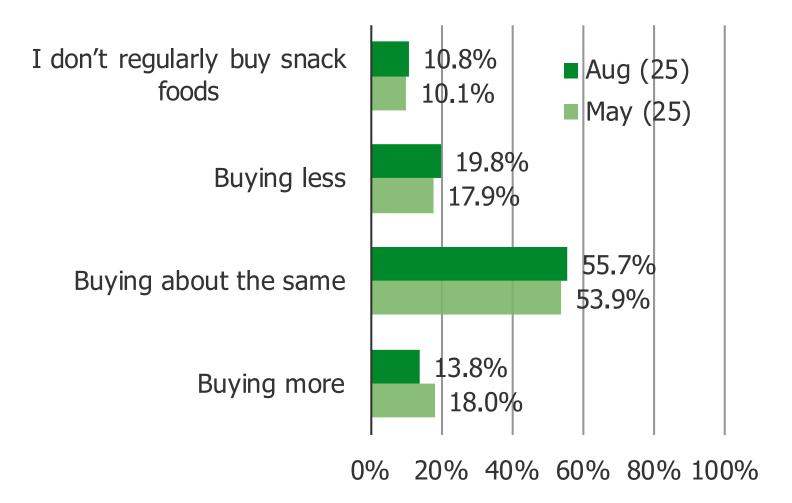


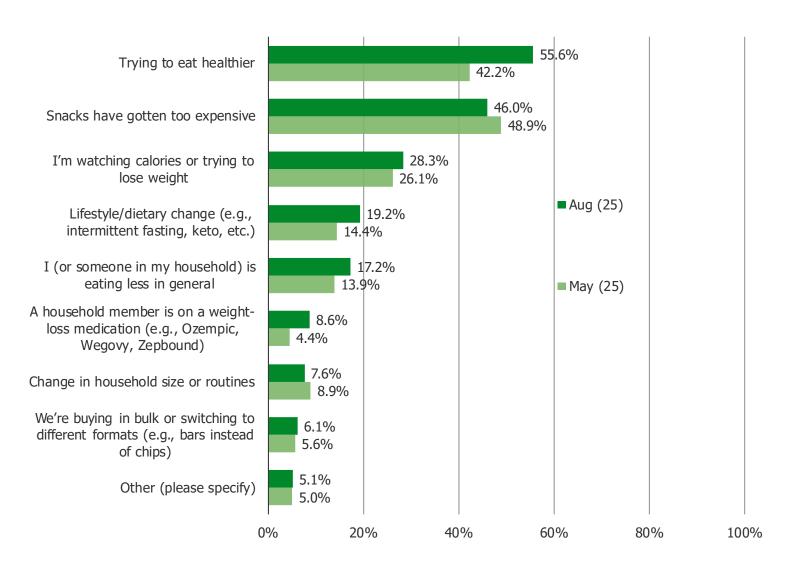
NEW QUESTIONS

COMPARED TO THIS TIME LAST YEAR, ARE YOU BUYING MORE, LESS, OR THE SAME AMOUNT OF SNACK FOODS (E.G., CHIPS, CRACKERS, COOKIES, SNACK BARS, ETC.)?WE ARE REFERRING TO THE NUMBER OF UNITS YOU BUY, NOT HOW MUCH MONEY YOU SPEND.

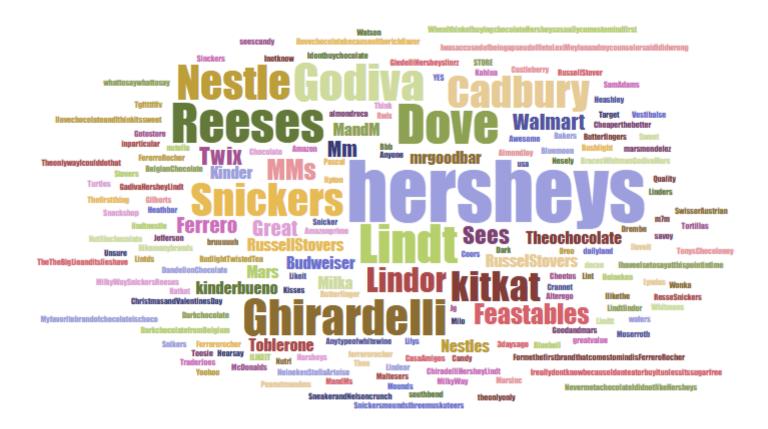


WHY ARE YOU BUYING LESS SNACK FOODS? SELECT ALL THAT APPLY

Posed to all respondents who note that they are buying less snack foods. (N=198)

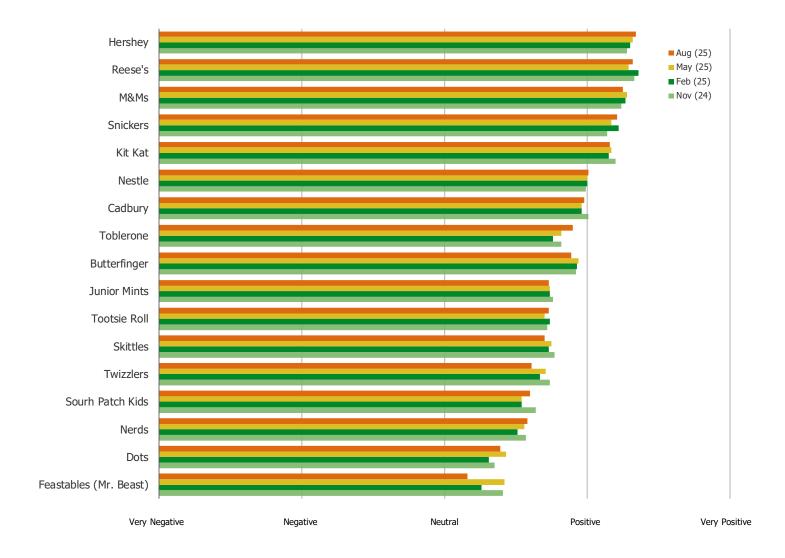


WHEN YOU THINK OF BUYING CHOCOLATE, WHAT BRAND COMES TO MIND FIRST?

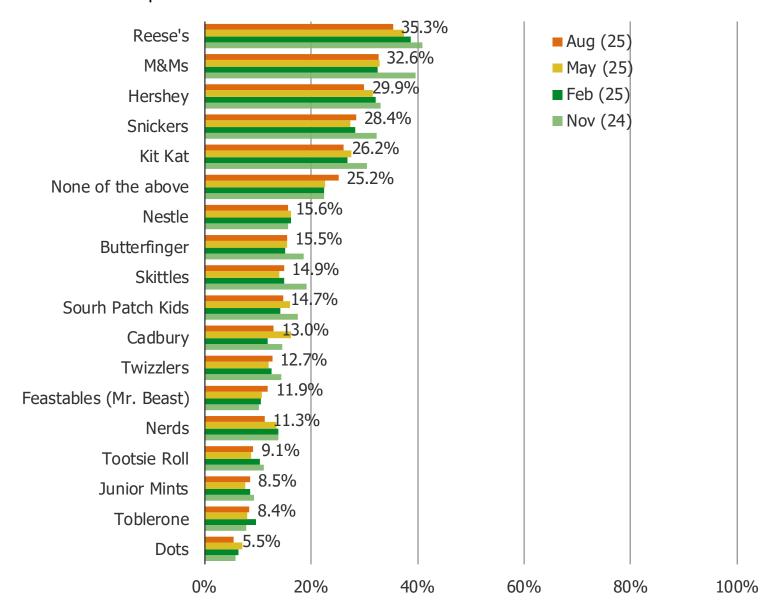


WHAT IS YOUR OPINION OF THE FOLLOWING BRANDS?

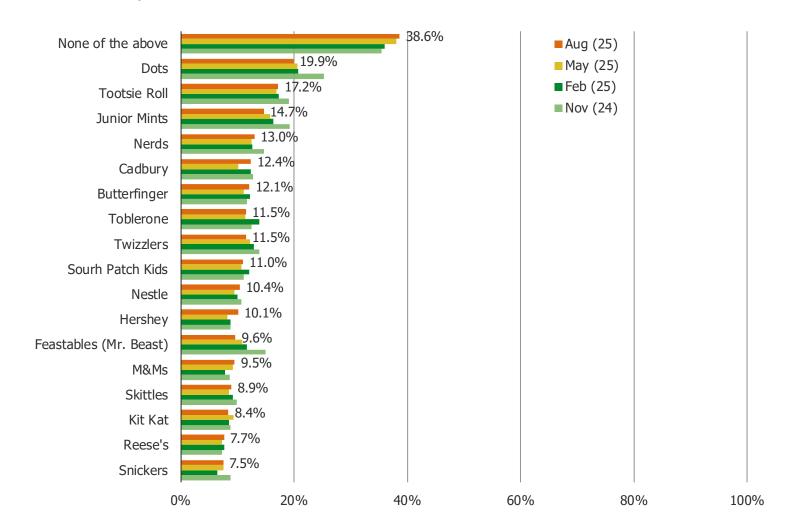
Posed to all respondents who are familiar with the below.



