

Pizza, Vol 19

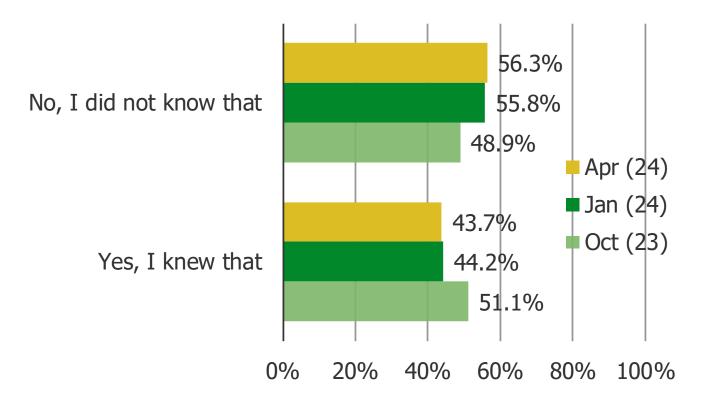
1,250 Consumers Per Wave, Balanced to Census

okeintel.com

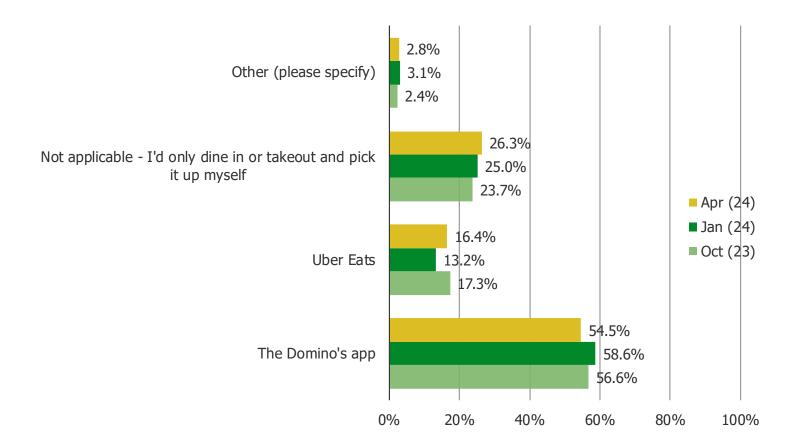
NEW QUESTIONS THIS QUARTER

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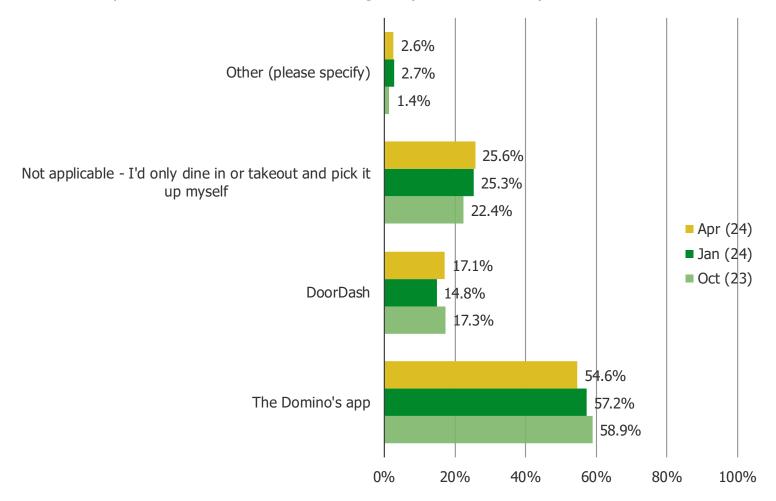
BEFORE TAKING THIS SURVEY, DID YOU KNOW THAT DOMINO'S IS NOW AVAILABLE IN SOME LOCATIONS TO ORDER ON UBER EATS?



WHICH WOULD YOU PREFER TO ORDER DOMINO'S FROM?



WHICH WOULD YOU PREFER TO ORDER DOMINO'S FROM?



