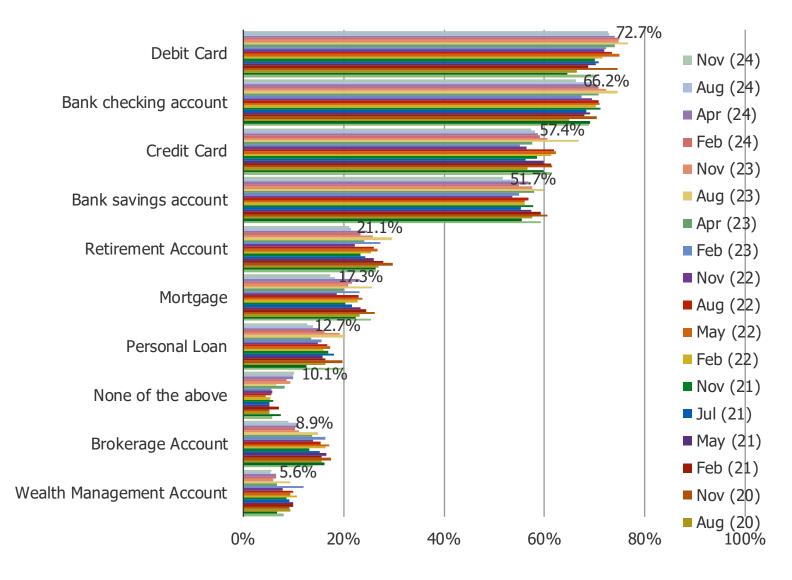
# BESPOKE SURVEYS Mobile Payments, Crypto, and Investments, Vol 25 1250+ Respondents Per Quarter

November 2024

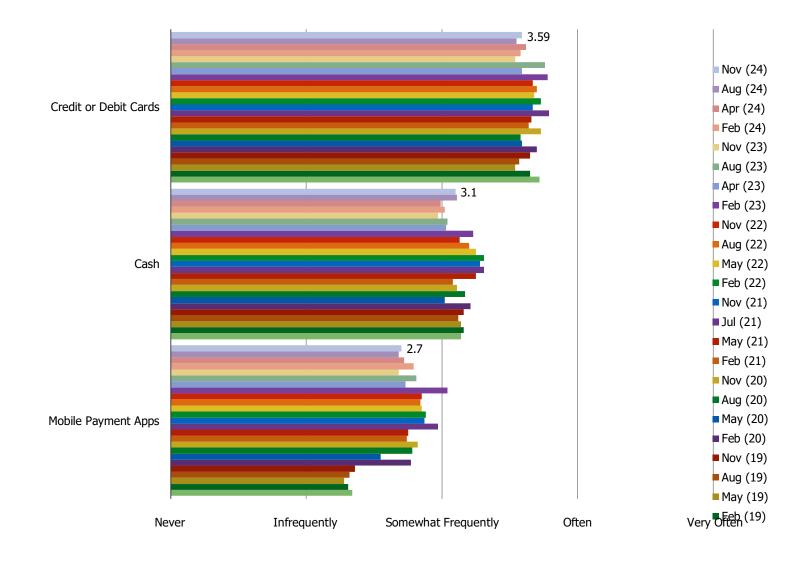
## SECTOR TRENDS

FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

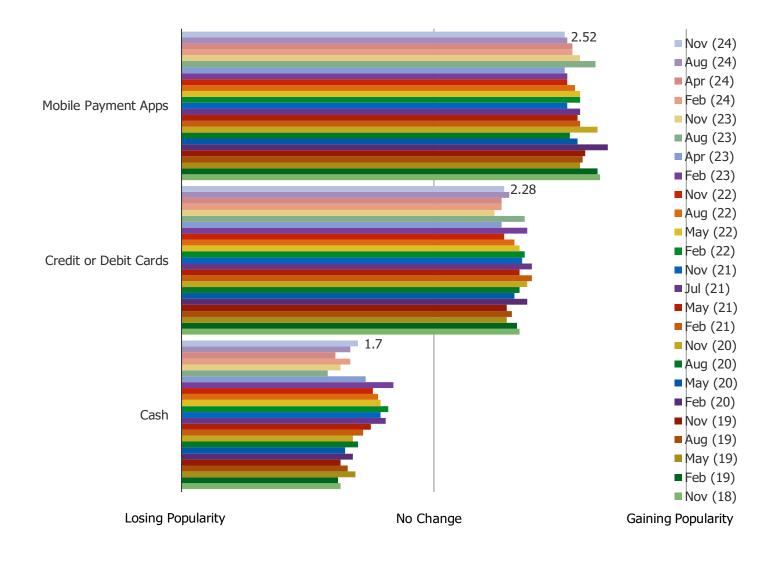
#### DO YOU PERSONALLY HAVE ANY OF THE FOLLOWING? (SELECT ALL THAT APPLY)



