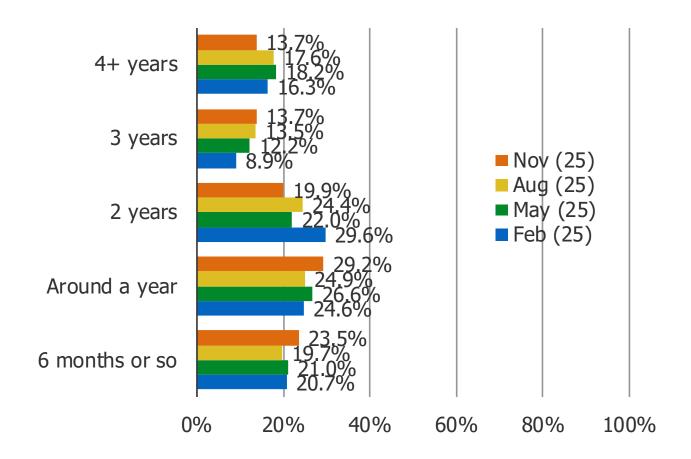


# **NEWER QUESTIONS**

# AROUND HOW OFTEN WOULD A PAIR OF CROCS LAST YEAR BEFORE YOU'D HAVE TO GET A NEW PAIR?

Posed to all respondents who wear Crocs regularly or occasionally. (N=226)



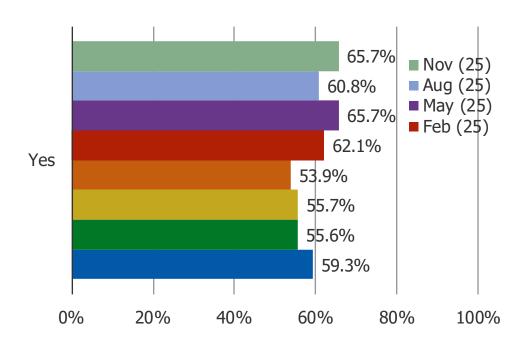
## IF YOU HAD TO USE ONE ADJECTIVE TO DESCRIBE THE CROCS BRAND, WHAT WOULD IT BE?

Posed to all respondents who are former or current Crocs customers and are at least familiar with Crocs .



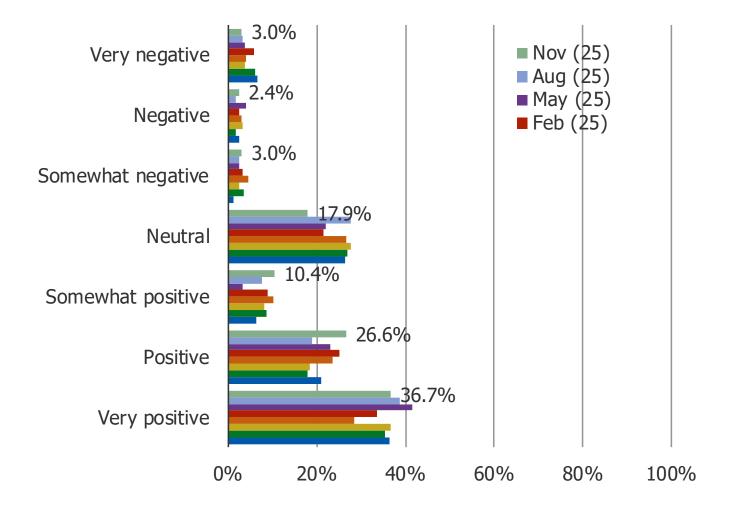
## PARENTS | DO YOUR CHILDREN HAVE CROCS?

Posed to all respondents who have children under the age of 18 (N = 297).



