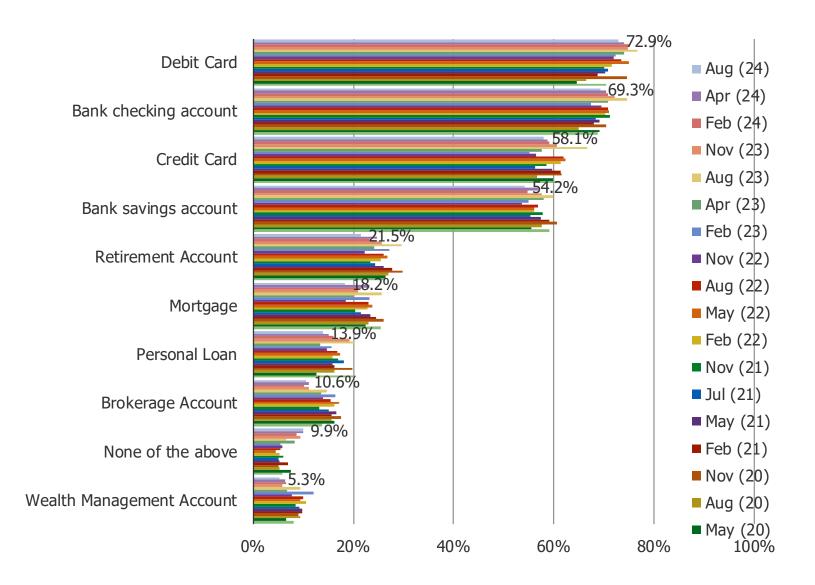
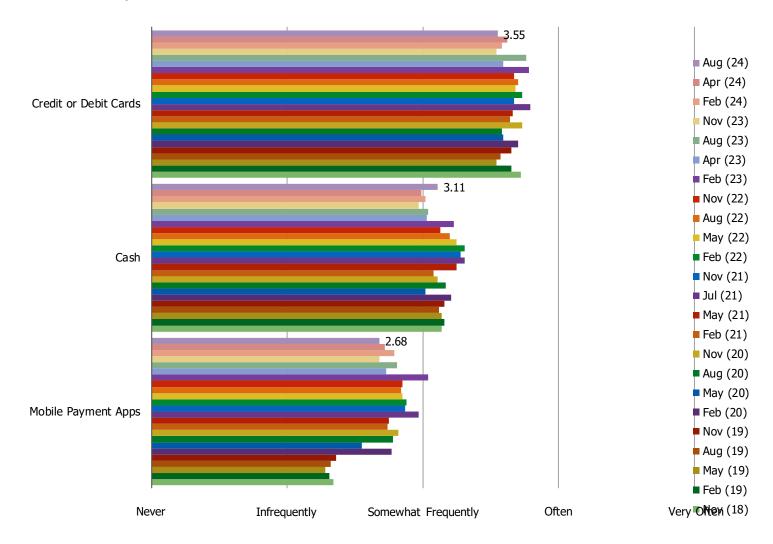


SECTOR TRENDS

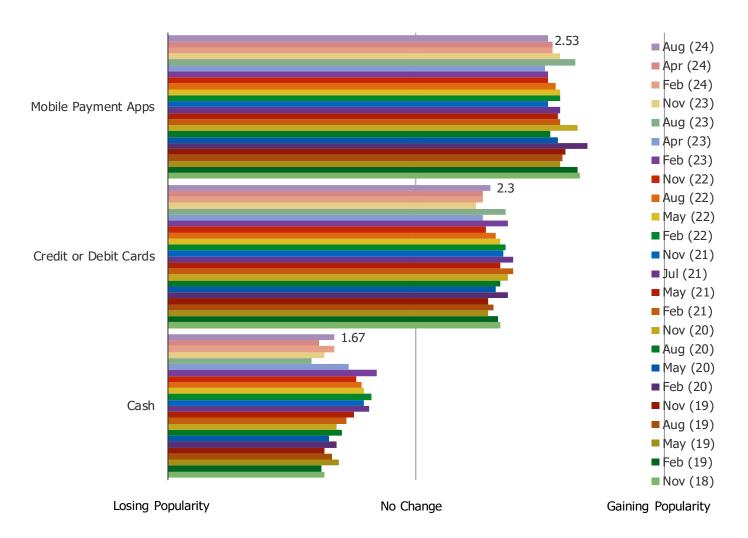
DO YOU PERSONALLY HAVE ANY OF THE FOLLOWING? (SELECT ALL THAT APPLY)



HOW OFTEN DO YOU USE THE FOLLOWING TO SPEND OR TRANSFER MONEY?



