0		49.4%	
May (21)	7.3%	44.49	%		48.4%	
Mar (21)	7.0%	42.0%)		51.0%	
Nov (20)	8.1%	44.2	%		47.8%	
Aug (20)	7.3%	45.5	%		47.2%	
May (20)	5.9%	46.79	%		47.4%	
Feb (20)	8.0%	50).3%		41.7%	
Nov (19)	10.8%		53.6%		35.7%	
Aug (19)	12.8%		56.5%		30.7%	
May (19)	10.2%		59.1%		30.8%	
Mar (19)	14.6%		51,7%		33.8%	
Nov (18)	12.8%		52.9%		34.3%	
Aug (18)	10.6%		56.8%		32.6%	
May (18)	8.9%	49	9.2%		41.9%	
Mar (18)	8.9%	48	3.9%		42.3%	
C	%	20%	40%	60%	80%	100%

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

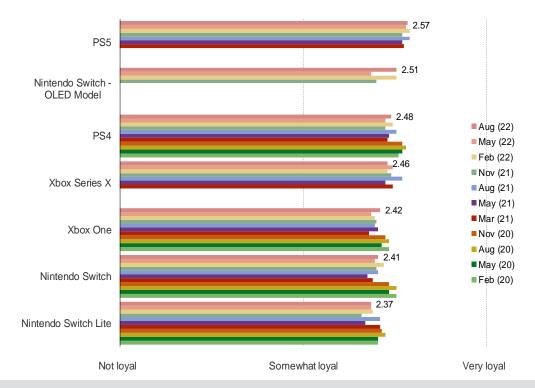
HOW OFTEN DO YOU USE THIS CONSOLE?



This question was posed to users of each of the following.

HOW LOYAL ARE YOU TO...

This question was posed to users of each of the following.



UPCOMING VIDEO GAME RESPONDENTS ARE MOST EXCITED ABOUT

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHAT UPCOMING GAME(S) ARE YOU MOST EXCITED ABOUT?

This question was posed to all respondents.

August 2022



May 2022



ZELDABREATHOCTIEVILD2 GRANDTHEFTAUTOHALO ELDENRING GODOFWAR HARRYDOTTER MADDEN23 HEIDENRING GODOFWAR HARRYDOTTER MADDEN23 FIFFA23

February 2022



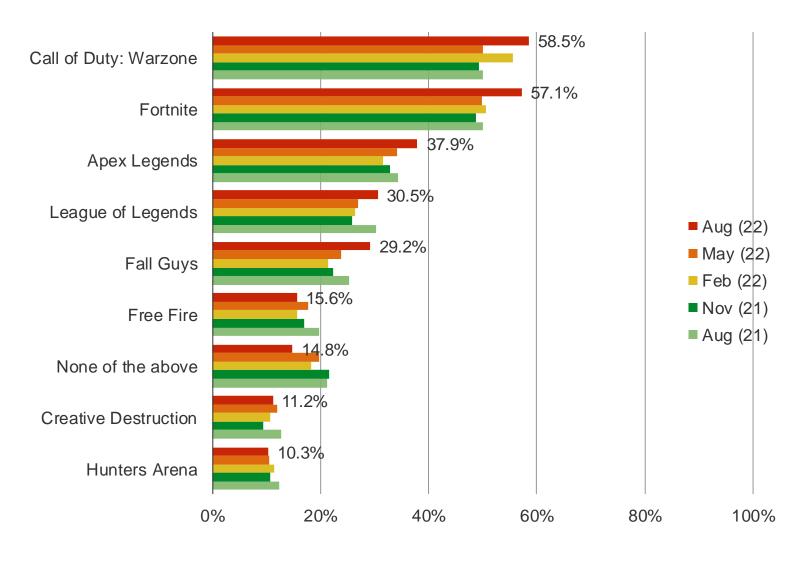
FREE FIRE AND BATTLE BATTLE ROYALE GAMES

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAVE YOU EVER PLAYED THE FOLLOWING VIDEO GAMES? SELECT ALL THAT APPLY

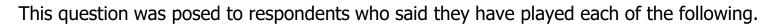
This question was posed to all respondents.

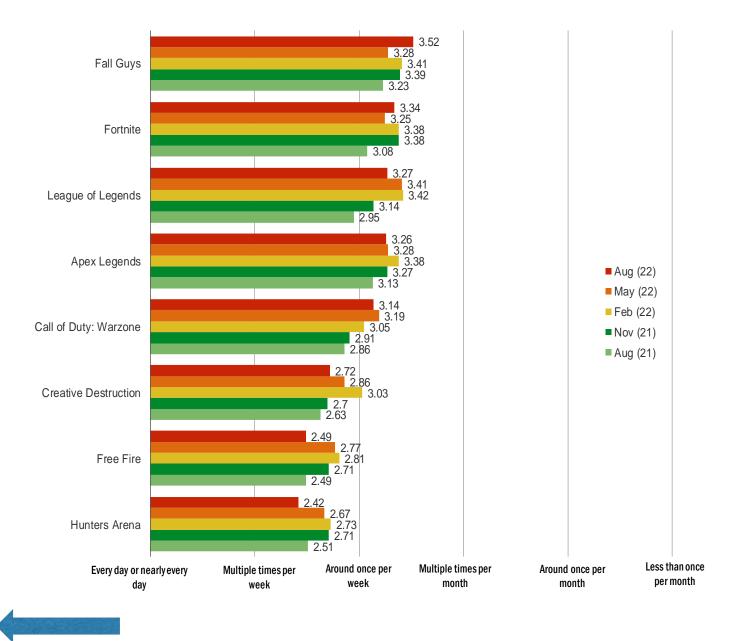


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW OFTEN DO YOU PLAY THIS GAME CURRENTLY?





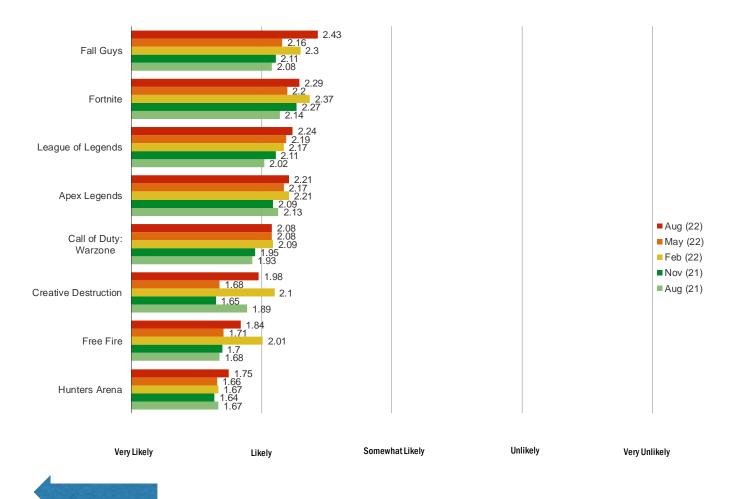
More frequent.

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW LIKELY DO YOU THINK IT IS THAT YOU WILL BE PLAYING THIS GAME ONE YEAR FROM NOW?

This question was posed to respondents who said they have played each of the following.



More likely.

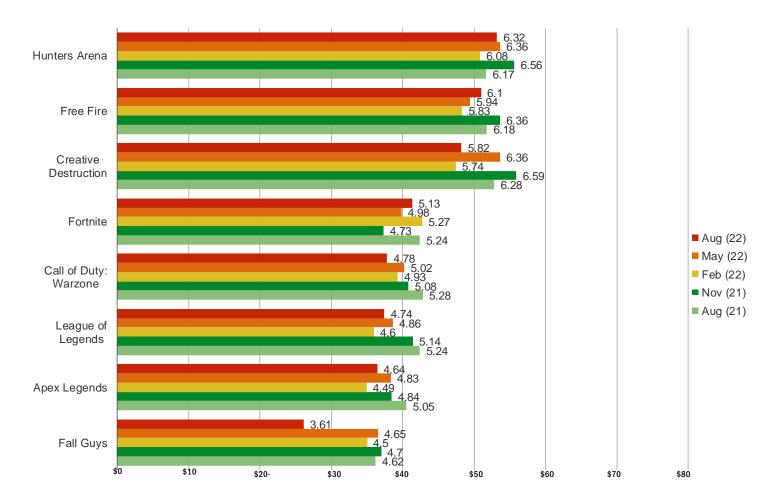
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

APPROXIMATELY HOW MUCH WOULD YOU GUESS YOU HAVE SPENT, IN TOTAL, WHILE PLAYING THIS GAME?

This question was posed to respondents who said they have played each of the following.



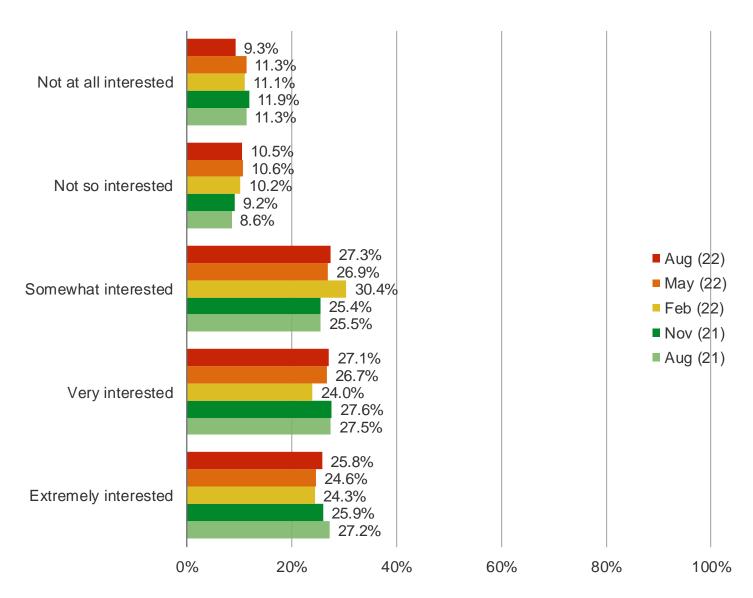
METAVERSE INTEREST AND SOCIAL MEDIA

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW MUCH INTEREST WOULD YOU HAVE IN GAMES WITH EXPANSIVE VIRTUAL WORLDS THAT CAN BE COMBINED WITH SOCIAL MEDIA TYPE PLATFORMS WHERE YOU CAN COME TO PLAY THE GAME AND ALSO ENJOY OTHER MODES, HANG OUT, LISTEN TO MUSIC, SOCIALIZE, ETC?

This question was posed to all respondents.

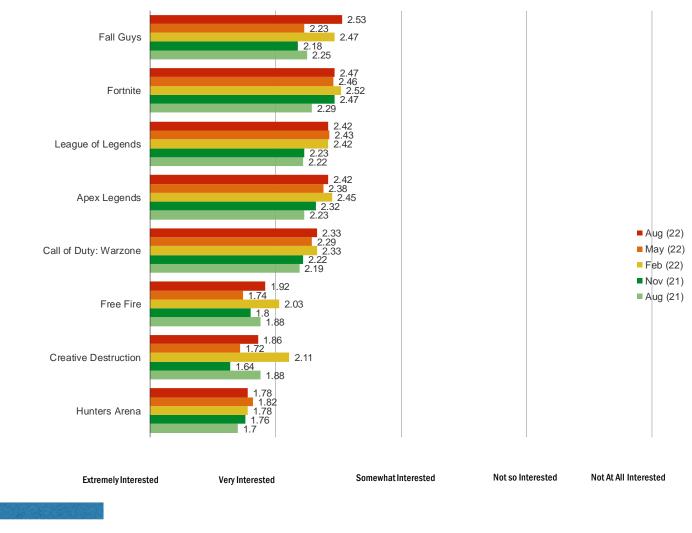


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WOULD YOU BE INTERESTED IN SEEING THE FOLLOWING ADDING A SOCIAL PLATFORM COMPONENT THAT ALLOWED YOU TO PLAY CORE GAMEPLAY AND ALSO ENJOY OTHER MODES, HANG OUT, LISTEN TO MUSIC, SOCIALIZE, ETC?

This question was posed to respondents who said they have played each of the following.



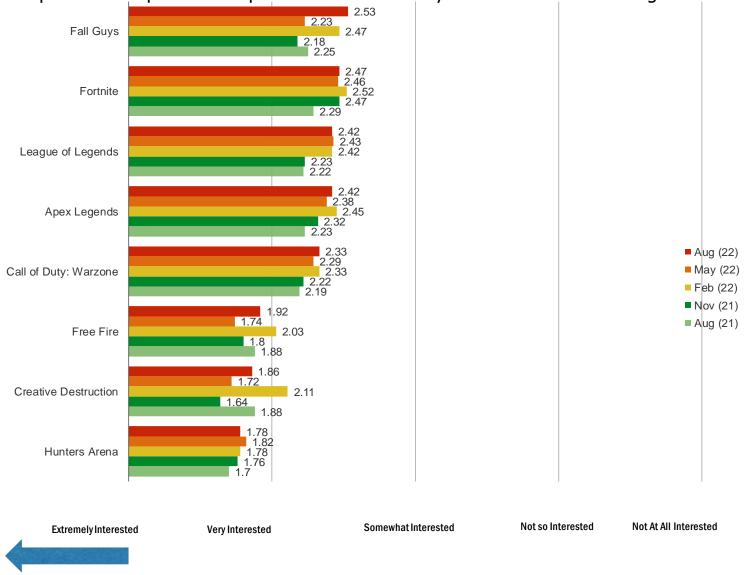
More interested.

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW MUCH INTEREST WOULD YOU HAVE IN THE FOLLOWING ADDING A GAMING COMPONENT THAT COULD GO ALONG WITH SOCIAL MEDIA ACTIVITIES ON THE PLATFORM?

This question was posed to respondents who said they use each of the following.



More interested.

NEW CONSOLES

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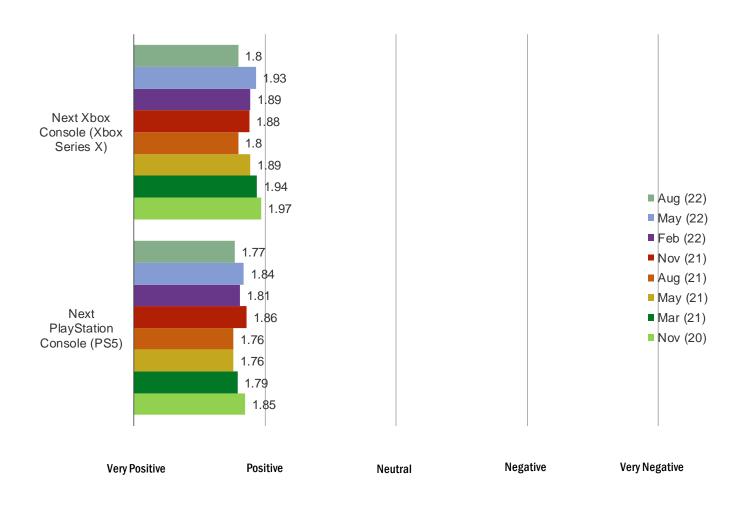
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHAT IS YOUR OPINION OF THE SPECS AND FEATURES OF THIS CONSOLE?

Posed to members of the target audience who said they have heard about each of the following upcoming consoles.



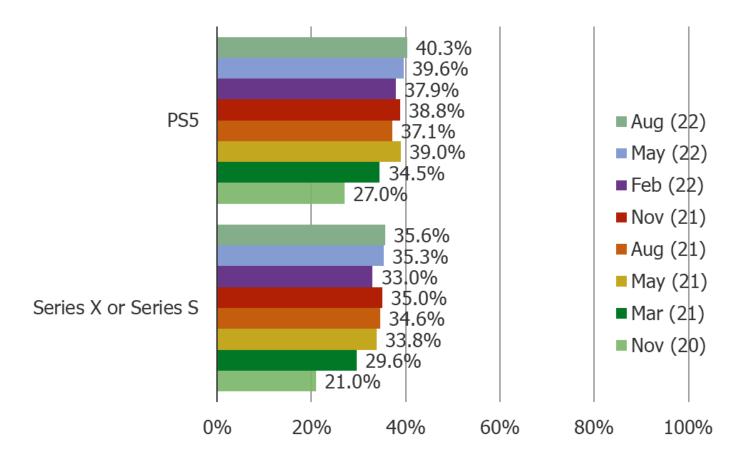
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAVE YOU PURCHASED OR PRE-ORDERED ANY OF THE FOLLOWING CONSOLES?

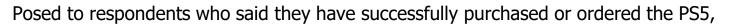
Posed to the target audience.

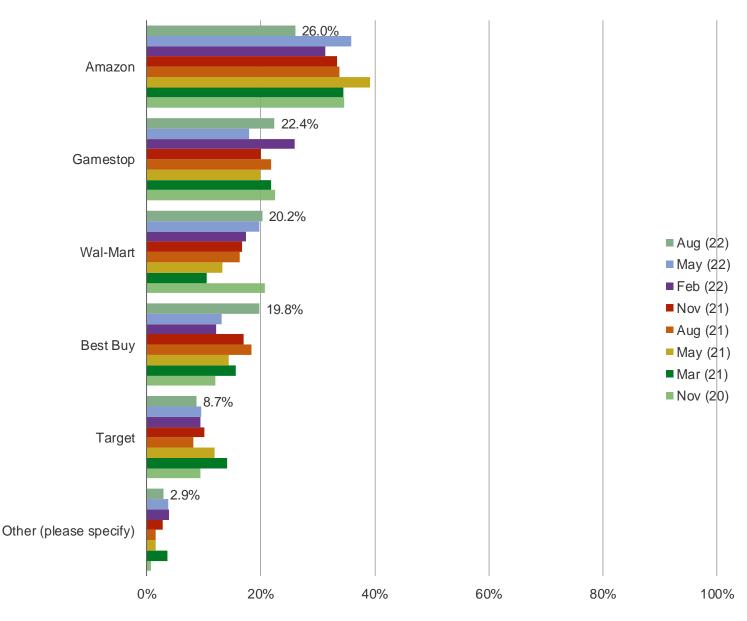


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHERE DID YOU ORDER OR PURCHASE THE PS5 FROM?





