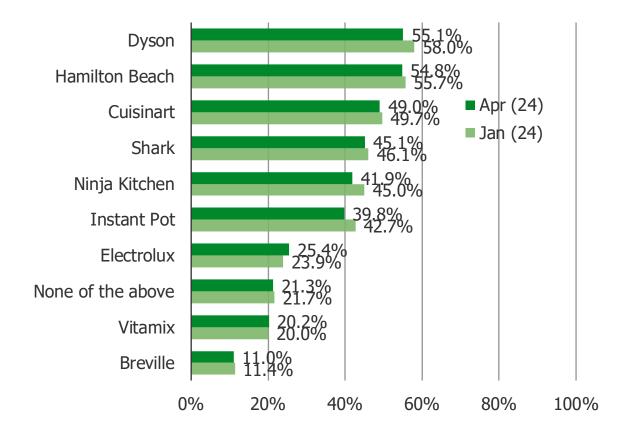


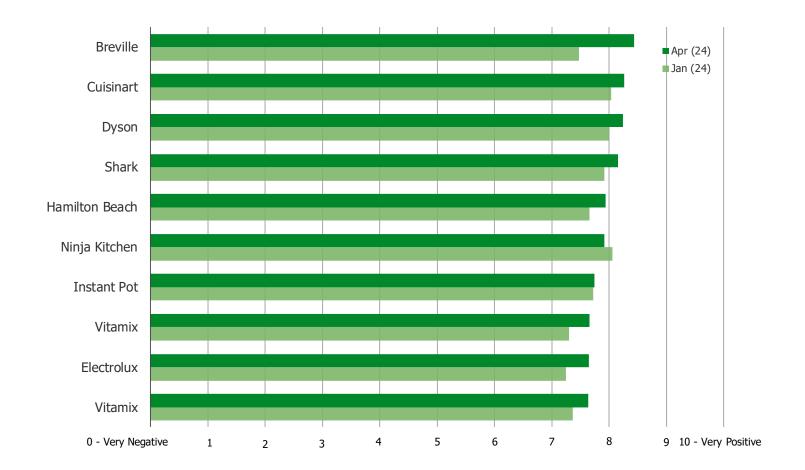
ARE YOU FAMILIAR WITH ANY OF THE FOLLOWING BRANDS? SELECT ALL THAT APPLY

This question was posed to all respondents.



HOW DO YOU FEEL ABOUT THE FOLLOWING BRANDS?

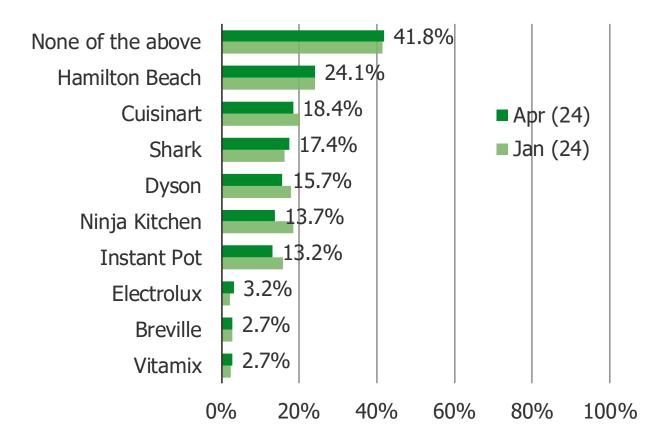
This question was posed to all respondents who are aware of each of the below.



| | N= |
|----------------|-----|
| Vitamix | 251 |
| Ninja Kitchen | 524 |
| Shark | 564 |
| Vitamix | 252 |
| Instant Pot | 497 |
| Breville | 138 |
| Cuisinart | 613 |
| Hamilton Beach | 685 |
| Electrolux | 318 |
| Dyson | 689 |

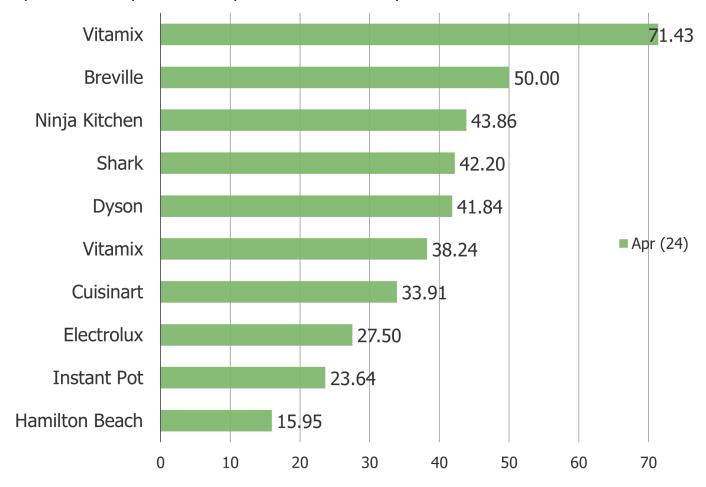
DO YOU OWN PRODUCTS FROM ANY OF THE FOLLOWING BRANDS? SELECT ALL THAT APPLY

This question was posed to all respondents.



HOW LIKELY ARE YOU TO RECOMMEND THIS BRAND TO A FRIEND OR COLLEAGUE?