## PARENTS | WHAT IS YOUR CHILDREN'S OPINION OF CROCS?

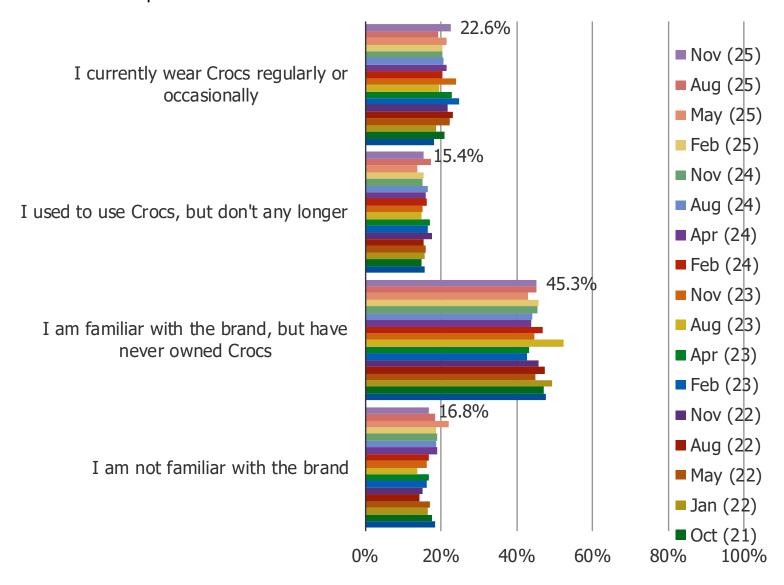
Posed to all respondents who have children under the age of 18.



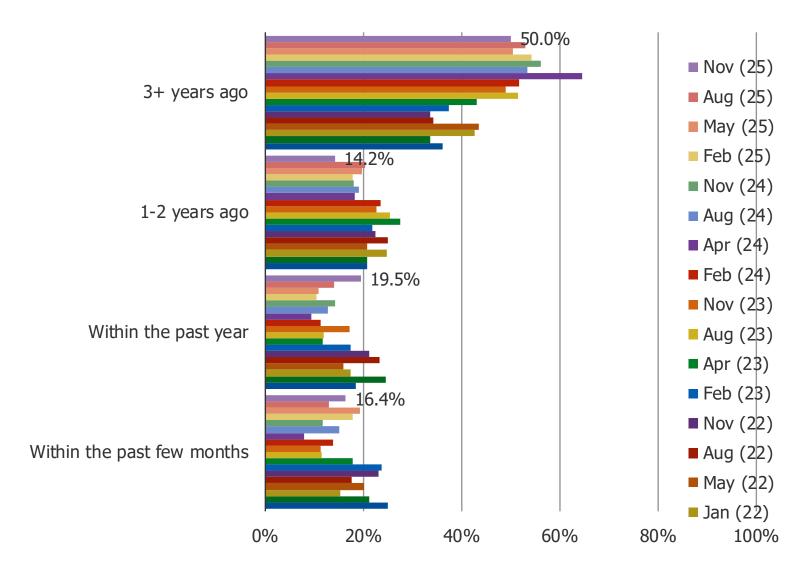
# **CROCS**

#### WHICH BEST DESCRIBES YOUR EXPERIENCE WITH THE CROCS FOOTWEAR BRAND?

Posed to all respondents.