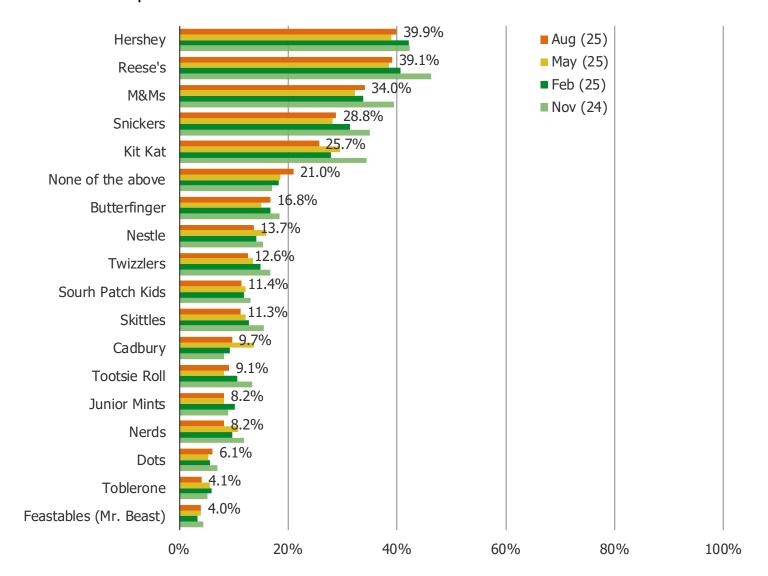
IN YOUR OPINION, WHICH OF THE FOLLOWING BRANDS ARE GAINING POPULARITY? SELECT ALL THAT APPLY



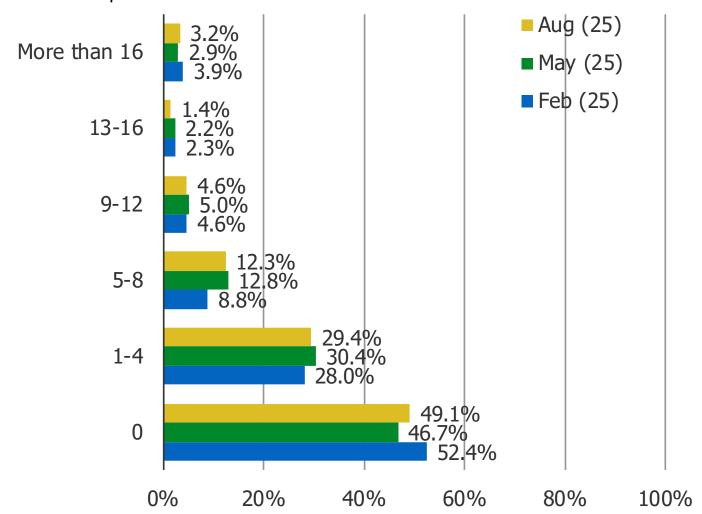
IN YOUR OPINION, WHICH OF THE FOLLOWING BRANDS ARE LOSING POPULARITY? SELECT ALL THAT APPLY



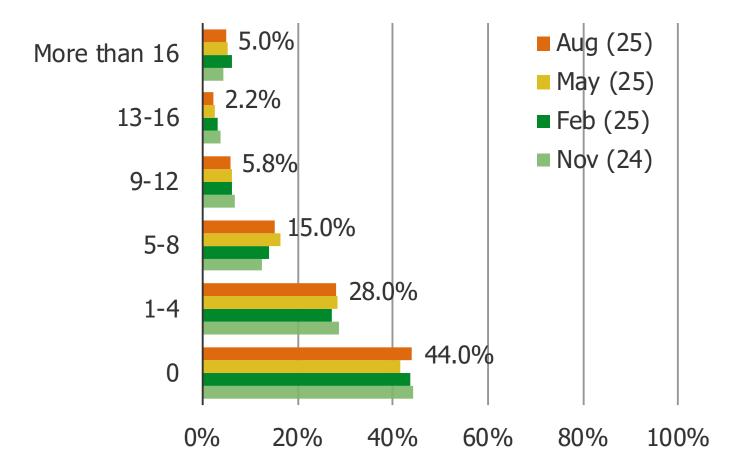
HAVE YOU PURCHASED PRODUCTS FROM ANY OF THE FOLLOWING BRANDS IN THE PAST MONTH OR TWO? SELECT ALL THAT APPLY



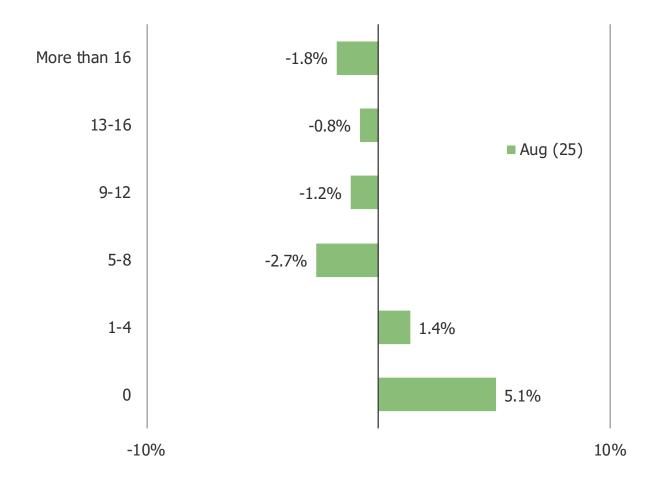
ABOUT HOW MANY ALCOHOLIC DRINKS DO YOU HAVE EACH WEEK?



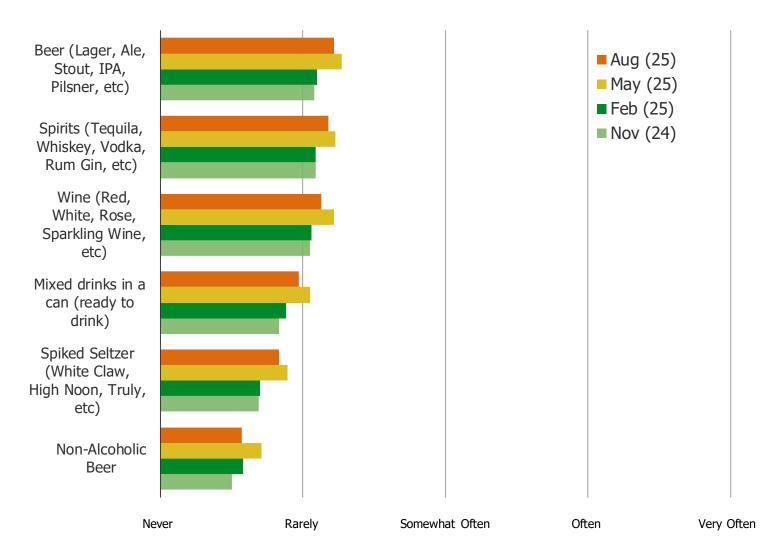
IF YOU WERE ASKED ONE YEAR AGO HOW MANY ALCOHOLIC DRINKS YOU DRINK EACH WEEK, WHAT WOULD YOU HAVE SAID?



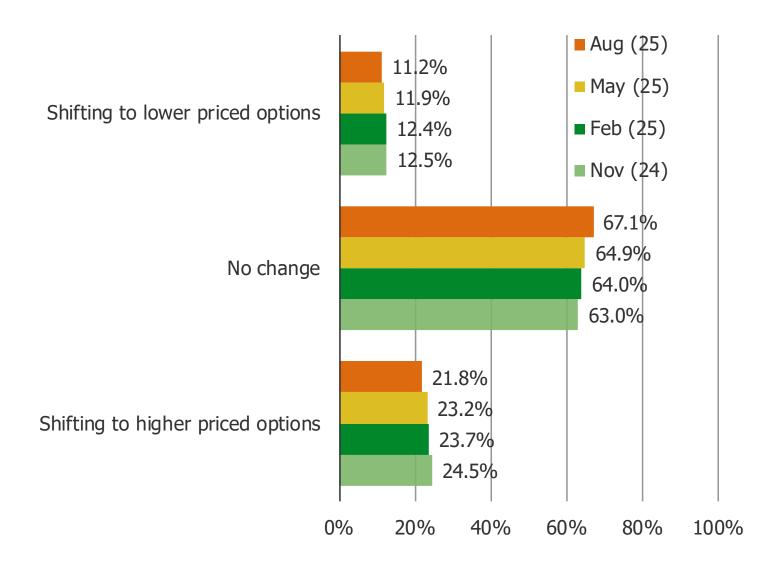
NOW (MINUS) IF WE ASKED ONE YEAR AGO...



HOW OFTEN DO YOU DRINK THE FOLLOWING?



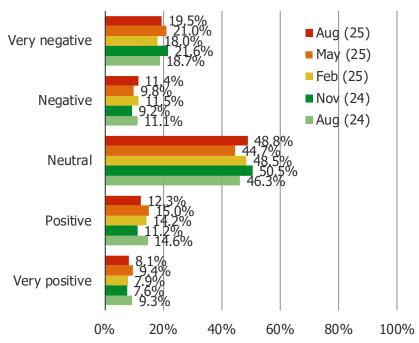
THINKING ABOUT THE PAST YEAR OR TWO, WOULD YOU SAY THE ALCOHOLIC BEVERAGE PRODUCTS YOU PURCHASE ARE...



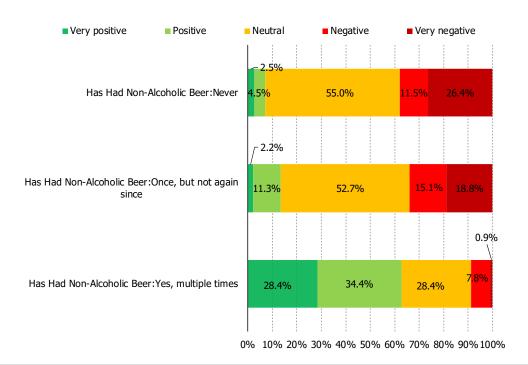
NON-ALCOHOLIC BEER

WHAT IS YOUR OPINION OF NON-ALCOHOLIC BEER?

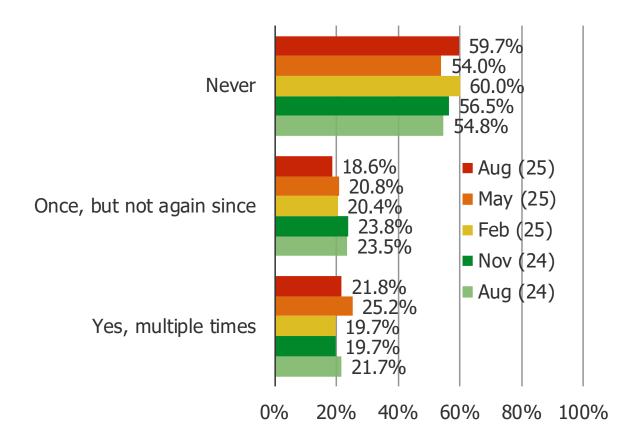
Posed to all respondents



Cross-tabbed by their experience with non-alcoholic beer...