PIZZA

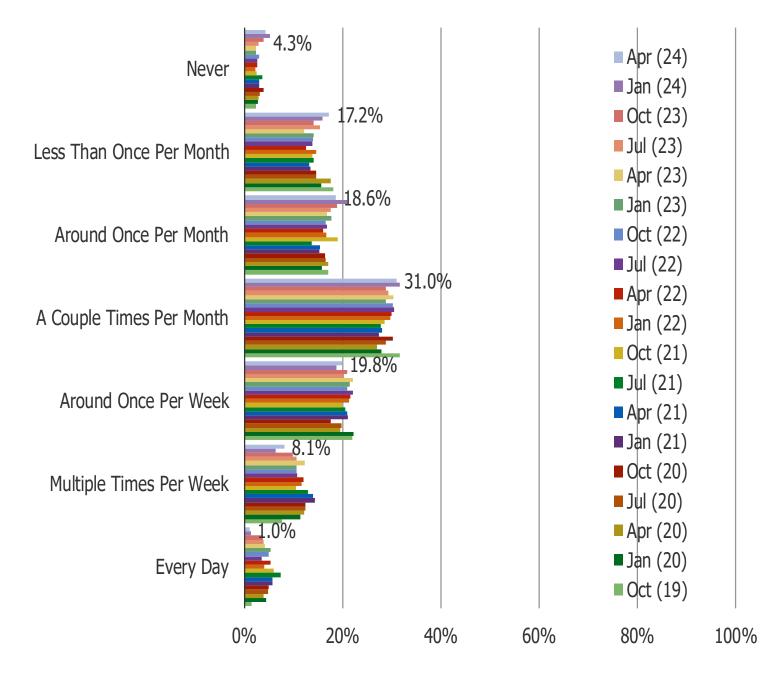
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PIZZA

HOW OFTEN DO YOU EAT PIZZA?

Posed to all respondents.

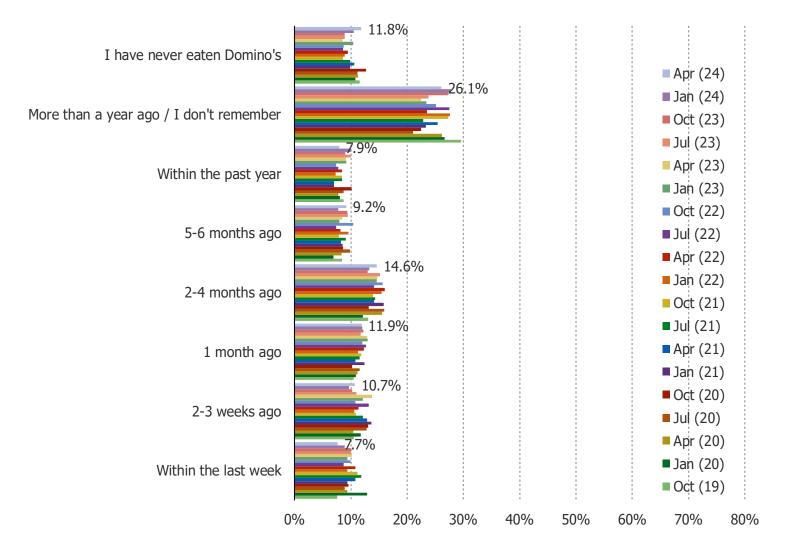


DPZ ENGAGEMENT

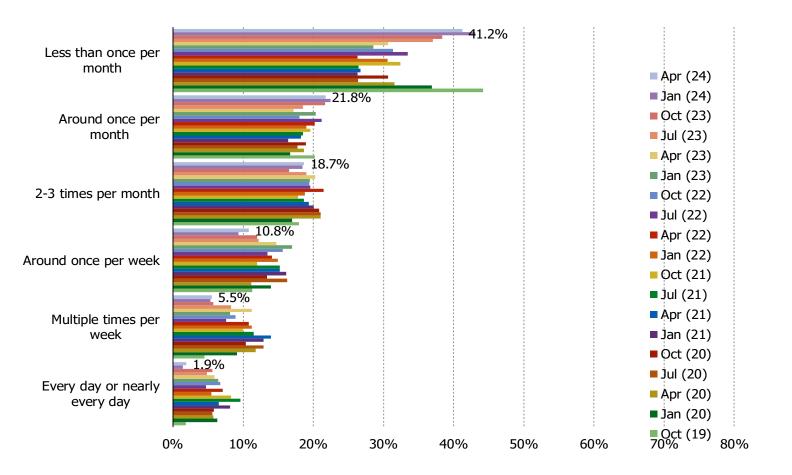
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WHEN WAS THE LAST TIME YOU ATE DOMINO'S?

