



# **AAPL CHINA VOLUME 30**

**Audience:** 1,000 + Consumers in China Sample Skews a Bit Urban (ie, 80% of sample from tier 1 and 2 cities)

## CHECK BREAKDOWN: AAPL

# **5G INTEREST – GROWING**

Awareness of 5G is trending near series highs but flat q/q.

# **MARKET SHARE**

Android holds the lead over iOS in China. Since January 2021, however, iOS has made inroads.

# **SMARTPHONE REFRESH CYCLES**

Refresh cycles are stretching out after a period of compressing.

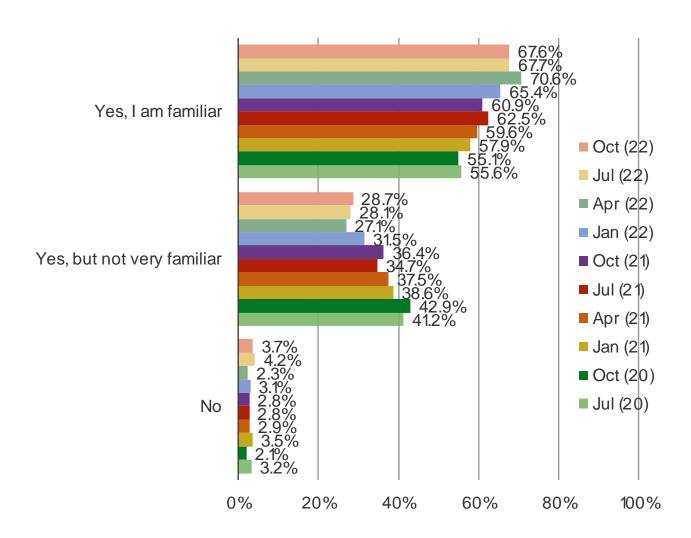
# **APPLE PRICING**

Among those who do not own iPhones, price/cost remains one of the top reasons why people do not own an iPhone.

5G

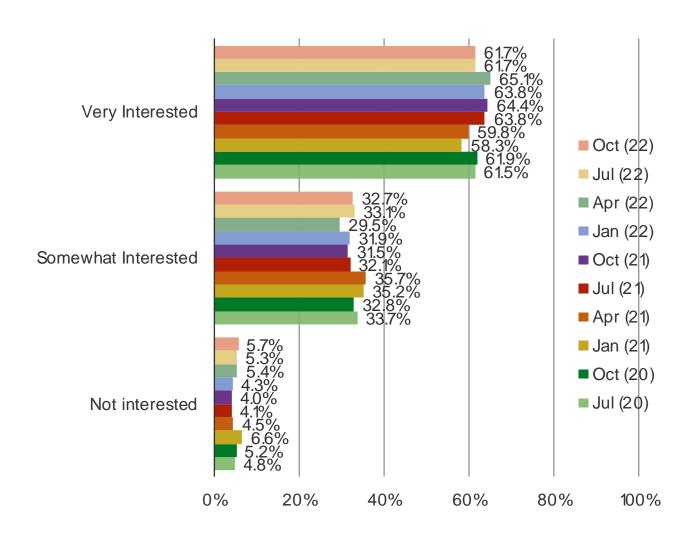
Date: October 2022

### DO YOU KNOW WHAT 5G WIRELESS SERVICE IS?



Date: October 2022

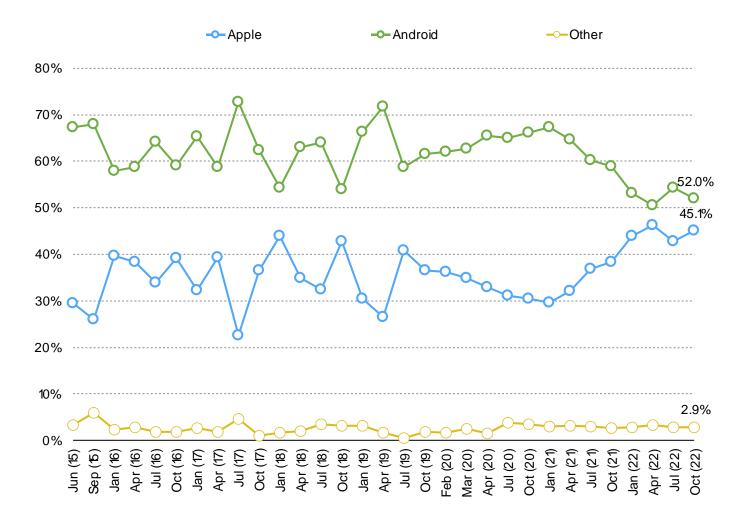
# HOW INTERESTED ARE YOU IN GETTING A PHONE THAT YOU CAN USE ON A 5G WIRELESS NETWORK?



