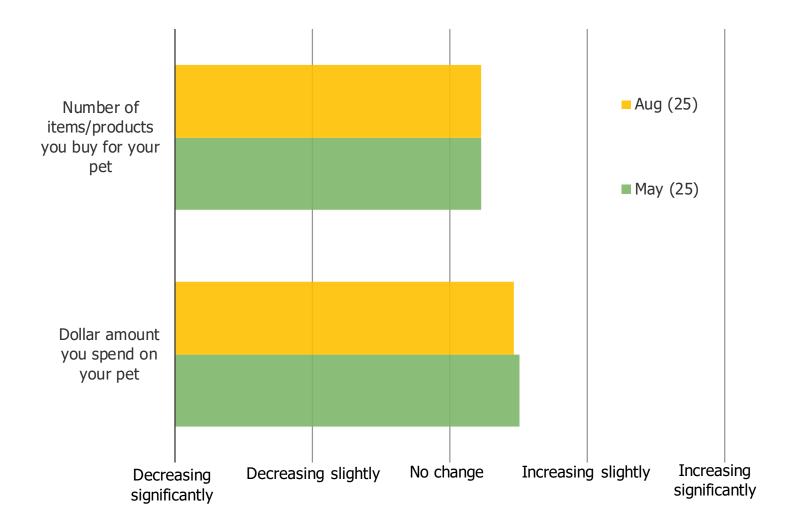
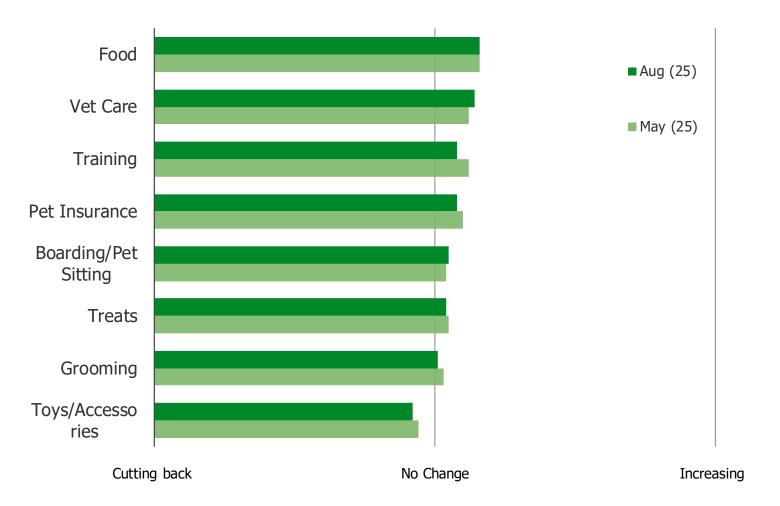


#### COMPARED TO LAST YEAR, HOW IS THE FOLLOWING CHANGING...

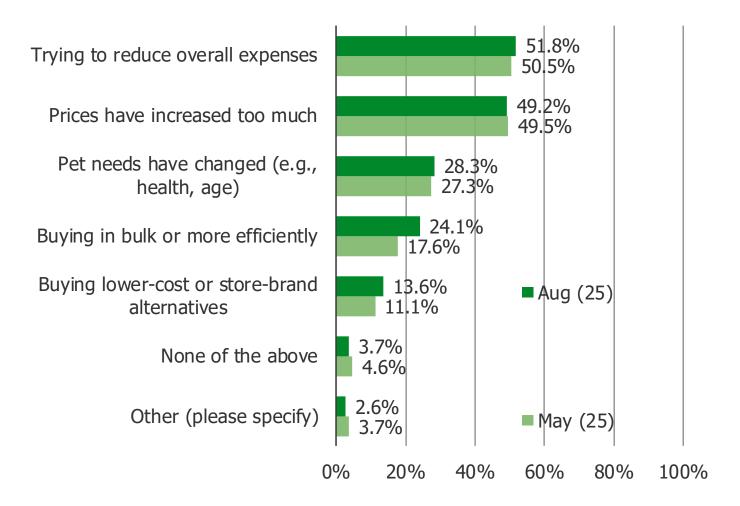


OVER THE PAST THREE MONTHS, HAVE YOU BEEN CUTTING BACK OR INCREASING YOUR SPENDING ON THE FOLLOWING FOR YOUR PET(S)?