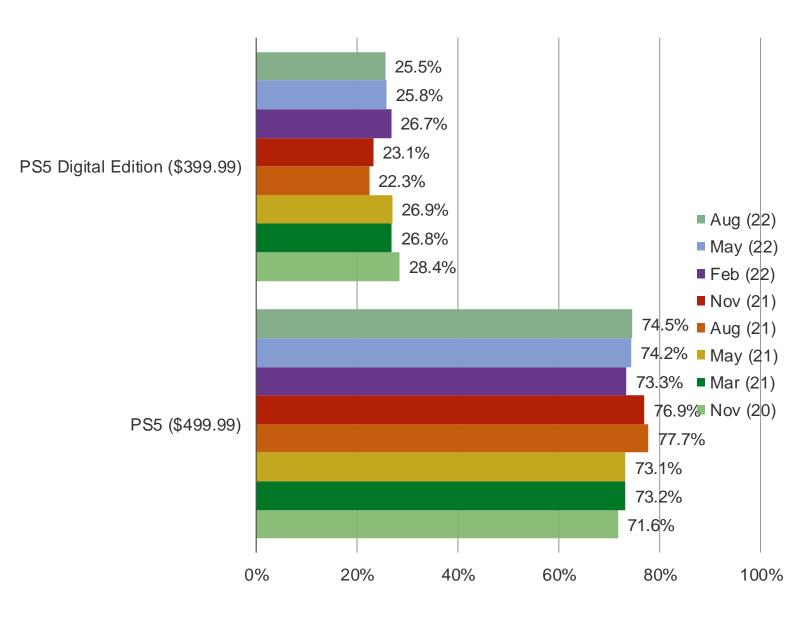
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHICH CONSOLE DID YOU BUY?

Posed to respondents who said they have successfully purchased or ordered the PS5,

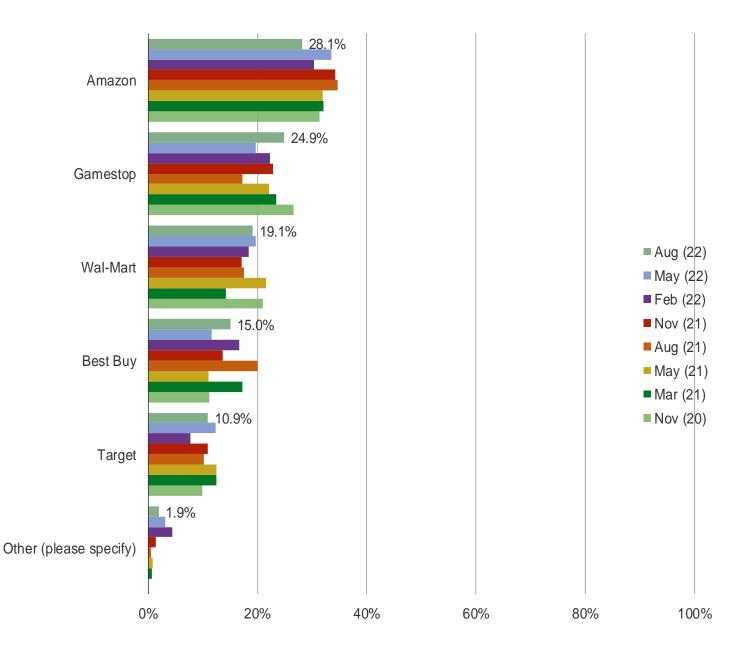


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHERE DID YOU PRE-ORDER OR PURCHASE THE SERIES X / SERIES S FROM?

Posed to respondents who said they have successfully purchased or ordered the Series X.



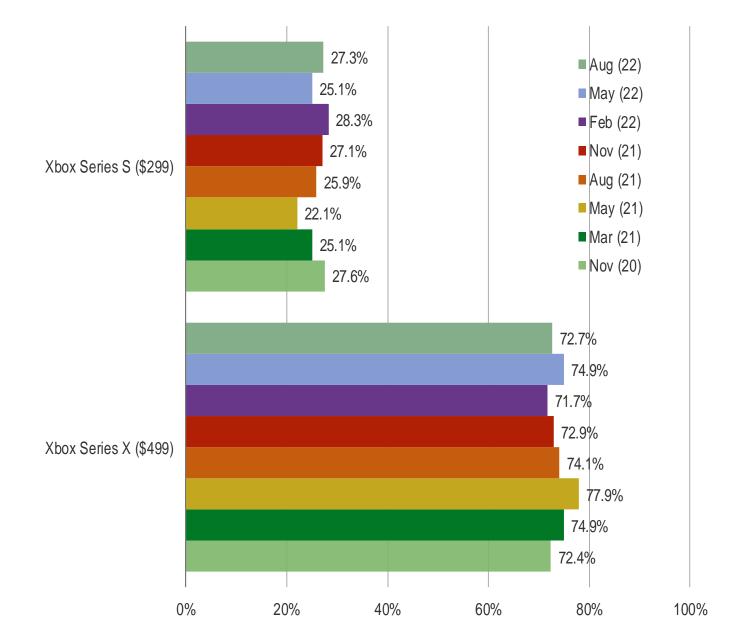
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHICH CONSOLE DID YOU PURCHASE?

Posed to respondents who said they have successfully purchased or ordered the Series X.

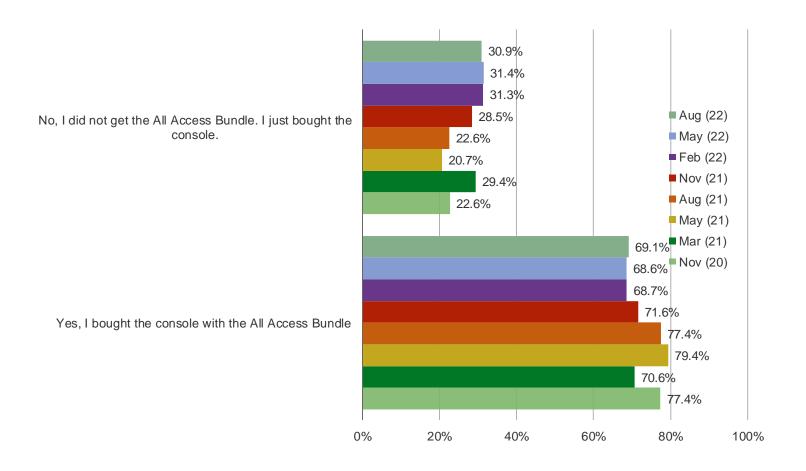


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

DID YOU ORDER YOUR SERIES X / SERIES S WITH THE ALL ACCESS BUNDLE?

Posed to respondents who said they have successfully purchased or ordered the Series X.



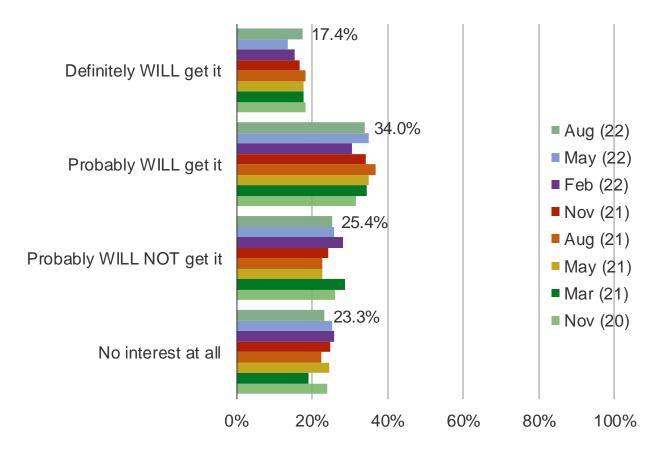
*Feedback from November was of pre-orders and feedback from March 21 onward is of purchases and pre-orders.

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

PLEASE CHARACTERIZE YOUR INTEREST IN THE PLAYSTATION 5?

Posed to respondents who have not yet ordered or purchased the PS5.

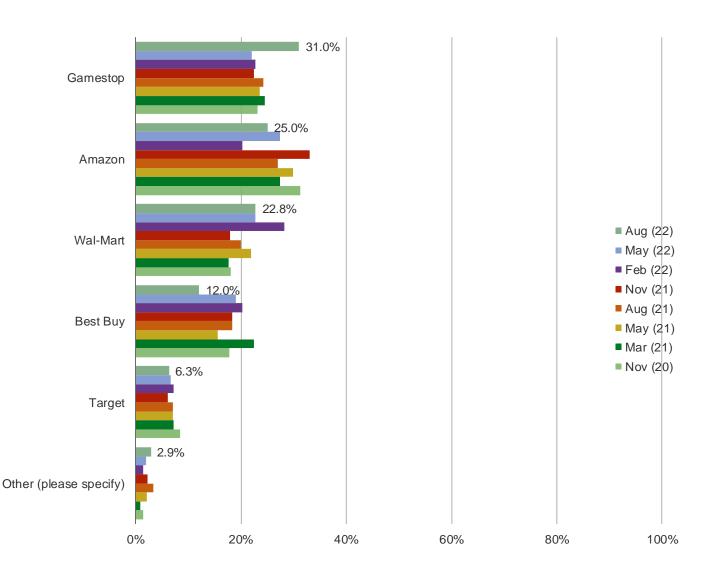


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

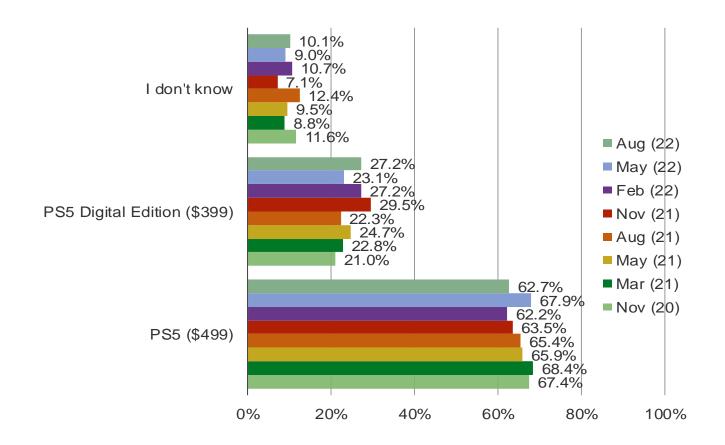
FROM WHERE WOULD YOU BE MOST LIKELY TO BUY THE PS5 FROM?



It's In The Game

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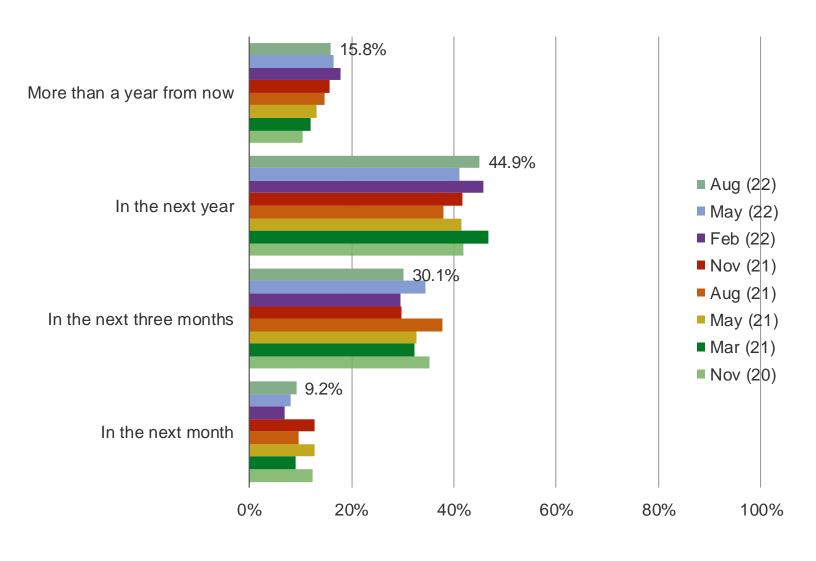
WHICH ARE YOU INTERESTED IN BUYING?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

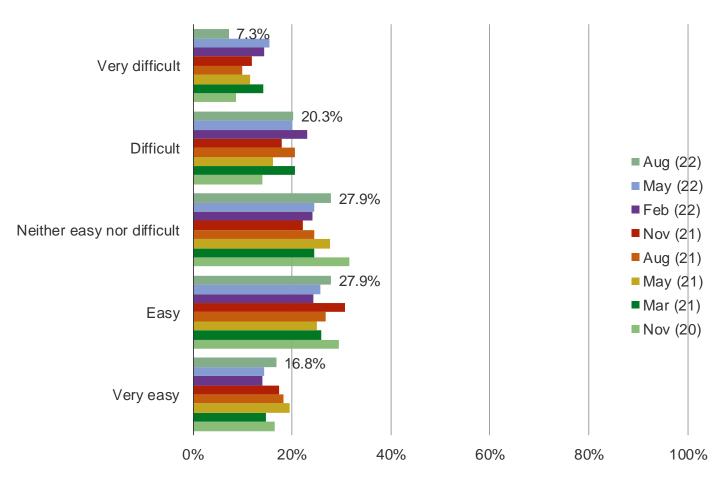
WHEN DO YOU EXPECT TO GET IT?



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Audience: 1,000 US Video Gamers Date: August 2022

HOW EASY OR DIFFICULT DO YOU EXPECT IT WILL BE TO FIND THIS ITEM IN STOCK WHEN YOU TRY TO ORDER IT / BUY IT?

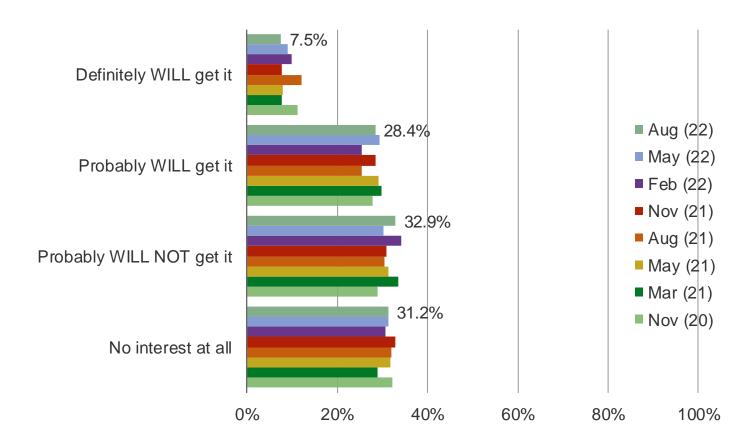


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

PLEASE CHARACTERIZE YOUR INTEREST IN THE SERIES X?

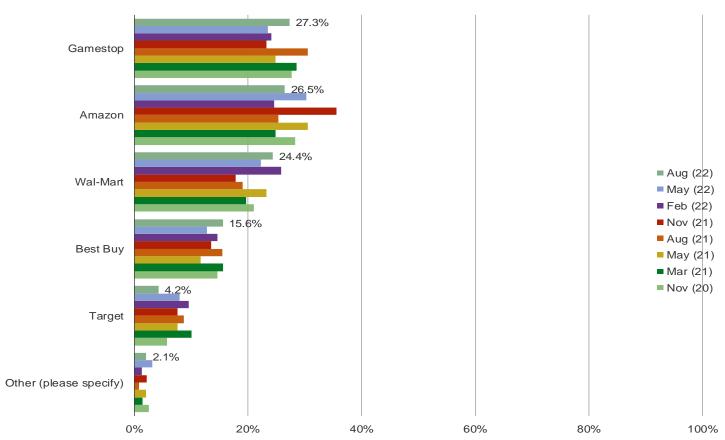
Posed to respondents who have not yet ordered or purchased the Series X / S.



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

FROM WHERE WOULD YOU BE MOST LIKELY TO BUY THE SERIES X / S FROM?

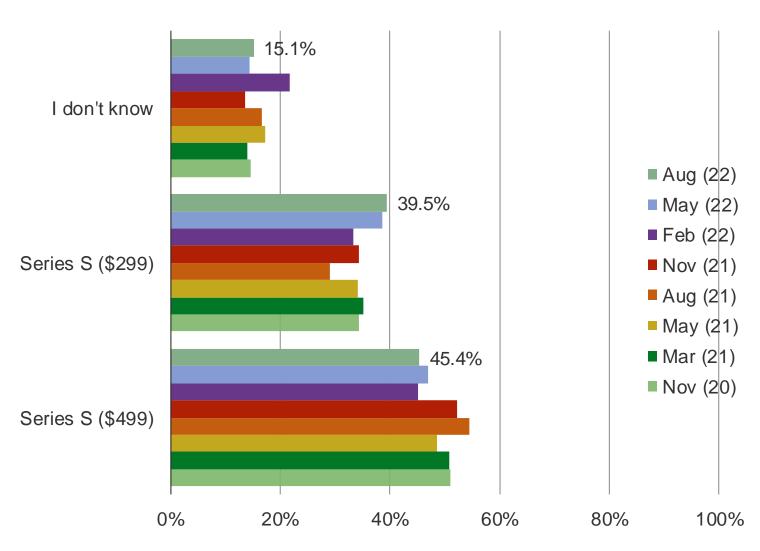


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

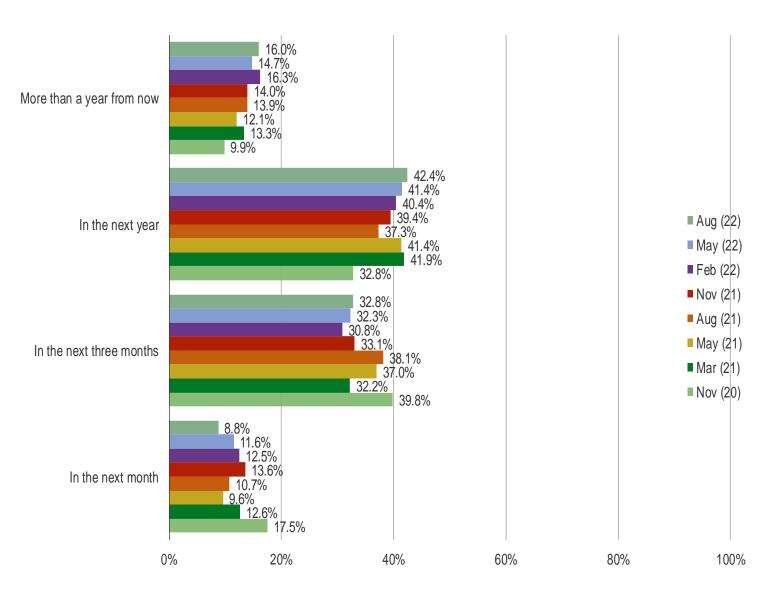
WHICH ARE YOU INTERESTED IN BUYING?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHEN DO YOU EXPECT TO GET IT?