#### HOW OFTEN DO YOU USE THE FOLLOWING TO SPEND OR TRANSFER MONEY?

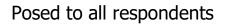


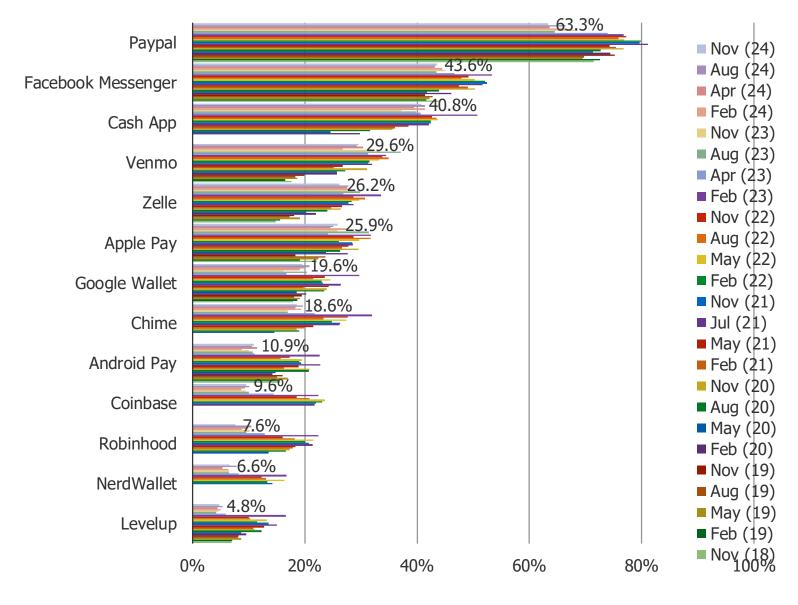
DO YOU THINK THE FOLLOWING ARE GAINING OR LOSING POPULARITY AS A METHOD FOR SPENDING OR TRANSFERRING MONEY?



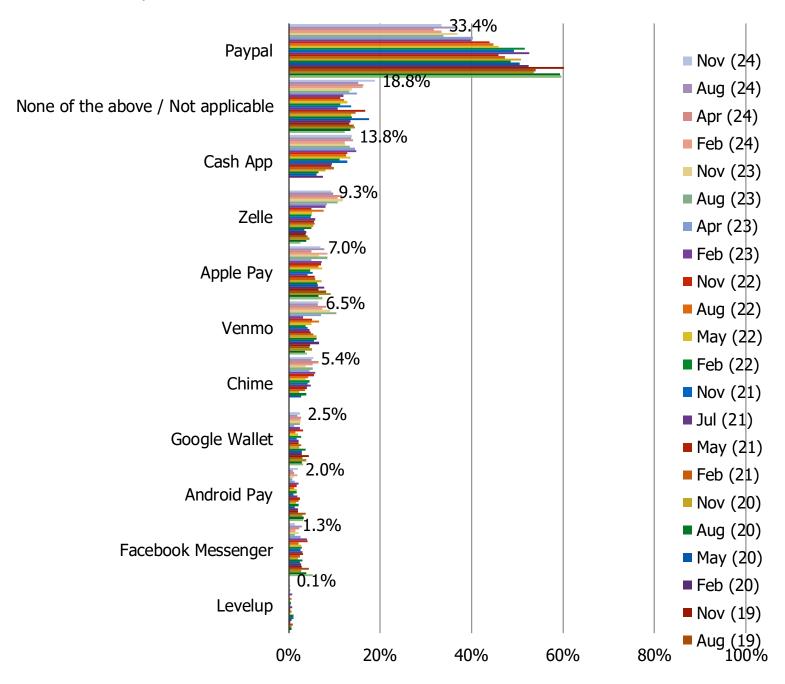
## COMPETITIVE DYNAMICS AND MARKET SHARE

#### DO USE ANY OF THE FOLLOWING? (SELECT ALL THAT APPLY)





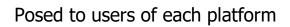
# IF YOU COULD ONLY USE ONE OF THE FOLLOWING MOBILE PAYMENTS APP/PLATFORMS GOING FORWARD, WHICH WOULD YOU CHOOSE?

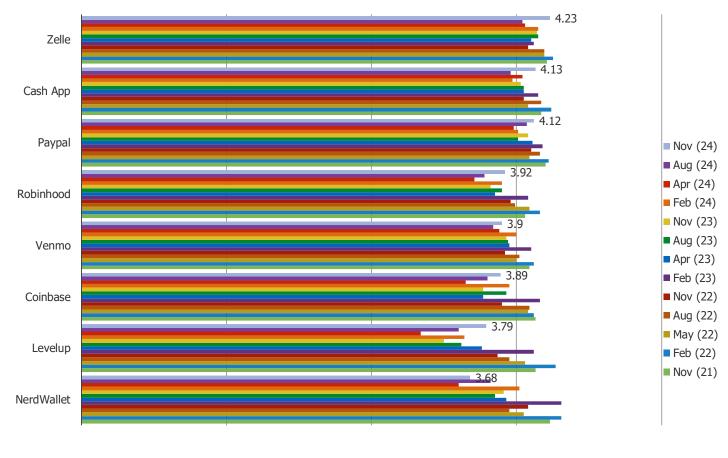


## USERS OF EACH PLATFORM - FEEDBACK

FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

#### WHAT IS YOUR OPINION OF THE FOLLOWING APPS?





Very Negative

Negative

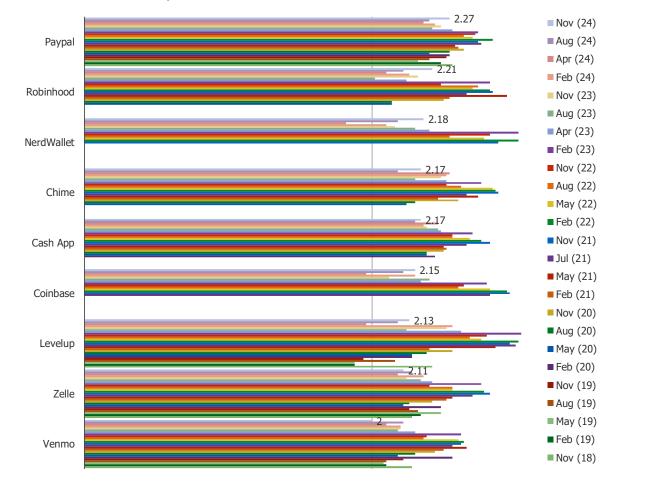
Somewhat Positive

Positive

Very Positive

	N=
Paypal	634
Venmo	296
Levelup	48
Cash App	408
Zelle	262
Chime	186
Robinhood	76
Coinbase	96
NerdWallet	66

