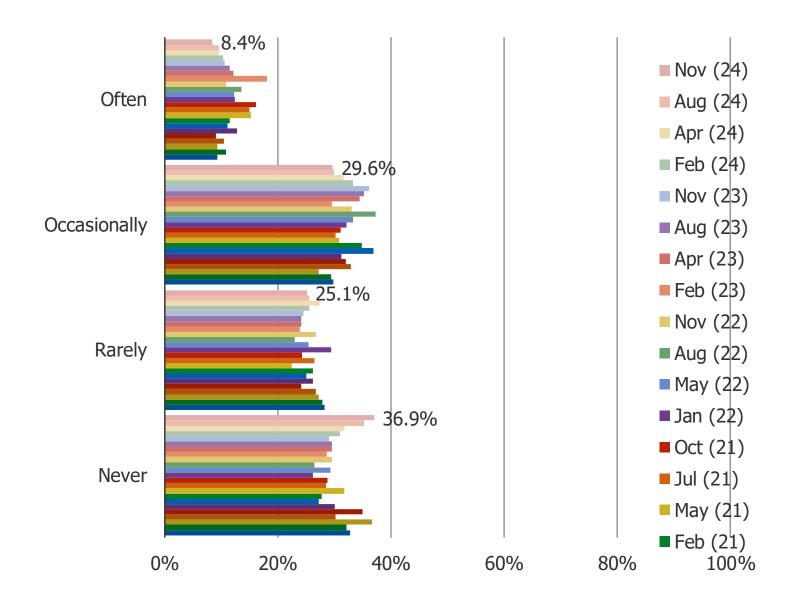


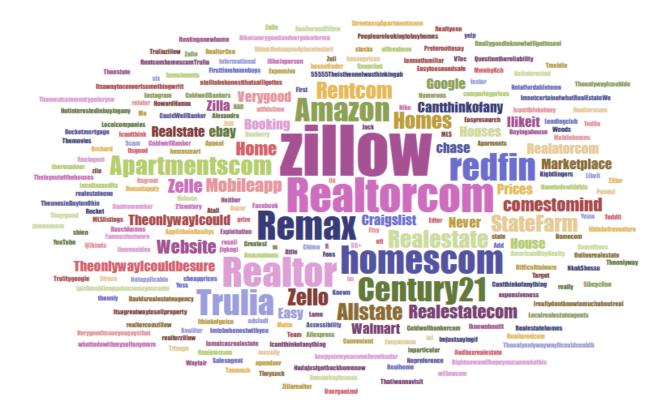
# ONLINE REAL ESTATE PLATFORM USAGE AND SENTIMENT

#### HOW OFTEN DO YOU BROWSE REAL ESTATE WEBSITES/MOBILE APPS?



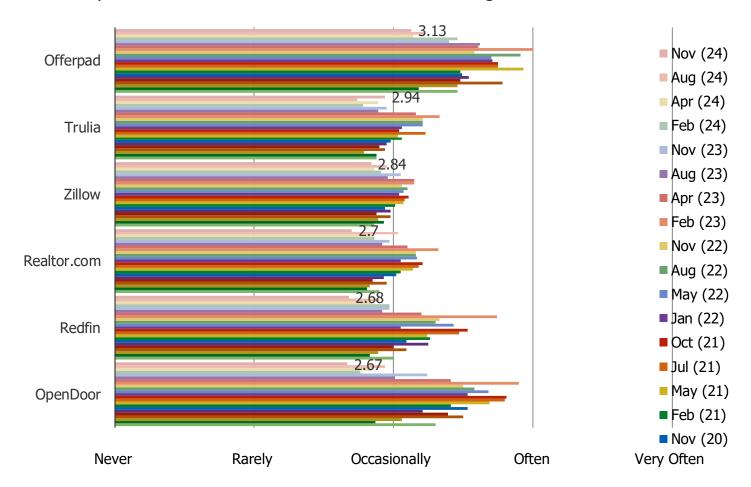
#### WHEN YOU THINK OF ONLINE REAL ESTATE WEBSITES OR MOBILE APPS, WHICH DO YOU THINK OF FIRST?

Posed to respondents who browse real estate website / mobile apps.