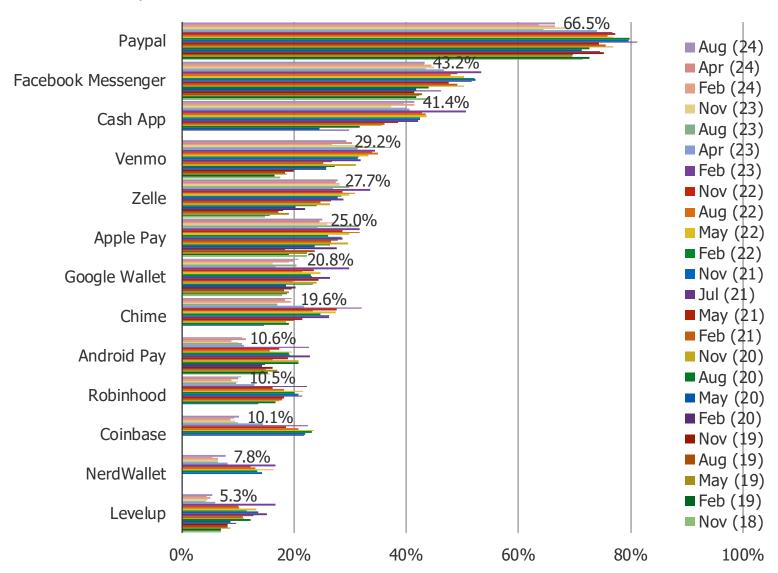
DO YOU THINK THE FOLLOWING ARE GAINING OR LOSING POPULARITY AS A METHOD FOR SPENDING OR TRANSFERRING MONEY?



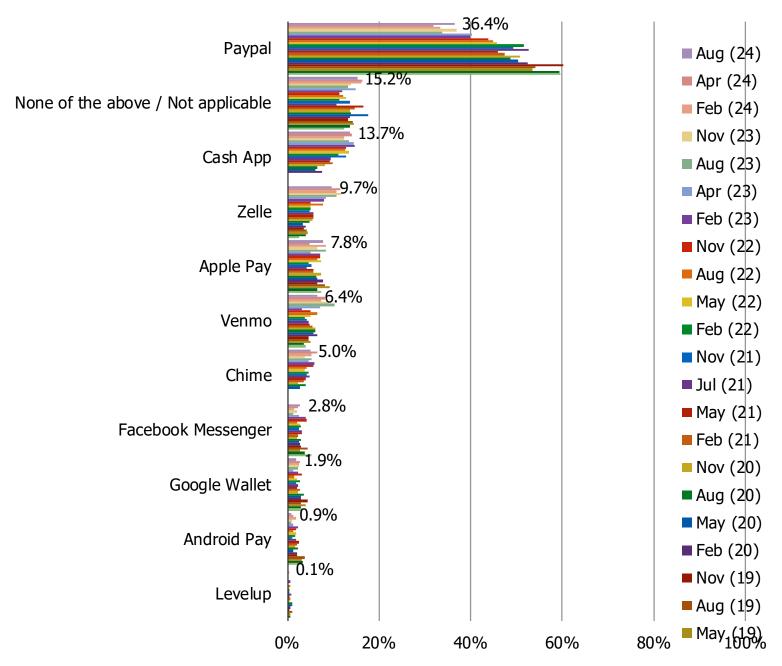
BESPOKE MARKET INTELLIGENCE	www.bespokeintel.com
Mobile Payments	

COMPETITIVE DYNAMICS AND MARKET SHARE

DO USE ANY OF THE FOLLOWING? (SELECT ALL THAT APPLY)



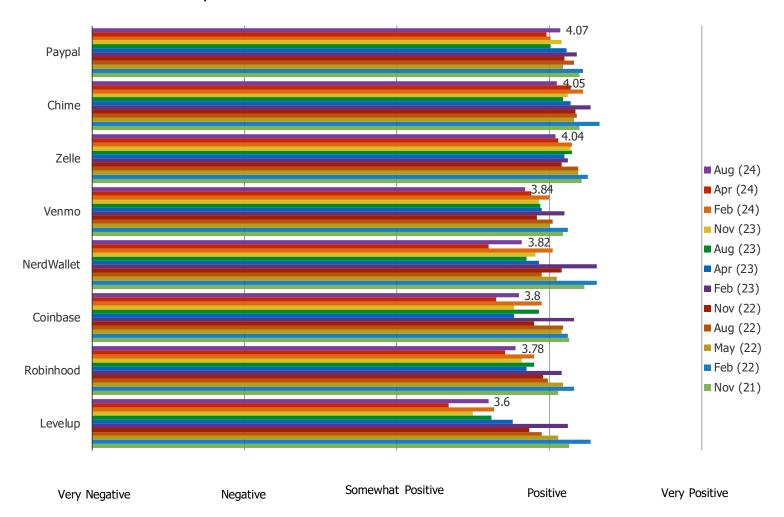
IF YOU COULD ONLY USE ONE OF THE FOLLOWING MOBILE PAYMENTS APP/PLATFORMS GOING FORWARD, WHICH WOULD YOU CHOOSE?