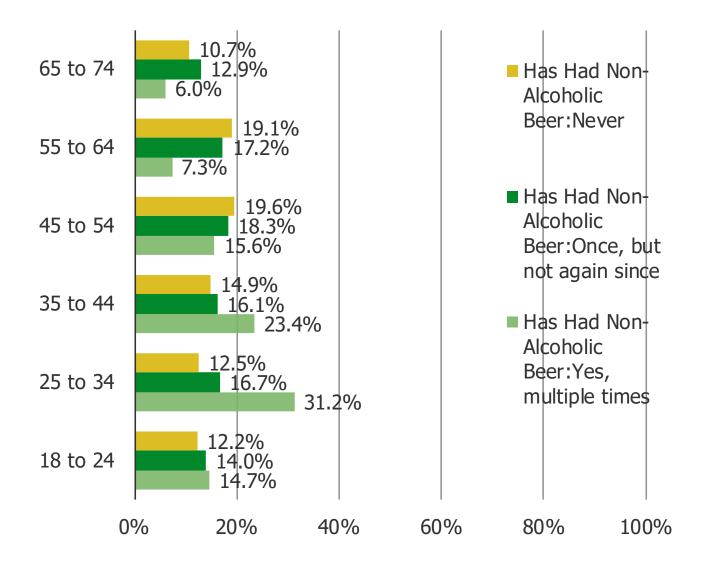


HAVE YOU EVER CONSUMED NON-ALCOHOLIC BEER?



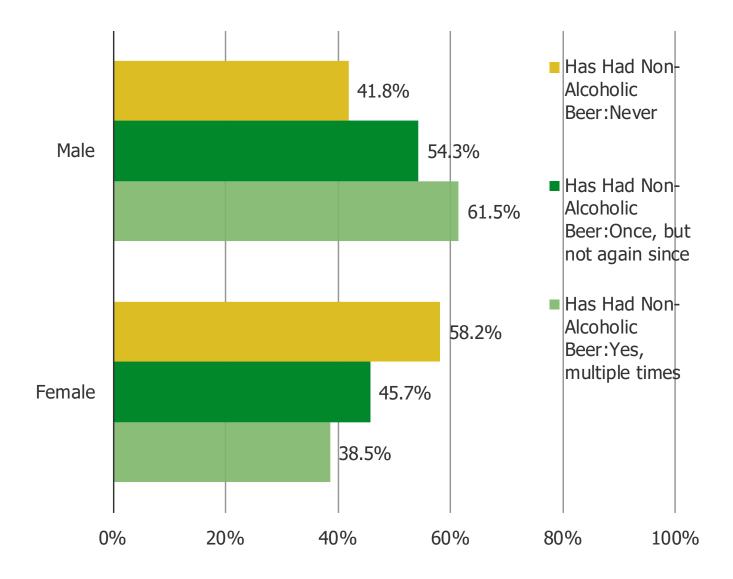
WHO IS THE CUSTOMER? EXPERIENCE WITH NON-ALCOHOLIC BEER

Age:

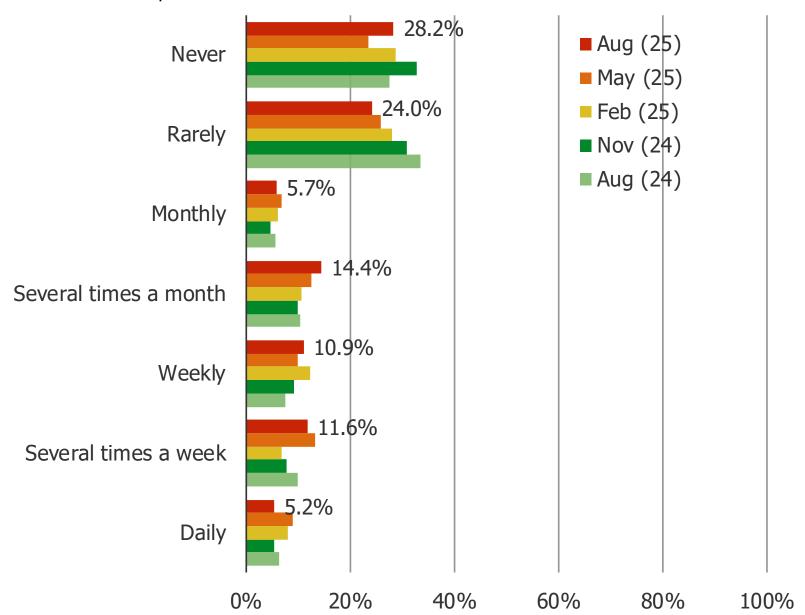


WHO IS THE CUSTOMER? EXPERIENCE WITH NON-ALCOHOLIC BEER

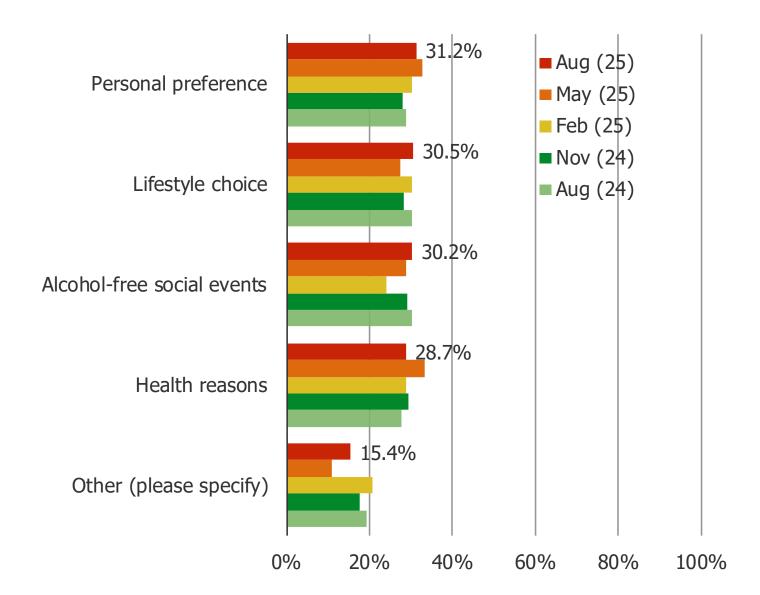
Gender:



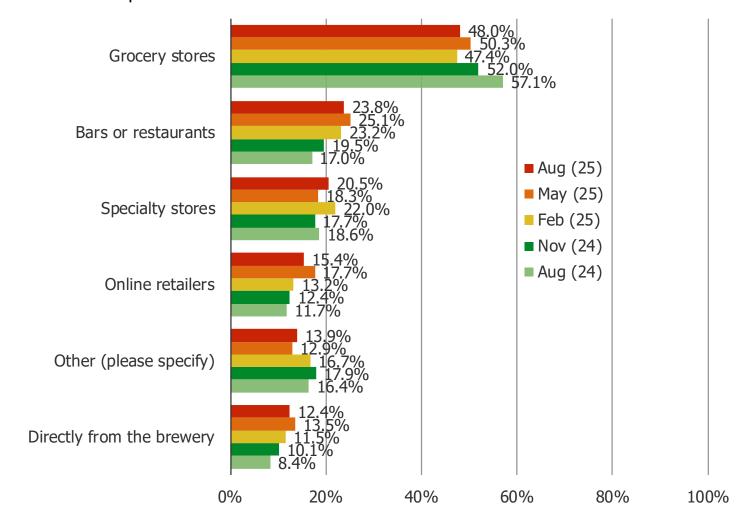
HOW OFTEN DO YOU CONSUME NON-ALCOHOLIC BEER?



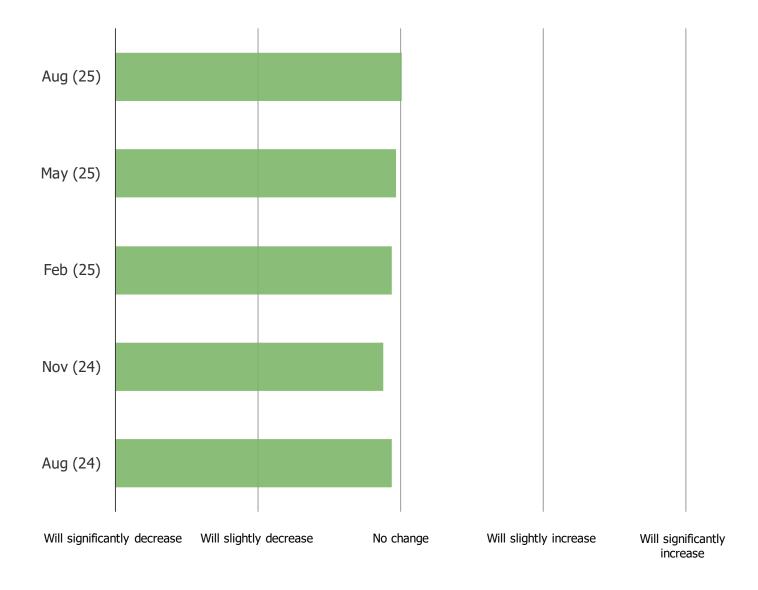
WHAT ARE YOUR PRIMARY REASONS FOR CHOOSING NON-ALCOHOLIC BEER? (SELECT ALL THAT APPLY)