# MARKET SHARE TRENDS AND PURCHASE ENGAGEMENT

Date: October 2022

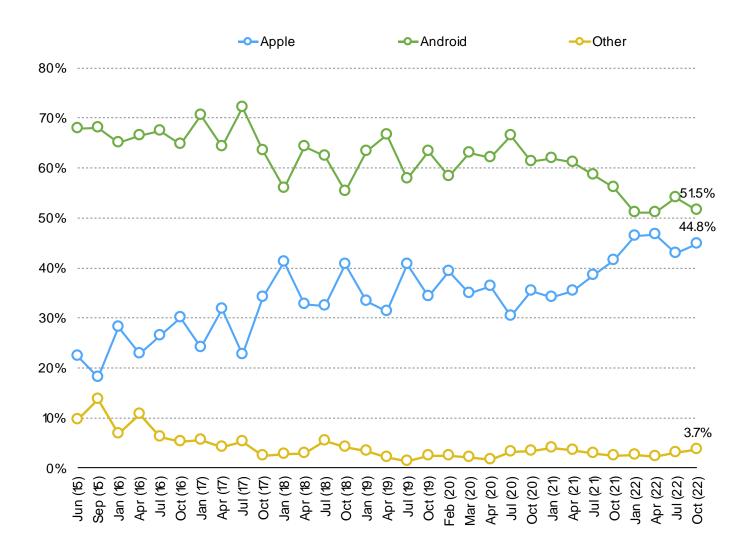
#### SMARTPHONE OWNERS – TYPE OF SMARTPHONE CURRENTLY OWN



Date: October 2022

## SMARTPHONE OWNERS - WHICH SMARTPHONE DID YOU OWN BEFORE YOUR CURRENT SMARTPHONE?

This question was posed to smartphone owners.