## HOW OFTEN DO YOU VISIT EACH OF THE FOLLOWING?

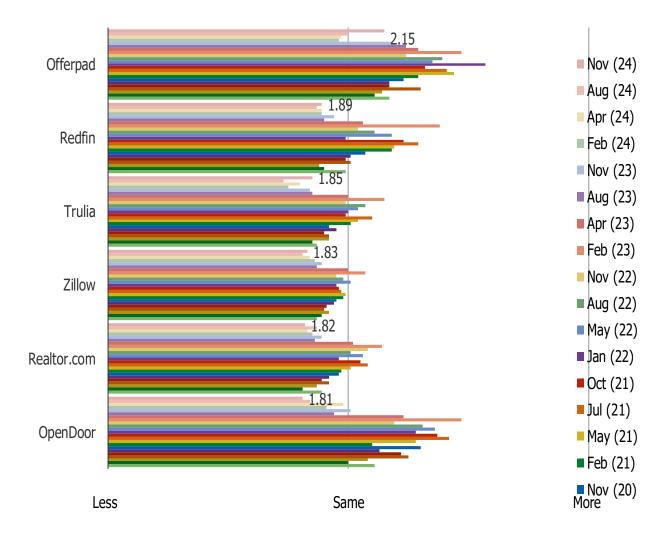
Posed to respondents who have visited each of the following.



	N=
Zillow	570
Redfin	163
Realtor.com	384
OpenDoor	107
Offerpad	48
Trulia	179

#### HAVE YOU RECENTLY BEEN INCREASING OR DECREASING HOW OFTEN YOU VISIT THIS SITE/APP?

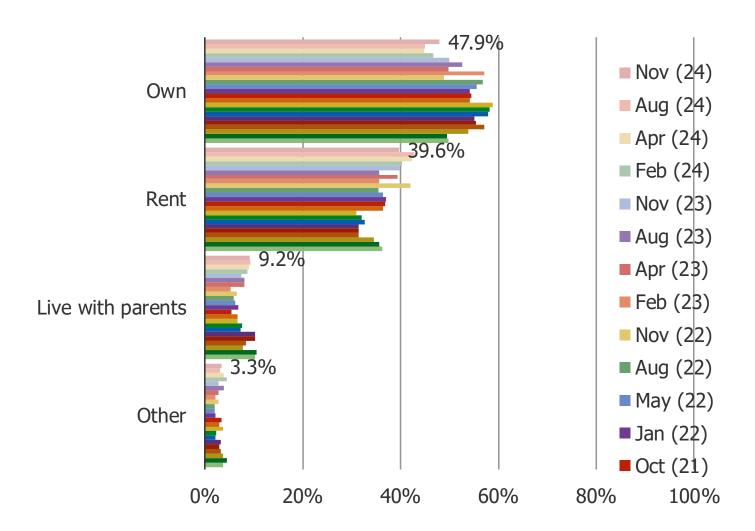
Posed to respondents who have visited each of the following.



	N=
Zillow	570
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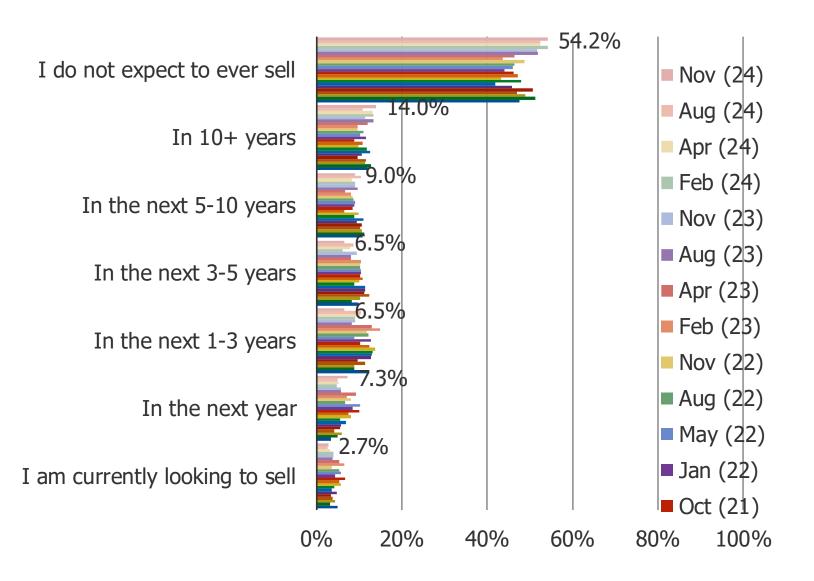
# **SECTOR TRENDS**