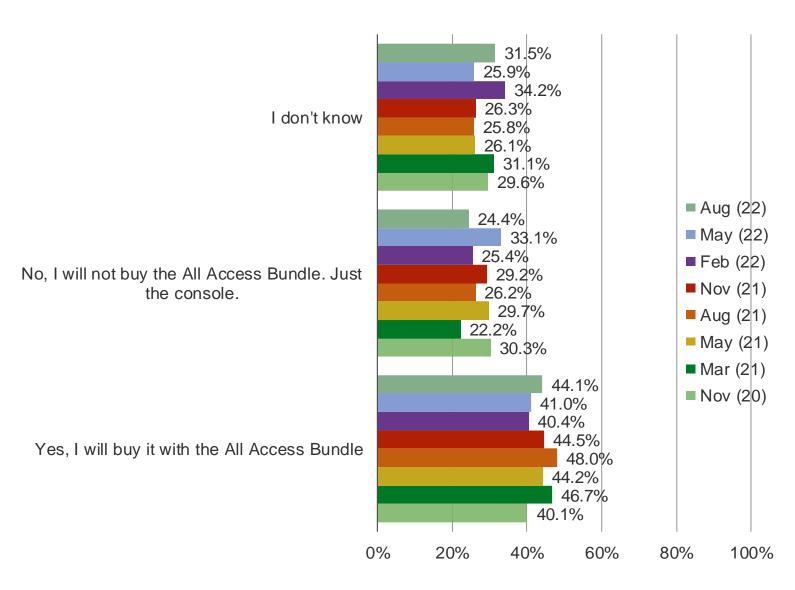


BESPOKE MARKET INTELLIGENCE

It's In The Game

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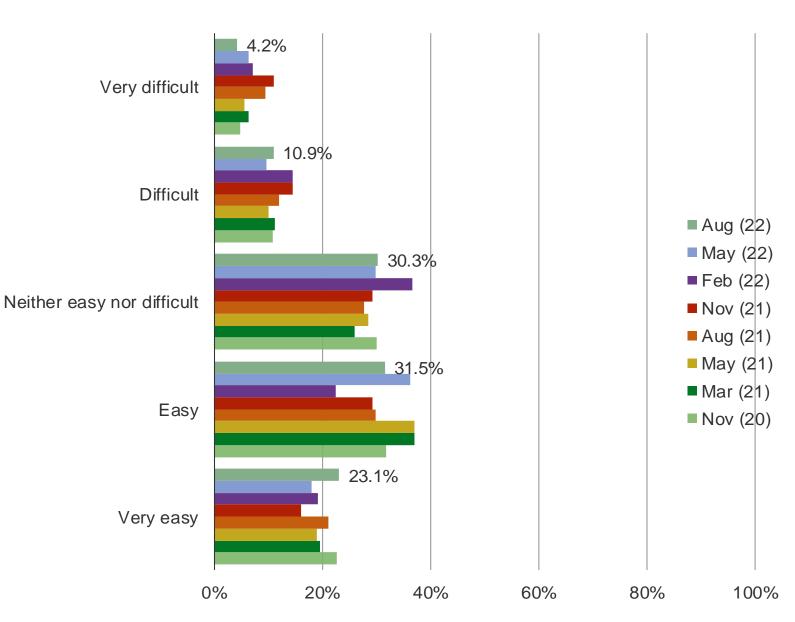
WILL YOU BUY IT WITH THE ALL-ACCESS BUNDLE?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW EASY OR DIFFICULT DO YOU EXPECT IT WILL BE TO FIND THIS ITEM IN STOCK WHEN YOU TRY TO ORDER IT / BUY IT?



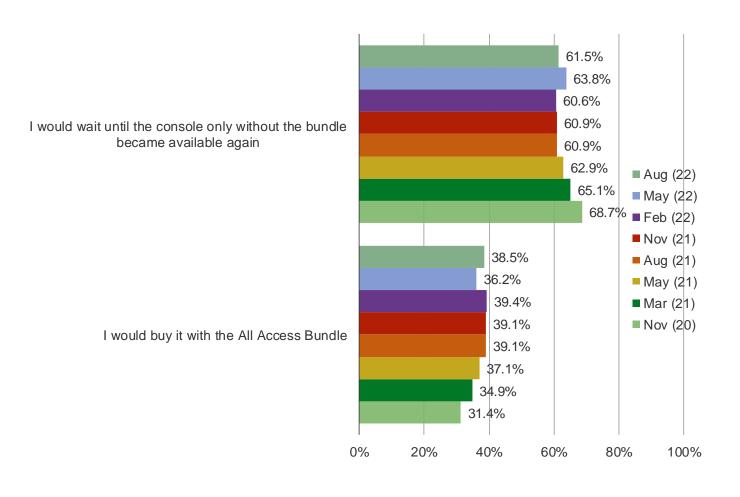
BESPOKE MARKET INTELLIGENCE

www.bespokeintel.com

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

IF YOU ATTEMPTED TO ORDER THE SERIES X OR SERIES S AND IT WAS ONLY AVAILABLE WITH THE ALL ACCESS BUNDLE, WHAT WOULD YOU DO?

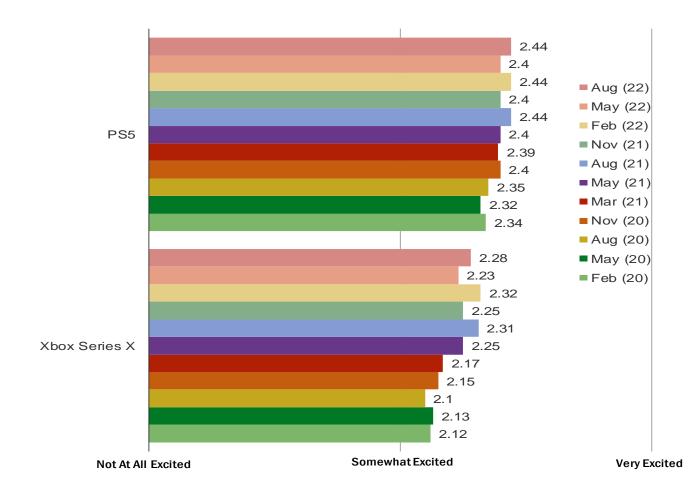


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

PLEASE RATE YOUR LEVEL OF EXCITEMENT FOR THE EXCLUSIVE GAME LINEUP THAT WILL BE AVAILABLE FOR THIS PLATFORM.

This question was posed to the target audience.

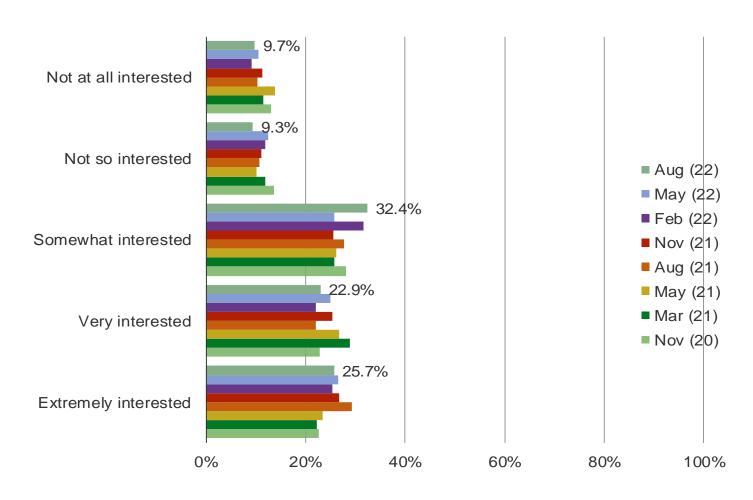


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW MUCH INTEREST WOULD YOU HAVE IN CLOUD GAMING SERVICES IN WHICH YOU COULD PLAY CONSOLE VIDEO GAMES ON REGULAR DEVICES WITH INTERNET CONNECTIONS (SMARTPHONES, TABLETS, LAPTOPS, ETC)

Posed to the target audience.



It's In The Game

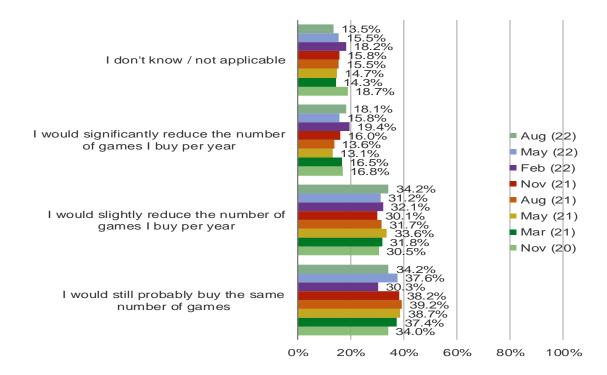
NEW GAME PRICES AND CASH USAGE FOR GAMES

It's In The Game

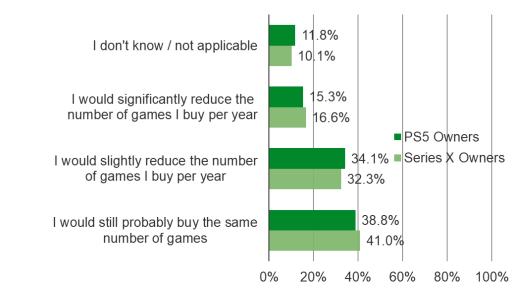
Audience: 1,000 US Video Gamers Date: August 2022

MOST NEW GAMES FOR THE PS5 AND SERIES X WILL COST \$69.99 (AN INCREASE OF \$10 FROM TYPICAL PRICES FOR NEW GAMES). WOULD THIS INCREASE IMPACT HOW MANY GAMES YOU BUY PER YEAR?

Posed to the target audience.



Cross-Tabs: Console Owners



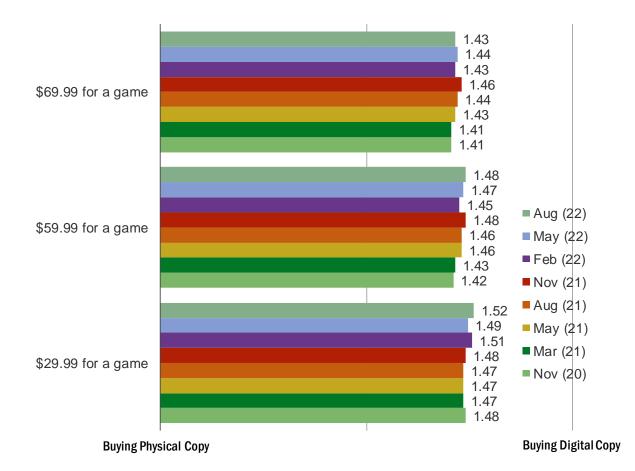
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHICH IS MORE ATTRACTIVE AT THE FOLLOWING PRICE POINTS:

Posed to the target audience.

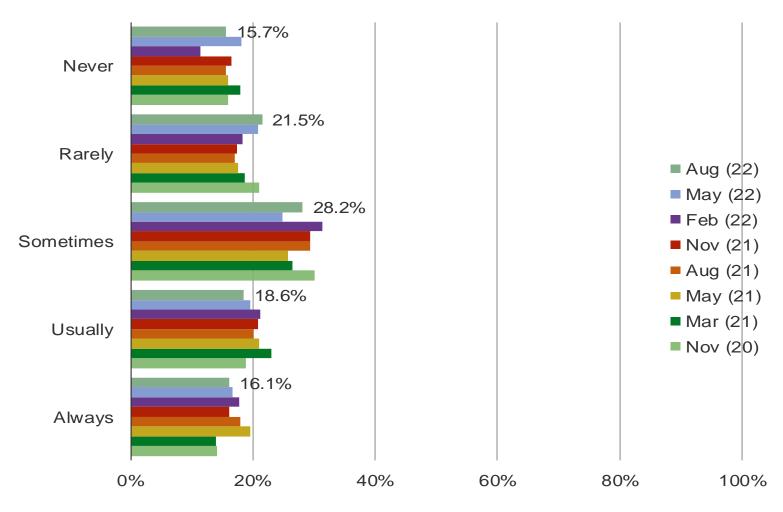


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHEN YOU BUY VIDEO GAMES, HOW OFTEN DO YOU PAY WITH CASH?

Posed to the target audience.



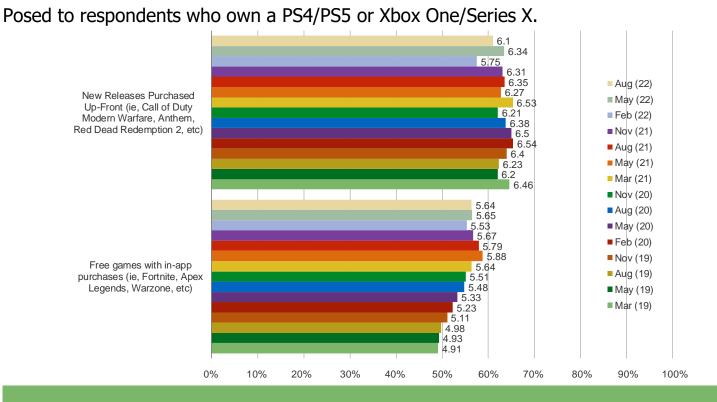
It's In The Game

NEW RELEASES VS. FREE GAMES AND MICROTRANSACTIONS

It's In The Game

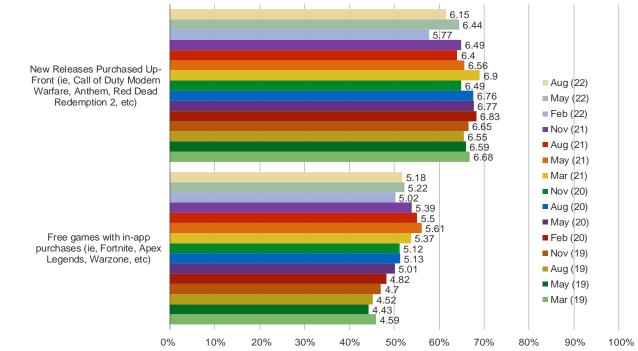
Audience: 1,000 US Video Gamers Date: August 2022

HOW MUCH OF YOUR GAME PLAYING TIME GETS ALLOCATED TO THE FOLLOWING?



HOW MUCH OF YOUR GAME SPENDING BUDGET GETS ALLOCATED TO THE FOLLOWING?

Posed to respondents who own a PS4/PS5 or Xbox One/Series X.

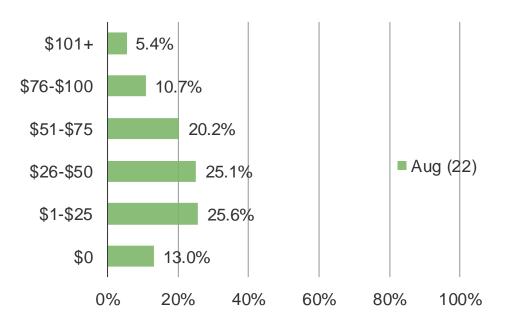


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW MUCH MONEY DO YOU TYPICALLY SPEND PER MONTH ON IN-GAME PURCHASES?

This question was posed to the target audience.



Aug (22)

May (22)

Feb (22)
Nov (21)

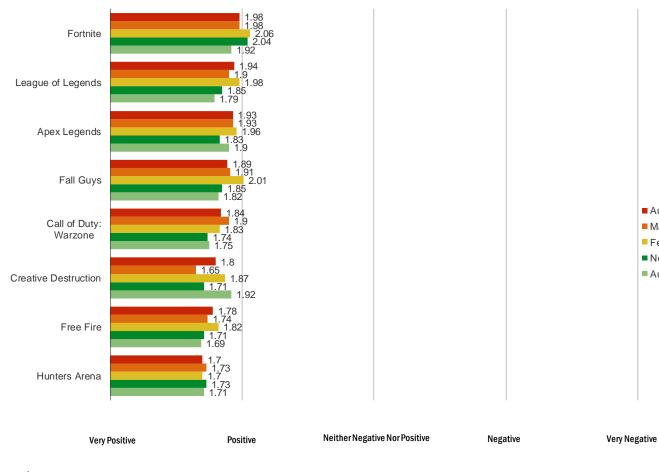
Aug (21)

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHAT IS YOUR OPINION OF THIS GAME?

This question was posed to respondents who said they have played each of the following.



More positive.

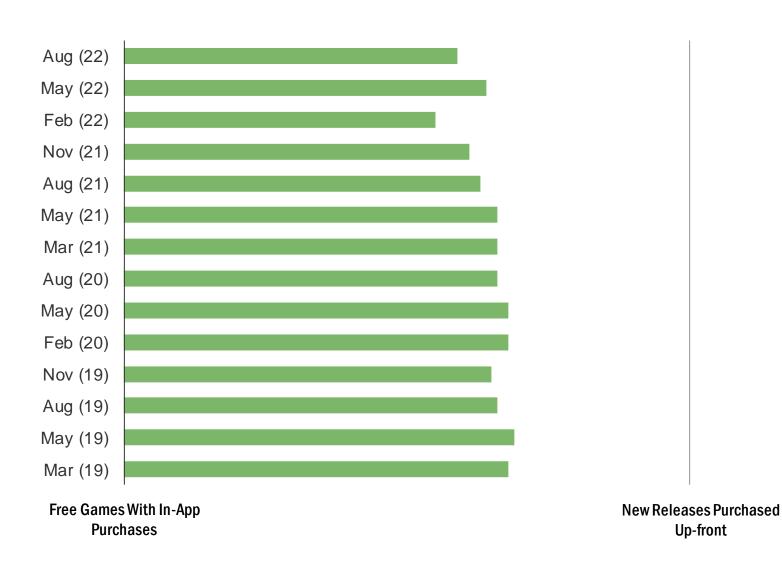
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHICH DO YOU PREFER?

Posed to respondents who own a PS4/PS5 or Xbox One/Series X.

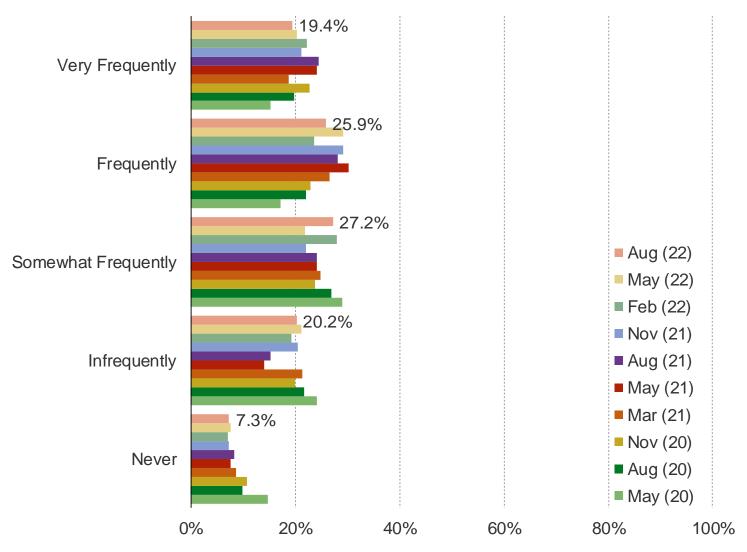


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON XBOX ONE OR THE SERIES X?

Posed to Xbox One owners.