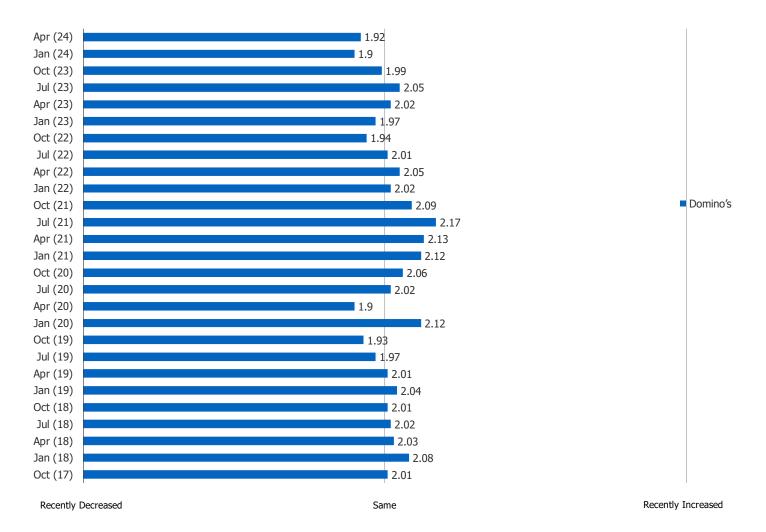
Posed to all respondents.



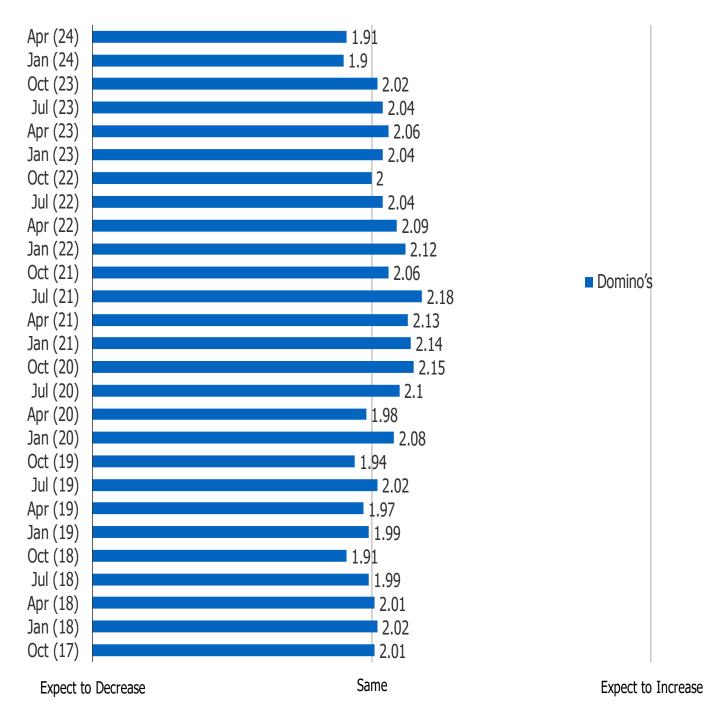
HOW FREQUENTLY DO YOU TYPICALLY EAT DOMINO'S?



HAVE YOU CHANGED HOW OFTEN YOU TAKEOUT OR DINE AT DOMINO'S?

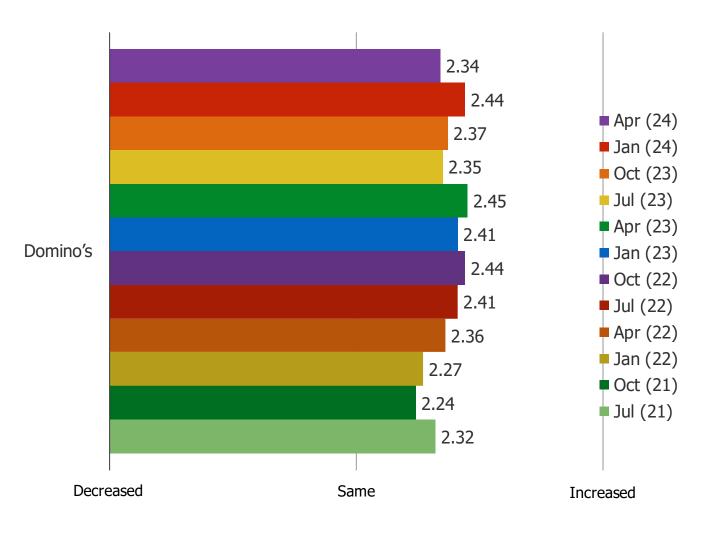


GOING FORWARD, DO YOU EXPECT TO CHANGE HOW OFTEN YOU TAKEOUT OR DINE AT DOMINO'S?



HAVE YOU NOTICED ANY CHANGES TO MENU PRICES AT THE FOLLOWING RECENTLY?