USERS OF EACH PLATFORM - FEEDBACK

WHAT IS YOUR OPINION OF THE FOLLOWING APPS?

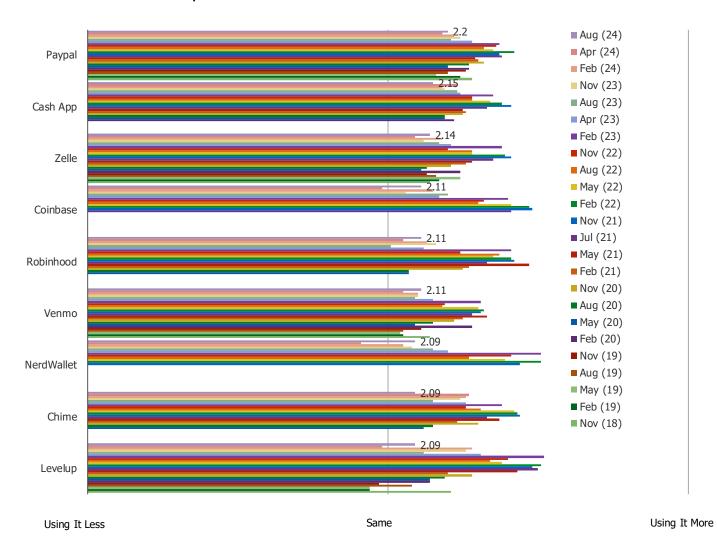
Posed to users of each platform



	N=
Paypal	664
Venmo	292
Levelup	53
Cash App	414
Zelle	277
Chime	196
Robinhood	105
Coinbase	101
NerdWallet	78

HAVE YOU CHANGED HOW OFTEN YOU USE THIS APP/PLATFORM RECENTLY?

Posed to users of each platform



	N=
Paypal	664
Venmo	292
Levelup	53
Cash App	414
Zelle	277
Chime	196
Robinhood	105
Coinbase	101
NerdWallet	78

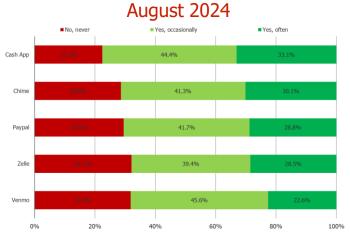
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BESPOKE MARKET INTELLIGENCE
Mobile Payments

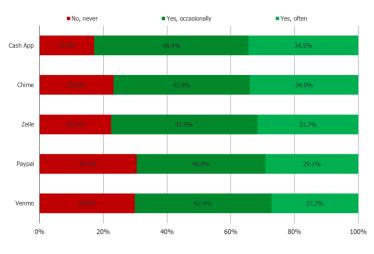
INSTANT DEPOSIT / INSTANT TRANSFER

DO YOU USE INSTANT DEPOSIT OR INSTANT TRANSFER WHEN USING THE FOLLOWING?

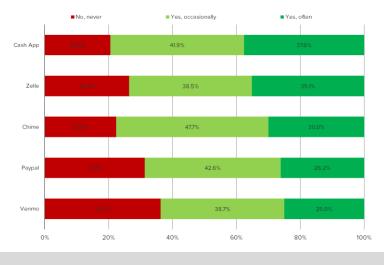
Posed to users of the following platforms.