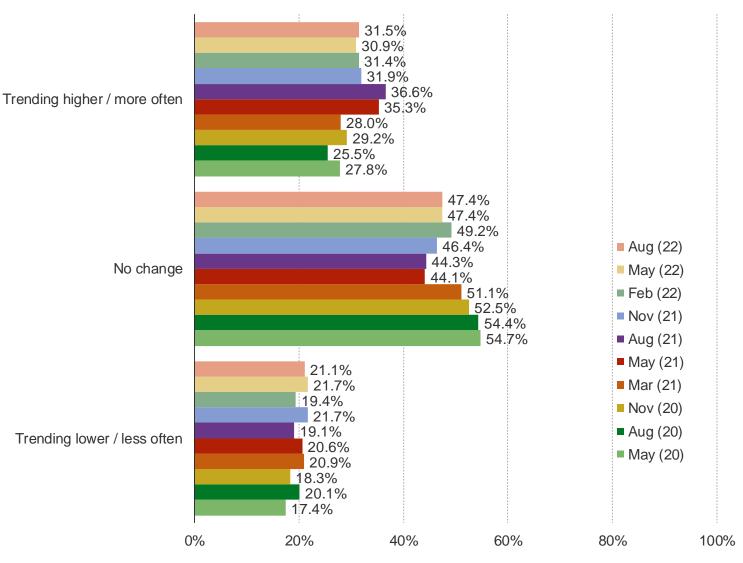


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON XBOX ONE OR THE SERIES X BEEN TRENDING HIGHER OR LOWER OVER TIME?

Posed to Xbox Series X or Xbox One owners.

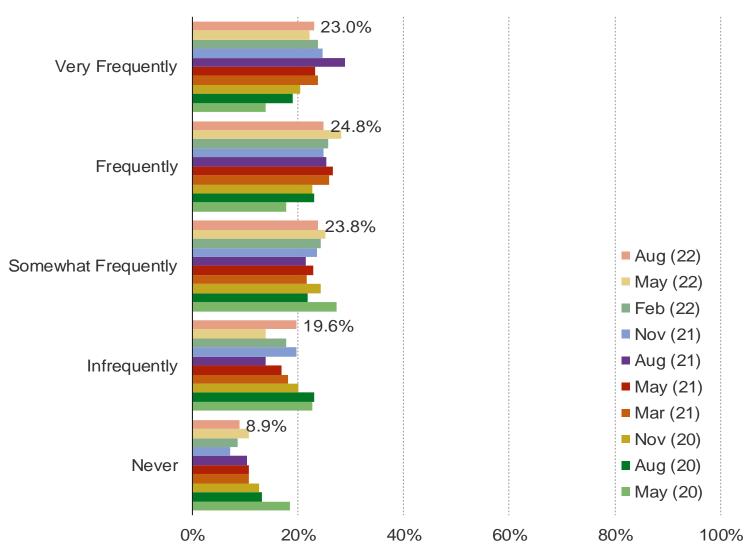


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON PS4/PS5?

Posed to PS4 or PS5 owners.

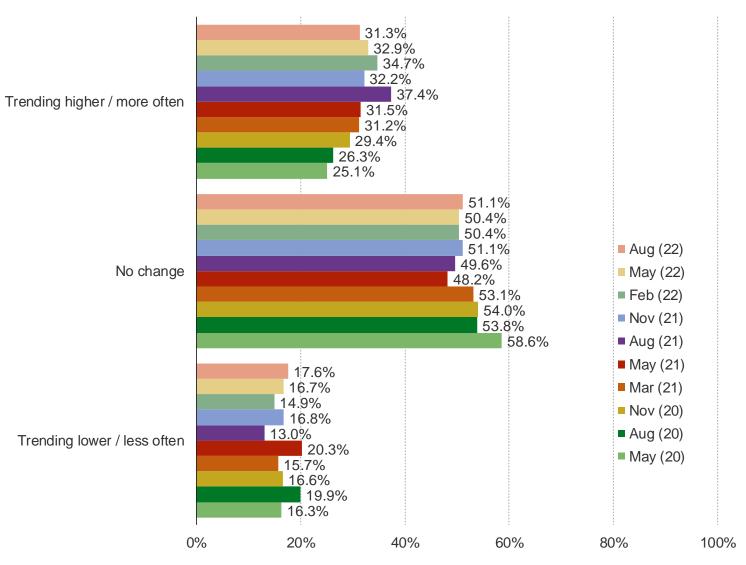


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON PS4/PS5 BEEN TRENDING HIGHER OR LOWER OVER TIME?

Posed to PS5 or PS4 owners.



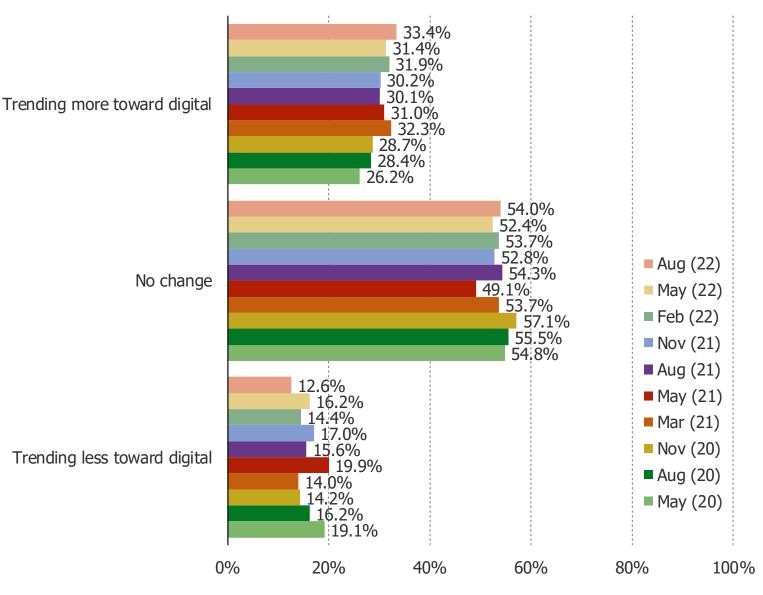
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAS YOUR SPENDING ON DIGITAL GAMES FOR NINTENDO SWITCH/SWITCH LITE BEEN TRENDING HIGHER OR LOWER OVER TIME?

Posed to Nintendo Switch / Switch Lite owners.

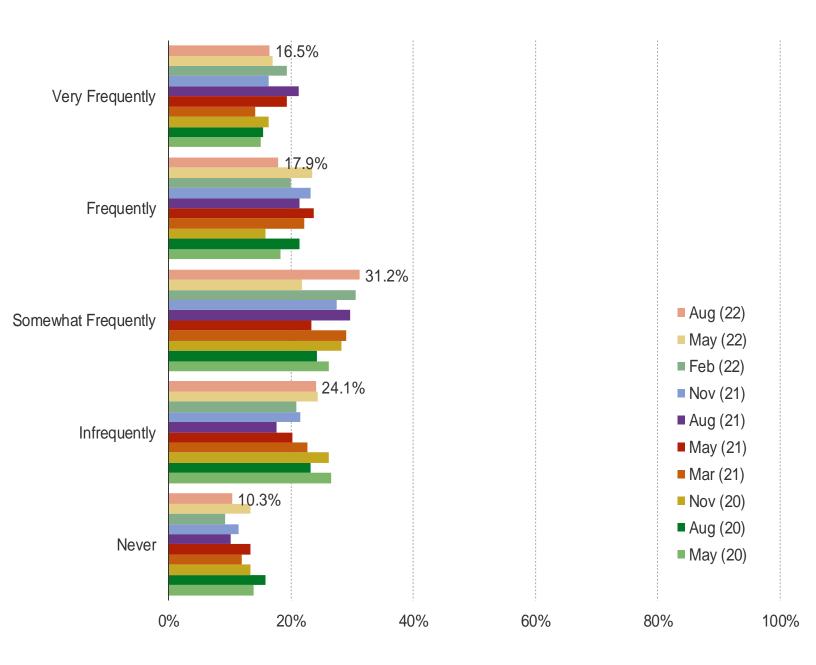


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW OFTEN DO YOU SPEND MONEY ON DOWNLOADABLE CONTENT WITHIN GAMES YOU PLAY ON NINTENDO SWITCH/SWITCH LITE?

Posed to Nintendo Switch / Switch Lite owners.

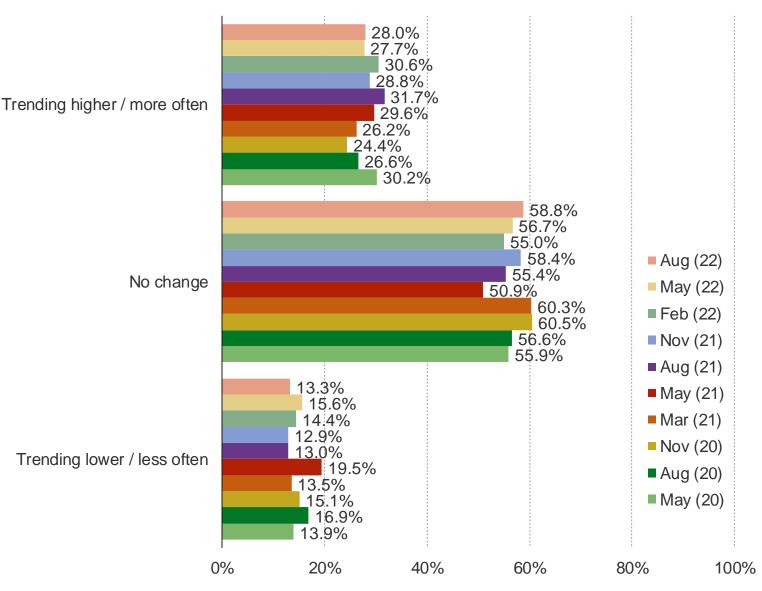


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAS YOUR SPENDING ON DOWNLOADABLE CONTENT WITHIN GAMES ON NINTENDO SWITCH/SWITCH LITE BEEN TRENDING HIGHER OR LOWER OVER TIME?

Posed to Nintendo Switch / Switch Lite owners.



It's In The Game

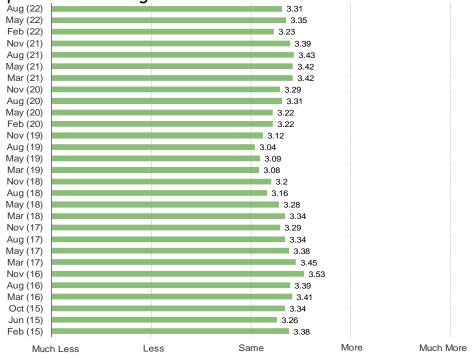
DIGITAL MARKET SHARE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

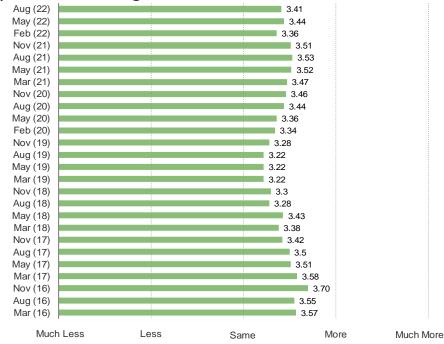
HOW OFTEN ARE YOU DOWNLOADING NEW RELEASE DIGITAL GAMES NOW COMPARED TO 12 MONTHS AGO?

This question was posed to the target audience.



DO YOU EXPECT TO INCREASE OR DECREASE THE NUMBER OF GAMES THAT YOU PURCHASE VIA DIGITAL DOWNLOAD IN THE NEXT 12 MONTHS?

This question was posed to the target audience.

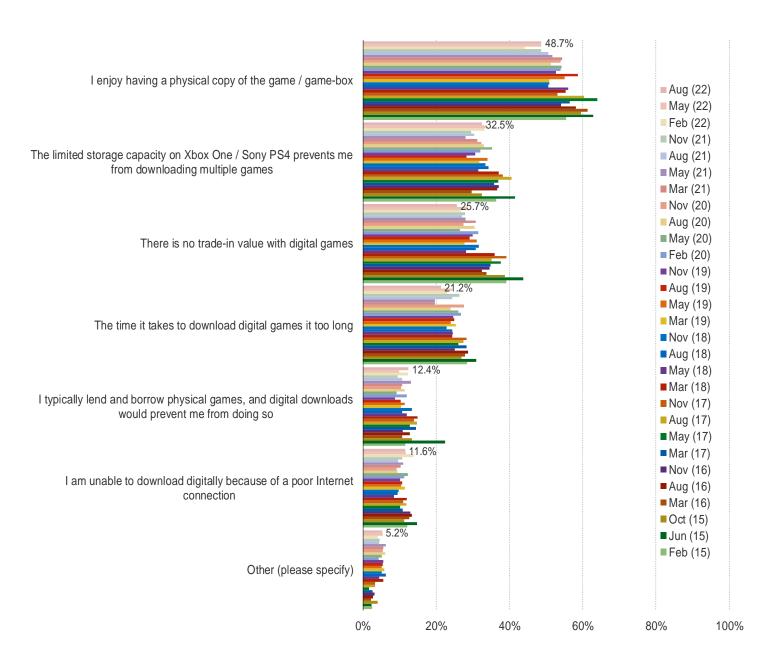


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

FOR THOSE WHO EXPECT TO BUY THE SAME OR LESS DIGITAL GAMES IN THE NEXT 12 MONTHS, WHY DO YOU PREFER PHYSICAL GAMES?

This question was posed to the target audience who does not plan to increase digital game purchasing in the next 12 months.

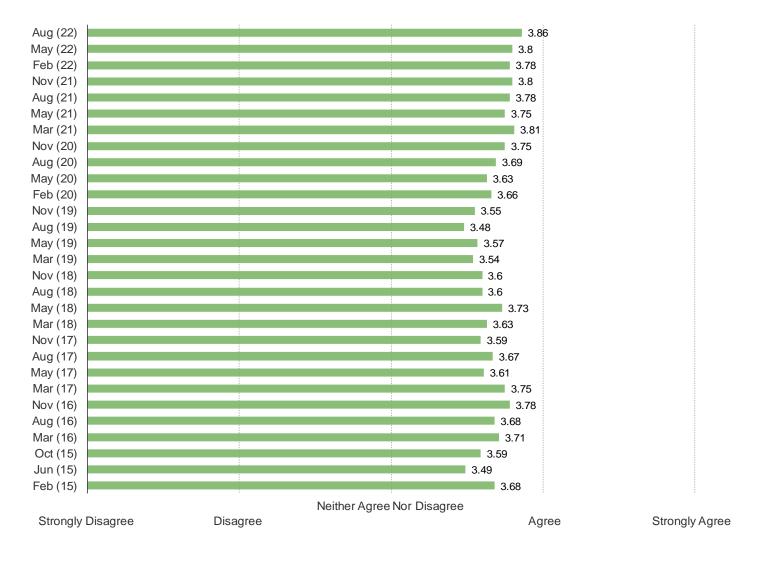


BESPOKE MARKET INTELLIGENCE

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Audience: 1,000 US Video Gamers Date: August 2022

"EVENTUALLY, ALL GAMES WILL BE PURCHASED OR DOWNLOADED DIGITALLY"

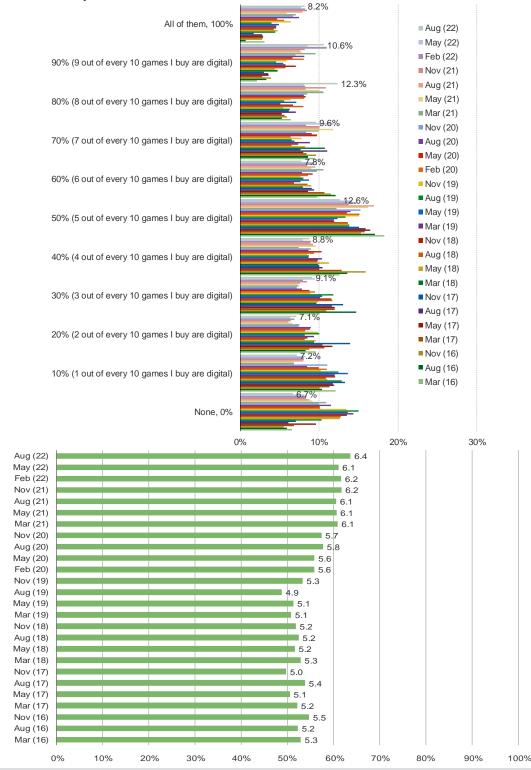


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHAT PERCENTAGE OF VIDEO GAMES THAT YOU BUY ARE DIGITAL DOWNLOADS?

This question was posed to the target audience. Each percentage value below was a multiple choice that they could select.



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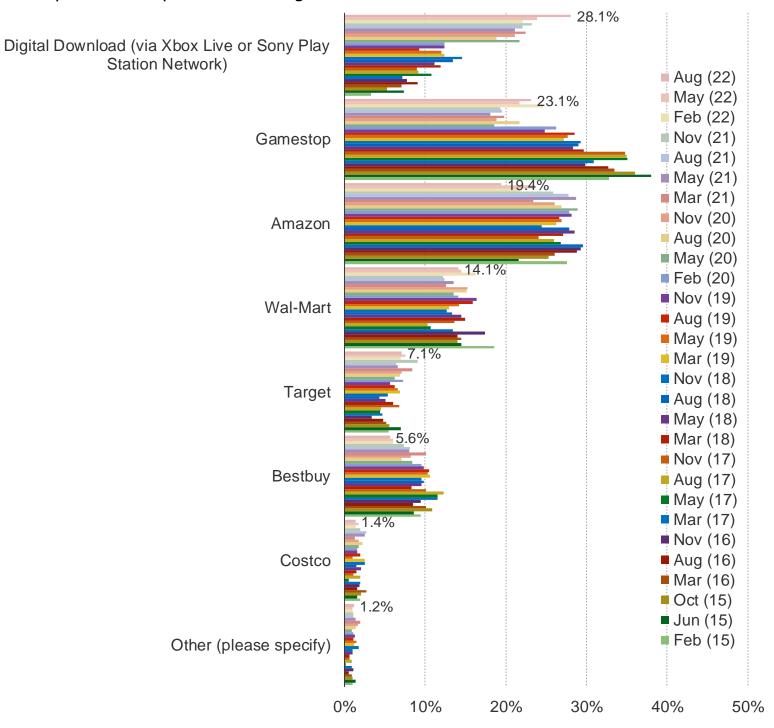
RETAILERS, WITH GAMESTOP DEEP-DIVE

BESPOKE MARKET INTELLIGENCE

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Audience: 1,000 US Video Gamers Date: August 2022

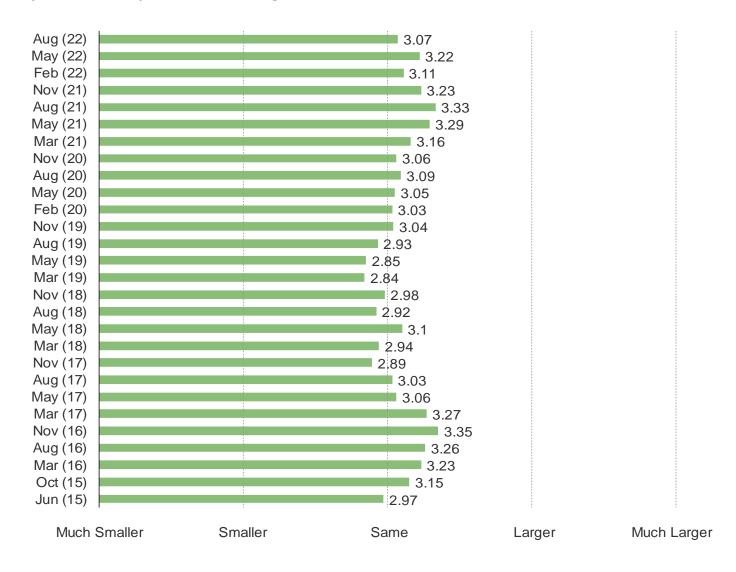
IF YOU WERE BUYING A BRAND NEW GAME TODAY, WHERE WOULD YOU PURCHASE IT?