#### HAVE YOU CHANGED HOW OFTEN YOU USE THIS APP/PLATFORM RECENTLY?



### Posed to users of each platform

Using It Less

Same

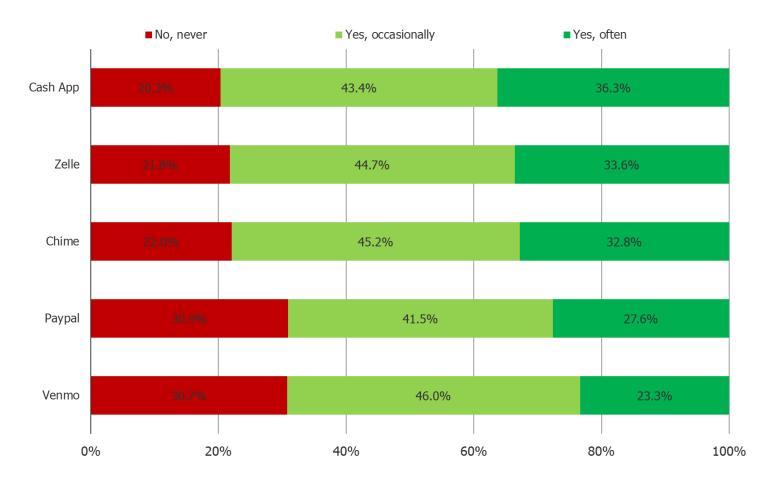
Using It More

	N=
Paypal	634
Venmo	296
Levelup	48
Cash App	408
Zelle	262
Chime	186
Robinhood	76
Coinbase	96
NerdWallet	66

# INSTANT DEPOSIT / INSTANT TRANSFER

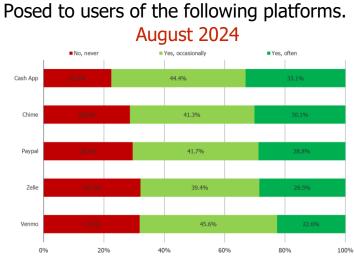
#### DO YOU USE INSTANT DEPOSIT OR INSTANT TRANSFER WHEN USING THE FOLLOWING?

Posed to users of the following platforms.

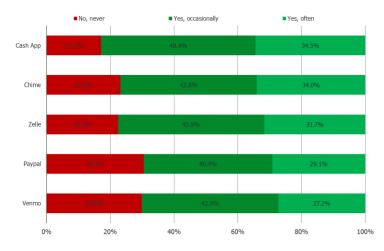


## November 2024

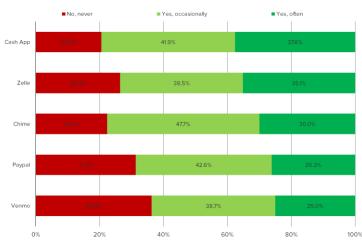
#### DO YOU USE INSTANT DEPOSIT OR INSTANT TRANSFER WHEN USING THE FOLLOWING?

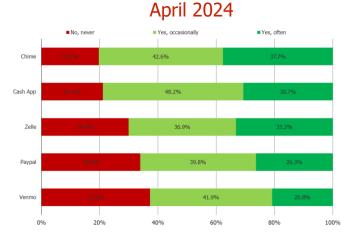


## February 2024

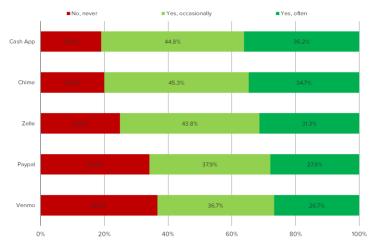


## August 2023

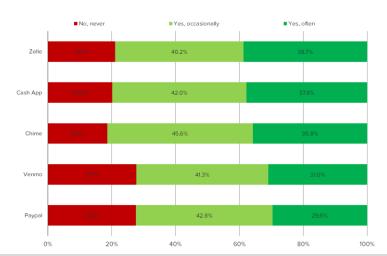




### November 2023



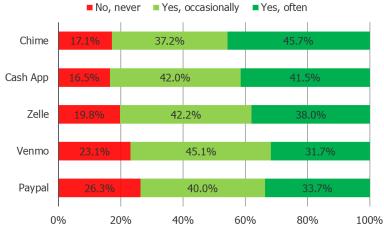
## April 2023



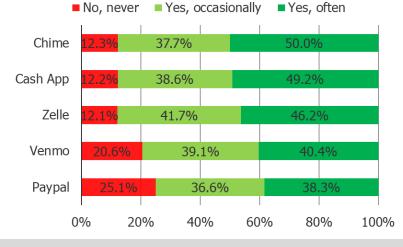
#### DO YOU USE INSTANT DEPOSIT OR INSTANT TRANSFER WHEN USING THE FOLLOWING?

Posed to users of the following platforms.