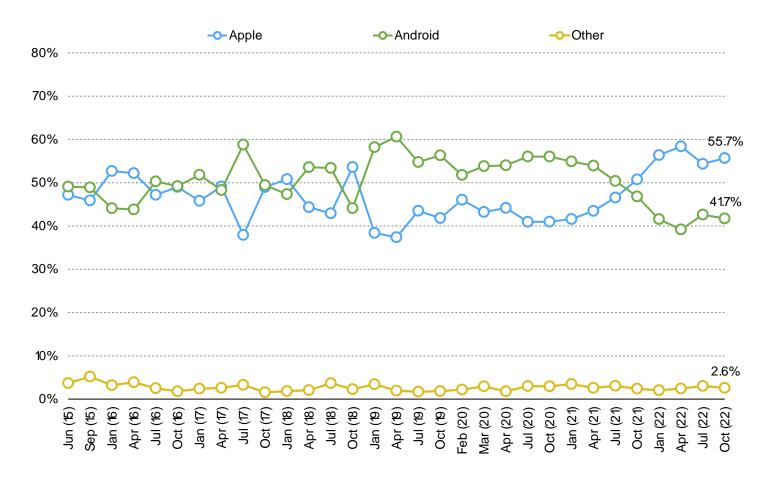


Audience: 1,000+ Consumers in China

Date: October 2022

### SMARTPHONE OWNERS - WHICH SMARTPHONE WILL YOU CHOOSE FOR YOUR NEXT SMARTPHONE?

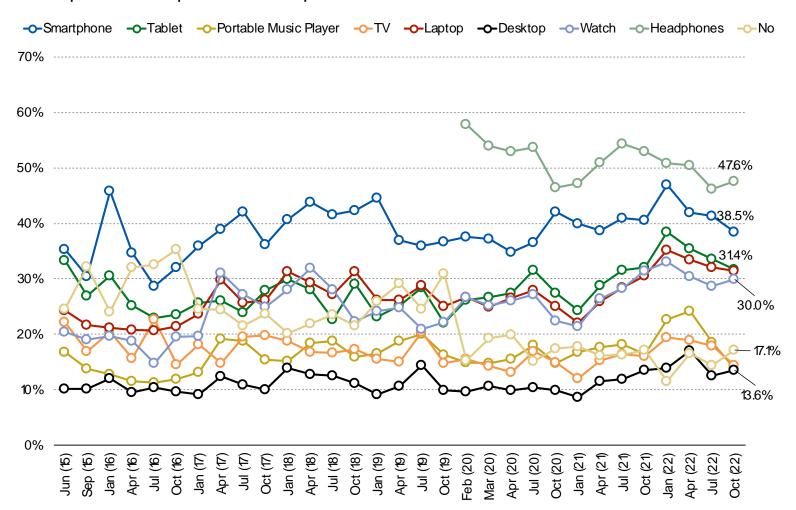
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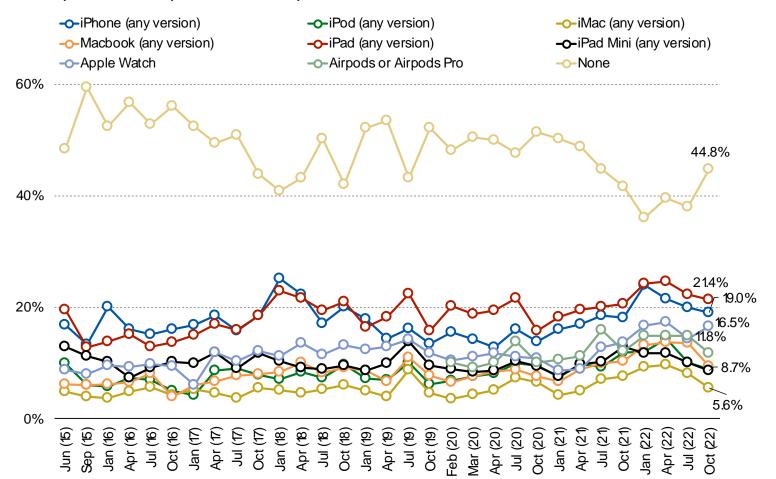
#### **PURCHASED IN PAST THREE MONTHS**



Audience: 1,000+ Consumers in China

Date: October 2022

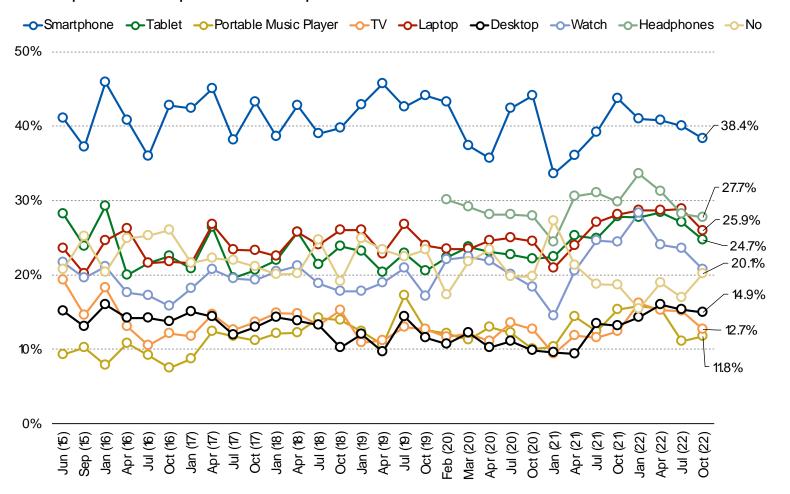
#### APPLE PRODUCTS PURCHASED IN PAST THREE MONTHS