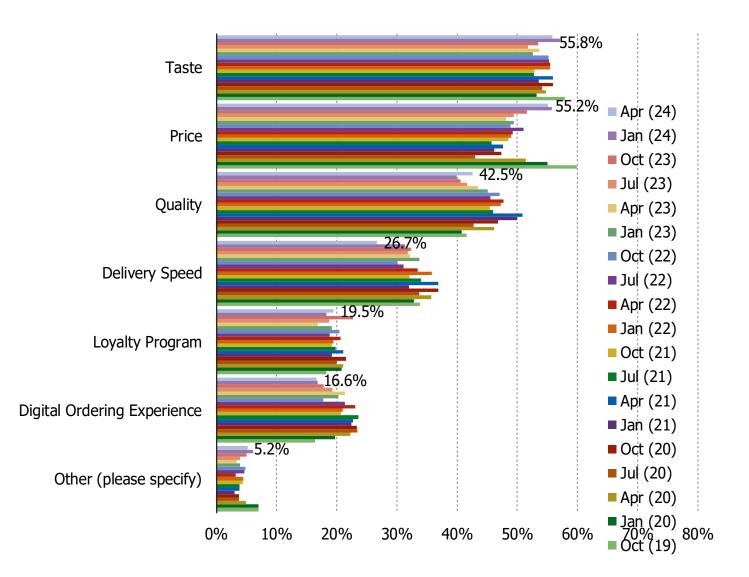
Posed to respondents who regularly or occasionally eat each of the following.



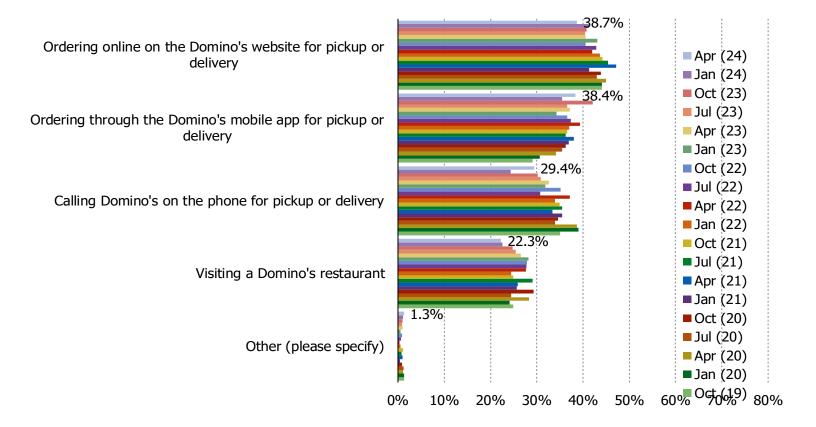
CATALYSTS AND MOBILE ORDERING

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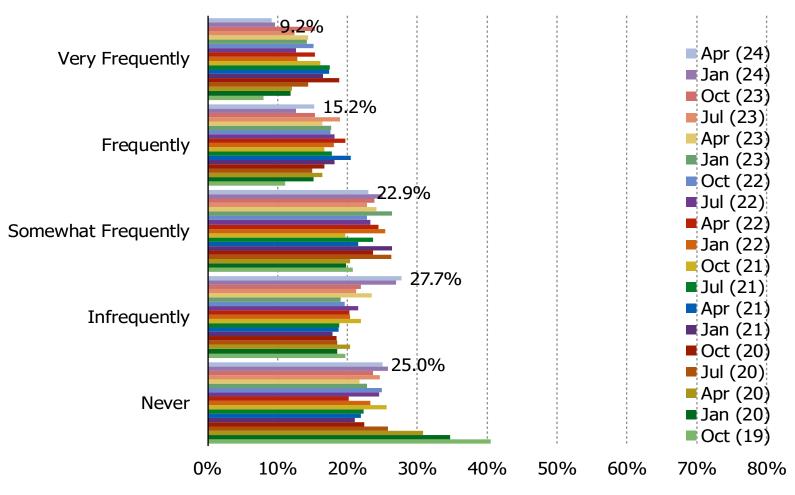
WHY DO YOU EAT DOMINO'S (SELECT ALL THAT APPLY)



HOW DO YOU TYPICALLY GET DOMINO'S?