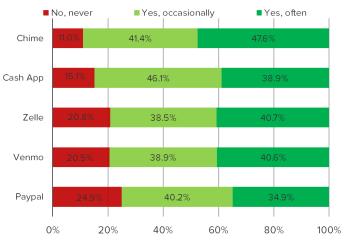




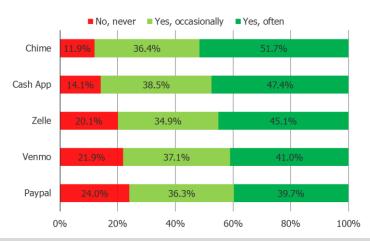
February 2022 r Yes, occasionally Yes,





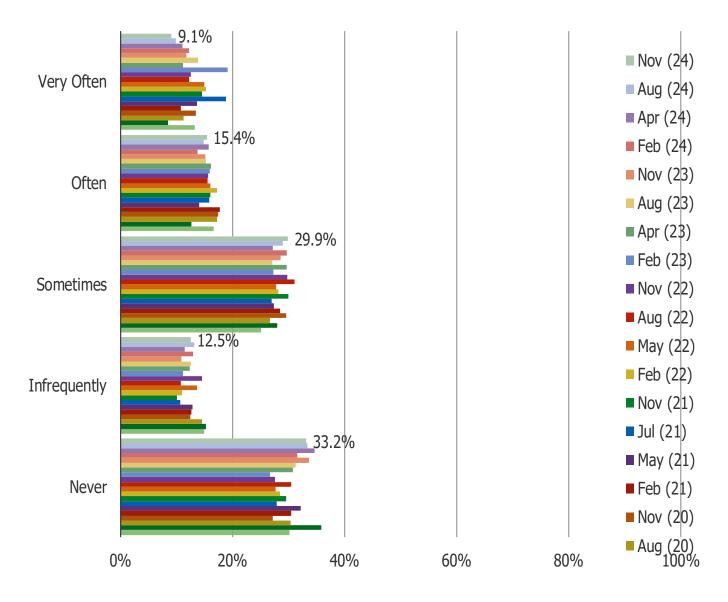


## November 2021



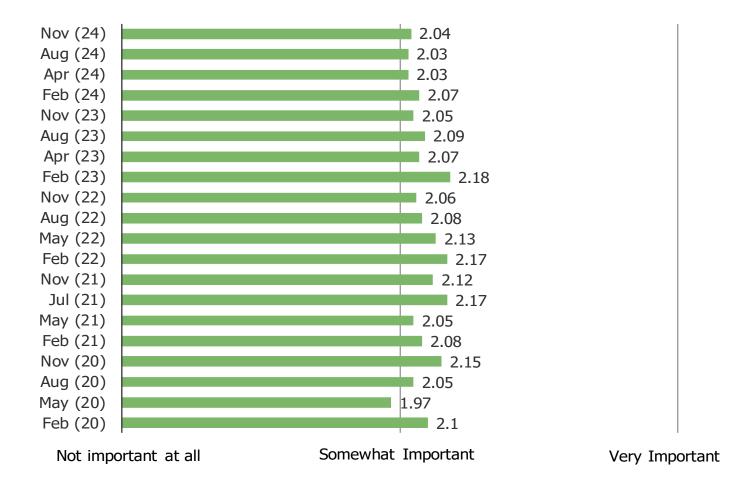
#### WHEN USING MOBILE PAYMENT APPS, HOW OFTEN DO YOU USE INSTANT DEPOSIT/INSTANT TRANSFER?

#### Posed to mobile payment apps users



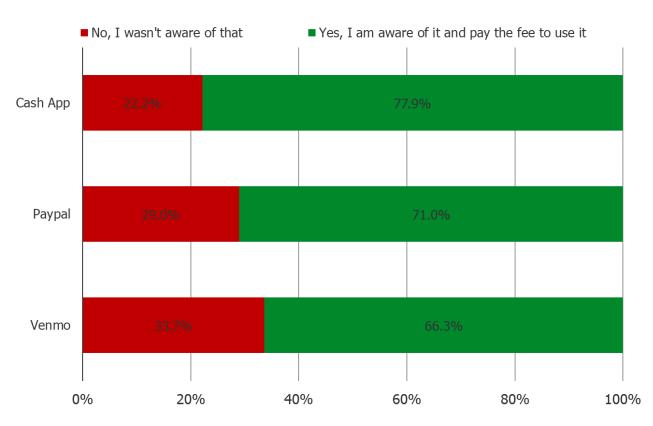
# HOW IMPORTANT TO YOU IS THE INSTANT DEPOSIT/INSTANT TRANSFER FEATURE WHEN USING MOBILE PAYMENT APPS?

#### Posed to mobile payment apps users



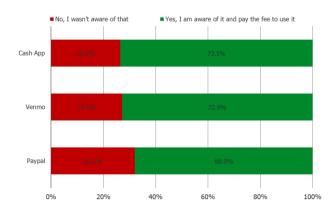
DID YOU KNOW THAT THERE IS A FEE ASSOCIATED WITH USING INSTANT DEPOSIT / INSTANT TRANSFER ON THIS APP?

Posed to users of instant deposit/instant transfer on these platforms

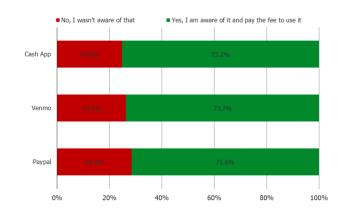


November 2024

August 2024

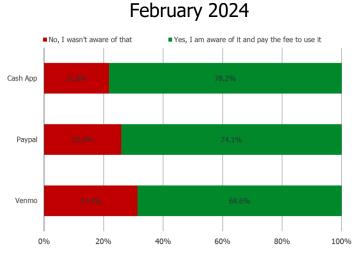


April 2024

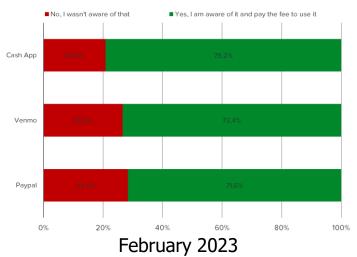


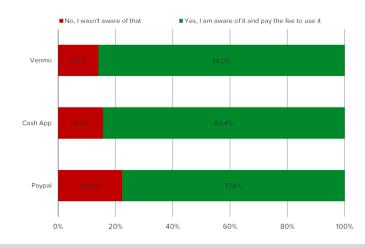
DID YOU KNOW THAT THERE IS A FEE ASSOCIATED WITH USING INSTANT DEPOSIT / INSTANT TRANSFER ON THIS APP?