Audience: 1,000+ Consumers in China

Date: October 2022

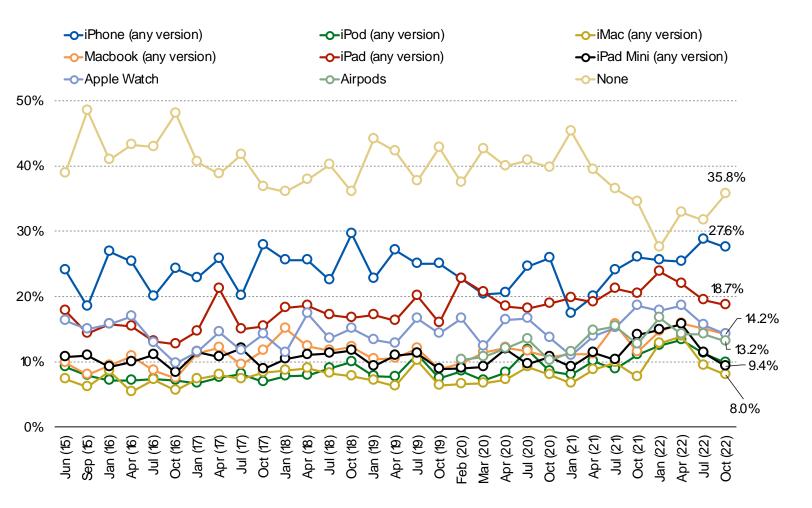
#### PLANS TO PURCHASE IN NEXT THREE MONTHS



Audience: 1,000+ Consumers in China

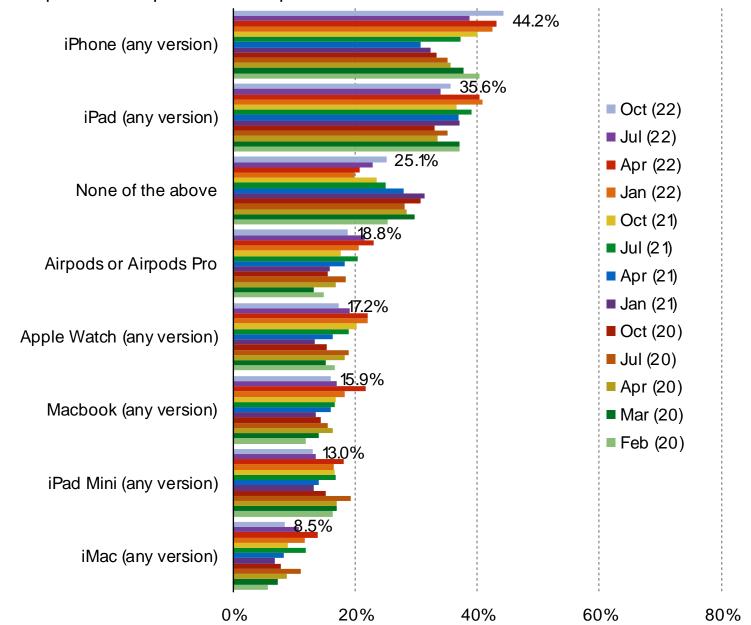
Date: October 2022

#### APPLE PRODUCTS - PLANS TO PURCHASE IN NEXT THREE MONTHS



Date: October 2022

# PLEASE SELECT THE DEVICES YOU OWN FROM THE LIST BELOW (SELECT ALL)



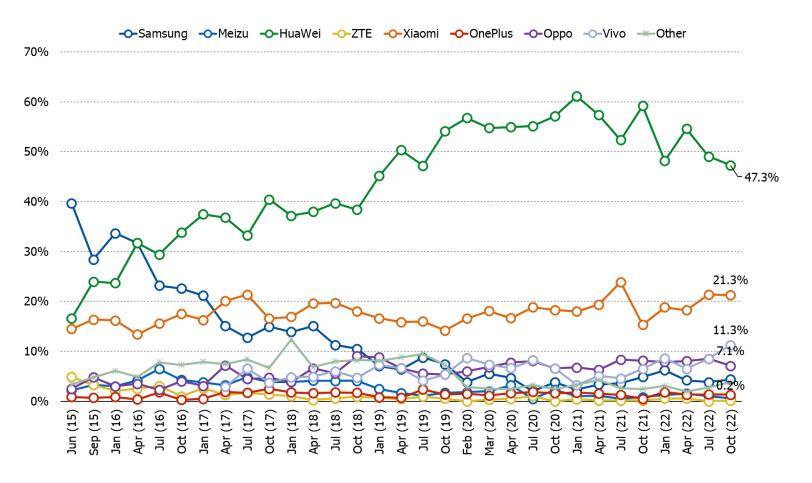
# **IPHONE AND ANDROID MIX**

Audience: 1,000+ Consumers in China

Date: October 2022

### **ANDROID OWNERS - MIX**

This question was posed to Android owners.