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Audience: 1,000 US Video Gamers Date: August 2022

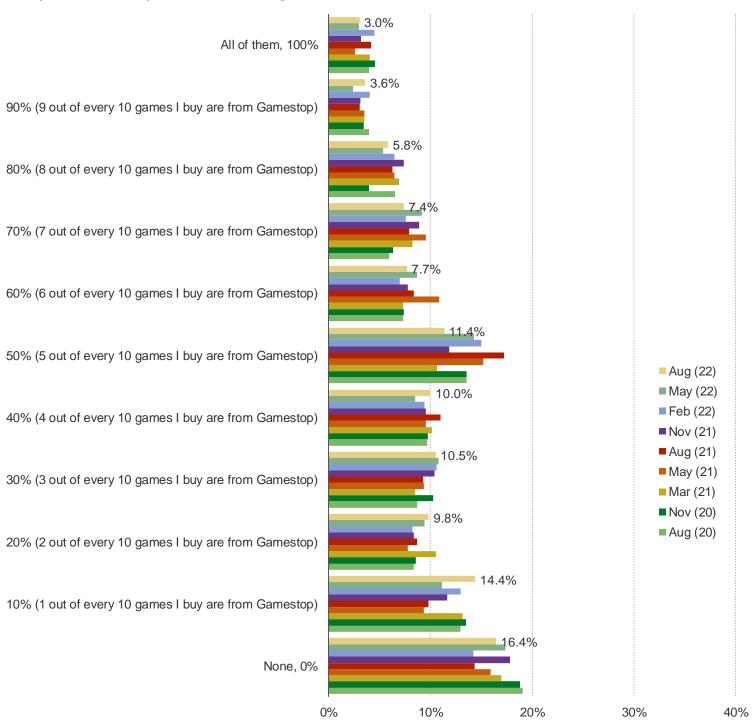
HOW LARGE OF A ROLE DO YOU THINK GAMESTOP WILL PLAY AS DIGITALLY DOWNLOADED GAMES BECOME MORE POPULAR?



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Audience: 1,000 US Video Gamers Date: August 2022

AROUND WHAT PERCENTAGE OF ALL THE GAMES THAT YOU BUY DO YOU PURCHASE THROUGH GAMESTOP?



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20%





40%

60%

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Feb (15)

0%

www.bespokeintel.com Audience: 1,000 US Video Gamers Date: August 2022

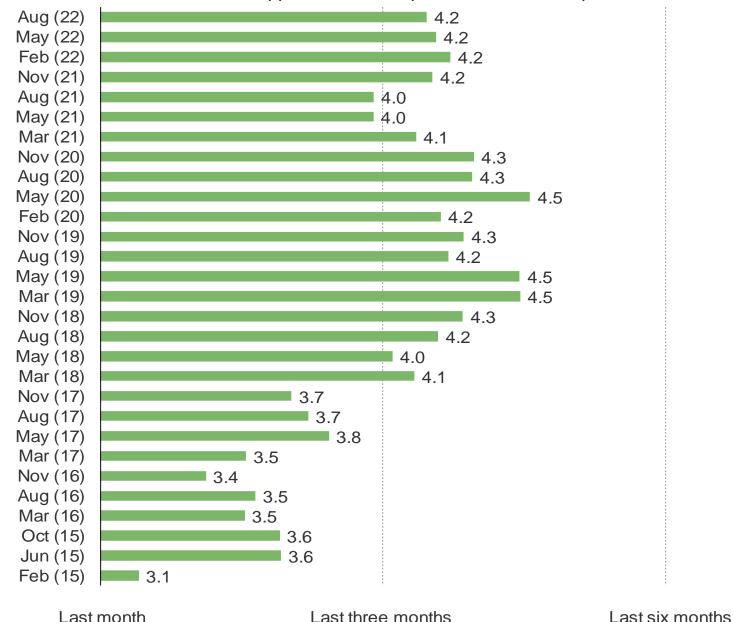
100%

85.5%

80%

Audience: 1,000 US Video Gamers Date: August 2022

WHEN IS THE LAST TIME THAT YOU PURCHASED SOMETHING AT A GAMESTOP STORE?



Posed to those who have ever shopped at GameStop Stores or GameStop Online.

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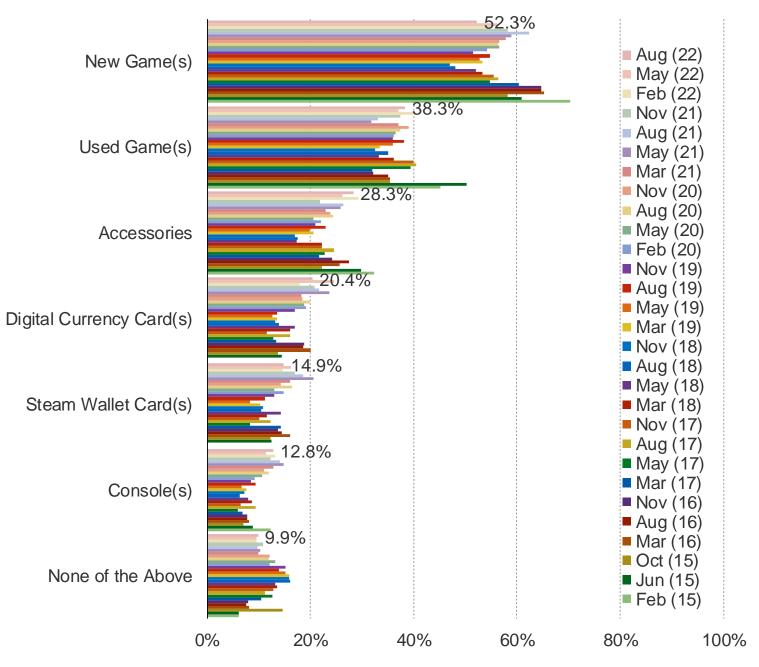
It's In The Game

BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

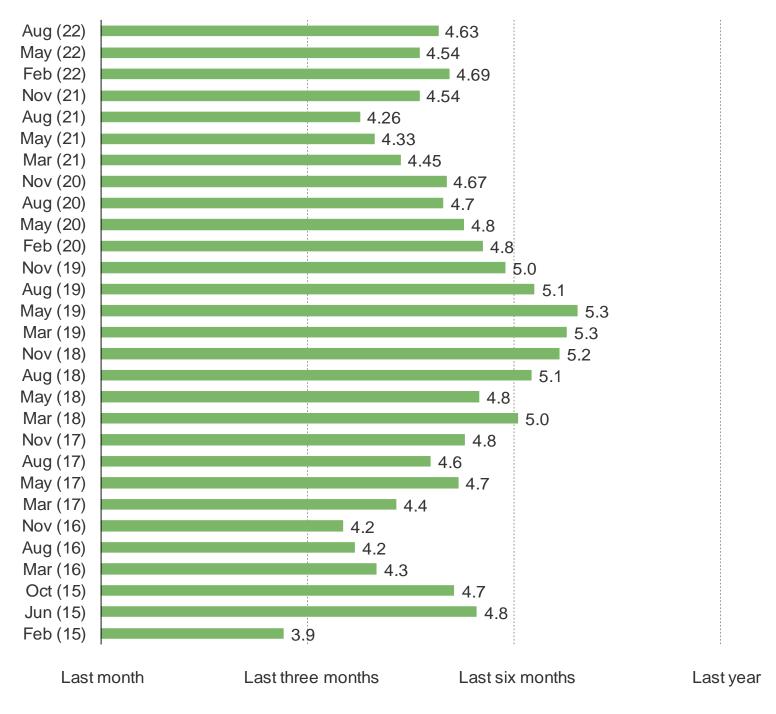
WHAT DID YOU BUY WHEN YOU MOST RECENTLY VISITED GAMESTOP STORES?



Audience: 1,000 US Video Gamers Date: August 2022

WHEN IS THE LAST TIME THAT YOU PURCHASED SOMETHING ONLINE AT GAMESTOP?

Posed to those who have ever shopped at GameStop Stores or GameStop Online.

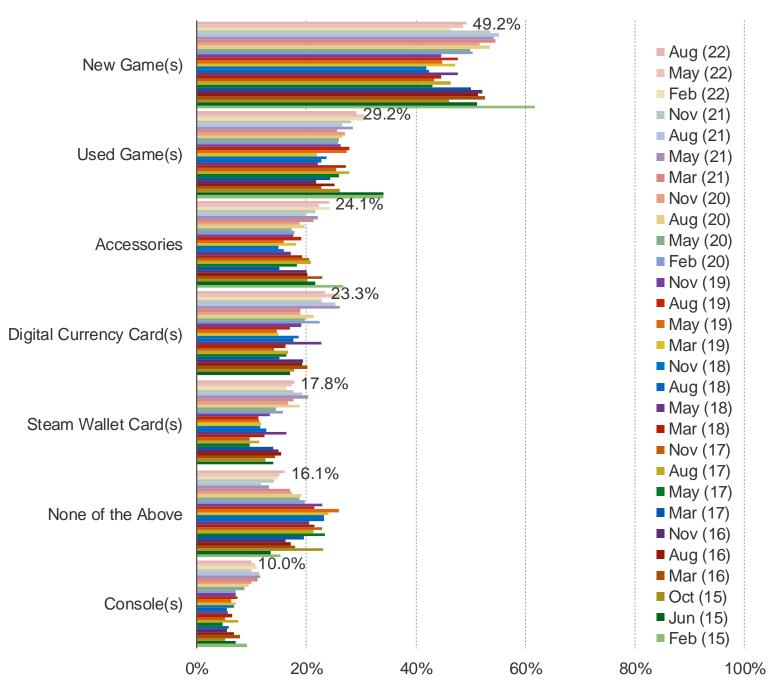


It's In The Game

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHAT DID YOU BUY WHEN YOU LAST PURCHASED SOMETHING AT GAMESTOP ONLINE?

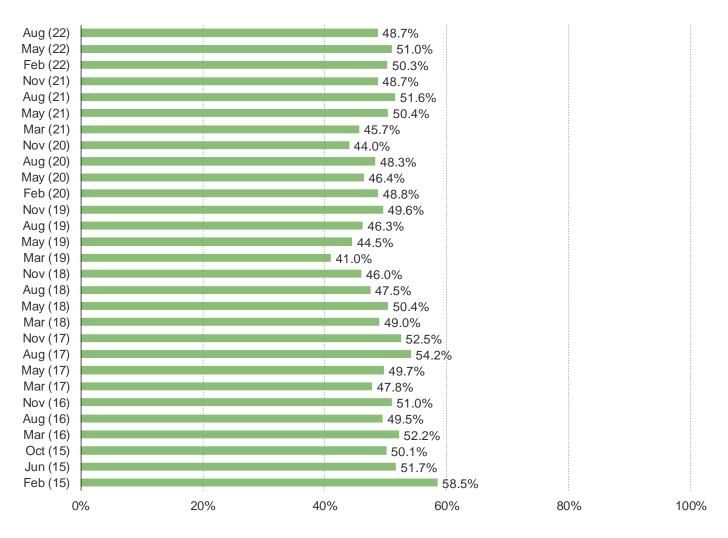


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

ARE YOU A GAMESTOP POWERUP REWARDS MEMBER?



BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

DO YOU PREFER TO SHOP AT GAMESTOP STORES OR AT GAMESTOP ONLINE?

Posed to those who have ever shopped at GameStop Stores or GameStop Online.

36.4% Aug (22) May (22) Feb (22) Nov (21) Aug (21) May (21) Mar (21) Nov (20) Aug (20) May (20) Feb (20) Nov (19) Aug (19) May (19) Mar (19) 63.6% Nov (18) Aug (18) May (18) Mar (18) Nov (17) Aug (17) May (17) Mar (17) Nov (16) Aug (16) Mar (16) Oct (15) Jun (15) Feb (15) 20% 0% 40% 60% 80% 100%

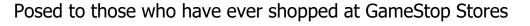
I prefer to shop online at Gamestop.com

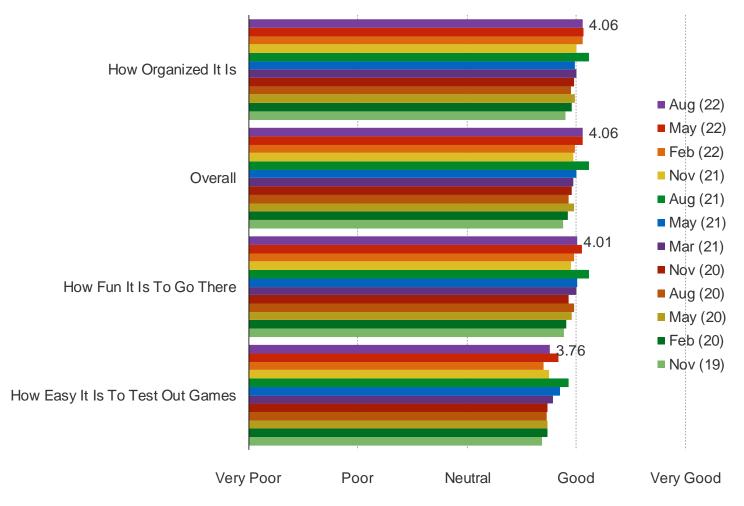
I prefer to shop at Gamestop stores

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW WOULD YOU RATE THE IN-STORE SHOPPING EXPERIENCE AT GAMESTOP?



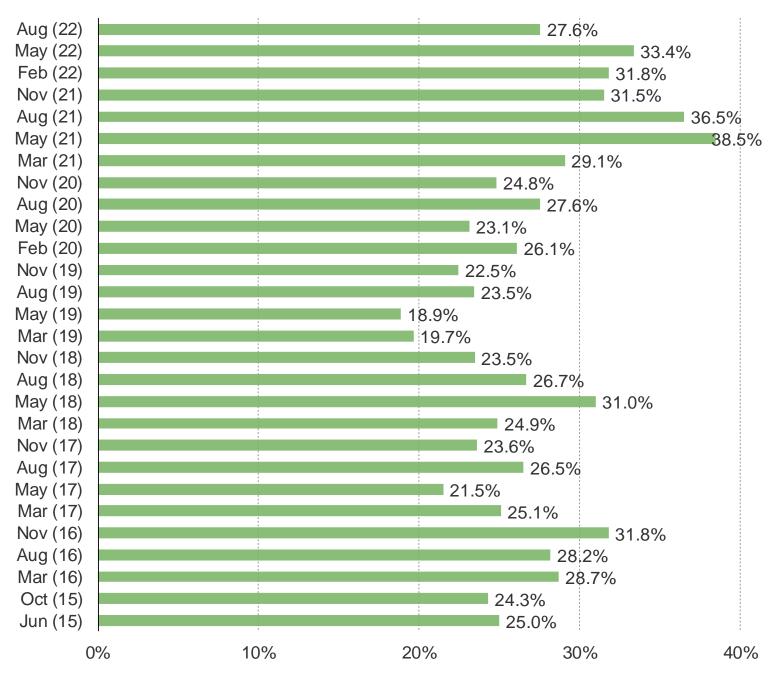


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

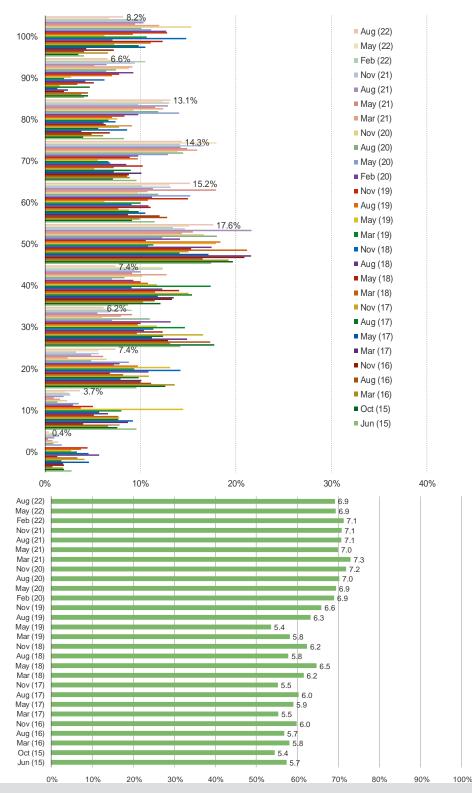
DO YOU HAVE A GAMESTOP POWER-UP REWARDS CREDIT CARD?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHAT PERCENTAGE OF YOUR PURCHASES THROUGH GAMESTOP DO YOU MAKE WITH YOUR POWER-UP REWARDS CREDIT CARD?

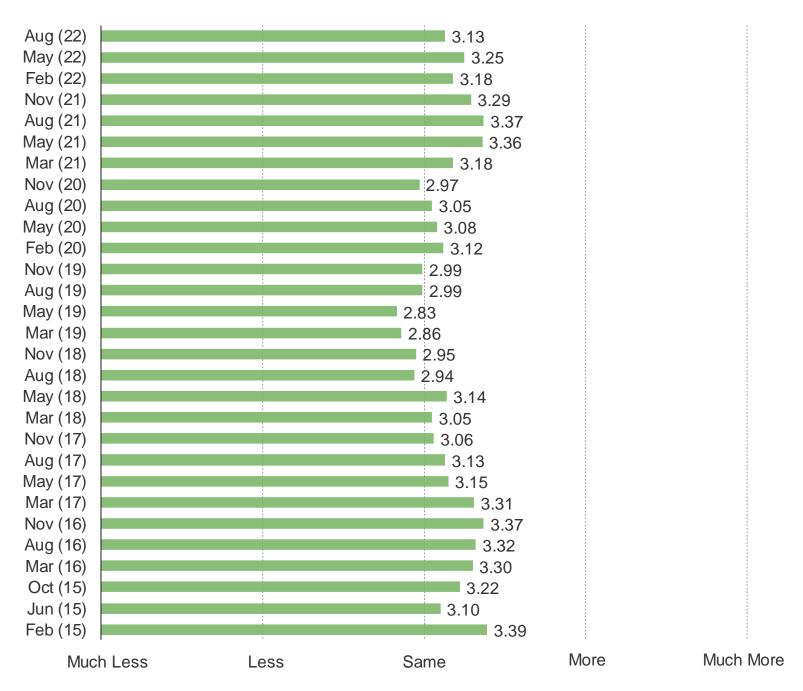


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW DO YOU COMPARE THE AMOUNT OF SHOPPING YOU CURRENTLY DO AT GAMESTOP WITH THE AMOUNT ONE YEAR AGO?



BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW WOULD YOU COMPARE THE AMOUNT OF TRADE-INS YOU ARE CURRENTLY DOING AT GAMESTOP VS ONE YEAR AGO?

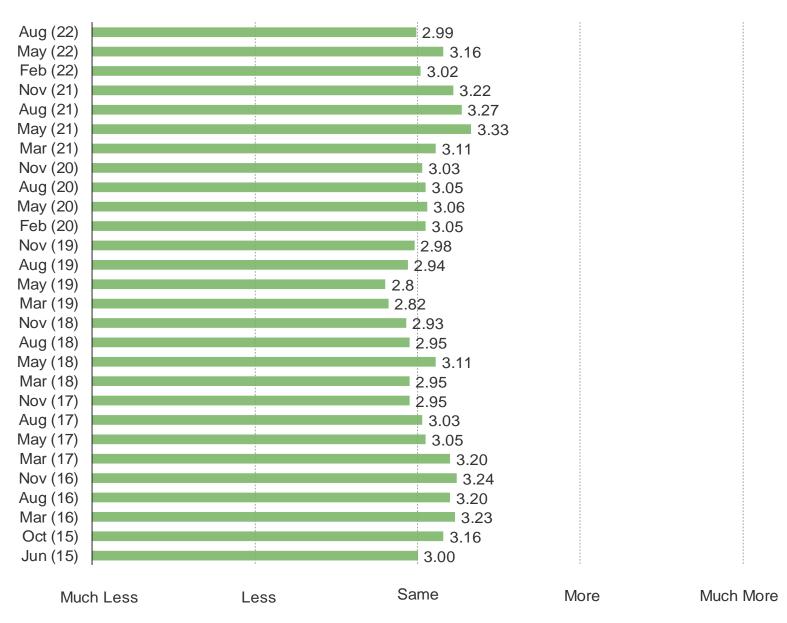


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HAS THE ABILITY TO DOWNLOAD GAMES DIGITALLY IMPACTED THE AMOUNT OF MONEY YOU SPEND AT GAMESTOP?

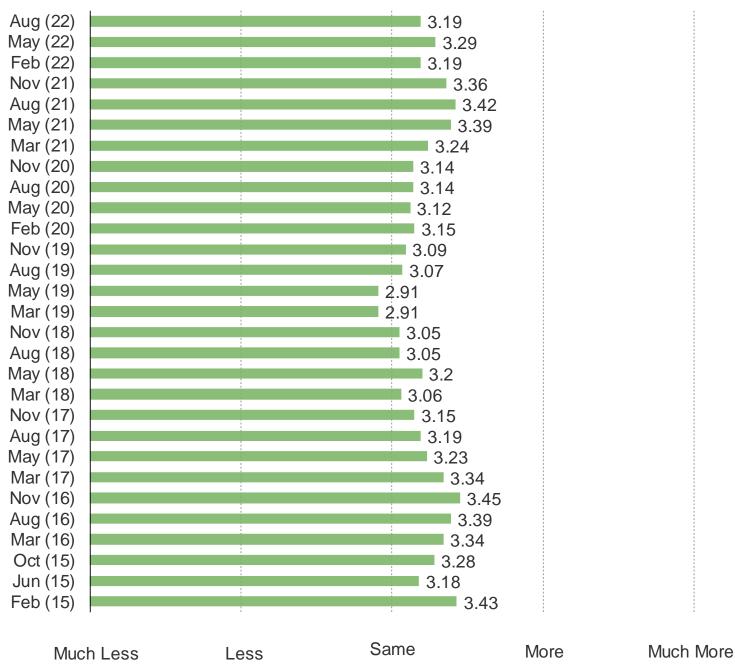


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

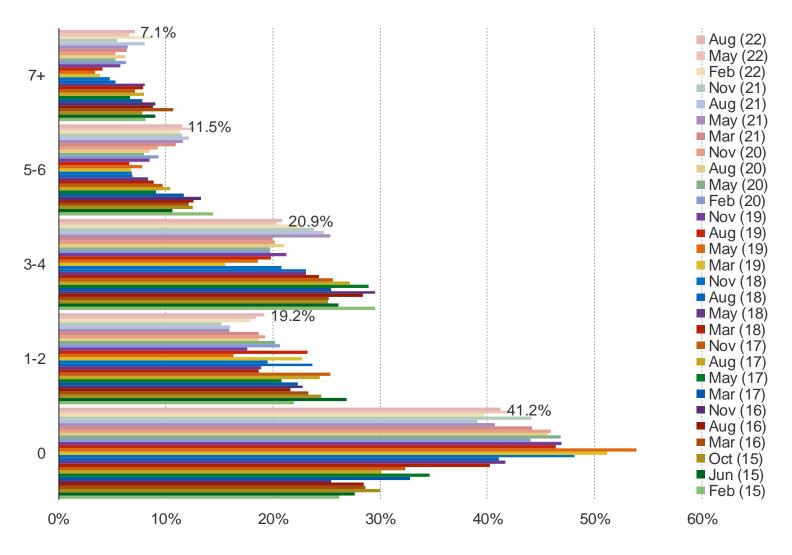
HOW MUCH DO YOU EXPECT TO SHOP AT GAMESTOP IN THE NEXT TWELVE MONTHS?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

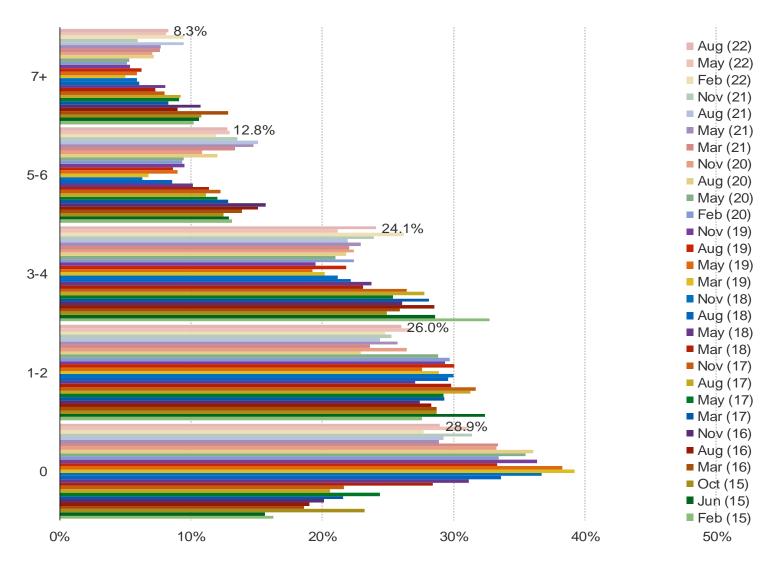
HOW MANY USED GAMES HAVE YOU SOLD TO GAMESTOP IN THE PAST 12 MONTHS?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

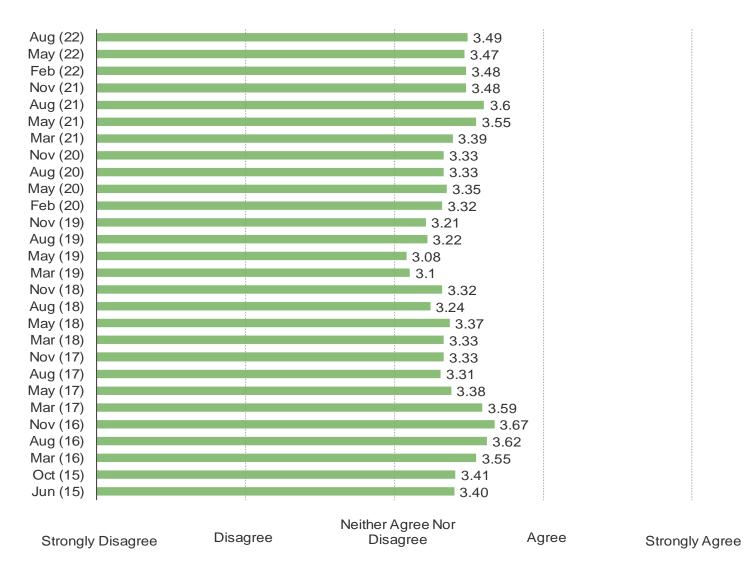
HOW MANY USED GAMES HAVE YOU BOUGHT FROM GAMESTOP IN THE PAST 12 MONTHS?



It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

"I RELY ON THE KNOWLEDGE OF GAMESTOP STORE ASSOCIATES AS PART OF MY VIDEO GAME BUYING, SELLING, DOWNLOADING, AND PLAYING EXPERIENCE."

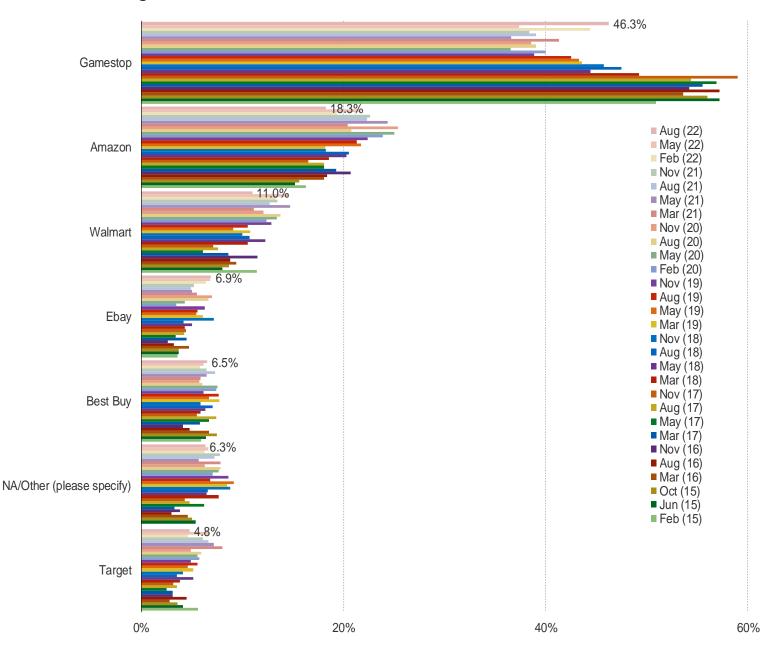


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHERE DO YOU PREFER TO BUY USED VIDEO GAMES?

Posed to the target audience.



It's In The Game

FORTNITE

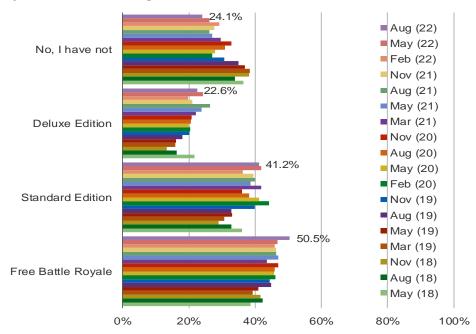
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It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

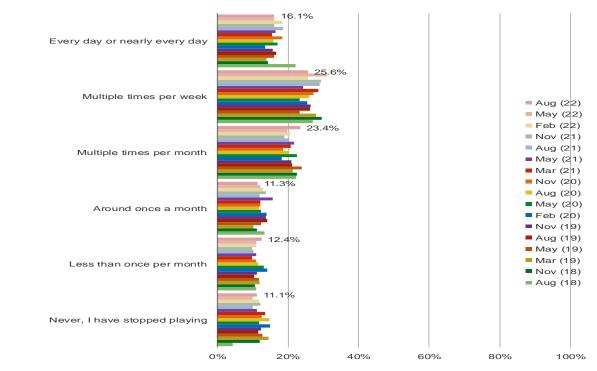
HAVE YOU PLAYED FORTNITE? (SELECT ALL THAT APPLY)

This question was posed to the target audience.



HOW OFTEN DO YOU CURRENTLY PLAY FORTNITE?

This question was posed to respondents who have played Fortnite.

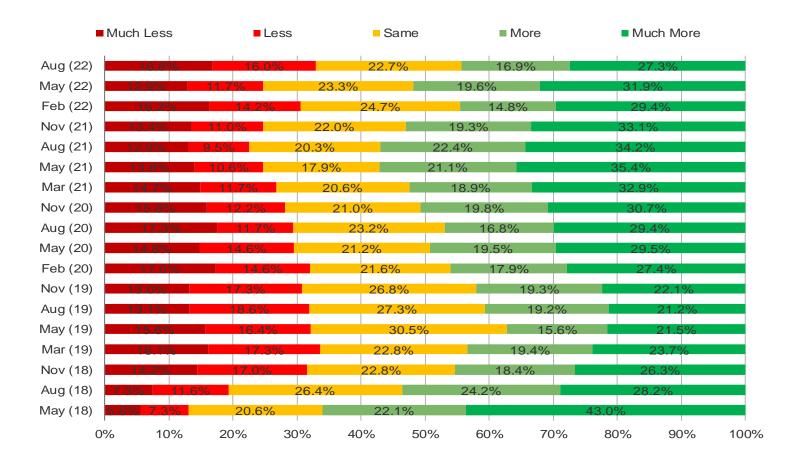


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

ARE YOU PLAYING FORTNITE NOW MORE OR LESS COMPARED TO THE FIRST MONTH AFTER YOU GOT IT?

This question was posed to respondents who have played Fortnite.



It's In The Game

CONSOLES: NINTENDO SWITCH

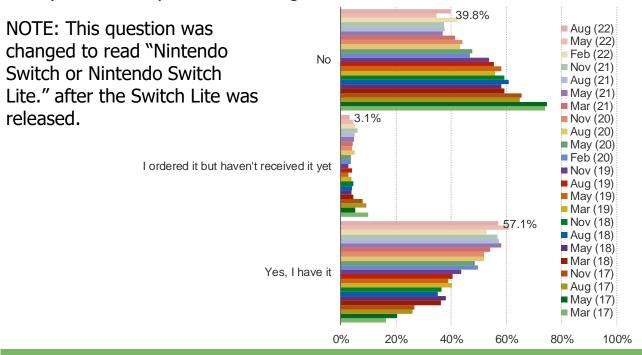
FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

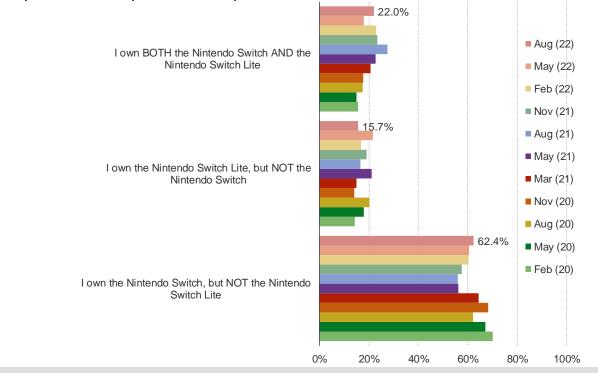
DO YOU OWN A NINTENDO SWITCH OR SWITCH LITE?

This question was posed to the target audience.



WHICH OF THE FOLLOWING BEST DESCRIBES YOU?

This question was posed to respondents who own or ordered the Nintendo Switch.

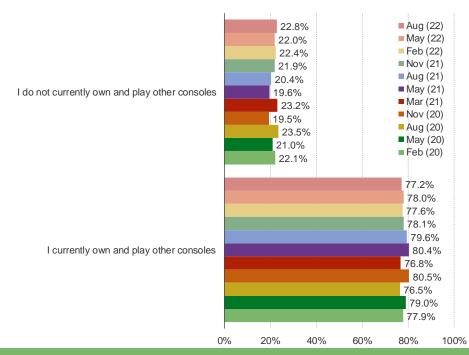


Audience: 1,000 US Video Gamers Date: August 2022

It's In The Game

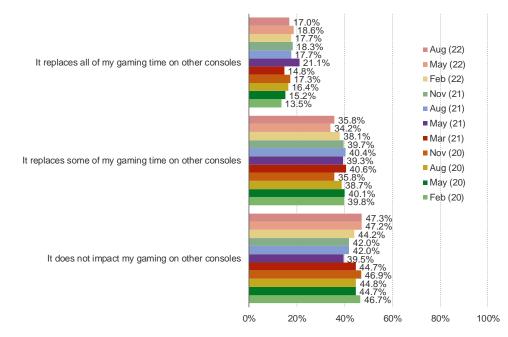
DO YOU CURRENTLY OWN / PLAY ANY OTHER CONSOLES OTHER THAN THE SWITCH / SWITCH LITE?

This question was posed to respondents who own the Nintendo Switch or Switch Lite.



DOES THE SWITCH / SWITCH LITE REPLACE / TAKEAWAY GAMING ON OTHER CONSOLES?

This question was posed to Switch/Switch Lite owners who currently own or play other consoles.

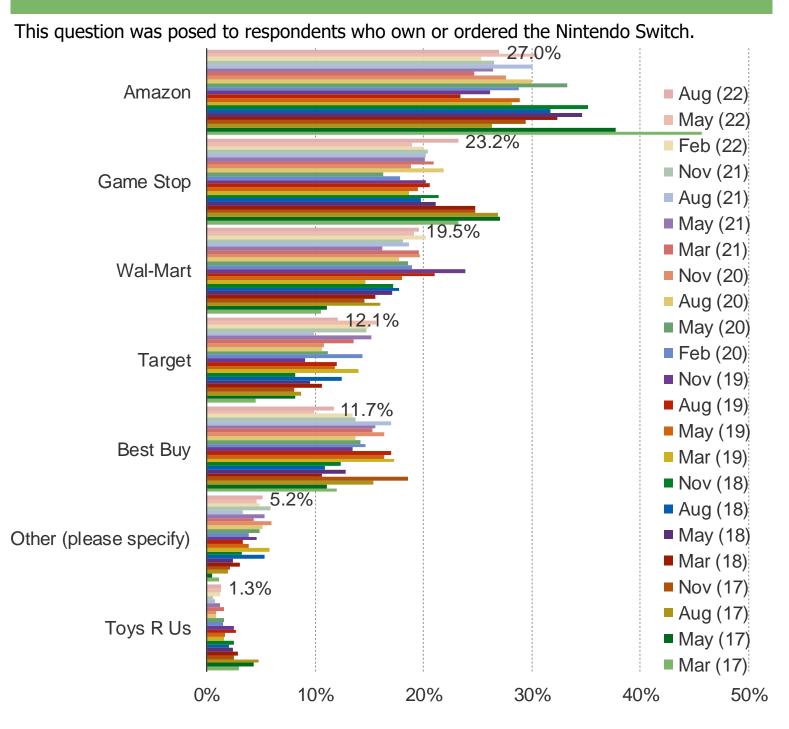


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHERE DID YOU BUY / ORDER THE SWITCH?