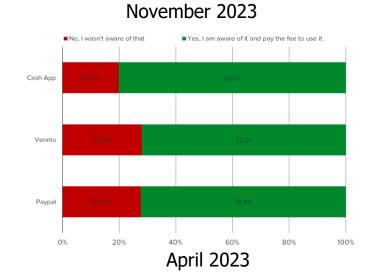
Posed to users of instant deposit/instant transfer on these platforms

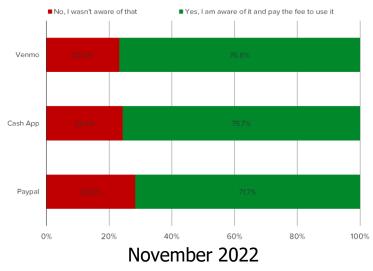


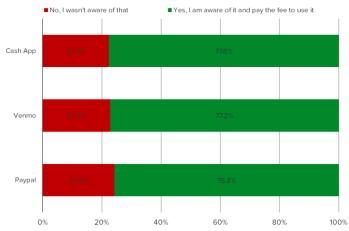
## August 2023







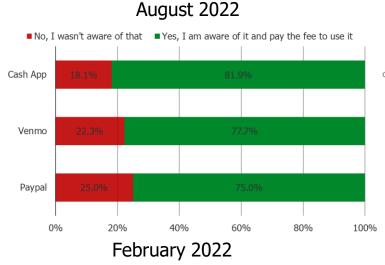


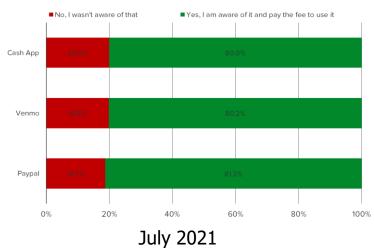


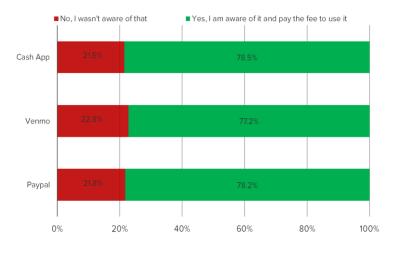
FOR PERSONAL USE ONLY-DO NOT FORWARD OR REDISTRIBUTE

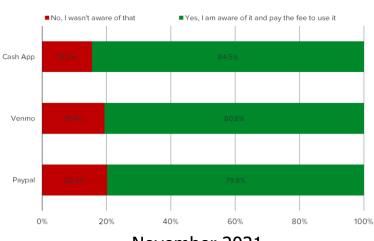
DID YOU KNOW THAT THERE IS A FEE ASSOCIATED WITH USING INSTANT DEPOSIT/INSTANT TRANSFER ON THIS APP?