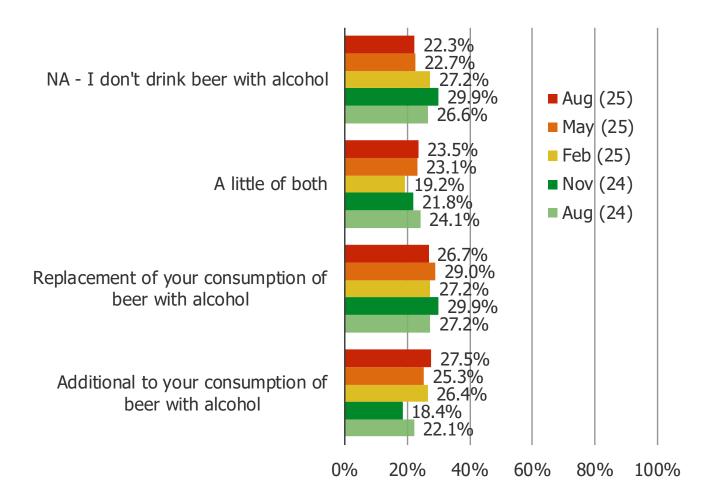
WHERE DO YOU TYPICALLY PURCHASE NON-ALCOHOLIC BEER? (SELECT ALL THAT APPLY)



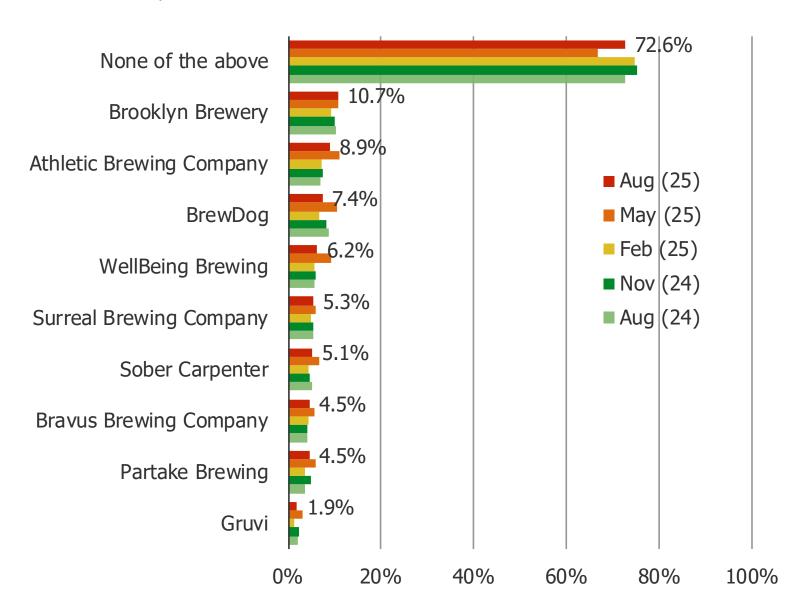
DO YOU EXPECT TO CHANGE HOW OFTEN YOU DRINK NON-ALCOHOLIC BEER IN THE FUTURE?



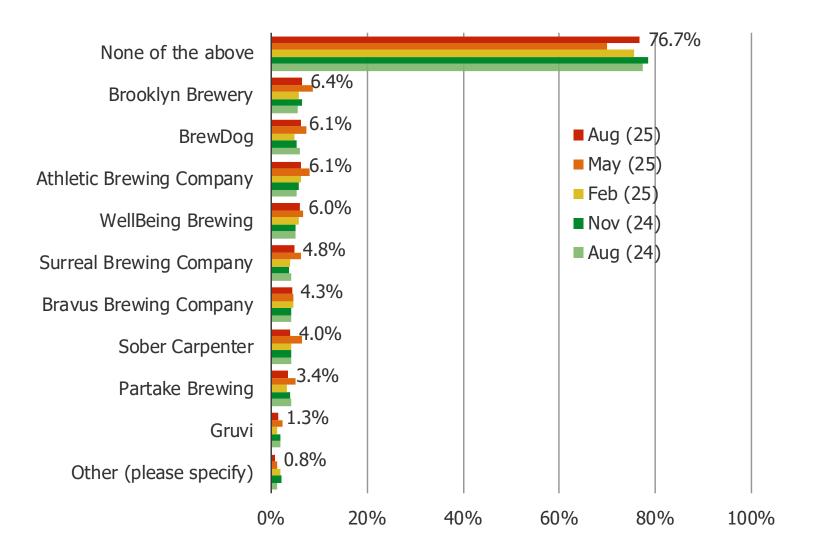
IS YOUR CONSUMPTION OF NON-ALCOHOLIC BEER...



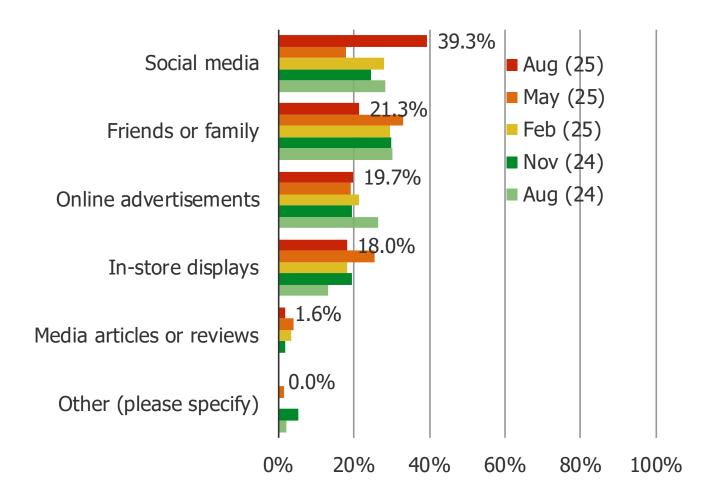
HAVE YOU HEARD OF ANY OF THE FOLLOWING NON-ALCOHOLIC BEER BRANDS? SELECT ALL THAT APPLY



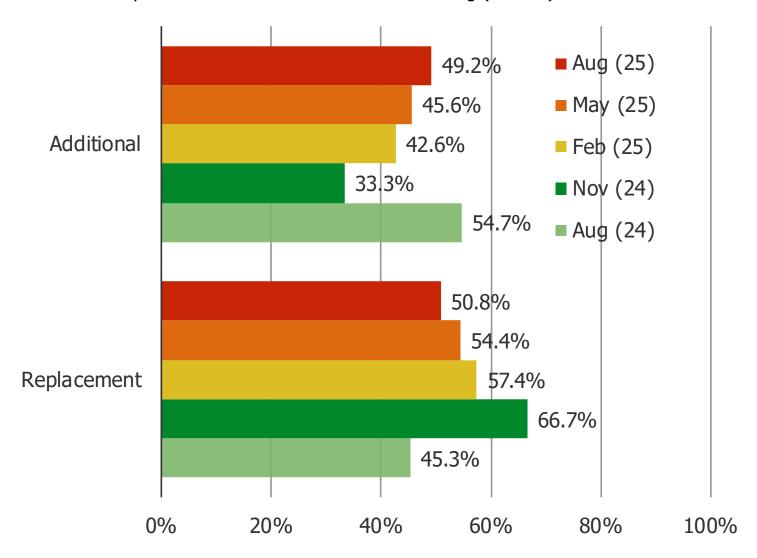
HAVE YOU EVER TRIED ANY OF THE FOLLOWING NON-ALCOHOLIC BEER BRANDS? SELECT ALL THAT APPLY



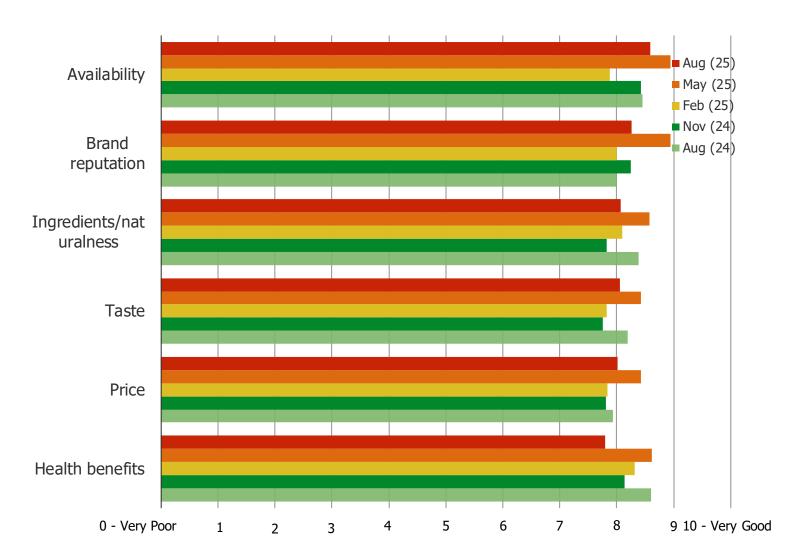
HOW DID YOU FIRST LEARN ABOUT ATHLETIC BREWING COMPANY?



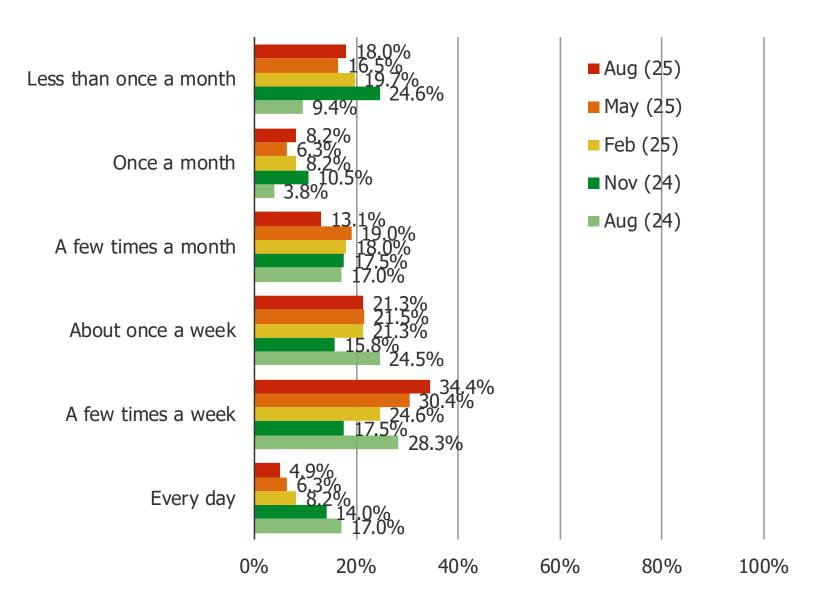
DO YOU VIEW YOUR CONSUMPTION OF ATHLETIC BREWING TO BE ADDITIONAL OR REPLACEMENT OF REGULAR BEER CONSUMPTION?