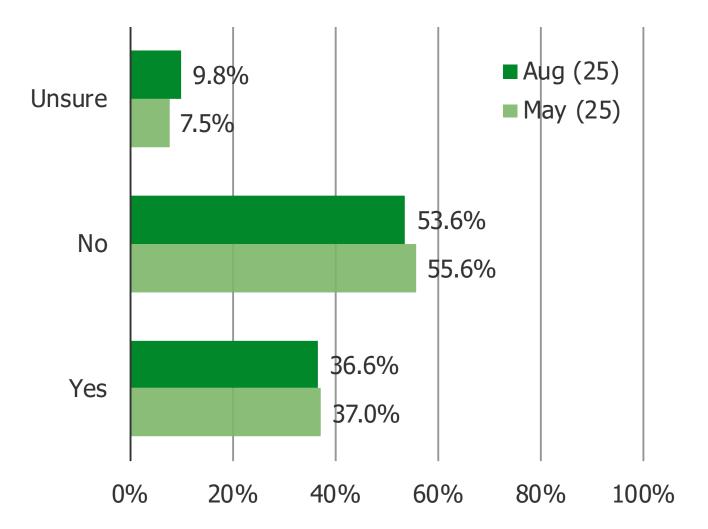


YOU INDICATED THAT YOU ARE SPENDING LESS IN ONE OR MORE AREAS. WHAT IS THE MAIN REASON FOR CUTTING BACK? SELECT ALL THAT APPLY

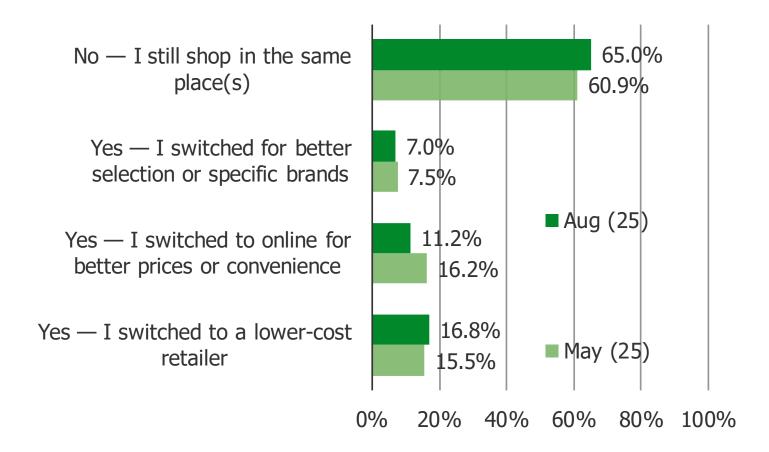
Posed to pet owners who are cutting back spend.



#### DO YOU FEEL FINANCIAL PRESSURE HAS INFLUENCED YOUR DECISIONS ABOUT PET CARE?



#### COMPARED TO A YEAR AGO, HAS YOUR PRIMARY PET SHOPPING LOCATION CHANGED?



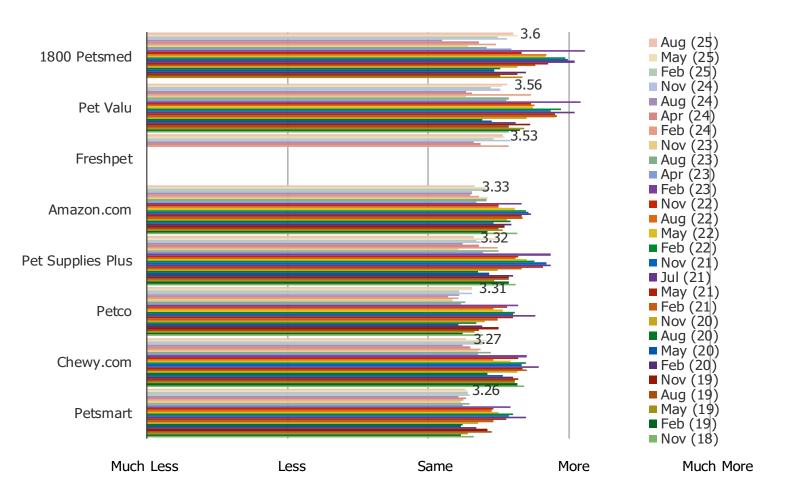
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Pet Retail

# RESPONDENTS WHO REGULARLY OR OCCASIONALLY SHOP EACH RETAILER

DO YOU EXPECT TO USE THIS RETAILER FOR PET FOOD AND PRODUCTS MORE OR LESS OFTEN THAN YOU ARE NOW GOING FORWARD?