February 2024

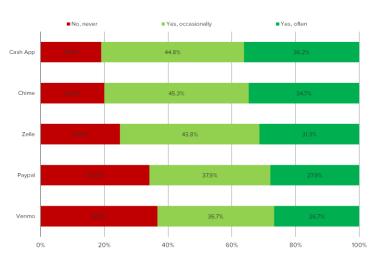


August 2023

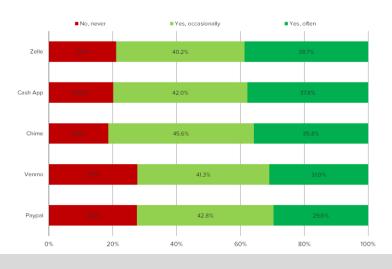


November 2023

20%



April 2023



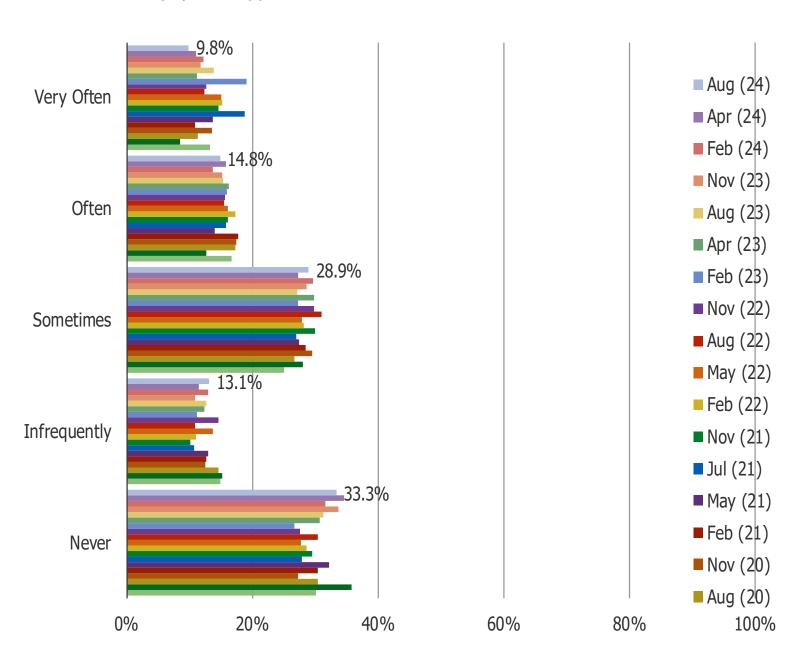
DO YOU USE INSTANT DEPOSIT OR INSTANT TRANSFER WHEN USING THE FOLLOWING?

Posed to users of the following platforms.



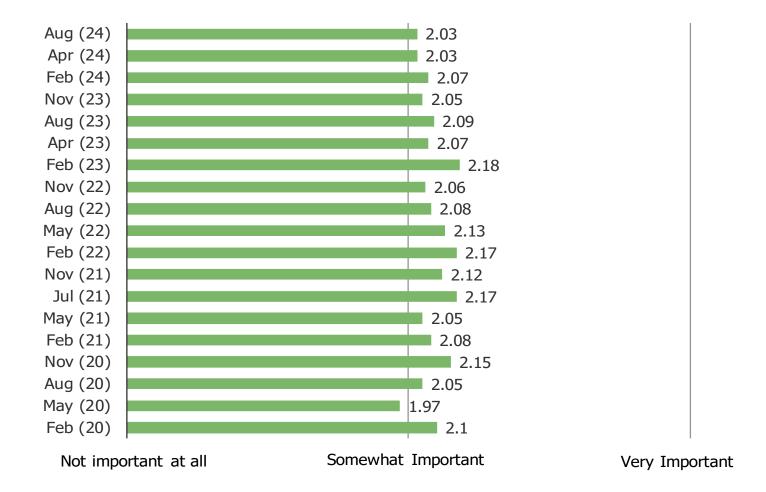
WHEN USING MOBILE PAYMENT APPS, HOW OFTEN DO YOU USE INSTANT DEPOSIT/INSTANT TRANSFER?

Posed to mobile payment apps users



HOW IMPORTANT TO YOU IS THE INSTANT DEPOSIT/INSTANT TRANSFER FEATURE WHEN USING MOBILE PAYMENT APPS?

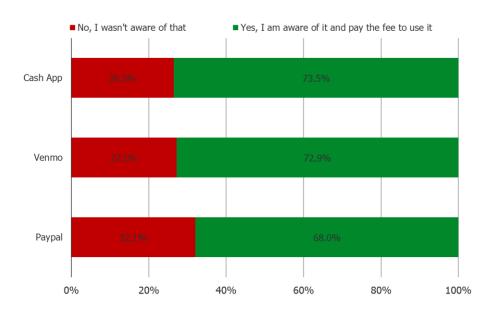
Posed to mobile payment apps users



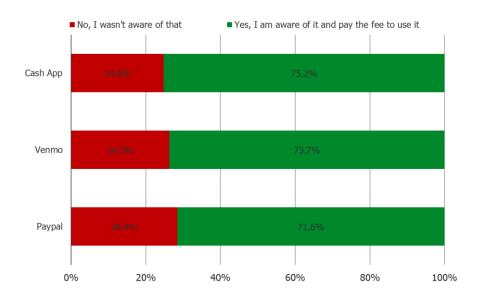
DID YOU KNOW THAT THERE IS A FEE ASSOCIATED WITH USING INSTANT DEPOSIT / INSTANT TRANSFER ON THIS APP?