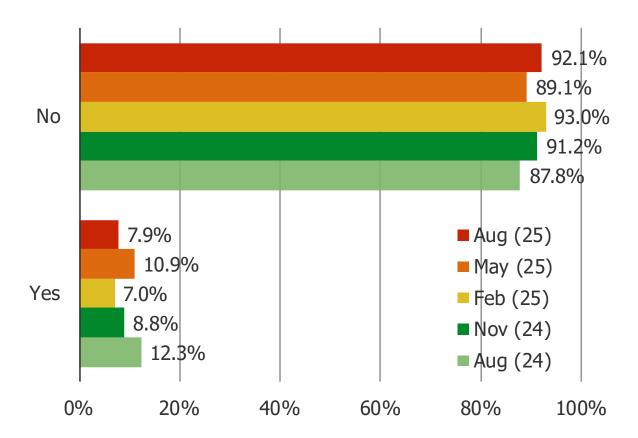
HOW WOULD YOU RATE ATHLETIC BREWING WHEN IT COMES TO...



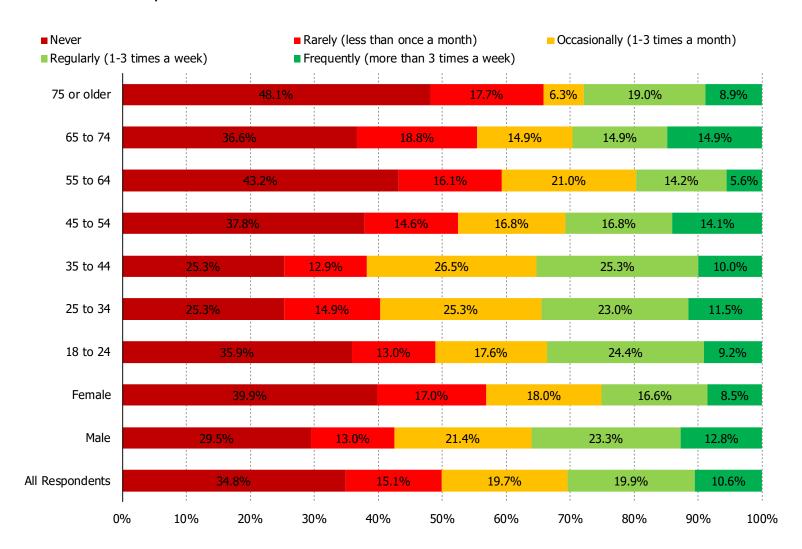
HOW OFTEN DO YOU DRINK ATHLETIC BREWING PRODUCTS?



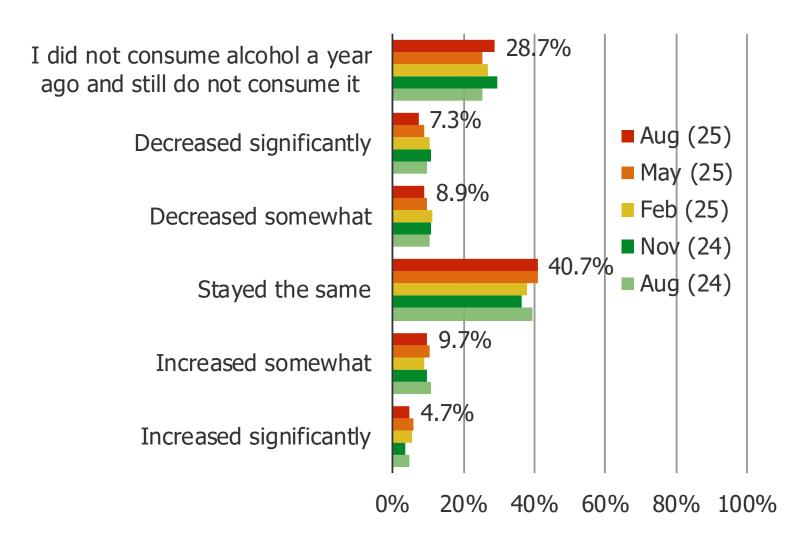
YOU MENTIONED THAT YOU NEVER CONSUME NON-ALCOHOLIC BEER. COULD YOU SEE YOURSELF BEING A CONSUMER OF NON-ALCOHOLIC BEER IN THE FUTURE?



HOW OFTEN DO YOU CONSUME ALCOHOLIC BEVERAGES?



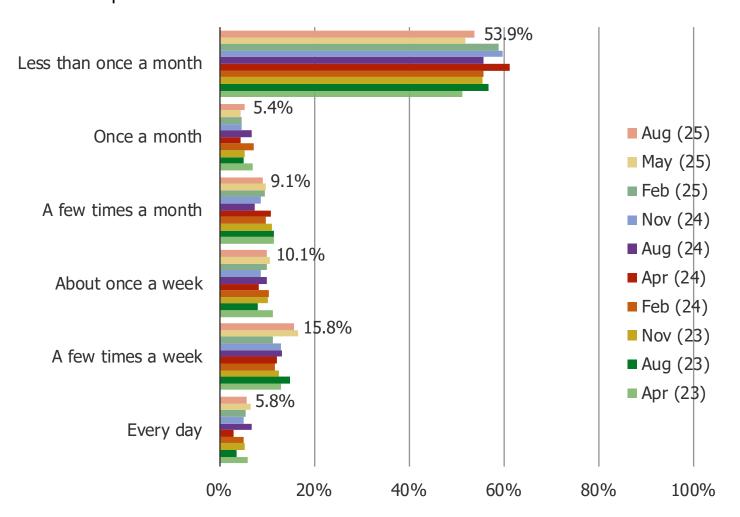
COMPARED TO ONE YEAR AGO, HOW HAS YOUR ALCOHOL CONSUMPTION CHANGED?



Davids vs. Goliaths

BEER

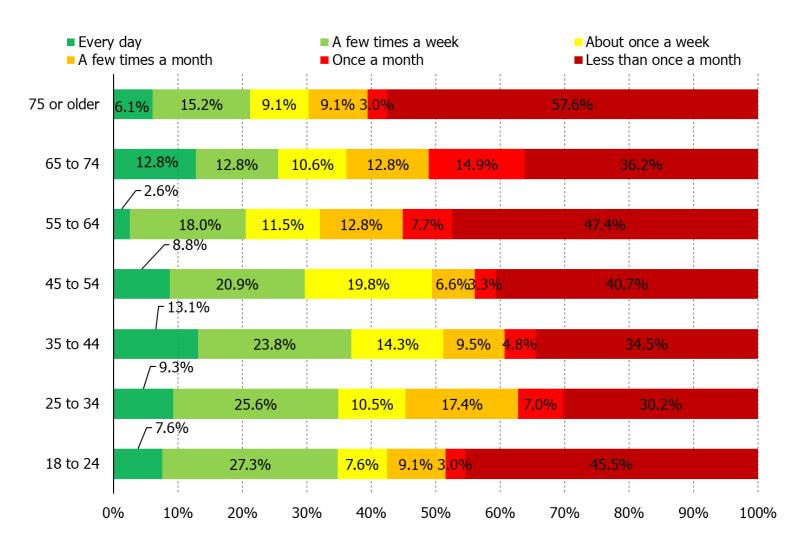
HOW OFTEN DO YOU DRINK BEER?



HOW OFTEN DO YOU DRINK BEER?

Posed to all respondents

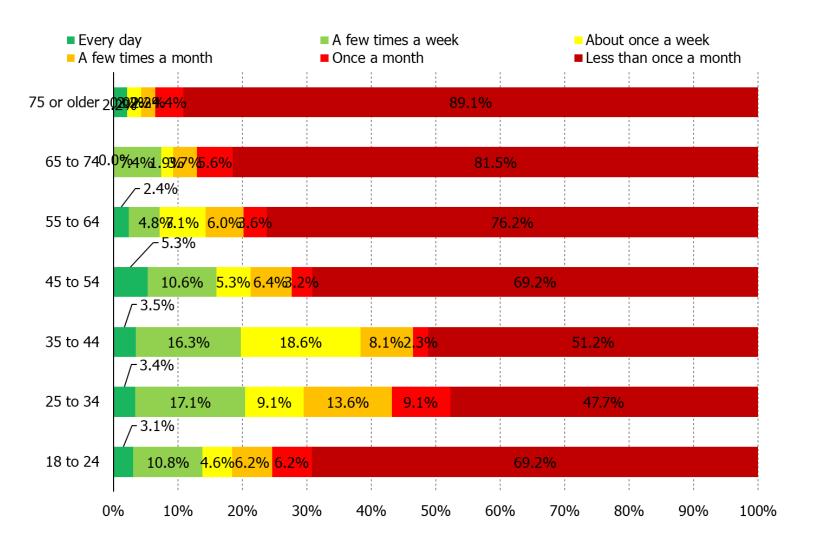
Cross-Tabs: Male, by Age.