#### WHICH OF THE FOLLOWING BEST DESCRIBES YOUR CURRENT LIVING SITUATION?

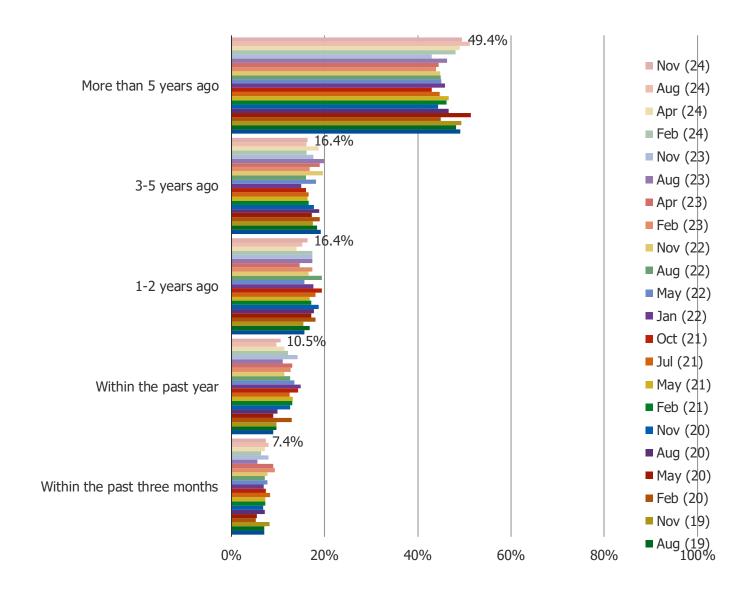


#### DO YOU EXPECT TO SELL YOUR HOME AT ANY POINT IN THE FUTURE?

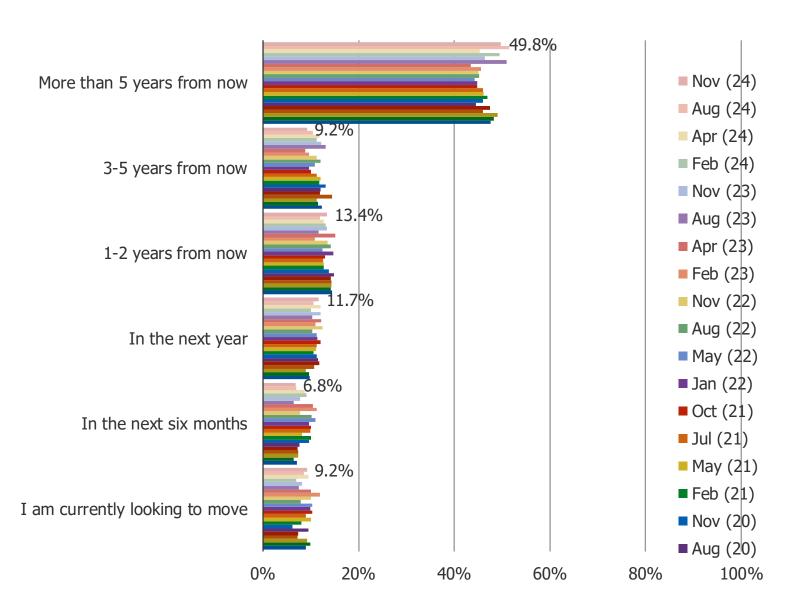
#### Posed to home owners



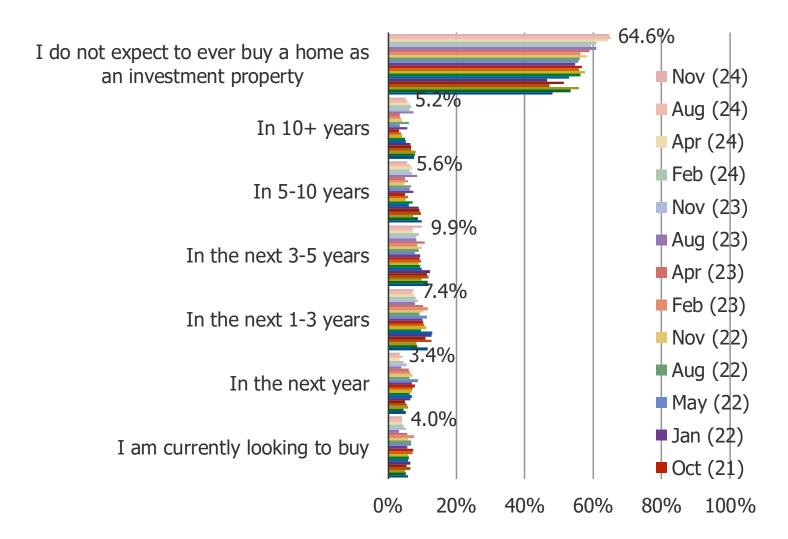
#### WHEN IS THE LAST TIME YOU MOVED?



#### WHEN DO YOU EXPECT TO MOVE AGAIN?



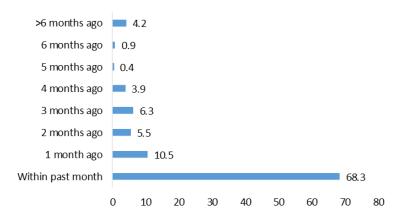
#### DO YOU EXPECT TO BUY AN INVESTMENT PROPERTY AT ANY POINT IN THE FUTURE?



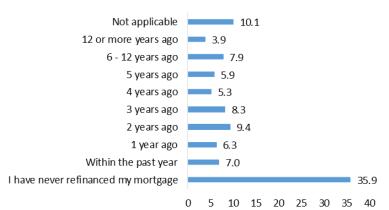