Audience: 1,000+ Consumers in China

Date: October 2022

#### WHY DON'T YOU USE THE IPHONE?

This question was posed to all smartphone owners who DO NOT own iPhones.
October 2022

July 2022



April 2022



January 2022



October 2021



July 2021



April 2021



January 2021



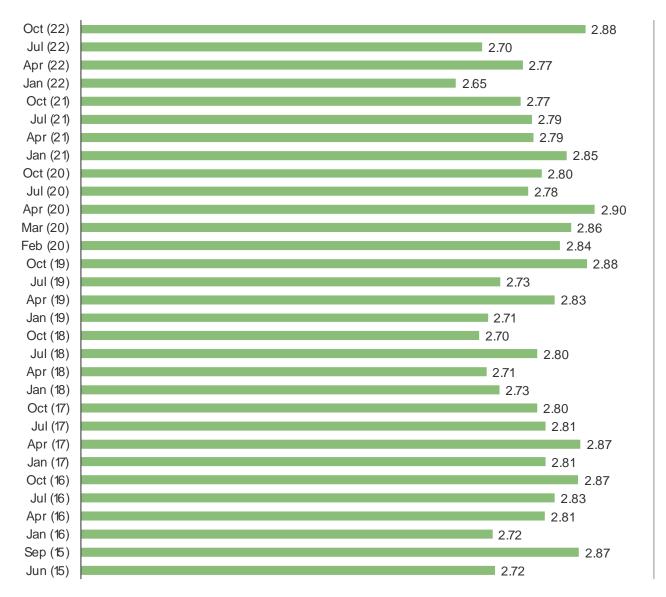


# SMARTPHONE PURCHASE FREQUENCY

# Date: October 2022

### WHEN DID YOU GET YOUR CURRENT SMARTPHONE?

This question was posed to smartphone owners.

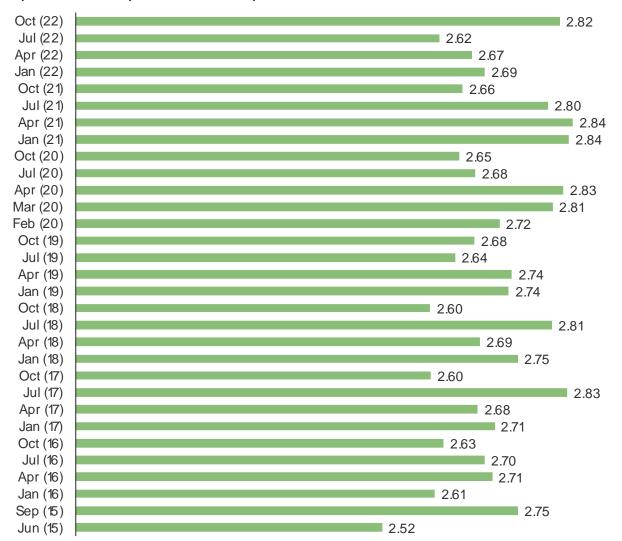


Past Three Months Past Year

Date: October 2022

#### WHEN DO YOU PLAN TO GET A NEW SMARTPHONE?

This question was posed to smartphone owners.

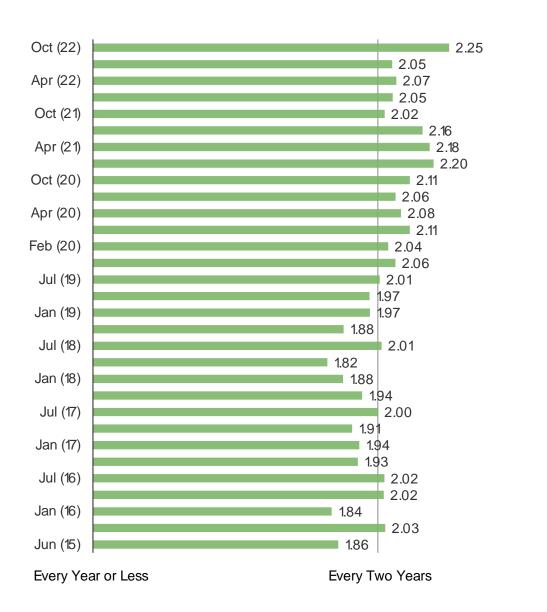


Next Three Months Next Year

Date: October 2022

# **HOW OFTEN DO YOU BUY A NEW SMARTPHONE?**

This question was posed to smartphone owners.



**Every Three Years**