Posed to users of instant deposit/instant transfer on these platforms



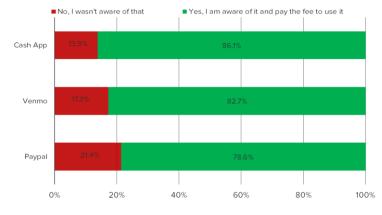




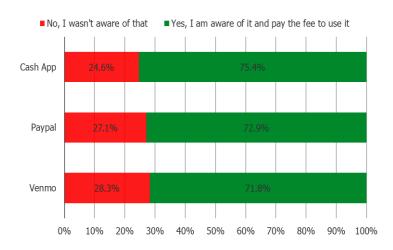


May 2022

## November 2021

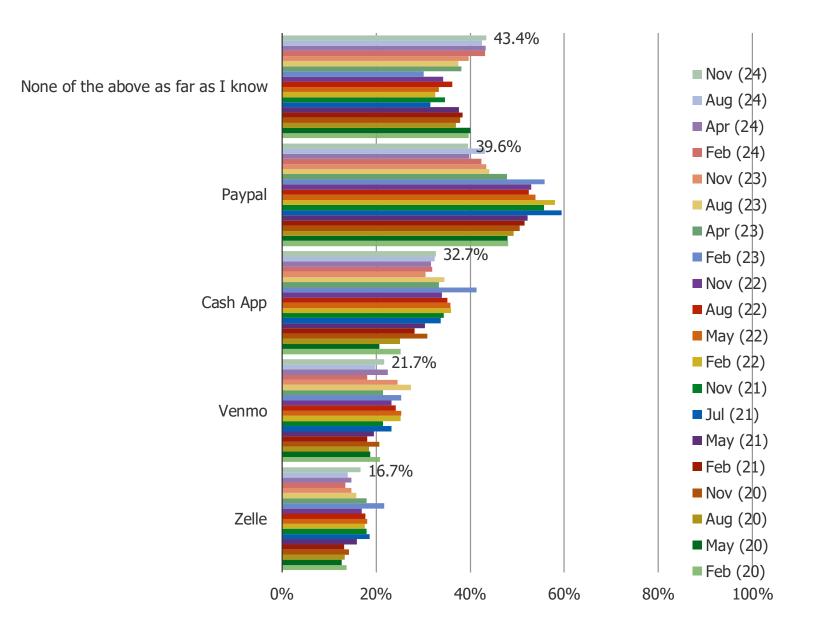


November 2020



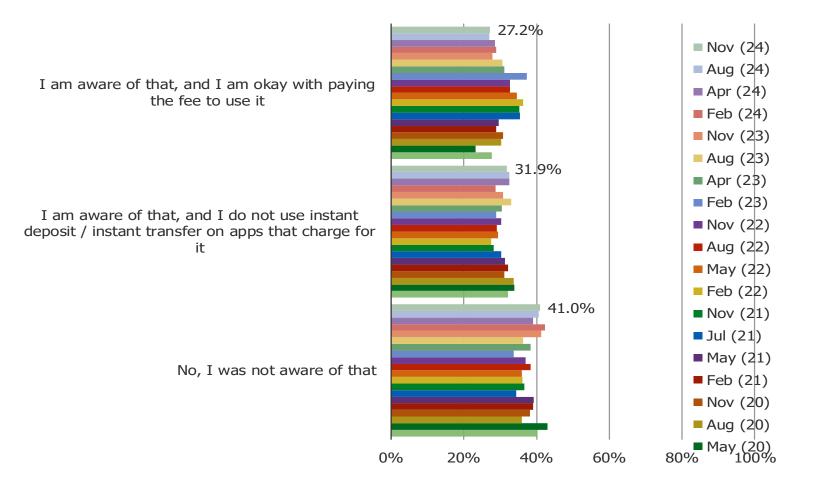
TO YOUR KNOWLEDGE, DO ANY OF THE FOLLOWING CHARGE A FEE FOR INSTANT DEPOSIT/INSTANT TRANSFER SERVICES? (SELECT ALL THAT APPLY)

Posed to mobile payment app users.



WERE YOU AWARE THAT SOME MOBILE PAYMENT APPS CHARGE A FEE FOR INSTANT DEPOSIT/INSTANT TRANSFER?

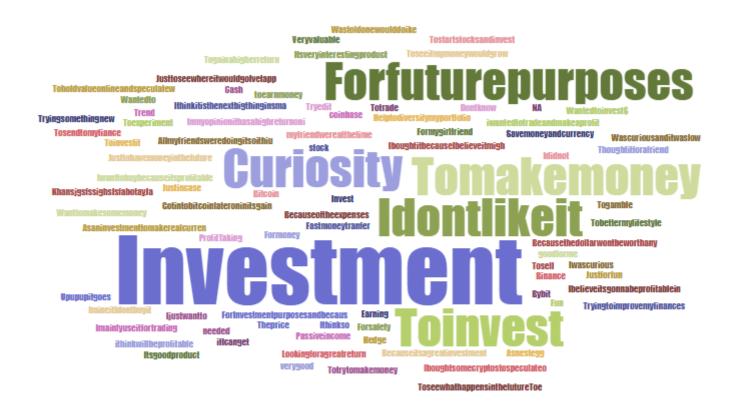
#### Posed to mobile payment app users.



## **CRYPTO QUESTIONS**

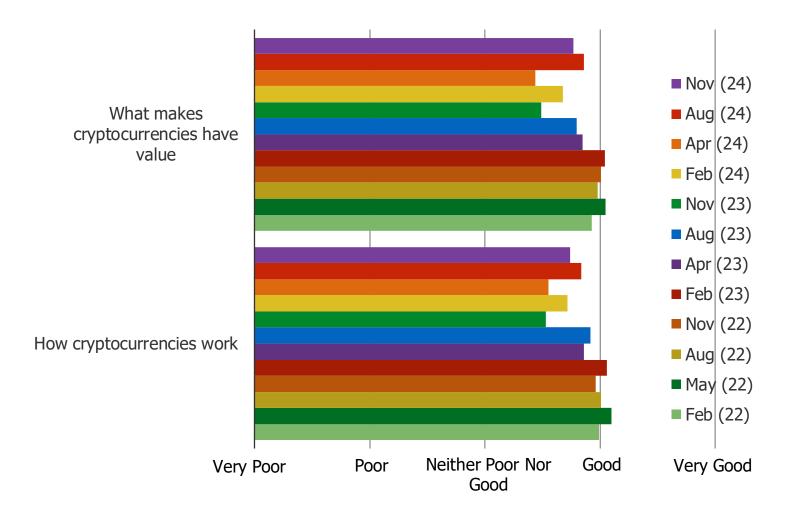
#### WHY DID YOU BUY CRYPTOCURRENCY?

Posed to all respondents currently own cryptocurrency (N = 102).



HOW WELL DO YOU FEEL YOU UNDERSTAND...

Posed to all respondents currently own cryptocurrency (N = 102).



WHAT WOULD CAUSE YOU TO SELL YOUR CRYPTOCURRENCY?

Posed to all respondents currently own cryptocurrency (N = 102). November 2024



WHY DON'T YOU OWN CRYPTOCURRENCY?

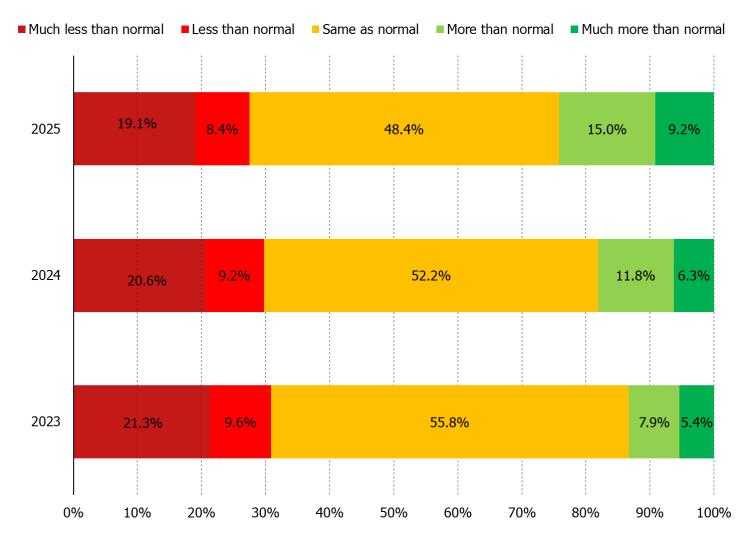
Posed to all respondents who do not currently own cryptocurrency (N = 900) November 2024