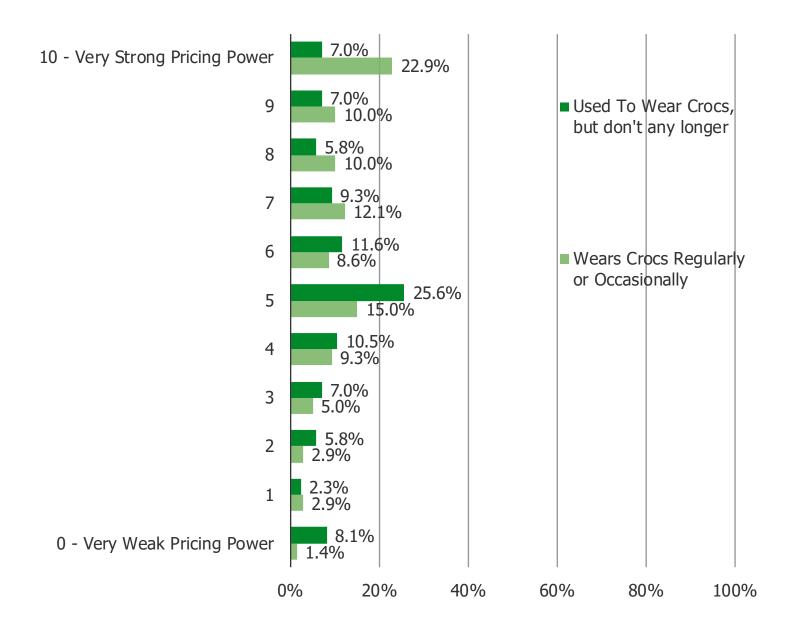


## WHEN DID YOU START WEARING CROCS FOR THE FIRST TIME?

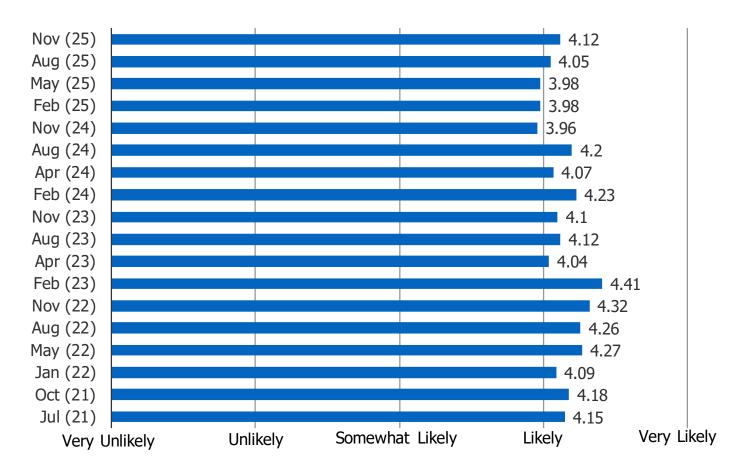


## IN YOUR OPINION, HOW MUCH PRICING POWER DOES THE CROCS BRAND POSSESS?

Showing responses of people who are aware of Crocs vs. people who wear them regularly or occasionally...

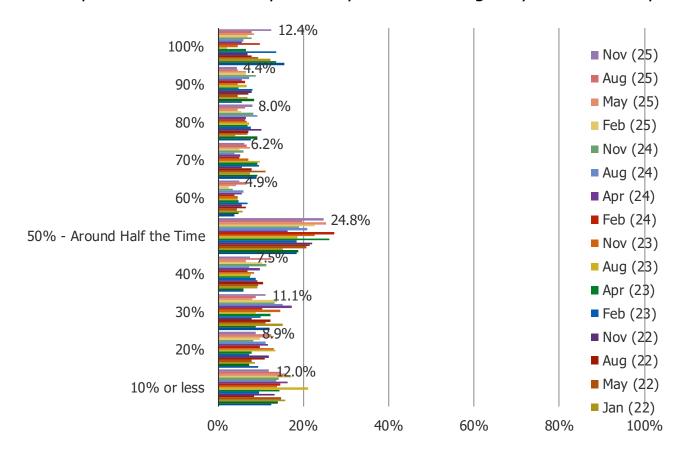


## HOW LIKELY ARE YOU TO BUY A PAIR OF CROCS AGAIN SOMETIME IN THE FUTURE?

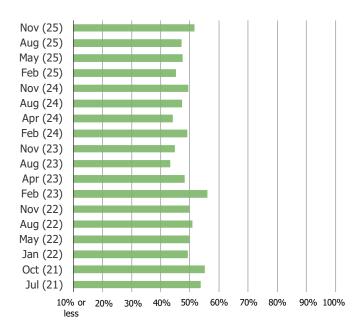


#### WHAT PERCENTAGE OF THE TIME YOU WEAR FOOTWEAR ARE YOU WEARING CROCS?

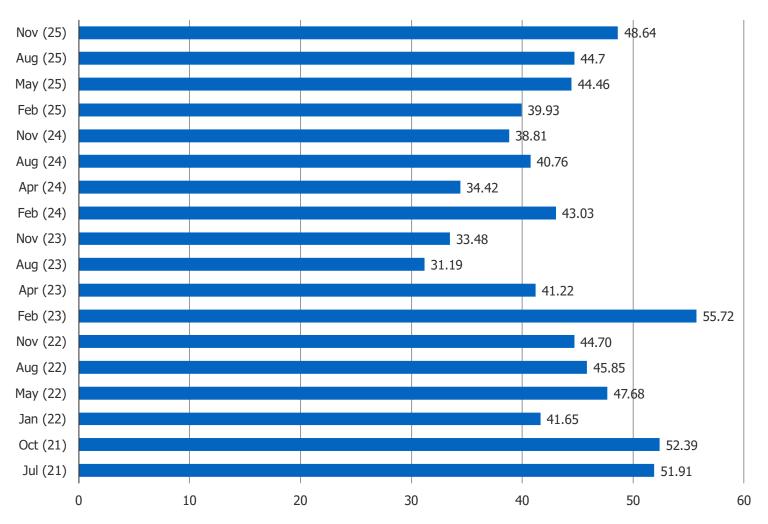
Posed to respondents who said they currently wear Crocs regularly or occasionally.