Posed to users of instant deposit/instant transfer on these platforms

August 2024

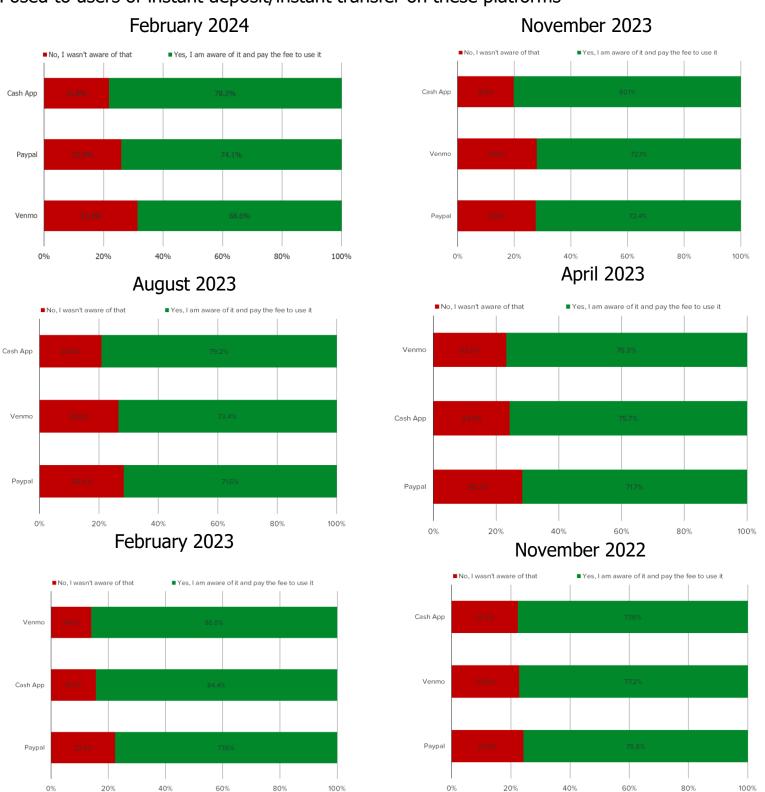


April 2024



DID YOU KNOW THAT THERE IS A FEE ASSOCIATED WITH USING INSTANT DEPOSIT / INSTANT TRANSFER ON THIS APP?

Posed to users of instant deposit/instant transfer on these platforms



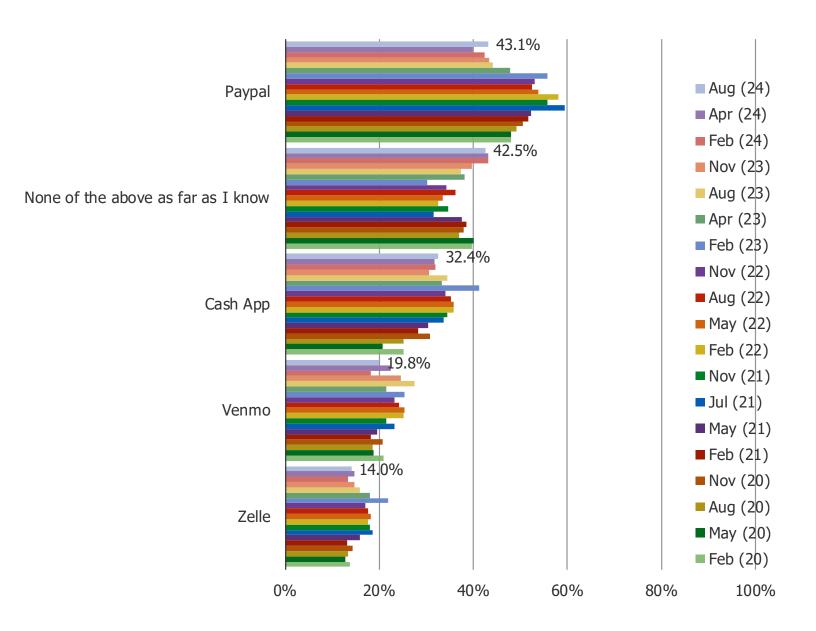
DID YOU KNOW THAT THERE IS A FEE ASSOCIATED WITH USING INSTANT DEPOSIT/INSTANT TRANSFER ON THIS APP?

Posed to users of instant deposit/instant transfer on these platforms



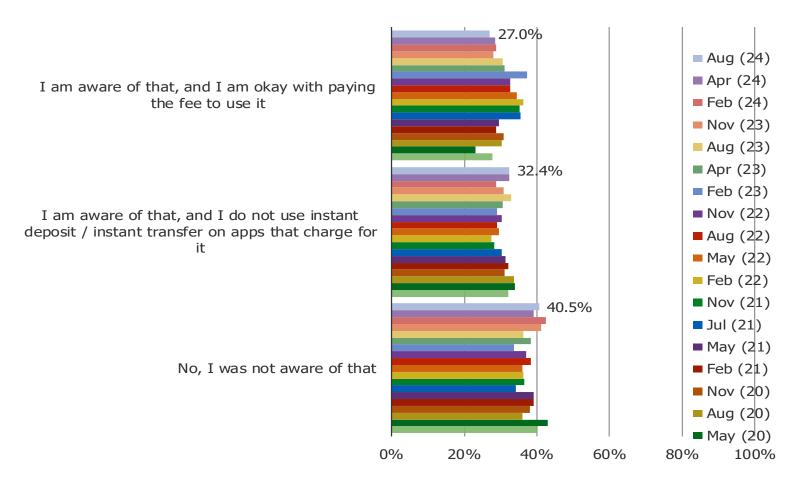
TO YOUR KNOWLEDGE, DO ANY OF THE FOLLOWING CHARGE A FEE FOR INSTANT DEPOSIT/INSTANT TRANSFER SERVICES? (SELECT ALL THAT APPLY)

Posed to mobile payment app users.