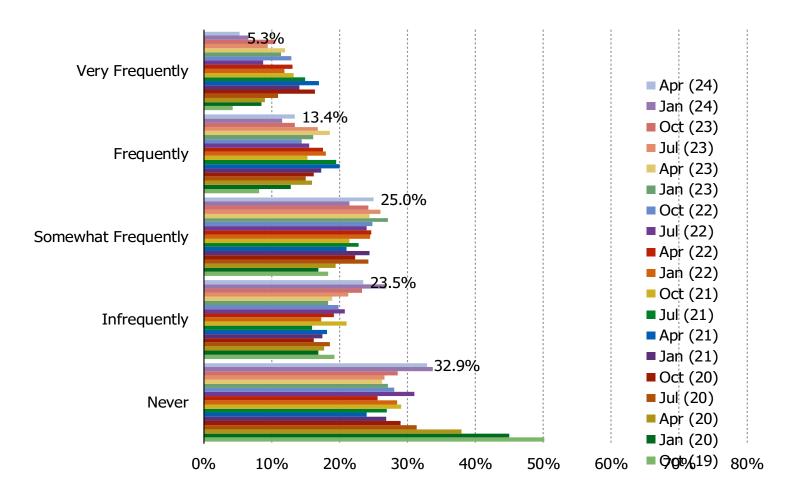


HOW OFTEN DO YOU ORDER THROUGH DOMINO'S MOBILE APP?



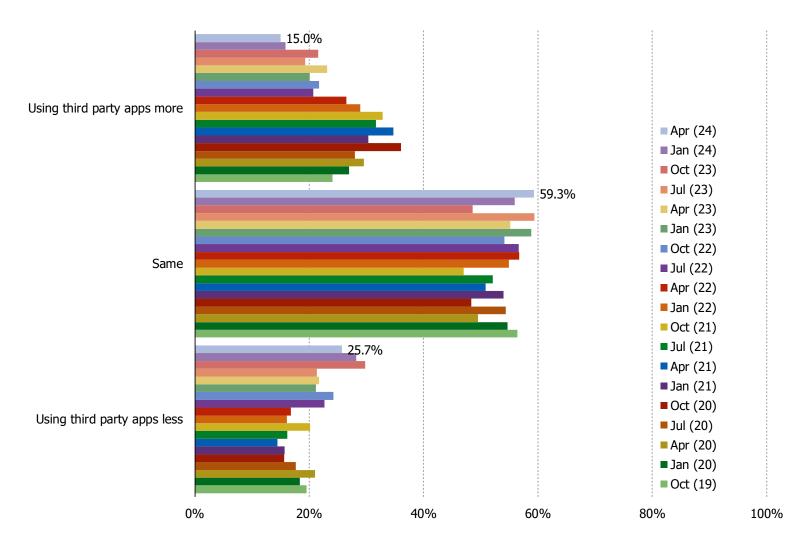
THIRD PARTY FOOD DELIVERY APPS VS. DPZ

HOW OFTEN DO YOU ORDER (FROM ANY RESTAURANT) THROUGH THIRD PARTY FOOD DELIVERY APPS? (IE. UBER EATS, DOOR DASH, POSTMATES, GRUBHUB, ETC)



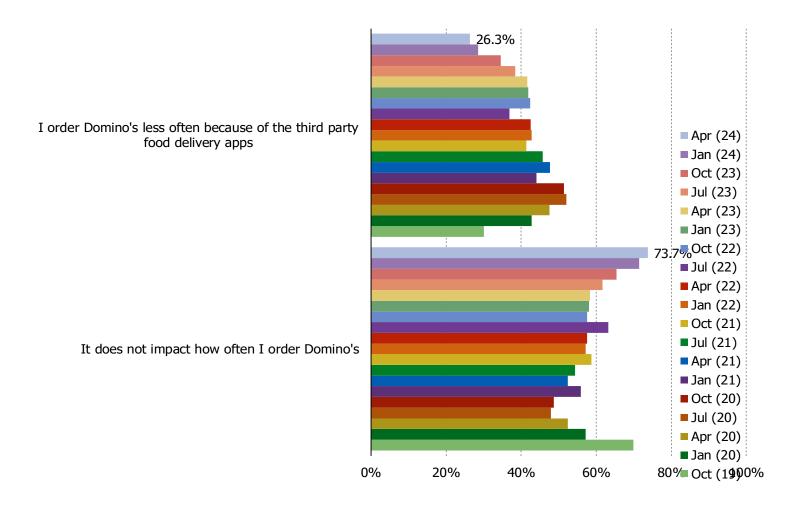
HAVE YOU BEEN USING THIRD PARTY FOOD DELIVERY APPS (UBER EATS, DOOR DASH, POSTMATES, GRUBHUB, ETC) MORE OR LESS OVER TIME?

Posed to respondents who have eaten Domino's in the past year AND order from third party food delivery apps.