Posed to those who regularly or occasionally shop the following for pet food and products



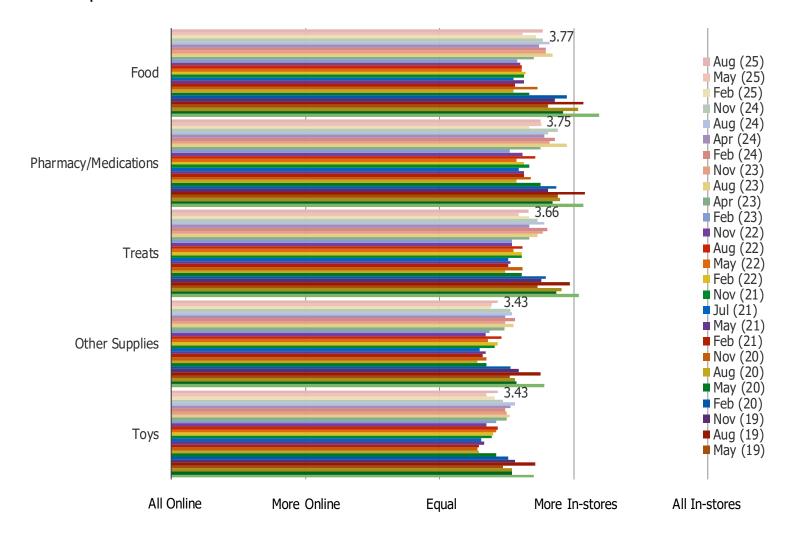
	N=
Petsmart	276
Petco	222
Pet Valu	61
Pet Supplies Plus	115
Amazon.com	280
Chewy.com	242
1800 Petsmed	65
Freshpet	90

www.	hechol	keinte	I $COM$
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BESPOKE	MARKET	INTELL	LIGENCE
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PET PRODUCT TYPES: IN-STORES OR ONLINE

#### DO YOU PREFER TO BUY THE FOLLOWING TYPES OF PRODUCTS IN-STORES OR ONLINE?

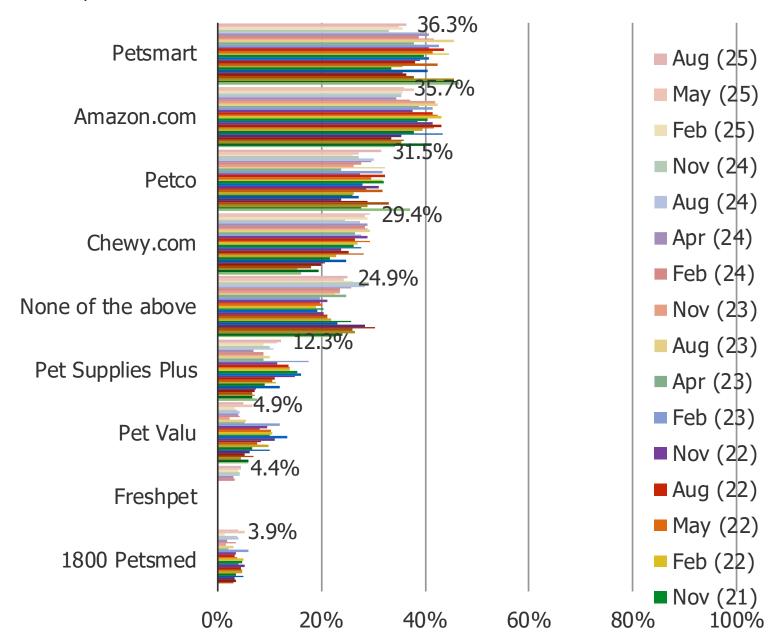


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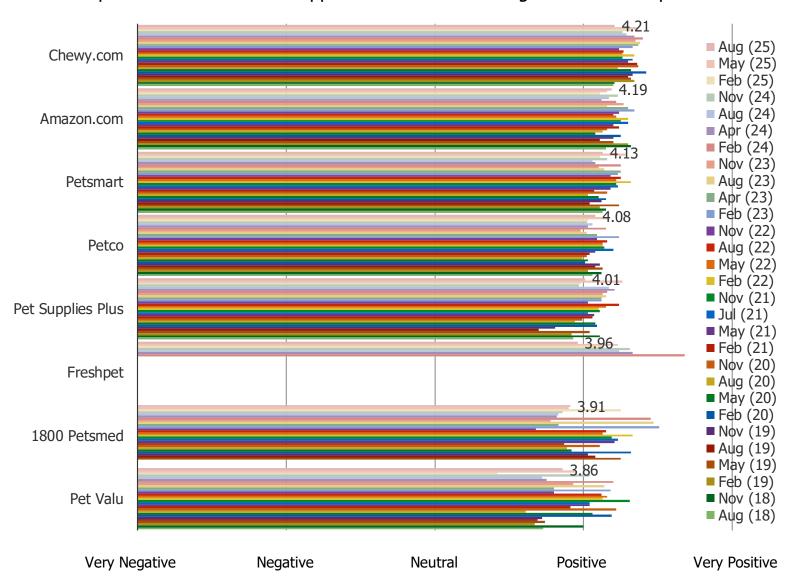
# RESPONDENTS WHO PURCHASED ITEMS IN THE PAST MONTH