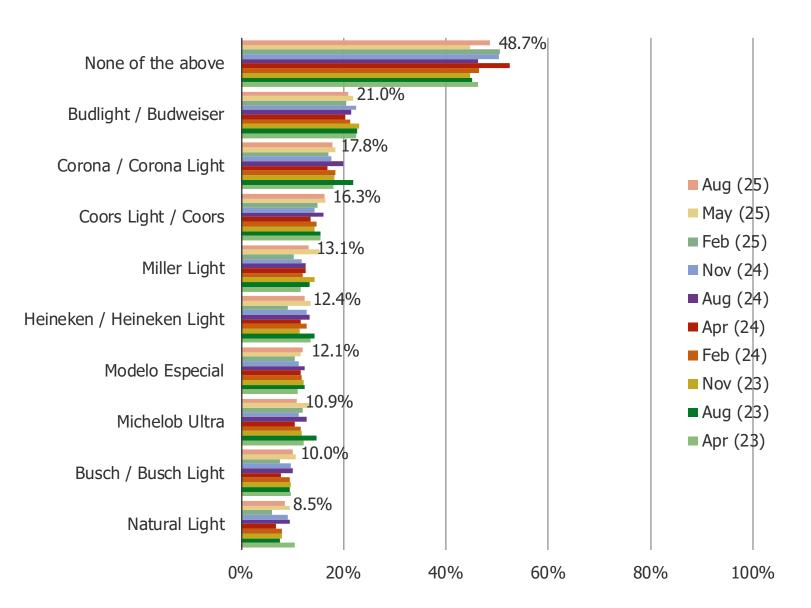
HOW OFTEN DO YOU DRINK BEER?

Posed to all respondents

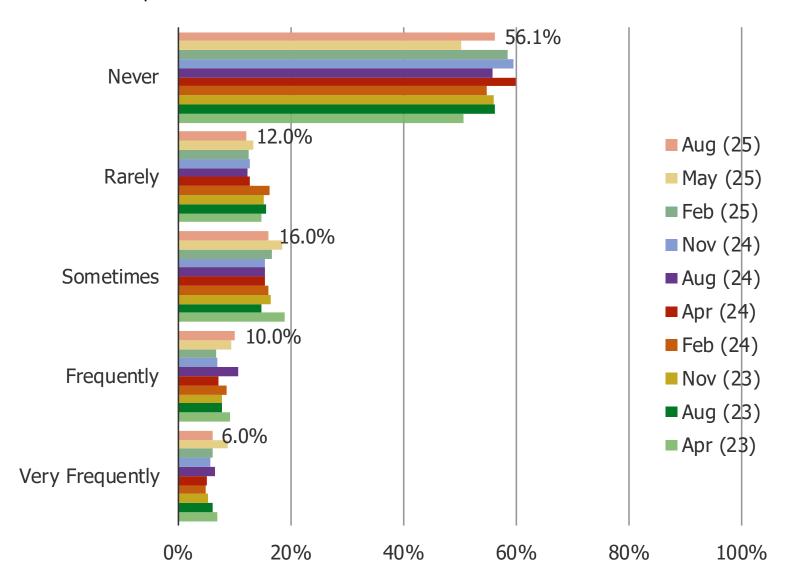
Cross-Tabs: Female, by Age.



HAVE YOU PURCHASED BEER FROM ANY OF THE FOLLOWING IN THE PAST YEAR?



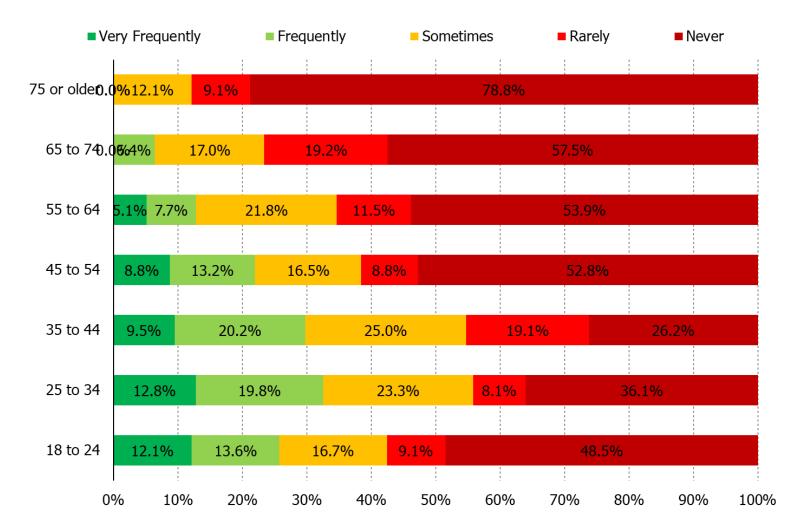
OVER THE COURSE OF THE PAST YEAR, HOW OFTEN DID YOU PURCHASE BUD LIGHT / BUDWEISER?



OVER THE COURSE OF THE PAST YEAR, HOW OFTEN DID YOU PURCHASE BUD LIGHT / BUDWEISER?

Posed to all respondents

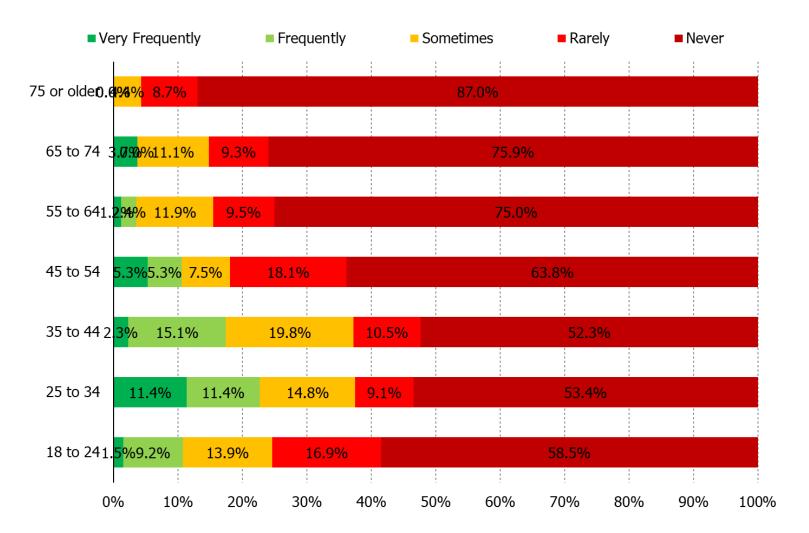
Cross-Tabs: Male, by Age.



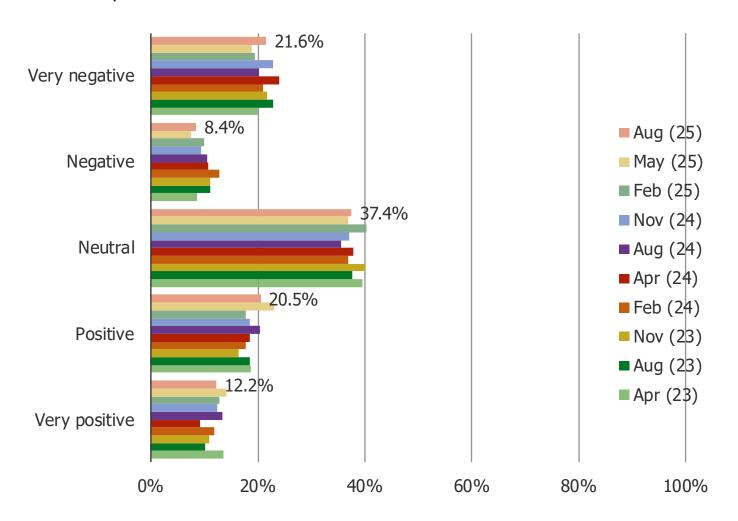
OVER THE COURSE OF THE PAST YEAR, HOW OFTEN DID YOU PURCHASE BUD LIGHT / BUDWEISER?

Posed to all respondents

Cross-Tabs: Female, by Age.



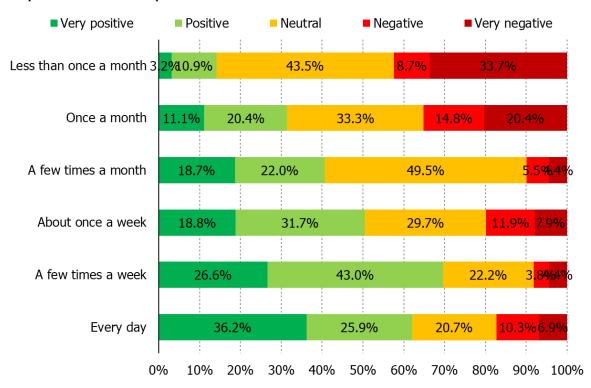
WHAT IS YOUR OPINION OF BUD LIGHT / BUDWEISER?



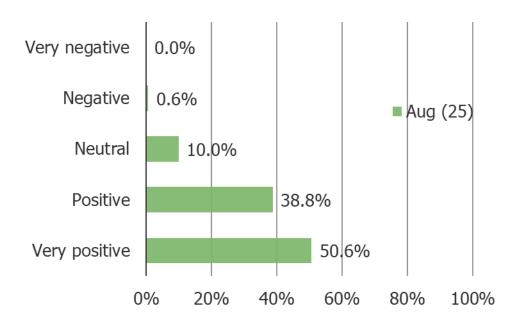
WHAT IS YOUR OPINION OF BUD LIGHT / BUDWEISER?

Posed to all respondents

Cross-Tab: By how often respondents drink beer



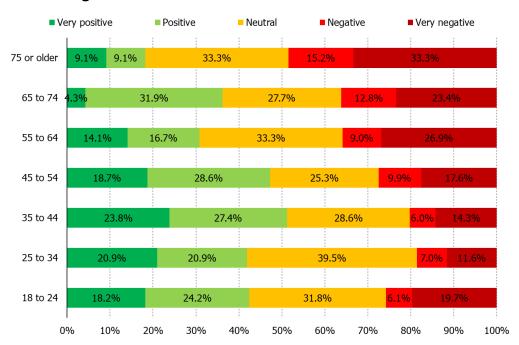
Filter: In the past year purchased Bud Light frequently or very frequently.