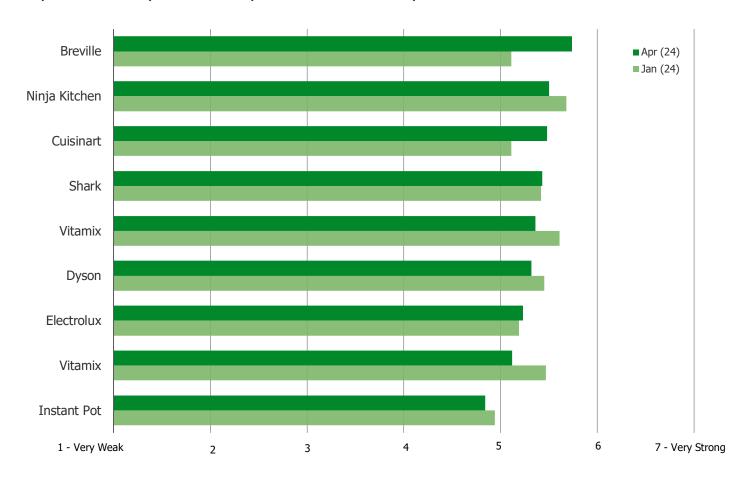
This question was posed to respondents who own products from each of the below.



| | N= |
|----------------|-----|
| Vitamix | 28 |
| Ninja Kitchen | 171 |
| Shark | 218 |
| Vitamix | 34 |
| Instant Pot | 165 |
| Breville | 34 |
| Cuisinart | 230 |
| Hamilton Beach | 301 |
| Electrolux | 40 |
| Dyson | 196 |

HOW MUCH OF A DESIRE DO YOU HAVE TO BUY MORE/DIFFERENT PRODUCTS FROM THIS BRAND IN THE FUTURE?

This question was posed to respondents who own products from each of the below.



| N= |
|-----|
| 28 |
| 171 |
| 218 |
| 34 |
| 165 |
| 34 |
| 230 |
| 301 |
| 40 |
| 196 |
| |

SharkNinja | April 2024

AGE OF CUSTOMER BASES

This question was posed to respondents who own products from each of the below.

| | Customer Of: | | | | | | | | | | |
|-------------|--------------|---------------|-------|---------|-------------|----------|-----------|----------------|------------|-------|--------|
| | Vitamix | Ninja Kitchen | Shark | Vitamix | Instant Pot | Breville | Cuisinart | Hamilton Beach | Electrolux | Dyson | N Size |
| 18 to 24 | 2.0% | 12.8% | 10.8% | 0.7% | 14.9% | 2.0% | 6.1% | 8.8% | 4.7% | 9.5% | 148 |
| 25 to 34 | 0.7% | 16.5% | 14.5% | 2.3% | 12.2% | 2.6% | 14.9% | 15.8% | 0.7% | 13.2% | 303 |
| 35 to 44 | 3.9% | 16.0% | 18.0% | 3.5% | 15.2% | 2.7% | 23.4% | 23.4% | 4.7% | 20.3% | 256 |
| 45 to 54 | 3.2% | 16.9% | 16.4% | 3.7% | 13.2% | 3.2% | 22.8% | 29.6% | 2.1% | 13.2% | 189 |
| 55 to 64 | 2.1% | 7.3% | 19.4% | 2.1% | 13.1% | 1.6% | 17.8% | 32.5% | 4.7% | 17.3% | 191 |
| 65 to 74 | 0.9% | 5.6% | 25.0% | 1.9% | 12.0% | 1.9% | 14.8% | 38.9% | 4.6% | 17.6% | 108 |
| 75 or older | 3.6% | 16.4% | 30.9% | 7.3% | 7.3% | 9.1% | 41.8% | 36.4% | 1.8% | 23.6% | 55 |

INCOME OF CUSTOMER BASES

This question was posed to respondents who own products from each of the below.

| | Less than \$15,000 | \$15,000- \$24,999 | \$25,000- \$49,999 | \$50,000- \$74,999 | \$75,000- \$99,999 | \$100,000- \$149,999 | \$150,000- \$199,999 | \$200,000+ | Weighted Average | N Size |
|--------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------|-------------------------|------------|---------------------|--------|
| Customer: Hamilton Beach | 9.0% | 8.3% | 31.0% | 22.7% | 15.0% | 9.3% | 3.7% | 1.0% | 3.74 | 300 |
| Customer: Vitamix | 11.1% | 11.1% | 22.2% | 19.4% | 19.4% | 13.9% | 2.8% | 0.0% | 3.78 | 36 |
| Gen Pop Average | 8.8% | 8.7% | 27.8% | 23.1% | 15.5% | 10.0% | 3.9% | 2.3% | 3.85 | 728 |
| Customer: Ninja Kitchen | 8.3% | 7.4% | 23.9% | 20.9% | 19.6% | 10.0% | 6.5% | 3.5% | 4.10 | 230 |
| Customer: Cuisinart | 3.6% | 5.2% | 31.1% | 27.1% | 14.3% | 10.8% | 5.2% | 2.8% | 4.10 | 251 |
| Customer: Instant Pot | 7.1% | 6.6% | 24.4% | 22.8% | 17.8% | 12.2% | 5.1% | 4.1% | 4.15 | 197 |
| Customer: Shark | 5.9% | 9.9% | 22.3% | 22.3% | 16.8% | 12.9% | 7.4% | 2.5% | 4.15 | 202 |
| Customer: Dyson | 5.4% | 6.3% | 24.6% | 23.7% | 19.2% | 10.3% | 6.3% | 4.5% | 4.23 | 224 |
| Customer: Electrolux | 0.0% | 0.0% | 30.8% | 26.9% | 11.5% | 19.2% | 7.7% | 3.9% | 4.58 | 26 |
| Customer: Breville | 5.7% | 5.7% | 5.7% | 31.4% | 8.6% | 14.3% | 14.3% | 14.3% | 5.03 | 35 |