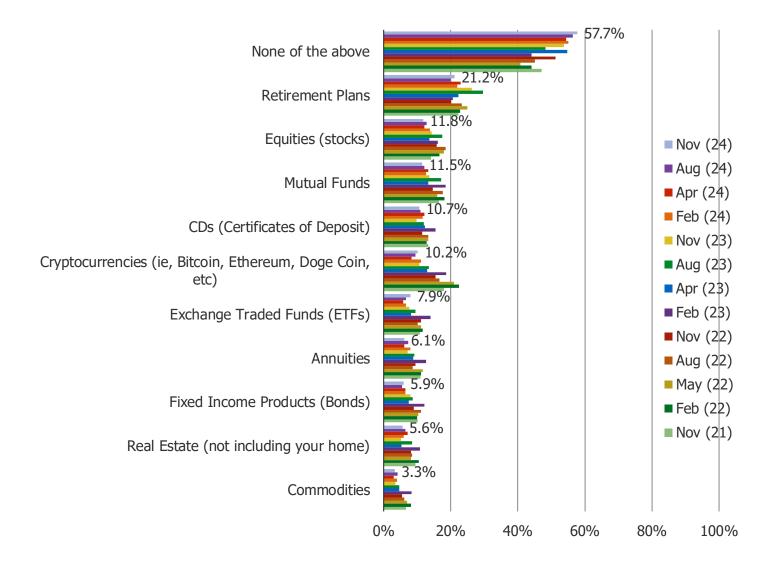
HOW MUCH MONEY DID YOU / WILL YOU PUT INTO INVESTMENTS IN THE FOLLOWING YEARS?

Posed to all respondents.

## November 2024

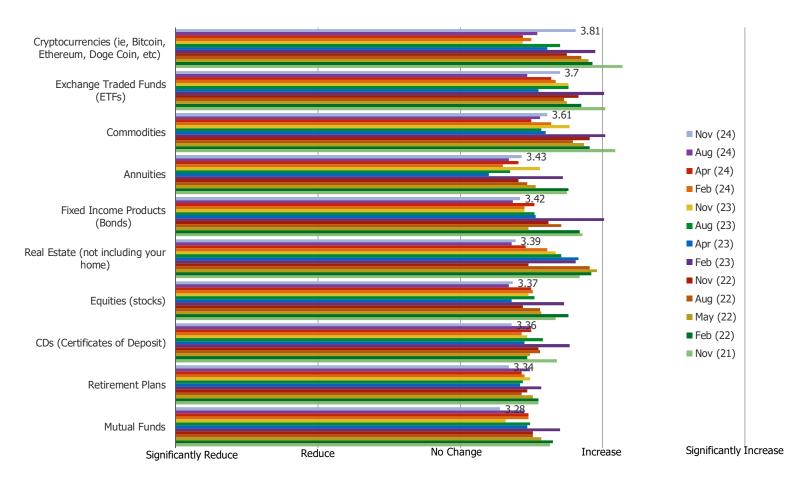


#### DO YOU CURRENTLY HAVE ANY INVESTMENTS IN ANY OF THE FOLLOWING? (SELECT ALL THAT APPLY)



# DO YOU EXPECT TO CHANGE HOW MUCH MONEY YOU HAVE INVESTED IN THE FOLLOWING IN THE FUTURE?

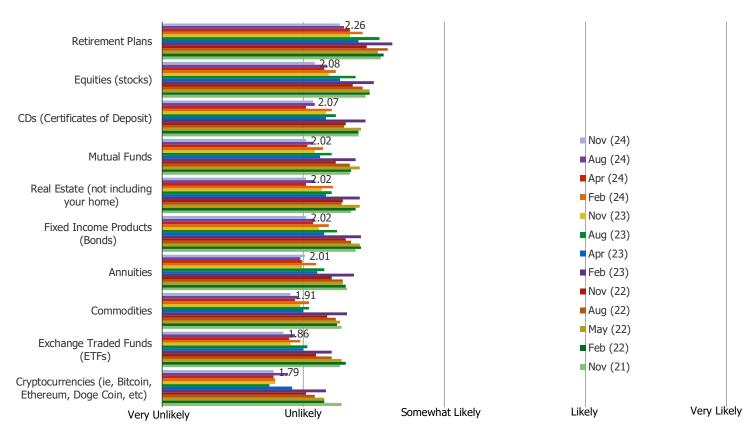
Posed to respondents who said they currently invest in each of the following.