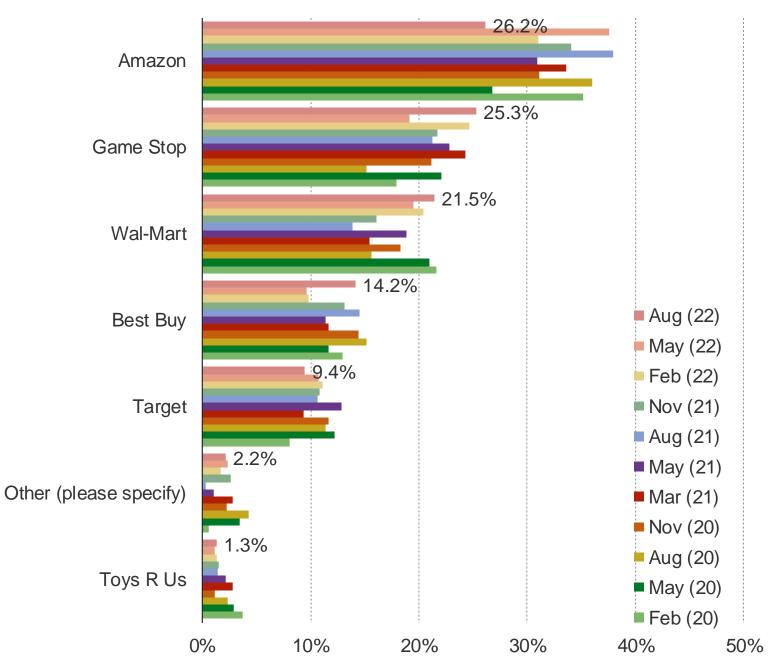


BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHERE DID YOU BUY / ORDER THE SWITCH LITE?



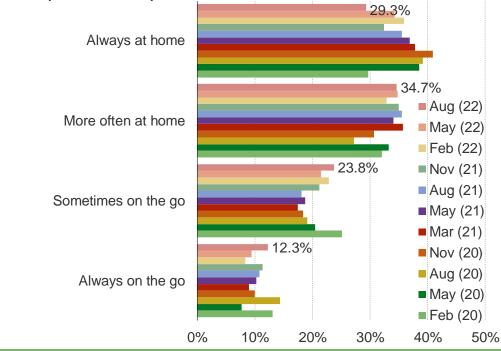
This question was posed to respondents who own or ordered the Nintendo Switch Lite.

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

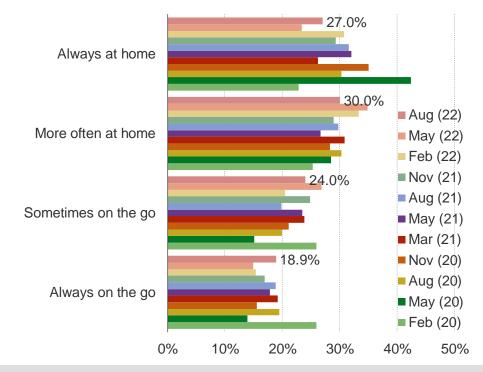
WHICH BEST DESCRIBES YOUR USAGE OF THE NINTENDO SWITCH? (NOT THE NINTENDO SWITCH LITE)

This question was posed to respondents who own or ordered the Nintendo Switch.



WHICH BEST DESCRIBES YOUR USAGE OF THE NINTENDO SWITCH LITE? (NOT THE NINTENDO SWITCH)

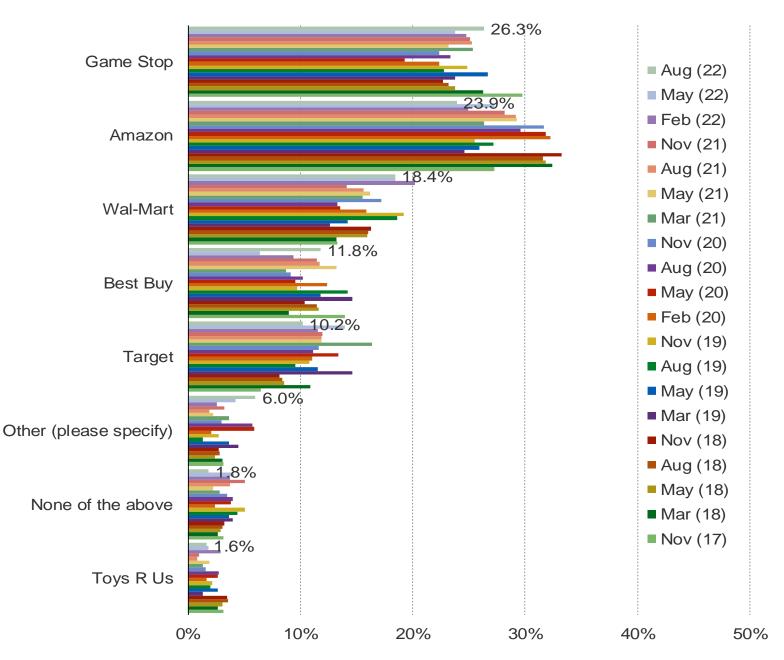
This question was posed to respondents who own or ordered the Nintendo Switch Lite.



Audience: 1,000 US Video Gamers Date: August 2022

THINKING ABOUT THE LAST GAME YOU BOUGHT FOR THE SWITCH, WHERE DID YOU BUY IT?

This question was posed to respondents who own or ordered the Nintendo Switch.



It's In The Game

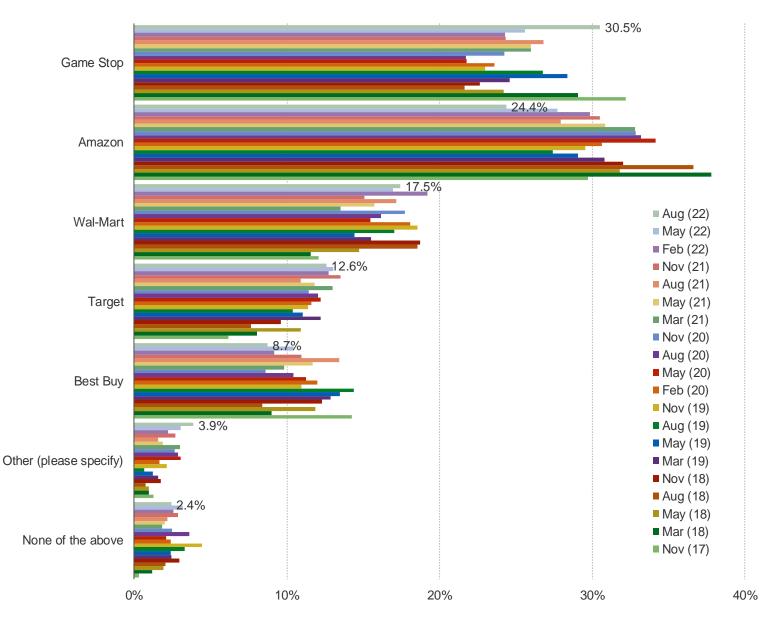
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

IF YOU NEEDED TO BUY A NEW SWITCH GAME TODAY, WHERE WOULD YOU BE MOST LIKELY TO GET IT?

This question was posed to respondents who own or ordered the Nintendo Switch.

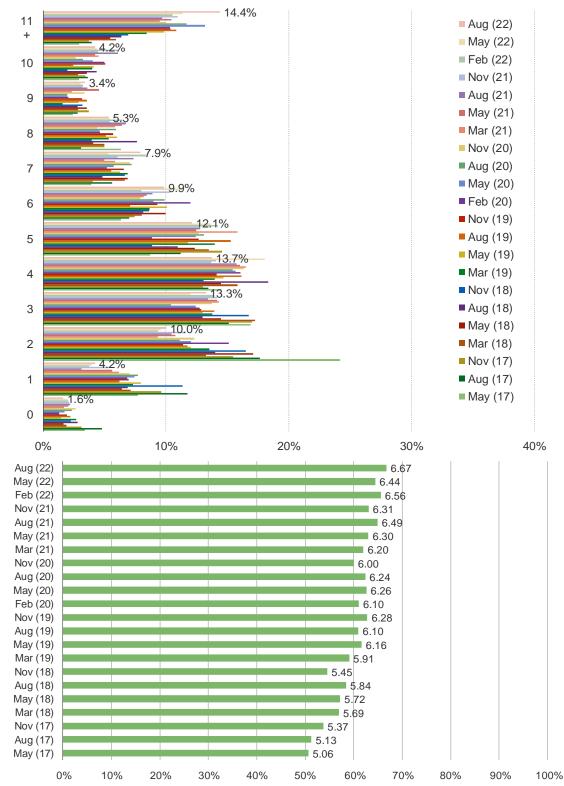


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Audience: 1,000 US Video Gamers Date: August 2022

HOW MANY GAMES HAVE YOU PURCHASED SO FAR FOR THE SWITCH?

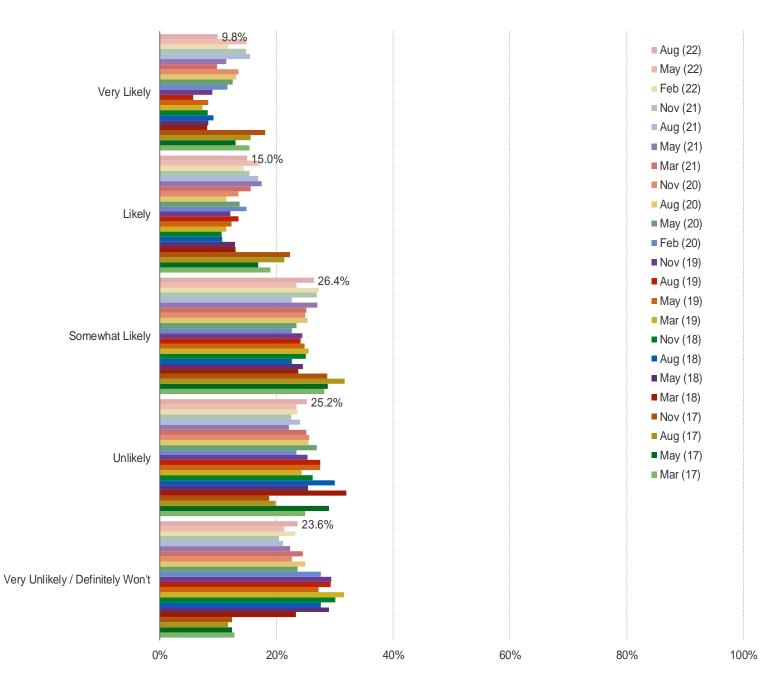
This question was posed to the target audience that owns a Nintendo Switch



Audience: 1,000 US Video Gamers Date: August 2022

HOW LIKELY ARE YOU TO BUY THE NINTENDO SWITCH IN THE NEXT YEAR?

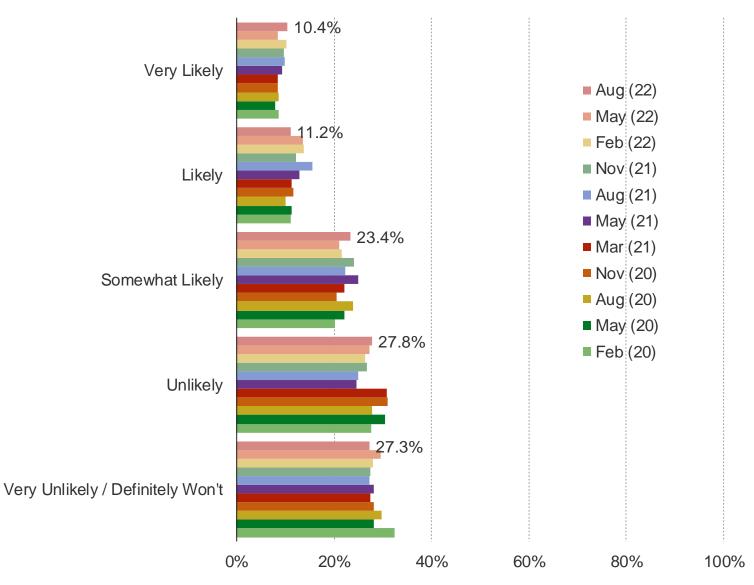
This question was posed to the target audience that doesn't currently own the Nintendo Switch.



Audience: 1,000 US Video Gamers Date: August 2022

HOW LIKELY ARE YOU TO BUY THE NINTENDO SWITCH LITE IN THE NEXT YEAR?

This question was posed to the target audience that doesn't currently own the Nintendo Switch Lite.

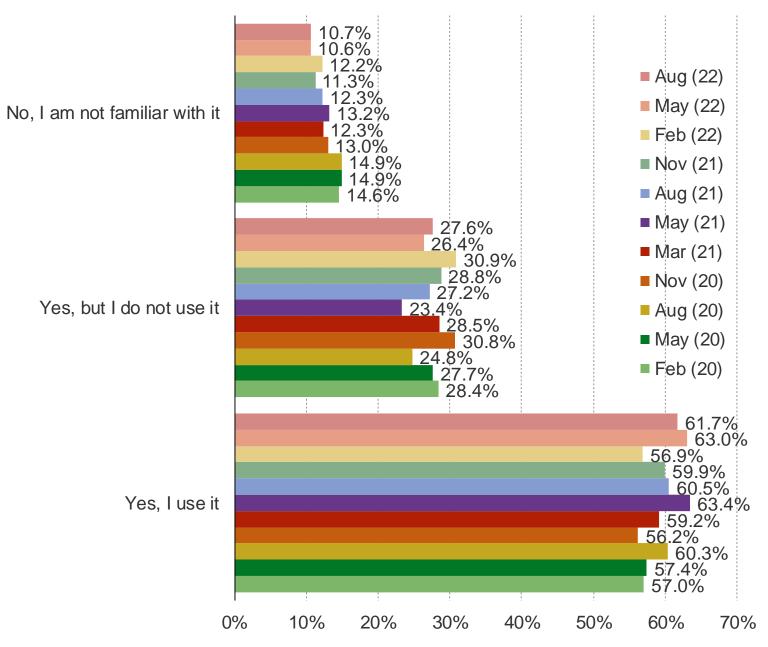


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

ARE YOU FAMILIAR WITH NINTENDO SWITCH ONLINE?

This question was posed to respondents who own or ordered the Nintendo Switch.



CONSOLES: PLAYSTATION AND XBOX

BESPOKE MARKET INTELLIGENCE

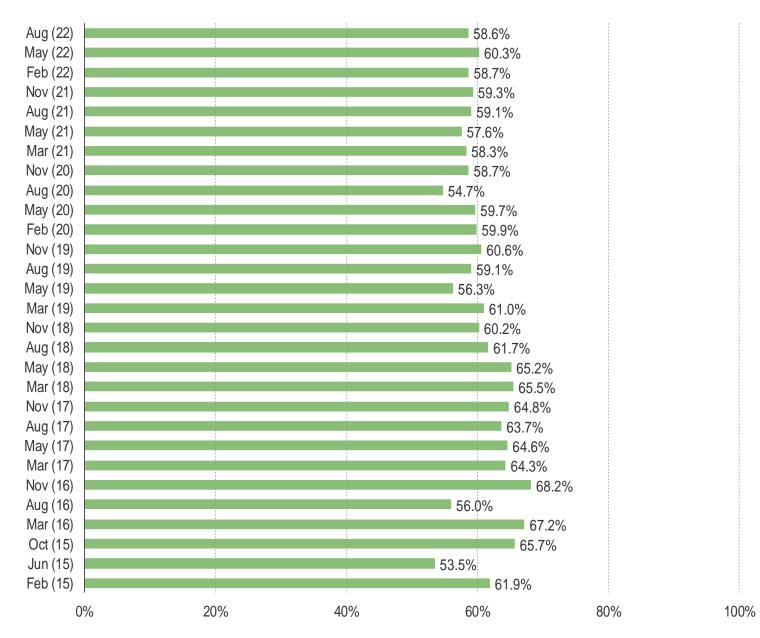
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It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

DO YOU OWN AN XBOX ONE AND/OR XBOX SERIES X?

This question was posed to the target audience.



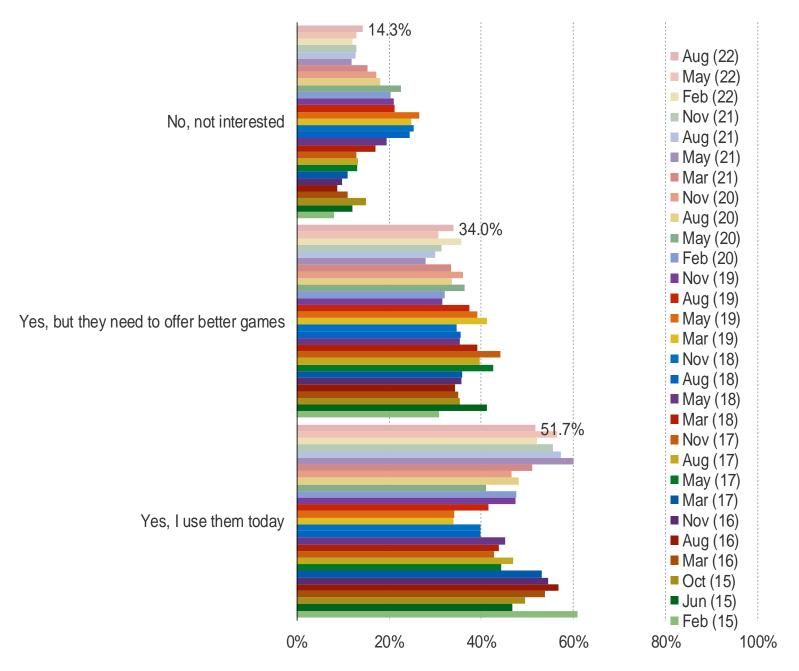
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WOULD YOU CONSIDER USING VIDEO GAME STREAMING SERVICES WITHIN XBOX ONE STORES?

This question was posed to Xbox Series X or Xbox One Owners.



