## 

BESPOKE SURVEYS
Pizza, Vol 19
1,250 Consumers Per Wave, Balanced to Census

## BESPOKE Surveys

## Pizza | April 2024

## BEFORE TAKING THIS SURVEY, DID YOU KNOW THAT DOMINO'S IS NOW AVAILABLE IN SOME LOCATIONS TO ORDER ON UBER EATS?

Posed to respondents who eat Domino's regularly or occasionally.


## BESPOKE Surveys

## Pizza | April 2024

## WHICH WOULD YOU PREFER TO ORDER DOMINO'S FROM?

## Posed to respondents who eat Domino's regularly or occasionally.



## BESPOKE Surveys

## Pizza | April 2024

## WHICH WOULD YOU PREFER TO ORDER DOMINO'S FROM?

## Posed to respondents who eat Domino's regularly or occasionally.



## PIZZA

## HOW OFTEN DO YOU EAT PIZZA?

Posed to all respondents.


## DPZ ENGAGEMENT

## BESPOKE Surveys

## Pizza | April 2024

## PIZZA

## WHEN WAS THE LAST TIME YOU ATE DOMINO'S?

## Posed to all respondents.



## PIZZA

## HOW FREQUENTLY DO YOU TYPICALLY EAT DOMINO'S?

Posed to respondents who have eaten Domino's in the past year.


## BESPOKE Surveys

## Pizza | April 2024

## PIZZA

## HAVE YOU CHANGED HOW OFTEN YOU TAKEOUT OR DINE AT DOMINO'S?

Posed to respondents who have eaten Domino's in the past year.


## PIZZA

## GOING FORWARD, DO YOU EXPECT TO CHANGE HOW OFTEN YOU TAKEOUT OR DINE AT DOMINO'S?

Posed to respondents who have eaten Domino's in the past year.


## PIZZA

## HAVE YOU NOTICED ANY CHANGES TO MENU PRICES AT THE FOLLOWING RECENTLY?

Posed to respondents who regularly or occasionally eat each of the following.


## CATALYSTS AND MOBILE ORDERING

## PIZZA

## WHY DO YOU EAT DOMINO'S (SELECT ALL THAT APPLY)

Posed to respondents who have eaten Domino's in the past year.


## PIZZA

## HOW DO YOU TYPICALLY GET DOMINO'S?

## Posed to respondents who have eaten Domino's in the past year.



## PIZZA

## HOW OFTEN DO YOU ORDER THROUGH DOMINO'S MOBILE APP?

Posed to respondents who have eaten Domino's in the past year.


THIRD PARTY FOOD DELIVERY APPS VS. DPZ

## PIZZA

## HOW OFTEN DO YOU ORDER (FROM ANY RESTAURANT) THROUGH THIRD PARTY FOOD DELIVERY APPS? (IE. UBER EATS, DOOR DASH, POSTMATES, GRUBHUB, ETC)

Posed to respondents who have eaten Domino's in the past year.


## PIZZA

## HAVE YOU BEEN USING THIRD PARTY FOOD DELIVERY APPS (UBER EATS, DOOR DASH, POSTMATES, GRUBHUB, ETC) MORE OR LESS OVER TIME?

Posed to respondents who have eaten Domino's in the past year AND order from third party food delivery apps.


## PIZZA

## DOES YOUR USAGE OR THIRD PARTY FOOD DELIVERY APPS (UBER EATS, DOOR DASH, POSTMATES, GRUBHUB, ETC) HAVE ANY IMPACT ON HOW OFTEN YOU ORDER DOMINO'S?

Posed to respondents who have eaten Domino's in the past year AND order from third party food delivery apps.


## PIZZA

WHEN YOU ORDER THROUGH THIRD PARTY FOOD DELIVERY APPS, ARE YOU ORDERING PIZZA OR OTHER FOOD TYPES?

Posed to respondents who have eaten Domino's in the past year AND order from third party food delivery apps.


## PIZZA

WOULD YOU ESTIMATE THAT YOU HAVE BEEN INCREASING OR REDUCING YOUR CONSUMPTION OF DOMINO'S OVER THE PAST YEAR OR SO?

Posed to respondents who have eaten Domino's in the past year.


## FROM OUR JULY 2023 WAVE

## BESPOKE Surveys

## Pizza | April 2024

## WHEN YOU GET DOMINO'S, DO YOU TYPICALLY DINE IN, TAKE OUT, OR HAVE IT DELIVERED?

## Posed to respondents who eat Domino's regularly or occasionally.



## WHAT PERCENTAGE OF THE TIMES YOU HAVE DOMINO'S DO YOU GET IT IN THE FOLLOWING WAYS?

Posed to respondents who eat Domino's regularly or occasionally.


IF WE ASKED YOU THIS QUESTION ONE YEAR AGO, WHAT WOULD YOU HAVE SAID? WHAT PERCENTAGE OF THE TIMES YOU HAVE DOMINO'S DO YOU GET IT IN THE FOLLOWING WAYS?

Posed to respondents who eat Domino's regularly or occasionally.


## BESPOKE Surveys

## Pizza | April 2024

IF DOMINO'S WAS AVAILABLE ON UBER EATS OR POSTMATES, WHAT PERCENTAGE OF YOUR DOMINO'S ORDERS WOULD BE MADE THE FOLLOWING WAYS...

Posed to respondents who eat Domino's regularly or occasionally.


## IN YOUR OPINION, WHICH WOULD BE BETTER?

Posed to respondents who eat Domino's regularly or occasionally.


Only a handful of folks selected this option. Ones who did flagged that Domino's won't deliver to them, ease/convenience, or Domino's charging too much.

## IF YOU CAME ACROSS DOMINO'S ON THE FOLLOWING APP(S), HOW OFTEN DO YOU THINK YOU WOULD ORDER FROM THERE THROUGH THIS APP?

Posed to respondents who use each of the following platforms...


IF YOU CAME ACROSS DOMINO'S ON THE FOLLOWING APP(S), HOW OFTEN DO YOU THINK YOU WOULD ORDER FROM THERE THROUGH THIS APP?

Posed to respondents who use each of the following platforms and said they would order from Domino's through each app at least infrequently...


## ORDERS FOOD DELIVERY APPS REGULARLY OR OCCASIONALLY...

Cross-tabs, Domino's customers by how often they eat Domino's

|  | Orders Regularly or Occasionally |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Uber Eats | Door Dash | Seamless | Grubhub | Postmates | None |
| Eats Domino's: Every day or nearly every day | 63.2\% | 52.6\% | 18.4\% | 42.1\% | 34.2\% | 2.6\% |
| Eats Domino's: Multiple times per week | 65.7\% | 77.1\% | 22.9\% | 42.9\% | 30.0\% | 4.3\% |
| Eats Domino's: Around once per week | 40.4\% | 58.6\% | 18.2\% | 33.3\% | 26.3\% | 12.1\% |
| Eats Domino's: 2-3 times per month | 44.2\% | 55.1\% | 4.1\% | 27.2\% | 10.9\% | 17.0\% |
| Eats Domino's: Around once per month | 38.0\% | 57.7\% | 5.1\% | 20.4\% | 6.6\% | 24.8\% |
| Eats Domino's: Less than once per month | 24.1\% | 47.7\% | 0.8\% | 16.9\% | 2.5\% | 33.8\% |

## USERS OF EACH OF THE FOLLOWING APPS, \% WHO EAT DOMINO'S REGULARLY OR OCCASIONALLY

## Posed to users of each of the following platforms.