# **MONTHLY DATA**

#### **MORTGAGE DELINQUENCIES**

#### Last Mortgage Payment (% Homeowners)



#### Last Time Refinanced Mortgage (% Homeowners)



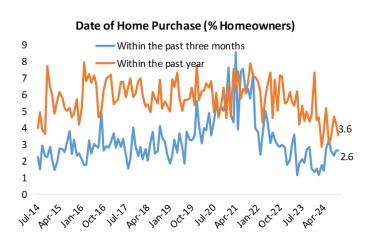
#### Last Mortgage Payment (% Homeowners)



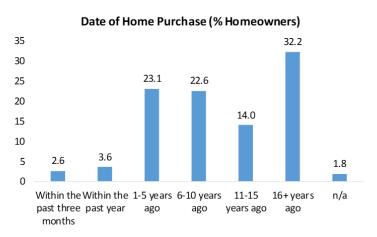
# Last Time Refinanced Mortgage: Within past year



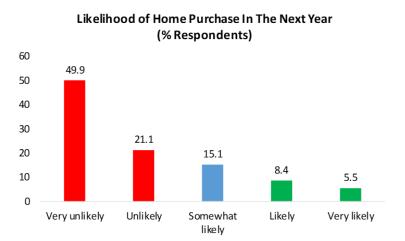
#### **RECENT HOME PURCHASES**

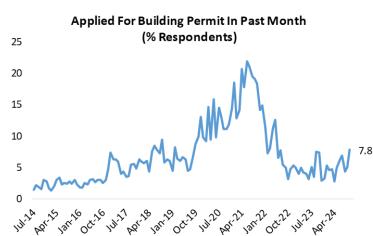


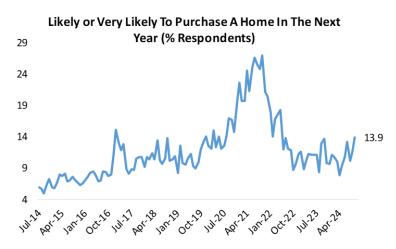




#### **FUTURE HOME PURCHASES**



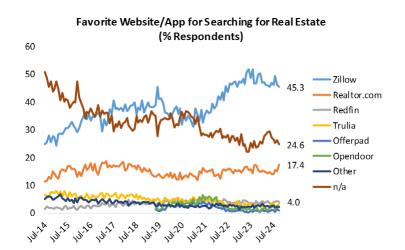




# **BESPOKE Surveys**

# **Online Real Estate**

#### **FAVORITE REAL ESTATE APP**





#### HOME IMPROVEMENT PROJECTS