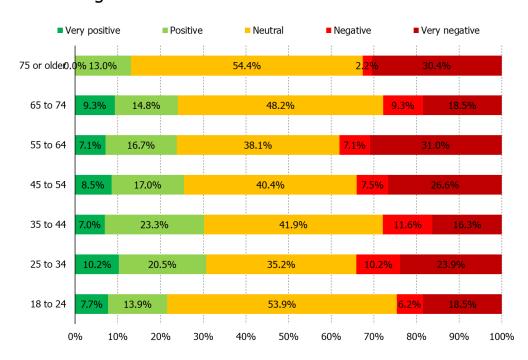
WHAT IS YOUR OPINION OF BUD LIGHT / BUDWEISER?

Posed to all respondents

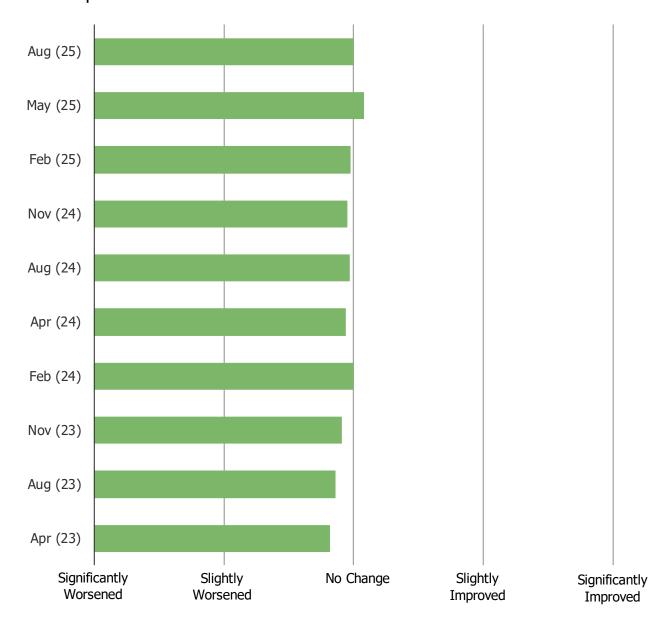
Cross-Tab: Male and age



Cross-Tab: Female and age



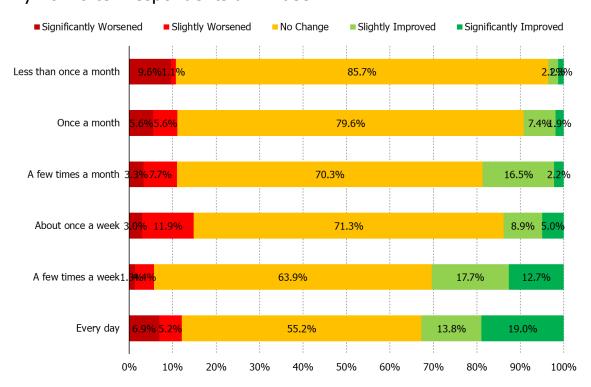
HAS YOUR OPINION OF BUD LIGHT / BUDWEISER CHANGED IN THE PAST MONTH?



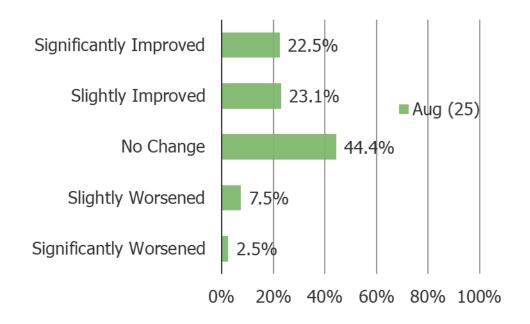
HAS YOUR OPINION OF BUD LIGHT / BUDWEISER CHANGED IN THE PAST MONTH?

Posed to all respondents

Cross-Tab: By how often respondents drink beer



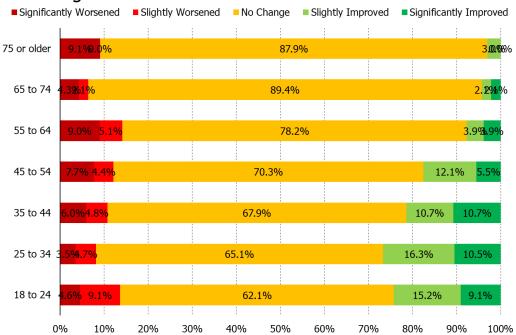
Filter: In the past year purchased Bud Light frequently or very frequently.



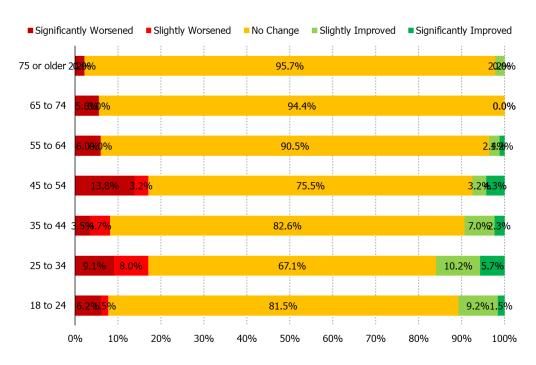
HAS YOUR OPINION OF BUD LIGHT / BUDWEISER CHANGED IN THE PAST MONTH?

Posed to all respondents

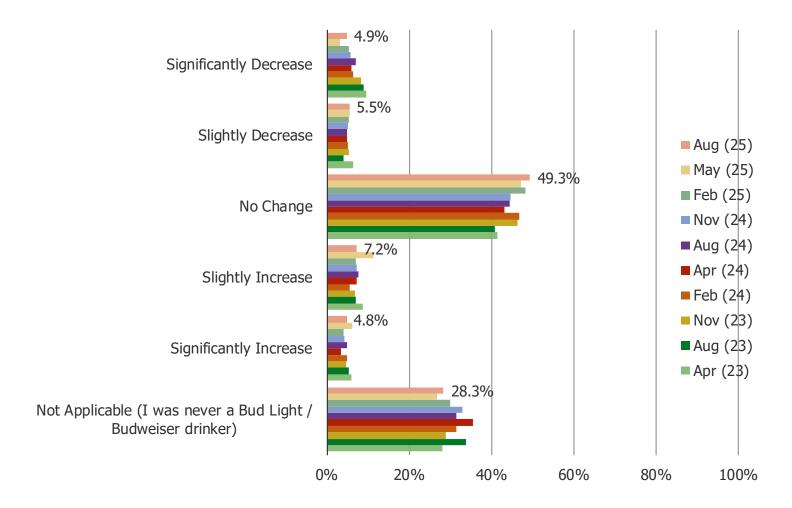
Cross-Tab: Male and age



Cross-Tab: Female and age



DOING FORWARD, WILL YOU WILL INCREASE OR DECREASE YOUR PURCHASING OF BUD LIGHT / BUDWEISER?



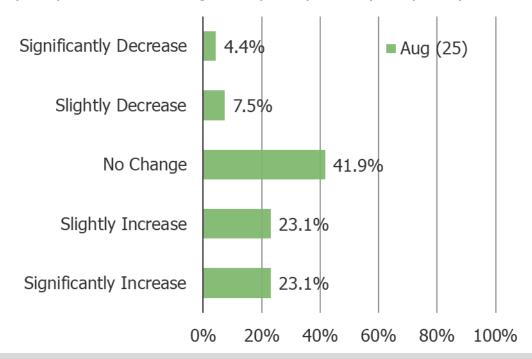
DOING FORWARD, WILL YOU WILL INCREASE OR DECREASE YOUR PURCHASING OF BUD LIGHT / BUDWEISER?

Posed to all respondents

Cross-Tab: By how often respondents drink beer



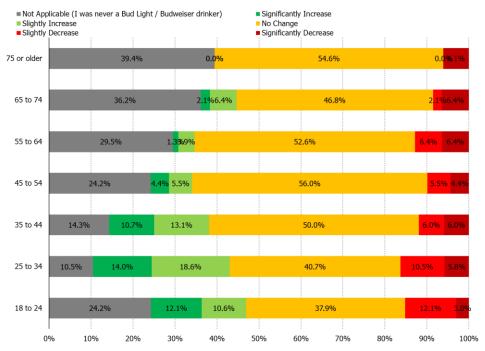
Filter: In the past year purchased Bud Light frequently or very frequently.



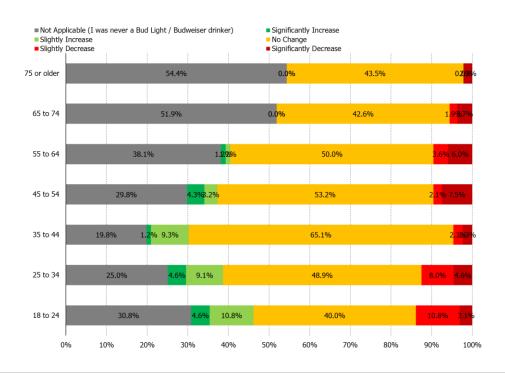
GOING FORWARD, WILL YOU WILL INCREASE OR DECREASE YOUR PURCHASING OF BUD LIGHT / BUDWEISER?