HAVE YOU SHOPPED ANY OF THE FOLLOWING RETAILERS IN THE PAST MONTH FOR PET PRODUCTS? (SELECT ALL THAT APPLY)

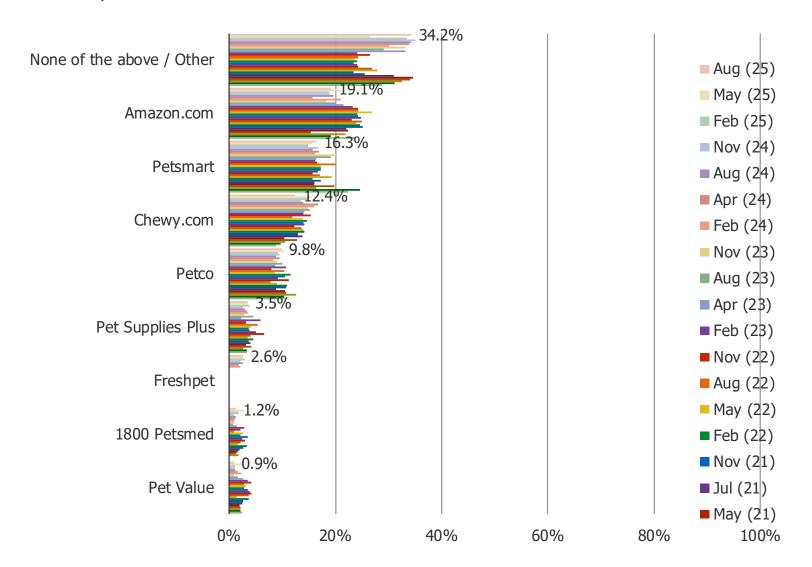


#### WHAT IS YOUR OPINION OF THIS RETAILER IN GENERAL FOR PET PRODUCT PURCHASES?

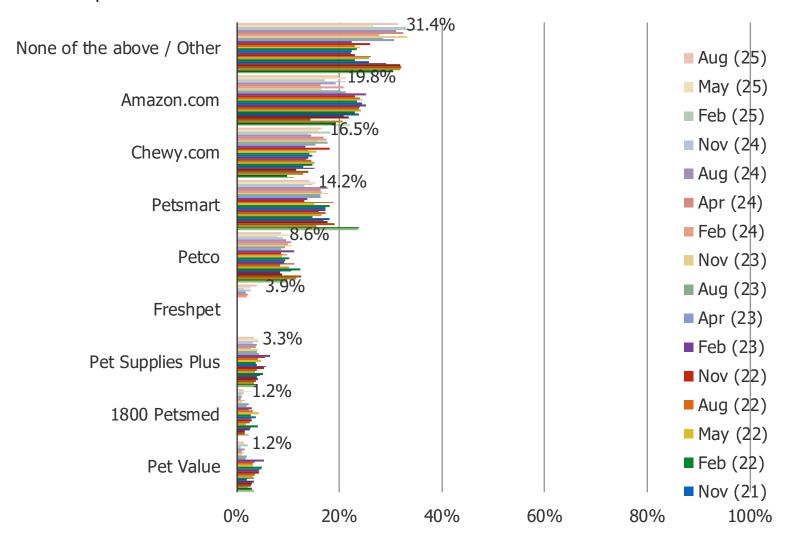
Posed to pet owners who have shopped each of the following retailers in the past month



THINKING ABOUT THE LAST TIME YOU PURCHASED PET FOOD OR PRODUCTS, FROM WHICH RETAILER DID YOU MAKE THE PURCHASE?



THINKING ABOUT THE NEXT TIME YOU NEED TO PURCHASE PET FOOD OR PRODUCTS, FROM WHICH RETAILER WILL YOU BE MOST LIKELY TO PURCHASE FROM?