WERE YOU AWARE THAT SOME MOBILE PAYMENT APPS CHARGE A FEE FOR INSTANT DEPOSIT/INSTANT TRANSFER?

Posed to mobile payment app users.



CRYPTO QUESTIONS

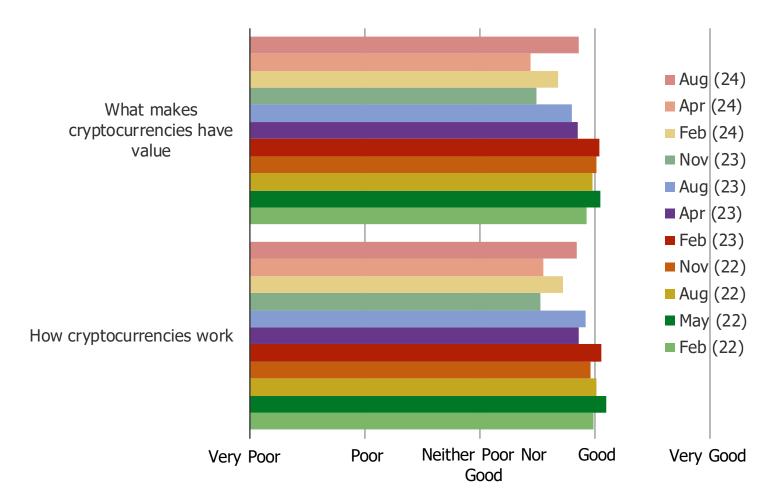
WHY DID YOU BUY CRYPTOCURRENCY?

Posed to all respondents currently own cryptocurrency (N = 95).



HOW WELL DO YOU FEEL YOU UNDERSTAND...

Posed to all respondents currently own cryptocurrency (N = 95).



WHAT WOULD CAUSE YOU TO SELL YOUR CRYPTOCURRENCY?

Posed to all respondents currently own cryptocurrency (N = 95). August 2024



WHY DON'T YOU OWN CRYPTOCURRENCY?

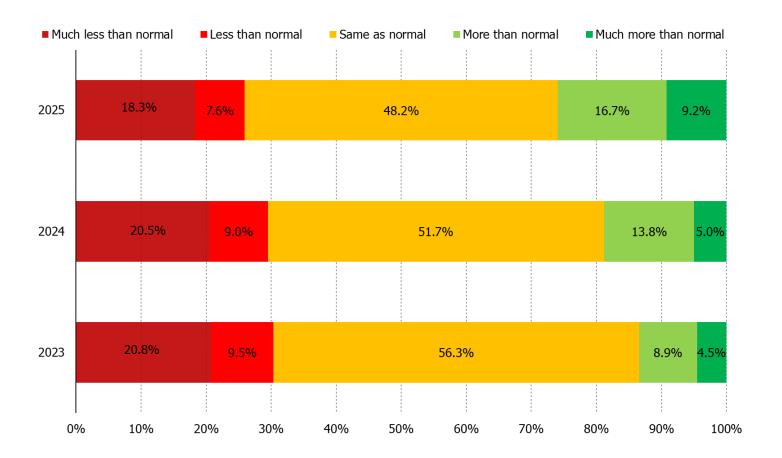
Posed to all respondents who do not currently own cryptocurrency (N = 905) August 2024