Posed to all respondents

Cross-Tab: Male and age

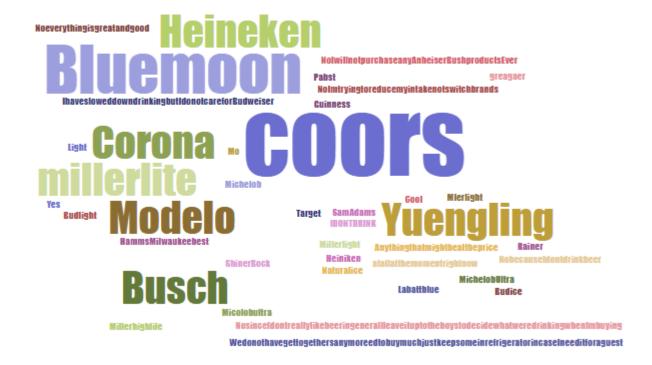


Cross-Tab: Female and age



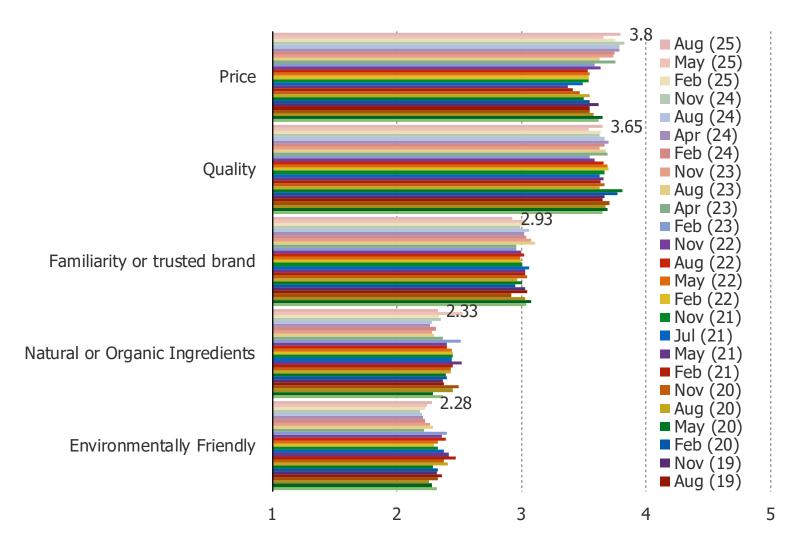
ARE THERE ANY OTHER BEER BRANDS YOU WILL BUY MORE OFTEN IN PLACE OF WHAT YOU WOULD HAVE SPENT ON BUD LIGHT / BUDWEISER?

Posed to all respondents who would decrease purchases of Bud Light/Budweiser.

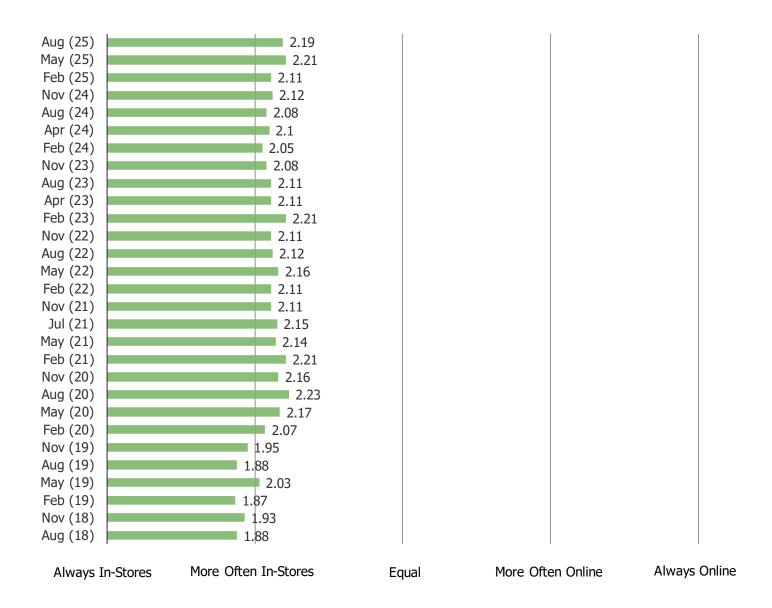


CPGS OVERALL

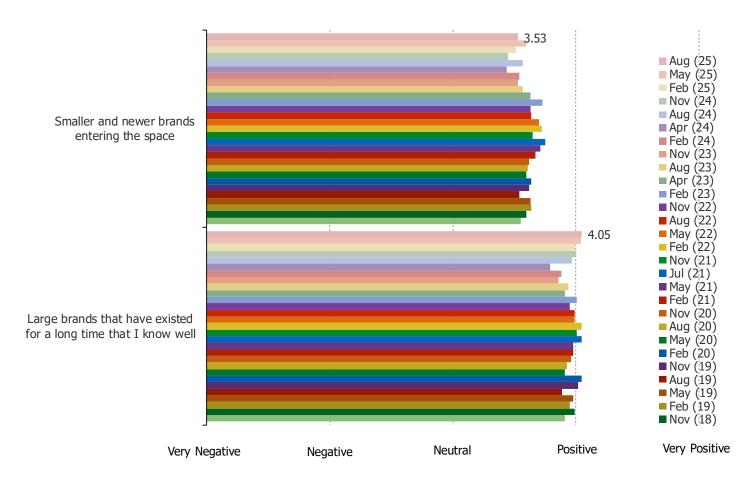
PLEASE RANK WHICH ARE MOST IMPORTANT TO YOU WHEN IT COMES TO PURCHASING PERSONAL CARE AND HOUSEHOLD ITEMS.



WHERE DO YOU BUY HOUSEHOLD AND PERSONAL CARE ITEMS?

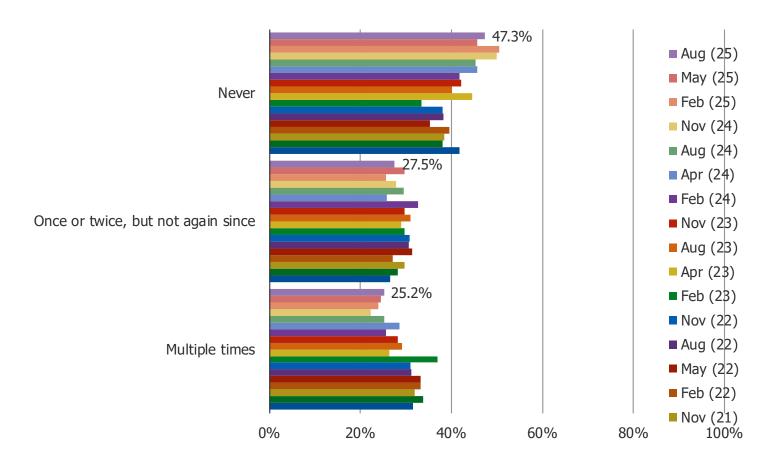


WHEN IT COMES TO HOUSEHOLD AND PERSONAL CARE PRODUCTS, WHAT IS YOUR OPINION OF THE FOLLOWING?



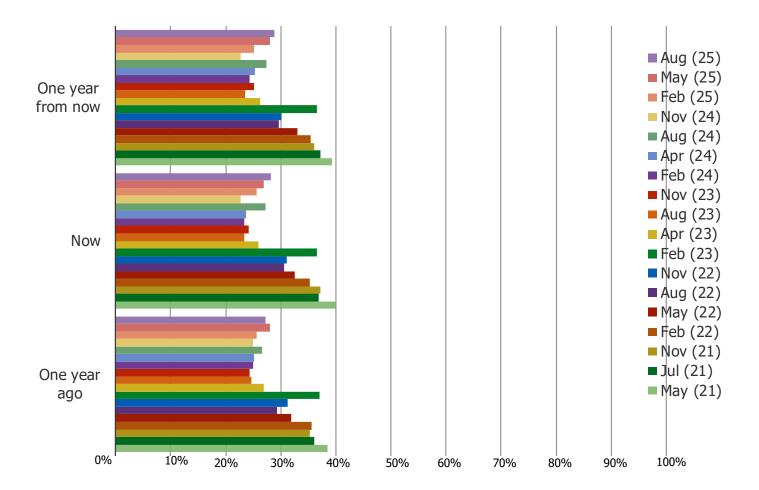
HARD SELTZER

HAVE YOU EVER CONSUMED HARD SELTZER BEVERAGES? IE - CARBONATED WATER/SELTZER BEVERAGES WITH ALCOHOL IN IT.



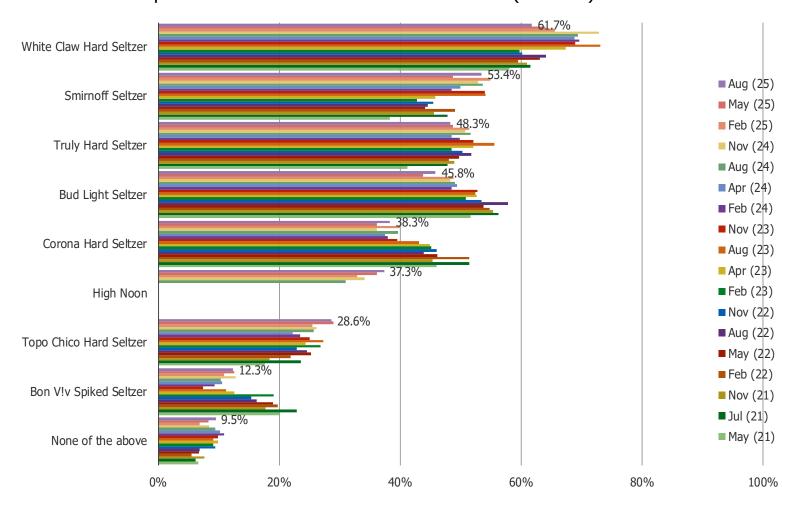
WHAT PERCENTAGE OF YOUR ALCOHOL CONSUMPTION WOULD YOU ESTIMATE GOES TO HARD SELZTER?

Posed to all respondents who have consumed hard seltzer (N = 528).



ARE YOU AWARE OF ANY OF THE FOLLOWING BRANDS? SELECT ALL THAT APPLY

Posed to all respondents who have consumed hard seltzer (N = 528).



HAVE YOU EVER TRIED HARD SELTZER FROM ANY OF THE FOLLOWING BRANDS? SELECT ALL THAT APPLY

Posed to all respondents who have consumed hard seltzer (N = 528).