# Weighted average of data above...

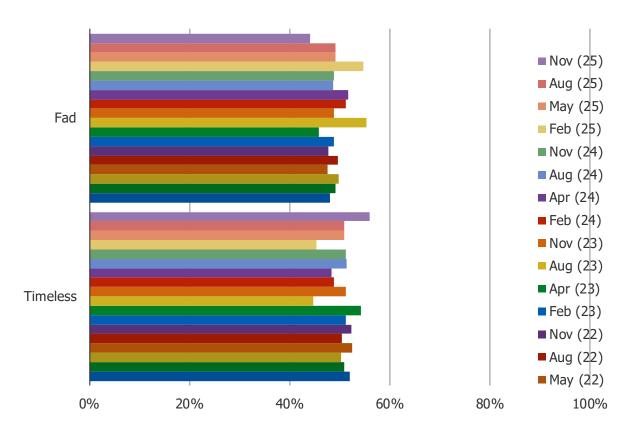


#### WHAT PERCENTAGE OF YOUR FOOTWEAR CLOSET IS DEDICATED TO CROCS?

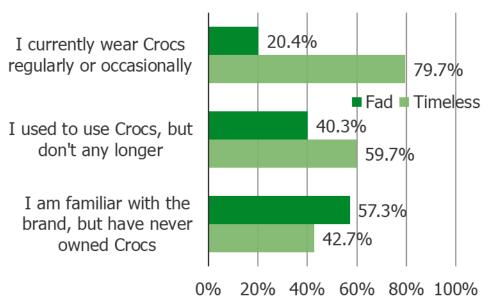


#### WHICH OF THE FOLLOWING BEST DESCRIBES CROCS, IN YOUR OPINION?

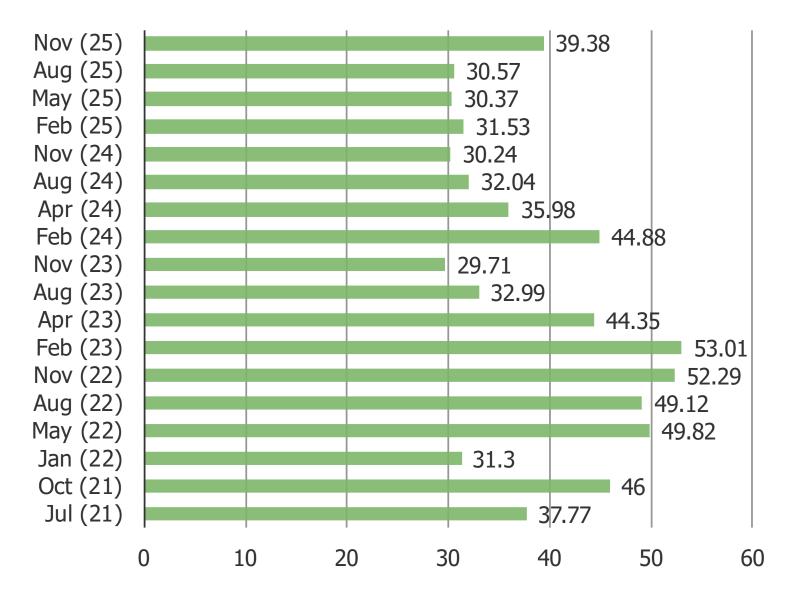
Posed to respondents who said they are aware of Crocs.



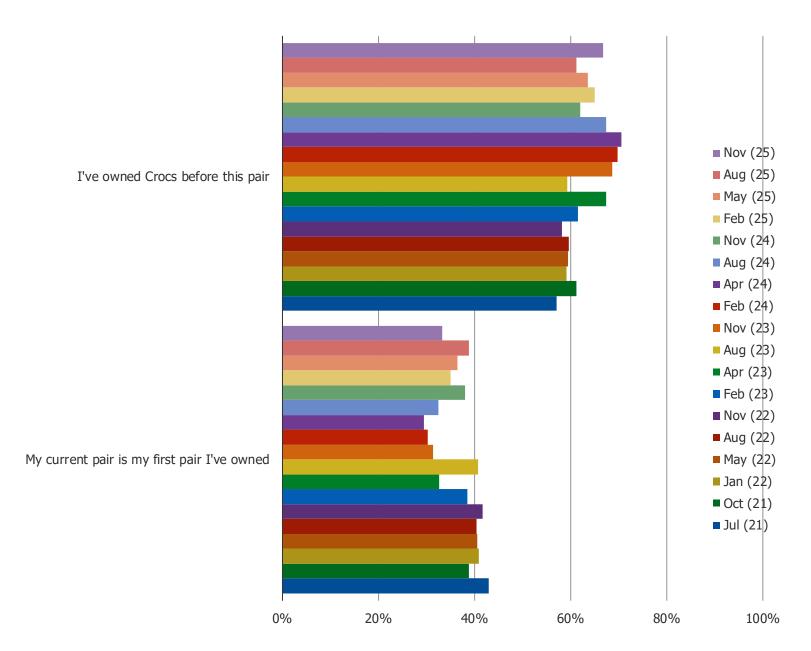
# Cross-tabbing the data above...