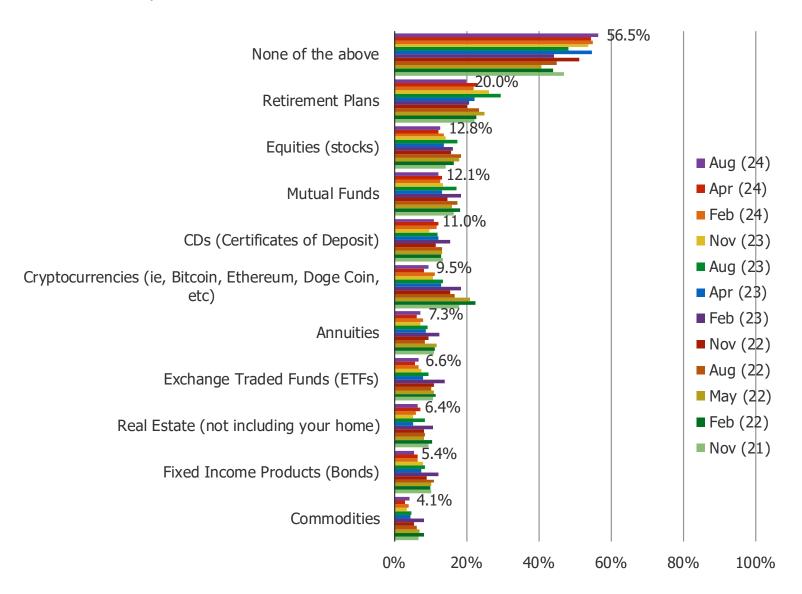
HOW MUCH MONEY DID YOU / WILL YOU PUT INTO INVESTMENTS IN THE FOLLOWING YEARS?

Posed to all respondents.

August 2024

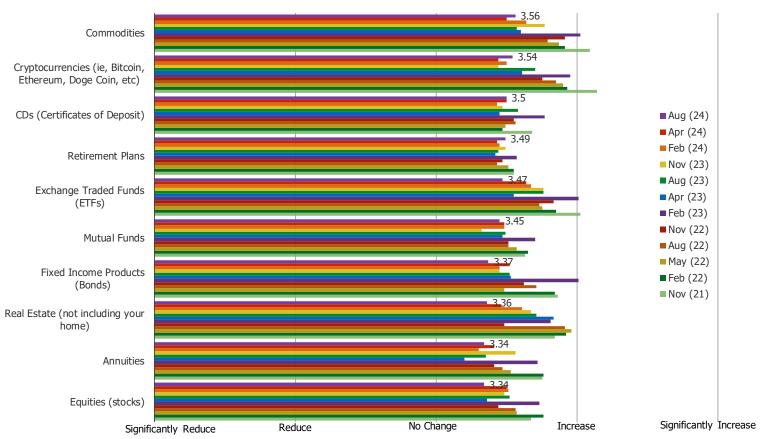


DO YOU CURRENTLY HAVE ANY INVESTMENTS IN ANY OF THE FOLLOWING? (SELECT ALL THAT APPLY)



DO YOU EXPECT TO CHANGE HOW MUCH MONEY YOU HAVE INVESTED IN THE FOLLOWING IN THE FUTURE?

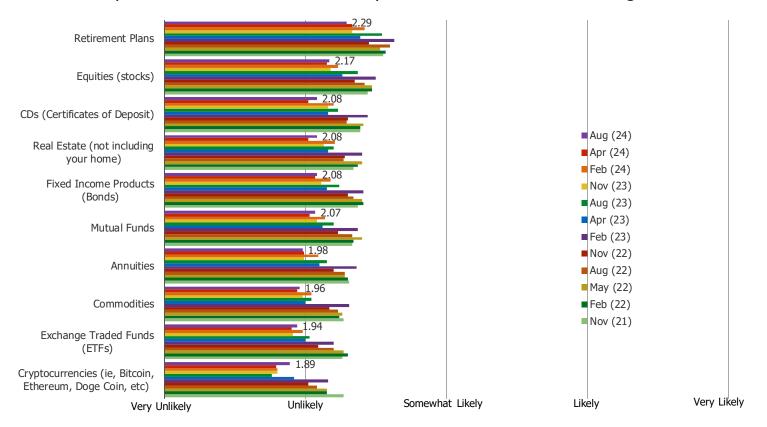
Posed to respondents who said they currently invest in each of the following.



	N=
Cryptocurrencies (ie, Bitcoin, Ethereum, Doge Coin, etc)	95
Equities (stocks)	128
Fixed Income Products (Bonds)	54
Real Estate (not including your home)	64
Mutual Funds	121
Exchange Traded Funds (ETFs)	66
CDs (Certificates of Deposit)	110
Retirement Plans	200
Annuities	73
Commodities	41

HOW LIKELY ARE YOU TO INVEST IN THE FOLLOWING IN THE FUTURE:

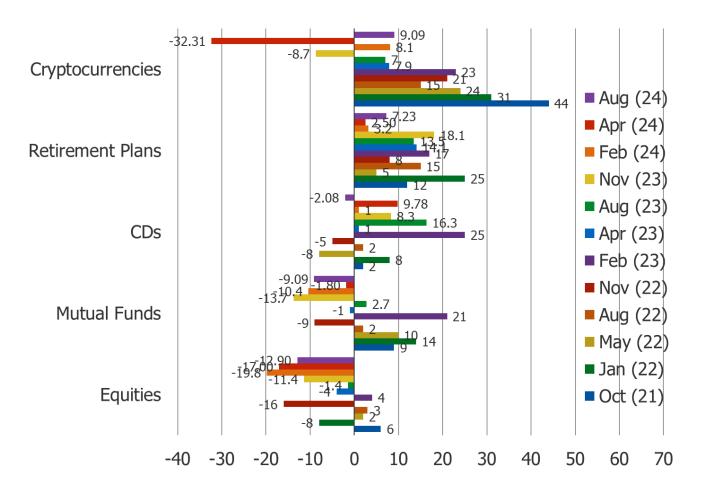
Posed to respondents who DO NOT currently invest in each of the following:



	N=
Cryptocurrencies (ie, Bitcoin, Ethereum, Doge Coin, etc)	904
Equities (stocks)	871
Fixed Income Products (Bonds)	945
Real Estate (not including your home)	935
Mutual Funds	878
Exchange Traded Funds (ETFs)	933
CDs (Certificates of Deposit)	889
Retirement Plans	799
Annuities	926
Commodities	958

HOW LIKELY ARE YOU TO RECOMMEND BUYING THE FOLLOWING TO A FRIEND OR COLLEAGUE?

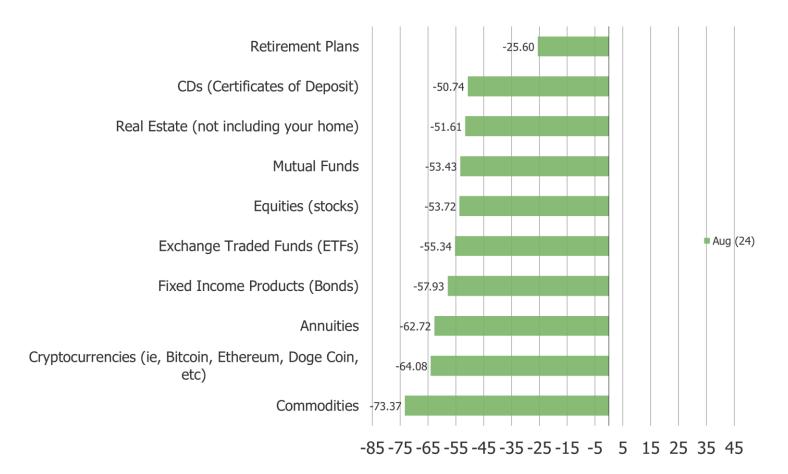
Posed to respondents who said they currently invest in each of the following.



	N=
Cryptocurrencies	77
Mutual Funds	88
Equities	93
CDs	96
Retirement Plans	166

HOW LIKELY ARE YOU TO RECOMMEND BUYING THE FOLLOWING TO A FRIEND OR COLLEAGUE?

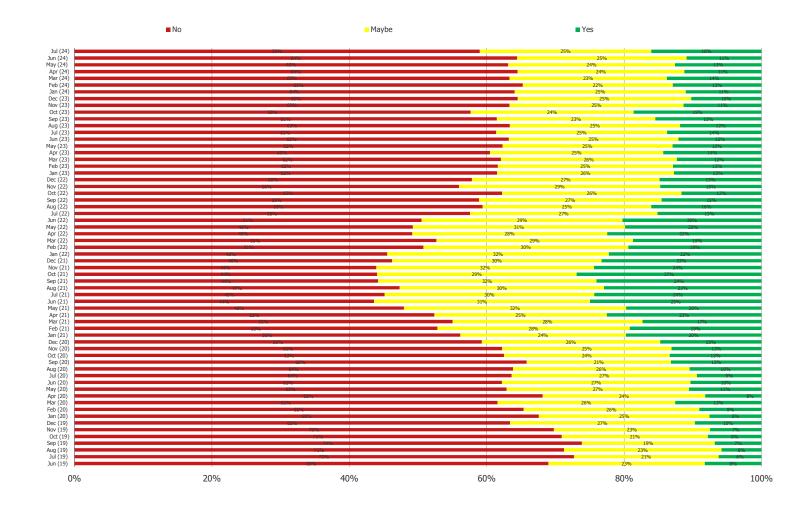
Posed to respondents who said they are aware of each of the following.



	N=
Cryptocurrencies (ie, Bitcoin, Ethereum, Doge Coin, etc)	412
Equities (stocks)	363
Fixed Income Products (Bonds)	271
Real Estate (not including your home)	341
Mutual Funds	408
Exchange Traded Funds (ETFs)	206
CDs (Certificates of Deposit)	404
Retirement Plans	457
Annuities	346
Commodities	199

DO YOU HAVE INTEREST IN BUYING BITCOIN?

Posed to respondents who are aware of Bitcoin.



DO YOU THINK BITCOIN WOULD BE A GOOD OR BAD INVESTMENT AT THE MOMENT?

Posed to respondents who are aware of Bitcoin.