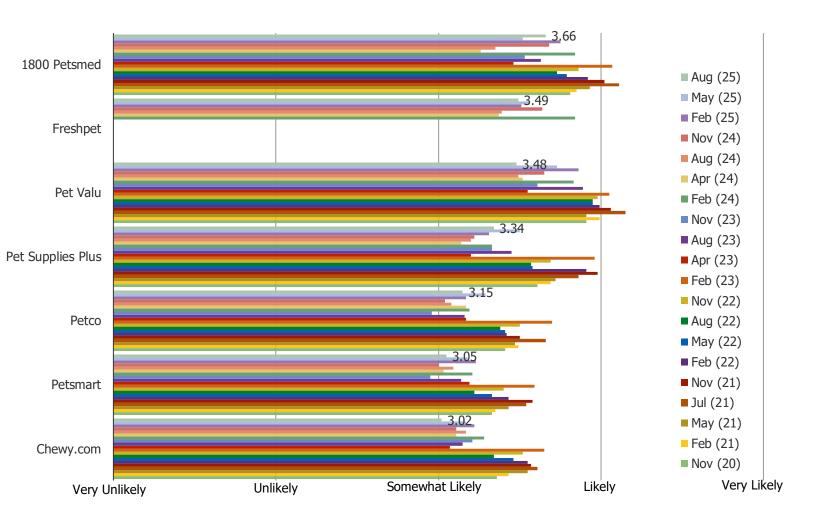
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Pet Retail

**CROSS-SHOPPING AMAZON** 

WHEN YOU SHOP FOR PET FOOD OR PRODUCTS FROM THE FOLLOWING, HOW LIKELY ARE YOU TO PRICE CHECK THE ITEM ON AMAZON BEFORE MAKING THE PURCHASE?

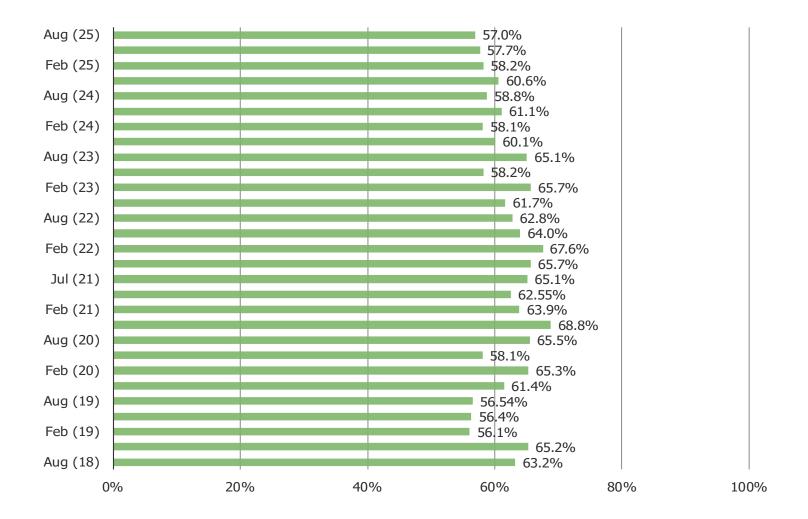
Posed to pet owners who regularly or occasionally shop each of the following.



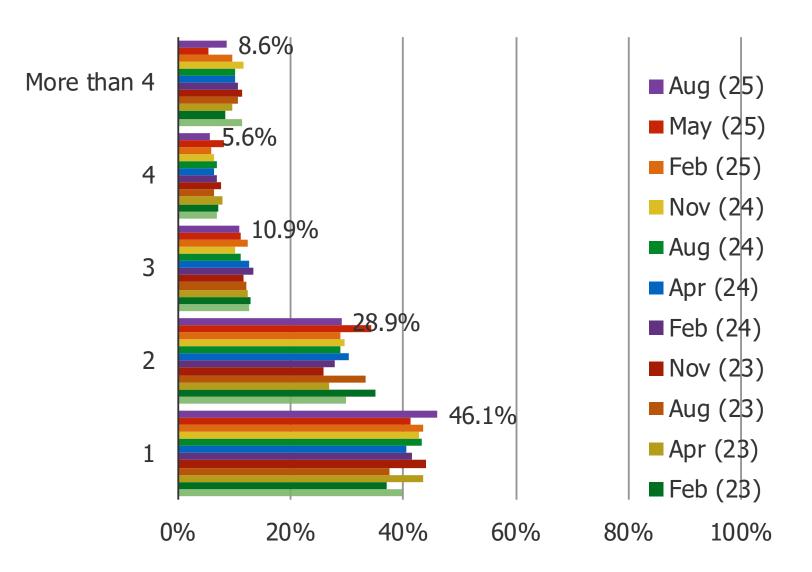
# PET OWNER BACKGROUND

#### DO YOU CURRENTLY HAVE ONE OR MORE PETS?

## Posed to all respondents.



#### HOW MANY PETS DO YOU HAVE?



#### WHAT KIND OF PET(S) DO YOU HAVE? (SELECT ALL THAT APPLY)