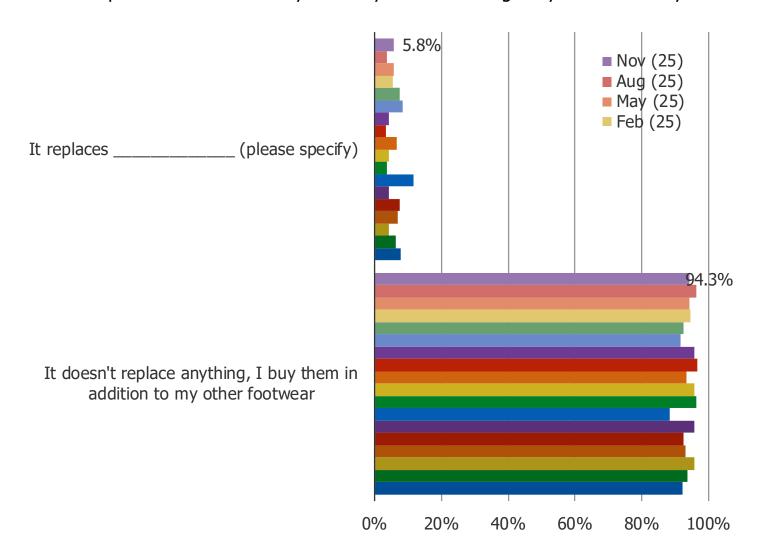
#### HOW LIKELY IS IT THAT YOU WOULD RECOMMEND CROCS TO A FRIEND OR COLLEAGUE?



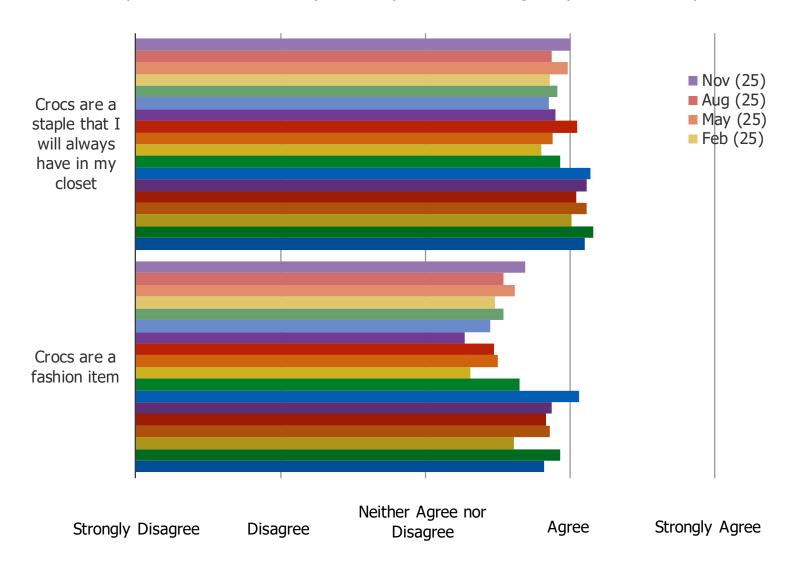
IS YOUR CURRENT PAIR OF CROCS THE FIRST PAIR YOU'VE OWNED, OR HAVE YOU OWNED CROCS BEFORE THE ONES YOU WEAR NOW?



WHEN YOU BUY CROCS, WHICH FOOTWEAR BRAND ARE YOU TYPICALLY CHOOSING IT OVER? IE - WHAT BRAND DOES CROCS REPLACE IN YOUR CLOSET?



## HOW MUCH DO YOU AGREE WITH THE FOLLOWING STATEMENTS:



## WHEN IS THE LAST TIME YOU PURCHASED A PAIR OF CROCS?

Posed to respondents who either currently wear Crocs OR used to wear Crocs in the past.