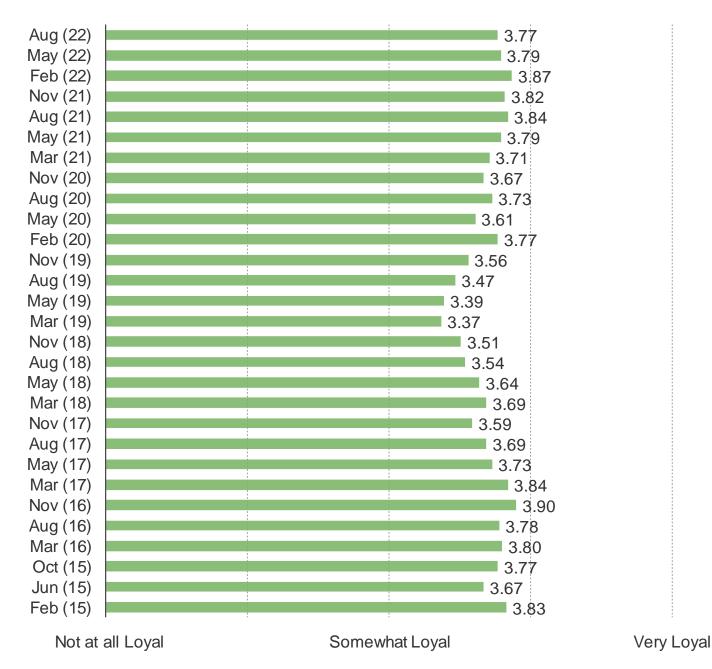
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW LOYAL ARE YOU TO THE MICROSOFT XBOX BRAND?

This question was posed to Xbox Series X or Xbox One Owners.



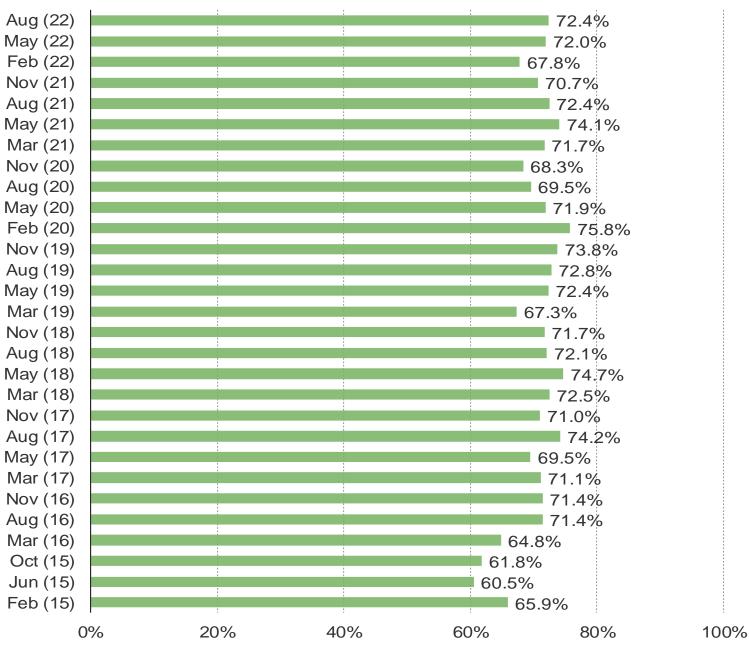
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

DO YOU OWN A SONY PS4 AND/OR PS5?

This question was posed to Xbox Series X or Xbox One Owners.



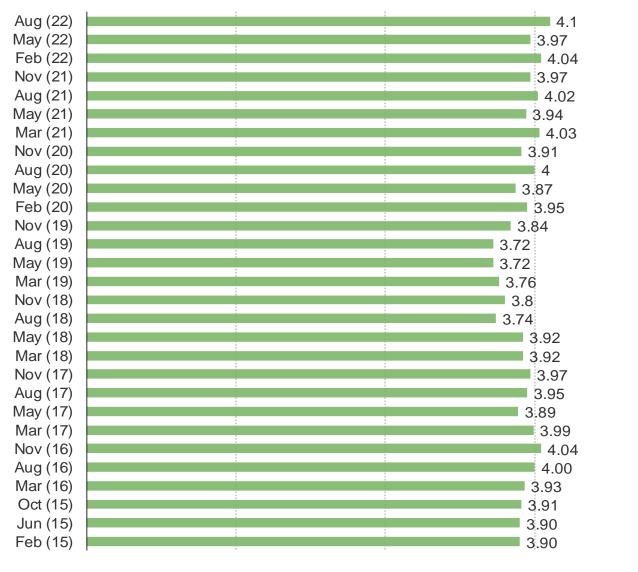
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

HOW LOYAL ARE YOU TO THE SONY PLAYSTATION BRAND?

This question was posed to Sony PlayStation 5 or 4 Owners.



Not at all Loyal

Somewhat Loyal

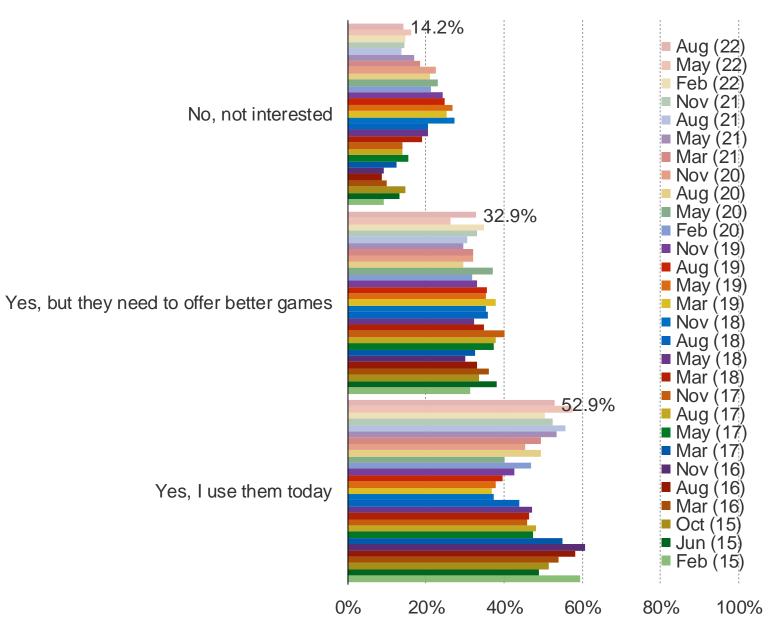
Very Loyal

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WOULD YOU CONSIDER USING VIDEO GAME STREAMING SERVICES PROVIDED WITHIN PLAYSTATION STORES?

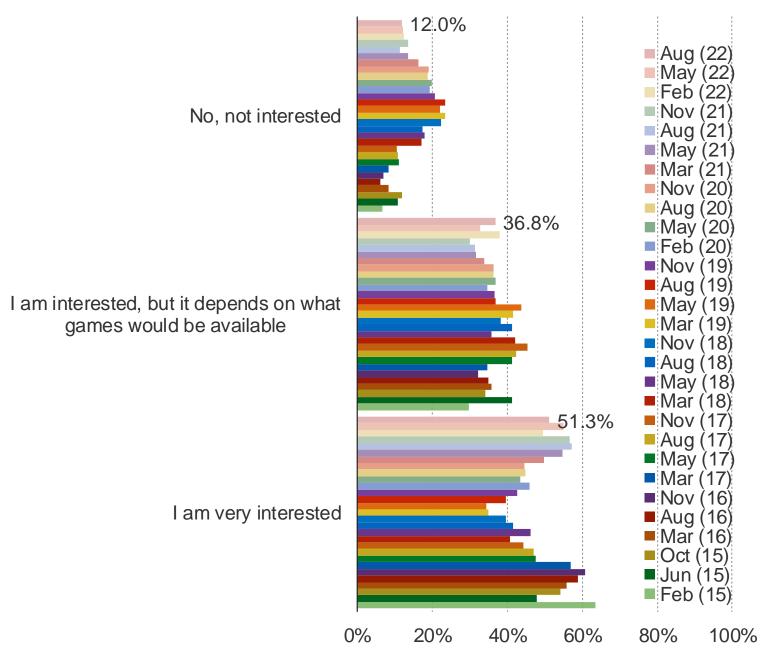
This question was posed to Sony PlayStation 5 or 4 Owners.



Audience: 1,000 US Video Gamers Date: August 2022

HOW INTERESTED WOULD YOU BE IN GAINING ACCESS TO PLAYSTATION GAMES FOR A MONTHLY SUBSCRIPTION PRICE?

This question was posed to Sony PlayStation 5 or 4 Owners.



BESPOKE MARKET INTELLIGENCE

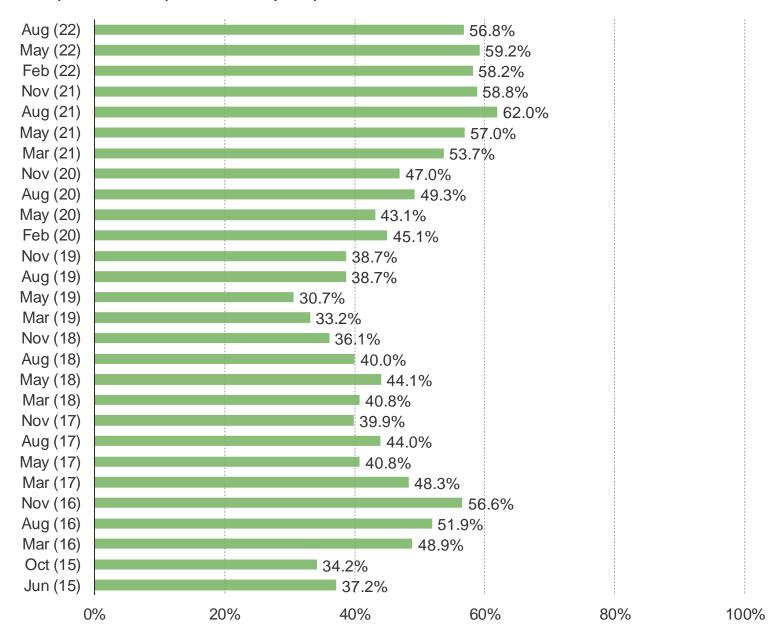
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It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

ARE YOU CURRENTLY A SUBSCRIBER TO SONY'S PLAYSTATION NOW STREAMING SUBSCRIPTION OFFERING?

This question was posed to Sony PlayStation 5 or 4 Owners.



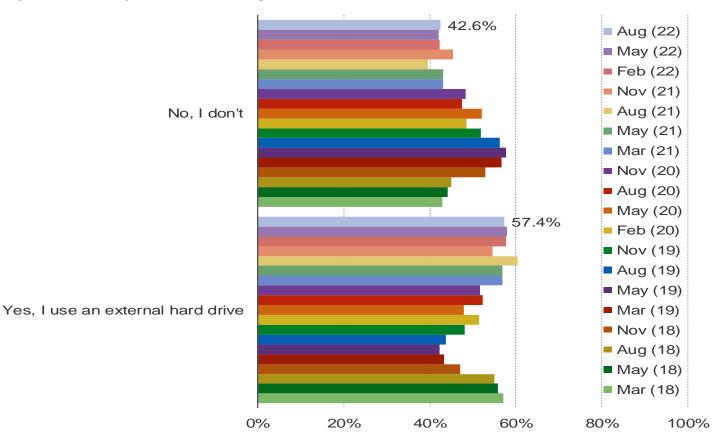
BESPOKE MARKET INTELLIGENCE

It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

DO YOU USE AN EXTERNAL HARD DRIVE TO STORE DIGITALLY DOWNLOADED GAMES AND CONNECT TO PLAY THEM ON CONSOLES LIKE PS4 OR XBOX ONE?

This question was posed to the target audience.



PUBLISHERS

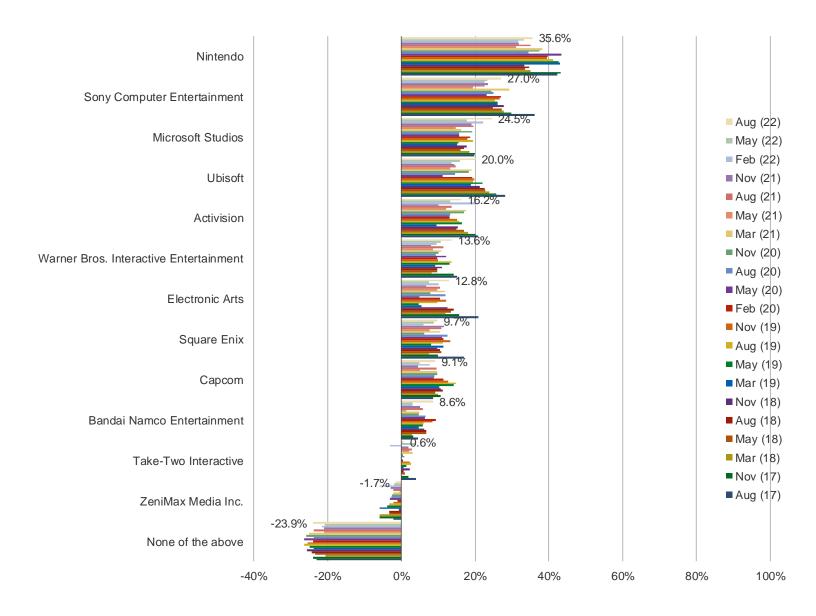
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It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

PUBLISHER POPULARITY (GAINING POPULARITY MINUS LOSING POPULARITY)

Posed to the target audience

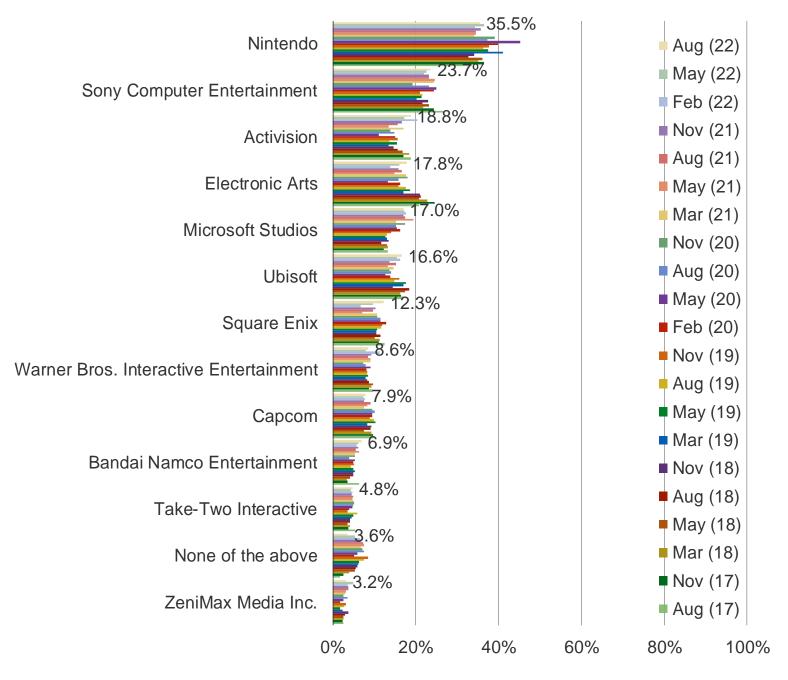


It's In The Game

Audience: 1,000 US Video Gamers Date: August 2022

WHICH OF THE FOLLOWING PUBLISHERS DO YOU THINK PUTS OUT THE BEST GAMES?

Posed to the target audience



DEMOGRAPHICS

FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

BESPOKE MARKET INTELLIGENCE

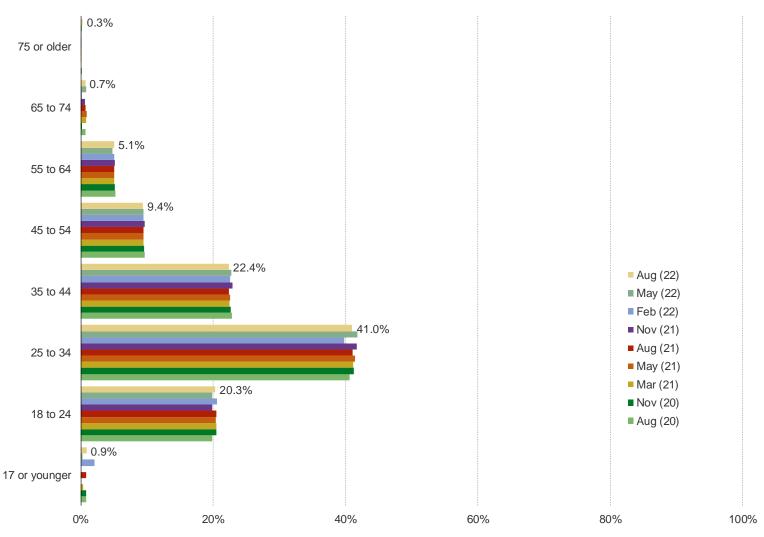
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AGE

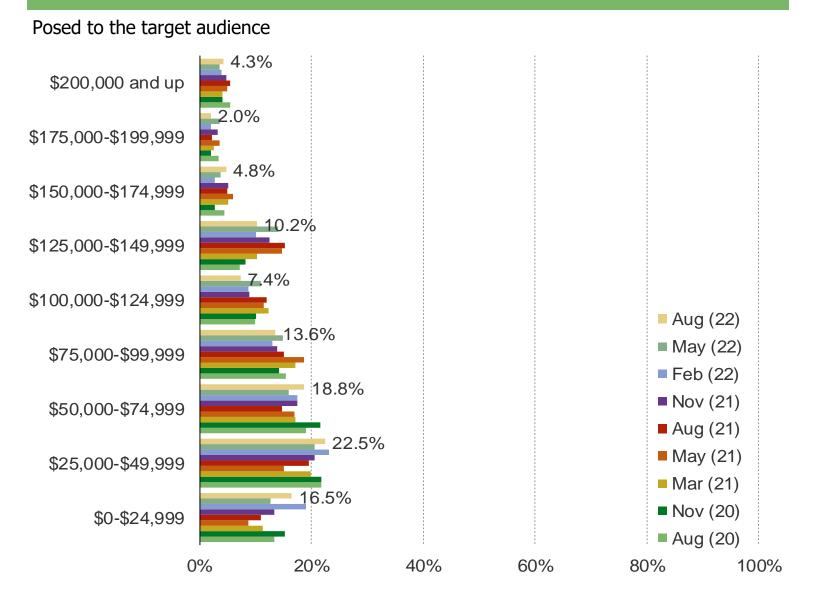
Posed to the target audience



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Audience: 1,000 US Video Gamers Date: August 2022

INCOME



BESPOKE MARKET INTELLIGENCE

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GENDER