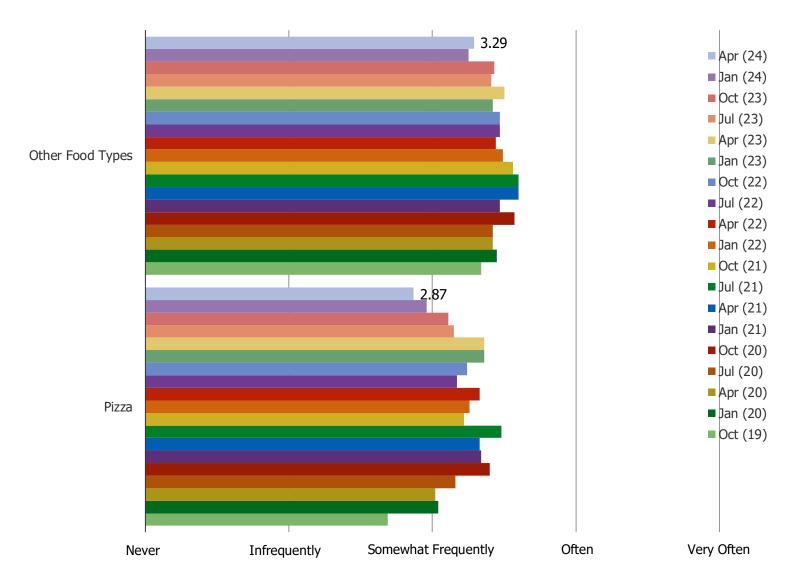
DOES YOUR USAGE OR THIRD PARTY FOOD DELIVERY APPS (UBER EATS, DOOR DASH, POSTMATES, GRUBHUB, ETC) HAVE ANY IMPACT ON HOW OFTEN YOU ORDER DOMINO'S?

Posed to respondents who have eaten Domino's in the past year AND order from third party food delivery apps.

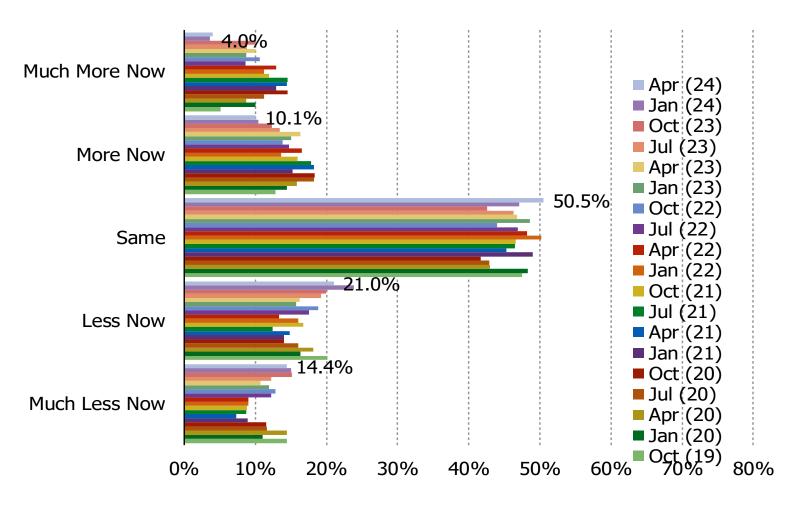


WHEN YOU ORDER THROUGH THIRD PARTY FOOD DELIVERY APPS, ARE YOU ORDERING PIZZA OR OTHER FOOD TYPES?

Posed to respondents who have eaten Domino's in the past year AND order from third party food delivery apps.



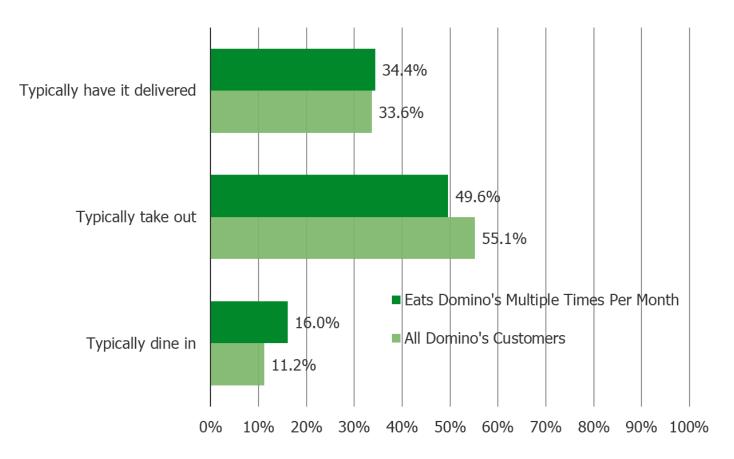
WOULD YOU ESTIMATE THAT YOU HAVE BEEN INCREASING OR REDUCING YOUR CONSUMPTION OF DOMINO'S OVER THE PAST YEAR OR SO?