	N=
Cryptocurrencies (ie, Bitcoin, Ethereum, Doge Coin, etc)	102
Equities (stocks)	118
Fixed Income Products (Bonds)	59
Real Estate (not including your home)	56
Mutual Funds	115
Exchange Traded Funds (ETFs)	79
CDs (Certificates of Deposit)	107
Retirement Plans	212
Annuities	61
Commodities	33

#### HOW LIKELY ARE YOU TO INVEST IN THE FOLLOWING IN THE FUTURE:

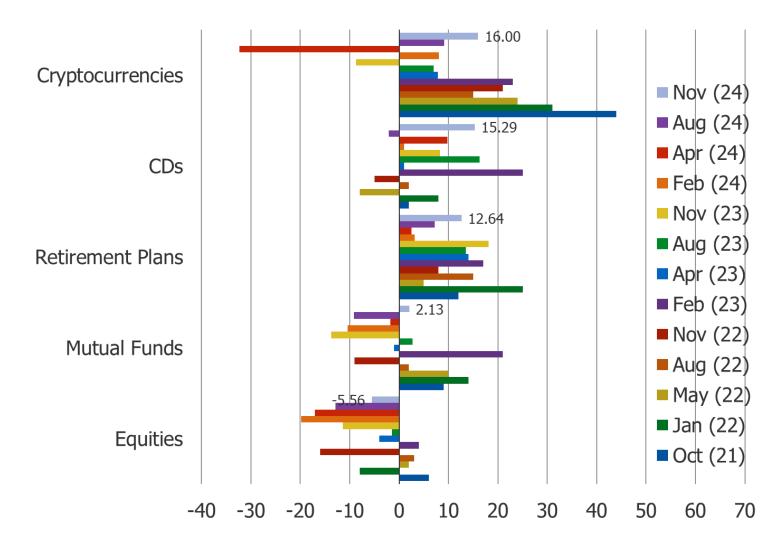
Posed to respondents who DO NOT currently invest in each of the following:



	N=
Cryptocurrencies (ie, Bitcoin, Ethereum, Doge Coin, etc)	899
Equities (stocks)	883
Fixed Income Products (Bonds)	942
Real Estate (not including your home)	945
Mutual Funds	886
Exchange Traded Funds (ETFs)	922
CDs (Certificates of Deposit)	894
Retirement Plans	789
Annuities	940
Commodities	968

#### HOW LIKELY ARE YOU TO RECOMMEND BUYING THE FOLLOWING TO A FRIEND OR COLLEAGUE?

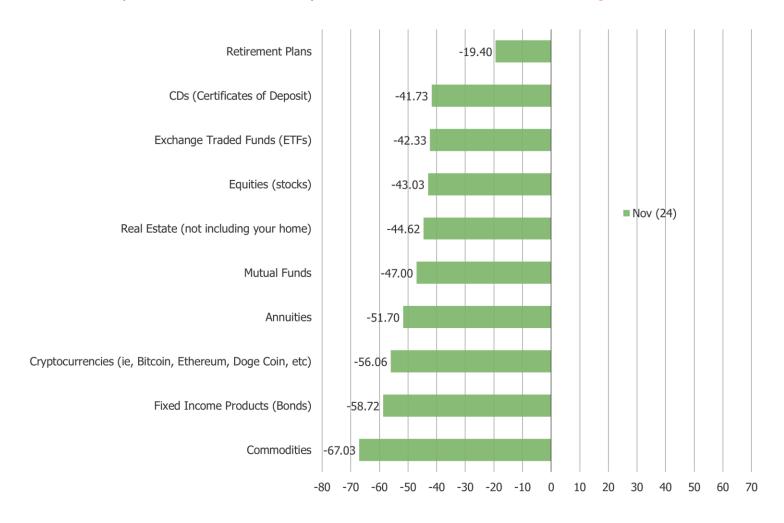
Posed to respondents who said they currently invest in each of the following.



	N=
Cryptocurrencies (ie, Bitcoin, Ethereum, Doge Coin, etc)	75
Mutual Funds	94
Equities	90
CDs	85
Retirement Plans	182

#### HOW LIKELY ARE YOU TO RECOMMEND BUYING THE FOLLOWING TO A FRIEND OR COLLEAGUE?

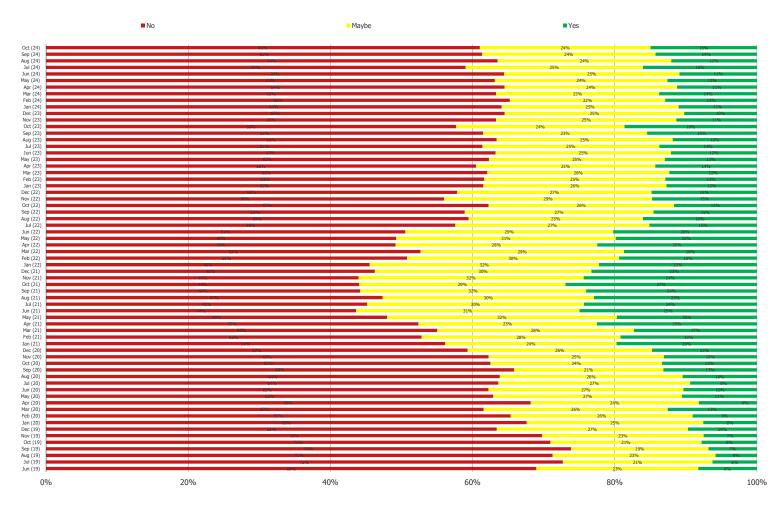
Posed to respondents who said they are aware of each of the following.



	N=
Cryptocurrencies (ie, Bitcoin, Ethereum, Doge Coin, etc)	355
Equities (stocks)	337
Fixed Income Products (Bonds)	235
Real Estate (not including your home)	316
Mutual Funds	383
Exchange Traded Funds (ETFs)	189
CDs (Certificates of Deposit)	381
Retirement Plans	433
Annuities	294
Commodities	185

#### DO YOU HAVE INTEREST IN BUYING BITCOIN?

Posed to respondents who are aware of Bitcoin.



#### DO YOU THINK BITCOIN WOULD BE A GOOD OR BAD INVESTMENT AT THE MOMENT?

Posed to respondents who are aware of Bitcoin.