FROM OUR JULY 2023 WAVE

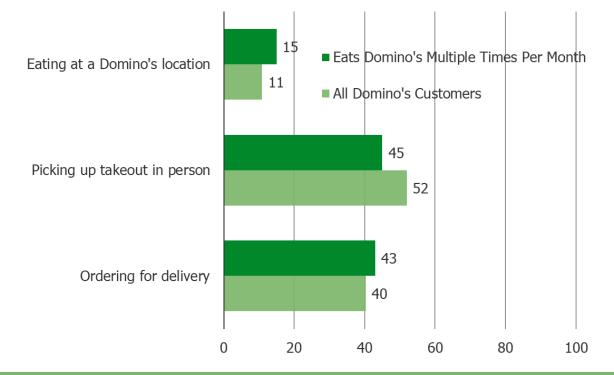
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WHEN YOU GET DOMINO'S, DO YOU TYPICALLY DINE IN, TAKE OUT, OR HAVE IT DELIVERED?

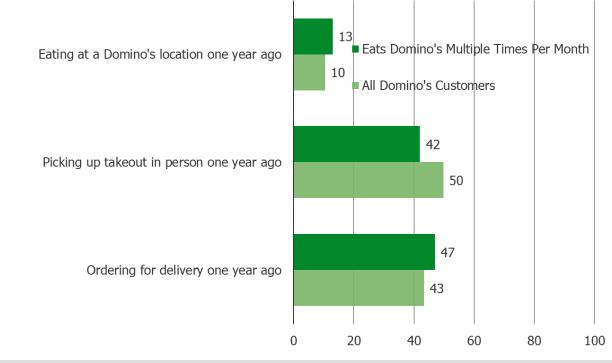


WHAT PERCENTAGE OF THE TIMES YOU HAVE DOMINO'S DO YOU GET IT IN THE FOLLOWING WAYS?

Posed to respondents who eat Domino's regularly or occasionally.

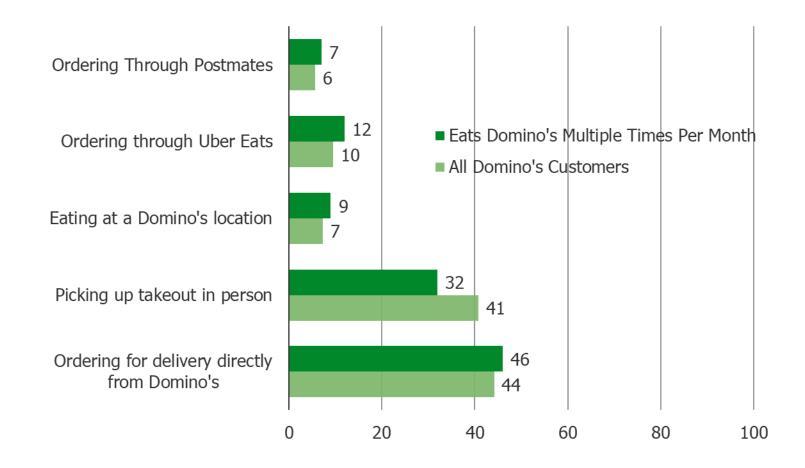


IF WE ASKED YOU THIS QUESTION ONE YEAR AGO, WHAT WOULD YOU HAVE SAID? WHAT PERCENTAGE OF THE TIMES YOU HAVE DOMINO'S DO YOU GET IT IN THE FOLLOWING WAYS?



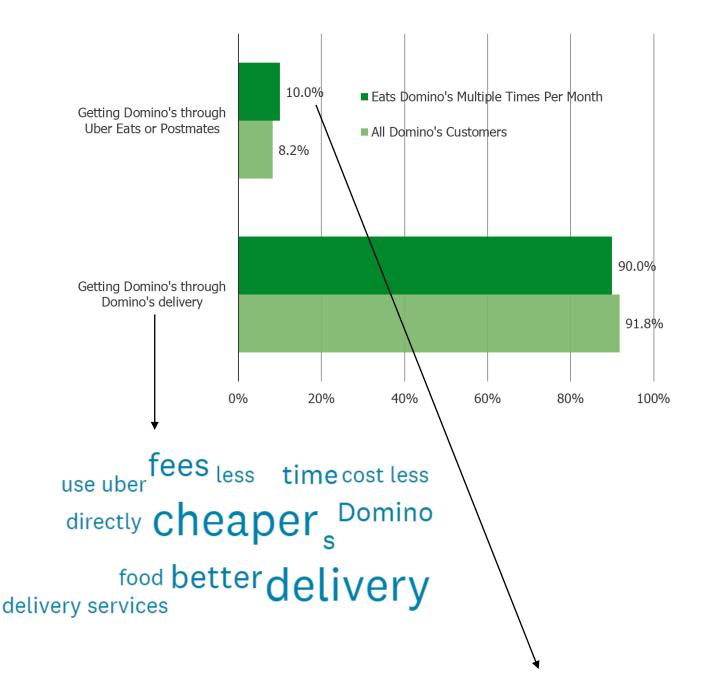
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IF DOMINO'S WAS AVAILABLE ON UBER EATS OR POSTMATES, WHAT PERCENTAGE OF YOUR DOMINO'S ORDERS WOULD BE MADE THE FOLLOWING WAYS...



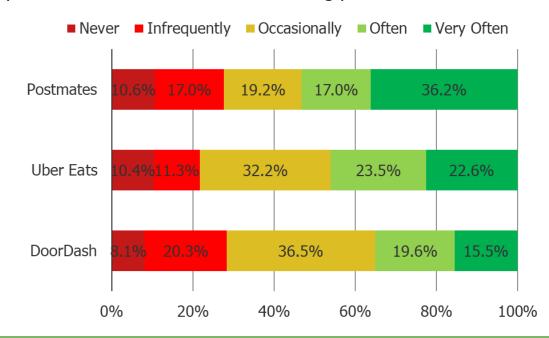
IN YOUR OPINION, WHICH WOULD BE BETTER?

Posed to respondents who eat Domino's regularly or occasionally.



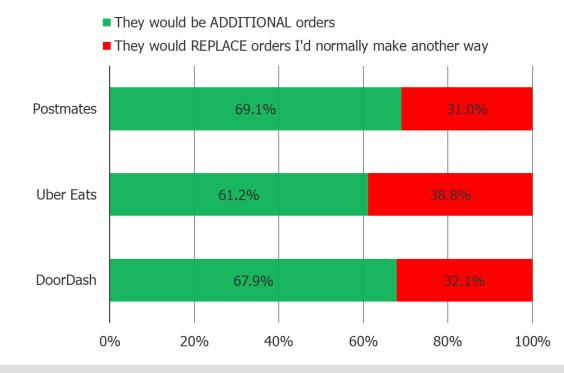
Only a handful of folks selected this option. Ones who did flagged that Domino's won't deliver to them, ease/convenience, or Domino's charging too much. IF YOU CAME ACROSS DOMINO'S ON THE FOLLOWING APP(S), HOW OFTEN DO YOU THINK YOU WOULD ORDER FROM THERE THROUGH THIS APP?

Posed to respondents who use each of the following platforms...



IF YOU CAME ACROSS DOMINO'S ON THE FOLLOWING APP(S), HOW OFTEN DO YOU THINK YOU WOULD ORDER FROM THERE THROUGH THIS APP?

Posed to respondents who use each of the following platforms and said they would order from Domino's through each app at least infrequently...



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ORDERS FOOD DELIVERY APPS REGULARLY OR OCCASIONALLY...

Cross-tabs, Domino's customers by how often they eat Domino's

| | Orders Regularly or Occasionally | | | | | |
|--|----------------------------------|-----------|----------|---------|-----------|-------|
| | Uber Eats | Door Dash | Seamless | Grubhub | Postmates | None |
| Eats Domino's: Every day or nearly every day | 63.2% | 52.6% | 18.4% | 42.1% | 34.2% | 2.6% |
| Eats Domino's: Multiple times per week | 65.7% | 77.1% | 22.9% | 42.9% | 30.0% | 4.3% |
| Eats Domino's: Around once per week | 40.4% | 58.6% | 18.2% | 33.3% | 26.3% | 12.1% |
| Eats Domino's: 2-3 times per month | 44.2% | 55.1% | 4.1% | 27.2% | 10.9% | 17.0% |
| Eats Domino's: Around once per month | 38.0% | 57.7% | 5.1% | 20.4% | 6.6% | 24.8% |
| Eats Domino's: Less than once per month | 24.1% | 47.7% | 0.8% | 16.9% | 2.5% | 33.8% |

USERS OF EACH OF THE FOLLOWING APPS, % WHO EAT DOMINO'S REGULARLY OR OCCASIONALLY

Posed to users of each of the following platforms.

